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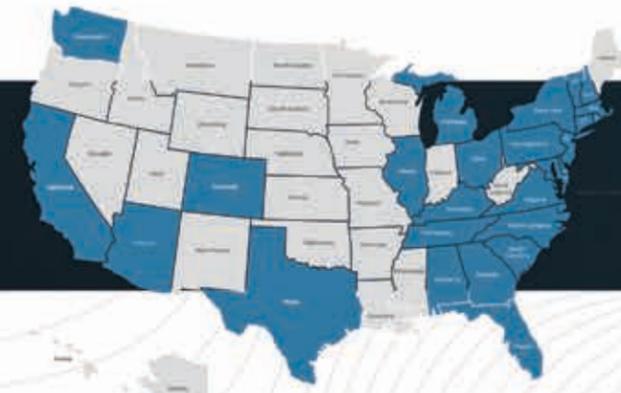
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Each year, a select group of professionals distinguishes themselves through exceptional results, dedication to their clients, and a commitment to excellence. Today, we celebrate those achievements. If this magazine has found its way into your hands, it's time for a well-earned round of applause — you've officially secured your place as a 2026 Real Producers Top Agent. Congratulations.

Whether this is your first time flipping through the pages of *Long Island Real Producers* or you've been with us since our very first issue in August of 2023, we're truly glad you're here. Our community continues to grow and evolve, and we're excited for everything that lies ahead.

First and foremost, you are holding this magazine because you earned it.

RP Top Agent status is determined purely by 2025 residential MLS production. This is not a popularity contest — Real Producers agents earn their place through results.

Across Nassau and Suffolk counties there are roughly 24,000 licensed agents. Being named a Real Producers Top Agent means you ranked among the Top 500 agents across Nassau and Suffolk counties, placing you in the top 2% of agents on Long Island.

That is no small accomplishment. So what does this recognition mean for you? Beyond the pride that comes with reaching this level of production, being part of the RP Top Agent community also comes with several opportunities we don't want you to miss —

Third-Party Recognition

Your success is recognized across the Long Island real estate community through Real Producers — offering trusted third-party validation of your accomplishments.

Monthly Real Producers Magazine

The Top 1000 Agents across Nassau and Suffolk receive the digital magazine each month. The Top 500 Agents and RP Preferred Partners also receive the printed edition delivered directly to their mailbox.

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Top 500 Agents receive an official Real Producers Top Agent Badge to use across their marketing and social media. Your badge represents both your production level and your place within this exceptional community.

Access to Invitation-Only Events

You'll receive invitations to our exclusive Real Producers events, where Top Agents, their teams, and our vetted Preferred Partners

come together to build meaningful relationships and opportunities.

Opportunity to Be Featured

As a Top 500 Agent, you now have the opportunity to share your story in an upcoming issue of the magazine — at no cost to you. What would typically cost \$8,000–\$10,000 elsewhere is made possible thanks to the support of the trusted businesses your peers recommend who invest in this community.

And for that, we owe a sincere thank you to our RP Preferred Partners, whose support helps make this platform possible.

You you're Top 500, you should have already received your congratulatory email and text message that include your 2026 Real Producers Top 500 Agent Badge and additional details. If you haven't received them yet, please reach out so we can make sure you're all set.

To the RP Class of 2026 — we celebrate you.

This community was built to recognize excellence, foster meaningful relationships, and create opportunities for the top professionals of Long Island real estate to connect and grow together.

We're honored to celebrate your achievements and look forward to seeing the impact you'll continue to make in the year ahead.

Cheers to you!



Blaise Ingrisano & Christine Ingrisano
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MARYANN Milowcic

From Lifelong Passion into Thriving Career

BY NICK INGRISANI
PHOTOS BY DANIEL WHITE /
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Maryann grew up in Williston Park on Long Island and went on to earn a bachelor's degree in marketing with a minor in business management from the New York Institute of Technology. She launched her professional career at Condé Nast, eventually becoming a sales representative for Architectural Digest, where she sold advertising space for one of the world's most iconic design publications. Over more than twelve years there, she built a foundation in sales, developed a sharp eye for design, and absorbed the aesthetics of some of the most beautiful homes ever photographed. All the while, real estate was always in the back of her mind.

"I always had a passion for real estate. When going on vacations I would always be looking at properties, dissecting everything about them, and taking in all the information I could get my hands on."

She earned her real estate license in 2000, but she was focused on what matters most: family. When her daughter was around one year old, Maryann made

a decision that many working parents quietly wrestle with. She left Condé Nast to be present for her child, trading the structured corporate world for the flexibility of real estate. By 2005, she focused all her working hours on her real estate business.

"I did it part-time for 5 years, while working my other job M-F. Eventually, I made the decision not to have someone else raise my daughter. It wasn't easy in the beginning. There were a lot of highs and lows in getting started. But being that I had a sales backing I always knew I could do this."

Maryann was navigating those cycles while also raising two daughters largely on her own—shuttling them to gymnastics, play dates, school drop-offs, and eventually driving one to college in another state. "There wasn't a lot of time to do real estate," she admits. But she never stopped. The real shift came in the last seven years. Maryann is quick to point out it wasn't about

working harder — it was about working smarter. She built a routine, structured her days with intention, and stopped letting her schedule bend entirely around everything else.

"Even up until a year ago, I was driving my daughter to another state to get her to school. I've been managing to get myself going from gold to platinum to possibly pinnacle this year. It hasn't been easy, but it's been an exciting road, and I wouldn't change a thing."

Maryann has grown her business to a thriving, sustainable place for her. When asked about starting a team, she is clear on her direction: she isn't interested in having one. For Maryann, the number on a leaderboard has never been the point. The point is the person on the other end of the transaction.

"I like being 1-on-1 with my clients and to focus on building relationships instead of the numbers. I'm not impressed when I hear someone say they sold 160

houses. I like the fact that I can sell 40 houses and give people a high quality of service. People hire you because they know you and you've built that relationship with them."

That philosophy shows up in the longevity of her client relationships. One family she's currently helping with their next chapter is the same family she sold a home to when her youngest daughter was still a baby. Those bonds don't happen by accident. They're built through consistency, attentiveness, and the kind of personal touch that simply can't be delegated.

These days, Maryann is particularly passionate about new construction. For 2026, she has three projects being built from the ground up, and her involvement goes well beyond the transaction. She's in the room helping builders select wall colors, cabinet finishes, flooring, and backsplashes. It's a natural extension of the career that started at Architectural Digest. Those years of studying beautiful spaces have given her a fluency in design that sets her apart.



“I ALWAYS HAD A PASSION for real estate. When going on vacations I would always be looking at properties, dissecting everything about them, and taking in all the information I could get my hands on.”

Whether it's advising a seller on what to update before listing or helping a builder make decisions that will resonate with buyers, her background gives her a perspective that most agents simply don't have. It's the kind of value that's hard to quantify — but clients feel it immediately.

With her daughters now older and more independent, Maryann is looking ahead with real excitement. She's focused on growing her business across Nassau County, Queens, and Suffolk, with a growing emphasis on new construction. She's also eyeing her broker's license, and for the first time has the bandwidth to attend industry events and seminars that she previously couldn't prioritize.

Outside of work, she stays grounded with the things she loves most: traveling (including a home in Croatia and regular Caribbean escapes), cooking, biking, hiking, and daily walks with her dog, Sophie. She speaks Croatian, a nod to her heritage and the multicultural richness she brings to everything she does.

Maryann's story isn't one of overnight success. It's something better: a career built with patience, sacrifice, and an unwavering belief that doing right by her clients and her family were never mutually exclusive goals. Twenty-five years in, she's proof that when you play the long game with integrity, the results speak for themselves.



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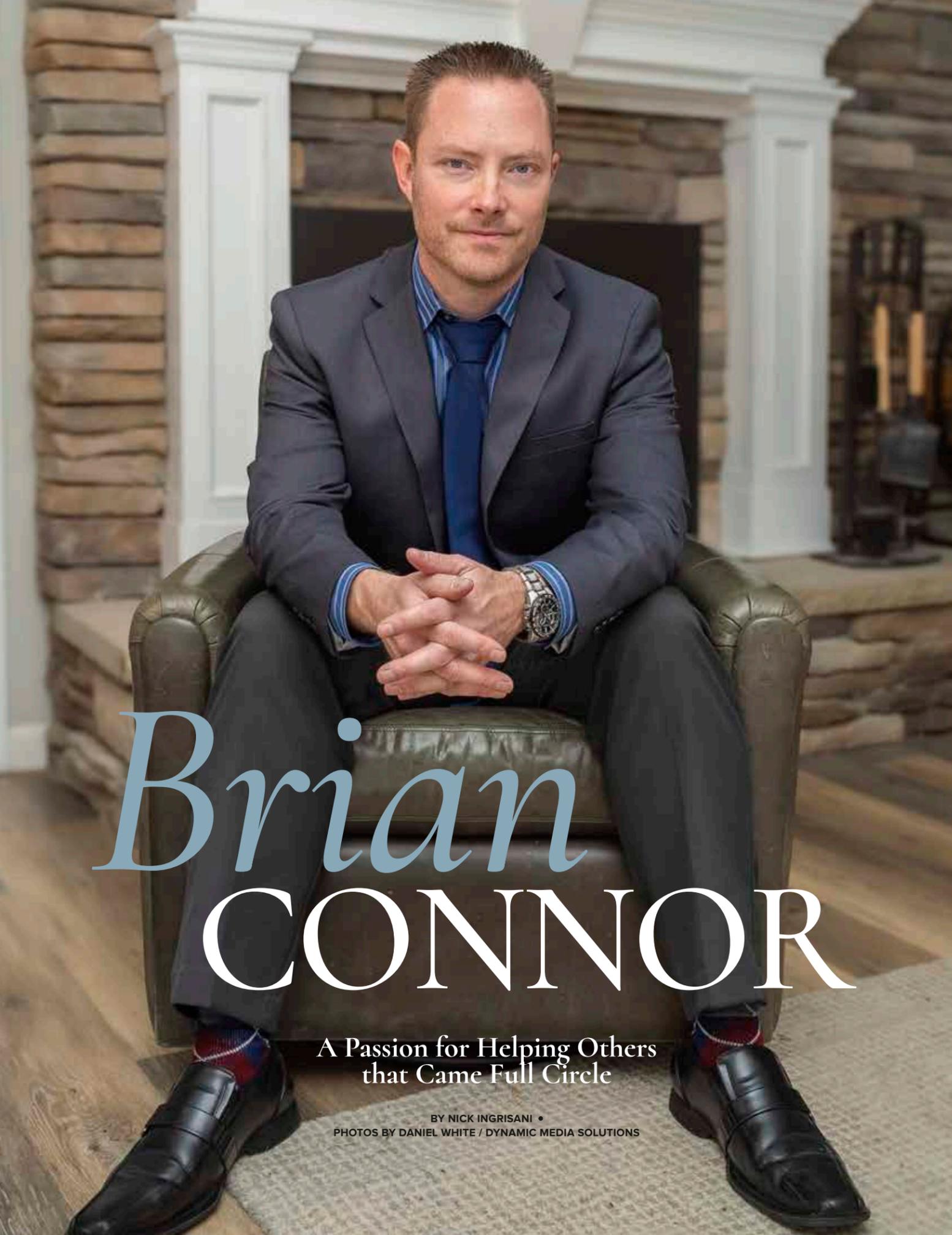
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Brian CONNOR

A Passion for Helping Others
that Came Full Circle

BY NICK INGRISANI •
PHOTOS BY DANIEL WHITE / DYNAMIC MEDIA SOLUTIONS

Brian grew up in Sayville, New York, and a strong work ethic was wired into him from a young age. After graduating high school in Sayville, Brian earned his bachelor's degree in education from St. Joseph's College, followed by a master's degree in special education and literacy from Long Island University. At just 22 years old, he landed a professional teaching position, beginning what would become a 17-year career. Teaching special education students wasn't just a job—it was a calling. Brian built deep bonds with his students and their

families, believing that showing up consistently and caring deeply could change lives.

"I really enjoyed my time teaching. I had students who made an impact on my life, and I believe I made an impact on theirs as well. I still see my co-workers who are like family to me."

Real estate had come on his radar back in 2003 when a manager at Stop & Shop approached Brian to cater a party for a wealthy homeowner. The pay from that single day equaled a month's wages. But rather than seeing it as a one-

off, Brian did what came naturally for him: he asked how else he could help. That question led to a lifelong friendship and working partnership that included landscaping work, property maintenance, and eventually property management.

What started with one home grew into 11 properties, including residences on Fire Island and in New York City. By 2011, property management had essentially become a parallel career for Brian — one that introduced him to contractors, inspectors, tradespeople, and homeowners across Long Island. He learned how

houses actually function, how to identify issues, and what real diligence looks like behind the scenes.

All the while, Brian continued teaching full-time, tutoring on the side, owning an auto-parts business, managing properties, and raising four children. An interest in real estate simmered in the background until his final year in the classroom.

"Real estate interested me in a few ways: I liked the idea of helping people obtain their dream home while negotiating and perfecting the art of the deal, and still being





“*Real estate interested me in a few ways: I liked the idea of helping people obtain their dream home while negotiating and perfecting the art of the deal, and still being able to make a nice living for me and my family.*”

able to make a nice living for me and my family.”

Brian got his real estate license in 2024, and then the mystery of life intervened. The homeowner he'd helped out decades earlier had passed away. It was a moment that felt both devastating and surreal.

“It had all come full circle. Now the house I catered for back in 2003 would be my first listing. I sold that house, which was extremely hard to do emotionally. It was a remarkable home—beautiful in every way and filled with great memories. After I sold that house, many people I had helped through property management, as well as contractors I met on the job, started spreading the word that I was now selling houses.”

That sale changed everything. Word spread quickly among homeowners Brian had helped over the years, as well as contractors who trusted his judgment. Referrals followed. Buyers reached out. Brian took a leave of absence from teaching and, by February 2025, committed to real estate full-time.

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Today, Brian's business is built on intensity, availability, and genuine care. He answers calls late at night, submits offers minutes before deadlines, and drives long distances without hesitation if it helps a client move forward. He checks details others might overlook—testing sprinkler systems, sourcing extension cords, and ensuring inspections are thorough—because he knows these decisions shape people's lives.

“Working hard, always being sincere, and helping others really paid off for me tenfold. I don't like anything building up on my list. It has to be done right away. You tell me to do something I get it done that second, then on to the next.

I'm not someone that'll be like, maybe it'll get done tomorrow. I'm very productive.”

Looking ahead, Brian has ambitious goals. He aims to earn a place in Realty Connect's President's Elite Club, alongside top performers in the industry. But even as he sets his sights higher—number one on



the team, in the state, and beyond—his core objective remains unchanged: make clients happy and build a business rooted in referrals and trust.

“It'd be awesome. I'd be honored to be there, and I'd also know all that hard work would pay off.

I can be happy in the moment, but I always have larger goals. I'm always striving to be the best.”

Outside of work, Brian finds joy in baseball, car shows, and time with his four children, who are the center of his world. He also still visits his former students today,

keeping in touch and staying involved in their lives.

Above all, he hopes his story illustrates that no matter where you start, commitment, care, and hard work can take you further than you ever imagined.

“I believe I got to this point in my life for a reason. I love helping others and still feel like I'm doing a just service to society. I want to make a name for myself in the real estate world because I put my heart and soul into everything I do. I just want people to know that whatever you want to do, you can do it. If you really want it, you'll do it and make it happen no matter what.”



Yadlynd

CREATING *Legacies*
THROUGH FAITH, COMMUNITY,
AND HOMEOWNERSHIP

BY NICK INGRISANI
PHOTOS BY FEMFORCE



“
WE’RE NOT JUST
SELLING HOMES—
WE’RE HELPING
PEOPLE BUILD
legacies.”

Growing up in Brooklyn as the sixth of nine children in a Haitian immigrant family, Yadlynd learned early what it meant to carry responsibility. Her mother worked tirelessly to raise a large family in a new country, and even as a child, Yadlynd felt compelled to set an example. She took on challenges with quiet determination, striving to show her siblings what was possible through hard work, discipline, and faith.

“I felt like I had a lot on my shoulders even though nobody placed it on me. I put it on myself.”

After earning a bachelor’s degree in psychology from John Jay College and a

master’s in public administration, she envisioned a future in law or public service. She joined New York City’s Administration for Children’s Services, investigating child abuse and neglect. The work was meaningful, but it also took an emotional toll.

“I worked there for almost seven years, and I loved the job, but it was a lot emotionally.”

By her fifth year at the agency, Yadlynd began rethinking her path. She transitioned into administrative and human resources roles, working for organizations like Amnesty International and Sony Music. Her goal was to continue helping others—this

time by shaping policies and supporting employees behind the scenes. Yet, even while managing demanding corporate roles, she maintained an active real estate license on the side.

Initially, real estate was simply a practical decision. She wanted to buy her first home and didn’t want to be taken advantage of in the process. But what began as curiosity gradually became a calling. Through helping family and friends navigate their own home purchases, Yadlynd discovered something she hadn’t expected: joy.

It wasn’t until she became a mother that she made the leap. Balancing a corporate career and raising two young children left her drained. She loved her family, but the long hours kept her away from them—and she knew something had to change.

“I gave it some thought and realized ‘I’m not happy with my life and feel like I should be doing something more.’ I always loved helping people... then I realized I had my real estate license and it just came to me.”

In 2016, with the support of her then-husband, she made the courageous decision to leave her 9-to-5 job and pursue real estate full-time. It was a leap of faith—one that would redefine her life. She bet on herself, giving everything she had to the business. At first, the growth was slow. But Yadlynd’s background in human services and HR gave her a natural empathy and attentiveness that set her apart. She realized that success in real estate wasn’t about sales—it was about service.

“I realized that all this time I was always giving back to people and being a resource for them. When it came to real estate, I realized that it wasn’t about selling anything, but being a resource for people and helping them reach their goals. Understanding the potential of what I could offer to my community, and this shift in mindset, changed everything.”

That mission eventually inspired the name of her team: The Legacy Team. What started as a one-woman business

grew into a small but powerful group of two other agents who share her commitment to service and community. Together, they've built a reputation for integrity, education, and empowerment.

"We're not just selling homes—we're helping people build legacies."

She and her team are deeply involved in outreach efforts that go beyond the closing table—supporting local schools, mentoring new agents, and helping first-time buyers take their first steps into homeownership. In 2023, she launched Launch with Legacy, a mentorship program that trains aspiring agents to operate with the same heart-centered approach, and she also founded Tap



“
I'VE LEARNED
TO GIVE MYSELF
GRACE BECAUSE
YOU CAN'T POUR
FROM AN
EMPTY CUP.”



into Legacy, a partnership with New York City schools that introduces high school students to the principles of wealth-building, financial literacy, and real estate. At the same time, The Legacy Team is equally committed to serving clients who are ready for their next chapter—whether it's purchasing a dream home or securing a waterfront property that offers both lifestyle and long-term investment potential.

"Our team's motto is 'Real estate is community engagement.' The more involved I became in my community, the more I became a resource to friends, family, and my community members; my business just grew."

Her philosophy is rooted in ownership—both literal and figurative. She believes that when clients truly understand and take responsibility for the process,

they're more empowered and more likely to invest again.

"We educate our clients every step of the way. When people feel ownership of their journey, they also feel proud of what they've accomplished."

Of course, the journey was not without obstacles. Early in her career, Yadlynd encountered racism in the industry—including being told by another broker that she should change her name because it was "too ethnic." Instead of discouraging her, those moments fueled her determination to prove her worth and to open more doors for her clients and community. Today, she proudly embraces her identity, going simply by "Yadlynd"—the name that now defines her website, her Instagram, and her growing brand.

Her children, nieces, and nephews look up to her as a model of strength and perseverance. Through her example, she's showing them that hard work and faith can create endless possibilities. And even with her packed schedule, she makes time for joy—traveling, recharging, and embracing life fully.

"I've learned to give myself grace because you can't pour from an empty cup."



Looking ahead, Yadlynd envisions expanding both her real estate portfolio and her team. She wants to bring more like-minded agents into the fold—professionals who share her belief that real estate is not just about profit, but about purpose.

From her roots in Brooklyn to her thriving business today, Yadlynd's journey reflects the power of faith, courage, and community. She has built a career—and a life—centered not just on success, but on service. In doing so, she continues to inspire others to dream bigger, work harder, and leave a legacy that lasts.



Real Producers FAQ

Real Producers is a national magazine and community that launched in Indianapolis in 2015 and has since grown to more than 140 markets across the country — and continues to expand rapidly.

Long Island Real Producers proudly represents both Nassau and Suffolk counties, connecting the top real estate professionals across our region.

What is the goal of *Real Producers*?

Something powerful happens when successful, growth-minded professionals come together. When we surround ourselves with others who are striving for excellence, we elevate one another.

Long Island Real Producers brings together the most accomplished agents and trusted, RP-vetted industry partners to form an exclusive community built around collaboration, connection, and shared success.

Through LIRP's monthly publication, events, and ongoing conversations, we highlight the people, stories, ideas, and insights that connect, inform, and inspire the Long Island real estate community.

The *Real Producers* philosophy is simple:

We are often just one conversation, one relationship, or one idea away from the next breakthrough in our business and our lives.

Within this community, those moments happen every day.

How do you become a *Real Producers* Top Agent?

Across Nassau and Suffolk counties, there are approximately 24,000 licensed real estate agents.

Each year, agents are ranked based on their MLS sales production, and only the Top 500 agents earn the distinction of being recognized as a *Real Producers* Top Agent. That means the agents featured in *Long Island Real Producers* represent roughly the top 2% of agents in the entire market.

Who receives *Real Producers* Magazine?

The Top 1,000 agents across Nassau and Suffolk counties receive the digital version of the magazine and access to our Preferred Partners as well.

The Top 500 Agents along with our RP Preferred Partners, receive a printed copy delivered directly to their mailbox, and receive the digital edition as well.

Can I be featured?

Absolutely! If you are among the Top 500 agents, you are eligible to be considered for a feature. Special spotlight features also include the Top 1000.

We love nominations and take them seriously. Many of our stories come from agents recognizing the great work being done by their peers.

If you would like to nominate yourself or an agent you admire, simply email: info@longislandrealproducers.com.

What does it cost to be featured as an RP Top Agent?

Nothing. Zero. Zilch.

Agents never pay to be featured in *Real Producers*.

Our publication is supported by a select group of RP Preferred Partners — businesses that have been recommended by YOU, and carefully vetted to ensure they provide exceptional service to the real estate community.

These partners invest in supporting the community so that agents can be recognized and celebrated without paying thousands of dollars for editorial exposure.

It's one of the ways *Real Producers* keeps the focus exactly where it belongs — on relationships, recognition, and collaboration.

Does *Real Producers* host events?

Yes — events are a big part of the *Real Producers* experience. Throughout the year, we host a variety of gatherings ranging from larger celebrations that include all top agents, to smaller pub-specific events with the current features as attendees. These include:

- Social events
- Mastermind sessions
- Educational experiences

These events bring together the Top 500 agents and our RP Preferred Partners, and Top 1,000 agents may be invited to select events where capacity allows. Top 500 agents are welcome to invite members of their team as well.

LIRP events are designed to create meaningful connections and conversations among the very best professionals in Long Island real estate.

And if you've attended one, you already know — the relationships formed at these events often lead to incredible opportunities.

Be on the lookout for your exclusive invitations throughout the year!

You're Invited to a Dinner Dance May 8th

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