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The Standard Is Contagious

One of the things I've enjoyed most about publishing *Chicago Real Producers* is having a front-row seat to what makes the best in our market different. It isn't just production. It's the willingness to share ideas, celebrate one another's success, and genuinely want to see this industry improve. That kind of mindset spreads. One conversation leads to a better client experience. One relationship turns into a referral. One fresh perspective changes the way someone runs their business. That is why communities like this matter.

Chicago Real Producers is built on the belief that when you bring the right people together, everyone benefits. Every feature, event, and introduction is another opportunity to learn, connect, and continue raising the standard for real estate across Chicagoland. Because when one person gets better, the industry gets better. And that's something worth being part of.



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² Loans up to 85% of a home's value are available on a purchase or refinance with no cash back, subject to property type, a required minimum credit score and a minimum amount of monthly reserves (i.e., you must set aside enough money in reserve to make a specified number of monthly mortgage payments [principal, interest, taxes, insurance and assessments] after the loan closes). Product restrictions apply.

85% Example: A 30-year, fixed-rate loan of \$1,000,000 with an interest rate of 6.75% / 6.8575% APR will have 360 monthly principal and interest payments of \$6,485.98. Payments shown do not include taxes, homeowners insurance, or mortgage insurance (if applicable). Actual payments will be higher. This is assuming a purchase transaction, 45-day lock, 85% LTV, 700 FICO, single family, owner-occupied, closest to zero discount points, rates change daily.

The APR shown is based on the interest rate and discount points only and does not take into account other loan-specific finance charges you may be required to pay.

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⁵ **89.99% Example:** A 30-year, fixed-rate loan of \$1,000,000 with an interest rate of 6.75% / 6.8487% APR will have 360 monthly principal and interest payments of \$6,485.98. Payments shown do not include taxes, homeowners insurance, or mortgage insurance (if applicable). Actual payments will be higher. This is assuming a purchase transaction, 45-day lock, 89.99% LTV, 740 FICO, single-family, owner-occupied, closest to zero discount points, rates change daily.

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Matt Engle

ROME WASN'T BUILT IN A DAY

BY LAUREN YOUNG
PHOTOS BY SONYA MARTIN

"Clients can tell when someone is genuine, honest, and truly has their best interests at heart," says REALTOR® Matt Engle of Fulton Grace Realty. "Build real relationships, treat people with honesty and respect, and consistently provide value. If you do, success will come."



For Matt, growing up in the small, rural town of Chambersburg, Pennsylvania, childhood meant roaming forests, building forts, and playing every sport he could—everything from soccer and baseball to basketball and swimming. It was a simple, adventure-driven upbringing that cultivated a self-reliance and curiosity that would later define his professional path. He was also captivated by ancient Rome and its heroes, a passion he still holds.

“I was obsessed with ancient Rome,” Matt says. “I looked up to leaders like

Marcus Aurelius. He had absolute power but led with empathy and respect, even toward his enemies.”

Matt left Pennsylvania to attend college at Sewanee in Tennessee,

where he majored in international relations. It was a small school with no cell service and seminar-style classes of only six to eight students. He played soccer and rugby, studied deeply, and eventually landed an internship in his beloved Rome working for Istituto Affari Internazionali (IAI), a nonprofit think tank that advises and collaborates with the European Union, NATO, and the OSCE. By the time he returned to the United States, Matt knew he wanted to live somewhere vibrant to continue his international relations path.

“After living in Rome I knew I wanted to move to a city that had a great diversity of people, food, and cultures,” he says. He chose Chicago even though there were no entry level jobs in international relations at the time.

In Chicago he began his career as a freight broker at C.H. Robinson but found the logistics industry unfulfilling. However, during that time, he found the podcast *BiggerPockets* and listened to every episode. “I got really interested in investing in real estate,” Matt says.

“I didn’t think I was going to become a REALTOR®. I just thought I would invest,” he adds. “[Because] I was also interested in finance, I figured I would work in finance and buy real estate on the side.”

So after leaving C.H. Robinson, Matt briefly explored a career as a financial advisor but soon set his sights on real estate. Initially, he was drawn to the commercial side, but after a candid conversation with a CBRE executive about what life looked like for a new commercial broker, Matt realized his strengths and personality were a much better fit for residential real estate. In 2015 he joined Fulton Grace and has never looked back.

“I fell in love with the process of helping others find their homes and becoming an expert in the process,” Matt says. “I really wanted to protect their needs while providing top-notch service.”

Today, eleven years later, the Matt Engle Group at Fulton Grace operates a relationship-driven team built to serve clients across every stage of their

real estate journey—from first rental to first purchase to investment portfolio. From the beginning, Matt knew he had to surround himself with talented, passionate people to make it.

“If you want to be successful you have to put in a lot of hours, especially at the start,” Matt explains. “There were definitely roadblocks and times when there were just too many things to do in a day for one person. That can be overwhelming.”

To start his new team, Matt turned to his now wife, Verona. She was his very first hire, joining as his assistant while the two were still dating. She helped build the organizational systems and processes the group still runs on today.

“Verona put her heart and soul into the business for years,” says Matt. “I definitely could not have gotten through those times without her.”

Matt’s team has grown to include agents Ian Sonsyadek, Tian Shuai, Andrew Conklin, and Lacey Aralar, and assistants

Anjalesa Fonseca and Kaye Manuel. Together, they cover both city and suburban markets in sales, rentals, and investment work.

“I really like the structure of my business right now,” Matt says. “I really like the balance of working on both sides of the business equally, as well as that all my business is coming from past clients and referrals.”

Outside of work, Matt and Verona travel extensively, enjoy good food, and attend electronic music concerts and festivals throughout the year. Matt follows the Pittsburgh Steelers, plays pickleball, and geeks out on biohacking, fitness, and ancient history. He unwinds with competitive online video games set in fantasy worlds and fabled ancient times—something that likely wouldn’t surprise anyone who knows about his lifelong obsession with ancient Rome.

Looking ahead, Matt plans to continue to grow his personal

investment portfolio and gradually transition toward a leadership and teaching role within his team.

“Once I shifted my career to real estate, I wished I’d started earlier,” Matt reflects. “Everything just seems to flow now, and the relationships I’ve gained from this career have been amazing.”



“I fell in love with the process of helping others find their homes and becoming an expert in the process.”



Matt with his wife, Verona.

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Niko Voutsinas:

International Man of Realty

August 2021

PHOTOS BY SONYA MARTIN

...“When I was buying properties to renovate them, I fell in love with the variety of housing in Chicago,” explained Niko Voutsinas. “There are buildings from so many different eras, and the styles change as you move through the different areas of the city, so it always feels like you’re in a building that’s entirely unique. Some people like shopping for shoes or handbags. I like shopping for buildings.”

With a background in business, solid sales chops, and a love of the subject matter in place, Niko dove headfirst into real estate. He joined the team at Redfin and hit the ground running. Transitioning from buildings to brokerage took some getting used to, but Niko quickly hit his stride.

As Niko has grown his book of business and moved beyond his initial area of specialization, he has developed a particular interest in some of the more niche segments of the market like new construction and multi-family properties, and he has built out a team, which he is especially passionate about right now...

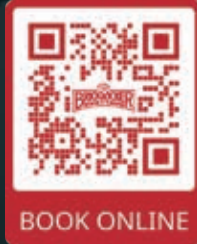
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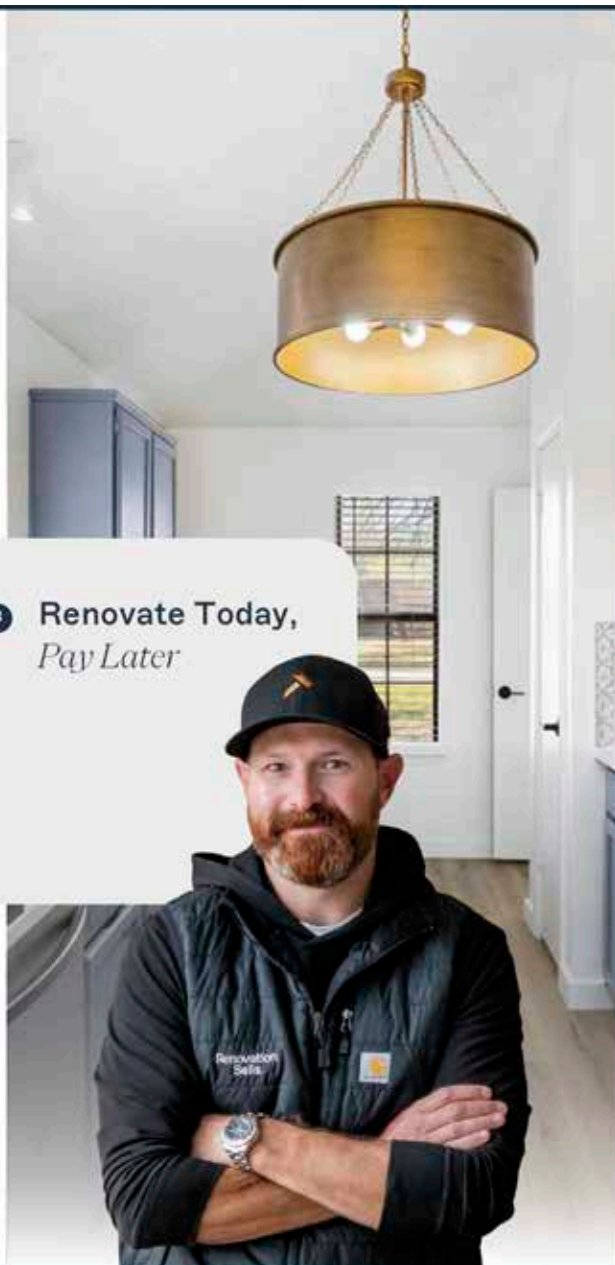
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K.C. LAU

Be Kind and Respectful

BY LAUREN YOUNG • PHOTOS BY SONYA MARTIN



“I don’t really see myself in sales,” says K.C. Lau of @properties | Christie’s International Real Estate. “I’m more of an advisor, and I find that being a REALTOR® allows me to do exactly that.”

Originally from Guangzhou, China, K.C. immigrated to the US at age four. His family settled in Chicago’s Chinatown community, where his mother’s parents and siblings were already established. His parents, who had only a grade school education, built their lives through the restaurant industry, working steadily to send K.C. and his two brothers to college. The hardworking immigrant mentality was passed down. While he was growing up, the family moved from Bridgeport to Chinatown in Chicago, to Calumet City, and eventually, to Griffith, Indiana, which required K.C. to constantly find his footing in new environments.

“Every time we moved, I had to make friends quickly, and that has helped me to make friends easily,” he says. “I think I straddle between the Chinese and American culture very well, which has also helped me relate to the many diverse cultures in Chicago.”

Being the oldest among his siblings and cousins shaped him in equal measure. In Chinese culture, that role carries weight, as the oldest is expected to always set a good example. Responsibility became the quiet engine running beneath his efforts and much

of what he pursued, and it inspired his courage. He earned a bachelor’s degree in civil engineering from Purdue University, a rigorous academic path that honored both his own drive and his parents’ sacrifice.

“My parents are definitely my role models,” K.C. says. “They came here with nothing and then achieved the American dream.”

After graduating, K.C. took a position as a structural engineer with an engineering consulting firm in the Loop. The job was stable but stifling, dry, and repetitive in ways that felt increasingly misaligned with his very social personality. After nearly four years, K.C. made a decisive change: in January 2004, he entered real estate, drawn by the desire to work with people and inspired by his parents’ investment in property during the condo boom around that time.

“I wanted to work in a field where I could be social with people and do something different in every way possible [from my previous job],” he says. “I figured everyone needs to live somewhere.”



“
IN THIS
EXTREMELY
TIGHT
AND BUSY
MARKET,
RESPECT
AND
KINDNESS
GO A
LONG
WAY.
”

Today, more than twenty years later, K.C.'s business runs almost entirely on referrals and repeat clients—a reflection of the trust he has built through his consistent service where he's always personally involved. He has resisted the pull to scale up for its own sake, choosing instead to remain hands-on with every transaction.

“My business has grown organically and has almost always been 100 percent referral-based,” says K.C. “Seeing consistent referrals and repeat clients year after year has been extremely rewarding.”

“I am humbled by this, as I am able to achieve success only having to spend a minimal amount on advertising, and without having to pay for leads or dance on social media,” he adds.

Over the years, K.C.'s personal growth has reflected his professional evolution. The perspective he's gained





continues to help him connect and serve clients with empathy.

“I love being able to help clients transition into their stages of life,” he says. “In the last ten years, I’ve gotten married and had two kids. I value being able to help my clients keep things in perspective as they grow with me.”

That same people-first instinct carries over into how K.C. supports his community. At home in Bucktown, his life is centered around his wife, Li, and their two active boys, Rui (6) and Kai (4). In fact, in his downtime, K.C. channels much of his energy into supporting Pulaski Elementary, where their sons attend. The family enjoys dining out together, traveling, and soaking up life in the city. Whenever he needs to decompress, K.C. reaches for a movie or an afternoon walk along the 606 trail with his family.

Looking ahead in his business, K.C.’s goal is to age alongside his clients and stay personally involved in every deal for as long as he is able.

“I love what I do. I can’t see myself doing anything else,” he says. “Helping my clients reach their goals, no matter how lofty they may be, is very fulfilling. My goal is to have this career reward me until I can’t do it anymore.”

“I want to be involved as much as possible because my clients hire me, not an assistant or transaction coordinator,” he adds. “I hope to continue to have a steady level of business where I can be personally involved with all of my transactions.”

His advice to new agents is as straightforward as it comes: be a decent human being.

“In this extremely tight and busy market, respect and kindness go a long way,” K.C. says. “Be kind to your support staff in the office as well as to your fellow agents. We’re all in this together as a team.”

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**BORN TO
SELL BEVERLY**

BY LAUREN YOUNG
PHOTOS BY PRESTIGE
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Meg
MULRENIN

“Beverly is such an untapped gem here in the city. Its architecture blows people away,” says REALTOR® Meg Mulrenin of the Town Group at Compass. “And the people who make up this community are the best. They take care of each other and support each other through thick and thin. You not only know your neighbors, but people are also generationally connected in ways that I have never seen anywhere else.”

Meg was born and raised in Beverly, a historically rich neighborhood on Chicago’s South Side that she describes with the conviction of someone who has spent a lifetime trying to get others to pay attention to it. Her father was a Chicago firefighter who had a side real estate business in the 1980s and ’90s. As a young girl, Meg would tag along to his Prudential office and watch him help neighbors buy and sell homes while also

serving the city as a first responder—the impression that left never faded.

“I’ve loved homes since I was five, and observing my dad’s passion and success as a REALTOR® was inspiring. I always knew real estate was something I wanted to explore,” she says. “I used to draw elaborate, detailed houses when I was young. I just loved everything about homes and architecture.”

Meg received a Catholic education from kindergarten through college, attending St. Barnabas Elementary School in Beverly, St. Ignatius College Prep, and Marquette University in Milwaukee. After graduating, she worked in wealth management at Wintrust before transitioning into mortgage processing and closing. In 2011, she jumped into real estate full-time. In 2020, she made another big leap: in the middle of the pandemic and only weeks after having her third child, she opened Town, her

own independent boutique brokerage in the neighborhood where she grew up.

“That move was chaotic and fun and challenging all in one,” Meg recalls. “It taught me that nothing could stop me from pursuing my dream of owning my own office in the neighborhood that raised me. I learned that there is never a wrong time to pursue your passion.”

What started as a solo operation has grown into the Town Group, now eight agents strong. Meg is intentional about how the group’s growth continues.

“I am not interested in assembling more bodies just to close deals,” she says. “If these are the eight agents who are by my side in this business forever, that’s enough for me.”

This year, Meg turned forty and launched a charitable campaign to mark and match the milestone. Her goal is to



sell forty homes with \$500 from each sale donated to the charity of the client's choice, thereby putting \$20,000 back into the community by the end of the year. And she is on pace to hit it.

"Right now I am most passionate about giving back and working directly in collaboration with my community," she says.

"Growing up Irish Catholic in Beverly has shaped who I am today. I am so grateful and proud to have been born and raised here and to now be raising my family here," she adds. "Sharing my business with my neighborhood is the most rewarding part of what I do."

That community-first instinct extends to how she thinks about her reputation in the industry, so when it comes to social media's tendency

to make people seem perfect, Meg is quick to pull back the curtain.

"If you Google or look me up on social media, I think I might make it look like the business comes easily for me," she says. "The truth is I work much harder now than I did when I was first trying to break into the business. I am still knocking on doors and sending handwritten letters."

Meg's definition of success reflects that same unvarnished honesty and her guiding principles: "Be a good person, stand up for what is right, and take

"BE A GOOD PERSON, STAND UP FOR WHAT IS RIGHT, AND TAKE ACCOUNTABILITY WHEN YOU'RE WRONG."

accountability when you're wrong," Meg says. "Being knowledgeable and professional is expected, but that alone won't bring success."

At home in North Beverly, Meg and her husband, Trevor, are raising their four kids: Max, Margaret, Michael, and Maren. The eldest is nine and the youngest is three. Summers mean time at family homes in Pine Lake, Indiana, and Grand Beach, Michigan, and the South Side Irish Parade is the family's most anticipated day of the year. Meg's seven-year-old daughter, Margaret, has already announced that she wants to be a REALTOR®, a prospect Meg greets with equal parts pride and humor.

"Whether my kids enter into this crazy industry or not, I hope that watching me build my business shows them that with hard work and determination, anything is possible," Meg says. ▀



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Emma LaCrosse

Growing in Tandem BY CHRIS MENEZES • PHOTOS BY PRESTIGE REAL ESTATE IMAGES INC.

Emma LaCrosse is in a season of growth: she's growing a business in two states, growing a personal brand, and she's raising a family. Through it all, she's staying grounded in the people and purpose that got her here in the first place.

"My goal has always been bigger than selling homes," says Emma. "It's to build meaningful connections between the two places I love most, Chicago and Grand Rapids, and to help people seamlessly find their place in both."

Born and raised in Mason, Michigan, Emma grew up watching entrepreneurship firsthand. Her father worked in his family's over one-hundred-year-old business in the fueling industry, and her mother owned and operated her own salon. Together, they modeled what it looked like to work hard, create opportunity for others, and still show up for family.

"They were able to control most of their own schedules, which allowed them to never miss family activities or big moments," Emma says.

Emma followed suit early. She sold lemonade and jewelry as a kid and knew she wanted to run her own business someday. She just needed to find the right one.

That drive followed her into college at Olivet Nazarene University (ONU),

where she double-majored in marketing and business, specializing in the nonprofit sector. She played collegiate soccer, helped lead her team to an NAIA national runner-up finish, interned with Best Buddies International—an organization that supports people with intellectual and developmental disabilities—and served as the president of the Best Buddies chapter at ONU, and

somehow still found time to serve as president of the business club while also working for the admissions department.

After graduating, Emma stayed on staff at Best Buddies and eventually worked her way up to director of programs and operations at Best Buddies in Illinois. The mission was personal. Her younger sister has Down syndrome,





**“MY GOAL
HAS ALWAYS
BEEN BIGGER
THAN SELLING
HOMES.”**

and that relationship inspired Emma’s involvement with Best Buddies from the beginning. But as much as she loved the work, she began to feel the pull toward something else.

Emma and her husband, Steven, who met through playing college soccer, knew they wanted to move back to Michigan someday to be closer to family. Emma also knew that the career path she was on didn’t align with the future she wanted to build. She’d been exposed to real estate while growing up and it had always intrigued her. Her grandparents were agents, other

family members were in the business, and she’d always loved homes. When her best friend in Chicago became a REALTOR® and relayed how much she loved the work, it was all the incentive Emma needed: she got her license in July 2019 while still working full-time, and in April 2020, right as COVID shut everything down, she made the leap into full-time real estate and began working with the Qamar Group.

Over the past six years, Emma has built a thriving business in Chicago and expanded it to Grand Rapids, Michigan, after relocating there with her family.

She and Steven moved when their son, Caden, was just six months old. Now, with Caden at age three and baby Chloe at seven months, Emma is balancing motherhood with the demands of growing business in a new market while continuing to serve clients in Chicago.

She says one of the biggest challenges of running her own business was overcoming internal self-doubt. “I’ve always had my family and the Qamar Group cheering me on,” she says. “But I also needed to find confidence from within to make the business take off and thrive.”

And it has. The most rewarding part, she says, is looking back and seeing how far she’s come, the sense of fulfillment she feels when closing deals for people she knows and loves, but especially earning clients’ trust. The unexpected reward? The friendships she’s made along the way. “They don’t tell you about that part when you begin,” she says. “It’s pretty special.”

Outside of work, Emma and Steven prioritize being with their kids and loved ones, their faith, health, and fitness. They’ve run marathons and races together over the years and love staying active.

Some may not know that Emma is unapologetically competitive. “I am super competitive,” she admits. “If you’ve played board games with me or met me on the soccer field, you’d know that.”

It’s a trait that serves her clients well. Whether she’s helping buyers win in multiple-offer situations or helping sellers maximize value, Emma’s commitment to excellence shows up everywhere. On the days when motivation is hard to find, she knows exactly where to look: “I think of the example I’m setting for my kids,” she says.

For Emma LaCosse, success isn’t just about building a bigger business; it’s about helping people achieve the American dream of homeownership and building a life she’s proud of—one rooted in purpose, presence, and the people she loves most, in both Grand Rapids and Chicago. 🏡



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2	Matt	Laricy	151.5	\$92,343,686	118	\$78,944,395	269.5	\$171,288,082
3	Carrie	McCormick	45.5	\$83,706,577	35	\$66,849,000	80.5	\$150,555,577
4	Emily	Sachs Wong	38.5	\$76,323,750	35	\$61,247,865	73.5	\$137,571,615
5	Jeffrey	Lowe	42	\$70,223,083	33	\$42,973,420	75	\$113,196,503
6	Benyamin	Lalez	16.5	\$9,605,495	113	\$65,570,200	129.5	\$75,175,695
7	Alexandre	Stoykov	20	\$10,975,392	81	\$51,268,500	101	\$62,243,892
8	Dawn	McKenna	26.5	\$25,294,750	35.5	\$36,331,075	62	\$61,625,825
9	Leigh	Marcus	36	\$35,727,729	12	\$19,621,000	48	\$55,348,729
10	Jason	O'Beirne	38	\$42,379,000	11	\$11,530,000	49	\$53,909,000
11	Katharine	Waddell	21.5	\$17,640,125	30	\$26,310,650	51.5	\$43,950,775
12	Mario	Greco	33.5	\$28,095,650	17	\$15,202,200	50.5	\$43,297,850
13	Ryan	Preuett	11.5	\$21,695,375	14	\$21,143,999	25.5	\$42,839,374
14	Melanie	Giglio	19	\$19,524,100	33	\$22,781,500	52	\$42,305,600
15	Karen	Biazar	24.5	\$23,001,900	25	\$17,465,025	49.5	\$40,466,925
16	Sophia	Klopas	12	\$11,974,229	23	\$25,801,900	35	\$37,776,129
17	Chezi	Rafaeli	20	\$21,615,715	11	\$14,761,500	31	\$36,377,215
18	Jill	Scott	11.5	\$8,483,938	27.5	\$27,211,400	39	\$35,695,338
19	Bradley	Brondyke	36.5	\$34,677,200	0	\$0	36.5	\$34,677,200
20	Timothy	Sheahan	18	\$19,894,000	14	\$13,088,000	32	\$32,982,000
21	Danielle	Dowell	14	\$15,570,999	23	\$16,691,520	37	\$32,262,519
22	Sam	Shaffer	15.5	\$10,294,292	20.5	\$20,958,500	36	\$31,252,792
23	Joanne	Nemerovski	16	\$15,558,500	11	\$14,849,000	27	\$30,407,500
24	Melanie	Everett	17.5	\$11,951,100	26.5	\$18,165,572	44	\$30,116,672
25	Timothy	Salm	9	\$22,646,875	4	\$7,193,000	13	\$29,839,875
26	Sarah	Jaffe	7.5	\$4,186,000	33	\$24,547,000	40.5	\$28,733,000
27	Ivona	Kutermankiewicz	15.5	\$15,809,499	11	\$11,432,500	26.5	\$27,241,999
28	Karen	Schwartz	17.5	\$15,299,850	12	\$11,819,400	29.5	\$27,119,250
29	Lauren	Mitrick Wood	14	\$11,193,200	20.5	\$15,672,158	34.5	\$26,865,358
30	Philip	Skowron	8.5	\$15,597,501	8	\$10,156,751	16.5	\$25,754,252
31	Owen	Duffy	25	\$18,308,600	4	\$7,092,500	29	\$25,401,100
32	William	Goldberg	10	\$19,166,000	7	\$5,920,030	17	\$25,086,030
33	Hayley	Westhoff	10	\$10,162,118	15	\$14,900,346	25	\$25,062,464
34	Sam	Jenkins	10	\$14,973,322	9	\$9,708,000	19	\$24,681,322

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Kelly	Parker	7.5	\$5,371,210	26.5	\$19,062,190	34	\$24,433,400
36	Julie	Busby	14.5	\$12,681,250	15	\$11,673,000	29.5	\$24,354,250
37	Brad	Lippitz	12.5	\$12,258,000	15.5	\$11,951,000	28	\$24,209,000
38	Molly	Sundby	21	\$24,104,500	0	\$0	21	\$24,104,500
39	Jill	Silverstein	8	\$7,294,000	21.5	\$16,727,000	29.5	\$24,021,000
40	Elias	Masud	14.5	\$8,299,800	27	\$15,613,550	41.5	\$23,913,350
41	James	D'Astice	8	\$5,897,250	25	\$17,987,400	33	\$23,884,650
42	Cory	Tanzer	27.5	\$10,882,936	32	\$12,941,000	59.5	\$23,823,936
43	Juliana	Yeager	7.5	\$9,950,000	13	\$13,560,900	20.5	\$23,510,900
44	Eugene	Fu	6.5	\$6,353,600	22	\$16,211,000	28.5	\$22,564,600
45	Nancy	Tassone	8	\$19,425,000	2.5	\$2,912,500	10.5	\$22,337,500
46	Roman	Popovych	21	\$19,255,498	3	\$2,902,500	24	\$22,157,998
47	Staci	Slattery	23	\$21,792,650	0.5	\$319,750	23.5	\$22,112,400
48	Lance	Kirshner	5.5	\$3,533,950	21.5	\$18,570,750	27	\$22,104,700
49	Michael	Rosenblum	14	\$16,198,775	3	\$5,574,999	17	\$21,773,774
50	Nicholas	Colagiovanni	22	\$17,632,750	4	\$3,870,000	26	\$21,502,750

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TOP 250 STANDINGS

Teams and individuals from January 1, 2026 to June 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Alex	Wolking	15	\$14,079,900	9	\$7,292,000	24	\$21,371,900
52	Daniel	Close	8.5	\$7,120,400	23.5	\$14,093,300	32	\$21,213,700
53	Leopoldo	Gutierrez	8	\$4,285,500	22	\$16,803,500	30	\$21,089,000
54	Daniel	Glick	13.5	\$17,088,764	4	\$3,230,000	17.5	\$20,318,764
55	Kevin	Hinton	5.5	\$5,429,112	19.5	\$14,372,500	25	\$19,801,612
56	Daniel	Spitz	14.5	\$12,535,000	6	\$7,222,500	20.5	\$19,757,500
57	Rubina	Bokhari	4.5	\$4,511,375	5	\$15,074,000	9.5	\$19,585,375
58	Gregory	Desmond	7.5	\$9,246,050	11	\$10,067,500	18.5	\$19,313,550
59	Melissa	Siegal	10.5	\$8,160,000	16	\$11,095,000	26.5	\$19,255,000
60	Keith	Brand	6	\$4,071,000	17.5	\$15,152,500	23.5	\$19,223,500
61	Amanda	McMillan	11.5	\$10,480,546	9.5	\$8,669,200	21	\$19,149,746
62	Susan	Miner	5	\$8,557,500	4	\$10,465,000	9	\$19,022,500
63	Marc	Zale	6	\$15,438,000	3	\$3,390,000	9	\$18,828,000
64	Lawrence	Dunning	19	\$11,440,500	12	\$7,334,000	31	\$18,774,500
65	Barbara	O'Connor	16.5	\$13,718,862	9	\$4,949,000	25.5	\$18,667,862
66	Sara	McCarthy	8.5	\$5,633,250	15.5	\$12,877,955	24	\$18,511,205
67	Jennifer	Mills	8.5	\$9,163,950	7.5	\$9,274,300	16	\$18,438,250
68	Susan	O'Connor	11	\$11,766,000	7.5	\$6,599,000	18.5	\$18,365,000
69	Nadine	Ferrata	19	\$13,627,000	7	\$4,363,000	26	\$17,990,000
70	Patrick	Shino	15	\$9,971,000	11	\$7,835,000	26	\$17,806,000
71	Dennis	Huyck	14	\$11,511,896	5	\$6,261,000	19	\$17,772,896
72	Vikas	Wadhwa	5.5	\$6,277,750	10	\$11,136,086	15.5	\$17,413,836
73	Eudice	Fogel	5	\$6,872,750	8	\$10,517,000	13	\$17,389,750
74	Marco	Cesario	0	\$0	1	\$17,300,000	1	\$17,300,000
75	Elena	Theodoros	13.5	\$9,943,550	4	\$7,242,500	17.5	\$17,186,050
76	Pasquale	Recchia	14	\$11,248,500	5	\$5,854,000	19	\$17,102,500
77	Tommy	Choi	11	\$5,880,248	15.5	\$11,071,400	26.5	\$16,951,648
78	Ryan	Cherney	41	\$16,882,540	0	\$0	41	\$16,882,540
79	Rafay	Qamar	15	\$6,646,375	30	\$10,200,250	45	\$16,846,625
80	Margaret	Baczkowski	9.5	\$13,967,910	2	\$2,550,000	11.5	\$16,517,910
81	Hadley	Rue	17	\$14,312,618	4	\$2,197,500	21	\$16,510,118
82	Lucas	Blahnik	9	\$9,999,374	8	\$6,400,500	17	\$16,399,874
83	Nicholaos	Voutsinas	13	\$6,751,000	16	\$9,426,399	29	\$16,177,399
84	Charlie	Cohen	5	\$3,797,500	20.5	\$12,236,500	25.5	\$16,034,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Nick	Nastos	1	\$412,500	27	\$15,554,999	28	\$15,967,499
86	Debra	Dobbs	5.5	\$5,134,250	15.5	\$10,820,500	21	\$15,954,750
87	Jennifer	Ames	5.5	\$6,664,500	9	\$9,246,500	14.5	\$15,911,000
88	Joel	Halperin	9.5	\$6,522,700	16	\$9,280,100	25.5	\$15,802,800
89	James	Streff	7	\$4,488,500	16	\$11,308,500	23	\$15,797,000
90	Svitlana	Creadon	14	\$10,540,900	4	\$4,962,000	18	\$15,502,900
91	Suzanne	Gignilliat	4.5	\$10,375,000	3.5	\$5,056,000	8	\$15,431,000
92	Santiago	Valdez	12.5	\$6,382,310	16	\$8,888,000	28.5	\$15,270,310
93	Todd	Szwajkowski	11.5	\$6,190,150	13	\$8,865,031	24.5	\$15,055,181
94	Alishja	Ballard	6.5	\$5,071,629	10.5	\$9,947,750	17	\$15,019,379
95	Zachary	Redden	8	\$5,771,500	13	\$9,179,000	21	\$14,950,500
96	D	Waveland Kendt	11	\$11,005,000	7	\$3,782,000	18	\$14,787,000
97	Beata	Gaska	9.5	\$13,719,300	2	\$876,000	11.5	\$14,595,300
98	Ian	Schwartz	8.5	\$7,502,888	6	\$7,073,500	14.5	\$14,576,388
99	Laura	England	5	\$5,790,000	8	\$8,764,333	13	\$14,554,333
100	Jennifer	Romolo	5	\$2,930,229	16	\$11,607,229	21	\$14,537,458

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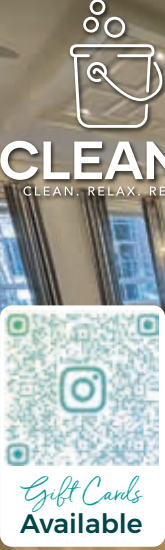
TOP 250 STANDINGS

Teams and individuals from January 1, 2026 to June 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Ken	Jungwirth	12	\$11,326,500	4.5	\$3,189,500	16.5	\$14,516,000
102	Scott	Curcio	7.5	\$2,970,261	11	\$11,465,400	18.5	\$14,435,661
103	Kathleen	Malone	5	\$8,839,500	6	\$5,544,000	11	\$14,383,500
104	Millie	Rosenbloom	9.5	\$7,836,900	6.5	\$6,369,000	16	\$14,205,900
105	Roman	Patzner	7	\$5,530,000	6	\$8,582,500	13	\$14,112,500
106	Meg	Daday	13	\$8,207,555	10	\$5,819,500	23	\$14,027,055
107	Cynthia	Sodolski	4.5	\$2,223,500	12	\$11,794,000	16.5	\$14,017,500
108	Konrad	Dabrowski	3.5	\$13,232,250	1	\$610,000	4.5	\$13,842,250
109	Megan	Tirpak	5	\$5,685,000	5	\$8,117,000	10	\$13,802,000
110	Steven	Powers	7.5	\$6,898,750	6	\$6,886,500	13.5	\$13,785,250
111	Bari	Levine	12.5	\$9,682,655	9	\$4,075,000	21.5	\$13,757,655
112	Craig	Wolf	5	\$7,737,500	3	\$5,885,000	8	\$13,622,500
113	Mark	Zipperer	17	\$6,336,050	15	\$7,163,400	32	\$13,499,450
114	Kimber	Galvin	5	\$3,673,500	12.5	\$9,757,500	17.5	\$13,431,000
115	Benjamin	Lissner	7.5	\$4,237,250	22	\$9,080,500	29.5	\$13,317,750
116	Layching	Quek	12	\$7,307,500	9	\$5,842,000	21	\$13,149,500
117	Michael	Shenfeld	6	\$4,294,500	11.5	\$8,810,000	17.5	\$13,104,500
118	Laura	Meier	3.5	\$2,683,000	9	\$10,332,400	12.5	\$13,015,400
119	Olin	Eargle	11.5	\$4,953,000	13	\$8,024,000	24.5	\$12,977,000
120	Elizabeth	Lothamer	2.5	\$2,503,000	10	\$10,450,300	12.5	\$12,953,300
121	Qiankun	Chen	13	\$5,541,000	17	\$7,391,900	30	\$12,932,900
122	Thomas	Campone	14	\$6,379,000	7	\$6,405,000	21	\$12,784,000
123	Katherine	Malkin	0.5	\$647,500	2.5	\$12,125,000	3	\$12,772,500
124	Brian	Moon	5.5	\$3,903,500	11	\$8,857,000	16.5	\$12,760,500
125	Andrew	Thurston	4.5	\$6,331,250	4	\$6,425,000	8.5	\$12,756,250
126	Matt	Mercer	3	\$2,162,375	7	\$10,552,500	10	\$12,714,875
127	Leila	Zammatta	7	\$12,557,500	0	\$0	7	\$12,557,500
128	Nicole	Hajdu	11	\$7,431,250	8.5	\$5,108,000	19.5	\$12,539,250
129	Edward	Jelinek	5.5	\$3,759,500	13	\$8,775,500	18.5	\$12,535,000
130	Jeremiah	Fisher	6.5	\$4,756,750	9	\$7,688,000	15.5	\$12,444,750
131	Robert	Grilli	4	\$3,443,125	10.5	\$8,938,400	14.5	\$12,381,525
132	Brian	Pistorius	6	\$4,639,000	13	\$7,647,000	19	\$12,286,000
133	Bridget	Sheahan	10.5	\$10,171,500	1	\$1,950,000	11.5	\$12,121,500
134	Kate	Gaffey	3	\$2,179,000	13.5	\$9,942,000	16.5	\$12,121,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Michael	Hall	10	\$7,909,000	5	\$4,076,900	15	\$11,985,900
136	Amit	Vyas	6	\$7,337,000	3.5	\$4,626,500	9.5	\$11,963,500
137	Camie	Cirrincione	6	\$3,275,000	15	\$8,653,500	21	\$11,928,500
138	Cadey	O'Leary	5	\$9,023,300	3	\$2,895,000	8	\$11,918,300
139	Stephanie	Cutter	10	\$5,539,000	8	\$6,367,500	18	\$11,906,500
140	Adam	Zagata	14.5	\$6,600,360	10	\$5,300,586	24.5	\$11,900,946
141	Camille	Canales	3	\$2,049,000	15.5	\$9,826,920	18.5	\$11,875,920
142	Niko	Apostal	5.5	\$7,679,875	5	\$4,175,000	10.5	\$11,854,875
143	Stefanie	Lavelle	12	\$7,877,000	8	\$3,930,025	20	\$11,807,025
144	Steven	Kehoe	8.5	\$6,530,000	6	\$5,184,000	14.5	\$11,714,000
145	Tere	Proctor	4	\$8,565,000	3	\$3,139,000	7	\$11,704,000
146	Dan	Nelson	4	\$2,025,500	20	\$9,589,993	24	\$11,615,493
147	John	Charmelo	7	\$10,005,500	3	\$1,581,200	10	\$11,586,700
148	James	Demarco	7	\$6,456,700	6	\$5,051,000	13	\$11,507,700
149	Olivia	Stohle	4	\$4,745,000	6	\$6,746,000	10	\$11,491,000
150	Stephen	Hnatow	4.5	\$2,880,750	8	\$8,586,500	12.5	\$11,467,250

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TOP 250 STANDINGS

Teams and individuals from January 1, 2026 to June 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
151	Thomas	Gibbons	10	\$11,454,600	0	\$0	10	\$11,454,600
152	Mariah	Dell	2	\$2,030,750	6	\$9,387,500	8	\$11,418,250
153	Gwen	Stark	7	\$4,270,000	12	\$7,138,900	19	\$11,408,900
154	Mark	Ahmad	9.5	\$7,893,000	4	\$3,493,000	13.5	\$11,386,000
155	Michael	Maier	25.5	\$10,246,500	5	\$1,121,500	30.5	\$11,368,000
156	Stephanie	Turner	5.5	\$4,073,500	4.5	\$7,220,000	10	\$11,293,500
157	Emily	Smart Lemire	1.5	\$1,272,500	5	\$9,960,000	6.5	\$11,232,500
158	Shawn	Nam	1	\$674,000	18	\$10,556,500	19	\$11,230,500
159	Michael	Greco	5	\$3,283,000	9	\$7,946,500	14	\$11,229,500
160	Nicole	Flores	7.5	\$5,382,750	12	\$5,826,000	19.5	\$11,208,750
161	Ned	Malley	1	\$5,600,000	1	\$5,600,000	2	\$11,200,000
162	Kevin	Wood	3	\$9,922,000	1	\$1,260,000	4	\$11,182,000
163	Melinda	Jakovich	3	\$2,259,500	3.5	\$8,795,000	6.5	\$11,054,500
164	Stephanie	Loverde	9	\$5,744,500	6	\$5,281,500	15	\$11,026,000
165	Amy	Duong	10	\$6,619,250	5.5	\$4,334,500	15.5	\$10,953,750
166	Patrick	Teets	6	\$4,373,500	4	\$6,530,000	10	\$10,903,500
167	Deborah	Ballis Hirt	4	\$2,905,000	7.5	\$7,975,000	11.5	\$10,880,000
168	Adam	Max	5.5	\$6,585,000	7.5	\$4,234,500	13	\$10,819,500
169	Kristin	Gonnella	5.5	\$4,863,925	7	\$5,833,118	12.5	\$10,697,043
170	Alex	Entratter	2	\$1,452,000	12	\$9,200,000	14	\$10,652,000
171	Justin	Lucas	4	\$8,181,250	4.5	\$2,358,000	8.5	\$10,539,250
172	Michael	Samm	10	\$6,805,000	6	\$3,734,000	16	\$10,539,000
173	Michael	Scanlon	13	\$6,837,970	5.5	\$3,692,000	18.5	\$10,529,970
174	Scott	Berg	23	\$10,517,900	0	\$0	23	\$10,517,900
175	Tony	Mattar	7.5	\$4,035,250	11.5	\$6,463,000	19	\$10,498,250
176	Courtney	Welsch	8	\$5,401,000	8	\$5,096,500	16	\$10,497,500
177	Linda	Shaughnessy	3	\$4,062,500	6	\$6,355,000	9	\$10,417,500
178	Tanner	Peterson	5	\$7,918,750	2.5	\$2,465,000	7.5	\$10,383,750
179	Lilianna	Sekula-Lark	6	\$5,339,000	5	\$4,991,900	11	\$10,330,900
180	Andrew	Castillon	3	\$1,960,500	9	\$8,293,900	12	\$10,254,400
181	Quentin	Green Iii	7.5	\$4,962,000	7	\$5,175,000	14.5	\$10,137,000
182	Anne	Connolly Rief	2	\$4,365,000	4	\$5,765,000	6	\$10,130,000
183	Salvador	Gonzalez	16	\$5,174,900	17	\$4,908,000	33	\$10,082,900
184	Frank	Montro	25.5	\$7,855,850	10.5	\$2,106,900	36	\$9,962,750

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
185	Taylor	Nirchi	5	\$3,674,000	3	\$6,273,000	8	\$9,947,000
186	Molly	Boyd	10	\$6,891,500	3.5	\$2,989,500	13.5	\$9,881,000
187	Michele	Gubser	4.5	\$1,974,150	8	\$7,796,879	12.5	\$9,771,029
188	Brian	Loomis	7	\$8,275,000	2	\$1,408,000	9	\$9,683,000
189	Michael	Saladino	10.5	\$5,381,500	10.5	\$4,293,572	21	\$9,675,072
190	Brett	Novack	3.5	\$2,560,914	5	\$7,111,000	8.5	\$9,671,914
191	Brady	Miller	10	\$3,338,910	16	\$6,289,000	26	\$9,627,910
192	Marika	Kakhiani	8	\$9,600,000	0	\$0	8	\$9,600,000
193	Jacob	Tasharski	3	\$4,644,900	5	\$4,927,500	8	\$9,572,400
194	Landon	Harper	3	\$5,772,500	4.5	\$3,783,000	7.5	\$9,555,500
195	Michelle	Schroeder	3	\$5,722,500	6	\$3,809,900	9	\$9,532,400
196	Pablo	Galarza	15.5	\$5,226,200	20	\$4,244,000	35.5	\$9,470,200
197	Stacey	Dombar	9.5	\$5,951,000	6	\$3,517,000	15.5	\$9,468,000
198	Anthony	Flora	8.5	\$9,446,874	0	\$0	8.5	\$9,446,874
199	Jennifer	Liu	7	\$9,419,000	0	\$0	7	\$9,419,000
200	Christopher	Pertile	8	\$7,200,000	3	\$2,160,000	11	\$9,360,000

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TOP 250 STANDINGS

Teams and individuals from January 1, 2026 to June 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
201	Ryan	Hardy	4	\$7,195,000	3	\$2,069,000	7	\$9,264,000
202	Joel	Holland	8	\$3,998,000	10.5	\$5,257,400	18.5	\$9,255,400
203	Mario	Barrios	5	\$2,652,000	10	\$6,593,401	15	\$9,245,401
204	Richard	Anselmo	5	\$5,887,000	1	\$3,350,000	6	\$9,237,000
205	Ryan	Huyler	5	\$5,279,000	4	\$3,924,000	9	\$9,203,000
206	Gail	Spreen	13.5	\$6,837,500	4	\$2,358,000	17.5	\$9,195,500
207	Steven	Jurgens	5	\$5,693,000	3	\$3,485,600	8	\$9,178,600
208	Chris	Gomes	3.5	\$2,631,000	8	\$6,513,900	11.5	\$9,144,900
209	Benjamin	Yeager	6.5	\$9,130,000	0	\$0	6.5	\$9,130,000
210	Deborah	Hess	4.5	\$2,899,900	12	\$6,218,600	16.5	\$9,118,500
211	Shay	Hata	6.5	\$4,353,750	7	\$4,762,550	13.5	\$9,116,300
212	Stephanie	Maloney	9	\$8,500,000	1	\$600,000	10	\$9,100,000
213	Peter	Green	3	\$2,087,500	9	\$6,991,500	12	\$9,079,000
214	Stephany	Oliveros	3	\$3,315,000	6	\$5,750,866	9	\$9,065,866
215	Dominic	Irpino	5.5	\$2,337,500	9	\$6,720,000	14.5	\$9,057,500
216	Neringa	Northcutt	4	\$2,745,000	7	\$6,269,250	11	\$9,014,250
217	Greg	Viti	3	\$3,141,500	5	\$5,850,000	8	\$8,991,500
218	Nancy	Huetteman	10	\$6,211,000	4	\$2,724,400	14	\$8,935,400
219	Evan	Peng	12	\$6,441,000	6	\$2,436,800	18	\$8,877,800
220	Allon	Skidelsky	0	\$0	4	\$8,850,000	4	\$8,850,000
221	Linda	Levin	5	\$2,907,000	4	\$5,825,000	9	\$8,732,000
222	Jordan	Pomputis	13.5	\$8,367,700	1	\$325,000	14.5	\$8,692,700
223	Jaclyn	Manrique	6.5	\$2,849,500	6.5	\$5,829,900	13	\$8,679,400
224	Rose	Leversha	6	\$5,761,250	4	\$2,874,100	10	\$8,635,350
225	Derek	Disera	4	\$5,180,000	2	\$3,450,000	6	\$8,630,000
226	Nathan	Binkley	4.5	\$4,746,852	5	\$3,862,435	9.5	\$8,609,287
227	Jeffrey	Proctor	2.5	\$2,232,450	7	\$6,342,500	9.5	\$8,574,950
228	Robin	Phelps	6.5	\$5,215,900	3	\$3,320,000	9.5	\$8,535,900
229	Misael	Chacon	20	\$8,508,000	0	\$0	20	\$8,508,000
230	Christopher	Norton	4	\$4,755,000	4	\$3,715,326	8	\$8,470,326
231	Josh	Reighard	5	\$2,633,500	12	\$5,805,000	17	\$8,438,500
232	Gia	Devenyi	5	\$3,060,000	5	\$5,370,000	10	\$8,430,000
233	Morgan	Sage	6	\$3,751,375	8	\$4,676,300	14	\$8,427,675
234	Brittany	Bussell	6.5	\$4,430,000	4	\$3,970,000	10.5	\$8,400,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
235	William	Lundy	5	\$5,570,500	2	\$2,795,000	7	\$8,365,500
236	Sohail	Salahuddin	12.5	\$7,964,450	1	\$399,900	13.5	\$8,364,350
237	Tom	McCarey	1	\$905,000	6	\$7,457,000	7	\$8,362,000
238	Rebecca	Sexson	10	\$5,266,500	6	\$3,061,000	16	\$8,327,500
239	Hunter	Andre	8	\$6,247,400	2	\$2,036,125	10	\$8,283,525
240	Kevin	Green	5.5	\$1,913,750	5	\$6,330,000	10.5	\$8,243,750
241	Liz	Jones	4.5	\$3,054,500	7	\$5,178,000	11.5	\$8,232,500
242	Tyler	Stallings	5	\$2,665,000	8	\$5,556,500	13	\$8,221,500
243	Scott	Stavish	8	\$5,398,537	6	\$2,821,000	14	\$8,219,537
244	Edward	Grochowiak	6.5	\$2,977,255	8	\$5,171,400	14.5	\$8,148,655
245	Vincent	Anzalone	5	\$4,772,500	4	\$3,293,000	9	\$8,065,500
246	Peter	Fotopoulos	4	\$4,901,965	1	\$3,150,000	5	\$8,051,965
247	Natasha	Motev	6.5	\$5,172,000	2	\$2,862,000	8.5	\$8,034,000
248	Jeannette	Pawula	3	\$1,481,729	10	\$6,535,000	13	\$8,016,729
249	Heidie	Maslo	6	\$3,874,000	6	\$4,131,000	12	\$8,005,000
250	Elizabeth	Amidon	4	\$2,430,000	5	\$5,544,200	9	\$7,974,200

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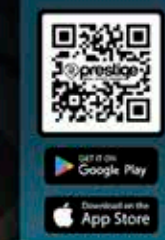


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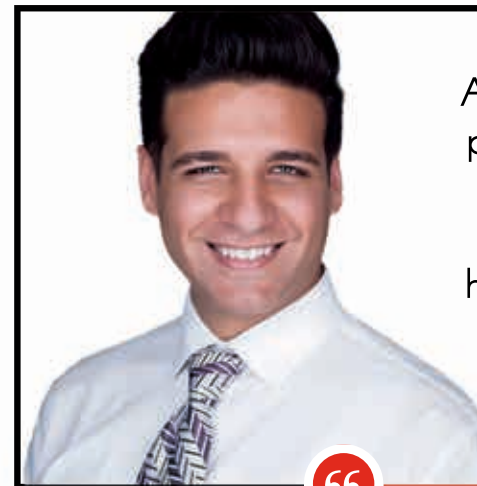
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