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Rising Star  
**KEVIN RUIZ**

Partner Spotlight  
**CRYSTAL CREEK  
CONCRETE**

Partner Spotlight  
**ICRYO**

Event Recap  
**1ST MASTERMIND  
OF 2026**

Top 100 Standings

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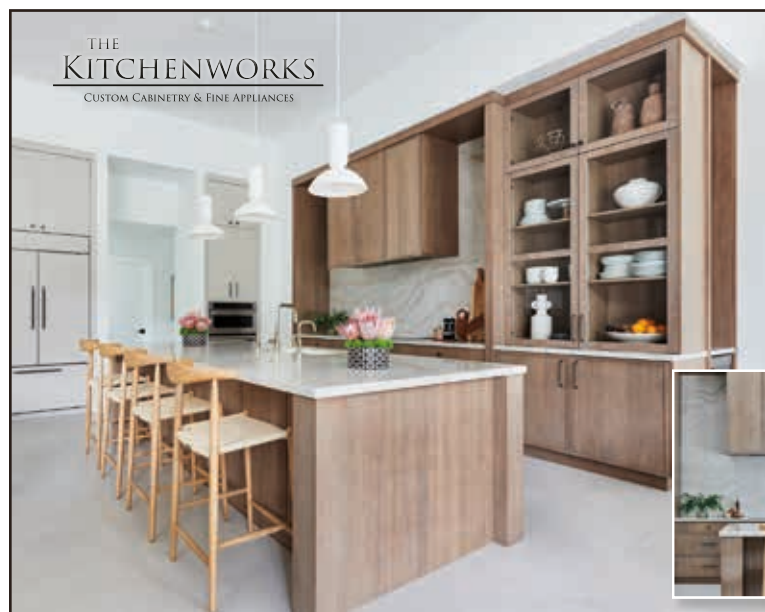
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If you are interested in contributing or nominating Real Estate Agents for certain stories, please email us at [jon.good@realproducersmag.com](mailto:jon.good@realproducersmag.com).



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# Crystal Creek CONCRETE

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In real estate, details matter. A cracked driveway. A sinking sidewalk. A patio that's seen better days. Small exterior issues can quickly become negotiation points — or worse, deal breakers. That's where Crystal Creek Concrete steps in.

Founded in 2018, **Crystal Creek Concrete** has quickly become a trusted name among Fort Wayne's top real estate agents, builders, and investors. Under the leadership of **owner Loren Schmucker**, the company has built its reputation the same way it builds concrete — with preparation, precision, and long-term durability in mind. "We're not a 'pour and go' company," Loren explains. "Our focus is simple — build it right the first time. In Indiana's freeze-thaw climate, shortcuts don't last. Proper base prep, reinforcement, grading, and the right PSI strength make all the difference."

Crystal Creek Concrete is a full-service residential and commercial concrete contractor serving Fort Wayne and the surrounding area. From driveways, patios, and sidewalks to foundations, parking lots, and decorative concrete, their team handles projects that directly impact curb appeal, inspections, and property value.

For real estate agents, that partnership becomes especially valuable. They regularly help agents replace or install new driveways before listing, repair trip hazards to pass inspections, install patios to increase value and buyer appeal, provide fast estimates during negotiation periods, complete slab and foundation work for flippers and



investors, and improve exterior presentation prior to photography and showings.

"We understand real estate timelines," Loren says. "When a deal is on the line, communication matters just as much as the concrete itself. Real estate agents always know where their project stands with us." That clarity is no accident. Crystal Creek operates with detailed proposals, defined processes, and consistent follow-up — systems designed specifically to eliminate the common breakdowns in construction: poor preparation, rushed timelines, and lack of communication.

Loren's path into the industry started early. Following Amish tradition, he went directly into the workforce after eighth grade and entered the concrete trade — learning the craft hands-on long before launching his own company. "Concrete has always been rewarding because you can see



the transformation," he shares. "A cracked driveway replaced. A backyard turned into an entertainment space. A builder trusting us with another development. You're building something permanent."

Those early experiences shaped the systems-driven mindset he brings to Crystal Creek today. "In this industry, problems usually come from poor prep, rushed timelines, or miscommunication," Loren says. "We built our company around solving those before they happen."

Crystal Creek's growth from residential work into larger commercial and development projects hasn't happened by chance. Their strongest accomplishment isn't an award — it's repeat business. "Our greatest recognition is the referrals we receive from real estate agents, builders, and homeowners who trust us enough to call us again," Loren says. "Most of our business comes from relationships. That only happens when you deliver consistently."

Construction in Indiana brings real challenges — unpredictable weather, labor shortages, material fluctuations, and tight real estate deadlines. But Crystal Creek has learned to navigate those realities with proactive scheduling and steady communication.

"We treat every project like it reflects our name — because it does," Loren emphasizes. For Loren, success isn't measured solely in numbers. "Success is a strong team culture. Repeat clients.

Referrals without asking. Long-term financial stability. Building something that lasts.”

Family remains central to everything he does. The long hours and demands of construction require a strong support system, and the company’s growth is about more than projects — it’s about creating opportunities for the next generation. Outside of work, Loren invests in entrepreneurship, real estate, leadership development, and continuous improvement.

“There’s always a better way to do things,” he says. “Personally and professionally.” If Loren could change one thing in the industry, it would be education. “Concrete isn’t just about price,” he explains. “It’s about preparation, thickness, reinforcement, and durability. When homeowners and real estate agents understand what creates long-term value, it elevates the entire industry.”

That mindset aligns perfectly with professionals who care deeply about their reputation and the experience their clients receive. “We’re grateful to be part of the Fort Wayne community,” Loren shares. “Our goal is to be the concrete company you



can confidently recommend — knowing it reflects positively on you. If we can serve you or your clients, we’re ready.”

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# KEVIN RUIZ

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**WHAT IS YOUR CAREER VOLUME AS AN AGENT?** \$3.1 MILLION

**WHAT WAS YOUR TOTAL VOLUME LAST YEAR?** \$2.4 MILLION

**WHAT AWARDS HAVE YOU ACHIEVED?** ROOKIE OF THE YEAR

# “I knew trust had to be built through consistency, transparency, & dedication.”

## When did you start your career in real estate?

I officially began my real estate career in February 2025. From the start, I approached the business with a mindset of service, education, and long-term growth, knowing that real estate is built on trust and relationships.

## What did you do before you became a real estate agent?

Before entering real estate, I worked as a teacher and did Carpentry at J&M Custom Woodwork. Teaching helped me develop strong communication and education skills, while woodworking taught me the value of cabinets, mud rooms, or anything wood related as well as hard work!



## What are you passionate about right now in your business?

Right now, I'm most passionate about helping people navigate one of the biggest decisions of their lives with confidence. I believe educated clients make better decisions, and I take pride in guiding people through the process in a way that feels clear, honest, and supportive. I'm not there to just sell a house, I'm there to help them find their Home.

## What has been the most rewarding part of your business?

Handing my clients the key to a new chapter of their life. A home is one of the biggest decisions someone can make in life, and I am blessed enough to help people do that.

## What was your biggest challenge as a real estate agent?

The biggest challenge I faced was earning trust early in my career. In an industry that can feel transactional, I knew trust had to be built through consistency, transparency, and dedication. Like many new agents, gaining confidence before having transactions under my belt was a learning curve, but once I closed my first few deals, everything clicked. That experience allowed me to step into the exact role my clients deserve.



“Most importantly,  
never be afraid  
to ask for help.”



**How does real estate fit into your dreams and goals?**

Real estate has shown me that this career is far more rewarding than most people realize. It offers unlimited potential for growth if you're willing to put in the work, stay disciplined, and continuously improve. The sky truly is the limit, and that excites me every day.

**What's your favorite part of being an agent?**

My favorite part of being a realtor is the flexibility to design my schedule while helping people and earning a living doing something meaningful. No two days are the same, and every client brings a new challenge and opportunity to learn. Plus, I get to see stunning homes!

**Define success.**

To me, success means doing what you love and being genuinely happy both personally and professionally. If you can wake up motivated, serve others well, and still enjoy your life, that's real success.

**Tell us about your family.**

I come from a family of immigrants, and my close relationship with my family means the world to me. Their sacrifices, work ethic, and support have shaped who I am both personally and professionally. Family keeps me grounded and reminds me why hard work and integrity matter. I'm also incredibly fortunate to have my fiancé, Ty, who isn't just my partner but my best friend. We've been together for eight years, and her constant support has played a huge role in my growth and success

**Favorite books?**

The Amazing Adventures of Captain Underpants & The Cat in the Hat

**Are there any charities or organizations you support?**

I support Turnstone, Coats for Kids, and I also volunteer by teaching English as a Second Language to Spanish-speaking adults. Giving back through education is especially meaningful to me and aligns closely with my background and values.

**What are your hobbies and interests outside of business?**

Outside of real estate, I enjoy gaming, playing poker, listening to podcasts, fishing, playing board games or any type of game with Ty... especially wordle. These outlets help me recharge and stay balanced.

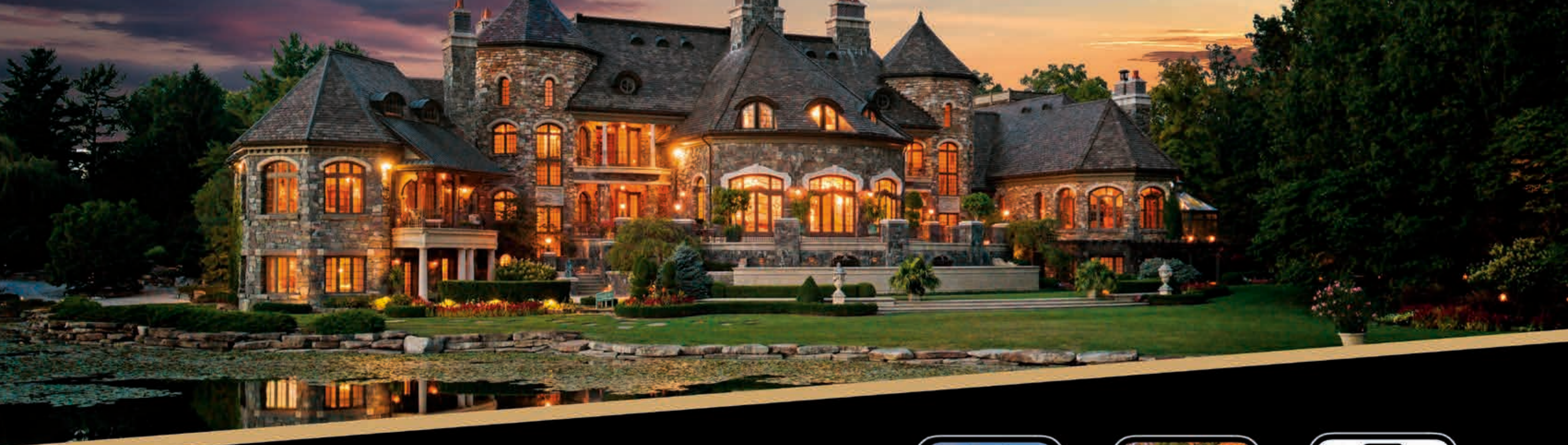


**Any advice for the up-and-coming top producer?**

My advice would be to get educated on the home buying and selling process, focus on being relationship-based rather than transactional, and always do your due diligence.

Surround yourself with a brokerage that offers a strong support system and agents who are willing to help. Most importantly, never be afraid to ask for help.

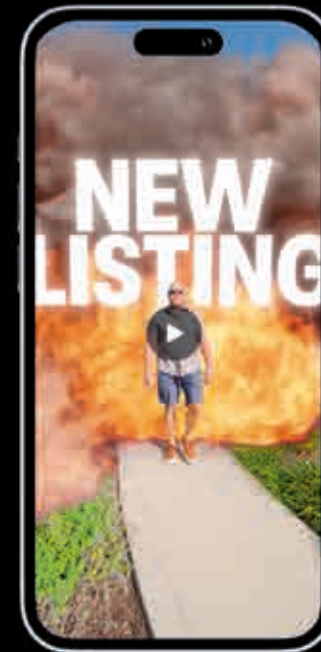
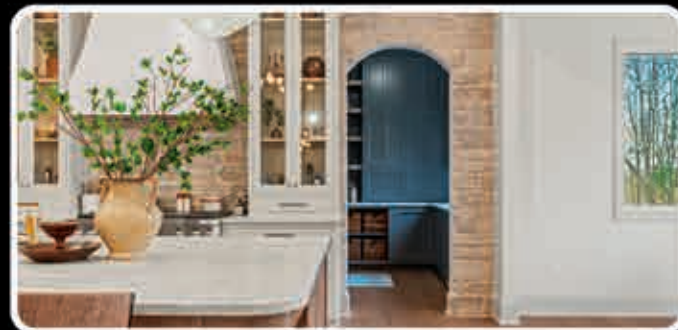
In closing my message to Ft. Wayne Real Producers is – To be successful in real estate, you have to be able to see the big picture, handle challenges, and solve problems under pressure. If you love helping people, can multitask, and don't take things personally, this career can be incredibly rewarding. With the right mindset and work ethic, you can be as successful as you choose to be.




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# Mastermind Fort Wayne

BY JON GOOD  
PHOTO CRED:  
ART HOME  
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2026 has started with a bang! Our first Mastermind of the year back in February was a jammed packed one with some of the best leaders in NE Indiana Real Estate. Each person gave a 15 minute Ted Talk style message that either encouraged, inspired, or informed the audience of 200 on topics relevant to real estate heading into 2026.

Huge thanks to all of our speakers who made that day special and of course a huge shoutout to our sponsors of the event! We could not hold the number and caliber of events that we do if it wasn't

for their support along with the rest of our Preferred Partners at Fort Wayne Real Producers.

Take a look at the next few pages of photos from our February Mastermind to relive some of our favorite moments! See if you can find yourself!)

We hope to see you at our April Mastermind for another great learning and networking session at The Fairfield!

April Mastermind  
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In the fast-paced world of real estate, top agents are constantly moving—from listing appointments and showings to negotiations, closings, and networking events. While the excitement of the business keeps many energized, the pace can also take a toll physically and mentally. That’s why more professionals are intentionally investing in wellness and recovery, and in Fort Wayne, **iCRYO** has become a destination for those looking to recharge, rejuvenate, and perform at their best. Owned by **John Karas** and managed by **Xander Conrad**, iCRYO Fort Wayne was created with a simple mission: to help people feel better, recover faster, and optimize their overall health through advanced wellness services. For busy professionals like real estate agents, that mission resonates deeply. Long days on your feet, late nights preparing contracts, and the emotional investment of serving clients can all add up. iCRYO provides a space where agents can step away from the pace of business and give their bodies the recovery and support they need to stay energized and focused.

At the heart of iCRYO’s offerings is **whole-body cryotherapy**, one of the center’s signature services. During a cryotherapy session, guests step into a specialized chamber for approximately three minutes while the temperature drops dramatically. The intense

cold triggers the body’s natural recovery response, helping reduce inflammation, ease muscle soreness, and stimulate circulation. Many guests experience improved energy, faster recovery, and even better sleep after incorporating cryotherapy into their wellness routine. For real estate professionals who spend long days walking properties, hosting open houses, or sitting through extended negotiations, the quick, three-minute session offers an efficient way to support recovery and maintain peak performance. But cryotherapy is just one piece of the broader wellness experience offered at iCRYO Fort Wayne.

The center also offers **infrared sauna therapy**, a popular option for guests looking to detoxify, improve circulation, and promote relaxation. Unlike traditional saunas that heat the air around you, infrared saunas use light waves that penetrate the body more deeply, helping stimulate sweating, relieve muscle tension, and support cardiovascular health. For agents who spend much of their day under stress, the sauna can provide a much-needed opportunity to unwind while also supporting physical recovery. Another widely used service is **red light therapy**, which uses specific wavelengths of light to support cellular regeneration and healing. Red light therapy has been shown to help improve skin health, reduce inflammation, and

support muscle recovery. It has become particularly popular among individuals looking to enhance recovery after workouts, improve skin appearance, and boost overall vitality.

iCRYO Fort Wayne also offers **compression therapy**, a treatment designed to improve circulation and reduce muscle fatigue. During a compression session, guests wear specialized sleeves that rhythmically inflate and deflate, helping push blood and lymphatic fluid through the body more efficiently. This therapy is commonly used by athletes, but it has quickly gained popularity among professionals who spend long hours on their feet or sitting throughout the day. For real estate agents who may be driving across town for showings, standing during open houses, or walking large properties, compression therapy can provide noticeable relief and recovery.

In addition to these recovery services, iCRYO provides **IV infusion therapy**, one of the most talked-about wellness treatments available today. IV therapy delivers fluids, vitamins, and nutrients directly into the bloodstream, allowing the body to absorb them quickly and efficiently. These infusions can support hydration, increase energy levels, strengthen the immune system, and help the body recover from stress or fatigue. Many guests choose IV therapy when they are feeling run down, fighting off illness, or simply looking for an extra boost of energy and clarity during demanding work weeks. iCRYO also offers specialized infusions such as **NAD+ therapy**, which supports cellular health and metabolism, and **vitamin intramuscular shots** designed to provide quick boosts of essential nutrients like B-vitamins for energy or immune-supporting compounds.

Another advanced offering available at the Fort Wayne location is **hyperbaric oxygen therapy**, a treatment that allows guests to breathe concentrated oxygen in a pressurized environment. This process helps increase oxygen levels in the bloodstream, which can support healing, reduce inflammation, and promote overall recovery. Hyperbaric therapy is commonly used to accelerate recovery from injuries, but it is also increasingly utilized by individuals looking to optimize overall wellness, improve cognitive clarity, and boost physical performance. Complementing these treatments is iCRYO's **body composition analysis**, which provides a detailed breakdown of muscle mass, body fat, hydration levels, and metabolic health. This insight allows guests to track progress and better understand how lifestyle changes and wellness treatments are impacting their overall health.

Building on that commitment to total-body wellness, iCRYO Fort Wayne now offers **T-Shape2**, one of the newest and most advanced non-invasive body sculpting technologies available today. This innovative treatment combines multiple cutting-edge modalities—including low-level laser therapy, radiofrequency energy, vacuum-assisted massage, and lymphatic drainage—to enhance muscle tone, improve circulation, and refine overall body contour. The result is a comprehensive approach that not only targets stubborn areas of fat and cellulite, but also supports skin tightening and collagen production for a more toned, energized appearance. Unlike surgical options, T-Shape2 is completely non-invasive and requires no downtime, making it an ideal fit for busy professionals who want results without disrupting their schedule. Many



clients describe the experience as a warm, massage-like treatment that leaves them feeling both relaxed and revitalized, while also supporting long-term aesthetic and wellness goals. Whether used as part of a recovery routine or to enhance overall confidence, T-Shape2 represents the next level of innovation in iCRYO's growing suite of services.

Through these services, iCRYO Fort Wayne has created an environment where recovery and performance go hand in hand. Under John & Xander's leadership, the team focuses on education and personalized wellness. Their goal is not simply to provide treatments, but to help guests understand how different therapies work together to support long-term



health. Whether someone is visiting for the first time out of curiosity or incorporating multiple services into a regular wellness routine, the team works to ensure each guest feels comfortable and informed throughout the process.

For members of the Fort Wayne Real Producers community, the benefits are clear. Real estate professionals operate in a high-energy, relationship-driven industry where maintaining focus, stamina, and positivity can make a meaningful difference in both personal well-being and professional success. Taking time to invest in recovery can help agents stay energized during long days, maintain clarity during negotiations, and show up fully for the clients they serve. At iCRYO Fort Wayne, that philosophy is simple: when you take care of your body and mind, you give yourself the ability to perform at your highest level. For agents who spend their days helping others achieve their dreams of homeownership, having a place to recharge and reset may be one of the most valuable investments they can make.

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Please send all nominations to [jon.good@realproducersmag.com](mailto:jon.good@realproducersmag.com).

# ELI HOGAN

## THE POWER OF PREPARATION

In an industry where recognition often comes in waves, Eli Hogan has built something far more enduring: consistency. Licensed in Indiana since 2021 and already Managing Broker Eligible, Eli brings nearly two decades of experience in commercial sales, dating back to 2006 in Florida with PMT Property Group and KaKu International. Today, with a career volume of \$247 million—including extensive commercial transactions—and \$8,449,449 in volume last year alone, his track record speaks clearly. But numbers, while impressive, only tell part of the story.

At Hosler Realty, Inc., founded in 1938, Eli earned Top Closer honors in both 2024 and 2025. He was also recognized as the 2024 Reader's Choice Top Commercial Real Estate Agent in Noble and LaGrange counties and the 2025 Reader's Choice Top Residential Real Estate Agent, along with six Best of the Best awards during his time with Village Green. Yet when asked about recognition, his answer reveals what truly drives him.

"Beyond being featured in Top Producer Magazine, the recognition that means the most to me has been consistent top-

producer performance year over year," Eli explains. "Awards come and go. What lasts is a reputation for accuracy, follow-through, and results under pressure."

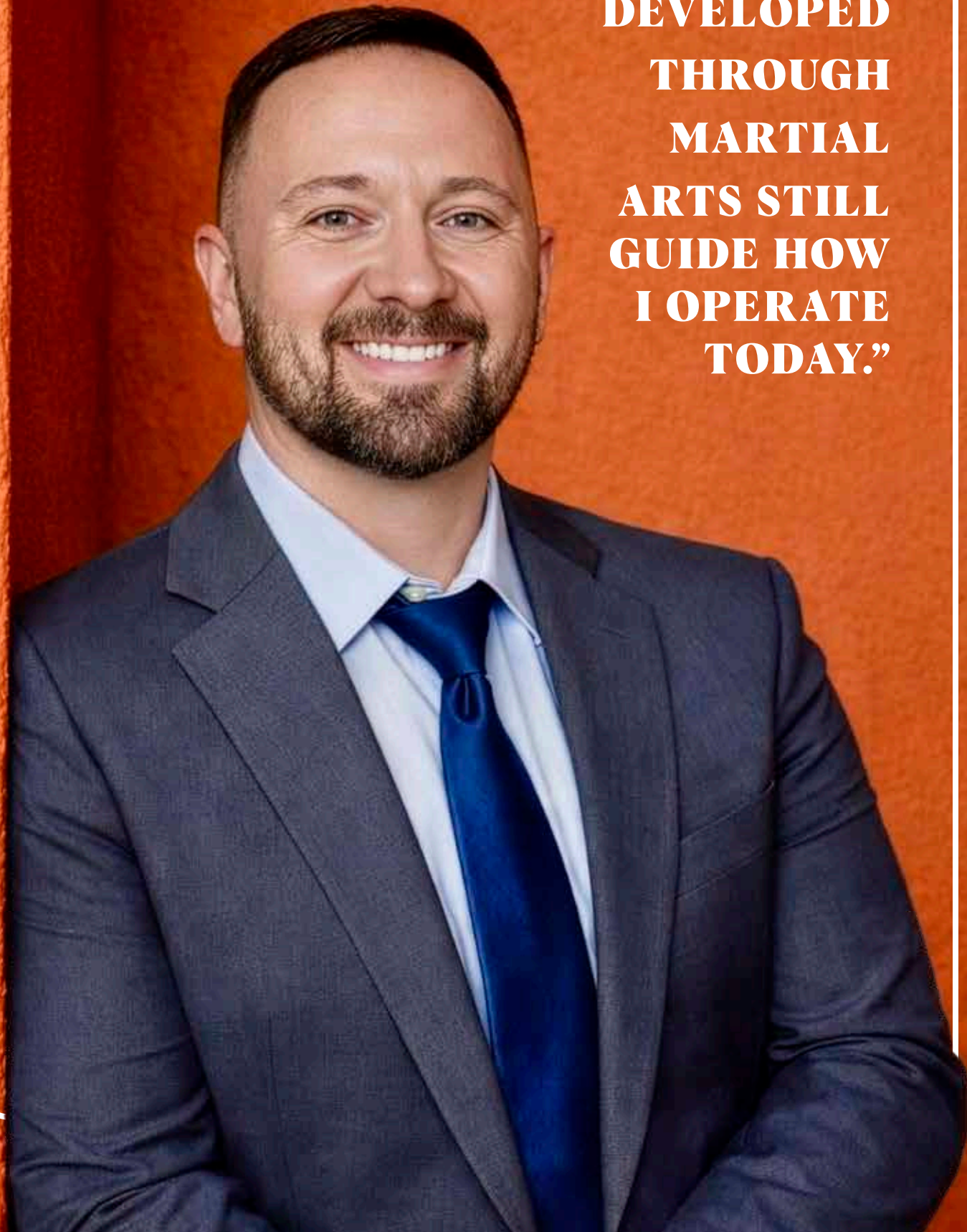
That focus on reputation over recognition has been a defining theme throughout his career. Eli's educational background is both extensive and strategic. He earned a Master of Science in Business from Full Sail University, along with a Bachelor's and Associate degree, and completed additional coursework at institutions including the University of Central Florida,





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Florida State University, Rollins College, and Valencia College. His academic journey combined business acumen with professional media training—an uncommon pairing that gives him a competitive edge.

“I don’t just understand numbers, negotiation, and strategy,” he says. “I understand how to position a product, tell a compelling story, and create visibility that actually converts.”

Living in apartment communities for nearly a decade while attending college gave him firsthand insight into how people make housing decisions. That experience later proved invaluable when selling communities and multi-unit properties. During his time with Village Green, he played a key role in building, managing, and ultimately selling Canal Flats Apartments in southwest Fort Wayne—a 204-unit, 21-building community on 11.5 acres that sold for \$17 million.

He understands both the resident mindset and the investor lens. That dual perspective allows him to position properties in ways that resonate deeply and strategically.

Eli’s drive didn’t begin in real estate. It began in martial arts. Holding four black belts—



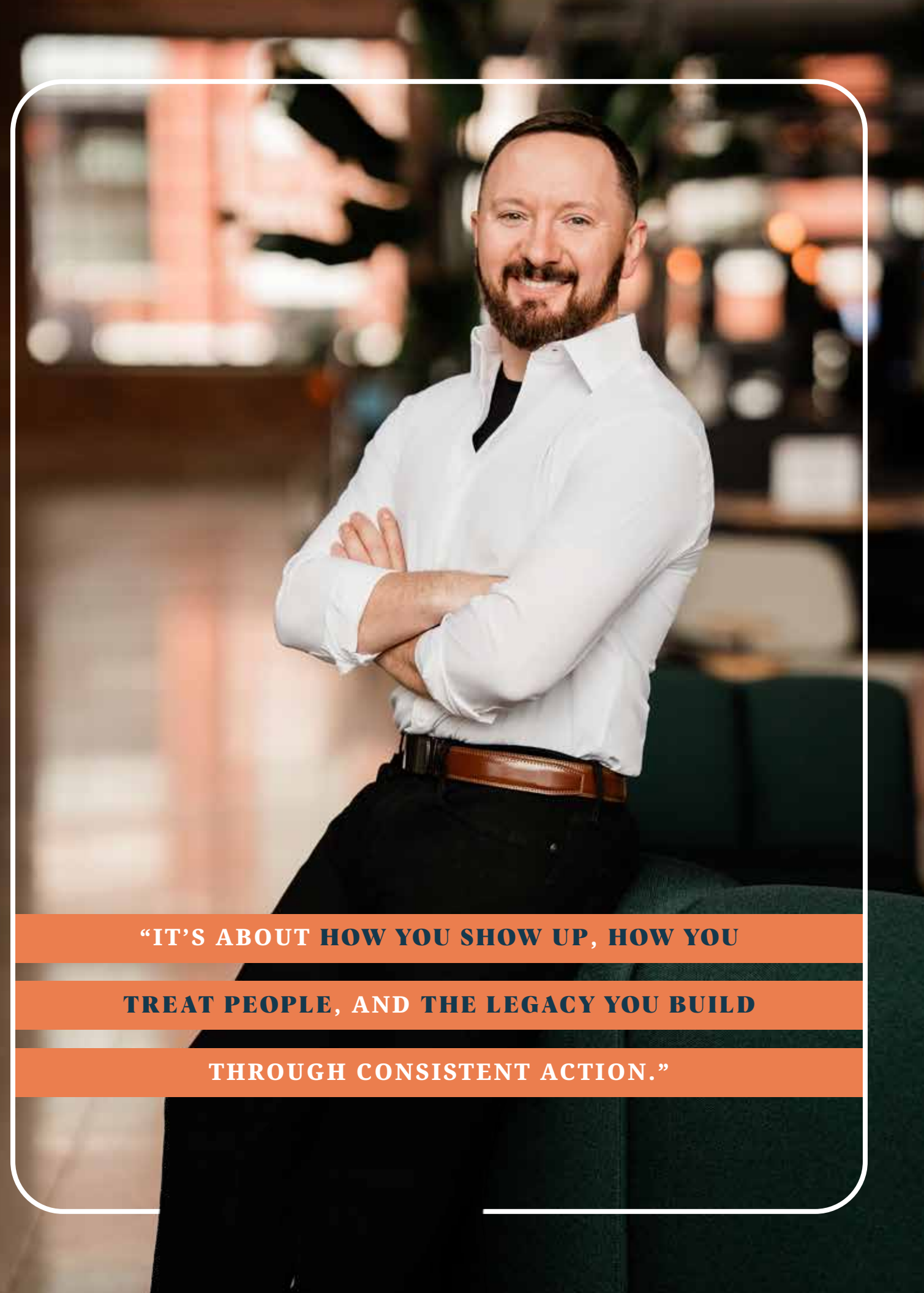


including 4th-degree black belts in Karate and Taekwondo, as well as black belts in Judo and Jiu-Jitsu—he competed nationally for over a decade, earning seven National Grand Championships. From Northeast Indiana to national competitions between 2005 and 2012, martial arts shaped the framework through which he approaches life and business.

“The discipline, resilience, and mental toughness developed through martial arts still guide how I operate today,” he shares.

That discipline was reinforced at home. His father, Robert “Bob” Hogan, a military man, instilled a no-excuse mentality and unwavering integrity. “He taught me that nothing replaces hard work, that honesty matters even when it’s inconvenient, and that integrity isn’t situational,” Eli says. Influences like martial arts leader Phil Porter and his sister Jennifer Streich further shaped his standards—standards rooted in accountability, consistency, and ethical leadership.

Those principles show up in how he navigates shifting markets, complex negotiations, and high-pressure transactions. “Real estate isn’t luck,” Eli says. “It’s preparation, timing, negotiation, and execution.”



**“IT’S ABOUT HOW YOU SHOW UP, HOW YOU  
TREAT PEOPLE, AND THE LEGACY YOU BUILD  
THROUGH CONSISTENT ACTION.”**



“THE RESPONSIBILITY WE CARRY IS  
**ENORMOUS.**”

Above all else, Eli identifies first as a father. He is dad to Brian (7), Jonathan (9), and Hannah (11), and he makes it clear that everything he builds professionally is ultimately for them.

“Everything I do is for them. They are my purpose, my motivation, and the reason I hold myself to a high standard every day,” he says.

Fatherhood has refined his leadership style—teaching patience, perspective, and presence. It has also sharpened his focus on efficiency and intentionality in business. Real estate doesn’t shut off, but Eli has learned to refine systems and protect time so that success doesn’t come at the expense of what matters most.

Outside of work, he channels his competitive and mechanical roots into restoring vehicles and flipping homes. Last year alone, he flipped

nine properties—a full-circle moment that traces back to his childhood, when his adoptive parents purchased and renovated a home in Kendallville. That early experience sparked a fascination with transformation that still fuels him today.

“I enjoy tearing things down, fixing what’s broken, and bringing something back better than it was,” he says. It’s a mindset that applies just as easily to properties as it does to processes and performance.

Eli defines success as alignment—doing meaningful work at a

high level, providing for his family, and operating with integrity when no one is watching. For him, real estate is a profession built on responsibility, trust, and service.

“Real estate has an incredibly important role in people’s lives,” he explains. “The responsibility we carry is enormous.”

He believes the future of the industry is bright when agents commit to continual growth, education, and professionalism. “Transparency, preparation, and clear communication protect consumers and strengthen the profession as a whole,” he says. “When agents operate with integrity and discipline, everyone wins.”

That philosophy guides how he runs his business. Every client engagement begins with preparation, real data, and defined expectations. He prioritizes transparency—even when conversations are difficult—because long-term trust outweighs short-term gain.

“I don’t chase short-term wins at the expense of long-term trust,” he says. “Clients know I’ll tell them the truth, even when it’s uncomfortable.”

In an ever-evolving market, adaptability is essential. But for Eli, adaptability never compromises standards. His foundation remains discipline, education, preparation, and integrity.

“Success isn’t about titles or recognition,” he reflects. “It’s about how you show up, how you treat people, and the legacy you build through consistent action.”

For Eli Hogan, the accolades are milestones—but the mission is impact. And impact, built the right way, lasts.





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# THE REAL UPDATE

JON GOOD

Let's get **real**. This movement has caught fire. What movement am I referring to? The movement that you all know as *Real Producers*. Indianapolis was the starting point for a program that is now in over **140 markets** across the country. That's a lot of traction in under ten years. As we grew, we knew that we wanted to brand ourselves the same across the board but never lost sight of the local mission.

This magazine has been successful because of its ability to connect top-producing agents with preferred partners and with each other. There are many other reasons that make it successful, but, at its core, that is what this is all about.

The vision is simple: We want to be a one-stop shop for top-producing agents in every market across the nation. How do

we do that? In my opinion, three main groups of people stand to benefit from this monthly publication: the real estate agents featured, the partners that advertise and the publishers who produce the magazine.

What's in it for the agents? It is truly a badge of honor to receive the magazine. Being in the top 300 out of 1,500-plus agents is an accomplishment in itself. There are countless perks to being featured in the magazine, but one of my favorites is the element of humanizing a local legend in real estate.

What's in it for our partners? The struggle is real. How do we connect with influential, top-producing agents in our market? How do we cultivate relationships with this group? Our partners get constant

exposure through the monthly magazine and the quarterly events. The hard work is done. Partners just need to show up!

What's in it for the publisher? Our publishers have the unique ability to connect with a group of people that is otherwise pretty difficult to get in front of. We are all busy building our own businesses. Our publishers are entrusted with featuring top agents, connecting our partners and producing quality content regularly.

Where do you fit in all this? It's simple. Connect us with people. Who should be on the next cover? What business is catering to agents at a high level? Who should be our next publisher to launch a *Real Producers* magazine in a new market?

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# TOP 100 STANDINGS

Year-End Top 100 Standings: From January 1, 2026, to February 28, 2026

#	Agent	Office	Units	Volume	Average
1	Barbara Hendrick	Coldwell Banker Real Estate Group - NE9	7	\$9,794,000	\$1,399,142
2	Heather Regan	Regan & Ferguson Group - UPREFE	8.5	\$7,002,450	\$823,817
3	Leslie Ferguson	Regan & Ferguson Group - UPREFE	8.5	\$7,002,450	\$823,817
4	Craig A Walker	Coldwell Banker Real Estate Group - NE9	3	\$6,530,000	\$2,176,666
5	Brandon Ferrell	Keller Williams Realty Group - UPKEPR	16	\$5,832,800	\$364,550
6	Chad Metzger	Metzger Property Services, LLC - UPMEPS	20	\$4,862,500	\$243,125
7	Tyler Secrist	CENTURY 21 Bradley Realty, Inc - UPBRAD	10	\$4,862,330	\$486,233
8	Alan Scherer	North Eastern Group Realty - UPNOEA	7	\$4,355,800	\$622,257
9	Brandon Stone	CENTURY 21 Bradley Realty, Inc - UPBRAD	23.5	\$4,136,155	\$176,006
10	Erica Jamison	Coldwell Banker Real Estate Gr - UPRWGR09	5	\$4,057,425	\$811,485
11	Brecken Kennedy	Mossy Oak Properties/Indiana Land and Lifestyle - NE2272	9	\$3,956,800	\$439,644
12	Emily Ewing	North Eastern Group Realty - UPNOEA	10.5	\$3,370,900	\$321,038
13	Kimberly Ward	North Eastern Group Realty - UPNOEA	15	\$3,359,496	\$223,966
14	Manish Sharma	Coldwell Banker Real Estate Gr - UPRWGR05	3	\$3,013,648	\$1,004,549
15	David Springer	Mike Thomas Assoc., Inc - UPMTAS	5	\$2,964,935	\$592,987
16	Nathaniel Scalf	Shawver Auctioneering & Real Estate - UPSARE	6	\$2,937,000	\$489,500
17	Dana Botteron	CENTURY 21 Bradley Realty, Inc - UPBRAD	9	\$2,934,800	\$326,088
18	Ray Smith	American Dream Team Real Estate Brokers - UPADTR	10	\$2,923,200	\$292,320
19	Joyce Swartz	Coldwell Banker Real Estate Gr - UPRWGR09	8	\$2,902,500	\$362,812
20	Brock Noye	Noll Team Real Estate - UPNTRE	6	\$2,807,500	\$467,916
21	Mary Sherer	ERA Crossroads - UPSHAA	8	\$2,775,146	\$346,893
22	Scott Pressler	Keller Williams Realty Group - UPKEPR	9	\$2,773,600	\$308,177
23	Gabe Cerny	RE/MAX Results - NE30	3	\$2,650,000	\$883,333
24	Michael Patka	Grogg Martin Realty - NE2078	6	\$2,566,000	\$427,666
25	Warren Barnes	North Eastern Group Realty - UPNOEA	8	\$2,455,700	\$306,962
26	Monte Stevenson	Anthony REALTORS - UPANRE	2	\$2,417,500	\$1,208,750
27	George Raptis	Mike Thomas Assoc., Inc - UPMTAS	6	\$2,362,900	\$393,816
28	Lacey Caffee	Ideal REALTORS - UPREID	6	\$2,332,500	\$388,750
29	Andrew Morken	Morken Real Estate Services, Inc. - UPMRSI	9	\$2,306,000	\$256,222
30	Lucas Deck	Weichert Realtors - Hoosier Heartland - NE2458	7	\$2,261,900	\$323,128
31	Gregory Fahl	Orizon Real Estate, Inc. - UPORIZ	8.5	\$2,259,700	\$265,847
32	David Gall	Coldwell Banker Real Estate Gr - UPRWGR09	5	\$2,257,500	\$451,500
33	Raylene Webb	eXp Realty, LLC - UPEXPR	14	\$2,237,890	\$159,849


#	Agent	Office	Units	Volume	Average
34	TJ Short	CENTURY 21 Bradley Realty, Inc - UPBRAD	6	\$2,236,000	\$372,666
35	Jacob McAfee	CENTURY 21 Bradley Realty, Inc - UPBRAD	6	\$2,225,900	\$370,983
36	James Reecer	Keller Williams Realty Group - UPKEPR	5	\$2,223,800	\$444,760
37	Aaron Hoover	Keller Williams Realty Group - UPKEPR	6	\$2,164,800	\$360,800
38	Teresa Stuckey	RE/MAX Results - NE30	4	\$2,156,000	\$539,000
39	Candice Everage	Weichert Realtors - Hoosier Heartland - NE2458	9	\$2,129,000	\$236,555
40	Alyssa Schendel	North Eastern Group Realty - UPNOEA	8	\$2,114,400	\$264,300
41	Marcus Christlieb	F.C. Tucker Fort Wayne - UPFCTU	5	\$2,109,000	\$421,800
42	Wendy France	CENTURY 21 Bradley Realty, Inc - UPBRAD	7	\$2,081,500	\$297,357
43	Chris Dougal	Trueblood Real Estate, LLC. - UPTBRE	4	\$2,078,000	\$519,500
44	Katie Brown	Mike Thomas Assoc., Inc - UPMTAS	6	\$2,057,900	\$342,983
45	Tyler Jackson	CENTURY 21 Bradley Realty, Inc - UPBRAD	7	\$2,049,700	\$292,814
46	Richard Fletcher	North Eastern Group Realty - UPNOEA	9	\$2,008,600	\$223,177
47	Andy Eckert	Ness Bros. Realtors & Auctioneers - UPRLNB01	7	\$1,954,500	\$279,214
48	Jeffery Holtsclaw	CENTURY 21 Bradley Realty, Inc - UPBRAD	5	\$1,822,900	\$364,580
49	John Fitzgerald	eXp Realty, LLC - UPEXPR	6	\$1,807,000	\$301,166
50	Son Huynh	CENTURY 21 Bradley Realty, Inc - UPBRAD	5	\$1,801,639	\$360,327
51	Helen Hunt	North Eastern Group Realty - UPNOEA	5	\$1,792,400	\$358,480

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# TOP 100 STANDINGS

Year-End Top 100 Standings: From January 1, 2026, to February 28, 2026

#	Agent	Office	Units	Volume	Average
52	Matthew Donahue	CENTURY 21 Bradley Realty, Inc - UPBRAD	7	\$1,774,900	\$253,557
53	Jordan Wildman	eXp Realty, LLC - UPEXPR	8	\$1,750,000	\$218,750
54	Andrea Gates	Coldwell Banker Real Estate Gr - UPRWGR09	7	\$1,743,500	\$249,071
55	Evan Riecke	Encore Sotheby's International Realty - UPENSO	5	\$1,719,800	\$343,960
56	Vincent Crump	North Eastern Group Realty - UPNOEA	5	\$1,718,900	\$343,780
57	Leanne Facer	The LT Group Real Estate - UPLTFR	4	\$1,718,625	\$429,656
58	Kevin Ewing	Orizon Real Estate, Inc. - UPORIZ	6	\$1,710,907	\$285,151
59	Sabrina Phyo	Uptown Realty Group - UPUTRG	10	\$1,709,900	\$170,990
60	Tim Haber	RE/MAX Results - UPREMX01	6	\$1,706,300	\$284,383
61	Trevor Gray	Krueckeberg Auction And Realty - UPKRAU	9	\$1,691,500	\$187,944
62	Shelbi Brown	Sterling Realty Advisors - UPSTAS	5	\$1,690,400	\$338,080
63	Stephen Bartkus	CENTURY 21 Bradley Realty, Inc - UPBRAD	1.5	\$1,687,500	\$1,125,000
64	Tiffany Lyn Stephens	Keller Williams Realty Group - UPKEPR	3	\$1,650,000	\$550,000
65	Vanessa Lauritsen	Hoosier Real Estate Group - UPHORG	9	\$1,640,000	\$182,222
66	Daniel Morken	Morken Real Estate Services, Inc. - UPMRSI	7	\$1,614,400	\$230,628
67	Anthony Isa	RE/MAX Results - NE30	6	\$1,586,500	\$264,416
68	Har Mee Dar	JM Realty Associates, Inc. - UPJMRA	8	\$1,586,000	\$198,250
69	Carl Mygrant	Century 21 The Property Shoppe - UPCEPR	7	\$1,583,000	\$226,142
70	Derek Pearson	Perfect Location Realty - UPPELO	8	\$1,576,900	\$197,112
71	Melissa Jagoda	Mike Thomas Associates, Inc. - UPMTAS03	6	\$1,552,425	\$258,737
72	Kimberly Braaten	CENTURY 21 Bradley Realty, Inc - UPBRAD	5	\$1,543,000	\$308,600
73	Billie Shively	eXp Realty, LLC - UPEXPR	9	\$1,531,900	\$170,211
74	Ashley Davidson	CENTURY 21 Bradley Realty, Inc - UPBRAD	7	\$1,520,465	\$217,209
75	Lesley Douglass	Coldwell Banker Real Estate Gr - UPRWGR09	5	\$1,474,000	\$294,800
76	Carly Edwards	Mike Thomas Assoc., Inc - UPMTAS	8	\$1,457,400	\$182,175
77	Nicole Schnurr	Open Door Rentals and Real Estate - UPODRR	5	\$1,452,900	\$290,580
78	Jim Owen	CENTURY 21 Bradley Realty, Inc - UPBRAD	6	\$1,444,500	\$240,750
79	Shannon Persinger	RE/MAX Results - UPREMX01	4	\$1,440,900	\$360,225
80	Joelle Ruefer	Encore Sotheby's International Realty - UPENSO	4	\$1,435,900	\$358,975
81	Shellie Friend	Coldwell Banker Real Estate Gr - UPRWGR09	4	\$1,432,750	\$358,187
82	Nanette Minnick	RE/MAX Results - UPREMX01	5	\$1,427,000	\$285,400
83	Ashley Moore	Mike Thomas Assoc., Inc - UPMTAS	5	\$1,417,800	\$283,560
84	Jessy Sims	Keller Williams Realty Group - UPKEPR	6	\$1,406,400	\$234,400

#	Agent	Office	Units	Volume	Average
85	Brandon Schueler	Mike Thomas Assoc., Inc - UPMTAS	2	\$1,400,000	\$700,000
86	Elius Hogan	Hosler Realty Inc - UPHSRT	7	\$1,380,400	\$197,200
87	Timothy McCulloch	Scheerer McCulloch Real Estate - UPSMRE	11	\$1,378,125	\$125,284
88	Lilliana Caro	Coldwell Banker Real Estate Gr - UPRWGR09	6	\$1,366,600	\$227,766
89	Becky McArdle	RE/MAX Results - UPREMX01	4	\$1,359,000	\$339,750
90	Jennifer Hinen	Keller Williams Realty Group - UPKEPR	3	\$1,359,000	\$453,000
91	Scott Hope	American Dream Team Real Estate Brokers - UPADTR	6	\$1,352,000	\$225,333
92	Jane Yoder	RE/MAX Results - UPREMX01	4	\$1,338,500	\$334,625
93	Beth Walker	Fairfield Group REALTORS, Inc. - UPFAGR	5	\$1,333,200	\$266,640
94	Emily Cary	Keller Williams Realty Group - UPKEPR	3.5	\$1,329,000	\$379,714
95	Rick Widmann	CENTURY 21 Bradley Realty, Inc - UPBRAD	7	\$1,319,800	\$188,542
96	Mary Douglass	The Douglass Home Team, LLC - UPTDHT	5	\$1,311,150	\$262,230
97	April West	Scheerer McCulloch Real Estate - UPSMRE	6	\$1,308,400	\$218,066
98	Mary Anne Taylor	North Eastern Group Realty - UPNOEA	5	\$1,304,500	\$260,900
99	Keith Murphy	American Dream Team Real Estate Brokers - UPADTR	5	\$1,299,400	\$259,880
100	Elaine Rolf	Mike Thomas Assoc., Inc - UPMTAS	4	\$1,296,900	\$324,225

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