

SPOKANE

APRIL 2026

# REAL PRODUCERS<sup>®</sup>



Evolving  
Star

**SARAH  
WEAVER**

Pg. 10

Making a  
Difference

**CASA  
PARTNERS**

Pg. 16

# Sarah Roy

PHOTO BY CASCADIA DESIGNED

CONNECTING. ELEVATING. INSPIRING.



MIKE SIEGEL | (509) 979-6671  
www.iccu.com/mike | NMLS: 995893



CYNDEE WOOD | (509) 460-8790  
www.iccu.com/cyndee | NMLS: 1619044



KARI OLSEN | (509) 672-5018  
www.iccu.com/kari | NMLS: 742256



TERRI PETERSON | (509) 939-1955  
www.iccu.com/terri | NMLS: 191626



JESSICA SHEW | (509) 672-5019  
www.iccu.com/jessica | NMLS: 582946

Connect with one of  
our local Mortgage  
Loan Officers today.



## WE'VE GOT THE LOAN TO GET YOU HOME

Whether you're building, buying, or moving up, a local Mortgage Loan Officer is here to get you into the home of your dreams.

- Fast approvals and closings
- Special first-time homebuyer loans
- No-fee and low-cost loan options
- FHA, VA, and Rural Housing loans
- Fixed-rate and adjustable-rate loans
- Construction, land, and lot loans



Equal Housing Lender.

# I MOVED... & I'm still servicing your home warranty needs!



13  
mo. WARRANTY

Scan for  
more info  
& prices!



SPENCER LADD | (509) 714-5703 | sladd@hwahomewarranty.com

©2025 HWA Home Warranty, Inc. Home Warranty Information: HWA offers comprehensive home warranty plans at a great value with easy, reliable solutions for unexpected problems. An HWA Home Warranty protects you from the expenses of repairs or replacements of major mechanical systems and appliances that break down due to normal wear and tear during the coverage term.

THE AWARDS  
NIGHT...



FOR SPOKANE  
REALTORS®

# 04.24.26

DINNER. AWARDS. HOLLYWOOD GLAM.

RSVP &  
VOTING:



Join us for an unforgettable evening celebrating the best of the best in real estate at **Spokane Tribe Resort & Casino**! Enjoy a protein dinner or a vegetarian option by request, followed by dessert, a beautiful awards ceremony, and dancing! The cash bar will serve you throughout the night. Dress for elegance and memories as you walk in on the red carpet for your photo at the entrance. Check in starts at 5:30pm and the event starts at 6pm-10pm.

Nominations & votes will be cast by members of the public, real estate agents, and our magazine partners for awards such as Community Champion, Industry Icon, Social Media Star, Leader of the Year, and even People's Choice for favorite male and female agents, and more!

TITLE SPONSOR



# Contents



**10** Sarah Weaver



**16** CASA Partners

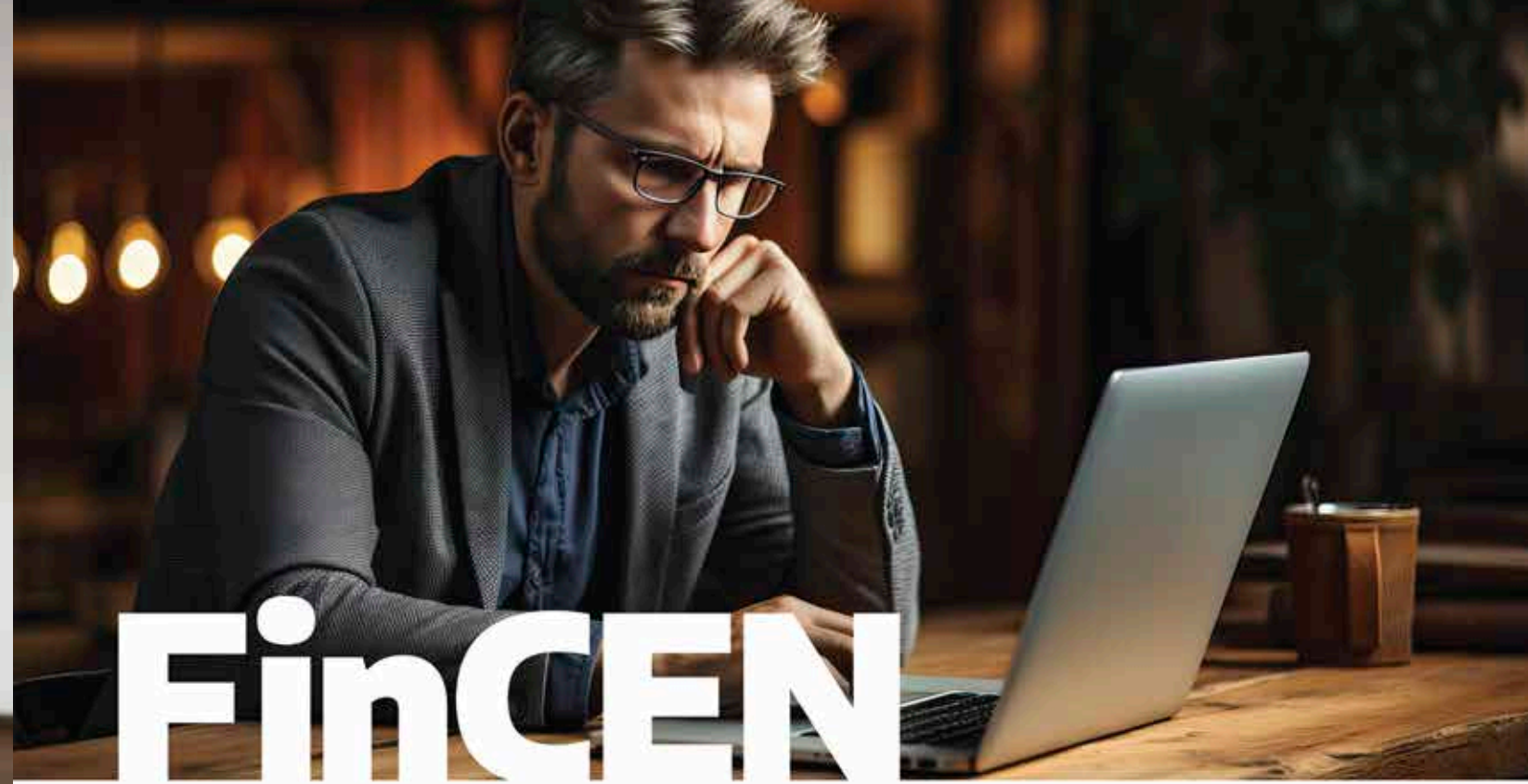


**20** Sarah Roy  
COVER STORY

## IN THIS ISSUE

- 6 Preferred Partners
- 8 Meet The Team
- 10 Evolving Star: Sarah Weaver
- 16 Real Community: CASA Partners
- 20 Top Producer: Sarah Roy

If you are interested in nominating people for certain stories, please email us at: [june.ladd@n2co.com](mailto:june.ladd@n2co.com)



# FincEN

## What is it? How will it impact you?



Reporting required nationwide starting March 1st.

Learn more at [vistatitle.com](http://vistatitle.com)

**CUTTING EDGE PERFORMANCE,**  
*Where Practical Meets Precision*

Experience the precision and durability of our expertly crafted knives—designed for chefs, adventurers, and everyday cooks alike. Whether you're slicing, dicing, or carving, our blades deliver exceptional performance and reliability every time. Discover the perfect balance of quality and innovation with our knife collection.

**Perfect for:**  
Client appreciation  
Weddings, Anniversaries  
& More

**Show your care with gifts they'll use every day and treasure forever. Call Me Today!**

**AMERICAN MADE**

Practical  
*Luxury*

**Cutco** Gifting  
*Professional*

*Tara Michielli*  
**509.701.2130**  
[tara@giftswithanedge.com](mailto:tara@giftswithanedge.com)  
[www.giftswithanedge.com](http://www.giftswithanedge.com)



Unparalleled Customer Experience. **Really.**  
Downtown Spokane • North Spokane • Stevens County

# Preferred Partners

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

## BUSINESS NETWORKING

**Women's Council of REALTORS®**  
509-710-9466

## CLOSING GIFTS

**Cutco - gifts with an edge**  
509-701-2130

## CREDIT RESTORATION

**Credit Fix JOE**  
509-342-7775

## HOME & INVESTMENT PROPERTY BUILDERS

**Urban Empire Homes**  
(509) 939-7647

## HOME / BUILDING INSPECTIONS

**Pillar to Post**  
(509) 720-7813

## HOME BUILDING & DESIGN

**Hayden Homes**  
(509) 703-1687

## HOME STAGING

**Home Staging Works INC**  
(208) 582-1398

## HOME WARRANTY

**Fidelity National Home Warranty**  
**Kelly Quinn**  
509-216-1957

**Spencer Ladd - Home Warranty of America**  
(509) 714-5703

## INSURANCE SERVICES

**Kelly Bass - Country Financial**  
(509) 444-8821

**Lauren Gurske Insurance Agency**  
(509) 921-8966

## MORTGAGE LENDER

**Carrie Eutsler - Generations Home Loans**  
(208) 208-8710

**Idaho Central Credit Union**  
509-672-5100

**Jamie Larrigan - Cross Country Mortgage**  
(509) 218-5565

## NEW HOME BUILDERS

**Camden Homes**  
(509) 710-2024

**DR Horton**  
509-924-1519

**Greenstone Homes**  
(509) 252-7507

## PHOTOGRAPHER | REAL ESTATE MEDIA

**Real Focused Media**  
(509) 999-9137

## PROFESSIONAL PHOTOGRAPHY

**Cascadia Designed**  
509-999-6417

## ROOFING

**Glacier Roofing**  
(206) 819-4839

## TITLE & ESCROW

**CW Title and Escrow**  
(509) 558-2800

**Vista Title & Escrow**  
(509) 999-7050

**Washington Title & Escrow Company**  
(509) 385-1474  
watitle.com

**WFG National Title Company of Eastern Washington**  
(509) 280-8434

## WHERE PRESENTATION DRIVES PERFORMANCE.



Elevating listings with clarity, confidence, and impact.

Strategic staging that strengthens pricing, elevates presentation, and supports performance. Featuring a 45-day initial term and pay-at-close flexibility – built for today's market.

**STRATEGIC DESIGN. FASTER SALES. HIGHER OFFERS.**

info@homestagingworks.com | (509) 868-4187 | www.homestagingworks.com

Central Office/ Title Plant	Cataldo Escrow Office	Mullan Escrow Office	Northside Office	Omak Office
25 West Cataldo Suite A Spokane, WA 99201 P: 509.922.2222	25 West Cataldo Suite B Spokane, WA 99201 P: 509.332.5000 F: 509.332.9009	1420 N. Mullan Rd. Suite 108 Spokane Valley, WA 99206 P: 509.227.8476 F: 509.928.9861	7307 N. Division St. Suite 302 Spokane, WA 99205 P: 509.789.8585	715 Okema Dr. PO Box 2718 Omak, WA 99043 P: 509.422.3490 F: 509.826.3620

wfgtitle.com/eastern-washington

## Starting from the Low \$400s

Bring your clients to Valley Springs and discover what Hayden Homes has to offer.

Valley Springs offers the perfect blend of natural beauty, modern living, and everyday convenience, making it great for families, professionals, and retirees alike. Near parks and scenic trails, your clients can enjoy an outdoor lifestyle while staying just minutes from shopping, dining, and city amenities. With northeast Spokane continuing to grow, Valley Springs is a great opportunity for buyers looking for value, location, and long-term appeal.



Learn More About Valley Springs

Contact us today to learn more  
509-581-6175 | [ValleySprings@Hayden-Homes.com](mailto:ValleySprings@Hayden-Homes.com)



WA CCB HAYDEHL937BH | Sold and Marketed by New Home Star, Washington, LLC



# Meet The Team



**JUNE LADD**  
Publisher  
june.ladd@n2co.com  
509.209.1556



**MARIA LADD**  
Editor  
maria.ladd@n2co.com  
509.850.2086



**SPENCER LADD**  
Assistant  
sladd@hwahomewarranty.com  
509.714.5703



**KIM ASH**  
Ad Manager  
ads.spokane@realproducersmag.com  
765.620.3295



**JEN ROBERTS**  
Photography  
cascadiadesigned@gmail.com  
509.999.6417



**REAL FOCUSED MEDIA**  
Photography/Videography  
contact@realfocusedmedia.com  
509.999.9137



**HANNAH GIVAS**  
Photography  
hannah@pixallphotography.com  
509.998.7897



**NICHOLAS ALLARD**  
Videography  
nick@theta-studios.com  
509.270.7178



WEDDING | ELOPEMENT | LIFESTYLE | BRANDING



**JEN ROBERTS - PHOTOGRAPHER**

509.999.6417 | cascadiadesigned@gmail.com | @cascadia\_designed



DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the Real Producers magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

Starting in the mid \$300's on the Northside & \$699k for south hill 2-Story homes!

Spokane's #1 infill builder has the largest variety of plans, designs & building sites in the city of Spokane - and at great prices!

Would your clients like a NEW home, but without the cookie-cutter development?  
We have multiple sites in established Spokane neighborhoods set to be completed throughout 2026!

- Prime South hill areas from the upper \$700's to \$1M+
- Northside single family from the mid \$300's to low \$400's
- Northside townhomes in the low \$300's
- Duplexes: 3/2 Single level w/ 1 bed ADU from the upper \$400's to low \$500's
- Even build to suit on your own lot (single home, ADU, multi unit investment, etc)

CALL TEXT OR EMAIL FOR INFO ON OFF MARKET OPPORTUNITIES AVAILABLE NOW

**Erik Dordal** Spokane & North Idaho  
Residential, Investment & Urban Infill Specialist  
509-939-7647 | erikdrealstate@gmail.com  
erikdordal.com | @erikdordalrealestate

**When Credit Becomes the Problem, We Become The Solution.**

We help buyers get in position before they jeopardize the deal.

- Pre-qualification credit readiness
- Clean, compliant dispute strategies
- Trusted by many working realtors
- Pure 5 Star Google Reviews
- We are proactive with your clients

Stronger buyers. Cleaner closings.

**CreditFixJOE.com**

**Don't get caught in the rain - protect your family today**

**Kelly Bass**  
509-444-8821  
502 N Mullan Suite A  
Spokane Valley, WA 99206  
Kelly.Bass@CountryFinancial.com

COUNTRY Financial Agency

HOME • AUTO • LIFE • BUSINESS

\*COUNTRY Financial® is the marketing name for the Country Financial family of affiliated companies (collectively, "COUNTRY", which include COUNTRY Life Insurance Company®, COUNTRY Mutual Insurance Company®, and their respective subsidiaries, located in Bloomington, IL. 1020-601HC\_A\_25605-6/1/2023



PHOTOS BY PIX'ALL PHOTOGRAPHY

# We Sarah Weaver

**How many years have you been a REALTOR®?**

17 years

**What is your career volume as a REALTOR®?**

\$18,754,720, not including sales from 39 new construction builds averaging approximately \$500,000 each at the time of the build. The grand total, including new construction sales, would be approximately \$38 million in gross sales, plus two years selling real estate in Arizona (I do not have access to those records).

**What was your total volume last year?**

\$5,442,000

**What awards have you achieved as a REALTOR®?**

2024 Keller Williams Main Spokane Rookie of the Year

I began my real estate career in November 2008, but my path to becoming a REALTOR® started much earlier. In 1999, a major car accident left me homeless, a life-changing experience that made me determined to never face that instability again. In 2003, while working as a poker dealer, I returned to school at Eastern Washington University and earned a business degree with a double major in finance and economics. After graduating in 2008 during a tough job market, I turned to real estate,





“  
I became a  
REALTOR®  
because I love  
helping people  
achieve their  
dreams of  
homeownership.”

building on the experience I already had owning multiple rental properties.

I became a REALTOR® because I love helping people achieve their dreams of homeownership. Everyone has a story, and the most rewarding moments of my career have been guiding clients through life-changing transitions. My very first sale was helping a woman escape a domestic violence situation, a reminder that real estate is about more

than buying and selling; it is about improving lives.

During my real estate career, I also owned and grew a successful custom home construction business. Over ten years, we built nearly 40 high-end custom homes in Spokane and the surrounding areas, giving me firsthand experience in every aspect of homeownership, from design to completion.

The hardest part of my business is developing the systems needed to stay accountable for everything I manage. Long days, long weeks, and budget constraints all add to the challenge. I cannot just rely on meeting people. I have to create structure, track details, and consistently follow through to serve my clients at the highest level.

Real estate is not just a career; it is a lifestyle. From first-time buyers to families finding their forever home, I am my clients' biggest cheerleader, celebrating every closing and the new chapter it represents. I love having the privilege to be a part of their journey.

When it comes to books and music, I am drawn to stories that keep me on the edge of my seat and songs that take me back in time. I love a good murder mystery, especially novels by James Patterson, John Grisham, and Dan Brown. Musically, 80s and 90s country and classic 80s rock always have a special place on my playlist.

I am also passionate about giving back. I proudly support Gonzaga Women's Basketball and the Zags Women's Basketball Club. Not only am I a supporter, but I also help grow their attendance, which strengthens the program and contributes to its success in ways that are hard to measure. I also support P.E.O., an organization dedicated to empowering and uplifting women.

Outside of work, I enjoy sports, with basketball and baseball as my favorites,

along with fishing, traveling, and camping. I love spending time with my Frenchies. I am also a fan of live entertainment, including Broadway musicals, Cirque du Soleil shows, and rodeos, anything that combines artistry and excitement.

For anyone new to real estate, my advice is simple: budget, budget, budget, and remember that every “no” is just one step closer to the “yes” you are working so hard to obtain.

Above all, I love what I do. Real estate is not just a job for me; it is a passion. I am driven by a lifelong desire to help and serve others, and nothing is more rewarding than making a positive difference in someone's life.

Weird facts about me (not necessary to publish unless you see something interesting):

I am a homebody. I love to be home by myself, with no TV and no people, just me and my dogs, Ash and Poppy.

I have to put on someone else's shoes to go out and meet new people. It is a trick I taught myself years ago so I do not get too nervous.

I also love to create challenges or games for myself. Can I sell one more house than last year? Can I do this better? Can I improve this system? I cannot say I love competition, though friendly competition is usually okay, but I do love to compete with myself. It may sound weird, but it is me.

I have not traveled much, though I dream of going many places, including Italy, Australia, New York, the New England states, and Hawaii. I know it seems strange since it is so close, but I have not been there yet.

If I could buy 100 houses this year, I would. Regardless of being a REALTOR®, I simply love collecting real estate.





*An Evening of Kindness, Leadership & Impact*

Join us for the annual **MAKE IT PINK GALA** supporting the Made With Kindness Foundation, created in honor of Madison Mogen and Xana Kernodle and their legacy of compassion, leadership, and community.

**SATURDAY, MAY 2, 2026**

This special evening helps fund programs that:

- Award scholarships to graduating seniors
- Empower young women through leadership & entrepreneurship workshops
- Provide mentorship and financial literacy opportunities

Together, we're building confident young leaders and strengthening our community through kindness.

**ATTEND. SUPPORT. MAKE AN IMPACT.**

Learn more or get involved:  
[madewithkindnessfoundation.com](http://madewithkindnessfoundation.com)  
[madewithkindnessfoundation@gmail.com](mailto:madewithkindnessfoundation@gmail.com) | 208-620-9350



## A New Way to Work Your Farm This Spring

# Likely Listings

Our analysis takes a look at the following criteria to generate Likely Listings:

- Historical turnover rates
- Market trends
- Length of residency
- Mortgage milestones
- Key behavioral indicators



**NEW CLIENTS**

**50% OFF**  
FIRST PHOTOSHOOT

Use Code: '50FIRST'

**Already a Client?**

**Score \$100 by referring an Agent!**

*They get 50% off their first order when they book & you earn \$100!  
It's a win-win!*

for the Full List of our services & Pricing visit our website:

**RealFocusedMedia.com**



SCAN HERE  
to visit our website!



Ideal if you already have a farm you are working, but want to target your marketing dollars.

Choose a report offering only the Likely Listings or receive your entire farm with the Likely Listings denoted.

Contact CW Property Research to order:

Judy, Tracy, Andy, Zoey & Bailey

1-855-CWTITLE | [cwservice@cwtitle.com](mailto:cwservice@cwtitle.com)



**AMY JOHNSON**

509.720.6366

[ajohnson@cwtitle.com](mailto:ajohnson@cwtitle.com)

2025 E 29th Ave, Spokane, WA 99203 | [spokane@cwtitle.com](mailto:spokane@cwtitle.com) | 509.558.2800



# CASA PARTNERS

## Standing Up for Spokane's Most Vulnerable Children

### DO YOU SEE ME?

Every child deserves to feel safe, to matter, and to be seen. But for many children in our community, safety can disappear overnight.

When a child enters dependency, it means a court has determined they cannot safely remain at home due to abuse, neglect, substance exposure, or other serious concerns. They are removed from

everything familiar and placed with a foster family, relative, or another safe caregiver while the legal process unfolds. In Spokane County, nearly 1,700 children enter dependency each year.



A Court Appointed Special Advocate, known as a CASA, is a trained volunteer appointed by a judge to represent the best interests of children navigating the foster care system. CASA volunteers spend time getting to know the child, speaking with teachers, caregivers, and service providers, and helping the court understand what that child truly needs.

CASA Partners is a volunteer-led 501(c)(3) nonprofit founded in 1997 by CASA volunteers who recognized that courtroom advocacy, while critical, does not meet every need a child faces. They saw firsthand the everyday gaps in children's lives and stepped forward to help fill them.

Children navigating dependency often arrive in new homes with few belongings. They face school transitions without proper clothing, miss opportunities due to financial barriers, and experience instability beyond the courtroom. CASA Partners was created to provide direct, immediate support to vulnerable children in Spokane County.

Through four programs, CASA Partners helps meet the real, practical needs children face as they navigate dependency.

Be Kind Garden is a therapeutic outdoor space where children are paired with

a one-on-one volunteer. A licensed therapist is always on site to support both children and volunteers. The program provides consistency, encouragement, and a safe place for children to explore interests and build confidence.

My Bag ensures every child entering dependency receives a bag filled with essential and comfort items such as pajamas, blankets, diapers, journals, stuffed animals, and hygiene products. When removal happens suddenly, this bag becomes something that belongs only to them and stays with them throughout their journey.

My School Bag provides children with a brand-new outfit, shoes, socks, underwear, and school supplies so they can begin the school year prepared and confident.

Needs From the Heart provides individualized support when specific needs arise. Requests are submitted by a child's CASA or Guardian ad Litem, who understands the child's situation and identifies needs that will make a meaningful difference.

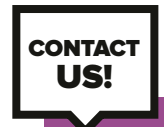
### Join Us. Make an Impact

None of this work is possible without the generosity and compassion of a community willing to stand beside these children.

On May 16, CASA Partners invites the Spokane community to gather for Be the Light: CASA Partners Benefit for Children at the Pergola Event Center, beginning at 4:30 PM. Nearly 900 tealight candles will glow throughout the event space, each one representing a child currently in dependency in Spokane County. It is a powerful reminder that even small acts of kindness can bring light during a child's darkest moments.

The evening is designed to bring our community together around a shared purpose. Guests will enjoy beer and wine tastings, handcrafted mocktails, a charcuterie spread, outdoor games, and a silent auction while connecting with friends, colleagues, and neighbors who believe every child deserves advocacy, stability, and someone firmly in their corner.

Together, we can be the light for children in their darkest moments.



Learn more or purchase tickets at: [casapartners.org](https://casapartners.org)





**NEW TO LIBERTY LAKE,**  
But not new to excellent Title and Escrow services!

**INTRODUCING WTC COMPANION**

CONVENIENT | ACCURATE | RELIABLE



**SARA  
FOUNTAIN**

VISIT [COMPANION.WATITLE.COM](http://COMPANION.WATITLE.COM)  
OR SCAN HERE FOR MORE INFORMATION!

SaraF@watitle.com

Cell: 509-385-1474

NIT: 208.765.3333 WTC: 509.818.1690



NIT & WTC ARE PART OF THE MOTHER LODE FAMILY OF COMPANIES  
2207 N Molter Rd, Suite 103 • Liberty Lake, WA 99019 • 509-818-1690



Get your ticket or  
your booth TODAY!!

**WCR  
EXPO**  
5.12.2026

*keys to success!*

Women's Council of  
**REALTORS®**  
Spokane-Eastern Washington

Not just another  
industry event—fun  
networking, local  
business  
connections, and  
prize opportunities!

**12-3PM**

Craft & Gather  
4403 S Dishman Mica Rd

**Want to Join Women's Council?**

Reach out to any Board Member or email [spokanewcr@gmail.com](mailto:spokanewcr@gmail.com)  
with questions



Join  
Here

**Lauren Gurske** INSURANCE AGENCY  
Your Protection + Our Passion

*welcome*

At Lauren Gurske Insurance Agency, family values drive our mission to protect what matters most. We make insurance simple with friendly expertise and genuine care that puts people before policies.

*Let's Connect* Experience elevated client satisfaction with our tailored approach, streamlining processes for peace of mind. Specializing in realtor and lender partnerships. Treating your clients like family!

Insurance Home Warranty Device Protection Plans LegalShield + IDShield

**COVERAGE FOR:**  
+ Business  
+ Home  
+ Auto  
+ Specialty  
+ Life  
+ Umbrella  
+ Flood  
+ More

Licensed in WA • ID • AZ • OR • MT • CO • NV • UT

509-921-8988  
LGurskeAgency.com  
Agency@LGurskeAgency.com  
9119 E Boone Ave, Spokane Valley, WA 99206

*Spring!*  
Let's grow your business.

A Fidelity National Home Warranty can add value to all your transactions by helping your client's home sell faster - and for more.

Let our home warranties make you look your best, and keep your referral pipeline flowing all year.

**Kelly Quinn**  
Assistant Vice President  
509-216-1957  
Kelly.Quinn@fnf.com

homewarranty.com

**FIDELITY NATIONAL HOME WARRANTY**

**1 TOP REFERRAL NETWORK**

**2 BUSINESS LEADERSHIP TRAINING**

**3 OUR NUMBERS TELL IT ALL**

**4 CONNECTIONS AND CAMARADERIE**

**5 MEMBER BENEFITS PROGRAM**

**TOP 5 REASONS to Join WOMEN'S COUNCIL**

Women's Council Members Earn More



TOP PRODUCER

# Sarah Roy

PHOTOS BY CASCADIA DESIGNED



Photo by Cascadia Designed

I've always loved home. My husband, Brandon, might even venture to use the word "obsessed" when it comes to my level of vision and care for our home, but I believe with my whole heart that your home is a reflection of yourself and should be treated as such.

From buying our first starter home in Shadle in 2017, to our upgrade home in Colbert, to now building our (dare I say) dream home in Deer Park, real estate and "home" have always been an intense passion of mine.

Before I get ahead of myself, I feel it's important to take you back to early 2022, when becoming a real estate agent first became a passing thought in my mind. Okay, it was more than a passing thought. To be honest, as soon as I "saw" the vision of what real estate could do for our family and our goals, I was convinced it was what I was meant to do.

I quite literally came home one day and told my husband that I was going to download the course to get my real estate license that night. In hindsight, he definitely thought I had lost it, but he supported me anyway, and within three weeks I was a licensed real estate agent in the state of Washington.

“Real Estate & “Home” have always been an intense *Passion* of mine.”



Photo by Jordan Delaney Photography



The one hang-up was that I already had a full-time, thriving career as a hairstylist and never thought I would make a career pivot from something I loved and was great at to something brand new. I had wonderful encouragement from friends who were real estate agents, and almost everyone I shared this idea with knew right away it would somehow work.

So I made the decision to step away from hair, sell my book of clients, and embark on a new journey selling real estate in Spokane.

I remember so vividly that as a new agent, I was terrified of people thinking I did not know what I was doing or that I was not educated enough in the world of real estate to be taken seriously. This insecurity led me to form a habit that I now consider one of my biggest strengths.

In the early days, I constantly reviewed and memorized all the data and numbers I possibly could related to our local Spokane real estate market. This gave me peace of mind knowing I was always prepared if someone in my life casually asked, "Hey, how's the market?"

Not that it happened as often as I envisioned, or maybe as often as I feared. But doing that really set me up for success in the business I have created over the last four years. I now pride myself on being a data-driven agent who is very well versed in the trends and analytics of our local market.

I have now helped over 100 families buy and sell in Spokane in just the four short years I have been licensed, and I have never felt more blessed or fulfilled. I have helped

clients who are eager to upgrade their home before welcoming their first baby, clients who want to stop renting and start building equity of their own, and everyone in between.

I have a particular love for helping families sell their starter home and upgrade into a home for their next season of life. This scenario is special to me because it reminds



Photo by Tiffani Given Photography



Photo by Tiffani Given Photography



Photo by Cascadia Designed



“ I have a particular love for helping families sell their starter home and upgrade into a home for their next season of *life.*”

me so much of my own homeownership journey.

While real estate has not always been easy, it is actually incredibly stressful and sometimes feels impossible. Still, it has been the biggest blessing to our family.

It has given us the ability to travel and take our two-year-old to more states than many adults have been to. Real estate has also allowed me to work from home and stay home with our son most days as well.

This is the aspect of the job I enjoy the most because, as I am sure you are well aware, you never get the early years with your kids back, and they go by in a flash.

As a family, we love spending time at Green Bluff (Northsider for life!) and in Coeur d'Alene. There is just something about sitting outside in the warm air on a spring day with a Prosecco in hand that truly makes me feel like I have won the lottery in life.

I would not be where I am today without the steadfast support of my husband, our son, and the wonderful clients who have trusted me to facilitate the biggest transactions of their lives.

**GLACIER**  
ROOFING AND EXTERIORS

**SPRING TIME IS PROJECT TIME!**

- ▶ Asphalt Shingle Roofing
- ▶ Metal Roofing
- ▶ Siding/Exteriors
- ▶ Storm Damage

*The Inland Northwest's Top Rated Roofing and Exterior Specialists!*

Zero Down 0% for 12 months Financing Options!  
\$750.00 Off New Roof!

Google ★★★★★

CONTACT US

**509-420-5663**

WA Reg: GLACIPSB427G. ID Reg: RCE-46871

**EXPERTISE THAT**  
*Makes a Difference*

At Generations Home Loans, we're committed to empowering our real estate partners with the resources, expertise, and support needed to succeed. When you partner with us, you gain access to tools and services designed to make transactions seamless, enhance client satisfaction, and help you grow your business.

Apply Here

*Carrie Eutsler*

**Generations HOME LOANS**

Mortgage Advisor | NMLS #1294520  
(208) 208-8710 | Carrie.Eutsler@GenHL.com

**CAMDEN HOMES**  
EST. 2008  
SPOKANE, WASHINGTON

**BRING US YOUR BUYERS!**

**Camden Homes gladly offers 3% buyer brokerage compensation!**

*We are proud to offer a variety of homesites in our master planned communities including views, daylight walk basements, one level builds and most are oversized! Located in Beautiful Spokane Valley and Greenacres, Washington areas.*

**Vistas at Belleiare**  
located on the north side of Morningside

**Fairmont Estates**  
located just a few minutes south of the I-90 Barker Exit

Spokane Coeur d'Alene

Spokane International Airport

**Camden HOMES**

**BRAD BOSWELL**  
bradboswell@remax.net  
509.710.2024

**REMAX OF SPOKANE**  
Children's Miracle Network Hospitals

**www.mycamdenhome.com**  
18915 E. APPLEWAY AVE, BLDG #B-102 | SPOKANE VALLEY, WA 99016

**SCAN HERE**



HOME INSPECTORS

**Keith Robertson, Owner**

**509-720-7813**

keith.robertson@pillartopost.com

keithrobertson.pillartopost.com



Over 2,200 5 Star Reviews

"Home Inspection Since 1999"



SCAN ME



**D·R·HORTON**  
*America's Builder*

# Crack open big earnings this April

## \$2,800,000+

paid in commissions by D.R. Horton's Inland Northwest Division in the last 12 months\*



Receive up to 3% sales commission from D.R. Horton Inland Northwest\*\*

Learn more:



D.R. Horton is an Equal Housing Opportunity Builder. \*Amount represents total broker commission paid by D.R. Horton Inland Northwest from 2/28/25 to 2/28/26. \*\*D.R. Horton will pay up to 3% of the final purchase price of the home as a commission to buyer's broker; however, in no event shall the compensation paid by D.R. Horton exceed the amount provided for in the written agreement between broker and their client. D.R. Horton commission rules apply. Broker must accompany and register client on their first visit to the D.R. Horton sales office and client must not have previously registered on the D.R. Horton website or communicated with D.R. Horton's sales agent. Broker must hold a valid Washington or Idaho real estate license as of the date of registration and buyer close of escrow. Total commission paid is subject to limitations, if any, on total broker commission imposed by buyer's lender. See a D.R. Horton sales agent for complete details and a copy of D.R. Horton's Commission Agreement and Rebate Certification. Lexington Homes - DRH, LLC License #LEXINH0820KJ. © 2025. D.R. Horton, Inc. All rights reserved. REV 2/27/2026.



## DON'T LET THE April Rain DELAY YOUR DREAM!

We are here to help with all your home loan needs  
Purchases · Refinancing  
Home Renovation & Improvement Loans  
Consolidate Debt



**Jamie Larrigan**  
NMLS #132237  
M. 509-218-5565  
Jamie.larrigan@ccm.com  
Jamielarrigan.com



**Travis Popp**  
NMLS #1132755  
M. 509-991-5049  
Travis.popp@ccm.com

**crosscountrymortgage.com**

Branch NMLS #2384250  
Company NMLS #3029



# WHY NEW CONSTRUCTION?

...BECAUSE GREENSTONE MAKES IT EASY.



**WE PAY 3%  
COMMISSION**

**WE ARE LOCAL**

**WE HANDLE THE  
HEAVY LIFTING**

**WE BUILD TRUST**

Show your clients  
the benefits of building  
new—with a builder who's  
easy to work with.

SCAN HERE  
FOR MORE INFO

