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If you are interested in nominating people for certain stories, please email us at: katie@rpcolumbus.com

Meet The Team



Katie Mastroianni
Owner and Publisher
katie.mastroianni@realproducersmag.com



Kaitlin Hall
Assistant Publisher & Editor
kaitlin.hall@realproducersmag.com



Christina Kitchen
Ad Strategist
columbusrealproducersads@gmail.com



Megan Sullivan
Reprint Specialist
columbusrclientcare@gmail.com



Kelsie Stites
Social Media Specialist



Wes Mosley
Photography



Timothy Zaritskyy
Videography & Photography



Kristen Nester
Photography



Leslie Fox
Photography



Mindy Ciotola
Photography



Carol Rich
Writer



Jennifer McIntyre
Writer



Heather Lofy
Writer



Joseph Cottle
Writer



Jeff Madison
Columnist

OMG One Year Later: Proof That Smaller Can Still Dominate



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– Sarah Engstrom



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Through our Lend4Good initiative, every closing creates a donation to local animal rescues, turning each transaction into something bigger than business. What started as a passion project is now approaching a major milestone, with **nearly \$100,000 in donations in sight.**

As we move into the next chapter of OMG, the focus remains clear:

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Did You Know?

FAQ'S ANSWERED FOR RP!



I wanted to take the opportunity this month to share some frequently asked questions about Real Producers and our brand in general!

The concept of *Real Producers* was brought to market in 2016. It was designed to bring the top 300 to 500 producing agents by volume in markets across the nation together in a meaningful and impactful way. Another goal of the publication is to allow real estate affiliates the ability to connect with this core group of professionals through consistent branding in our publication and in person at our exclusive events.

Did you know that the Columbus market was one of the first two cities to launch this concept in 2016? Bobby Wright, the original owner, took this idea and presented it in faith to agents and affiliates. Nothing was in print at the time, and he had to "sell the idea" that this would be valuable and make an impact! Wow, that would have been an intimidating mission indeed!

In December 2019, after eight years as an affiliate, I became the owner and took over while Bobby pursued other business opportunities. To this day, I believe it is my destiny to serve the community in this role. It is truly a dream come true! We are now in our



Cheers to another 10 Years!

Your friend,

Katie Mastroianni

Owner & Publisher

katie.mastroianni@realproducersmag.com

tenth year in print and have grown to be one of the most respected and largest publications in the nation, out of the 100+ cities that have adopted the Real Producers model.

Do Agents Pay To Be a Part of the Publication?: No, we are 100% supported by our RP Partner Affiliates.

How Do You Select The Featured Agents?: The cover feature is an agent that is in the top 200 or so of production by volume. The other features are selected through referrals from affiliates, other agents, brokers, team leads, and even yourself! They are agents that rank in the top 500 by volume unless they are an "On the Rise" feature (sometimes they are not in the top 500 yet) or are in another category where this is not necessary. We are always looking for feature referrals, so feel free to reach out to me!

Who Receives the Publication?: The top 500 agents by volume per year, along with our affiliates and anyone who has been featured. We update this list annually to ensure accuracy.

How as Agents Can You Support Our Platform?: Ask me for an introduction to one of our vetted and incredible partner affiliates. Need a new lender, home inspector, photographer, etc.? Reach out to me FIRST! Also, if you have a referral partner who would benefit from being a part of our incredible platform, please let me know! We cannot do what we do without our partners. We are always looking to add the right referral partners.

Another way to support our platform is to attend our events! We are better together, and meeting other like-minded professionals and building relationships is what makes our community stronger. Visit: realproducerscolumbus.com - and click our "Partners" tab to directly connect with the best of the best affiliates in Columbus!

Serving you and our community is our team's passion. We are so grateful to our partners and to our agents for your support. Without YOU and your dedication to real estate, we don't exist!

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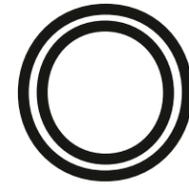
YOUR DOWNSIZING TEAM



SAFEPRO

HOME WARRANTY

BY HEATHER LOFY • IMAGES BY ORANGE VISUALS



ftentimes the home warranty industry is defined by impersonal call centers and rigid policies. SafePro Home Warranty is intentionally different. Founded in August 2024 and headquartered in Dublin, Ohio, the company is built on the belief that local matters. For owner Clayton Lewis and Dianna Silver, director of sales, that belief informs every decision they make.

Both bring prior real estate experience to the business. Clayton spent five years as a licensed REALTOR®, beginning his career in early 2020. While he loved the industry, he also wanted to scratch an entrepreneurial itch.

“I wanted to help people and have a business, but in a way where I could really support REALTORS®,” Clayton says. “Home warranty was a perfect transition to that. It’s my decision at the



end of the day how the claims go and it’s so great to change the stereotype of what a home warranty company should be.”

He began SafePro in August 2024 and brought Dianna in soon after. Clayton and Dianna were friends from the industry, and she had encouraged him to make this professional move. Before joining SafePro, Dianna had spent nearly a decade in the home warranty industry. Having been Clayton’s warranty point of contact from when he was a REALTOR® along with her emphasis on customer service, it was a no brainer that she should join the team.

“My mom was a REALTOR®, and from the buyer’s side, I understood what REALTORS® needed,” Dianna says.

What sets SafePro apart is not just its local roots, but the level of personal involvement customers and agents receive.



**“WE CAN HELP
IN WAYS OTHER
HOME WARRANTY
COMPANIES MAY NOT
BE ABLE TO BECAUSE
WE ARE SMALL
AND LOCAL.”**

That level of accessibility is fundamental to their mission, and SafePro’s flexibility is another defining strength. Unlike larger companies bound by one-size-fits-all policies, SafePro adapts to individual needs. Early on, they eliminated their \$45 trade call fee, moving to a \$0 trade call fee for all covered claims.

“For first-time homebuyers, even a nominal fee can make or break things,” Clayton explains. “If it’s covered, they shouldn’t have to pay out of pocket.”

The relationships with local Ohio contractors are also very important to SafePro.

“Clayton has built such good relationships with them,” Dianna says. “Because of those relationships, we can get service to clients much faster than other home warranty companies in our area. The contractors are just as important to us as the homeowners we work with.”

She continues: “Home warranty is not black and white. There is a lot of gray. We can help in ways other home warranty companies may not be able to because we are small and local. The community is important to us, and we want to help as many homeowners as we can in Ohio.”

“You’re talking to us,” Clayton explains. “I give approvals for all claims and coverage. Dianna talks to customers and homeowners directly. You’re not dealing with someone at a call center to figure out your coverage or to ask questions, you’re getting our local team who is reaching out and talking things through. Real estate agents work 24/7, so we’re taking their calls to make things easier for them.”



WHAT'S A PROMO?

A Promo is a unique promotional piece created for agents featured in the pages of Real Producers. A previously printed Real Producers article is transformed into a four-or eight-page leave-behind, laid out like the original article with limited customization.

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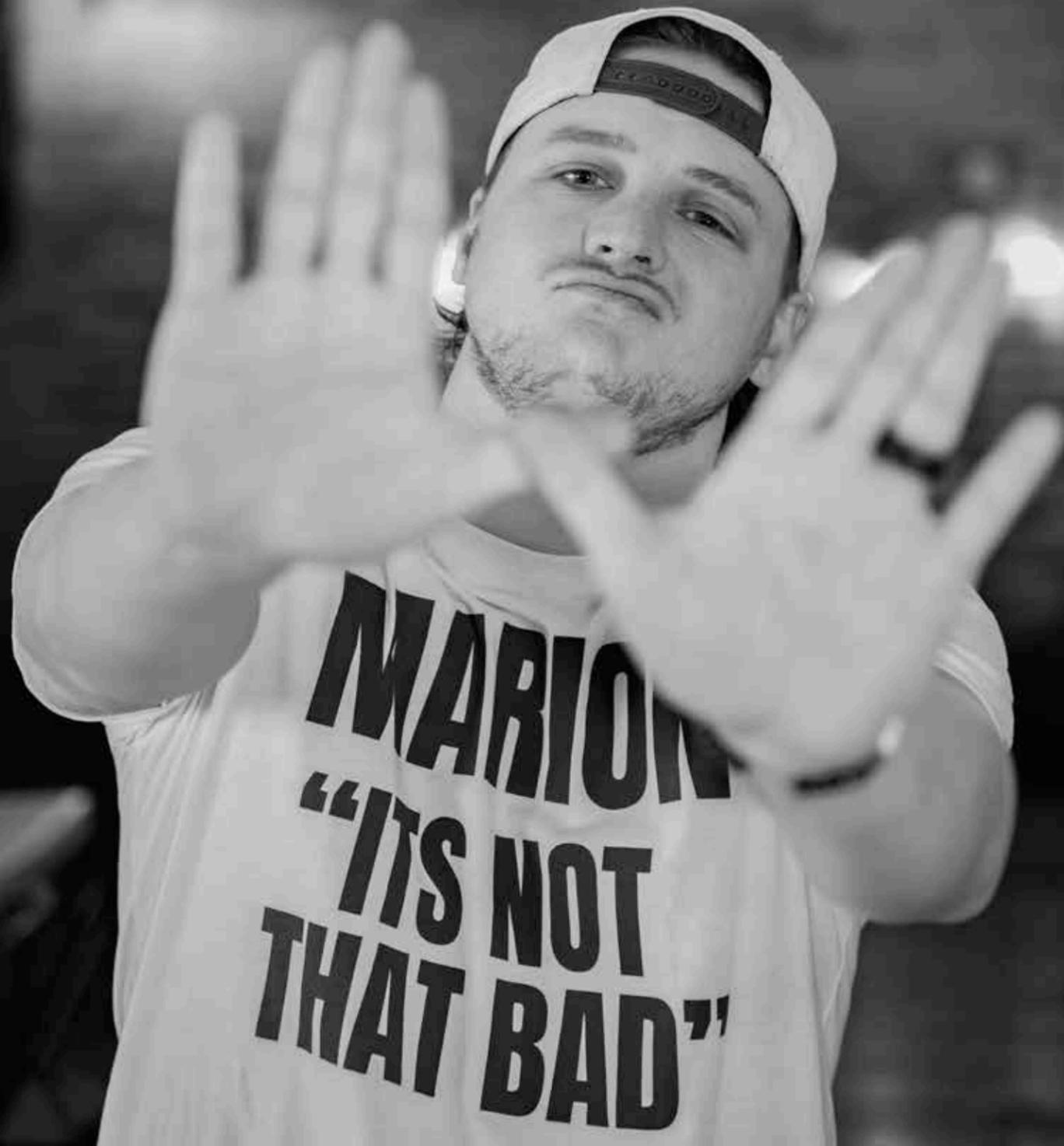
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CHRIS MASSEY



GENERATIONS REALTY

BY HEATHER LOFY
IMAGES BY KRISTEN NESTER PHOTOGRAPHY

When Chris Massey is selling a home, he's also selling his community. And in Marion, where he's lived most of his life, it's easy for him to do.

"I was born and raised in Marion, and the town is a big passion of mine," Chris explains. "I spent most of my 20s working for nonprofits. When my kids were really young, I had a job up in Cleveland, and after I did that for

“
MY DAD IS LIKE A LOCAL CAR LEGEND. HE TRULY TAUGHT ME EVERYTHING THAT I KNOW.
”



a few years I brought the family back to Marion.”

Sales is in his blood — Chris' dad was a car salesman. So when he returned to Marion, Chris jumped into car sales. He learned that the long hours weren't conducive to family life, so he eventually moved on to manage a local padlock manufacturer.

"I had a fancy job and thought that's where I would be for years," Chris says. "But out of the blue, I lost my job. That was a very humbling experience. At that point I needed to find something to support my family, and I had a buddy convince me to get into



because of the trust I have been able to build, I was able to help that person that didn't think that homeownership was possible for them. Those have been some of the most rewarding moments for me. A lot of agents do a lot of networking events, but I spend a lot of my time partnering with nonprofits. I see this vocation both as a business and a unique way I can serve my community."

Family is so important to Chris, and he values the support from his wife, Juliette, and children, Quinn, Vera and Oliver.

"My reasons are my wife and kids," he says. "I am motivated to do well and provide for them - dance classes are expensive. But then on the flip side, what I love about real estate and what it has afforded me is the flexibility with my schedule to make sure I am not missing those things I was having to miss before. I

have structured my business that way. I've been willing to give up business because I wanted to protect family time."

Now things have come full circle for Chris and his dad, John: He now is a REALTOR® and sells homes with Chris.

"I sold cars with my dad during the time when I was in the car business," Chris shares. "My dad is like a local car legend. He truly taught me everything that I know."

He continues: "I think that there are potentially different perceptions about salespeople and real estate agents, and I tend to break those. That's what made me good in the car business and makes me good here. I'm just a regular dude. I'm down to earth. With me, you're not getting a suit, you're getting a regular old dad. It makes me approachable, and I connect with people well."

real estate. It was a crazy idea looking back. But it truly was the best decision I have ever made."

Chris got his real estate license at the end of 2023 and hasn't looked back. He joined Generations Realty and credits Josh Conway and Blair Rowland for much of his success.

"I love the brokerage I am with," he says. "I love Generations. They've done a tremendous job helping me get off the ground. The irony is not lost on me that I was helping people lock their stuff up. We were making and sending them padlocks, and now I'm hopefully helping people unlock their dream homes."

One of the things Chris is most proud of is being able to serve the community he knows and loves.

"I love Marion," Chris says. "I put Marion on a flag and I wave it around. I don't market myself as a central Ohio agent. I am a Marion real estate agent. It took some courage for me to say 'I am not worried about going to higher dollar markets.' I want to serve the people in my community and



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TJ TRIPP

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BY JOSEPH COTTLE
IMAGES BY KRISTEN NESTER PHOTOGRAPHY

For TJ Tripp, real estate has never been about quick wins or surface-level success. It has always been about people, places, and the long view. More than a decade into his career, he measures his work less by volume and more by the kind of impact it leaves behind.

“What I really want people to understand is that I’m going to be straight with them,” TJ says. “Even when the conversation is hard, even when it might not be what they want to hear, it’s always going to be honest. I don’t want anyone walking away from a deal surprised.”

TJ entered real estate more than 10 years ago and has worked through multiple market cycles, from steadier periods to historic highs and back into a more measured environment. That experience, alongside the mentorship of brokers with 40 years of wisdom, taught him to think long-term and guide clients with perspective rather than urgency.

“All of that changes how you guide people. You stop reacting, and you start really thinking long-term for them,” he says.

That long-term mindset shows up not only in how TJ serves buyers and sellers, but in the kinds of projects that have come to mean the most to him.

“Over the years, I’ve had the privilege of helping sell and help purchase several historic homes and buildings in London and Plain City,” TJ explains. “My love for history has created opportunities to work on several interesting revitalization projects.”

For TJ, those projects go beyond real estate. They are about continuity, identity, and understanding how communities take shape.

“To me, history is the story of how we got here and why towns and regions look and feel the way they do today,” he says. “Each of these historic buildings I’ve helped with originally served a very specific purpose for many years, even if that purpose no longer fits modern uses. Many were in rough condition and needed someone willing to see their potential and help give them a second life.”

While TJ isn’t the one swinging hammers or funding large-scale renovations, he takes pride in playing a role in what those projects bring back to a community.

That sense of stewardship aligns closely with how TJ views his everyday work. He sees real estate as a way to serve, to protect people from costly mistakes, and to guide them through decisions that often carry emotional and financial weight.

“I still love it,” TJ says. “I love being part of these big life moments. I love helping people make good decisions. And I love seeing what happens for them on the other side.”



“
I love being part
of these big life
moments.
”



For TJ, that kind of work connects directly back to what makes his business unique.

“Early on, I simply started talking with locals who knew the area really well. Those conversations built relationships rooted in trust and shared care for the community, not just real estate sales,” he says.

Outside of work, TJ values the rhythms and relationships that keep him grounded, time that allows him to recharge and show up fully present when clients need him. It is that balance, paired with years of experience and a deep respect for people and place, that continues to drive his career.

“The longer I do this, the more I realize how important it is to really listen,” TJ says. “Everybody’s situation is different. If you listen well enough, they’ll tell you exactly how to help them.”

In an industry often defined by speed and noise, TJ has built his business on something quieter and more durable: trust, clarity, and a sincere care for the communities he serves.



Faith plays a central role in that perspective. TJ is open about how his beliefs inform the way he works and the responsibility he feels toward clients.

“My faith in Jesus influences everything,” he says. “It affects how I talk to people, how I carry myself, and how I look at responsibility. I don’t take lightly the fact that someone is trusting me with something this important.”

Looking ahead, TJ’s interest in history and revitalization continues to shape his goals.

“Lord willing, my next venture is Springfield, Ohio,” he wrote. “Springfield was once the blueprint for American cities across the country and is now in the process of recovering from the long-term effects of the Rust Belt era.”





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Jeremy PAPE

CRT REALTORS

Certain lessons can only be learned by grasping the yoke of a Lockheed C-130 Hercules, descending onto a makeshift, blacked-out, gravel runway at an undisclosed location somewhere in the Middle East. One of them is “perspective.”

“It really teaches you how to compare stress,” Jeremy says. Years later, that word still anchors how Jeremy Pape approaches leadership, stress and business. “It’s so easy for me to put things in perspective” when deadlines or pressure show up in real estate.

That sense of proportion runs through nearly every chapter of Jeremy’s career.

He earned his real estate license in 2003, at a time when he was still flying C-130s and juggling deployments. What pushed him into the business was not a lifelong plan, but frustration.

While in pilot training, he had a less-than-stellar experience buying a home. Relying heavily on an agent while stationed far from home, Jeremy walked away thinking there had to be a better standard for the profession and that he might be someone who could help raise it.

Real estate also fit naturally alongside his instincts as an investor. He was already buying properties and developing land, and the work appealed to the same problem-solving muscle that aviation had sharpened. Still,





“

I LOVE THE CULTURE IN MY OFFICE.

”

the decision was not without doubt. Leaving a traditional career path meant giving up security, and plenty of people questioned the move. Over time, those doubts gave way to something else.

“It’s been a career that’s treated me really well,” Jeremy says, noting that success in the industry fueled his desire to give back through volunteer leadership roles.

Before the military, Jeremy originally studied elementary education and planned to become a teacher. That impulse to help and develop others never left. After college, he pursued aviation, eventually flying C-130s for nearly a decade, including combat missions and high-pressure operations

that demanded precision, preparation and accountability. Training was exhaustive, and mistakes were dissected in post-flight briefs, not to assign blame but to improve performance.

Combining the instinct to teach with the military aviators’ culture of preparation and quick thinking set him up for what has become a stand-out real estate career.

When the housing market collapsed in 2007 and 2008, Jeremy adapted. Rather than retreat, he learned short sales and worked closely with lenders and banks, finding ways to help people through some of their worst financial moments. Looking back, he calls those years some of his best, precisely because they demanded flexibility and clear thinking.

By 2014, Jeremy earned his broker’s license, and in 2015 he launched his own brokerage, CRT Realtors. The move was driven by a desire to build something different. He had ideas about culture, training and leadership that did not fit easily inside a large corporate structure.

“I always wanted to do it with my people, my ideas,” he says. Today, leading a brokerage of dozens of agents has shifted his focus away from personal production and toward availability, guidance and long-term development.

What he loves most now is the environment he has helped create.

“I love the culture in my office,” Jeremy says. Training is central, especially for new agents, so clients never feel like they are someone’s practice run. He emphasizes accountability and effort, but he is clear that success still requires grinding through the work.

His role is to provide structure and perspective, not shortcuts.

Outside the office, Jeremy’s life reflects the same seasonal rhythm and balance he encourages professionally. Winters are for skiing with his family, often traveling out west or to familiar slopes closer to home. Summers mean time at the lake, boating and wake surfing. He and his wife, Amanda, a longtime educator herself, have raised three children; their youngest, Janie, is in fourth grade, and their older children, Gavin and Kenzie, are attending Ohio University.

Family remains the lens through which Jeremy’s work ultimately finds its meaning.

Perspective, after all, is not just about stress management. For Jeremy, it is about remembering why the work matters, who it serves, and how leadership, when done well, creates space for other people to grow.





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Legally Speaking



BY JEFFREY J. MADISON, ESQ., THE SUMMIT LAW GROUP LLC | MADISON@TSLGOHIO.COM

Voss v. Quicken Loans, L.L.C., et al., 2026-Ohio-531, Ohio Supreme Court, February 19, 2026.

The Supreme Court of Ohio addressed a homeowner's claim under Ohio's mortgage-release statute, Ohio Revised Code §5301.36, which requires lenders to record a release of a mortgage within 90 days after payoff. If a lender fails to do so, the statute allows the borrower or current property owner to file a civil suit and recover \$250 in statutory damages.

Samuel Voss, the plaintiff, purchased a home in Cincinnati in February 2020. The seller's mortgage was held by Quicken Loans and its affiliate, Mortgage Electronic Registration Systems, and was paid off at closing. Although the 90-day deadline to record the release was May 5, 2020, the release was recorded on May 27, 2020. Voss sued, seeking the \$250 statutory penalty, and attempted to certify a class of similarly situated borrowers whose lenders also recorded mortgage releases late.

The Court addressed two issues: (1) whether Voss had constitutional standing under state law to pursue statutory damages without proving actual harm, and (2) whether a 2023 amendment to §5301.36 barred class-action recoveries for violations occurring in calendar year 2020.

To have standing, a party must suffer particular harm that is different from some general harm suffered by the public at large. In a 6-1 decision, the Court affirmed that Ohio's statutory scheme satisfies the state's constitutional standing requirement. The majority held that the legislature could create a "legal injury," being the failure to timely record a release and authorize recovery of fixed statutory damages without requiring proof of actual, out-of-pocket harm. The Court noted that, as early as 1832, it held that an action for trespass could be maintained for entry upon land alone, without the showing of any actual damage.

On the second issue, the Court reversed the lower court's class certification and ordered the class decertified. The legislature's April 2023 amendment explicitly prohibits recovering the \$250 statutory penalty via class action for violations that occurred in 2020, even if the action was filed and initially certified before that amendment took effect, provided that damages had not yet been assessed or paid.

AMANDA WILLIAMS
Owner of Mission Design Co.

The Rule of Three: The Secret Sauce to a Cohesive Home Design

Realtors, we've all been there—walking into a house that feels...off. Maybe it's the clashing colors, the oddly arranged furniture, or the fact that every room looks like it belongs in a different decade. If you want to help sellers create a home that buyers will fall in love with, it's time to embrace the Rule of Three. It's a simple design principle that works like magic—no wand required!



1. Three Colors to Rule Them All

A simple rule: stick to three main colors. One dominant, one secondary, and one accent. Keep it classy!

2. Three Elements in Décor

When styling, use groups of three—three candles on the mantel, three books stacked on a coffee table, or three pillows on a couch. It's just enough to look intentional without giving off crazy antique shop vibes.

3. Three Textures for Depth

Flat, one-dimensional spaces are a no-go. To create a home that feels inviting, mix three textures—wood, fabric, and metal.

4. The Rule of Three in Layouts

This rule even applies to furniture placement! Think about arranging furniture in sets of three. Triangular layouts create balance, flow, and a natural visual path that keeps buyers engaged as they tour the space.

5. Three Focal Points Per Room (Max!)

A room should tell a story, not scream a thousand different things at once. Too many focal points create chaos. Instead, pick up to three: a fireplace, a gorgeous light fixture, and a statement art piece. Anything more, and the buyer's brain short-circuits.

Ready to Rock the Rule of Three?

By following this easy design principle, you can help sellers create a home that feels harmonious, stylish, and downright irresistible. The best part? It's simple, foolproof, and makes every home feel like it belongs in a design magazine—without the designer price tag. So go forth, realtors, and spread the magic of three!

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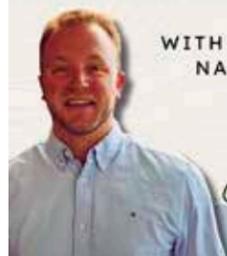



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KIM KOVACS



Kim and her team.

KIM KOVACS AND PARTNERS, COLDWELL BANKER REALTY

BY CAROL RICH • IMAGES BY WES AT BOARD & BATTEN REAL ESTATE MEDIA

Knowledgeable, detail-oriented, engaging — Kimberly Kovacs, Coldwell Banker Realty, has all the key traits of a successful REALTOR®. But Kim also has a creative side that she expresses through her unique side business.

“The thing I enjoy most about real estate is getting people to where they need to go. I like to know I’m helping them facilitate their next step. That’s really what’s rewarding to me,” Kim said.

Kim was born in Akron, Ohio, but her parents moved to Memphis, Tennessee, when she was a baby. “We lived walking distance from Graceland,” Kim remembers. In 1976, Kim’s family, which includes her younger sister and brother, returned to Ohio. Kim graduated from West Muskingham High School in Zanesville.

Growing up, she discovered her passion for music and theater. “I’m a singer,” said Kim. “I took lessons in junior high and high school and continued in college.”

Kim attended Ohio Northern University, where she started out as an English and pre-law major before switching over to marketing and management. After graduating with a Bachelor of Science degree, she moved



to Columbus. Kim took a position as a teller at Fifth Third Bank. A year and a half into her job, the branch was robbed and Kim was held up at gunpoint. The theft was a harrowing experience that prompted Kim to move on from banking.

While she worked at Fifth Third, she’d earned the friendship of an

accountant who was a customer. He hired Kim as his receptionist.

“One day he called me into his office and said, ‘you’re really overqualified for this job. I’ll make you a deal. Work here for a year and get your real estate license and leave after tax season,’” she said. “He was really the one who encouraged me.”

**WHETHER IT'S COOKIE
MAKING OR HOME SALES,**

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SUCCESS IS HER
COMMITMENT TO SERVICE.**

Real estate resonated with Kim. "My uncle was a REALTOR® who owned a brokerage in Washington state and my dad was a REALTOR®," she said. "I would go with my dad to his open houses. I thought it was fun. Little did I know how much work it really was!"

On Valentine's Day in 1996, Kim became a licensed REALTOR®. As she'd promised, she kept working for the accountant until after April 15. Then she turned to real estate and never looked back.

Right from the start, Kim's business grew rapidly. Clients felt comfortable with her friendly personality and sense of humor — and they appreciated her skills and guidance.

Today Kim leads Kim Kovacs & Partners, a top-selling Coldwell Banker Realty team with a Pickerington office, and she's amassed \$250 million in lifetime sales. Kim does a large amount of business in the southeast quadrant of the Columbus metro area, including Gahanna, Pickerington, Reynoldsburg, Blacklick and Canal Winchester.

To handle her consistently increasing business, Kim has assembled a team that includes four licensed REALTORS®, Michelle Helms-Bourke,





Kim with her Samoyed companion, Sophie.

WE'RE VERY SERVICE-ORIENTED.

THAT'S WHY 98% OF MY BUSINESS IS REPEAT AND REFERRAL. WE JUMP IN AND DO WHAT NEEDS TO BE DONE FOR OUR CLIENTS."

She runs a cookie bakery, Kim's Cookie Creations, out of her home.

Kim didn't start out intending to create the thriving operation that her cookie business has grown into. She initially thought of it as a creative outlet.

She had always been interested in cake decoration. But five years ago she had a light bulb moment when she realized cookies would be just as much of an artistic kick to decorate.

She took some online courses and made a few practice runs that turned out successfully. After casually posting photos of the results on her Facebook page, Kim found to her surprise that people were interested in purchasing her cookies.

Kim now bakes sugar cookies, beautifully decorated with royal icing, as custom orders for parties, events — or whatever occasion a customer can dream up. The cookies are a hit at everything from birthday parties to baby showers. Kim often bakes cookies for corporate events, and she can turn a business's logo into a cookie decoration.

Even after baking hundreds of baking sheets of custom cookies, Kim still enjoys the process. "I find it very cathartic," she said.

Whether it's cookie making or home sales, a factor in Kim's success is her commitment to service. In real estate this translates into providing honest guidance, sound advice and a smooth transaction. She's known as a straight shooter and has a track record for building strong and trusting relationships with her clients.

"We're very service-oriented," Kim said. "That's why 98% of my business is repeat and referral. We jump in and do what needs to be done for our clients."

Wendy McBride, Christiann Bullock, Elizabeth Malone, and an office manager, Lisa Strait.



"I am who I am because of my team," said Kim. "Right now I have the best team I've ever had. We all complement each other."

Kim says having a positive office culture is important to her. As a result, Kim Kovacs & Partners has solid team dynamics. "We all feed off of each other and help each other," observed Kim. Team members help each other consistently and each year they take a work planning trip together. "I truly view them all as my partners. I wouldn't do the volume of business that I do if it weren't for them."



Kim lives in Pickerington with her beloved Samoyed dog, Sophie. When she's not working, she enjoys spending time with her brother and sister, and playing pickleball.

"I still enjoy singing," Kim said, but Kim's favorite non-real estate pastime is both a fun hobby and a lucrative business.

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Rank No	Agent	Office Name	Unit	Volume
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2	Raines, Sandy L	The Raines Group, Inc.	41	27,778,000
3	Tartabini, Daniel V	New Advantage, LTD	50	26,999,000
4	Ruff, Jeffery W	Cutler Real Estate	32	26,544,000
5	Fairman, Charlene K	The Realty Firm	37	19,770,000
6	Hencheck, Alexander A	HMS Real Estate	35	18,449,000
7	Rafiq, Alan J	D.R. Horton Realty of Ohio, In	43	17,580,000
8	Ciamacco, DeLena	RE/MAX Connection	27	17,426,000
9	Riddle, Robert J	New Albany Realty, LTD	21	13,348,000
10	Kendle, Ronald D	RE/MAX Town Center	12	11,393,000
11	Cooper, Sam	Howard Hanna Real Estate Svcs	27	11,203,000
12	Wills, Julie R	Howard Hanna Real Estate Svcs	23	9,974,000
13	Lynn, Lori	Keller Williams Consultants	27	9,520,000
14	Clarizio, Bradley	Red 1 Realty	27	9,488,000
15	Mancini, Mandy	Keller Williams Consultants	15	9,182,000
16	Kemp, Brian D	Keller Williams Capital Pttrs	12	8,947,000
17	Madosky Shaw, Lari	Coldwell Banker Realty	9	8,229,000
18	Buehler, Craig	Coldwell Banker Realty	20	7,758,000
19	Ferrari, Rhiannon M	EXP Realty, LLC	19	7,475,000
20	Abbott, Kelly	Howard Hanna Real Estate Svcs	19	7,174,000
21	Fisk, Jacob V	Red 1 Realty	25	7,099,000
22	Wheeler, Lacey D	Red 1 Realty	14	7,065,000
23	Shaffer, Donald E	Howard HannaRealEstateServices	20	6,998,000
24	Edwards, Kyle	The Brokerage House	12	6,998,000
25	Cox, Brittany	Keller Williams Greater Cols	19	6,909,000
26	Ramm, Jeff	Coldwell Banker Realty	9	6,810,000
27	Keener, Angela L	Keller Williams Consultants	18	6,623,000
28	Looney, Sherry L	Howard HannaRealEstateServices	20	6,476,000
29	Yoder-Barnhart, Nicole R	Howard Hanna Real Estate Serv	10	6,450,000
30	Ritchie, Lee	RE/MAX Partners	15	6,078,000
31	Ross, James E	Red 1 Realty	24	5,794,000
32	Hursh, Andrew J	The Westwood Real Estate Co.	11	5,789,000
33	Hinson, Alan D	New Albany Realty, LTD	3	5,650,000
34	Collins, Charles E	Red 1 Realty	18	5,600,000

Rank No	Agent	Office Name	Unit	Volume
35	Lubinsky, John D	RE/MAX Affiliates, Inc.	13	5,544,000
36	Fenters, Margaret M	Coldwell Banker Realty	9	5,439,000
37	Hughes, Malia K	Key Realty	13	5,417,000
38	Lane, Jeffrey S	Prodigy Properties	3	5,415,000
39	Evans, William Frederick	Auction Ohio	14	5,255,000
40	Beckett-Hill, Jill	Beckett Realty Group	8	5,235,000
41	Mitchell, Courtney J	RE/MAX Premier Choice	9	5,145,000
42	Willcut, Roger E	Keller Williams Consultants	10	5,064,000
43	Barlow, Jaysen E	Sell For One Percent	17	4,995,000
44	Rasmus, Jude A	Rasmus Real Estate Group, Inc.	16	4,898,000
45	Fox-Smith, Angelina L	Coldwell Banker Realty	12	4,816,000
46	Murphy, Patrick J	Keller Williams Consultants	12	4,812,000
47	Wemlinger, Kimberly B	Howard Hanna Real Estate Svcs	14	4,768,000
48	Lyubimova, Ekaterina	NextHome Experience	16	4,723,000
49	Bodipudi, Koteswara	Red 1 Realty	12	4,706,000
50	Alley, Rachel M	Keller Williams Capital Pttrs	9	4,692,000

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TOP 150 STANDINGS • BY VOLUME

Teams and Individuals Closed date from Jan. 1 - Feb. 28, as of March 17

Rank No	Agent	Office Name	Unit	Volume
51	Corbett, Martha	Sorrell & Company, Inc.	7	4,621,000
52	Kovacs, Kimberly A	Coldwell Banker Realty	13	4,515,000
53	Beirne, Daniel J	Opendoor Brokerage LLC	14	4,496,000
54	Clark, Amy G	Cutler Real Estate	13	4,472,000
55	Mackenzie, Cynthia C	CYMACK Real Estate	9	4,424,000
56	Jones, William R	RE/MAX Unlimited Results Realty	14	4,408,000
57	Romanelli, Cristina M	Keller Williams Greater Cols	11	4,406,000
58	Sauer, Jeffrey A	Rise Realty	2	4,400,000
59	Groza Yoko, Emily	The Brokerage House	8	4,391,000
60	Casey, Michael A	RE/MAX Connection	9	4,327,000
61	Skinner, Charles Gregory	Turning Point Realty	6	4,275,000
62	Stockdale, Brittany E	The Brokerage House	5	4,260,000
63	Mahler, Jeff A*	The Brokerage House	9	4,243,000
64	Hughes Pritchard, Lorri	RE/MAX Impact	5	4,232,000
65	Winter, Brad	Engel & Volkers Real Estate Advisors	5	4,225,000
66	Lustnauer, Milt	RE/MAX Premier Choice	5	4,204,000

Rank No	Agent	Office Name	Unit	Volume
67	Miller, Catherine W	NextHome Experience	5	4,168,000
68	Salmons, Robert E	Entera Realty LLC	12	4,151,000
69	Tanner-Miller, Angie	Coldwell Banker Realty	16	3,955,000
70	Byrne, Heather	KW Classic Properties Realty	8	3,866,000
71	Bell, Megan L	Real of Ohio	8	3,836,000
72	Conley, Amy E	Cutler Real Estate	6	3,824,000
73	Guanciale, Andrew P	Coldwell Banker Realty	10	3,766,000
74	Lindeman, E Allen	Re/Max Stars	5	3,760,000
75	Berg, Susan J	Coldwell Banker Realty	6	3,695,000
76	Ogle, Donna S	Coldwell Banker Realty	10	3,655,000
77	Laumann, Margot M	Street Sotheby's International	5	3,627,000
78	Knecht, Dylan J	RE/MAX Revealty	18	3,584,000
79	Giessler, Amy R	Cam Taylor Co. Ltd., Realtors	7	3,571,000
80	Heyd, Patricia	Redfin Corporation	7	3,562,000
81	Roginson, Gretchen M	Coldwell Banker Realty	6	3,515,000
82	LaBuda, Jo-Anne	Keller Williams Capital Ptnrs	7	3,512,000
83	Kilgore, Shelley	RE/MAX Partners	7	3,500,000
84	Murphy, Kristina R	Howard Hanna Real Estate Svcs	12	3,495,000
85	Lin, Miyuki	LPT Realty	6	3,460,000
86	Carpenter, C. H. Chip	Real Estate & Auction Services	4	3,450,000
87	Hance, Matthew	EXP Realty, LLC	8	3,433,000
88	Kim, Lory	RE/MAX Connection	14	3,417,000
89	Mulvany, Bryan R	Hart Real Estate Agency LLC	11	3,388,000
90	Kamann, Heather R	Howard Hanna Real Estate Services	11	3,373,000
91	Jones, Tracy J	Keller Williams Elevate - Strongsville	25	3,370,000
92	Evans, Nicole R	The Brokerage House	3	3,350,000
93	Hildinger, Suzette	Howard HannaRealEstateServices	3	3,319,000
94	Webb, Stephanie	Keller Williams Legacy Group	10	3,302,000
95	Pankuch, Michael T	RE/MAX Revealty	6	3,302,000
96	Liston, Zeke	Red 1 Realty	12	3,286,000
97	Wright, Kacey A	RE/MAX Partners	7	3,275,000
98	Coombs, Niko	EXP Realty, LLC	6	3,255,000
99	Chiero, Kathy L	Coldwell Banker Realty	7	3,237,000
100	Hart, J. Gregory	Hart Real Estate Agency LLC	7	3,237,000

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TOP 150 STANDINGS • BY VOLUME

Teams and Individuals Closed date from Jan. 1 - Feb. 28, as of March 17

Rank No	Agent	Office Name	Unit	Volume
101	Beeney, Shelley J	Howard Hanna Real Estate Svcs	6	3,188,000
102	Richmond, Robert D	Red 1 Realty	9	3,188,000
103	Davis Spence, Katherine	The Brokerage House	7	3,187,000
104	Wainfor, Susan	Coldwell Banker Realty	9	3,166,000
105	Cowles, Lisa A	RE/MAX Town Center	10	3,134,000
106	Soller, Martin F	Coldwell Banker Realty	6	3,133,000
107	Hood, Shaun	Coldwell Banker Realty	7	3,130,000
108	Neff, Mark B	New Albany Realty, LTD	4	3,129,000
109	Janszen, Joseph A	Keller Williams Greater Cols	6	3,103,000
110	Janitzki, Seth J	Cam Taylor Co. Ltd., Realtors	6	3,097,000
111	Stevenson, Michelle L	M3K Real Estate Network Inc.	9	3,034,000
112	Shields, Bradley L	Redfin Corporation	7	3,033,000
113	Fair, Diana	The Westwood Real Estate Co.	11	3,033,000
114	Cleary, Michele L	Howard Hanna Real Estate Svcs	6	2,985,000
115	Robinson, Andrew W	Real of Ohio	4	2,982,000
116	Vanhorn, Kohl	RE/MAX Impact	11	2,979,000
117	Kessler-Lennox, Jane	New Albany Realty, LTD	3	2,975,000
118	Brown, Misty P	Move Real Estate	5	2,974,000
119	Pattison, Susie L	Cutler Real Estate	4	2,969,000
120	Morrison, Natalie H	e-Merge Real Estate	10	2,954,000
121	Powell, Teresa A	Real of Ohio	4	2,941,000
122	Snow, Jennifer	Red 1 Realty	9	2,937,000
123	Hamrick, Kimberly D	Keller Williams Consultants	9	2,934,000
124	McCurdy, Kurt B	Howard Hanna Real Estate Svcs	4	2,930,000
125	VanGundy, Stephanie J	Howard Hanna Real Estate Services	8	2,929,000
126	Mulroy, Caitlyn	Redfin Corporation	9	2,924,000
127	Hiss, Erik	Keller Williams Capital Ptnrs	8	2,810,000
128	Andrews, Trevor R	RE/MAX Revealty	9	2,797,000
129	Noggle, Michelle	RE/MAX Revealty	10	2,759,000
130	Bruce, Justin	Real of Ohio	3	2,751,000
131	Boot, Yuriy A	BUCH Realty, LLC	8	2,749,000
132	Groom, Mick	Century 21 Excellence Realty	7	2,733,000
133	Parsley, David H	Firstmark Real Estate LLC	5	2,706,000

Rank No	Agent	Office Name	Unit	Volume
134	Hughes Smith, Emily	RE/MAX Connection	7	2,702,000
135	Wimmers, James E	Keller Williams Consultants	8	2,694,000
136	Kanowsky, Jeffrey I	Keller Williams Greater Cols	8	2,679,000
137	Correll, Eric	Hill Real Estate	2	2,671,000
138	Koontz Gilmour, Paula	KW Classic Properties Realty	3	2,662,000
139	Griffith, Tyler R	RE/MAX Peak	8	2,657,000
140	Guzzo, Ronald A	RE/MAX Premier Choice	6	2,641,000
141	Ogden Oxender, Erin	Keller Williams Capital Ptnrs	5	2,624,000
142	Henry, Amy Jo	Howard Hanna Real Estate Svcs	2	2,620,000
143	Raun- Thomas, Ashley M	Sorrell & Company, Inc.	4	2,620,000
144	Raabe, Thomas J	The Westwood Real Estate Co.	4	2,619,000
145	Wahlsmith, Butch	Redfin Corporation	6	2,599,000
146	Culbertson, Dave T	Howard Hanna Real Estate Svcs	7	2,577,000
147	Burnheimer, Colin	Thrive Realty, Ltd.	3	2,574,000
148	Seiler, Jennifer L	Coldwell Banker Realty	7	2,571,000
149	Rano-Jonard, Linda M	RE/MAX Affiliates, Inc.	7	2,545,000
150	Roehrenbeck, James F	RE/MAX Town Center	7	2,544,000

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- Our proven offer process
- We educate clients on the 10 ways to win



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TOP 150 STANDINGS • BY UNIT

Teams and Individuals Closed date from Jan. 1 - Feb. 28, as of March 17

Rank No	Agent	Office Name	Volume	Unit
1	Ruehle, Ryan J	EXP Realty, LLC	29,291,000	92
2	Tartabini, Daniel V	New Advantage, LTD	26,999,000	50
3	Rafiq, Alan J	D.R. Horton Realty of Ohio, In	17,580,000	43
4	Raines, Sandy L	The Raines Group, Inc.	27,778,000	41
5	Fairman, Charlene K	The Realty Firm	19,770,000	37
6	Hencheck, Alexander A	HMS Real Estate	18,449,000	35
7	Ruff, Jeffery W	Cutler Real Estate	26,544,000	32
8	Clarizio, Bradley	Red 1 Realty	9,488,000	27
9	Cooper, Sam	Howard Hanna Real Estate Svcs	11,203,000	27
10	Lynn, Lori	Keller Williams Consultants	9,520,000	27
11	Ciamacco, DeLena	RE/MAX Connection	17,426,000	27
12	Fisk, Jacob V	Red 1 Realty	7,099,000	25
13	Jones, Tracy J	Keller Williams Elevate - Strongsville	3,370,000	25
14	Ross, James E	Red 1 Realty	5,794,000	24
15	Wills, Julie R	Howard Hanna Real Estate Svcs	9,974,000	23
16	Graham, Mark	Countrytyme Realty, LLC	1,995,000	21

Rank No	Agent	Office Name	Volume	Unit
17	Riddle, Robert J	New Albany Realty, LTD	13,348,000	21
18	Buehler, Craig	Coldwell Banker Realty	7,758,000	20
19	Shaffer, Donald E	Howard HannaRealEstateServices	6,998,000	20
20	Looney, Sherry L	Howard HannaRealEstateServices	6,476,000	20
21	Cox, Brittany	Keller Williams Greater Cols	6,909,000	19
22	Ferrari, Rhiannon M	EXP Realty, LLC	7,475,000	19
23	Abbott, Kelly	Howard Hanna Real Estate Svcs	7,174,000	19
24	Keener, Angela L	Keller Williams Consultants	6,623,000	18
25	Collins, Charles E	Red 1 Realty	5,600,000	18
26	Knecht, Dylan J	RE/MAX Revealty	3,584,000	18
27	Barlow, Jaysen E	Sell For One Percent	4,995,000	17
28	Rasmus, Jude A	Rasmus Real Estate Group, Inc.	4,898,000	16
29	Lyubimova, Ekaterina	NextHome Experience	4,723,000	16
30	Tanner-Miller, Angie	Coldwell Banker Realty	3,955,000	16
31	Mancini, Mandy	Keller Williams Consultants	9,182,000	15
32	Ritchie, Lee	RE/MAX Partners	6,078,000	15
33	Wemlinger, Kimberly B	Howard Hanna Real Estate Svcs	4,768,000	14
34	Wheeler, Lacey D	Red 1 Realty	7,065,000	14
35	Kim, Lory	RE/MAX Connection	3,417,000	14
36	Beirne, Daniel J	Opendoor Brokerage LLC	4,496,000	14
37	Evans, William Frederick	Auction Ohio	5,255,000	14
38	Jones, William R	RE/MAX Unlimited Results Realty	4,408,000	14
39	Lubinsky, John D	RE/MAX Affiliates, Inc.	5,544,000	13
40	Clark, Amy G	Cutler Real Estate	4,472,000	13
41	Kovacs, Kimberly A	Coldwell Banker Realty	4,515,000	13
42	Miller, Sam	Re/Max Stars	2,389,000	13
43	Hughes, Malia K	Key Realty	5,417,000	13
44	Solomon, Arthur A	Coldwell Banker Heritage	2,513,000	13
45	Murphy, Patrick J	Keller Williams Consultants	4,812,000	12
46	Fox-Smith, Angelina L	Coldwell Banker Realty	4,816,000	12
47	Bodipudi, Koteswara	Red 1 Realty	4,706,000	12
48	Liston, Zeke	Red 1 Realty	3,286,000	12
49	Edwards, Kyle	The Brokerage House	6,998,000	12
50	Salmons, Robert E	Entera Realty LLC	4,151,000	12

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TOP 150 STANDINGS • BY UNIT

Teams and Individuals Closed date from Jan. 1 - Feb. 28, as of March 17

Rank No	Agent	Office Name	Volume	Unit
51	Kemp, Brian D	Keller Williams Capital Ptnrs	8,947,000	12
52	Kendle, Ronald D	RE/MAX Town Center	11,393,000	12
53	Murphy, Kristina R	Howard Hanna Real Estate Svcs	3,495,000	12
54	Fair, Diana	The Westwood Real Estate Co.	3,033,000	11
55	Hursh, Andrew J	The Westwood Real Estate Co.	5,789,000	11
56	Mulvany, Bryan R	Hart Real Estate Agency LLC	3,388,000	11
57	Romanelli, Cristina M	Keller Williams Greater Cols	4,406,000	11
58	Vanhorn, Kohl	RE/MAX Impact	2,979,000	11
59	Kamann, Heather R	Howard Hanna Real Estate Services	3,373,000	11
60	Willcut, Roger E	Keller Williams Consultants	5,064,000	10
61	Yoder-Barnhart, Nicole R	Howard Hanna Real Estate Serv	6,450,000	10
62	Cooper, Joshua D	RE/MAX Revealty	2,020,000	10
63	Ogle, Donna S	Coldwell Banker Realty	3,655,000	10
64	Noggle, Michelle	RE/MAX Revealty	2,759,000	10
65	Morrison, Natalie H	e-Merge Real Estate	2,954,000	10
66	Cowles, Lisa A	RE/MAX Town Center	3,134,000	10
67	Webb, Stephanie	Keller Williams Legacy Group	3,302,000	10

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Rank No	Agent	Office Name	Volume	Unit
68	Guanciale, Andrew P	Coldwell Banker Realty	3,766,000	10
69	Winland, Jessica	Coldwell Banker Realty	2,277,000	10
70	Mulroy, Caitlyn	Redfin Corporation	2,924,000	9
71	Alley, Rachel M	Keller Williams Capital Ptnrs	4,692,000	9
72	Hamrick, Kimberly D	Keller Williams Consultants	2,934,000	9
73	Stevenson, Michelle L	M3K Real Estate Network Inc.	3,034,000	9
74	Mitchell, Courtney J	RE/MAX Premier Choice	5,145,000	9
75	Wainfor, Susan	Coldwell Banker Realty	3,166,000	9
76	Ramm, Jeff	Coldwell Banker Realty	6,810,000	9
77	Figueroa, Ethel Lia	Mi Casa Legacy LLC	2,291,000	9
78	Mahler, Jeff A*	The Brokerage House	4,243,000	9
79	Madosky Shaw, Lari	Coldwell Banker Realty	8,229,000	9
80	Casey, Michael A	RE/MAX Connection	4,327,000	9
81	Richmond, Robert D	Red 1 Realty	3,188,000	9
82	Andrews, Trevor R	RE/MAX Revealty	2,797,000	9
83	Jenkins, Brady J	Point Realty, LLC	2,320,000	9
84	Hartley, Miles M	Delicious Real Estate Group	2,392,000	9
85	Hill, Cecilia J	Coldwell Banker Heritage	1,005,000	9
86	Bates, Jacob	Di Lusso Real Estate	2,093,000	9
87	Snow, Jennifer	Red 1 Realty	2,937,000	9
88	MacKenzie, Cynthia C	CYMACK Real Estate	4,424,000	9
89	Fenters, Margaret M	Coldwell Banker Realty	5,439,000	9
90	Groza Yoko, Emily	The Brokerage House	4,391,000	8
91	Stone, Todd C	EXP Realty, LLC	2,517,000	8
92	Lieu, Jimmy	Swiss Realty LTD	1,475,000	8
93	Kanowsky, Jeffrey I	Keller Williams Greater Cols	2,679,000	8
94	Beckett-Hill, Jill	Beckett Realty Group	5,235,000	8
95	Lepore, Sarah S	Fourseasons Realty LLC.	2,069,000	8
96	Fisher, Keli M	e-Merge Real Estate Results	1,933,000	8
97	Diaz, Byron	NextHome Experience	1,268,000	8
98	Boot, Yuriy A	BUCH Realty, LLC	2,749,000	8
99	El Mejatay, Omar	Carleton Realty, LLC	2,186,000	8
100	Breckner, Brian	Beckett Realty Group	2,122,000	8

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TOP 150 STANDINGS • BY UNIT

Teams and Individuals Closed date from Jan. 1 - Feb. 28, as of March 17

Rank No	Agent	Office Name	Volume	Unit
101	Bell, Megan L	Real of Ohio	3,836,000	8
102	Williams-Gebhardt, Angela M	Heart State Realty LLC	1,743,000	8
103	Byrne, Heather	KW Classic Properties Realty	3,866,000	8
104	Hiss, Erik	Keller Williams Capital Ptnrs	2,810,000	8
105	Michel, Meg	RE/MAX Winners	2,340,000	8
106	Harr, William Christopher	RE/MAX ONE	2,261,000	8
107	Griffith, Tyler R	RE/MAX Peak	2,657,000	8
108	Hart, Georgia	Keller Williams Capital Ptnrs	1,893,000	8
109	Wimmers, James E	Keller Williams Consultants	2,694,000	8
110	Rooks, Scott David	Lakeside Real Estate & Auction	968,000	8
111	Wampler, Stacey J	Sluss Realty Company	1,659,000	8
112	VanGundy, Stephanie J	Howard Hanna Real Estate Services	2,929,000	8
113	Hall, Connie L	Rock House Realty LLC	2,258,000	8
114	Horne, Jeffrey E	Coldwell Banker Heritage	1,527,000	8
115	Madosky, Michelle E	Coldwell Banker Realty	1,477,000	8
116	Hance, Matthew	EXP Realty, LLC	3,433,000	8
117	Hart, J. Gregory	Hart Real Estate Agency LLC	3,237,000	7

Rank No	Agent	Office Name	Volume	Unit
118	Ford, Clint A	Coldwell Banker Realty	2,535,000	7
119	Rano-Jonard, Linda M	RE/MAX Affiliates, Inc.	2,545,000	7
120	Hood, Shaun	Coldwell Banker Realty	3,130,000	7
121	Fader, Scott	Joseph Walter Realty, LLC	1,058,000	7
122	Moll, Mindy M	Key Realty	2,472,000	7
123	Doyle, Michael	Real of Ohio	2,317,000	7
124	LaBuda, Jo-Anne	Keller Williams Capital Ptnrs	3,512,000	7
125	Roehrenbeck, James F	RE/MAX Town Center	2,544,000	7
126	Hughes Smith, Emily	RE/MAX Connection	2,702,000	7
127	Ett, William A	Coldwell Banker Realty	1,691,000	7
128	Groom, Mick	Century 21 Excellence Realty	2,733,000	7
129	Seiler, Jennifer L	Coldwell Banker Realty	2,571,000	7
130	Elflein, Joan	Ohio Broker Direct, LLC	1,835,000	7
131	Giessler, Amy R	Cam Taylor Co. Ltd., Realtors	3,571,000	7
132	Baisden, Anne M	RE/MAX ONE	2,408,000	7
133	Chiero, Kathy L	Coldwell Banker Realty	3,237,000	7
134	Davis Spence, Katherine	The Brokerage House	3,187,000	7
135	Falah, Sinan	Coldwell Banker Realty	2,536,000	7
136	Wills, Elizabeth Genevieve	Rock House Realty LLC	2,029,000	7
137	Filia, J. Nathan	Golden Gate Real Estate	2,259,000	7
138	Donovan, Anne	Coldwell Banker Realty	2,182,000	7
139	Toth, Sherrie Ing	RE/MAX Consultant Group	1,114,000	7
140	Wright, Kacey A	RE/MAX Partners	3,275,000	7
141	Dixon, Tracey L	Keller Williams Greater Cols	2,391,000	7
142	Whitten, Glen	Ohio Property Group, LLC	2,420,000	7
143	Culbertson, Dave T	Howard Hanna Real Estate Svcs	2,577,000	7
144	Corbett, Martha	Sorrell & Company, Inc.	4,621,000	7
145	Shields, Bradley L	Redfin Corporation	3,033,000	7
146	Kelly, Kimberly Jo	Di Lusso Real Estate	2,178,000	7
147	Flach-Moore, Stacey L	Coldwell Banker Realty	2,344,000	7
148	Buck, Christy A	LEPI & ASSOC.	2,235,000	7
149	Kopis, Siara B	Real of Ohio	1,778,000	7
150	Heyd, Patricia	Redfin Corporation	3,562,000	7

Disclaimer: Beginning January 2024, data includes all agents reporting regardless of transaction type. We do not have the ability to know and understand the base of a licensed agent's business and type. This data should be used for informational purposes only. Information is based on reported numbers through the MLS as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported which affects all parties involved in a transaction. New construction or numbers not reported through the MLS within the date range listed are not included. Asterisk indicates individual.

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- JUNE 10** **Realtor Care Day**
- JULY 24** **Back to School Donation Drive**
- AUGUST 28** **Builder Expo**
- SEPTEMBER 14** **Membership Mingle**
- SEPTEMBER 25** **Strategic Partner Event**
- OCTOBER 23** **5th Annual WCR Fashion Show**
- NOVEMBER 20** **2027 Governing Board Installation**
- DECEMBER 7** **Membership Mingle**

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