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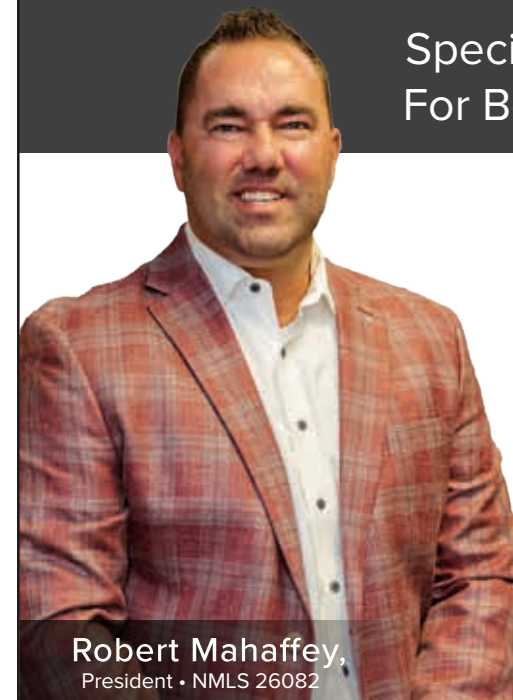
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Meet Gordon & Tedra GREEN of The Green Team Cincinnati

WRITTEN BY ELIZABETH MCCABE
PHOTO CREDIT: KRISTA SILZ OF GINCY PHOTO

BETTER TOGETHER



“Last year we did \$30 million in sales, and we’re just getting started,” says Gordon Green as he reflects on the growth of The Green Team Cincinnati. From solo agent to team leader, Gordon now runs a powerhouse organization alongside his wife, Tedra, turning vision into results and building a team that’s as disciplined as it is dynamic.

“This business has been wonderful,” Gordon says of working with Tedra. “It’s been a big adjustment.” Adjustment, in their case, turned into momentum.

Production Meets Partnership

Before Tedra came on board, Gordon had been licensed since 2015, building his business solo for eight years. “I learned every part of the business from prospecting to closing and built the foundation needed to grow a team.”

Tedra joined the business three years ago after a successful career in retail management, where she ran large teams

at Target. “We had a five-year plan,” Gordon explains. “The idea was to retire Tedra from her previous career and build a team together. Tedra brought the execution, and I brought the vision. It clicked fast once she came on board.”

Today, The Green Team consists of eight agents, ten including Gordon and Tedra, and the group continues to expand with mentorship and support at the center of their model. Their philosophy is simple: help agents grow, then let them soar.

Discipline from the Ground Up

Gordon’s background in the Ohio Army National Guard has influenced every decision he makes. It made him the leader and courageous man that he is today. Enlisting just two weeks before 9/11, he served as a reconnaissance scout and in military intelligence.

“It was an adventure for sure,” he says. “I am just very glad and thankful that I did it.” His only regret? “I wish I had

spent 20 years in the military and gone full-time. I would have been retired for life,” he candidly comments.

Even though he didn’t serve as long as he desired, the lessons that he learned stick with him for life.

“It taught me about the world, leadership, and how to manage adversity,” he says. “And just how good we really have it in America.” The principles he learned translated well into real estate, especially the diversity of situations he encounters. “Every day in real estate is a new challenge. Other people’s lives and finances are at stake. You have to show up, stay consistent, and triage problems efficiently.”

That military mindset has become a cornerstone of The Green Team’s approach, balancing accountability with mentorship to grow a team that can handle any challenge while keeping clients’ best interests first.



Building a Team, Not Just a Business

When Tedra stepped into real estate, she immediately transformed the day-to-day operations. “Gordon has brilliant visions,” she explains. “My mind goes into execution mode, planning how it’s going to happen. I make sure everything gets done.” Her organization and people skills are an asset to the Green Team.

Their complementary strengths have attracted attention from other couples in real estate. “Most large teams don’t have a couple running it,” Gordon says. “People often ask, ‘How are you doing it?’ And we tell them that it’s about balance, communication, and being intentional with time.” Working together has brought them closer.

“Now we are in the trenches together every single day,” notes Gordon. “We are in it for the long haul. Partnering with someone in both marriage and business? It’s rare that you get to do that together at such a high level.” He and Tedra wouldn’t have it any other way.

The team focuses on mentorship and teaching agents to fly on their own in due time.

“We don’t anticipate that agents will remain on the team forever,” Gordon explains. “We teach them how to recruit, train, and prospect so they can build their own business while benefiting from our systems and support.” Consider the Green Team an agent accelerator as well as a solid foundation for future success.

Growth, Strategy, and Bold Goals

Joining eXp Realty in December 2023 accelerated their trajectory. Production jumped from \$12 million in 2024 to \$30 million in just a single year. For 2026, Gordon sets a bold stretch goal: \$60 million in sales. “I’m putting that out into the universe,” he smiles.

“We’ve learned valuable lessons along the way,” he notes. “Mega-teams with hundreds of agents might look impressive, but growth has to be profitable.” It’s not about ego to the Green Team. Instead, it’s about building





“ ”

“We’ve doubled our business in the past few years. The right alignment with the right people has made all the difference. When we bring on the right agents, partners, and mentees, we’re building a second family.”

a sustainable organization and creating impact for their clients and the overall communities of Cincinnati.

Tedra agrees. “We’ve doubled our business in the past few years. The right alignment with the right people has made all the difference. When we bring on the right agents, partners, and mentees, we’re building a second family.”

Family and Community at the Core
Outside the office, Gordon and Tedra raise two teenagers—Isabella, 18, and Gordon, 16—both active in sports,

drama, and choir. “We’re so blessed,” Tedra says. Gordon adds, “We would love to help them both in real estate.”

They also dedicate themselves to the community. This year, they are sponsoring and volunteering for the Be The Change Car Show in Mason, Ohio on Saturday, June 27, aiming to raise \$60,000–\$70,000 for local charities, including food drives and the Great Oaks School Foundation. Gordon, a lifelong car enthusiast, jokes, “I love fast European and Japanese cars.” Tedra makes sure to remind him that he has to sell another

house to afford the parts! Gordon laughs, “I’ve done that 72 times now.”

Pickleball, automotive racing and European travel adventures round out their personal lives, but real estate and the people around them remain central. “We spend so much time in this business, we want everyone to feel like family,” Tedra says.

Better Together

For Gordon and Tedra Green, success is measured in impact, mentorship, and alignment. “It has been more rewarding than I could have imagined,” Tedra says. Gordon nods: “We’re doing this to have a greater impact on the community and help younger agents find their own path. That’s what matters most.”

With a beautiful partnership and a clear vision, The Green Team Cincinnati is proving that building a business with purpose (and the right partner) can turn \$30 million in sales into something far bigger: a legacy.

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Bre Sellers

AT THE VILLAGE PROPERTY COLLECTIVE GROUP

WRITTEN BY ELIZABETH MCCABE
PHOTO CREDIT: TIM CORBETT-SPANAGEL

Bre Sellers does not ease into anything.

She launches.

When the world shut down in 2020, and restaurants closed overnight, Bre, who had built a successful career bartending full-time, found herself at home with a newborn and nowhere to go.

“I have to find something to do,” she told herself.

For years, bartending had been good to her. The money was strong. The energy fit her personality. But sitting still? That was never going to work.

“I’ve never been able to work a 9–5,” Bre says. She describes herself as an “insatiable dreamer type.” The kind of person who has to be building something. Chasing something. Growing into something.

So she picked up the phone and called an old high school acquaintance who was doing well in real estate. She shadowed her for a few days.

“I loved it,” Bre says.

She saw the lifestyle. The flexibility. The ceiling (or rather, the lack of one).

And she jumped.



From Bartender to Breakout Agent

Bre got licensed and dove in during one of the most unpredictable markets in modern history.

Her first year? \$3.5 million in sales.

Her second year? Slightly more.

Then came the stall.

“The honeymoon period is real,” she says. “Once those first clients move, you realize you have to build something sustainable.”

Door knocking? Not her jam. Cold calling all day? Absolutely not.

“I’m not a call center, cold-calling kind of gal,” she says. “I want to love what I do.” After a frustrating 2023, where she earned just \$35,000 in real estate, Bre knew she needed a reset.

“I needed a breath of fresh air.”

She joined Plum Tree Realty at the start of 2024, a 100% commission brokerage known for its strong agent community.

“The community of agents has been so great,” she says. “We’re all making good money,



so everyone is happy. It’s been really great.”

Then things shifted. She began co-oping with another agent who was overwhelmed with leads. Bre stepped in to help run them.

“It was a whirlwind of contracts,” she says. “Consistently flowing.”

Within months, she decided to buy her own leads.

“It’s business,” Bre says. “There is no other business in the world that doesn’t pay for leads and marketing.” And just like that, the snowball started rolling.

The Numbers That Turn Heads
2024: \$8 million in volume. Around \$200,000 earned.

2025: \$17.3 million in production. Nearly \$500,000.

And she’s just getting started.

“I don’t look back on it like it was hard,” Bre says. “I can double that.”

Her vision? She could personally produce \$40 million. Her team members could produce \$20 million each. Together?

“That’s an \$80 million team.” She says it calmly. Matter-of-factly. Like it’s already happening. Because in her mind, it is.

The Village Property Collective Group
Bre lives in Bethel, a village near Clermont and Brown County.



She loves the symbolism. “Everything takes a village,” she says. So she named her team The Village Property Collective Group. This is their first full year as a team. Let’s just say they’re not playing small.

Last year at a Super Bowl party, one of Bre’s friends was miserable at her job. Bre made an offer.

“If I pay for you to get your license, will you do it?”

She did. Julie Willenborg got licensed mid-year and closed \$2 million between July and December under Bre’s mentorship. “She’s been my baby bird under my wing,” Bre says.

Another agent, Dru Craig, joined in July and closed \$4 million by year’s end. Bre beams when she talks about them.

“I’m excited to see what they do with a full year.” Her goal this spring? Hire a full-time admin and keep scaling.

Planting Roots

With her 2025 success, Bre made another bold move: she bought a building.

Cash.

A former gun and ammo shop on Route 125 in Bethel. Three small offices and a kitchenette—perfect for her growing team. Her husband, Rusty, who has years of experience in home improvement and carpentry, renovated it.

They’ve even formed an LLC to take on renovation projects for her clients, with the long-term goal of doing one to two fix-and-flips a year to replace Rusty’s salary entirely.

“I’ll drive anywhere,” Bre says. “Dayton. Kentucky. Wherever you want to look—I’ll go.”



But she’s also deeply rooted in her own community.

She volunteers at her children’s school events. Sponsors athletic departments. Buys fair banners. Sponsors kickball teams. Supports booster clubs. She’s passionate about clearing athletic fees so kids can play sports.

“We are here for such a short period of time,” she says. “It makes me feel good to make others happy.”

She says it simply. No fanfare.

“If you do good, good will come back to you.”

Farm Life & Big Energy

Bre and Rusty have two children: Tucker, almost 7, and Sage, 4. They also have what Bre laughingly calls “an animal hoarding addiction.”

Horses.
A mini donkey.
Goats.
Kunekune pigs.

“I love animals and nature,” she says. “I’m an outdoor girl.” Rusty, apparently, is unfazed when she announces she’s bringing home another animal.

Beyond that, she has a tight-knit circle of 14 close friends, seven couples whose children have grown up together and call each other cousins.

“We are here for such a short period of time. It makes me feel good to make others happy. If you do good, good will come back to you.”



“I’m auntie to all my friends’ kids,” she says. “And vice versa.” Now, in this season of success, she’s able to give back to them. “Being in the position I am now, being able to give back to my friends; it’s so rewarding.”

No Ceiling

As a child, Bre was convinced she would become an Olympic-level horse trainer. She hauled herself to New Jersey to work on a high-level equestrian farm and attended a top equestrian school. After one semester, she realized it wasn’t for her.

“I still knew,” she says. “I’m going to do something.”

Bartending was fun, but it wasn’t enough.

“Real estate? Wow,” she says. “There’s no cap. No barrier I can’t break if I choose to. That’s exhilarating for me.”

At 23, she thought selling \$10 million a year would be the high life.

Now? She’s thinking bigger. Investing. Passive income. Long-term wealth. Ten- to fifteen-year plans.

And 2026? “We’re ready to take it on.”

Bre doesn’t accept “no.” She doesn’t accept ceilings. And she certainly doesn’t accept average. She builds villages. And she’s just getting started.

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Jeremy and his team keep a pulse on the mortgage industry and cater to clients with a special pre-approval process to help their offers stand out from other homebuyers. By conducting soft credit pulls that do not affect the client's credit score, along with gathering basic documents such as pay stubs and bank statements, they can send the application to underwriting without an address. If the underwriter approves the client's income, credit, and assets, Jeremy and his team provide a \$10,000 guarantee! This guarantee attests to the client's credibility and commitment to purchase a home. If the deal does not close due to income, credit, or assets, Jeremy and his team offers \$10,000 to the sellers!

ALL WE DO IS WIN!

JEREMY POPE, PRMG Loveland Team Branch Manager | NMLS # 874577
513.432.6971 | jpope@prmg.net

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GVC MORTGAGE

CLOSES LOANS FAST

As a busy real estate agent, you don't just need a lender. You need certainty. You need speed. You need answers when the scenario gets complicated, the last lender fell through, and the clock is ticking.

That's exactly what GVC Mortgage, Inc. was built to deliver.

"We opened this company in our region with my mentor, who trained me in the purchase business. Now he's my business partner," says Branch Manager and VP of Sales Cody Coomer. That mentor is Dan Farrell, who, alongside Mindy Farrell, helped launch the branch locally in June of last year.

Why make the move?

"Leadership," Cody says without hesitation. "Our CEO is an extremely down-to-earth guy. He grew up on a farm. Very Midwestern. He wears boots and flannel to the corporate office every day." He excels in mortgages and he's a natural-born leader.

That tone—sharp, humble, forward-thinking—defines the company culture.

Young Leadership. Competitive Edge.

GVC Mortgage itself is a relatively young company, led by executives primarily in their 40s and early 50s, decades younger than leadership at many legacy institutions. That matters.

"We're always looking for new edges to help our salespeople," Cody explains.



And those edges are tangible:

- Really competitive pricing
- An exceptional lock desk
- A 24-hour underwriting hotline (yes, even on weekends)
- Direct access to actual underwriters for scenario calls
- No overlays beyond standard Fannie Mae and Freddie Mac guidelines
- Pre-underwritten approvals
- An average clear-to-close time under 11.4 days for the past three years

WRITTEN BY ELIZABETH MCCABE
PHOTO CREDIT: BRENNIA SMITH



“Instead of going to a big bank or broker, we have so much more control over the process. We pre-underwrite all of our pre-approvals. That allows us to close quickly.”

“If a REALTOR® calls us and says, ‘I’ve got a crazy scenario. What do you think?’, we can literally call an underwriter anytime,” Cody says. “You’re not waiting three days for an email.”

Speed is not accidental here. It’s engineered.

From application to clear-to-close in under 11.4 days isn’t marketing fluff. It’s a sustained average.

Control Equals Confidence

Unlike big-box banks or disconnected broker models, GVC funds its own loans and maintains significant control throughout the process.

“Instead of going to a big bank or broker, we have so much more control over the process,” Cody explains. “We pre-underwrite all of our pre-approvals. That allows us to close quickly.”

And when other lenders stumble?

“When it doesn’t stick somewhere else, I’ll get the call to close it,” he says. “And it will close on time.”

Another major differentiator: GVC uses an appraisal panel.

“We work with a local appraisal panel. We don’t outsource that like other companies,” Cody notes. In a market where valuations can make or break a deal, local expertise matters.

The Numbers Don’t Lie

When Cody and his team transitioned to GVC Mortgage in June of last year,



“We do a lot of stuff in the pickleball community,” Cody says.

Dan Farrell is an avid pickleball enthusiast, and the sport has even helped connect Cody’s dad into a broader social circle. It’s business woven naturally into community life.

Experience That Runs Deep

Cody brings 15 years of experience to the table. A third-generation mortgage professional, he’s been immersed in the industry since age 21. He is a wealth of knowledge, which shows how he structures deals and communicates with agents.

“I’m all about solving problems, helping people, and doing good business,” he says. “I always pick up my phone.”

In a world of automated responses and delayed callbacks, that alone is powerful.

Life Beyond the Loan File

Outside the office, Cody’s life is full. Three dogs. Two cats. This proud pet parent makes meals for all of them.

And now, there’s momentum. The branch is growing. The systems are working. The closings are happening—quickly.

In a market where timing wins contracts and certainty wins trust, GVC Mortgage has positioned itself as more than a lender. It’s a competitive advantage. And as Cody puts it, “We can get more loans done.”

Expect the best at GVC Mortgage. Quick closings. Exceptional customer service. Constant communication. Don’t leave mortgages to chance.

CONTACT US!

Contact GVC Mortgage Today!
Cody Coomer
513-479-4630

Flexible lending within agency guidelines. Fewer overlays. Strong pricing. Real underwriting access. More loans getting done within reason and responsibly.

Invested in Community

GVC Mortgage isn’t just operating inside office walls. The company is a head sponsor of The Pickle Lodge and its new venue, Lunken Landing. They are always looking to include their referral partners at their pickleball events.

every loan officer who made the move doubled their volume within six months.

“All of us doubled our volume,” he says. “The proof is in the company.”

The timing aligned with a shifting market with inventory improving slightly, rates stabilizing, and buyers re-entering. But Cody believes the internal tools made the real difference.

“We have a lot of great problem-solving tools that we didn’t have before. Period.”

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TOP 150 STANDINGS

Teams and Individuals | By Volume Jan 1- Feb 28 as of March 10th, 2026 at 2:50PM

Rank	Name	Office	Total	Volume
1	Scott A. Oyler	Coldwell Banker Realty	30	\$18,052,213
2	Peter D. Chabris	Keller Williams Seven Hills	53	\$15,478,092
3	Ragan R. McKinney	Regan McKinney Real Estate	41	\$15,088,780
4	Brittney Frietch	BF Realty	19	\$14,174,504
5	Julie K. Back*	Sibcy Cline	9	\$13,516,000
6	Shelley Miller Reed	Coldwell Banker Realty	14	\$12,279,400
7	Amy Hackett Roe	Coldwell Banker Realty	13	\$12,235,500
8	Eleanor D. Kowalchik	Keller Williams Pinnacle Group	26	\$11,101,334
9	Heather McColaugh	BF Realty	13	\$11,064,504
10	Rick J. Finn	Coldwell Banker Realty	22	\$10,058,370
11	Austin R. Castro	Coldwell Banker Heritage	11	\$9,026,400
12	Heather R. Herr	Private Real Estate Collection	18	\$8,636,800
13	Zach Singler	RE/MAX Local Experts	7	\$6,907,000
14	Eric Surkamp	Comey & Shepherd	4	\$6,385,000
15	Andrew Gaydosh	eXp Realty	16	\$6,288,405
16	Daniel Baron	Keller Williams Advisors	19	\$6,110,508
17	Julia Packer P. Wesselkamper	Coldwell Banker Realty	9	\$5,986,850
18	Jeri O'Brien-Lofgren	Sibcy Cline	4	\$5,860,000
19	Lesli D. Norris	Coldwell Banker Realty	12	\$5,858,900
20	Alexander Schafers	RE/MAX United Associates	12	\$5,771,500
21	Monika Deroussel	eXp Realty	13	\$5,641,400
22	Heather M. Stallmeyer	Coldwell Banker Realty	6	\$5,300,000
23	James E. Pitzer III	Coldwell Banker Realty	14	\$5,244,500
24	Michael L. Murtland	Comey & Shepherd	12	\$5,199,000
25	Walter B. Gibler	Coldwell Banker Realty	13	\$5,167,801
26	Heather Alley	Keller Williams Advisors	11	\$5,116,250
27	Evan Johnson	Cutler Real Estate	11	\$5,017,900
28	Holly Finn	Coldwell Banker Realty	11	\$4,838,400
29	Sue A. Wahl	Comey & Shepherd	13	\$4,711,900
30	Kyle Mahoney	Sibcy Cline	5	\$4,549,870
31	Tom Canning	Comey & Shepherd	3	\$4,511,850
32	Adam G. Marit	Real Link	10	\$4,505,900
33	Andrea DeStefano	Sibcy Cline	8	\$4,490,195
34	Sue M. Miller	Comey & Shepherd	12	\$4,451,900

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TOP 150 STANDINGS

Teams and Individuals | By Volume Jan 1- Feb 28 as of March 10th, 2026 at 2:50PM

Rank	Name	Office	Total	Volume
35	Nikki M. Hayden	Private Real Estate Collection	10	\$4,350,900
36	Helena F. Cameron	Sibcy Cline	11	\$4,344,900
37	Robert Kugler	Bowling & Kugler Realty	3	\$4,334,230
38	Oscar Asesyan	Coldwell Banker Realty	10	\$4,314,476
39	Jason A. Sheppard	Coldwell Banker Realty	7	\$4,307,500
40	Patrick J. Cagney	Coldwell Banker Realty	11	\$4,260,441
41	Rakesh Ram	Coldwell Banker Realty	13	\$4,159,400
42	Tom Deutsch Jr.	Coldwell Banker Realty	12	\$4,148,800
43	Xanni Burton	Glasshouse Realty Group	8	\$4,030,500
44	Janelle A. Sprandel	Comey & Shepherd	10	\$4,013,800
45	Keith T. Taylor	Comey & Shepherd	12	\$4,012,910
46	Jessica Bauer Crichton	Comey & Shepherd	10	\$3,982,500
47	Amanda Fite	Wilson Realtors	20	\$3,977,900
48	Lisa McCarthy	Coldwell Banker Realty	9	\$3,961,263
49	Tyler McConnell	Comey & Shepherd	9	\$3,911,500
50	Jamie Gabbard	Glasshouse Realty Group	12	\$3,876,400
51	Candace K. Tolliver	Re/Max Time	11	\$3,869,100
52	Richard Davey	Comey & Shepherd	11	\$3,762,910
53	Tyler R. Minges	Huff Realty	12	\$3,734,036
54	Avery R. Lindner	Coldwell Banker Realty	6	\$3,709,900

Rank	Name	Office	Total	Volume
55	Monica Roberts	Coldwell Banker Realty	10	\$3,707,000
56	Anthony Vanjohnson	eXp Realty	12	\$3,695,580
57	Ronald A. Bisher	Coldwell Banker Realty	11	\$3,664,400
58	Jon L. Bowling	RE/MAX Preferred Group	13	\$3,646,750
59	Donald M. Johnson	Cutler Real Estate	7	\$3,567,900
60	Myles Greeley	Keller Williams Community Part	10	\$3,525,400
61	Amy L. Markowski	Real of Ohio	13	\$3,475,194
62	Jerry T. Garrison	Keller Williams Advisors	3	\$3,438,000
63	Timothy J. Mahoney II	Sibcy Cline	3	\$3,379,870
64	Kelly Little	Plum Tree Realty	13	\$3,374,800
65	Kurt J. Lamping	Sibcy Cline	15	\$3,351,500
66	David D. Browning	Coldwell Banker Realty	6	\$3,333,475
67	Beth Volpe	BF Realty	2	\$3,221,430
68	Nathalie S. Mortine	eXp Realty	11	\$3,219,300
69	Tina A. Burton	Sibcy Cline	9	\$3,175,973
70	Denise L. Gifford	Keller Williams Advisors	10	\$3,139,000
71	Tiffany B. Allen-Zeuch	Sibcy Cline	4	\$3,125,000
72	Luke R. Luther	Coldwell Banker Realty	3	\$3,125,000
73	Brittney Lovdal	Keller Williams Advisors	8	\$3,100,500
74	Rogier Slingerland	Comey & Shepherd	2	\$3,100,000
75	Gina A. Dubell-Smith	eXp Realty	3	\$3,086,900
76	Marion T. Messerle	Coldwell Banker Realty	5	\$3,084,235
77	Amanda J. Pertuset	Coldwell Banker Realty	7	\$3,039,900
78	Angelo M. Pusateri	Comey & Shepherd	3	\$3,014,900
79	Allen D. Ernst II	Coldwell Banker Realty	9	\$3,004,500
80	Robert M. Collins	eXp Realty	6	\$3,004,000
81	Elizabeth G. Burk	Sibcy Cline	1	\$3,000,000
82	Tom Hambly	Relocation Planners	8	\$2,968,000
83	Nichole Yockey	Comey & Shepherd	7	\$2,931,200
84	Regina M. Hamilton	Sibcy Cline	6	\$2,928,800
85	John Alley	Keller Williams	4	\$2,906,500
86	Michael T. Wiseman	NavX Realty	8	\$2,901,400
87	James Hurtubise	Keller Williams Advisors	10	\$2,896,000
88	Chris R. Waits	Sibcy Cline	8	\$2,884,000
89	Trent S. Ferrell	Keller Williams Advisors	12	\$2,853,400
90	Teresa M Johnson	Comey & Shepherd	10	\$2,846,781

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TOP 150 STANDINGS

Teams and Individuals | By Volume Jan 1- Feb 28 as of March 10th, 2026 at 2:50PM

Rank	Name	Office	Total	Volume
91	Robert F. Stephens	Comey & Shepherd	6	\$2,809,900
92	Marsha Bennett	Coldwell Banker Heritage	9	\$2,794,900
93	Jon A. DeCurtins	ERA REAL Solutions Realty, LLC	6	\$2,767,750
94	Drew Frietch	BF Realty	5	\$2,766,000
95	Beth A. Brown Ciul	eXp Realty	7	\$2,752,500
96	Darlene V. Todd	Comey & Shepherd	7	\$2,742,128
97	Michael T. Tekulve	TREO REALTORS	6	\$2,735,000
98	Tanya Tchervinski	Coldwell Banker Realty	7	\$2,717,854
99	Jeanne M. Rieder	Hoeting, REALTORS	8	\$2,707,800
100	Bob Dorger	Comey & Shepherd	6	\$2,700,000
101	Larry L. Thinnis	Sibcy Cline	6	\$2,693,880
102	Mary Jo Hoffman	Comey & Shepherd	8	\$2,679,500
103	Anne V. Bedinghaus	Coldwell Banker Realty	9	\$2,647,800
104	Ashley S. Enneking	Coldwell Banker Realty	8	\$2,642,500
105	Jamie A. Rudy	Coldwell Banker Heritage	5	\$2,642,500
106	Nickolas G. Welage	Plum Tree Realty	3	\$2,632,500
107	Kristina Wesley	Coldwell Banker Realty	5	\$2,625,000
108	Cheryl A. Ferry	Keller Williams Advisors	8	\$2,622,290
109	Kevin E. Hildebrand	eXp Realty	8	\$2,615,400
110	Maura K. Cagney-Tipton	Coldwell Banker Realty	7	\$2,580,541
111	Ethan R. Bishop	Keller Williams Seven Hills	6	\$2,563,308
112	Carl F. Tuke	Sibcy Cline	4	\$2,540,000

Rank	Name	Office	Total	Volume
113	Sarah A. Copeland	Keller Williams Advisors	6	\$2,539,000
114	Jason R. Beebe	Comey & Shepherd	6	\$2,534,600
115	Steven M. Douglass	Comey & Shepherd	7	\$2,531,200
116	Brian P. Leisgang	Keller Williams Advisors	5	\$2,530,000
117	Megan S. Stacey	Coldwell Banker Realty	9	\$2,520,500
118	Holly S. Maloney	eXp Realty	10	\$2,497,000
119	Elizabeth Waits	Sibcy Cline	7	\$2,494,000
120	May Xuemei Wu	Comey & Shepherd	4	\$2,491,000
121	Peter J. Duffy	Comey & Shepherd	5	\$2,484,800
122	Anthony D. Tolliver	Re/Max Time	7	\$2,478,200
123	Rachel L. Nieman	Century 21 Thacker & Assoc.	6	\$2,465,000
124	Lynn M. Schwarber	Comey & Shepherd	6	\$2,428,500
125	Kelly M. Lewis	Huff Realty	8	\$2,405,000
126	Laura E. Donohoo	Huff Realty	8	\$2,405,000
127	Michele R. Mamo	eXp Realty	7	\$2,388,000
128	Michael W. Jordan	Jordan, Inc.	5	\$2,375,000
129	Scott Baker	Coldwell Banker Realty	6	\$2,374,900
130	Matthew Sadler	Keller Williams Community Part	4	\$2,370,000
131	Kimberly K. Mansfield	Keller Williams Advisors	8	\$2,360,500

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TOP 150 STANDINGS

Teams and Individuals | By Volume Jan 1- Feb 28 as of March 10th, 2026 at 2:50PM

Rank	Name	Office	Total	Volume
132	Micha Gleisinger	Comey & Shepherd	6	\$2,357,000
133	Holly P. Little	Coldwell Banker Realty	2	\$2,350,000
134	Amy L. Vilardo	Coldwell Banker Realty	6	\$2,319,780
135	Molly B. Zuckerberg	Sibcy Cline	3	\$2,312,800
136	Logan Gittinger	RE/MAX Alliance Realty	8	\$2,311,700
137	Pamela S. Socha	eXp Realty	7	\$2,280,000
138	Lisa M. Phair	Coldwell Banker Realty	7	\$2,274,500
139	Keli S. Williams	Sibcy Cline	5	\$2,230,800
140	Rachel M. Silvey	Sibcy Cline	5	\$2,230,800
141	Alex J. Wagner	Coldwell Banker Realty	8	\$2,220,000
142	Robbie Dorger	Comey & Shepherd	5	\$2,215,000
143	Jackie Quigley	eXp Realty	4	\$2,206,000
144	Mike Hildebrand	eXp Realty	6	\$2,203,000
145	Ean R. Molineaux	Coldwell Banker Realty	5	\$2,199,800
146	Marcia Greenwald	Sibcy Cline	7	\$2,199,500
147	Jeff A. Rosa	eXp Realty	4	\$2,192,500
148	Mary Clare Baden	eXp Realty	5	\$2,190,750
149	Gloria M. Welage	Plum Tree Realty	2	\$2,190,000
150	Megan Driscoll	Keller Williams Advisors	8	\$2,157,500

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