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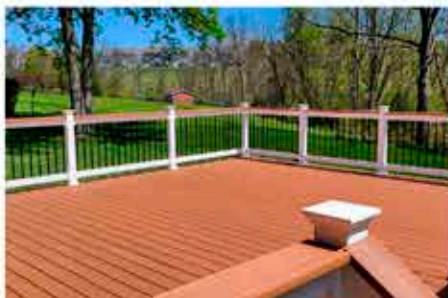
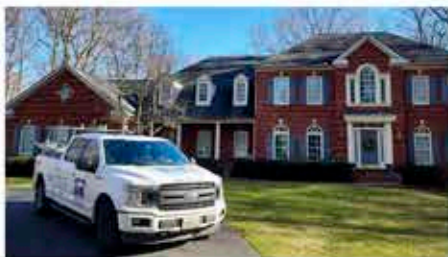
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Partnering with John L. has been one of the best experiences I've had in real estate. On multiple transactions, I located the deals while John provided the contractors, handled the funding, and managed the renovation process from start to finish. It was truly a seamless partnership — I didn't have to worry about the heavy lifting, and together we were able to close profitable, well-executed projects. John's professionalism, reliability, and ability to get things done made every collaboration smooth and successful. I look forward to working with him again in the future. — V. Hargrove, Associate Broker, Samson Properties



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Hello August, Hustle & Heart!

August is that sweet spot of summer — a season of momentum, creativity, and gratitude. It's where the year's efforts begin to take shape, and where we see the results of our collective hard work come to life.

At Real Producers, we're inspired by the hustle and heart that define our community. Every story we feature and every partnership we form is proof that success means more when it's built on connection. This month, we celebrate the drive and dedication that fuel our agents, partners, and friends who make this community so special.

As we look ahead to the fall, we're excited for our upcoming **Deal or No Deal event in September**. This fun and interactive gathering promises an evening of connection, excitement, and memorable moments with the incredible professionals who make up this community. We can't wait to see everyone there!

We're also thrilled to welcome our newest preferred partner, **Value Dry Waterproofing**, to the Real Producers network.

Their commitment to excellence and service aligns perfectly with the spirit of our community, and we look forward to the value they'll bring to our growing network.

Let's carry this reminder through the final days of summer:

"Hard work pays off, but heart makes it meaningful."

Here's to finishing strong, building meaningful connections, and leading with purpose.



Kristin Brindley

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WHY YOUR FEAR TO ADAPT IS HURTING YOUR REAL ESTATE BUSINESS

BY WADE VANDER MOLEN

Having been in the Title industry since 2005 helping Realtors build their businesses, I have found that Realtors seem to have anxiety and fear about things that will help them create more opportunities. When I was a younger Title rep in Phoenix, AZ, they ditched the old MLS system and created a more modern MLS system called the “Flex MLS.” It as a superior system than the previous one in every way, but the change was mostly met with resistance, and many Realtors left the business completely because they refused to adapt and change to the new way of doing things. Do you fear the change that can help your business? Let’s discuss:

Using Video

When it comes to video, the camera and social media is your friend. Many Realtors see video as their enemy. Something that causes anxiety and stress yet necessary. Realtors sometimes refuse to put their face in front of the camera, though it’s important for people to see you and get to know you. They also know that creating scarcity for their business is hurtful, yet they still hide behind postcards and other less effective methods. I have over 320 videos on YouTube. I don’t care what anyone thinks because I need to do what I need to do to build my brand and business. When it comes to video, I ask myself these questions which helps to create clarity:

- Can I shoot videos for free on my phone? Yes.
- Can I post video content to social video as much as I want? Yes.
- Can I promote my business, my value and how I help others as much as I want? Yes.
- Will doing so add value to my business, and allow me to hit thousands of people? Yes.

Yes, to these questions means implementing and adapting (with a strategy) will create many more opportunities than those who choose too not.



Using Ai in Real Estate

What Realtors say: “Ai is going to replace Realtors!” Huh!? What Realtors should be saying: “Leveraging Ai to enhance my real estate business is going to allow me to work faster, smarter, and save me lots of time.” Reframing your anxiety or fear of implementing the new is necessary. Over the next 12 months there is an expectation that the usage of Ai tools by consumers to search and ask questions about real estate is going to rise around 30%. Now is the time to leapfrog your competition by implementing the technology others in your market have reservations.

The one thing that is constant in real estate is change. Refusal to adapt and leverage new things that will move your real estate business forward won’t hurt you today, but it will over a period. Just like those same Phoenix Realtors who objected to the new Flex MLS system though it was a much better MLS system. Those who learned to master that system quickly had an advantage over those who dragged their feet or refused. The same thing applies for implementing video, leveraging Ai tools, or other new technology that will be coming to disrupt the industry. You are in control of the change you implement. Those who early adapt will have the advantage, those who don’t...good luck!



Wade Vander Molen is senior vice president of business development at Pruitt Title LLC in the Northern Virginia/ Washington, D.C., area and has been in the title industry since 2005. Wade helps real estate professionals with all facets of their marketing and teaches a new, sustainable business model to help them grow their businesses. You can visit Wade at www.DCTitleGuy.com.

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MARYLAND CRACKS DOWN ON COUNTERFEIT LEASES: *What Real Estate Professionals Need to Know*

Counterfeit leases have become a pervasive problem across Maryland and the District of Columbia, fueling squatting schemes that leave homeowners financially devastated and with few immediate remedies. Scammers are now using AI-powered lease generation sites and apps to forge leases, even offering “move-in packages” to potential occupants in exchange for cash payments. When someone presents a lease to law enforcement, even one a homeowner insists is fraudulent, police have typically treated the situation as a civil landlord-tenant dispute rather than criminal trespass or fraud, leaving property owners locked out for weeks or months while courts sort it out.

Governor Wes Moore signed Chapter 550 (Senate Bill 82) into law on May 12, 2026, directly addressing this gap. The new law amends Section 8-601 of the Criminal Law Article to add “lease of real property” and “rental agreement relating to real

property” to the list of instruments that may not be counterfeited with intent to defraud. The legislation was passed with broad bipartisan support for holding bad actors accountable.

The consequences under the amended statute are significant. A person who counterfeits, causes to be counterfeited, or willingly aids or assists in counterfeiting a lease of real property or rental agreement is guilty of a felony, punishable by up to ten years of imprisonment, a fine not exceeding \$1,000, or both. A person who knowingly, willfully, and with fraudulent intent possesses a counterfeit lease or rental agreement is guilty of a misdemeanor, punishable by up to three years of imprisonment, a fine not exceeding \$1,000, or both. This distinction is important: the law targets those who create and distribute counterfeit documents most severely while still holding knowing possessors accountable.

The law also addresses jurisdictional concerns that have hampered prosecution of these schemes. Under the new provision, prosecution may be commenced in any county in which an element of the crime occurred, the counterfeit instrument is recorded in the county land records or filed with the clerk of the circuit court, the victim resides, or, if the victim is not an individual, the victim conducts business. This broad venue provision gives prosecutors flexibility to bring charges where the harm is felt, rather than requiring them to pinpoint where the document was physically created.

For real estate professionals, this law represents a meaningful new tool. Previously, under the existing maximum penalties for related offenses, courts could impose only up to 90 days in jail and a \$500 fine against individuals who possessed counterfeit leases, an insufficient deterrent for sophisticated fraud networks. The upgraded felony classification signals that Maryland now treats fraudulent lease schemes with the seriousness they warrant.

The law takes effect on October 1, 2026. Real estate professionals should familiarize themselves with the new provisions and advise property-owner clients that they now have a clear criminal statute to reference when reporting counterfeit lease activity to law enforcement. While civil remedies such as wrongful detainer actions remain available, this legislation ensures that the criminal justice system can impose meaningful penalties on those who perpetrate and facilitate lease fraud across our communities.



About the author (drafted with the assistance of AI): Erin August is an Attorney in the Real Estate Department at Shulman Rogers, P.A. Barred in Maryland, D.C. and Virginia. She was born in Washington, DC and raised in Montgomery County, Maryland, where she resides with her husband and son.



AI FATIGUE IS REAL: Stop Chasing Every New Tool and Start Solving Real Business Problems

BY TODD LEBOWITZ

If you’re like most real estate agents, your inbox and social media feeds are flooded with the latest AI “must-have” tools. Every week promises another platform that will write your emails, edit your videos, generate your social posts, automate your marketing, or revolutionize your business.

It’s exciting—but it’s also exhausting.

Many agents are experiencing what can only be described as **AI fatigue**. Instead of making work easier, the constant stream of new technology often creates more confusion, more subscriptions, and more time spent learning software than actually serving clients.

The reality is that AI isn’t valuable because it’s new. It’s valuable because it solves a problem.

Rather than asking, “*What’s the newest AI tool?*” start asking, “*What’s the biggest challenge in my business?*”

Do you struggle to stay consistent with marketing? Find an AI tool that helps you create quality content faster.

Spending too much time writing listing descriptions or emails? Use AI to eliminate repetitive writing tasks.

Need help organizing your schedule or responding to client questions? Focus on AI that streamlines communication and frees up more time for relationship building.

Notice a pattern? The best AI isn’t the one with the most features—it’s the one that quietly removes friction from your day.

Another common mistake is trying to use too many AI platforms at once. Each new tool requires setup, training, and ongoing management. Before long, you’re spending more time managing technology than growing your business.

Instead, choose two or three AI tools that integrate naturally into your daily workflow and learn to use them exceptionally well. Mastering a few high-impact tools will almost always produce better results than dabbling with a dozen different platforms.

Remember, your clients aren’t hiring you because you use artificial intelligence. They’re hiring you because they trust your expertise, your market knowledge, your negotiation skills, and your ability to guide them through one of life’s biggest financial decisions.

The right AI should amplify those strengths—not replace them.

Technology will continue to evolve at an incredible pace. There will always be another new platform, another exciting announcement, and another promise of transformation.

Don’t fall into the trap of chasing every trend. Focus on the tools that save you time, improve your service, and help you build stronger relationships.

Because at the end of the day, the most valuable AI isn’t the one everyone is talking about—it’s the one that quietly helps you become a better real estate professional.



With more than 25 years of experience, Todd Lebowitz is CEO and owner of My Marketing Matters, which he runs with his business partner Ram Devaguptapu. Together, they have grown the company to be a recognized leader in real estate marketing with more than 20,000 clients locally, regionally, and nationwide.

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MATT MILLER & NATHAN FITZGERALD

CROSSCOUNTRY
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BY GEORGE PAUL THOMAS
PHOTOS BY RYAN CORVELLO

WHEN STRENGTHS ALIGN, GROWTH ACCELERATES

Some partnerships are formed out of convenience, while others are built through alignment, timing, and a shared vision for something greater. For Matt Miller and Nathan Fitzgerald, their partnership didn't begin as a formal plan, but rather as a realization that together, they could build something neither could accomplish alone.

Matt, a Bowie, Maryland native, entered the mortgage industry after starting his career as a personal trainer. While he loved the work, he quickly recognized its limitations. "I was capped in terms of income and time," he reflects. At the same time, he was beginning to think about building a future for his family, which led him to explore new opportunities. Through his brother and a neighbor already in the business, Matt found his entry point into mortgages and never looked back.

Nathan's path looked different but led to the same place. Growing up in Frederick, Maryland, he began his career as a stockbroker, which laid the foundation for his analytical mindset. After transitioning into a salaried role in online marketing, he found himself feeling unfulfilled. Then came an unexpected turning point. "I got let go, which honestly ended up being an answer to prayer," he shares. Within days, he stepped into the mortgage industry, setting the stage for what would become a 17-year career.

From Competition to Collaboration

Before becoming business partners, Matt and Nathan were both high-performing leaders within their previous company. Each ran their own branch in Maryland, consistently ranking among the top producers. What started as a casual conversation during a President's Club trip quickly evolved into something more meaningful.

"We looked at each other and said, if we combine forces, we'd be number

one," Matt recalls. At the time, it felt like a joke. But over time, as the market shifted and challenges increased, that idea began to carry more weight.

As they spent more time talking through business struggles and opportunities, a clear pattern emerged. Matt's strengths naturally complemented Nathan's, and vice versa. Where Matt thrived in production and sales, Nathan excelled in operations, logistics, and navigating the complexities behind the scenes.

"We realized we could go farther and faster together," Nathan explains.

That realization led to the formation of a partnership grounded not only in performance but in shared values, particularly their commitment to building a business that prioritized family.

A Division of Strengths That Works

Today, their roles within CrossCountry Mortgage reflect that natural alignment. Matt leads from the front as a high-level producer, focusing on relationships, growth, and driving business forward. At his peak, he reached \$100 million in annual production, setting a

standard that continues to shape the team's expectations.

Nathan, on the other hand, serves as the backbone of the business, ensuring every behind-the-scenes detail is executed with precision. From working closely with underwriting to navigating loan logistics and problem-solving complex scenarios, his focus ensures that every deal moves forward efficiently.

Together, their partnership creates a balance that is both strategic and sustainable. It allows them to operate at a high level while also building a business that supports the people within it.

Building More Than Transactions

While production numbers matter, both Matt and Nathan are clear that their vision extends far beyond transactions. At the core of their business is a commitment to relationships, both internally and externally.

"We're not interested in just getting leads," Nathan explains. "We want to build business together."

That philosophy influences everything they do. Their team, which includes 17 employees across multiple markets, is built with intention. More than half of their sales staff ranks among the top 1% of originators in the country, and their





branch currently sits in the top 15% of CrossCountry Mortgage nationwide.

But what truly sets them apart is not just the talent, but how they invest in that talent. From mentorship and training to helping team members grow their personal brands through social media, Matt and Nathan are focused on developing people, not just producing results.

Navigating Growth and Leadership

As their business has expanded, so have the challenges. Both agree that the most difficult aspect of their journey has been learning how to lead and manage people.

“It used to be about getting the deal,” Nathan shares. “Now it’s about inspiring, leading, and navigating everything that comes with managing a team.”

Matt echoes that sentiment, noting that leadership often requires making difficult decisions that impact others. Hiring the right people, letting go of the wrong ones, and maintaining a strong culture while scaling has been a continuous learning process.

Yet through those challenges, their partnership has remained a constant

source of strength. Having someone to share responsibility with and to offer a different perspective has allowed them to grow in ways that would have been far more difficult individually.

Redefining What Success Looks Like

For both Matt and Nathan, success is no longer measured solely by production. It is measured by the life they have been able to create, not only for themselves, but for their team.

Matt reflects on the impact of building a business that allows his team to thrive both professionally and personally. “Being able to change the trajectory of our originators’ lives and our support staff’s lives has been the most rewarding part,” he says.

Nathan shares a moment that captures that impact in a deeply personal way. Recently, he was able to spend meaningful time with his

mother during a critical period in her life, while still showing up for his family and his business. It was a moment that reinforced everything they have been working toward.

“That’s the life we’ve always wanted to build,” he explains. “One where you can be successful without sacrificing what matters most.”

A Relationship-Driven Future

As the industry continues to evolve, Matt and Nathan remain focused on what they believe will always matter: relationships. Whether working with agents, clients, or their own team, they approach every



interaction with the intention of adding value and building trust.

For top-producing agents, their message is simple. Alignment matters. Working with partners who understand both the professional and personal side of the business creates a stronger, more sustainable path forward.

Matt puts it best. “Never be the one with your hand out. Always be the one giving.”

Nathan adds another layer to that philosophy, emphasizing the importance of listening and learning. “Be slow to speak and quick to listen. You can learn a lot just by asking questions.”

Together, those principles define how they operate and where they are headed.

Looking Ahead

With a strong foundation in place, Matt and Nathan continue to focus on growth, both within their team and across the broader industry. Their goal is not simply to expand, but to do so in a way that remains aligned with their core values.

They are building a business that proves it is possible to operate at a high level while still prioritizing family, relationships, and personal fulfillment. It is a model they did not see growing up in the industry, but one they are committed to leading by example. ▀

CONTACT US!



Want to see what it looks like to build business through relationships and real impact? Follow Matt Miller and Nathan Fitzgerald on social media to get an inside look at how they’re serving clients, supporting agents, and redefining what success in this industry can look like. You can also connect directly at ccm.com/matt-miller, email matt.miller@ccm.com or nathan.fitzgerald@ccm.com, or call Matt at (240) 599-7734 or Nathan at (240) 529-5786 to start the conversation.





Bethany Gosnell

Heart, Humor, & the Strength to Serve

BY AMELIA ROSEWOOD
PHOTOS BY RYAN CORVELLO

Bethany Gosnell brings a rare blend of warmth and strength into every room she walks into. Faith-driven, relational, and resilient, she balances a calm, grounded presence with a sense of humor that makes people feel instantly comfortable. “I don’t take myself too seriously,” she shares, “but I take serving my clients very seriously.”

That balance has quickly set her apart. In just a short time, Bethany has built a reputation not only for her work ethic but for the way she shows up for people. She meets clients where they are, guides them with clarity, and walks alongside them through some of life’s biggest decisions.

Rooted in Service

Bethany’s story begins with a life shaped by movement and connection. Raised in a military family, she spent time living across the southern United States, along with periods in Hawaii and Germany. While Frederick, Maryland, is now home, her southern roots remain a strong part of who she is.

Her educational and professional background reflects a deep commitment to helping others. With a master’s degree in Social Work and a focus on emergency and disaster management,

Bethany built her early career in the human services field. She worked with children and families and in a dual diagnosis recovery program, where she developed the ability to navigate difficult conversations with empathy and honesty.

“That experience laid the foundation for everything I do now,” she explains. “Helping people make life-changing decisions requires both compassion and truth.”

Her faith also plays a central role in how she approaches life and business. Rather than seeing real estate as sales, she views it as stewardship. “I see it as helping people implement something that will improve the course of their lives,” she says.

Stepping Into Real Estate

Bethany entered real estate in March of 2024, drawn by the opportunity to combine service, entrepreneurship, and relationship-building. What confirmed that decision was the overwhelming support she received when she announced her new path.

“People from every stage of my life reached out to encourage me,” she recalls. “It felt like confirmation that I was stepping into the right place.”

Now a solo agent with The Agency in Frederick, she has already begun to carve out her place in the industry. In her first full year, she closed 12 transactions totaling \$4.9 million in volume and aims to continue increasing this number each year.

Her approach is rooted in understanding people. She takes the time to recognize what each client needs, whether that means providing clear direction or walking closely alongside them through each step.

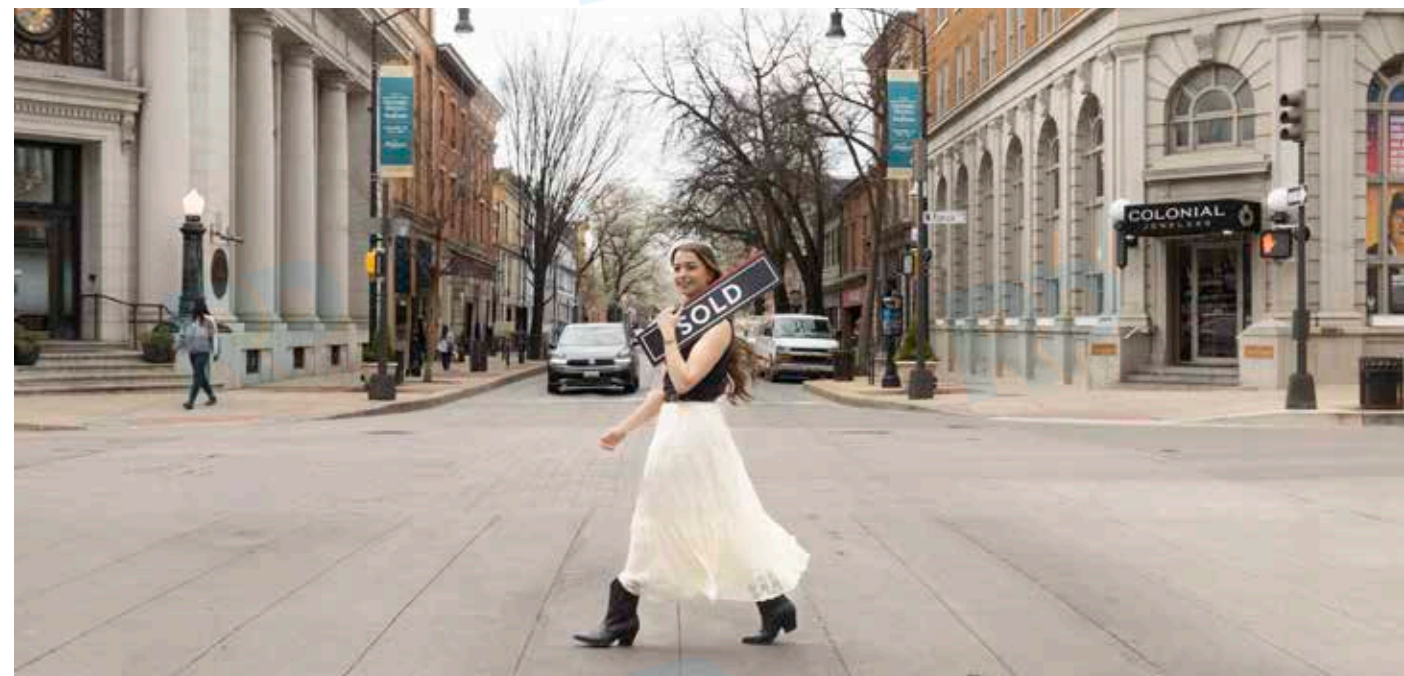
“Sometimes the best way to help someone is to do it with them,” she explains.

Mentorship has also played a key role in Bethany’s growth. She credits leaders at The Agency, including Frederick Managing Partner Brandi Dillon and broker Alex Martinez, for modeling what it looks like to build a successful business rooted in both strategy and values.

Life Beyond the Transaction

Outside of real estate, Bethany’s life is deeply centered on faith, family, and community.

She and her husband, Dillon, share a partnership built on purpose. Dillon works with their church in Frederick, where he leads the Young Adults





“Our lives revolve around ministry. And we wouldn’t have it any other way.”

such as local food banks, clean-up efforts, and organizations like Sleep in Heavenly Peace, which builds beds for children in need. She is also involved with the Frederick County Association of Realtors Community Service Committee, supporting local causes and outreach efforts.

Looking Ahead with Purpose

As Bethany looks toward the future, her goals are centered on growth without losing sight of what matters most.

“I want to continue what I’m doing now, but at a higher level,” she says. That includes growing her business, building a family, and expanding her impact within her church and community.

Her vision is not just about production. It is about building a life and business that reflect her values. She hopes to be the trusted choice for her network, not simply because people know her, but because she has earned that trust through consistent service.

Her guiding perspective is rooted in faith and humility. She holds close the reminder that strength is often found in vulnerability and that purpose is bigger than any one achievement. ■

Ministry. Together, they help support a thriving community of young adults, with weekly gatherings that draw over 100 attendees.

“Our lives revolve around ministry,” Bethany shares. “And we wouldn’t have it any other way.”

Their involvement extends far beyond weekly services. Alongside a dedicated team of volunteers, they invest time and energy into creating a space where people feel seen, supported, and connected.

Bethany also finds joy in simple, everyday moments. She loves cooking meals for others, spending time outdoors, and creating environments where people

feel welcomed. Whether it is hosting friends, hiking, or learning new skills like snowboarding, she embraces opportunities to connect and grow.

Her personality shines through in unexpected ways as well. A self-proclaimed fan of gas station snacks, she laughs about her loyalty to 7-Eleven and her appreciation for life’s small pleasures. It is a reminder that while she is deeply driven, she does not lose sight of joy and authenticity.

Community involvement remains a priority. Bethany serves through her church and participates in initiatives

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UNDENIABLE PROOF OF SUCCESS

Jack SHORB

BY AMELIA ROSEWOOD
PHOTOS BY RYAN CORVELLO

Stepping into a legacy is one thing. Earning your place within it is another.

For Jack Shorb, real estate has never been unfamiliar. But building a name of his own within an already established business has required discipline, intention, and a commitment to doing things the right way. Today, as part of Corcoran McEneaney in Washington, D.C., he is proving that the next generation is not just ready, but already delivering.



Rooted in Familiar Ground

Jack's connection to the DC area runs deeper than most. Raised between Bethesda and Chevy Chase, he grew up surrounded by the neighborhoods, people, and rhythms that now define his business. From his early years in Brookdale to his time in Kenwood during high school, he developed an instinctive understanding of what makes each pocket of the region unique.

That familiarity has become one of his greatest strengths. It is not something learned later. It is something lived.

"I work with so many people from my network growing up here," Jack shares. "Knowing the area and the people makes a huge difference."

His time at St. Albans School in Washington, D.C., followed by his studies at Indiana University in psychology and marketing, gave him a

framework for understanding people that now plays a central role in how he approaches real estate.

"Understanding how people think and make decisions is everything in this business," he explains. "My goal is to bring clarity and calm to what can be a really high-stress process."

A Defining Shift

Real estate had always been present in Jack's life, largely through his mother, Ellie, whose career laid the groundwork for what would eventually become a shared business. Still, stepping into that world was not automatic.

That decision came into focus in 2017 during a Tom Ferry conference in Las Vegas. Surrounded by top agents from across the country, Jack found himself energized by the possibilities.

"That experience really opened my eyes," he recalls. "Seeing what was possible at a high level made everything click."

At the time, he had been considering a path in marketing, potentially at an ad agency. But after that conference, the direction became clear. Real estate offered something different, something more personal. It was an opportunity to build relationships, create impact, and contribute to something that already carried meaning.





Building with Intention

Today, Jack operates within a carefully structured team that includes his mother, Ellie, Director of Operations Chloe, and Director of Client Experience Justin. Each person plays a defined role, creating a system that is both efficient and deeply client-focused.

In the past year, Jack and his team closed 46 transactions totaling \$59 million. This year, they have already closed \$24 million. With the momentum they've built through the year so far, he expects to maintain that same level of production. Those numbers are a reflection of growth, but they are not what defines his approach.



What stands out most is the process. Before a client ever begins a home search or signs a listing agreement, they are guided through two detailed meetings designed to provide clarity and confidence. It is a system that prioritizes education first, helping clients understand not just what they are doing, but why.

"We want our clients to feel fully informed before making any decisions," Jack says. "We're not pushy. We're here to guide, not pressure. That's where trust comes from."

That trust often shows up in repeat clients, especially those navigating their next move.

"I really enjoy helping people through their first upgrade," he adds. "That buy-and-sell process can be complicated, and having just gone through it myself, I understand what they're experiencing."

Carrying the Torch

For Jack, real estate is not just about building a business. It is about carrying

something forward. His mother spent years cultivating relationships and building a reputation rooted in trust. Now, Jack finds himself in a position to both honor that work and expand it.

"I'm proud to be part of something she built," he says. "At the same time, I want to continue growing it and making it even better."

That balance between respect for the past and vision for the future defines much of his approach. He is not trying to reinvent everything. He is focused on refining, improving, and building with intention.

Looking ahead, his goals are ambitious but grounded. He aims to rank among the top 20 agents in the DC area and eventually close 100 homes in a single year. Still, he is quick to point out that success is not measured by numbers alone.

"Take care of your clients, play the long game, and create a remarkable experience," he says. "If you do that consistently, everything else follows."

Life Beyond Real Estate

Outside of work, Jack's life reflects the same balance he brings to his business. He recently married his wife, Anna Summer, whom he met in the Midwest while both attended Big Ten schools. Despite meeting away from home, they share roots in Montgomery County, with Anna from Potomac and Jack from Bethesda.



Much of their time together is spent enjoying the everyday moments that often matter most. They take walks through their neighborhood, spend time in downtown Bethesda, and host



friends in their backyard whenever they can.

Jack also keeps an active lifestyle, fueled by a wide range of sports. In warmer months, tennis and golf are regular staples. When the weather shifts, he transitions to platform tennis and duckpin bowling, always finding a way to stay competitive and engaged.

Beyond that, he remains connected to his community through his role on the alumni board of St. Albans School, giving back to a place that played a meaningful role in shaping who he is today.

Looking Ahead

As Jack looks to the future, his focus remains steady. *Continue building.*

Continue learning. Continue showing up.

He is not chasing shortcuts or quick wins. Instead, he is committed to doing the work consistently, trusting that the results will follow.

The philosophy that guides him is simple but powerful, rooted in a quote he returns to often.

"You don't become confident by shouting affirmations in the mirror," he says. "You build it through a stack of undeniable proof."

For Jack Shorb, that proof is already taking shape, one relationship at a time. ▀



DC METRO Real Producers' June Magazine Party

June 25, 2026

PHOTOS BY RYAN CORVELLO

A Celebration of Stories

The DC Metro Real Producers Magazine Party at Chalet Settlements in Rockville brought together featured agents, future features, and valued partners for an intimate afternoon of connection. Guests shared printed articles and celebrated achievements, reflecting the heart of this relationship-focused community.

We extend our sincere appreciation to our event sponsors — Chalet Settlements, Units NOVA, My Pro Movers & Storage, Moyer & Sons — whose support made this celebration possible. Special thanks also go to our creative partners, Ryan Corvello (photography) and Axxess Studios (videography), for beautifully capturing the spirit of the event.

Thank you to everyone who attended and helped make the event a success. We look forward to continuing to celebrate, connect, and grow together at future DC Metro Real Producers events.

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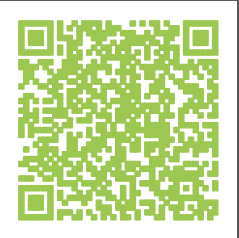
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TOP 100 STANDINGS - BY UNITS

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