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REAL PRODUCERS®
APRIL 2026



Brittany Gibbs

A DECADE OF IMPACT IN REAL ESTATE

Partner Spotlight: **HOME STAGING NORTHWEST**

Realtor to Watch: **LANCE WEINARD**

+

Top 300 Standings: Jan-Feb 2026

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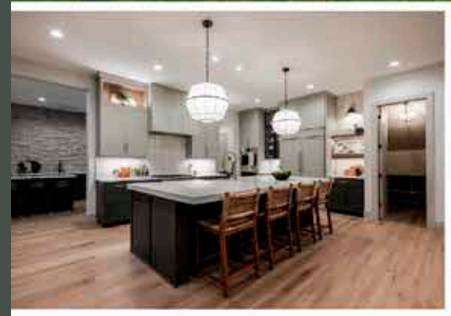
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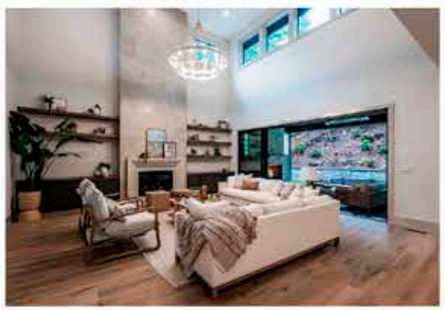


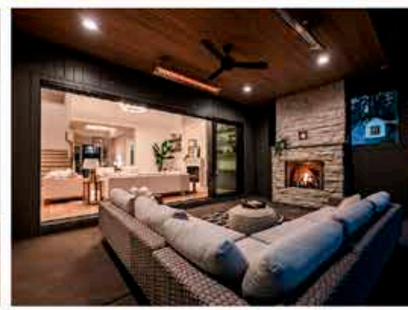
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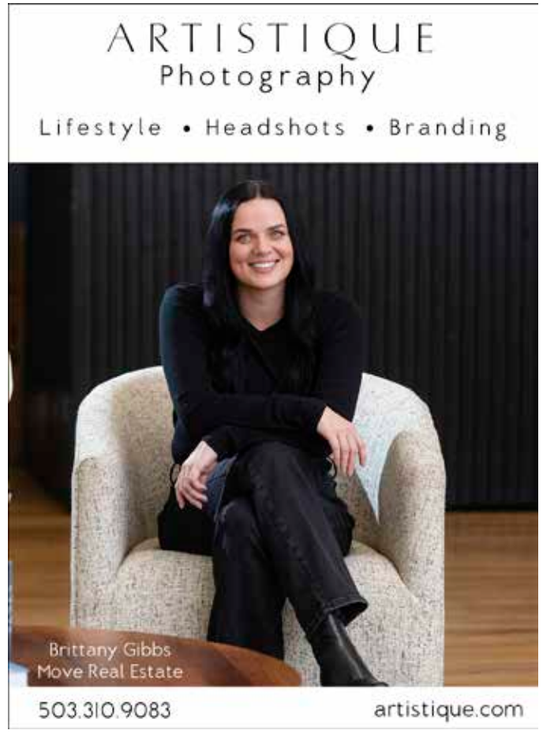
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EDITOR'S LETTER

There is a common thread running through this month's issue of *Portland Real Producers:* sustainable success is built on people.

On our cover, Brittany Gibbs reminds us that growth is not the goal—character is. From launching Move Real Estate to leading nearly 70 brokers across Oregon and Washington, Brittany's story reinforces something every top producer understands at this level: culture compounds. Her commitment to integrity, full-time professionalism, and servant leadership—both within her brokerage and through her work on Zillow's Agent Advisory Board—proves that scale without standards is fragile. Scale with values is powerful.

In our Partner Spotlight, Shawn Varwig of Home Staging Northwest offers a different but equally strategic perspective. His market-first, systems-driven approach to staging is a reminder that presentation is not decoration—it's positioning. In a market where days on market fluctuate and sellers need stronger counsel, operational excellence behind the scenes can be the difference between sitting and selling.

And our Realtor to Watch, Lance Weinard, brings us back to fundamentals. His entirely referral-based business is built not on velocity, but on depth. In a profession where uncertainty is constant, Lance's "kind bulldog" negotiation style and relentless commitment to relationships underscore a truth we all know: trust is still the ultimate differentiator.

You'll also find a photo recap from our recent Toast to the Top event—an energizing kickoff to 2026 where long-time members welcomed those new to our RP community. If you missed it, we hope to see you on May 5th at our Interactive Panel event.

And as always, this issue includes the Year-to-Date Top 300 Standings across our Tri-Counties. Rankings matter—but the stories behind them matter more.

Here's to building businesses that last—and communities that thrive.



Cheers,

Tiffany

Tiffany Larsson
Chief Connections Officer
@portlandrealproducers





2025 BY THE NUMBERS

HERE'S WHAT PORTLAND'S TOP 500 AGENTS SOLD:

$9,359,971,727
TOTAL SALES VOLUME OF THE TOP 500

13,202
TOTAL # OF TRANSACTIONS OF THE TOP 500

$18,719,943
AVERAGE SALES VOLUME PER AGENT IN THE TOP 500

26
AVERAGE TRANSACTIONS PER AGENT IN THE TOP 500

PORTLAND REAL PRODUCERS IS A POWERFUL NETWORK!

Brittany Gibbs

WHAT MATTERS MOST

BY KERRY HINRICHS

When Brittany started in real estate, she wasn't chasing a title or building a blueprint for a brokerage. She was simply willing to work hard, ask questions, and treat people well.

That mindset hasn't changed—even though everything around her has grown.

After beginning her career at Keller Williams and earning her Principal Broker's license as soon as she could, Brittany started Move Real Estate in 2018 and opened her own office in Oregon City. A couple of years ago, she opened a second and larger location in Sellwood. Since the beginning, the company has nearly doubled in size each year. Today, she leads just under 70 brokers in Oregon and Washington.

For Brittany, growth has always been a byproduct—not the mission.

Her vision of a "team" looks different than most. Each broker essentially operates their own business and brings unique value. Brittany hires for quality and character above all else.

"Money follows if you're good to people," she says. "People have to come first."

Brittany believes strongly in hiring only full-time agents. She asks intentional, sometimes difficult questions during onboarding. She wants professionals who are committed—not just to production, but to integrity. Trust is non-negotiable. Brittany believes deeply that clients feel the internal culture of a team. When agents treat one another with respect, their clients feel the impact of those relationships.

That standard has been reinforced through her partnership with Zillow. Brittany serves on Zillow's Agent Advisory Board and operates under a Flex contract model—a structure where leads are provided up front and paid for only upon closing. When she began, only five teams in Oregon operated this way. While that number has grown, the expectations remain high.

Zillow vets agents before allowing them to participate. The service level must be exceptional. For Brittany's team, that means relentless follow-up, strong market knowledge, time management, empathy, and truly caring about others. In return, agents are able to build what she describes as a "book of business"—invaluable opportunity paired with real accountability. It's growth, but earned growth.

The exposure has opened doors: speaking engagements, national relationships, expanded experiences. But what Brittany loves most is the people she would never have otherwise met.

Her clients don't just call her to write offers. They call about paint colors and selecting tile. Big decisions and small ones. Over time, the relationship becomes symbiotic and deeply



trusting. “It’s such an honor to step into someone’s life during these moments,” she says. She never forgets that homes represent safety, new beginnings, and sometimes healing.

That understanding was sharpened in her own life when one of her sons was born critically ill and spent six months in the NICU. The experience slowed everything down and clarified what mattered most. It gave her profound empathy for families walking through uncertainty. It also reinforced her belief that no one reaches the top—or survives the hardest seasons—alone. “Our team during that season was incredible,” she says. “Without support, we would have been lost.”

That belief in support continues to show up everywhere in her world.

She and her husband, Jesse—owner of a local auto repair business—are raising two sports-driven boys, Aston (9) and Jett (8). Their family has spent years living on 100 acres in Oregon City, where four-wheelers run across open land, and summers are filled with Disneyland trips, dusty boots, and watching their boys simply be kids. But big business goals have led them to simplify. They’ve made the decision to sell the property and purchase a smaller home locally, along with a retreat property in Sunriver. Arizona and anywhere warm are favorites. The goal is simple: be together and make the most of every moment.

Brittany protects normal business hours whenever possible and leans on trusted team members for weekend showings. She is fully committed to her clients—and equally committed to not missing what matters most at home. “Nobody at the top of their game does everything by themselves,” she says. “The people who support me are my lifeline.”

Beyond brokerage growth, she finds deep fulfillment in coaching agents both at her own brokerage and nationwide, and helping others build sustainable, value-driven businesses. She volunteers as time allows, supporting rehab centers with housing transitions and organizing clothing and toy drives for With Love. Supporting people—whether clients, agents, or families starting over—is not a strategy. It’s simply who she is.



> **“Nobody at the top of their game does everything by themselves. The people who support me are my lifeline.”**

Brittany met Jesse through a mutual friend while working at an auction house. She suspected she was being set up, and while not the original intent, they found immediate chemistry. The two have now been together nearly 12 years, approaching 11 in marriage.

Looking back at her first Real Producers feature years ago, the focus was largely on her individual production. Today, the story is bigger. The brokerage, the team, the advisory board, the community impact— none of it feels self-made.

“I’m so grateful for where we are,” she says. “My team is incredible. I certainly can’t take credit for everything and I wouldn’t be who I am today without them.”

Success, for Brittany, isn’t about standing at the top alone. It’s about building something steady enough that the people around her feel supported—her family, her clients, her agents, and the friends who have walked the journey with her. If they’re doing well, she knows she’s doing something right.

Connect with Brittany
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Portland Real Producers 2026

TOAST *TO THE* TOP!





We kicked off 2026 in style at the **Portland Real Producers Toast to the Top** —an energetic happy hour designed to celebrate excellence and strengthen the relationships that make this community so special.

The room was filled with many of our long-time RP members alongside agents and affiliate partners who are new to the network this year. It was exactly what *Portland Real Producers* is built for: top producers connecting with one another and with top industry professionals—exchanging ideas, building referral relationships, and setting the tone for a strong year ahead.

A special thank you to our Presenting Sponsor, **Ed Lief of Gallagher Insurance,** for his leadership and continued investment in our community. We are equally grateful to our Supporting Sponsors: **Shari Poindexter of Window Genie, Melissa Boatwright of Ace Handyman Services, Shawn Varwig of Northwest Home Staging,** and **Tony Dunham of Mosaic Studio.** Your partnership makes events like this possible and elevates the experience for everyone involved. And if you haven't been to Lake Theater & Cafe, it's a fantastic venue for events!

Thank you to all who joined us! Mark your calendar now for our next *Portland Real Producers* event on **May 5th.** If Toast to the Top was any indication, 2026 is going to be a powerful year of connection, collaboration, and shared success.

































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2026 UPCOMING EVENTS







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JULY **14**

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HOME STAGING NORTHWEST

BY KERRY HINRICHS

The Backbone of the Listing

Shawn Varwig entered the world of real estate through the loading dock.

Nearly twenty years ago, he was working in furniture sales when the Great Recession started closing stores one by one. Each time a job disappeared, one pattern stood out—home staging companies kept buying. Even when the market was uncertain, they were still moving inventory. That consistency caught his attention.

So he did something simple and humbling—he asked for a job.

He started part-time as a mover for a staging company, loading trucks, moving furniture, and bringing staged homes to life. From there, he learned the industry from the inside out, including logistics, design execution, operations, and eventually executive leadership. Today, that ground-level education shapes everything about Home Staging Northwest, the company he and his wife, Jessica, built more than a decade ago.

This isn't a design-first staging company. The focus is market-first.

Shawn is also a licensed Realtor® and investor, which means every staging decision is tied to how buyers think, how agents strategize, and how homes actually sell—not just how they photograph. He understands inventory economics, operational flow, and what happens when beautiful ideas meet real-world timelines. That combination is rare in an industry often led purely by aesthetic vision.

Jessica brings a different but equally important layer. Alongside her full-time role managing facilities and logistics for a nonprofit, she helps shape the culture of the business while balancing life as a mom and partner in entrepreneurship. Together, they run a family-centered company rooted in Canby, where faith, relationships, and reliability are foundational.

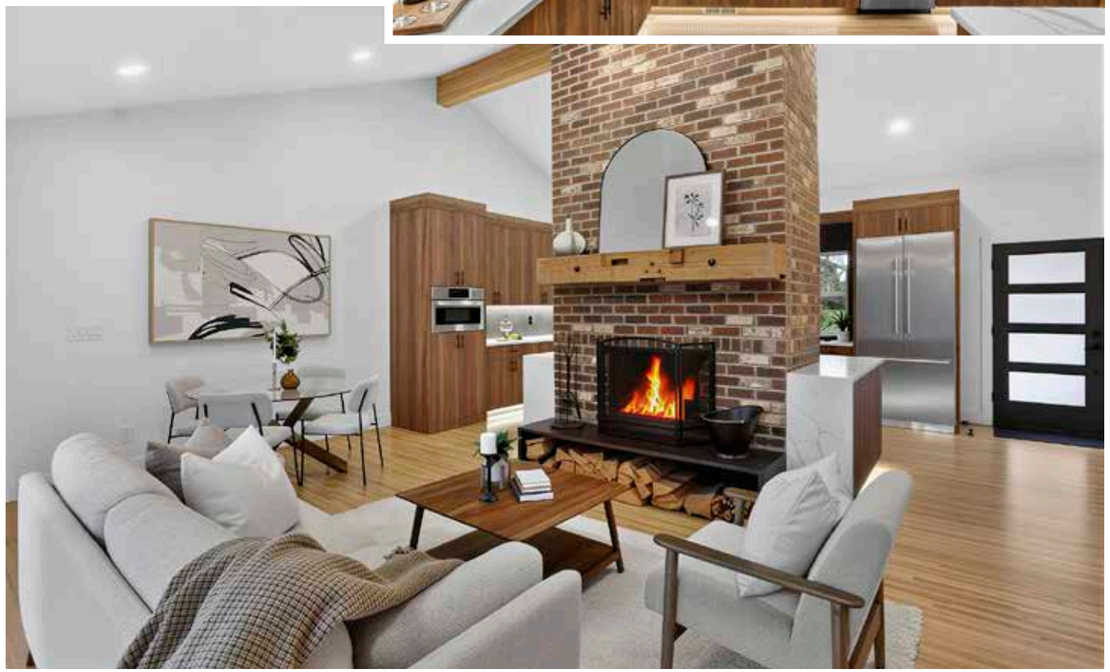
Home Staging Northwest offers vacant staging, occupied staging, pre-market consultations, model home staging, and vacation rental styling. But what agents often notice first is the structure.

Shawn built the company to be systems-driven, not personality-driven. Tiered service packages, disciplined inventory management, and operational procedures allow the team to handle both fast markets and slower ones without chaos. When inventory was tight and homes flew off the market, the challenge was capacity. As the market shifted and days on market stretched, the focus turned to education—helping sellers understand that staging is a marketing game.

Supply chain disruptions and rising furniture costs forced further refinement. Instead of scrambling, they improved sourcing, tightened tracking, and adjusted pricing strategically. The philosophy is simple—growth without structure creates problems. So they built the structure first.

That mindset extends to the community. The Varwigs host a monthly Real Estate Happy Hour in West Linn, volunteer in local schools, and serve on committees and boards supporting the industry. For them, relationships are everything.





Looking ahead, the goal isn't flashy expansion. It's disciplined growth. More leadership development inside the company. Smarter warehouse efficiency. Expanded inventory that supports agents at every production level without sacrificing culture.

Long term, they're building something larger than staging—a real estate service partner known for reliability, operational strength, and an understanding of how homes move in real markets.

As one client, Mollie K., shared after seeing her staged home: "It was absolutely transformational. Shawn and his team are true professionals bringing vision, style, and warmth… I was extremely impressed."

For Shawn and Jessica, that transformation goes beyond the space itself. It's about helping agents walk into a listing with confidence, knowing the strategy behind every room is solid. Earning that kind of trust over time is the part of the work they care about most.

CONTACT US!

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HOME STAGING NORTHWEST


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REDEFINING SUCCESS THROUGH CONNECTION

BY KERRY HINRICHS

Lance Weinard

Some Realtors® are driven by numbers. Others by notoriety. Lance Weinard is driven by something quieter—and far more lasting: relationships. In a business often defined by volume and velocity, Lance has built a thriving, referral-based career by showing up, staying connected, and caring deeply about the people and communities he serves.

Lance entered real estate at 40, bringing decades of hard-earned experience, discipline, and resilience. Before earning his license, he worked a wide range of demanding jobs—starting as an appraiser in the late '90s, then spending nine years with AT&T, where he worked his way up from the call center into management. He later transitioned into corporate sales, construction (including bridge building), and even owned and operated a successful landscaping business that grew rapidly before physical injury made it unsustainable.

"I've always had a strong desire to earn my position," Lance says. "I never want anything handed to me." That mindset—show up, work hard, prove your value—has defined every stage of his career. And real estate became the place where everything finally clicked.

With an appraisal background and a strong local network, Lance felt confident he could make the leap. He earned his license in just three months and immediately joined the team of mentor Ben Andrews, whose parents owned Willamette Realty. Lance trusted Ben's leadership implicitly, following him through several transitions that ultimately led to the launch of NextHome Willamette. Lance closed 15 transactions in his very first year—while simultaneously leaving the security of corporate life behind.

Over the years, Lance continued refining how and where he wanted to work. He realized quickly that his approach didn't align with cold calls or transactional volume. "I'd rather do less business with people I know and trust than chase leads," he says. His business became entirely referral-based—deeply relational, intentional, and personal.

Eventually, after a season of soul-searching and alignment, Lance joined Soldera Properties under the guidance of Joe Fustolo, first transitioning his Washington business and later consolidating everything in Oregon. By 2022, he was fully settled—and fully himself. Today, he operates under his own brand, The Vibe Group, short for Venture Into Building Equity—a name that reflects both his philosophy and his energy. This past January, he left Soldera and joined Luxe | Forbes Global Properties—seeing an opportunity to continue to build relationships locally—while looking forward to an added global reach.



Ask Lance what he loves most about being a REALTOR®, and he doesn't hesitate. "The relationships," he says. After nearly every closing, he finds a way to say thank you—often hosting appreciation events, parties, and gatherings for clients and referral partners. He's constantly connecting people, even when there's nothing in it for him. "If I can't help someone personally, I'll help them find someone who can," he says.

That relational strength carries into negotiations as well. Lance calls himself a "kind bulldog"—firm, strategic, and persistent, but always gracious. He takes the time to explain the ups and downs, builds trust through transparency, and finds ways to make deals work without burning bridges.

Of course, the job isn't without challenges. "You're unemployed every day," he says frankly. Markets shift. Nothing is guaranteed. And not every agent, in his view, treats clients with the level of care they deserve. Lance counters that uncertainty by staying grounded in what matters most—showing up fully, honoring his commitments, and doing the next right thing.

Family anchors him. Lance is married and has three adult children from a previous marriage, along with two stepdaughters. He's also a proud grandfather to six-year-old Preston. His family includes entrepreneurs, future counselors, dental professionals, military spouses—and plenty of pets: two dogs (Finley and Henry) and a Russian Blue cat named Luca.

A former high-level baseball prospect sidelined by injury, these days Lance channels that competitive spirit into wake surfing, hiking, travel, and all things outdoors. "I'm resilient," he says simply. "You can't keep me down."

"Statistics aren't everything. Everyone goes through hard seasons. Just keep doing the next right thing."





Lance's impact is perhaps most visible in his community. After moving his office from Oregon City to historic Willamette in West Linn, he immersed himself fully—partnering with local businesses, hosting last-minute community events, and collaborating with Tumwater Winery. He now serves as Chair of Economic Vitality for historic Willamette and was voted into the city's economic development community in December 2025. His work is hands-on, boots-on-the-ground, and deeply personal—investing wholeheartedly in the place he calls home and has no intention of leaving.

For future top producers, his advice is refreshingly grounded: never doubt your ability to succeed. "Statistics aren't everything," he says. "Everyone goes through hard seasons. Just keep doing the next right thing."

It's advice Lance has lived—step by step, conversation by conversation, community by community—and it's why clients, colleagues, and his community trust him as much for his integrity as for his results.

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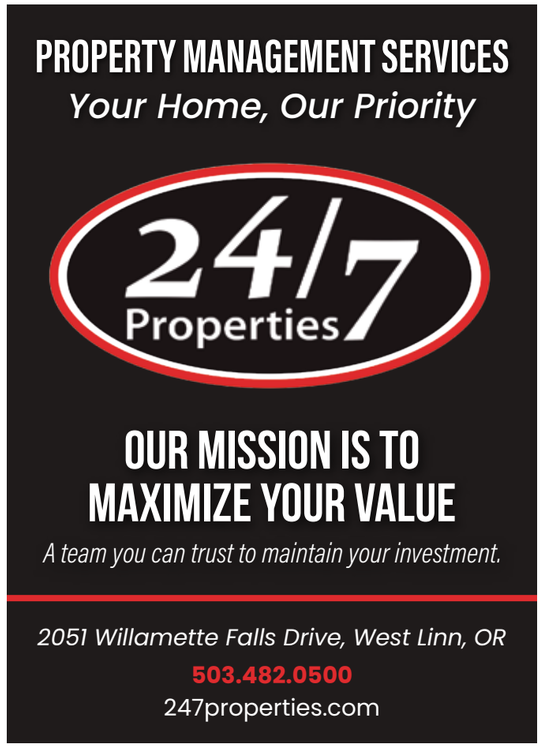





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TOP 300 YTD STANDINGS

TOP 300 Jan through February 2026 based on sales data *see disclaimer

#	FIRST NAME	LAST NAME	COMPANY
1	Darryl	Bodle	Keller Williams Realty Portland Premiere
2	Brittany	Gibbs	Move Real Estate Inc
3	Megan	Talalemotu	John L. Scott
4	Matthew	Tercek	Real Broker
5	Justin	Harnish	Harnish Company Realtors
6	Steve	Nassar	Premiere Property Group, LLC
7	Stephanie	Peck	eXp Realty, LLC
8	Todd	Knudsen	Berkshire Hathaway HomeServices NW Real Estate
9	Marc	Fox	Keller Williams Realty Portland Premiere
10	Marie	Boatsman	Berkshire Hathaway HomeServices NW Real Estate
11	Kevin	May	Coldwell Banker Bain
12	Tai	Faux	Think Real Estate
13	Kevin	Hall	Cascade Hasson Sotheby's International Realty
14	Lee	Davies	ELEETE Real Estate
15	Ryann	Reinhofer	Thoroughbred Real Estate Group Inc
16	Breylan	Deal-Eriksen	Think Real Estate
17	Judy	Adler	Windermere Heritage
18	John	DeCosta	Keller Williams Realty Portland Premiere
19	Kimberly	Gellatly	Berkshire Hathaway HomeServices NW Real Estate
20	Declan	O'Connor	Cascade Hasson Sotheby's International Realty
21	Kathryn	King	KJK Properties PC
22	Rick	Brainard	Premiere Property Group, LLC
23	Erin	Rothrock	Windermere Realty Trust
24	Yi	Liu	Oregon First
25	Gary	Cook	Stone Bridge Realty, Inc
26	Terry	Sprague	LUXE Forbes Global Properties
27	Justine	Gamble	Summa Real Estate Group
28	Aaron	Moomaw	Cascade Hasson Sotheby's International Realty
29	Michael	Beirwagen	Berkshire Hathaway HomeServices NW Real Estate
30	Joelle	Lewis	eXp Realty, LLC
31	John	Tae	eXp Realty, LLC
32	Sohee	Anderson	Where, Inc
33	Karen	McLaughlin	Windermere Realty Trust
34	Marcia	Walsh	Where, Inc
35	Sarita	Dua	Keller Williams Sunset Corridor
36	Emily	Hetrick	Keller Williams PDX Central
37	Amy	Savage	A Group Real Estate
38	Jordan	Matin	Matin Real Estate
39	Tim	Whiting	MORE Realty
40	Karina	Stark	Keller Williams Realty Professionals
41	Jennifer	Turner	Lovejoy Real Estate
42	Andy	Arthur	Sunline Realty Group
43	Todd	Crawford	John L. Scott
44	Chris	Eden	eXp Realty, LLC
45	Joe	Liu	Keller Williams PDX Central
46	Scott	McAvoy	Knightsbridge International Real Estate, LLC
47	Aaron	Pontius	Opt
48	Dirk	Hmura	The Agency Portland
49	Jeff	Walker	RE/MAX Equity Group
50	Sean	Robbins	eXp Realty, LLC

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TOP 300 YTD STANDINGS

TOP 300 Jan through February 2026 based on sales data *see disclaimer

#	FIRST NAME	LAST NAME	OFFICE
51	Leanne	Gillies	Walczyk Associates Realty
52	Chris	Olson	Premiere Property Group, LLC
53	Yonette	Fine	Living Room Realty
54	Jake	Barakat	Opt
55	Linda	Cohn	Coldwell Banker Bain
56	Lisa	Hanna	Eleete Real Estate
57	Shannon	Janssen	Coldwell Banker Bain
58	Gina	Hosford	Better Homes & Gardens Realty
59	Tracy	Peterson	Better Homes & Gardens Realty
60	Rachel	Smith	Modern Homes Collective
61	Terry	Foster	eXp Realty, LLC
62	Troy D	Doty P.C.	Northwest Realty Source
63	Elizabeth	Ashenafe	Premiere Property Group, LLC
64	Kevin	Smallbeck	RE/MAX Equity Group
65	Colleen	Ritt	Where, Inc
66	Lee	McKnight	Cascade Hasson Sotheby's International Realty
67	Natalya	Oreste	Berkshire Hathaway HomeServices NW Real Estate
68	Seth	Prickett	MORE Realty
69	Lara	James	Keller Williams Realty Portland Premiere
70	C. Morgan	Davis	Keller Williams PDX Central
71	Claire	Widmark-Wright	Premiere Property Group, LLC
72	Tyler	Lankheet	Premiere Property Group, LLC
73	Rebecca	Krueger	RE/MAX Equity Group
74	Teresa	Coon	Premiere Property Group, LLC
75	Spencer	Voris	Keller Williams Realty Professionals
76	Amanda	Andruss	Renaissance Development Corp.
77	Megan	Jumago-Simpson	Keller Williams Realty Professionals
78	Jennifer	Venable	John L. Scott
79	Benjamin	Yang	NextHome Realty Connection
80	Lulu	Barker	Windermere Realty Trust
81	Andrew	Berlinberg	Keller Williams Realty Professionals
82	Christina	Smith	John L. Scott
83	Katelin	Wille	Keller Williams Realty Professionals
84	Virginia	Getz	Windermere Happy Valley
85	Steve	Odermann	LUXE Forbes Global Properties
86	Dag	Mavrolas	Premiere Property Group, LLC
87	Sean	Brochin	Portlandia Properties, LLC
88	John	Nieland	Cascade Hasson Sotheby's International Realty
89	Alexander	Clark	Keller Williams Realty Portland Premiere
90	Robert	Law	John L. Scott
91	Robert	Christie	Equity Oregon Real Estate
92	Riley	Costello	Cascade Hasson Sotheby's International Realty
93	Blair	Davis	MORE Realty
94	Lauren	Sheehan	eXp Realty, LLC
95	Aubrey	Martin	Keller Williams Sunset Corridor
96	Linda	Heinrichs	Keller Williams Realty Portland Premiere
97	Joan-Marie	Rogers	Windermere Realty Trust
98	Nick	Shivers	eXp Realty, LLC
99	Donna	Johnson	Cascade Hasson Sotheby's International Realty
100	Shannon	Sansoterra	Think Real Estate

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TOP 300 YTD STANDINGS

TOP 300 Jan through February 2026 based on sales data *see disclaimer

#	FIRST NAME	LAST NAME	COMPANY
101	Kendel	White	Premiere Property Group, LLC
102	Alicia	Dart	Soldera Properties, Inc
103	Claire	Paris	Paris Group Realty LLC
104	Tatyana	Gavrilyuk	MORE Realty
105	Julie	Halter	Cascade Hasson Sotheby's International Realty
106	Jeanne	Able	Windermere Realty Trust
107	Jennifer	Fidler	Opt
108	Amy	Romberg	Windermere Realty Trust
109	Joe	Fustolo	Soldera Properties, Inc
110	Michelle	Spanu	Cascade Hasson Sotheby's International Realty
111	Jason	Connelly	Christie's International Real Estate Evergreen
112	Leilani	Powell	Found It LLC
113	Andrew	Nordby	Premiere Property Group, LLC
114	Paul	Wells	Renaissance Development Corp.
115	Diana	Ferguson	Keller Williams Realty Portland Elite
116	Kristen	Kohnstamm	Cascade Hasson Sotheby's International Realty
117	Peter	Jameson	J Residential Properties
118	Carey	Hughes	Keller Williams Realty Professionals
119	Brody	Cannon	Opt
120	Pam	Waldman	Keller Williams Realty Portland Premiere
121	Ron	Brister	Soldera Properties, Inc
122	Bill	Gaffney	Change Realty, LLC
123	Jennifer	Singer	Keller Williams Sunset Corridor
124	Deena	Kraft	Windermere Realty Trust
125	Bill	Bailey	RE/MAX Advantage Group
126	Jonathan	Kennedy	MORE Realty
127	Alison	Derse	Real Broker
128	Megan	Hannah	Opt
129	Carolyn	Spurlock	Real Broker
130	Tina	Chapman	Windermere Realty Trust
131	Jan	Cohen	Windermere Realty Trust
132	Katie	Fracasso PC	Living Room Realty
133	Jaimy	Beltran	Keller Williams Realty Portland Premiere
134	Gabriela	Mann	Keller Williams Realty Professionals
135	Ahmed	Elsayed	Realty One Group Prestige
136	John	McClung	Harcourts Real Estate Network Group
137	Erika	George	Living Room Realty
138	Julie	Summers	Coldwell Banker Bain
139	Mallory	Kaus	Windermere Realty Trust
140	Jarrett	Altman	Neighborhood Works
141	Cary	Perkins	Windermere Realty Trust
142	Wakjira	Alamu	Keller Williams Realty Portland Elite
143	Greg	Lawler	Opt
144	Heather	Paris	Paris Group Realty LLC
145	Robin	Hakeman	Living Room Realty
146	Jason	Gardner	Premiere Property Group, LLC
147	Kelly	Fitzmaurice	Harnish Company Realtors
148	Laurel	Marquand	Think Real Estate
149	Israel	Hill	John L. Scott Portland Central
150	Patrick	Miles	Windermere Realty Trust

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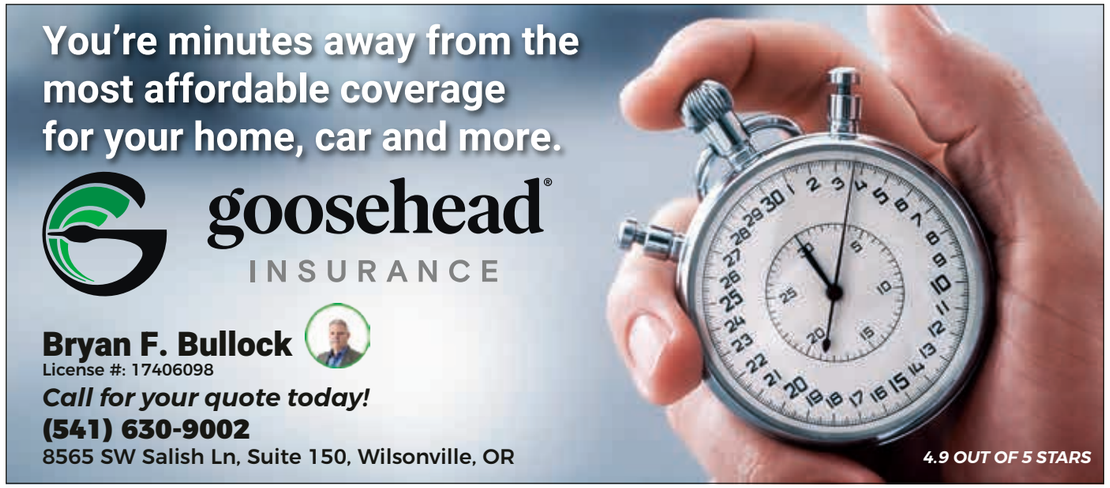


TOP 300 YTD STANDINGS

TOP 300 Jan through February 2026 based on sales data *see disclaimer

#	FIRST NAME	LAST NAME	COMPANY
151	Jeffrey	Dimm	Better Homes & Gardens Realty
152	Jeffrey	Hartley	Peak Realty
153	Eduardo	Reyes	John L. Scott Portland South
154	Calle	Holmgren	Friday and Company
155	Kelly	Hagglund	The Kelly Group Real Estate
156	Patrik	Antich	Think Real Estate
157	Karoline	Ashley	Windermere Realty Trust
158	Krista	Britton	Real Broker
159	Jessica	LeDoux	Living Room Realty
160	Suzann	Baricevic Murphy	Where, Inc.
161	Chris	Anderson	John L. Scott Sandy
162	Jeff	Capen	Windermere Realty Trust
163	Donna Jo	Merrifield	Epique Realty
164	Sara	Jones-Graham	Cascade Hasson Sotheby's International Realty
165	Tracy	Chung	MORE Realty
166	Michael	Elton	eXp Realty, LLC
167	Linda	Skeele	Windermere Realty Trust
168	Scott	Edelman	Think Real Estate
169	Atussa	Valenti	Coldwell Banker Bain
170	Allison	Grice	KJK Properties PC
171	Barbara	Carbone	Keller Williams Realty Portland Premiere
172	Michael	Smira	John L. Scott Portland Central
173	Christopher	Kelly	Berkshire Hathaway HomeServices NW Real Estate
174	Bela	Barany	eXp Realty, LLC
175	Martin	Weil	RE/MAX Equity Group
176	Dill	Ward	eXp Realty, LLC
177	Cris	Unger	Premiere Property Group, LLC
178	Clayton	Williams	Inhabit Real Estate
179	Christine	Monty	RE/MAX Equity Group
180	Austin	Hunt	eXp Realty, LLC
181	Marissa	Andersen	eXp Realty, LLC
182	Ana	Campos	Opt
183	Brandi	Erskine	MORE Realty
184	Craig	Olson	Urban Pacific Real Estate
185	Nicholas	Swann	Windermere Realty Trust
186	Liz	Warren	Premiere Property Group LLC
187	Kristin	Giboney	The 503 Real Estate Co.
188	Lauren	Goche	Think Real Estate
189	Julie	Hoem	Soldera Properties, Inc
190	Josh	Hackenjos	LUXE Forbes Global Properties
191	Colleen	Peterson	Engel & Voelkers Bend
192	Matt	Murray	Cascade Hasson Sotheby's International Realty
193	Aryne	Blumklotz	Living Room Realty
194	Darren	Dattalo	Richmond American Homes of Oregon
195	Lisa	Willett	Cascade Hasson Sotheby's International Realty
196	Andrew	Pienovi	Christie's International Real Estate Evergreen
197	Tim	Walters	RE/MAX Equity Group
198	Steve	Rosling	Cascade Hasson Sotheby's International Realty
199	Zachary	Eaton	Keller Williams Realty Professionals
200	Gavynn	Wells	Living Room Realty

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TOP 300 YTD STANDINGS

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#	FIRST NAME	LAST NAME	COMPANY
201	Ciji	Dieringer	John L. Scott Portland Central
202	Alexis	Halmy	Windermere Realty Trust
203	Kate	Steinberg	Urban Nest Realty
204	Christina	Hamilton	RE/MAX Equity Group
205	Julie	Williams	ELEETE Real Estate
206	Amy	Emhoff	Opt
207	Nancy	Kelly	Harcourts Real Estate Network Group
208	Li	Lanz	Li Lanz Properties, LLC
209	Joe	Skipper	eXp Realty, LLC
210	Allison	Ellermeier	Neighbors Realty
211	Cristen	Lincoln	Living Room Realty
212	Elizabeth	Davidson	Cascade Hasson Sotheby's International Realty
213	Guo	Chen	MORE Realty
214	Patty	Standring	Knipe Realty ERA Powered
215	Nicholas	Thomas	Handris Realty Co.
216	Michael	Enloe	Premiere Property Group, LLC
217	Rees	Bettinger	Premiere Property Group, LLC
218	Jene	DeSpain	Think Real Estate
219	Suzanne	Ward	Keller Williams Sunset Corridor
220	Suzanne	Duncan	Avery Bunick Properties
221	Carolyn	Weinstein	Cascade Hasson Sotheby's International Realty
222	Steve	Kaer	Kaer Property Group
223	Gary	Maass	MORE Realty
224	Elisha	Alcantara	Kinected Realty, LLC
225	Greg	Walczyk	Walczyk Associates Realty
226	Brian	Bellairs	John L. Scott
227	Lynn	Mattecheck	RE/MAX Equity Group
228	Sara	Clark	The Agency Portland
229	Diana	Erickson	John L. Scott
230	Daniel	Mal	Mal & Seitz
231	LeeAnn	Pack	Pack 1st Properties, Inc.
232	Chao	Tan	MORE Realty
233	Sean	Becker	Sean Z Becker Real Estate
234	Timothy	Saeland	RE/MAX Equity Group
235	Robin	Malcomson	Opt
236	June	Taylor	John L. Scott Sandy
237	Tracy	Dau	Like Kind Realty
238	Nick	Shivers	Keller Williams PDX Central
239	Tricia	Hall	RE/MAX Equity Group
240	Sarah	Malarkey	Opt
241	Alexander	Grimaldi	Windermere Realty Trust
242	Douglas	MacLeod	Blue Sky Property Northwest
243	Paris	Fettig	Premiere Property Group, LLC
244	Noah	Kragerud	Keller Williams Sunset Corridor
245	Susan	Stohl	Eleete Real Estate
246	Bradley	Young	Windermere West LLC
247	Shey	Gladstone	Keller Williams Realty Professionals
248	Temara	Presley	John L. Scott Portland Central
249	Brittany	Bragg	Windermere Realty Trust
250	Mary Jo	Avery	Avery Bunick Properties

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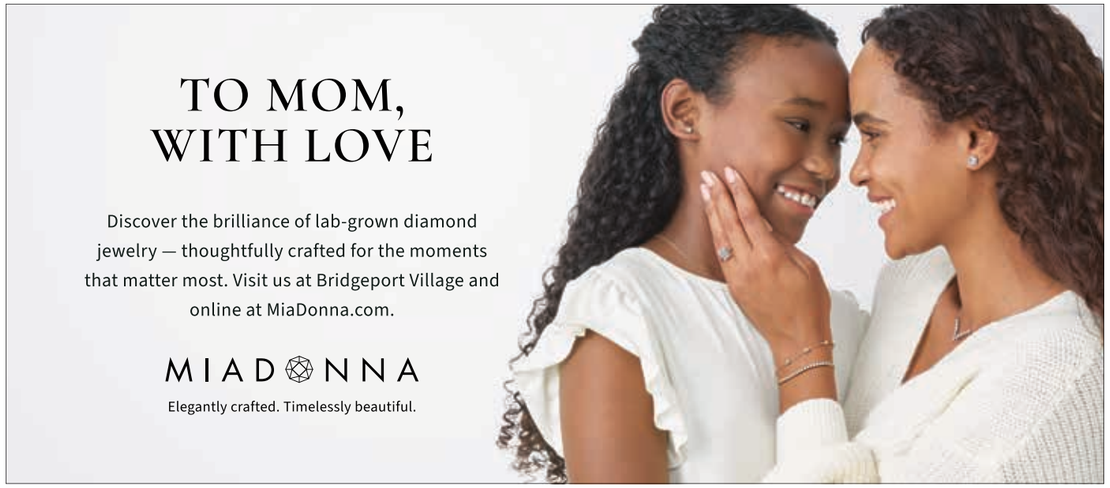


TOP 300 YTD STANDINGS

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#	FIRST NAME	LAST NAME	COMPANY
251	Tracy	Wiens	Neighborhood Works
252	Nathan	Neubauer	Where, Inc
253	Tamiko	Warren	Real Broker
254	Toni	Mikel	Bluebird Real Estate
255	Jamie	Hinkel	The Broker Network, LLC
256	Michelle	Stepp	Keller Williams Realty Portland Premiere
257	Drew	McCulloch	Windermere Realty Trust
258	Jared	Hanna	Keller Williams Realty Portland Premiere
259	Jodie	Simpson	eXp Realty, LLC
260	Cindy	Angeles	Knipe Realty ERA Powered
261	Ellen	Payne	Think Real Estate
262	Ryan	Kristin	Berkshire Hathaway HomeServices NW Real Estate
263	Jared	Barnes	Save Big Realty
264	Melissa	Young	Portland Real Estate Consulting, Inc.
265	Michelle	Krause	John L. Scott Portland Central
266	Alicia	Edeline	Windermere Realty Trust
267	Karl	Madewell	Key Real Estate Services
268	Amanda	Folkestad	eXp Realty, LLC
269	Jeanie	Lovell	Lovell & Hall Real Estate Partners
270	Matthew	Wilding	Windermere Realty Trust
271	Christine	Johnson	Century 21 North Homes Realty
272	Jennifer	Maben	Harcourts Real Estate Network Group
273	Maryam	Tu	Modern Homes Collective
274	Elaine	Simms	Ken Miller & Associates
275	Matt	Mahaffy	Windermere Realty Trust
276	Christian	Burghardt	Reger Homes, LLC
277	Kristopher	Erickson	Oregon First
278	Judie	Dunken	JUDIE DUNKEN REAL ESTATE LLC
279	Linn	Holdhusen	Keller Williams PDX Central
280	Eris	Rule	NextHome Next Chapter
281	Lizbeth	Abbott	Tree City Real Estate
282	Scott	Hall	Keller Williams Realty Professionals
283	Fabienne	Augustine	MORE Realty
284	Susie	Hansen	Premiere Property Group, LLC
285	Kacharel	Queen	Reger Homes, LLC
286	Stuart	Stevens	Realty Portland
287	Jayson	Mitchell	eXp Realty, LLC
288	Donald	Clemons	JMG - Jason Mitchell Group
289	Veronica	Park	Keller Williams Realty Portland Premiere
290	Scarlet	Eikrem	Windermere Realty Trust
291	Mary	Chapman	Opt
292	Carolyn	Hoty	Keller Williams Realty Professionals
293	Robyn	Jones	Jones Group Realtors, LLC
294	David	Abrams	Think Real Estate
295	Dennis	Haggar	Coldwell Banker Bain
296	Eileen	Hutchinson	Premiere Property Group, LLC
297	Tyson	Bolster	Georgetown Realty Inc.
298	Holly	Koester	All County Real Estate
299	Tricia	Smith	Cascade Hasson Sotheby's International Realty
300	Jill	Hill	Knipe Realty ERA Powered

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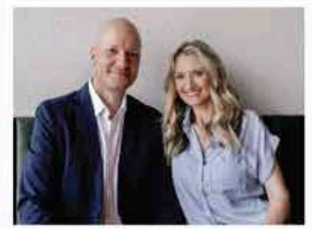
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