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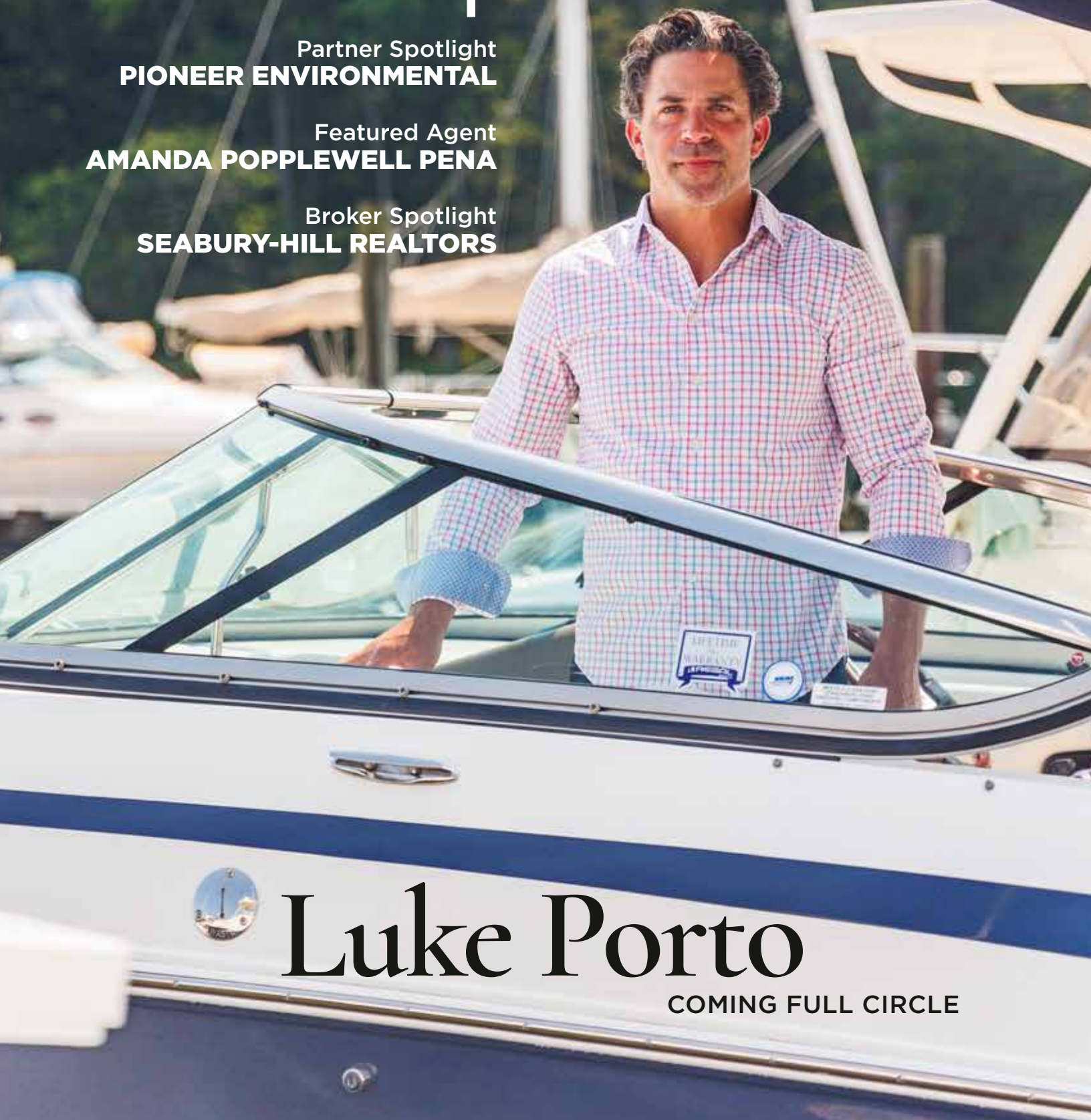
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COVER STORY

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Seabury-Hill Realtors



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30 Pioneer Environmental



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August always seems to arrive with two competing messages.

One voice says, “Stay focused. Keep pushing. Fall is coming.”

The other voice says, “There is a beach chair with your name on it, and it looks concerned.”

For many of us, this part of summer brings a strange mix of momentum and distraction. Business does not stop. Clients still need guidance. Deals still need attention. Relationships still matter. At the same time, vacations, family plans, late sunsets, and the pull of summer make it harder to feel fully locked in every day.

I think the “summer slump” gets a bad reputation. Sometimes it is not a lack of drive. Sometimes your mind and body need a minute to catch up.

In a business built around hustle, responsiveness, and constant connection, rest almost feels like something you need to earn. Yet the best agents and business owners I know understand something important. You do not produce your best work while running on fumes and iced coffee alone. You serve people better when you have space to think, reset, and return with fresh energy.

So this August, keep showing up. Keep nurturing your relationships. Keep doing the work your clients count on. But give yourself some grace too. Take the afternoon with your kids. Go for the walk. Sit by the water. Ignore the inbox for an hour and trust your career will survive the scandal.

Summer does not last forever in Connecticut. By the time we find the missing goggles, wash the beach towels, and swear we are done buying sunscreen, the school buses will be back on the road.

Enjoy a little of this season while it is here. Your work matters, and so does your life outside of it.

See you soon,

Sam Kantrow



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Luxury real estate has never been defined solely by square footage, waterfront views, or premium finishes. While

those elements certainly matter, today's discerning buyers are increasingly drawn to homes that feel thoughtfully considered from the moment they arrive. More often

than not, it's the subtle design decisions - not the obvious ones - that create that impression.

These are the details buyers rarely notice consciously, yet instinctively experience. They influence how a home functions, how it photographs, how it feels during a showing, and ultimately how memorable it becomes. Understanding these nuances can be a valuable asset when preparing a property for the market or advising clients planning a renovation or custom home.

Every Exceptional Home Begins with Intention

Exceptional interiors begin long before furniture and décor are introduced. They start with thoughtful architectural planning that considers circulation, proportion, sightlines, and natural light as a cohesive whole.

How does someone naturally move through the home? Where does the eye land when entering a room? How does natural light interact with materials over the course of the day? Are architectural features reinforcing the home's strongest views?

These decisions establish the foundation for every

subsequent design choice, creating spaces that feel intentional rather than incidental.

The Design Decisions That Quietly Shape Perception

One of the simplest examples is flooring. Buyers often describe a home as having "good flow" without being able to explain why. The orientation of wood planks or tile can subtly guide movement through a space, emphasize architectural sightlines, and visually connect adjoining rooms. A herringbone pattern may draw attention toward a focal point, while large-format stone creates a sense

of calm continuity. When these details are carefully coordinated, a home feels effortless - even if the buyer can't explain what they're responding to.

Lighting has a similar effect. Layering architectural lighting with decorative fixtures creates depth, warmth, and visual hierarchy while highlighting craftsmanship without drawing attention to itself. These decisions shape not only how buyers experience a home in person, but also how spaces are presented through professional photography and marketing.

Balance Is Felt Before It's Seen

Scale and proportion deserve equal consideration. Oversized light fixtures in a room with modest ceiling heights or furniture that overwhelms the architecture can subtly undermine the experience of an otherwise beautiful home. Conversely, when furnishings, millwork, ceiling details, and architectural elements are thoughtfully scaled to one another, rooms feel balanced and inviting. Buyers may not recognize these relationships consciously, but they instinctively perceive when a space feels comfortable, harmonious, and appropriately proportioned.

Why Restraint Creates Lasting Luxury

The most memorable luxury homes also demonstrate restraint. They're not exceptional because every surface is expensive; they're exceptional because every selection feels purposeful. A floating

vanity that allows the floor to continue uninterrupted, integrated millwork that feels architectural rather than applied, or carefully considered material transitions often communicate sophistication more effectively than excess.

Consistency is equally important. When architectural details repeat with purpose, hardware aligns from room to room, and materials transition seamlessly throughout the home, buyers perceive a higher level of quality - even if they never consciously identify the individual decisions behind that impression.

Designing Homes That Leave a Lasting Impression

As luxury buyers become increasingly design-aware, thoughtful planning has become just as valuable as premium finishes. Homes that feel cohesive often create stronger emotional connections during showings, photograph more successfully, and distinguish themselves in a competitive market where buyers have increasingly high expectations.

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professionals throughout the East Coast to create interiors that are both refined and highly functional. By becoming involved early in the design process, we help ensure that architectural and interior design decisions work together to maximize both a home's livability and its long-term value.

If you're guiding a client through a custom build, significant renovation, or preparing a luxury residence for market, partnering with an architectural interior designer early in the process can help transform thoughtful design into lasting value.



For a closer look at how seemingly small design decisions shape the experience of a home, visit @akco.design on Instagram, where we regularly share behind-the-scenes insights into the intentional details that define exceptional interiors.

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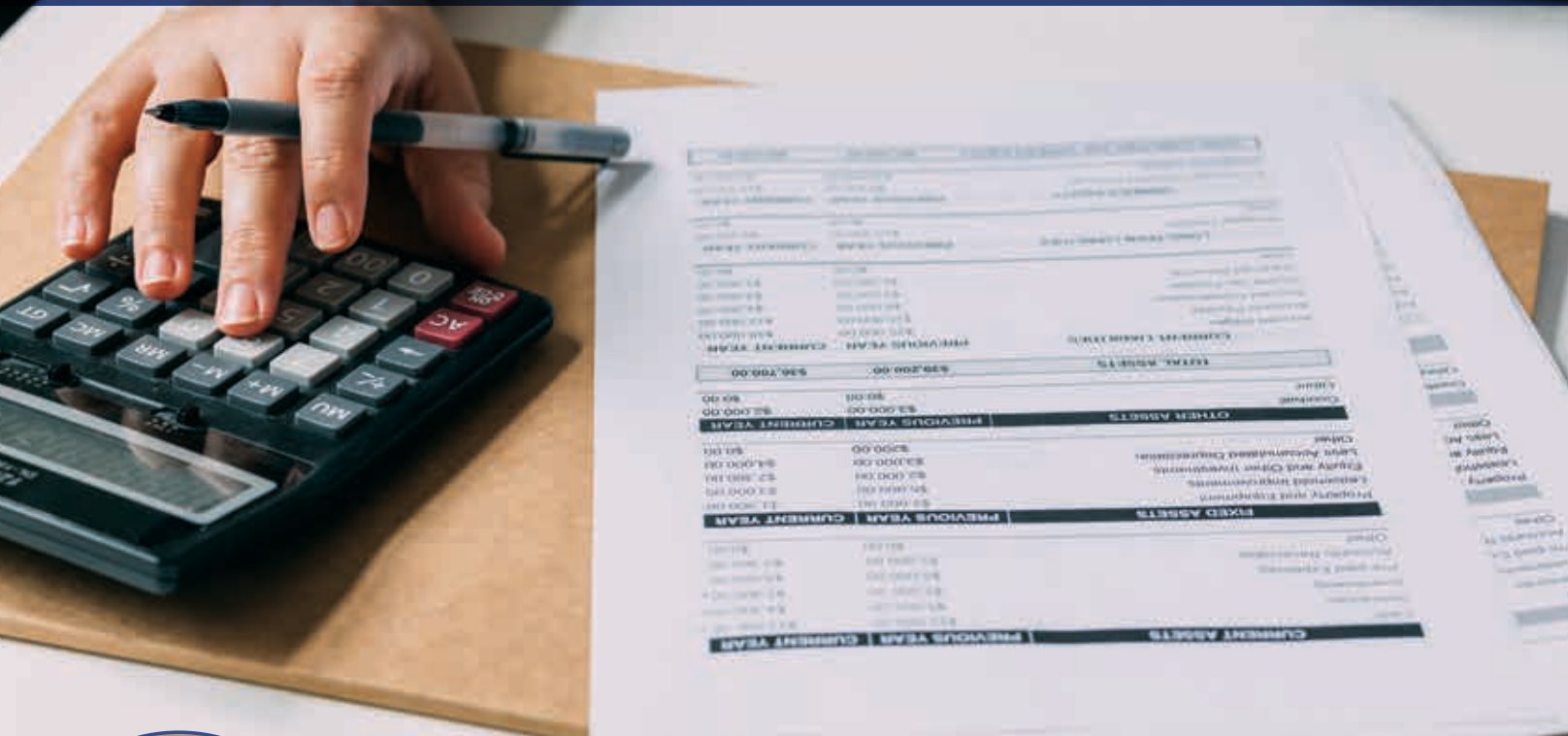
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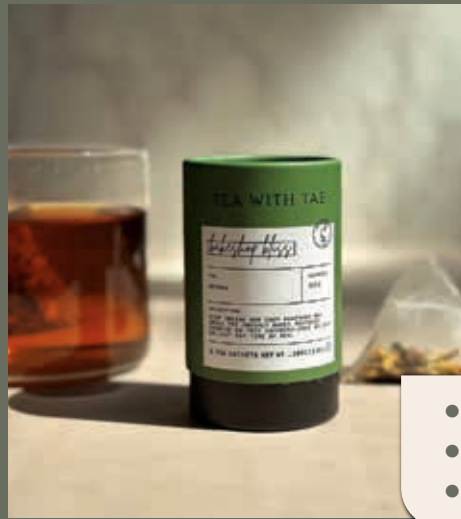
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PIONEER Environmental

SETTING THE STANDARD PHOTOS BY CHRIS DEVLIN

When most people think about environmental remediation, they picture mold, water damage, or asbestos. They think about the problem.

Holly Bryk sees something different.

She sees the family trying to get back into their home after a flood. The homeowner preparing to list their house. The real estate agent racing against the clock to keep a transaction together. Behind every remediation project is a person who simply wants life to get back to normal, and that's exactly what Holly and the team at Pioneer Environmental work to deliver every day.

Pioneer Environmental was born from a simple idea: there had to be a better way.

Holly's husband, Sean, had spent more than 25 years in the environmental remediation industry, working for several companies along the way. After years of seeing how customers and employees were treated, he reached a point where he knew he wanted to build something different.

"He finally said, 'I'm done. I want to do this on my own,'" Holly recalls.

Without hesitation, she was all in.

At the time, Holly had already built a successful career as a Connecticut State Marshal, but she knew that launching a business meant becoming fully invested. Rather than simply handling the administrative side of the company, she earned the same industry certifications needed to understand the work inside and out.



“

I felt like if I was going to talk to customers,

I needed to know exactly what I was talking about.”

— HOLLY BRYK



“I felt like if I was going to talk to customers, I needed to know exactly what I was talking about,” she says.

That commitment to education has become one of Pioneer Environmental’s defining characteristics.

While Holly manages the business side and Sean leads projects in the field, clients quickly recognize they’re working with experienced professionals who understand every aspect of the job. As a woman-owned business, Holly also brings a unique perspective that often helps homeowners feel comfortable during what can be a stressful process.

“Many times it’s the homeowner who’s meeting us at the house,” she explains. “Being able to answer questions and put people at ease before introducing them to Sean really helps build trust.”

That trust is backed by credentials few companies can match.



Sean holds one of Connecticut’s most advanced mold remediation certifications: American Council for Accredited Certification-Council Certified Microbial Remediation Supervisor (CMRS), a designation earned only after years of industry experience, extensive education, and rigorous testing. In fact, Holly estimates only a handful of professionals in the state hold the same certification. He is also a licensed asbestos abatement supervisor with extensive OSHA training, allowing Pioneer Environmental to provide specialized services that many competitors simply cannot offer.

Today, the company provides mold remediation, asbestos abatement, water and fire damage restoration, odor removal, and smoke remediation throughout Connecticut. Whether preparing a home for sale after years of cigarette

smoke, responding to water damage after a pipe burst, or addressing mold discovered during a home inspection, the team approaches every project with the same goal: solve the problem the right way.

That philosophy has made Pioneer Environmental a trusted resource for real estate professionals across the state.

Transactions often come with unexpected obstacles, and environmental concerns can quickly derail a closing if they’re not handled properly. Holly understands the urgency agents face and believes clear communication is just as important as technical expertise.

When clients call Pioneer Environmental, they aren’t routed through a call center or automated system. They speak directly with Holly or Sean.

“We believe people deserve to talk to a real person,” Holly says.

That personal approach extends to every stage of the process.

One business decision, in particular, reflects the company’s commitment to providing value while respecting everyone’s time. Although Pioneer Environmental charges for inspections, that fee is credited back when the homeowner moves forward with the remediation work.

The policy wasn’t created to generate additional revenue. It was created to ensure inspections were being requested by homeowners who genuinely intended to solve the problem, rather than being used simply as leverage during negotiations.

“It’s about respecting everyone’s time,” Holly explains.

That straightforward approach has earned the confidence of both homeowners and Realtors, who know they’re receiving honest recommendations rather than unnecessary services.

Outside the office, Holly and Sean enjoy spending time with their two adult children, relaxing at the beach, playing with their dogs, and making family a priority whenever they can. After years of building careers and growing a business together, they both share the same long-term goal: creating a future that allows them to enjoy more of the life they’ve worked so hard to build.

Looking ahead, Holly remains focused on continuing to grow Pioneer Environmental while maintaining the values that inspired it from the very beginning. For her, success isn’t measured simply by the number of projects completed. It’s measured by the peace of mind each customer feels when they



know their home, their investment, and their family are in capable hands.

For Holly Bryk and the team at Pioneer Environmental, restoring a property is only part of the job. Restoring confidence is what truly sets them apart. ▀

“

Our job isn’t just to remove mold or asbestos. It’s to help **PEOPLE MOVE FORWARD WITH CONFIDENCE.”**

— HOLLY BRYK



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SEABURY-HILL REALTORS

PLAYING MATCHMAKER SINCE 1926

PHOTOS BY PERSPECTIVE REAL ESTATE MEDIA



Long before real estate became a world of online listings, virtual tours, and digital signatures, one woman saw something much bigger than buying and selling homes.

In 1926, Mabel B. Seabury founded what would become Seabury-Hill Realtors, making history as the first woman to own a real estate brokerage in Connecticut. The wife of a Yale physician and the mother of four, Mabel didn't enter real estate because she had to. She entered because she loved architecture, she loved people, and, perhaps most importantly, she loved bringing the two together.

As current Broker/Owner Jack Hill likes to say, Mabel

wasn't simply selling homes. She was a matchmaker.

One hundred years later, that philosophy remains the heartbeat of Seabury-Hill Realtors.

The brokerage's story has been shaped by generations of remarkable leadership. Mabel's daughter, Jane Hendle, carried on her mother's vision before Barbara Hill took the reins in the 1980s, building upon the brokerage's sterling reputation while leading

with strength and integrity in an industry still largely dominated by men.

Associate Broker Laura Stonoha joined Seabury-Hill Realtors in 2017 after beginning her real estate career at a larger corporate brokerage. She was drawn to the firm's boutique culture, where agents are encouraged to build independent

businesses while always knowing support is close at hand. Barbara made an immediate impression.

"Barbara was one of the strongest female leaders I've ever encountered," Laura says. "Her determination, resilience, and vision helped shape Seabury-Hill into the respected company it is today."

Although Barbara passed away in 2024, her influence continues to shape the brokerage. Today, Jack proudly carries that legacy forward, not by changing what made Seabury-Hill successful, but by protecting it.

"I have people trying to buy the company all the time," Jack says. "We'll never do it."

That commitment to independence has become one of Seabury-Hill's defining characteristics.

While many locally owned brokerages have disappeared into national franchises, Seabury-Hill has remained exactly what it has always been: a boutique brokerage with deep roots in New Haven and an unwavering

commitment to personalized service. At the same time, it has continued to evolve, embracing new technology, innovative marketing, and social media without sacrificing the personal relationships that have defined the company for a century.

"We're a bit of old school and a lot of new school," Jack explains.

“Seabury-Hill Realtors is more than just a real estate brokerage. It’s a culture built on authenticity, relationships, and always doing what’s right for our clients and each other.”

— LAURA STONOA,
ASSOCIATE BROKER



The brokerage embraces everything today’s clients expect, from professional photography and drone footage to virtual tours, electronic signatures, and an active social media presence. Yet Seabury-Hill agents still believe the most valuable part of the process happens face to face.

Rather than placing a lockbox on a property and letting buyers tour on their own, they believe in being present. Some of the most important conversations happen at the front door, around the kitchen island, or while walking through the backyard.

“Our job isn’t to tell someone how beautiful the kitchen is,” Jack says. “Our job is to educate them.”

Rather than acting as salespeople, Seabury-Hill agents see themselves as trusted advisors, helping clients understand neighborhoods, home systems, resale value, and long-term investment potential so they can make informed decisions they’ll feel confident about for years to come.

“Seabury-Hill Realtors is more than just a real estate brokerage,” Laura says. “It’s a culture. We pride ourselves on authenticity with our clients, our community, and each other.”

Longtime Realtor Cheryl Szczarba, who has been with Seabury-Hill Realtors for nearly two decades, has experienced that culture firsthand after working

in corporate engineering and beginning her real estate career at a large national brokerage.

“After working in engineering and then at a large corporate brokerage, Seabury-Hill was exactly what I was looking for,” Cheryl says. “It’s a boutique company with deep local roots, supportive leadership, and a team that truly cares about its agents and clients. I’ve always had the independence to run my business while knowing Barbara, and now Jack, were there whenever I needed guidance.”

That supportive culture has fueled remarkable success.

Today, Seabury-Hill has been the number one real

estate office for New Haven sales since 2016 while continuing to serve Greater New Haven, Yale, and the shoreline communities. Despite its growth, the brokerage has never lost sight of its identity as a neighborhood business.

Located in the heart of Wooster Square, next door to the iconic Sally’s Apizza, Seabury-Hill remains deeply woven into the community it serves. Repeat clients, referrals, and long-standing relationships continue to drive much of the business.

Jack’s wife, Jillian Hill, joined the family business after years in business consulting, giving her a unique perspective on both corporate organizations and independent brokerages.

“Being an independent brokerage allows us to be flexible and nimble,” she says. “We have the best blend of experience, expertise, and support without blending in with all the other mega companies.”

That philosophy extends far beyond the office walls.

Jack recently helped a woman prepare to sell the home she had lived in for more than 50 years after finding herself alone with no family nearby. From packing boxes to helping organize decades of memories, he was there through every step of the process.

“Being a Realtor is about being a real person,” Jack says. “It’s about helping someone through one of the biggest moments of their life.”

That spirit of service has been part of Seabury-Hill since the very beginning.

One of Jack’s favorite stories is that Mabel’s love of matchmaking extended beyond real estate. Her daughter, Jane Hendle, shared that same passion for bringing people together and eventually introduced Jack’s parents. That relationship ultimately led the Hill family to become part of Seabury-Hill’s story decades later.

houses are important, but the relationships are what last.”

Cheryl believes that balance is exactly why the company has endured for a century.

“The Seabury-Hill name reinforces the trust I’ve built with my clients,” she says. “Its integrity, history, and commitment to relationships create an environment where agents can focus on doing what’s right for the people they serve.”

As Seabury-Hill Realtors celebrates its 100th anniversary, Jack, Jill, Laura, Cheryl, and the





brokerage's team of 19 agents aren't simply celebrating a milestone. They're celebrating a legacy built on trust, integrity, service, and community.

A hundred years ago, Mabel Seabury set out to match people with homes.

One hundred years later, Seabury-Hill Realtors is still doing exactly that, one relationship at a time. 🍷



“We’re a bit of old school and a lot of new school. We embrace every tool today’s clients expect, but the most important part of this business still happens face to face.”
— JACK HILL,
BROKER/OWNER



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Amanda POPPELWELL PENA

Bringing People Together

PHOTOS BY CHRIS DEVLIN

For nearly three decades, Amanda Popplewell Pena has built a career rooted in relationships, community, and authenticity. But long before she became one of the shoreline's most trusted Realtors, she was living a very different life. Fresh out of the University of Connecticut with a degree in economics and finance, Amanda packed her bags and headed west, spending six years in Los Angeles before eventually realizing that home and family were calling her back to Connecticut.

In 1998, she returned home with plans to begin a corporate training career with Subway Corporation. But her mother, who had been in real estate since Amanda was a teenager, had another idea.

"Why don't you come sell real estate with me?" she suggested.

At first, Amanda wanted nothing to do with it.

"I thought, 'Oh God, no, I'm not doing that,'" she laughs.

Twenty-eight years later, she's still here.

Amanda began her career with H. Pearce and would spend nearly twenty-four years there before eventually making the move to Coldwell Banker. Like many new agents, those first years weren't glamorous. There were no smartphones, no online listings, and no easy answers. Agents still relied on books to look up properties, and Amanda was balancing two jobs just to make ends meet.

"I worked full-time in real estate and waitressed full-time for probably four years," she recalls. "You don't know what you don't know when you're a new agent, and you're certainly not making a living your first year."

But she stuck with it.

Over time, the business grew. So did her relationships.

Today, nearly all of Amanda's business comes from referrals and past clients. In fact, many of the people she serves are now second-generation clients, the children of buyers and sellers she helped decades ago.

"I don't cold call. I don't buy Zillow leads," she says. "It's all relationships."



began with a real estate transaction years ago.

"We are still friends," she says with a laugh. "Some of my best friends are people I originally sold houses to."

She's old-school in the best sense of the word. Christmas cards still go out every year. Calendars still arrive in mailboxes. Lunches with clients become afternoons catching up with friends. Volunteer work and community involvement keep her connected to the people she serves, and because she's constantly

And relationships have always been Amanda's specialty.

An outgoing personality and genuine love of people have transformed clients into lifelong friends. Some of her closest friendships today

out and about, she's always running into familiar faces.

For Amanda, that's what real estate has always been about.

But after nearly three decades in the business, she has learned something equally important: boundaries.

"I think new agents get run ragged," she says. "People can eat you alive if you let them."

Years ago, she might have answered every call immediately. Today, she's learned that transparency and communication matter just as much as availability. If she's at her daughter's soccer game or spending time with her mother, who has dementia, she's honest with clients.

"They know I have a life, too," she says. "I'm an open book. I want people to know I'm human."

That humanity has become one of her greatest strengths.

Clients know her children's names. They know about the dogs. They know where she is on any given weekend.

“ I DON'T COLD CALL. **I DON'T BUY ZILLOW LEADS.** IT'S ALL RELATIONSHIPS.”
— AMANDA POPPLEWELL PENA



Whether she's at a UConn basketball game, cheering at a college soccer match, or attending a concert with family, Amanda believes relationships are built when people see the real person behind the transaction.

And family means everything.

Amanda and her husband, Carlos, have built a beautifully blended family with six children. Together, they've spent the last decade raising a busy household filled

with sports, graduations, and celebrations. Her two daughters from her first marriage and Carlos's four children have created a family dynamic that Amanda treasures.

Even more remarkable is the friendship she shares with her ex-husband, Mike. After navigating divorce and raising children together, the two families have become incredibly close. Holidays are celebrated together. UConn basketball games are watched side

by side. Mike and his wife are part of the family, and Amanda wouldn't have it any other way.

"Life's too short," she says. "You have to put your own feelings aside and focus on what's best for your kids."

It's a philosophy that has shaped both her family and her career.

Her husband, Carlos, is licensed as well and helps with showings and property evaluations, while Mike obtained his real estate license after overcoming a battle with cancer and now assists part-time while working at Electric Boat. Together, they have become an unlikely but close-knit support system.

Through it all, Amanda has built a career the same way she has built her life: with authenticity, kindness, and an unwavering commitment to the people around her.



“ THEY KNOW I HAVE A LIFE, TOO. **I'M AN OPEN BOOK.** I WANT PEOPLE TO KNOW I'M HUMAN.”
— AMANDA POPPLEWELL PENA



After twenty-eight years in the business, she still believes success comes down to one thing.

Relationships.

Not flashy marketing. Not cold calls. Not chasing leads.

Just showing up, staying connected, and treating people like family.

And for Amanda Popplewell Pena, that's never been a business strategy.

It's simply who she is. 🏡



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PHOTOS BY PERSPECTIVE REAL ESTATE MEDIA

LUKE Porto

COMING FULL CIRCLE

Long before Luke Porto became a top-producing Realtor and leader of the Porto Team, he was simply a Milford kid who eventually found his way back home.

Born and raised in Milford, Luke left Connecticut after high school and spent the next eighteen years exploring new opportunities. College brought him to Rhode Island, summers were spent working in Manhattan, and after graduation, he built a career with Revlon and later Morgan Stanley. Eventually, a move to Florida introduced him to the mortgage industry, where he found success in secondary lending and enjoyed life in West Palm Beach.

“It was a great place to live,” Luke recalls. “But 2008 changed everything.”

When the mortgage market collapsed, so did much of the opportunity that had brought him south. Like many people navigating the uncertainty of that time, Luke had to pivot. He moved back to New York City, earned his real estate license, and spent five years building a business in Manhattan.

Then, a chance encounter at a wedding changed the course of his career.

Luke ran into his cousin, Jim, who had spent more than three





continue growing. What started as a transition period quickly turned into steady momentum, and year after year, the business expanded. In 2024, the Porto Team made another major move, transitioning to William Raveis, where they continue to serve clients throughout Milford and the surrounding shoreline communities.

Today, the seven-person team has built its reputation on one simple principle: consistent service.

“A keychain isn’t going to do the trick,” he laughs. Instead, he focuses on delivering the same level of professionalism and attention to every client, whether they’re first-time homebuyers, seasoned investors, or developers. For Luke, the formula is simple. Know the market, be available, and consistently exceed expectations.

“It’s a service business,” he says. “People deserve accurate information and the same level of professionalism no matter where they are in their real estate journey.”

That commitment extends well beyond traditional business hours.

Luke believes that’s one of the biggest differences between top producers and everyone else. Success, in his eyes, comes down to commitment.

“When things are easy, everyone gets involved,” he explains. “When markets get more challenging, that’s when you really find out who’s committed to the business.”



JUST BECAUSE INFORMATION IS AVAILABLE DOESN’T MEAN IT’S RIGHT. IT’S LIKE DIAGNOSING YOURSELF ON WEBMD. IT’S A TOOL, BUT IT DOESN’T REPLACE EXPERIENCE.

— LUKE PORTO

decades with Coldwell Banker in Milford. The two began talking about teaming up, and before long, Luke and his then-fiancée, Heidi, made the decision to leave the city and return to Connecticut. In 2012, he joined forces with Jim and his wife, Gennie, beginning what would become a successful partnership built on family and shared values.

“It was definitely an adjustment,” Luke says. “Not only was it a different way of doing business, but I was coming back to Milford after being gone for so long.”

Fortunately, he wasn’t doing it alone.

With Jim’s reputation and decades of experience in the market, the team was able to build on an already strong foundation and

While many agents focus heavily on giveaways, client events, and flashy marketing, Luke believes relationships are built differently.



After more than a decade in Connecticut real estate, he’s also seen how dramatically the industry has evolved. Technology and information are more accessible than ever, but not always more accurate.

“Just because information is available doesn’t mean it’s right,” he says. “It’s like diagnosing yourself on WebMD. It’s a tool, but it doesn’t replace experience.”

Through changing regulations, shifting inventory levels, and the unprecedented frenzy of the pandemic market, Luke has adapted time and time again. Today, he believes the



market is finding a healthier balance and that buyers and sellers alike are adjusting to a more normal pace.

Outside of work, life revolves around family. Luke and Heidi live in Milford with their children and stay deeply involved in school activities and sports. Whether it's boating in the summer, skiing

and snowboarding in the winter, or escaping to Florida when New England temperatures dip, their favorite moments are the simple ones spent together.

"We really just enjoy being together as a family," he says.

After years spent in Manhattan, Florida, and

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— LUKE PORTO



New York City, life has come full circle for Luke Porto.

Because while his career may have taken him far from Milford, home was waiting all along.

And today, he's helping others find theirs. 🏡



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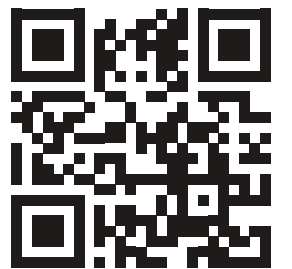


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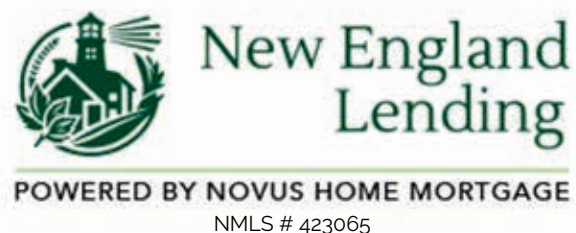
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FAQS



All About New Haven/ Middlesex Real Producers

The first Real Producers magazine started in Indianapolis in 2015. Real Producers is now in over 130 markets across the nation and is continuing to grow nationwide.

Q: WHO RECEIVES Real Producers MAGAZINES?

A: The top 300 real estate agents across New Haven and Middlesex Counties and our preferred partners.

Q: WHAT IS THE GOAL OF THIS MAGAZINE?

A: We believe that we are better together. When we surround ourselves with other successful, like-minded people, we grow to new heights. Real Producers is a platform that brings together the most accomplished individuals in the Connecticut real estate sector.

By curating an exclusive community comprised of the top 300 real estate agents and RP-vetted businesses in each market, we foster a shared space for sharing stories, celebrating successes, discussing market trends, and highlighting upcoming events. Our monthly publication is dedicated to connecting, informing, and inspiring, encompassing anything that contributes to the enrichment of our community.

Q: DOES Real Producers HAVE EVENTS?

A: Yes! We have specific networking events throughout the year.

Q: WHAT IS THE PROCESS FOR BEING FEATURED IN THIS MAGAZINE?

A: The process for getting featured in our magazine is straightforward. To be eligible, you need to be on the top 300 list, and we value nominations highly.

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Whether you're a real estate agent, business, broker, owner, or someone who admires the work of others, you can nominate individuals, including yourself. Even office leaders have the opportunity to nominate outstanding real estate agents. We take every nomination seriously and consider anyone from the top 300 list who is brought to our attention. While we cannot guarantee a feature, we strongly encourage you to connect with one of our team members, show support for Real Producers, and participate in our private events. These steps can enhance your chances of being featured in our publication.

Q: WHAT DOES IT COST A REAL ESTATE AGENT/ TEAM TO BE FEATURED?

A: Zero, zilch, zippo, nada, nil. It costs nothing to agents, so nominate away! We are not a pay-to-play model. We share **REAL** stories of **Real Producers**.

Q: WHO ARE THE RP-VETTED BUSINESSES?

A: The RP-vetted businesses featured in our publication represent the some of best in the business in their

respective categories within the Connecticut Shoreline. You can easily locate them in our index. We do not randomly select businesses, nor do we collaborate with every business that approaches us. We prioritize businesses that have received your stamp of approval through recommendations and each business showcased has been personally recommended by many of the top agents featured in our publication. Before featuring any business, our team conducts additional vetting to ensure they align with our community's values and bring substantial value. Our aim is to build a robust network that not only includes the best real estate agents but also features top-tier businesses, fostering collective growth and strength within our community.

Q: HOW CAN I RECOMMEND A BUSINESS?

A: If you want to recommend a business that works with top real estate agents, please email or message us -

Email: sam.kantrow@realproducersmag.com



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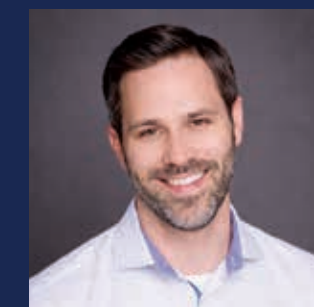
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