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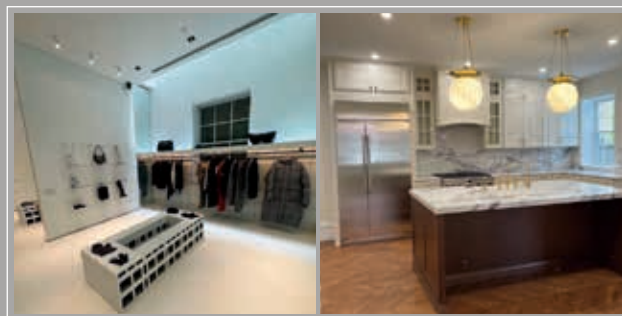
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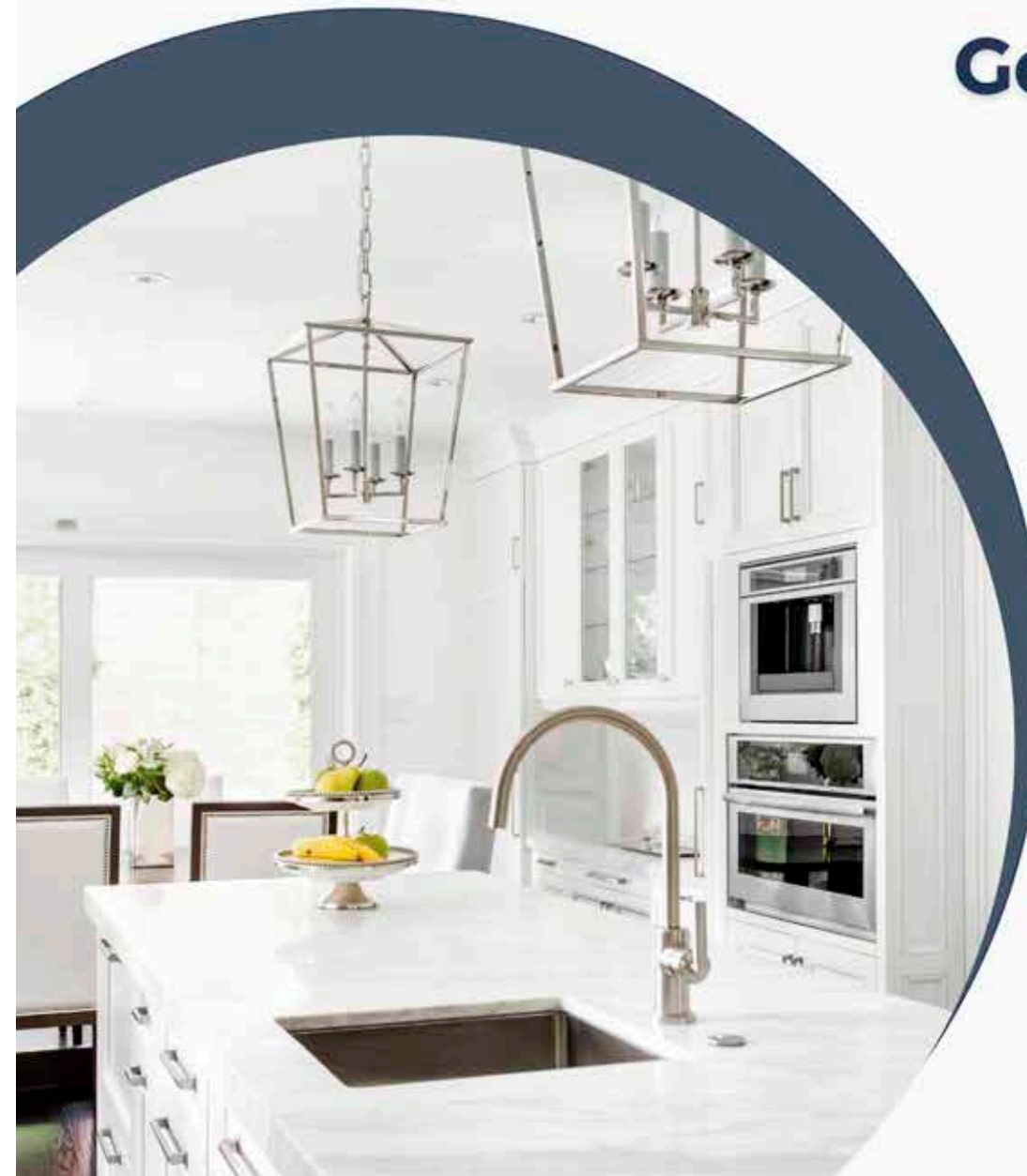


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Owner, Pittsburgh

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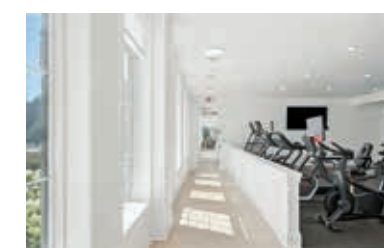
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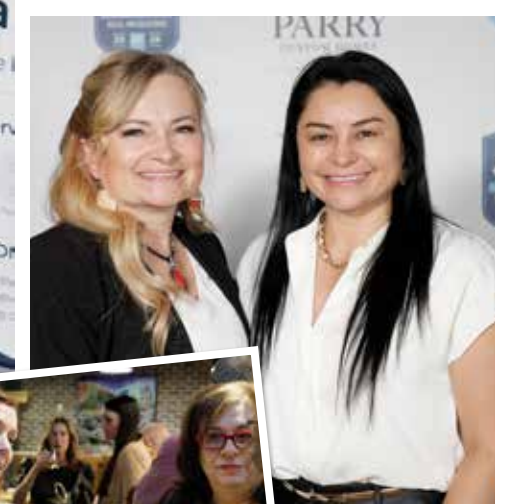
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Keystone

BASEMENT SYSTEMS

REAL ESTATE RESPONSE TEAM

WRITTEN BY KENDRA WOODWARD
PHOTOGRAPHY BY MAINLINE PHOTOGRAPHY
PHOTOGRAPHED AT KEYSTONE BASEMENT
SYSTEMS IN MCKEESPORT

There's a certain kind of panic that sneaks in when water shows up where it doesn't belong. Whether it's in basements, crawlspaces, or foundations, homeowners are never happy to see their property leaking in places it shouldn't. That panic often leads to late night Google searches, doomscrolling for help, and scrolling through reviews with one eye open in hopes that someone had the same problem and found a solution they too can trust. That's where Keystone Basement Systems comes in as a calm voice of reason on the other end of the phone that says we've got you covered.

For more than 20 years, Keystone Basement Systems has been helping homeowners across Western and Southwestern Pennsylvania, Northern West Virginia, and Eastern Ohio tackle everything from wet basements and foundation issues to crawlspace concerns, concrete leveling, wood rot repair, and more. With their free inspections and estimates, lifetime transferable warranties, and flexible options that make serious repairs feel a little less overwhelming, KBS is the team you want by your side when things go wrong. No matter if you're an agent helping a client or a homeowner yourself!

But what truly sets them apart isn't just *what* they fix... it's how they show up and stand by you every step of the way with their Real Estate Response Team initiative and division. Led by Cody Reddy (Real Estate Response Team Lead) and supported by Michael Ashburn (Design Specialist and Real Estate Representative) this nationwide division was created specifically to make life easier for real estate agents, buyers, and sellers navigating inspections, amendments, deadlines, and everything else that needs to be fixed while navigating buying a home.

The team operates on eight core tenets designed around efficiency and transparency to ensure clients are handled with care, prioritizing scheduling appointments in less than 48 hours, same day quotes, zero upselling, zero scare tactics, and most importantly, they stick to the issues listed on inspection reports instead of hunting for every possible flaw in the house. And they never charge for inspections because, as Cody puts it, "The buyers are already fee-ed to death."

Keystone Basement Systems is always looking for new ways to help out their agent partners and clients, leading to unique solutions like their 'life of structure' warranties that are fully transferable with no fees, and full pay-at-close options that allow repairs to be paid directly from escrow when needed. In short, their goal is simple: to help the deal get to closing. "We want to be an advocate for our agents and help the entire process," Michael says.

To better understand where Cody and Michael's passion comes from, however, you need look no further than their previous career. After years of self-education in





Michael Ashburn
Design Specialist
| Real Estate
Representative



Cody Reddy
Real Estate Response
Team Lead

construction and remodeling, Cody became a Keystone customer before he ever became a team member! Having bought a house with a wet basement and a bowing foundation wall, he realized he couldn't DIY his way out of the problem and went looking for a reputable solution.

When he discovered KBS, Cody was excited at the prospect of leaving behind his longtime job in kitchen-cabinet refacing, craving a job with more meaning. In his previous career, customers called when they wanted to make a home improvement...it was a desire-based field. But now, Cody is working with clients who are stressed and need his help. He laughs, "You don't call us because you want to show off your sump pump to your friends, you call us when you have a problem you need to fix."

Michael's path to Keystone, however, came from the other side of the transaction...out in the field. With over 22 years of experience running his own home inspection company, Michael had been referring clients and agents to KBS long before he ever worked there. He trusted the owner to be honest, reliable, and fair, mirroring his own personal motto: "Pay for something once, pay for it to be done right, and everyone is happy."

Ironically, in 2025, it was Cody who first floated the idea of Michael joining KBS during a home inspection they were working on together. Standing on a roof one freezing cold Pittsburgh winter, Cody jokingly asked if Michael was getting too old to be out in the field in conditions like that. Michael laughed, admitting he sure was tired of working in the cold, and the rest is history.

And while Keystone may not win every job, Michael stands firm in the approach that they will always offer the best

possible solution for everybody. Which is the mindset that carries through everything KBS stands for, including their Keystone Basement Systems Care Club, an annual maintenance program which helps homeowners extend the life of their systems, reduce emergency service calls, and stay ahead of potential issues through annual maintenance inspections.

Beyond the regular scope of their work, the team at KBS is heavily invested in helping their community in other ways through organizations like the Children's Care Fund, ASPCA, and various other local charities. During the warmer months, Cody and Michael volunteer their time with Keystone Basement Systems' Homegrown McKeesport Initiative - *The Helm* - where they recently began focusing on improving a local ballfield in McKeesport so kids have a safe place to play.




As the Real Estate Response Team continues to grow, Cody and Michael expect to receive CE accreditation in 2026 and begin offering continued education courses to their agent partners. "Every agent needs education every two years and it's something we can offer," Michael says with pride. They hope to include these classes as part of their current Lunch and Learn presentations to teach agents how to spot potential issues in homes right from the comfort of their own brokerage, free of charge. The feedback so far has been overwhelmingly positive, as agents admit they appreciate the practical knowledge and walk away feeling more empowered in their transactions.

And that, more than anything, is what defines Keystone Basement Systems. They're problem solvers, but they're also educators, advocates, and collaborators. Because in an industry where urgency often ensues anxiety, Keystone Basement Systems shows up with clarity and a calmness that can ease clients through any situation.



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Gina FONZI

The Cadence of Real Estate

WRITTEN BY KENDRA WOODWARD
PHOTOGRAPHY BY THEIS MEDIA

Gina Fonzi built her career slowly, with a steadiness and willingness to learn that wasn't focused on closing transactions but rather on the people she was working with. And it's that very same calm demeanor, reassuring personality, and reliability which has continued to propel her career in real estate over the last 15 years. From day one, Gina wasn't trying to be the loudest or flashiest agent, she spent her time listening to her clients, ensuring their experience was guided with a sense of calm and clarity.



Born and raised in Brentwood, PA Gina grew up the eldest of five kids, each about four years apart, with her youngest twin sisters eleven years behind her. Her upbringing taught her how to handle responsibility from a young age and may have nudged her to grow up a little faster than most, but it also widened her perspective of the world and she wouldn't change that for a thing.

Intrigued by the path ahead, Gina set off on her collegiate journey, opting to attend Indiana University of Pennsylvania before transferring to the University of Pittsburgh three years later. While finishing her senior year, Gina was still unsure where her career was headed and opted to continue waitressing and bartending at jobs she had started at age 16.

About eight years after college, Gina realized she wanted to do more so she studied and obtained her real estate license in 2010. However, it wasn't an easy introduction for Gina as she learned the cadence of her new career. She had no previous training, coursework, or firsthand experiences with buying or selling property. The irregular and uncertain commissions, coupled with the hectic schedule saw a young Gina juggling her new career with two part time jobs as she got her systems and processes in place.

At the time, the experience seemed like an impossible feat, but it became her most formative chapter. With each transaction she closed Gina learned something new, like how to interact with a variety of personalities while navigating the market with intention. The steady tempo meant she had time to focus on her clients and on growing her sphere with a precision that has grown into a majority referral-driven business. In 2012, Gina had her daughter Giamaria and was elated to have a career where she could bring her to showings, listing appointments, home inspections, closings, and everything in between!

That chapter of her life, while admittedly exhausting, laid the groundwork for everything that followed. And when it was time to let go of her part-time jobs, Gina was excited to step into real estate with nothing holding her back. "I love helping people and there's just something special about guiding a process that can feel overwhelming to someone and turning it into a clear, confident plan. Being that steady point of contact is what I take pride in," Gina admits with a smile. "Achieving the goal for my clients, getting them what they want in a way that's enjoyable for them, is the most fulfilling part."

Although initially hanging her license with Howard Hanna during the first six years of her career, Gina admits her decision to move to Coldwell Banker Realty has been a major game changer. The support she receives from her team and brokerage has allowed her to grow as an agent in ways she never imagined thanks to their agent-focused tools and marketing solutions.

From post cards to brochures, Coldwell Banker's listing concierge suite helps agents get their client's listing noticed. But Gina



“Achieving the goal for my clients, getting them what they want in a way that’s enjoyable for them, is the most fulfilling part.”

doesn't rely solely on these tactics, she's always thinking of ways to improve a property's impact within the market. That includes offering professional photography, comparative market analysis, and staging services, something she has done since she entered real estate nearly two decades ago.

Understanding how important it is to help her clients through every single step, Gina proudly recommends a list of trusted partners, if needed, one of whom has worked on nearly 98% of her deals since she was licensed, her good friend and lender Jim Sarver. "The knowledge and extreme care he brings to the table makes him a tremendously large part of my success. I can always count on Jim to get my client's the estimates they need regardless if it is during a holiday, really late at night, or during a major sporting event, which happens more often than one would think!"

Whether she's helping buyers in need of finding a home, helping sellers get the most return on their investment, or helping her community through charitable efforts, it's clear that



helping people is what brings Gina the most joy. Because for Gina, real estate isn't about closing transactions and accumulating awards, it's about guiding people through a very important milestone in their life with honesty, clarity, and confidence.

Outside of real estate, Gina spends most of her time with her family, and her black lab Sonny. Having recently purchased a home in Bethel Park in 2021, she fills the majority of their free time taking Sonny on walks, at soccer practices and games with her daughter, Giamaria, and cheering on her Riverhounds team. "It's constant, it's year round, and it never ends, and we love it," she laughs about the impact soccer has on their lives.

That isn't to say she doesn't leave time for herself, however, as the recent addition of yoga has brought Gina an immense sense of peace, grounding her health journey against the fast-paced rhythm of the industry she loves so much. She pairs that practice with a passion for giving back to those in need through donations to St. Jude Children's Hospital, as well as donating her hair. Having witnessed her father's battle with cancer firsthand, Gina has donated her hair three times now and is anxiously awaiting it to grow long enough for another chop.

Looking ahead, Gina is excited for what the real estate industry has in store for her and is focusing on refining her systems, noting how an organized agent is a productive agent. She's also currently building out new processes to better automate certain aspects of her workflow so nothing slips through the cracks, ensuring that every client's experience feels seamless from start to finish.

And at the heart of it all, the same steady energy she entered the industry with remains Gina's greatest asset. That calm presence which once balanced trays in restaurants, now helps guide her clients through the buying and selling process with care and intention.



Ann GREATHOUSE

THE SQUIRREL HILL CONNECTION
WRITTEN BY KENDRA WOODWARD • PHOTOGRAPHY BY MAINLINE PHOTOGRAPHY

Oh, you want to know about 15217? Well, Ann Greathouse is fluent in every niche and neighborhood the zip code has to offer. While she's always happy to help beyond its borders, years spent rooted in the community have made the Greathouse name synonymous with helping locals find the right fit.

Ann has a way of lighting up a room the moment she walks in...which is usually followed by her laughter, the kind that comes from deep within and gives everyone permission to relax. It's a presence built on curiosity, authenticity, and a genuine love for connection, something Ann has carried with her throughout every chapter of life.

A Pittsburgher through and through, Ann spent the majority of her young adulthood yearning to buy a house in a neighborhood she desperately adored...Squirrel Hill. Having grown up in East Liberty, though she laughs that you can't call it that anymore, the struggles she faced greatly impacted the person she is today. A fun-loving, lighthearted, hard-working yinzer.

After years working in the service industry by day, performing around the city on nights and weekends as a singer, Ann had saved enough by age 21 to buy her first home, a row house just steps from her mom and grandparents. Years later, after raising three kids alongside her husband, the neighborhood grew cold and Ann found herself longing for something more.

Having always admired Squirrel Hill for its sense of community and Jewish presence, Ann admits she was prepared to "move hell and high water" to become part of the community.

And in 1996, she made it happen! Thanks to that experience, Ann also discovered a passion for more than just the community...she wanted to become a part of it and help others find their forever home there too. "In that process I thought to myself, 'shoot I could do this'," she laughs, recalling how even her agent and friend, Betty Klein, encouraged her to give it a shot.

With three kids at home and very little time to spare, Ann enrolled in the only classes that suited her lifestyle at the time which was through Howard Hanna's Alan Kells school of real estate. Afterwards, her hope was to join the brokerage part time, but a difficult encounter with management quickly changed her perspective. "She made me feel like the lowest of low," Ann admits.

While pondering this feeling in the parking lot, Ann took it as a sign from God when someone smashed into the side of her precious Nissan Altima. Having already been told the brokerage wasn't accepting part time agents, Ann decided to walk away and asked Betty if she could join her at Northwood Realty instead.

Three months later, the part time plan flew out the window when Ann earned Rookie of the Year 1998 on the West Penn Multi List. She continued taking classes and learning as much as she

could about the business, but one thing that stuck with her was Betty's advice that real estate was a people business. One open house after the next was her key to success, and after nearly three decades in the industry, Ann is still amazed by the client loyalty she has retained since the beginning. "This is a people business," Betty used to tell her. "It's about bringing people together."

As the years have passed, Ann's motivation for helping others never wavers. Helping people move into new chapters of their lives, easing their journey, and keeping smiles intact is the most important aspect of the industry. And while awards and designations have followed, they were never the main objective. "I just want to make a living and have a good time," she says, valuing real relationships over recognition.

Looking back, Ann laughs, admitting how early on she used to joke that she only sold in 15217, but realized quickly how serious her words were being taken. Nowadays she's learned that not everyone gets her humour and laughs once more, admitting she's readjusted her phrasing a bit. "I'll help anyone, anywhere, I just specialize in my zipcode."

Even her name was destined for home sales, but Ann has never been



one to take life too seriously and jokes that while she has an amazing name for real estate, she can't bring herself to utilize it for catchy marketing schticks. However, she is very clear on one thing... Friday night sundown till Saturday night sundown are off limits for work as she honors the Sabbath as part of her Jewish faith. But if you can't reach Ann on a Saturday, Allie McCrossin, a young up-and-coming agent in her office gladly steps in to help out. Offering peace of mind, without compromising service.

And although her journey may have started with a rocky relationship at Howard Hanna, Ann eventually made her way back to the brokerage during a tender time, when one of her best friends was undergoing weekly dialysis and asked Ann for some help. The previous management was turning over, and Ann chose to make the move

the same day Bebe English did. The two developed an amazing relationship and bond despite their religious differences, finding unconditional love and lifelong friendship in the process.

Outside of work, Ann maintains a city girl mentality and lifestyle, taking every opportunity to get out into the community she loves so much. She enjoys learning something new every day, including weekly devotion to learning Torah. With the frequent visits from friends and family alike, Ann and her husband, Hugh, of 41 years recently added a two story addition to their home, creating even more space for their four grandchildren and three longhaired Dashchunds (one of which is featured on her logo).

Finding her own way has never been about taking the easy route for Ann. It

meant trusting her instincts, standing firm in who she is, and building a career that reflects her values rather than bending to someone else's version of success. Along the way, she found more than a profession. She found lifelong friendships, deep roots, and a community that feels as much like family as it does home.

From first meetings to closing tables, Ann has had the rare privilege of watching her clients' lives unfold. From engagements to marriage, growing families and communities, Ann continues to show up the same way she always has...with honesty, warmth, and that unmistakable laugh that lets you know you're in good hands. Which is why, whether you're in the 15217 or far beyond, people don't just look for a house... they look for Ann Greathouse!



“
I just want to
make a living
and have a
good time.”

EVENT HIGHLIGHT

Bocce Real Estate Social

Jeff Mountain, Producing Market Leader, of Movement Mortgage knows how to throw a fun real estate event! Sponsors of the event included Avenue to Close, Appraisal Links, Lisa Carr – Goosehead Insurance, Stalwart Abstract, Jettie Bergman – Penn Bridge Land Abstract, Emily Fullerton - Superior Closing Services, Dana McConaghy – Home Stretch, Kelly Haughey – Northwestern Mutual, Amendola Remodeling and MGIC.



TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - February 28, 2026

#	Name	Last Name	Office	List	Sold	Total	Total Sales
1	John	Marzullo	Compass RE	12	32	44	\$11,007,240
2	Adam	Slivka	Century 21 Fairways	9	26	35	\$9,636,778
3	Adam	Cannon	Piatt Sotheby's International Realty	5	9	14	\$9,218,225
4	Jennifer	Solomon	RE/MAX Select Realty	5	16	21	\$8,909,500
5	Georgie	Smigel	Coldwell Banker	15	10	25	\$8,617,977
6	Jim	Dolanch	Century 21 Frontier Realty	10	9	19	\$8,018,300
7	Victoria	Salvati	Keller Williams Realty	9	8	17	\$7,130,575
8	Karen	Marshall	Keller Williams Realty	4	3	7	\$6,850,000
9	Michael	Reed	Coldwell Banker	11	18	29	\$6,594,500
10	Ryan	Shedlock	Howard Hanna	10	14	24	\$5,771,450
11	Liz	Fecko	Compass RE	3	2	5	\$5,737,850
12	Steve	Limani	Realty ONE Gold Standard	14	7	21	\$5,600,300
13	Colleen	Steigerwalt	Howard Hanna	3	3	6	\$5,219,000
14	Joe	Yost	Compass RE	9	10	19	\$5,191,278
15	Julie	Rost	Berkshire Hathaway The Preferred Realty	4	5	9	\$5,179,000
16	JoAnn	Echtler	Berkshire Hathaway The Preferred Realty	7	8	15	\$5,088,558
17	Austin	Rusert	Coldwell Banker	4	0	4	\$5,040,914
18	Roxanne	Humes	Coldwell Banker	5	14	19	\$5,006,200
19	Amy	Ristvey	Howard Hanna	2	1	3	\$4,805,000
20	Vera	Purcell	Howard Hanna	6	2	8	\$4,668,400
21	Nicole	Kriebel	Compass RE	2	0	2	\$4,548,000
22	Sara	Minshull	Redfin Corp	3	4	7	\$4,326,000
23	Sharon	St. Clair	Howard Hanna	2	4	6	\$4,297,500
24	Jerome	Yoders	Coldwell Banker	3	9	12	\$4,122,500
25	Emily	Fraser	Piatt Sotheby's International Realty	9	6	15	\$4,113,700
26	Lauren	Coulter	Howard Hanna	1	6	7	\$3,988,250
27	Stephanie	Veenis	Howard Hanna	1	2	3	\$3,943,868
28	Sharon	Scheidemantle	Berkshire Hathaway The Preferred Realty	2	4	6	\$3,849,900
29	Gina	Giampietro	RE/MAX Select Realty	7	3	10	\$3,814,800
30	Nathaniel	Nieland	Coldwell Banker	0	5	5	\$3,780,000
31	Lorraine	DiDomenico	Berkshire Hathaway The Preferred Realty	6	4	10	\$3,777,600
32	Bryan	Reilly	eXp Realty	7	5	12	\$3,753,500
33	Julie	Welter	Howard Hanna	5	0	5	\$3,750,000
34	Michele	Leone	Piatt Sotheby's International Realty	3	6	9	\$3,692,100

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
35	Shane	Smith	Coldwell Banker	4	7	11	\$3,672,800
36	Heather	Irwin	Piatt Sotheby's International Realty	3	4	7	\$3,665,000
37	Matthew	Shanty	eXp Realty	4	6	10	\$3,621,624
38	Liza	Christ	Piatt Sotheby's International Realty	2	1	3	\$3,618,350
39	Melissa	Barker	RE/MAX Select Realty	4	18	22	\$3,575,958
40	Robert	Moncavage	Priority Realty, LLC	22	2	24	\$3,549,250
41	Melissa	Reich	RE/MAX Realty Brokers	1	2	3	\$3,486,000
42	Zita	Billmann	Coldwell Banker	3	1	4	\$3,475,000
43	Kimberly	Maier	Berkshire Hathaway The Preferred Realty	3	1	4	\$3,446,000
44	Jennifer	Crouse	Compass RE	5	3	8	\$3,429,323
45	Tyler	Petit	RE/MAX Select Realty	2	0	2	\$3,425,000
46	Michele	Belice	Howard Hanna	6	1	7	\$3,410,742
47	Kathryn	Heinauer	Keller Williams Realty	1	1	2	\$3,398,000
48	Kristi	Stebler	Berkshire Hathaway The Preferred Realty	4	3	7	\$3,388,157
49	Shanna	Funwela	Coldwell Banker	4	8	12	\$3,386,190
50	Melissa	Merriman	Keller Williams Realty	9	8	17	\$3,379,500

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - February 28, 2026

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
51	Amanda	Gomez	RE/MAX Select Realty	5	9	14	\$3,354,600
52	Ryan	Scalise	Scalise Real Estate	5	7	12	\$3,317,625
53	Laura	Sauereisen	Piatt Sotheby's International Realty	0	2	2	\$3,315,000
54	Kathleen	Cooper	Keller Williams Realty	7	2	9	\$3,233,710
55	John	Fincham	Keller Williams Realty	3	10	13	\$3,167,900
56	Rich	Dallas	Berkshire Hathaway The Preferred Realty	11	2	13	\$3,139,000
57	Katie	Wymard	Coldwell Banker	2	5	7	\$3,129,500
58	Cheryl	Hohman	Realty ONE Group Landmark	5	2	7	\$3,124,000
59	John	Tierney	Highlands Resort Realty	2	2	4	\$3,115,750
60	Charles	Swidzinski	Berkshire Hathaway The Preferred Realty	8	6	14	\$3,070,000
61	Joe	Graziani	Howard Hanna	2	1	3	\$3,065,000
62	Melinda	Lynch	Keller Williams Realty	2	6	8	\$3,025,500
63	Timothy	Fitzgerald	Keller Williams Realty	3	1	4	\$3,020,000
64	Cindy	McVerry	Howard Hanna	0	2	2	\$3,010,000
65	Ronald	Huber	Berkshire Hathaway The Preferred Realty	6	2	8	\$2,971,000
66	Linda	Honeywill	Berkshire Hathaway The Preferred Realty	4	0	4	\$2,964,000
67	Teresa	Gadberry	RE/MAX Select Realty	3	2	5	\$2,955,000
68	Marilyn	Davis	Berkshire Hathaway The Preferred Realty	7	4	11	\$2,941,125
69	Lindy	Sgambati-Cox	Berkshire Hathaway The Preferred Realty	8	4	12	\$2,913,900
70	Barbara	Baker	Berkshire Hathaway The Preferred Realty	6	5	11	\$2,902,890
71	Sarah	Lundy	Coldwell Banker	1	2	3	\$2,875,000
72	Pamela	Morford	Berkshire Hathaway The Preferred Realty	1	2	3	\$2,850,000
73	Daniel	Howell	Coldwell Banker	8	7	15	\$2,828,950
74	Lynne	Bingham	Howard Hanna	6	4	10	\$2,824,325
75	Donna	Tidwell	Berkshire Hathaway The Preferred Realty	6	1	7	\$2,790,500
76	Eileen	Allan	Compass RE	4	4	8	\$2,780,300
77	Cynthia	Hovan	Coldwell Banker	4	3	7	\$2,715,900
78	Nancy	Kaclik	Berkshire Hathaway The Preferred Realty	4	0	4	\$2,705,000
79	Kelly	Cheponis	Howard Hanna	4	2	6	\$2,693,000
80	Michael	Netzel	Keller Williams Realty	4	3	7	\$2,666,750
81	Rachael	Shroyer	Berkshire Hathaway The Preferred Realty	4	2	6	\$2,660,000
82	Marianne	Hall	Howard Hanna	6	2	8	\$2,658,988
83	DJ	Fairley	eXp Realty	8	2	10	\$2,636,912
84	Trudy	Ward	Howard Hanna	2	2	4	\$2,630,000

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
85	Gina	Liptak	RE/MAX Select Realty	6	6	12	\$2,628,700
86	Erin	Amelio	Berkshire Hathaway The Preferred Realty	1	3	4	\$2,590,410
87	Kimberly	Yot	Piatt Sotheby's International Realty	1	6	7	\$2,588,900
88	Amanda	Salem	RE/MAX Select Realty	3	1	4	\$2,587,500
89	Brian	Czapor	Piatt Sotheby's International Realty	0	5	5	\$2,583,000
90	Jennifer	Mascaro	Howard Hanna	6	3	9	\$2,524,400
91	Kaedi	Knepshield	Piatt Sotheby's International Realty	1	4	5	\$2,490,000
92	Sean	Kelly	Howard Hanna	4	3	7	\$2,476,322
93	Elizabeth	Hutton	eXp Realty	9	1	10	\$2,471,155
94	Katelyn	Dominelli	Keller Williams Realty	7	7	14	\$2,457,300
95	Eric	Tallon	Berkshire Hathaway The Preferred Realty	2	5	7	\$2,443,000
96	Kassie	Cable	Howard Hanna	4	2	6	\$2,438,761
97	Ginette	Betz	eXp Realty	0	6	6	\$2,414,850
98	Bianca	Basilone	Realty ONE Group Landmark	3	6	9	\$2,409,400
99	Michael	Pohlot	Janus Realty Advisors	19	4	23	\$2,407,351
100	Mark	Ratti	RE/MAX Select Realty	3	2	5	\$2,389,000

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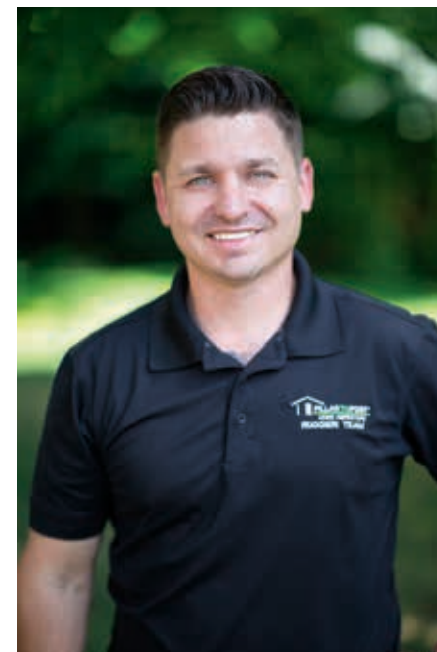
TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - February 28, 2026

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
101	Erin	Berg	Berkshire Hathaway The Preferred Realty	4	6	10	\$2,367,970
102	Robin	Paeplow	Redfin Corp	2	5	7	\$2,333,800
103	Erin	Mikolich	Berkshire Hathaway The Preferred Realty	4	4	8	\$2,329,500
104	Marcia	Dolan	Berkshire Hathaway The Preferred Realty	3	3	6	\$2,326,000
105	Nancy	Ware	Berkshire Hathaway The Preferred Realty	8	0	8	\$2,304,564
106	Linda	Taylor	Howard Hanna	0	2	2	\$2,300,000
107	Vicki	Rutherford	Berkshire Hathaway The Preferred Realty	5	0	5	\$2,291,000
108	Melissa	Shipley	Berkshire Hathaway The Preferred Realty	6	2	8	\$2,277,600
109	Ryan	Bibza	Coldwell Banker	2	6	8	\$2,261,000
110	Ryan	Stoner	RE/MAX Infinity	7	2	9	\$2,252,000
111	Christian	Wilhelm	Compass RE	4	4	8	\$2,237,200
112	Heather	McNamara	Howard Hanna	4	4	8	\$2,234,000
113	Jane	Herrmann	Berkshire Hathaway The Preferred Realty	1	0	1	\$2,195,000
114	Tarasa	Hurley	River Point Realty	1	9	10	\$2,189,400
115	Roxane	Agostinelli	Keller Williams Realty	3	3	6	\$2,178,500
116	Amanda	Shingleton	Berkshire Hathaway The Preferred Realty	5	5	10	\$2,173,100
117	Anthony	Leone	Coldwell Banker	5	4	9	\$2,162,400
118	Sandra	Rodeheaver	Howard Hanna	5	3	8	\$2,130,900
119	Renee	Dean	Howard Hanna	7	2	9	\$2,114,000
120	Andrew	Dellavecchia	RE/MAX Select Realty	4	7	11	\$2,109,600
121	Diane	DiGregory	Realty ONE Gold Standard	2	7	9	\$2,101,500
122	Ali	Gumberg	Howard Hanna	1	2	3	\$2,100,000
123	Jamie	Zrust	eXp Realty	1	4	5	\$2,094,155
124	Betsy	Wotherspoon	Berkshire Hathaway The Preferred Realty	2	2	4	\$2,075,000
125	Emily	Wilhelm	Piatt Sotheby's International Realty	0	2	2	\$2,073,905
126	Bob	Cenk	Broadview Realty	2	3	5	\$2,066,290
127	Shannon	Gallagher	Howard Hanna	1	1	2	\$2,050,000
128	Michele	Van Balen	Piatt Sotheby's International Realty	2	1	3	\$2,025,000
129	Deborah	Kane	Howard Hanna	1	6	7	\$2,016,280
130	Tina	Nobers	Janus Realty Advisors	21	3	24	\$2,010,850
131	Tracy	Harris	Berkshire Hathaway The Preferred Realty	3	1	4	\$2,000,500
132	Dana	Christoff	Berkshire Hathaway The Preferred Realty	0	4	4	\$1,995,000
133	Devie	Rollison	Realty ONE Gold Standard	2	10	12	\$1,974,300
134	Valerie	Loutsion	Howard Hanna	8	0	8	\$1,972,389

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
135	Jill	Portland	RE/MAX Realty Brokers	2	1	3	\$1,971,000
136	Theresa	White	RE/MAX Select Realty	5	2	7	\$1,966,000
137	Melissa	Beck	Compass RE	3	1	4	\$1,955,000
138	Lori	Hummel	Howard Hanna	3	1	4	\$1,950,868
139	Michelle	Proviano	Berkshire Hathaway The Preferred Realty	3	1	4	\$1,944,400
140	Andrew	Klima	Howard Hanna	1	1	2	\$1,935,000
141	Janet	Ryan	Century 21 American Heritage	2	3	5	\$1,931,463
142	Christine	Healy	RE/MAX Real Estate Solutions	2	3	5	\$1,930,000
143	Eileen	Lusk	Howard Hanna	2	1	3	\$1,920,000
144	John	Adair	Coldwell Banker	5	2	7	\$1,890,900
145	Loreen	Abriola	Berkshire Hathaway The Preferred Realty	4	2	6	\$1,890,075
146	Andrea	Ehrenreich	Howard Hanna	2	0	2	\$1,880,000
147	Brenda	Deems	Berkshire Hathaway The Preferred Realty	3	4	7	\$1,873,000
148	Patty	Helwich	Howard Hanna	2	3	5	\$1,871,000
149	Mike	Hanlon	Realty ONE Gold Standard	1	2	3	\$1,865,000
150	Susan	Kaczorek	RE/MAX Select Realty	4	6	10	\$1,862,200

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Teams and Individuals Closed date from January 1 - February 28, 2026

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
151	Jan	Barkley	Piatt Sotheby's International Realty	3	0	3	\$1,852,000
152	Robin	Taylor	Coldwell Banker	1	3	4	\$1,850,000
153	Will	Smith	Southbound Enterprises	4	5	9	\$1,846,500
154	Ned	Bruns	RE/MAX Select Realty	1	4	5	\$1,840,900
155	Brian	Schmidt	RE/MAX Home Center	6	2	8	\$1,834,850
156	Meredith	Ward	Howard Hanna	2	2	4	\$1,831,000
157	Sean	Phillips	Berkshire Hathaway The Preferred Realty	1	3	4	\$1,825,000
158	Benjamin	Clark	DeSantis Property Management	5	2	7	\$1,824,500
159	Antoinette	Pampena	Realty ONE Gold Standard	2	4	6	\$1,820,000
160	Mary Eve	Kearns	Howard Hanna	2	1	3	\$1,818,507
161	Susan	Ulam	Coldwell Banker	3	3	6	\$1,816,000
162	Lisa	McLaughlin	Piatt Sotheby's International Realty	1	2	3	\$1,810,000
163	Josephine	Pazzo	Castle Realty	0	2	2	\$1,810,000
164	Dave	McSwigan	Coldwell Banker	2	3	5	\$1,807,500
165	Vicky	Lung	Coldwell Banker	0	3	3	\$1,793,000
166	Adam	Wheeler	Berkshire Hathaway The Preferred Realty	3	2	5	\$1,790,000
167	Kathryn	Pfister	Coldwell Banker	10	1	11	\$1,788,283
168	Thomas	King	Howard Hanna	2	1	3	\$1,780,500
169	Kim	Stotlemeyer	Coldwell Banker	5	5	10	\$1,778,500
170	Samara	Berringer	Howard Hanna	1	2	3	\$1,773,000
171	Mikal	Merlina	Piatt Sotheby's International Realty	3	1	4	\$1,765,625
172	Donald	Powell	Berkshire Hathaway The Preferred Realty	9	5	14	\$1,761,000
173	Denise	Ardisson	Realty ONE Gold Standard	3	3	6	\$1,756,125
174	Andrew	Blazek	Piatt Sotheby's International Realty	1	2	3	\$1,755,000
175	April	Hubal	Howard Hanna	1	3	4	\$1,753,000
176	Cass	Zielinski	Piatt Sotheby's International Realty	1	1	2	\$1,750,000
177	Melissa	Woods	Realty ONE Gold Standard	0	8	8	\$1,743,200
178	Eli	LaBelle	RE/MAX Select Realty	4	0	4	\$1,733,250
179	Stephanie	Ramer	eXp Realty	5	3	8	\$1,730,550
180	Magen	Bedillion	Berkshire Hathaway The Preferred Realty	6	2	8	\$1,726,078
181	Leigh	Friday	Howard Hanna	1	1	2	\$1,725,000
182	Maureen	States	Neighborhood Realty Services	2	2	4	\$1,725,000
183	Jason	Phillips	Berkshire Hathaway The Preferred Realty	3	3	6	\$1,723,900

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
184	Long	Pham	eXp Realty	3	1	4	\$1,720,000
185	Lee	Blystone	RE/MAX Select Realty	3	1	4	\$1,716,700
186	Amy	Rick	Coldwell Banker	3	0	3	\$1,713,500
187	Joy	Foust	Czekalski Real Estate	5	3	8	\$1,711,865
188	Rylee	Madden	eXp Realty	0	4	4	\$1,709,000
189	Kayla	Taylor	Coldwell Banker	4	3	7	\$1,700,900
190	Libby	Sosinski	Keller Williams Realty	19	1	20	\$1,695,300
191	Helen	Sosso	Howard Hanna	3	1	4	\$1,695,000
192	Robert	Dini	Berkshire Hathaway The Preferred Realty	3	3	6	\$1,681,000
193	Kelley	Homitsky	Piatt Sotheby's International Realty	0	4	4	\$1,667,397
194	Richard	Crea	RE/MAX Select Realty	5	2	7	\$1,650,150
195	Giovanni	Fedele	Keller Williams Realty	4	3	7	\$1,645,103
196	Angela	Blasko	Realty ONE Group Landmark	5	2	7	\$1,640,000
197	Artem	Kovalevskiy	RE/MAX Select Realty	0	1	1	\$1,630,914
198	Ann	Greathouse	Howard Hanna	1	2	3	\$1,625,500
199	Melissa	Faulkner	Berkshire Hathaway The Preferred Realty	3	0	3	\$1,622,000
200	Holly	Pflugh	RE/MAX Infinity	2	4	6	\$1,619,000

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