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APRIL 2026

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Jason
O'Beirne

THE STRENGTH OF
STAYING THE COURSE



AGENT FEATURE:
**STEPHANIE
TURNER**

ON THE RISE:
**SEBASTIAN
VIVAS**

PARTNER
SPOTLIGHT:
**ELEVATED
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MANAGEMENT**



Winter Event
Photos on page 36

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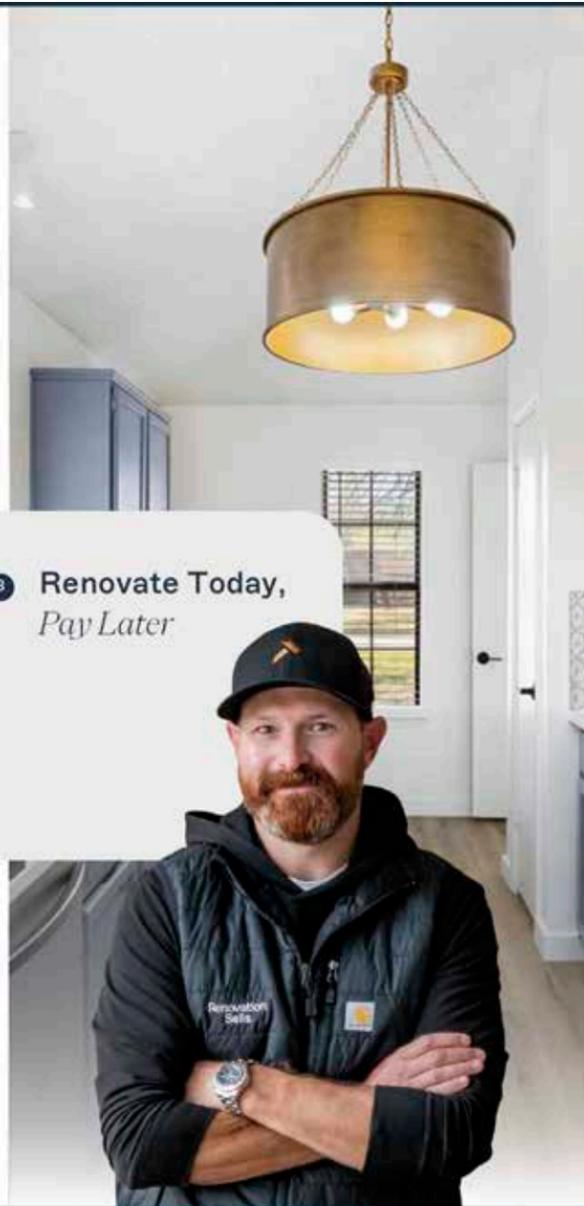
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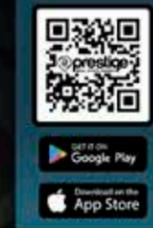
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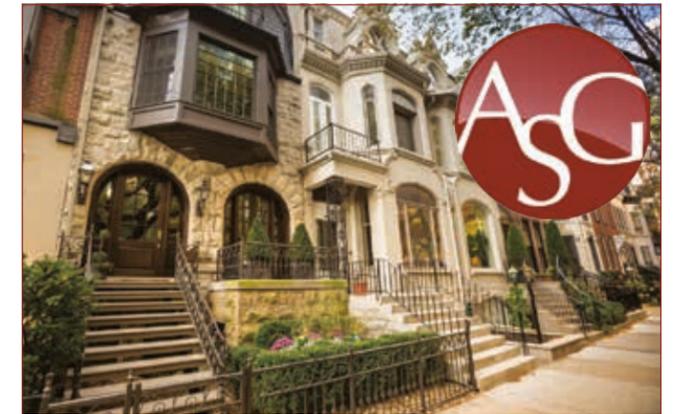
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WHERE DO REAL PRODUCERS BELONG?

There is something different about people who truly love what they do. You can feel it in how they show up, continue to raise the bar for the industry, and how they serve their clients.

That is this community, and it was highlighted at the recent winter event. A huge shout-out to our moderator, Tommy Choi, and panelists, Carrie McCormick, Nancy Tassone, and Matt Laricy. Check out the photos from the panel and social on page 36.

We released the 2026 Real Producers badge at our winter event. If you have not downloaded yours yet, it is not too late. Being recognized

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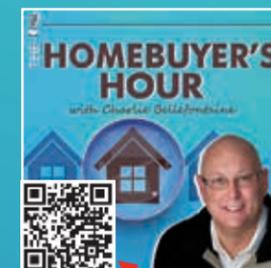
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JASON O'BEIRNE

THE STRENGTH OF STAYING THE COURSE

BY CHRIS MENEZES • PHOTOS BY SONYA MARTIN

When Jason O'Beirne first appeared in these pages years ago, he was already well on his way to becoming one of Chicago's most trusted names in real estate. What stands out now isn't a dramatic reinvention—it's the quiet, steady climb that has defined his entire career. Now with more than 1,300 closed transactions and over \$675 million dollars sold, Jason's reputation still rests on the same foundation it did in the beginning: do the work the right way, every single time.

He speaks of real estate plainly, the same way he practices it: "This is a what-you-know business, not a who-you-know business."

That mindset has carried him through market shifts and thousands of moving parts. Today, as senior vice president of sales at Jameson | Sotheby's International Realty, he remains one of the firm's top agents, known for his sharp analysis, deep process

knowledge, and the level-headed honesty that has shaped both his results and his relationships.

What has changed since his last feature is the rhythm of his work. Jason still holds the bar high, but he no longer believes success requires sacrificing everything else. "I don't work like a maniac anymore, and I'm still achieving," he says. "That's what I am most happy about."

Longevity, he's learned, comes from refinement—tightening systems, cutting unnecessary steps, and building a schedule that allows him to be fully present for his life outside of work, especially time with his sons, Arthur (12) and Charles (7).

The people around him have stayed steady too: his core team has been with him for more than a decade—rare in any industry, but especially rare at his level of production. "They say 'dance with the one who brought ya,'" Jason

says. "I've been playing with the team I have for over ten years, and I hope we continue for ten more."

That loyalty comes from knowing exactly who he has beside him. Jason is quick to credit the team's complementary skills that make his operation run the way it does. "I feel fortunate to have found an A-team of hard workers with complementary skill sets," he says. "Each person's contribution allows us to get better every day, together."

This year he added a showing agent and expanded a support role, but the heart of his operation remains unchanged; stability, for Jason, is intentional.

Much of Jason's work centers on new construction, a world where accuracy, timing, and detailed market understanding matter more than anything else. Developers trust him because he brings the discipline of a strategist—part mathematician, part chess player—to every project.



Yet the same approach guides him with individual buyers, including the families he's worked with through multiple chapters of their lives.

His peers value that same clarity. "No one wants to hear the bs of a salesman," he says. "They want someone who's really looking out for their best interests."

Trends may come and go, paperwork may shift, but Jason's approach stays consistent: have well-researched positions, honest conversations, and a steady hand through uncertainty.

The longer he's been in the business, the clearer his core lessons have become. Early on, he learned that real estate demands a level of self-motivation that no one can hand you. "You must wake up and put in the effort every day and make it happen," he says. "No one is giving you anything in this job."

If Jason could go back to his younger self, he'd tell him to delegate sooner. "You don't have to carry every task yourself," he says. "Empower talented people around you so you can focus on the tasks that are geared best for your individual talents."

Those principles have helped Jason find more room for the things he loves, like hosting parties and gatherings for the community. "I've been trying to have parties as often as possible—they are fun and something to look forward to, and they give me an opportunity to connect with my peers," he says. "If you haven't been to one of my events recently, reach out so I can invite you to the next one!"

Outside of work, Jason volunteers, explores the city, and still plays music—he's played in several bands in Chicago—and makes his annual trip to the New Orleans Jazz & Heritage Festival.

Looking ahead, Jason wants to keep growing at a healthy, reasonable pace with the people he trusts most. He aims to hit \$100 million in sales volume in 2026, and in the next five years, he hopes to take on a passion project—a historically accurate renovation he can dig into purely for the love of it.

Jason's story, both then and now, is proof that you don't need to implement drastic changes to build an exceptional career. Sometimes the best path forward is the one you've been on all along—refining, tightening, and staying true to what works.

That's the strength of staying the course.

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READY TO SERVE, READY TO WIN
BY CHRIS MENEZES • PHOTOS BY PRESTIGE REAL ESTATE IMAGES INC.

Sebastian Vivas doesn't avoid hard things; he allows them to shape him. It's a mindset he learned from his parents who came to this country with nothing and showed him the value and rewarding results of effort, resilience, and responsibility.



"My parents gave me the opportunity to focus on growth, education, and build something of my own," he says.

His standards about service grew out of that same foundation. For Sebastian, showing up for others is how he honors where he comes from and the people who built the path for him that he is now adding to. Real estate became the place where everything could come together: his drive to push himself, the legacy he carries, and the belief that the work only matters if it elevates the people he serves.

Before entering the industry, Sebastian earned his bachelor's degree in finance from the University of Illinois Chicago and worked at Apple as a technician while completing his financial licensing. Almost five years later, he finally decided to take the chance and bet on himself. He entered real estate without a deal, but with faith, a vision, commitment, and the support of his fiancée, Cynthia Arnao. To make it work, he sold his two manual cars—his prized possessions. After his first transaction, a listing, he was all in.

Entrepreneurship came easily to Sebastian—he grew up surrounded by business owners, including his father, a general contractor, who used to take him to job sites when he was a kid. His dad would point to the framed, open spaces and describe where the kitchen and bedrooms would go and how the house would eventually become a home.

"Those moments stuck with me," Sebastian says. "I became fascinated with the idea that you can create something that directly impacts people's lives."

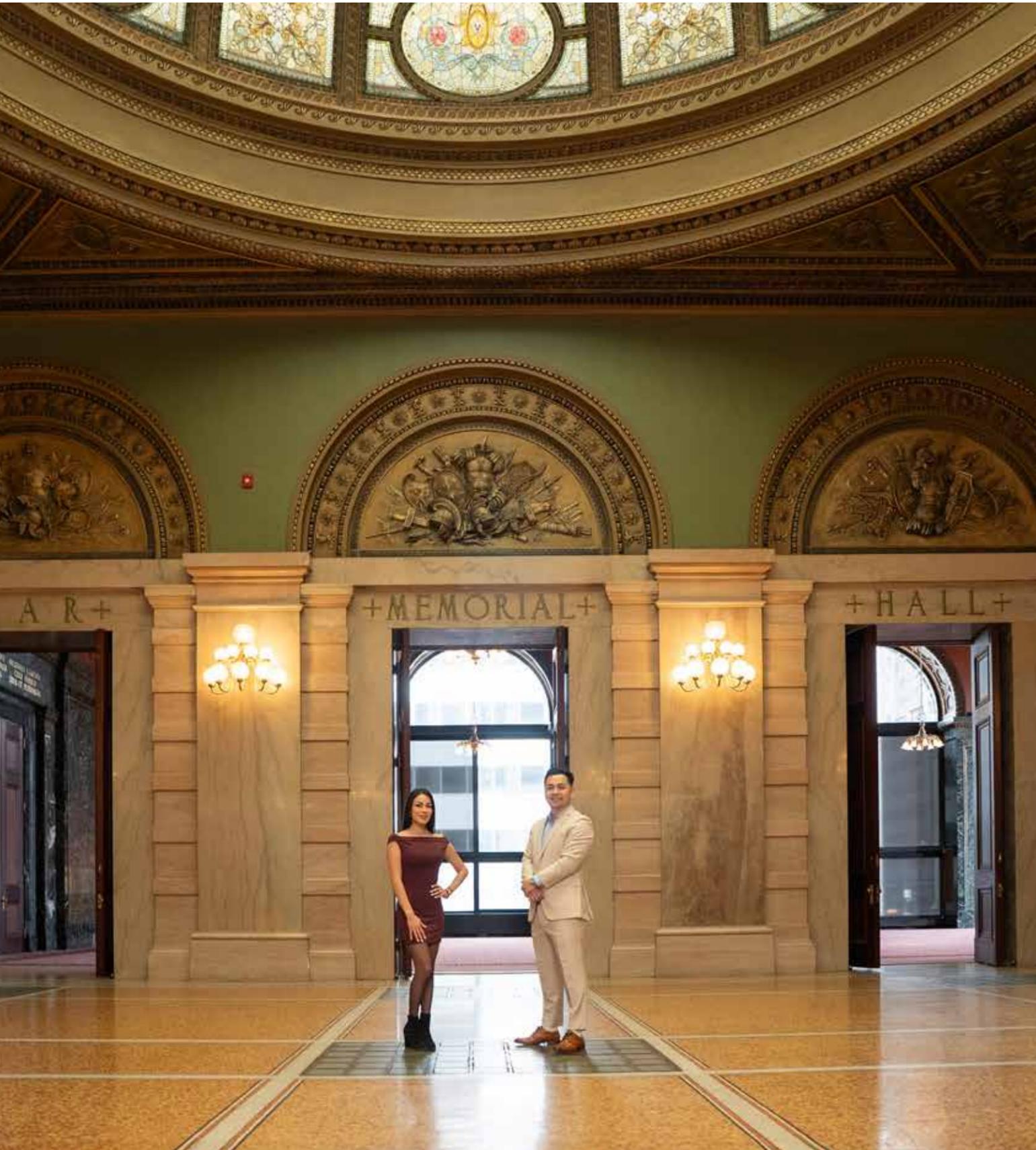
He started his real estate career in March 2021 at age twenty-five—when Covid was still wreaking havoc—and built his business in the way he approaches everything: intentionally and with service at the center. While he's faced his share of challenges, one key practice has helped him throughout his life: to always surround himself with people who make him raise the bar—people who are smarter, more experienced, and further along than he is.

"Being in rooms where I'm not the most accomplished person pushes me to grow,"

“

I've overcome everything life has thrown at me. Nothing has been easy, but I've learned to face every obstacle head on.”





he says. “I’ve overcome everything life has thrown at me. Nothing has been easy, but I’ve learned to face every obstacle head on. I really believe there’s a lesson in every setback.”

Sebastian’s business grew, but finding a niche really strengthened his momentum. Today, roughly 60 percent of his clients are physicians. While he continues to work with clients from all walks of life, he’s passionate about helping physicians navigate programs and advantages they may not know exist. “My goal is to provide tailored guidance that maximizes their opportunities while making the buying, selling, renting, and investing processes seamless,” he explains.

But for Sebastian, the most meaningful part of his business isn’t production; it’s working with the people he loves. His preferred partners include his father’s company, B&B Painting, Remodeling, and Cleaning; his mother’s cleaning service; and his brother-in-law’s company, Arnao Development. “They’ve given me so much,” he says. “Being able to help their businesses grow and share our success together is the most rewarding part of what I do.”

Sebastian is also part of Second City Agents, a CAR Platinum Award-winning team known for their ability to collaborate without ego. “We’re all better than each other in our own ways, and we take pride in that,” he says. “Winning that award came down to the wire, which showed us

how much every person brings to the table.”

Outside of work, he maintains the same discipline and drive that define his business. Sebastian, his parents, and his sister are all runners. Combined, they’ve completed fourteen marathons, with Sebastian contributing one and planning more.

Running and biking along the lakefront help him reset, but when he wants to unwind, it’s all about film. He avidly studies directors, scores, story structure, and more—Christopher Nolan, Quentin Tarantino, Denzel Washington, and Hans Zimmer are among his favorites.

Through his running, he supports Team World Vision, a fundraising arm for the relief organization, World Vision, which supports children who lack the supportive foundation he was fortunate to grow up with. It’s another way he extends the legacy his parents began.

When asked how he defines success, Sebastian says, “Success is never a destination. It’s something you pursue in perpetuity,” he says. “The beauty lies in the chase.”

Because for Sebastian, winning isn’t measured by the outcome. It’s measured by who you become through the work—by serving hard, growing constantly, and stepping toward challenges instead of away from them.

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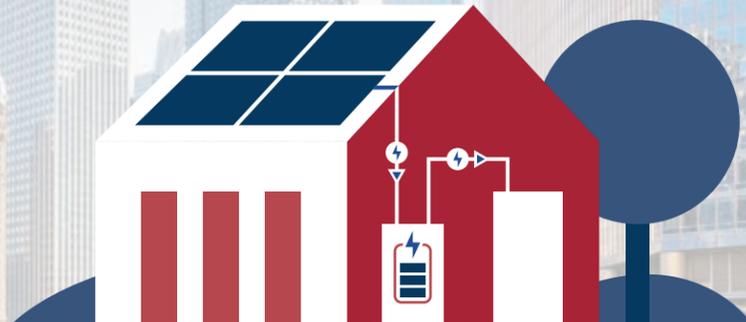
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One of the biggest shifts in 2026 is the move from generic listing videos to intentional storytelling. Cinematic visuals, authentic testimonials, and behind-the-scenes moments are outperforming traditional marketing because they create emotional resonance—not just awareness.

Impact also means longevity. A single well-crafted brand film can influence perception for years, while short-form reels drive daily engagement across social platforms. Together, they create a layered strategy that amplifies visibility, credibility, and conversion.

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Stephanie TURNER

Serving Great Relationships BY CHRIS MENEZES • PHOTOS BY LOGAN BOWES

When REALTOR® Stephanie Turner pivoted her career path toward full-time real estate, it was a full-circle moment. But it was one she never expected when she first stepped out into the working world. You see, prior to real estate, she had built a successful career in fitness and sports medicine.

Stephanie, who hails from Wichita, Kansas, grew up in a family where “real estate was always part of the conversation and still is,” she says. Her parents have been in the industry for fifty years: her father is the owner of a commercial appraisal company, and her mother is a residential real estate agent. She enjoyed working at her father’s firm while she was growing up, and she loved looking at houses whenever she helped her mom. Stephanie looked up to both her parents and learned much from their example, especially how they earned their clients’ trust through authentic relationships as well as excellent communication and service. “They showed me that great relationships are everything,” she says.

Although Stephanie found real estate interesting, her first love and focus was tennis. She played competitive tennis from a young age and won a tennis scholarship to DePaul University. She recalls, “Chicago felt huge at first, but my tennis teammates became my instant family.”

Playing at DePaul only deepened her discipline, drive, teamwork skills, and more, but being at college also

exposed her to the science of athletics. So intrigued, she obtained a degree in sports medicine and eventually became an athletic trainer. She worked for Fitness Formula Clubs for seven years, but when she saw that her clients wanted even more opportunities to train with her, she launched her own business in 2004.

“I watched my parents build their own businesses—they’d modeled it for me,” she says. Real estate, meanwhile, remained a strong interest, so much so that Stephanie obtained her license in 2017, but she was hesitant to make the leap into full-time real estate. That changed in 2020.

The pandemic turned the fitness industry upside down as in-person training disappeared overnight. Some clients continued to train with her over Zoom while others took the fitness challenges she created on Instagram. But the uncertainty of the times weighed heavily on her mind.

“I remember crying as I walked my dog one day, wondering how I would pay my bills if the shutdown continued for a long time. That’s when I realized I had to

plunge into my real estate career,” says Stephanie. “Knowing that, just like with training, being successful in real estate is about relationships, consistency, and trust, I knew I could do it.”

The skills she had spent years developing—listening, educating, motivating, and guiding people through challenges—translated seamlessly into helping clients navigate the major financial and emotional decisions that go into selling and buying their homes.

Today, she’s as passionate as ever about building relationships—they are at the heart of her business—and staying connected with past clients, many of whom are now buying or selling again. That continuity is deeply meaningful to her. She also loves working with first-time buyers.

“Making people genuinely happy is the most rewarding part of my business,” says Stephanie. “This is not just about closing transactions; it’s about ensuring clients feel great about their decisions long-term.”

Looking ahead, she says that real estate is the way to fully realize her professional and personal dreams, and she’s excited that, since joining Sotheby’s, she has been able to travel more and connect with an incredible range of people.



“Being successful in real estate is about relationships, consistency, and trust, I knew I could do it.”



But as much as she loves meeting new people, family remains central to her life. She is especially close with her younger brother, and whenever they get together, you can bet that games of golf and tennis—which she still plays regularly—are on the agenda. Stephanie also loves taking daily runs, meeting

her West Loop neighbors on walks, and exploring Chicago’s restaurants.

Stephanie’s passion for medical research and patient care remains as strong as ever. She stays informed through podcasts and actively supports the UI Health Craniofacial Center’s Face the

Future Foundation, which provides surgeries, other medical services, and support that patients might not otherwise be able to afford or have access to.

“The UI Health Craniofacial Center is the oldest, most comprehensive clinical care and research center in the US. Since 1949, they have been providing world-class care for children and adults with cleft deformities. It’s really a special place with cutting-edge technology and world-class physicians,” she says.

How Stephanie spends her time outside of work speaks to her definition of success: “To me, success isn’t about nonstop hustle,” Stephanie says. “It’s about balance—strong relationships, travel, family, and having good overall health.”

Stephanie’s advice to new agents is consistent with that mindset: “Most of us overthink it when we start in the industry. Being genuine with people is the most important thing.” Because great relationships are everything.



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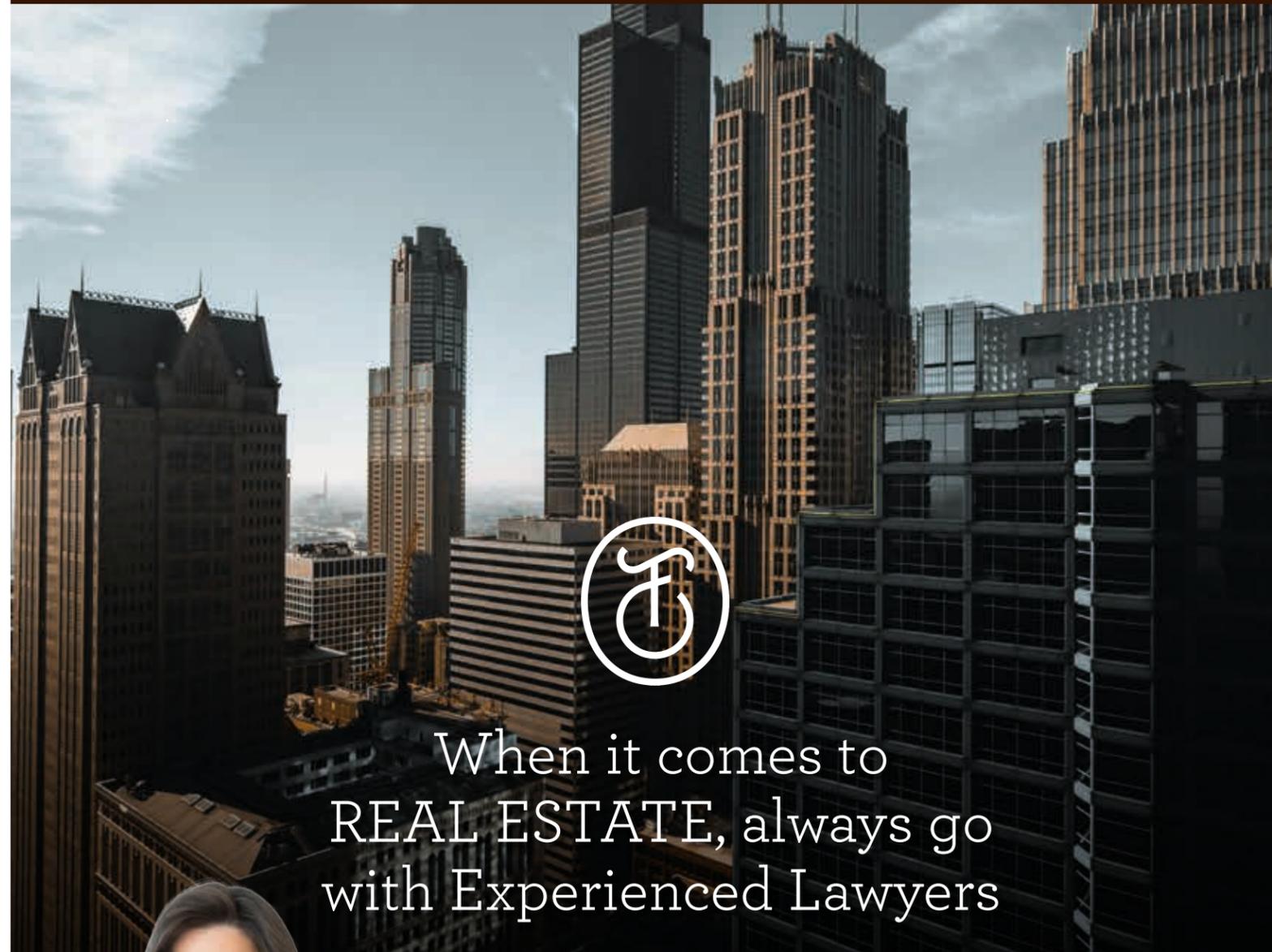
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GARRETT LALICH

WITH ELEVATED PROPERTY MANAGEMENT

BY LAUREN YOUNG • PHOTOS BY SONYA MARTIN

We didn't build Elevated Property Management to be just another property management company," says founder Garrett Lalich. "We built it to protect deals and relationships after the closing—because that's where things most often break down."

For REALTORS® and real estate investors who understand that a transaction does not end at the closing handshake, Garrett offers a partnership built with the long view in mind. That philosophy separates Elevated Property Management from traditional management firms that focus on volume rather than stewardship. They also act as an extension of an agent's brand, ensuring clients are protected long-term.

"We operate with the same professionalism and accountability that REALTORS® bring to their own businesses," he explains. "And we're uncompromising about compliance, so

assets and reputations are never put at risk."

Elevated Property Management provides full-service residential property management for investors and owners, overseeing leasing, tenant placement, renewals, rent optimization, and daily operations. The firm maintains hands-on control of the quality, cost, and timelines of all its projects because it keeps maintenance, construction, and project management in-house. In fact, all repairs and capital improvements are executed through their integrated systems and proven processes to ensure consistency and accountability at every step. Elevated Property Management's approach and decision-making are invariably strategic and with the long-term in mind—an approach intentionally designed to protect assets, maximize performance, and create enduring value.

"We don't treat property management as a

transactional service. We treat it as asset stewardship. It's a value-creation function, not a fee-based service," Garrett says. "Investor responsibility drives every system and process we make, especially in regulated markets like Chicago."

"We take pride in bringing order, clarity, and intention to what can otherwise feel chaotic," he adds. "It's especially rewarding when an investor looks back years later and realizes their portfolio is stronger because of the discipline and care put in early on."

Garrett's real estate journey began more than fifteen years ago as an investor. Managing his own properties showed him the gaps that often exist after closing, where poor execution can erode even the best deals. For Garrett, learning every aspect of leasing, renovations, tenant management, and compliance became essential because his own capital was

at stake. As his portfolio grew, other investors and REALTORS® began asking him for help, and with that, Elevated Property Management was born.

"Elevated Property Management was built by investors for investors," he says. "Beyond management, we help investors think strategically about their portfolios by providing clear reporting, operational oversight, and guidance around holding, refinancing, or selling assets."

What sets Elevated Property Management apart is how it pairs its ownership and asset management mindset—which continues to guide how the company operates today—with intentional scale. Garrett remains selective about partnerships so the team can stay hands-on, responsive, and consistent.

"We're not chasing scale for its own sake," says Garrett. "We're focused on building disciplined systems, trusted



**Built with
Intention**

“We built Elevated Property Management to protect deals and relationships after the closing—because that’s where things most often break down.”



Consistency, accountability, and attentive follow-through remain non-negotiable standards, especially on days when motivation runs low.

“On the days I don’t feel motivated, I don’t rely on motivation; I rely on discipline,” he says. “Progress comes from showing up consistently, not from feeling inspired every day. Motivation comes and goes. Standards don’t.”

Looking ahead, Garrett plans to continue growing Elevated Property Management deliberately, expanding its role as a trusted resource for REALTORS® and investors while maintaining its value-add approach. The vision centers on building a platform that compounds over time through

disciplined systems and enduring relationships.

“If a top producer finishes working with us and feels confident referring their next investor client to us, then we’ve done our job.”

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To discover more about how a partnership with Elevated Property Management can assist your investment clients, contact Garrett at garrett@elevatedpmg.com, visit their website www.elevatedpmg.com, or call 773-951-9153.

relationships, and a platform that compounds over time for investors, agents, and our own portfolio.”

Their communication is proactive, their expectations are clear, and all referrals are treated with extra care. For REALTORS®, that approach instills a confidence that their clients will receive the same level of care and professionalism from Elevated Property Management, as their clients know they unquestionably have with them.

“Our goal is simple: make REALTORS® look exceptional long after the closing so clients come back stronger, more confident,

and ready for the next deal,” says Garrett.

Family plays a central role in Garrett’s life and leadership. He and his wife, Kaylin, prioritize time with their daughter, Margot, and enjoy traveling, spending time outdoors, and exploring Chicago’s food scene together. Shared meals and quiet moments at home provide balance and perspective that carry into his work.

Garrett can trace his proactively disciplined approach to his days fulfilling daily duties while growing up on a farm and to his service in the U.S. Army, an experience that continues to influence how he leads.

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PHOTOS BY SONYA MARTIN

It was incredible to gather at Adalina Italian for the 2026 *Chicago Real Producers* Winter Panel & Social.

With a new setting and the same powerful energy, this year's panel delivered thoughtful insights, real conversations, and practical takeaways from some of Chicago's top producers. Our panelists generously shared what's working in today's market, what's

shifting, and how they continue to raise the bar. We appreciate Tommy Choi for leading such a dynamic and engaging discussion with Nancy Tassone, Carrie McCormick and Matt Laricy.

A special thank you to Michelle Bobart with CrossCountry Mortgage for helping bring this event to life.

We are grateful to everyone who joined us, provided raffle prizes, and helped make it an unforgettable event. We look forward to seeing you again in the spring for the next event. Enjoy the photos!



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Cathy Egan (pictured with Melissa, from Real Producers) won a Nuwave hot brew temperature control mug bundle from LoftusLaw LLC.



Josh Reighard won a Kodak Dock
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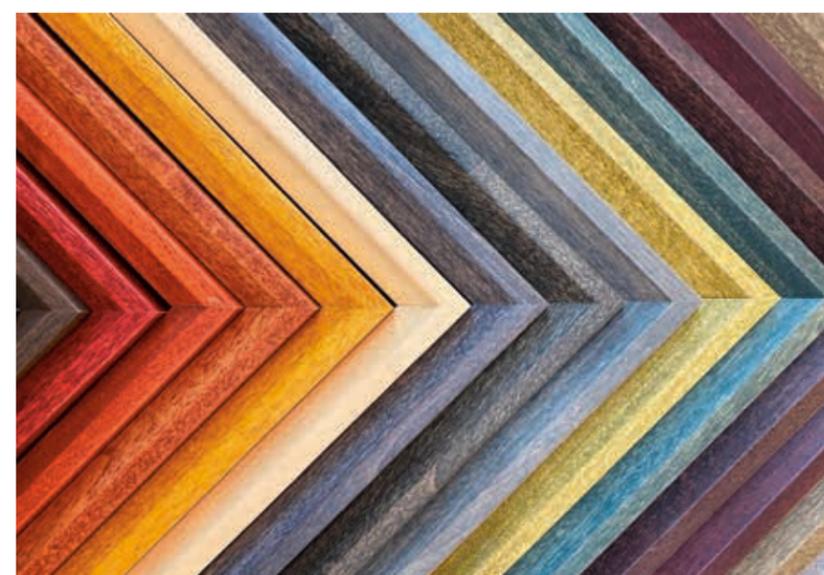
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² Loans up to 85% of a home's value are available on a purchase or refinance with no cash back, subject to property type, a required minimum credit score and a minimum amount of monthly reserves (i.e., you must set aside enough money in reserve to make a specified number of monthly mortgage payments [principal, interest, taxes, insurance and assessments] after the loan closes). Product restrictions apply.

85% Example: A 30-year, fixed-rate loan of \$1,000,000 with an interest rate of 6.75% / 6.8575% APR will have 360 monthly principal and interest payments of \$6,485.98. Payments shown do not include taxes, homeowners insurance, or mortgage insurance (if applicable). Actual payments will be higher. This is assuming a purchase transaction, 45-day lock, 85% LTV, 700 FICO, single family, owner-occupied, closest to zero discount points, rates change daily.

The APR shown is based on the interest rate and discount points only and does not take into account other loan-specific finance charges you may be required to pay.

³ For the Adjustable-Rate Mortgage (ARM) product, interest is fixed for a set period of time, and adjusts periodically thereafter. At the end of the fixed-rate period, the interest and payments may increase according to future index rates. The APR may increase after the loan closes.

⁴ **Interest-Only Mortgage:** Depending upon your credit profile, interest-only loans are available and provide for the payment of interest only for a set period of time, and payments of principal and interest thereafter for the remainder of the loan term. While making interest-only payments, principal is not reduced. At the end of this period, your monthly payment will increase, possibly substantially, because you will be required to pay down the outstanding principal plus any remaining interest. Always consider paying more than the minimum payment to pay down the principal.

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Non-Agency interest-only loans available up to \$9.5 million. Additional restrictions may apply. Please contact a Chase Home Lending Advisor for details.

⁵ **89.99% Example:** A 30-year, fixed-rate loan of \$1,000,000 with an interest rate of 6.75% / 6.8487% APR will have 360 monthly principal and interest payments of \$6,485.98. Payments shown do not include taxes, homeowners insurance, or mortgage insurance (if applicable). Actual payments will be higher. This is assuming a purchase transaction, 45-day lock, 89.99% LTV, 740 FICO, single-family, owner-occupied, closest to zero discount points, rates change daily.

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TOP 250 STANDINGS

Teams and individuals from January 1, 2026 to February 28, 2026

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|----|------------|--------------|--------|--------------|--------|--------------|---------|--------------|
| 1 | Matt | Laricy | 21 | \$12,599,999 | 36 | \$27,167,800 | 57 | \$39,767,799 |
| 2 | Grigory | Pekarsky | 5 | \$2,882,425 | 59 | \$31,732,750 | 64 | \$34,615,175 |
| 3 | Carrie | McCormick | 5.5 | \$8,024,500 | 4 | \$8,380,000 | 9.5 | \$16,404,500 |
| 4 | Jason | O'Beirne | 12 | \$14,440,500 | 4 | \$1,385,000 | 16 | \$15,825,500 |
| 5 | Alexandre | Stoykov | 5 | \$2,308,500 | 17.5 | \$13,279,750 | 22.5 | \$15,588,250 |
| 6 | Benyamin | Lalez | 1 | \$325,000 | 24 | \$13,330,900 | 25 | \$13,655,900 |
| 7 | Jeffrey | Lowe | 5 | \$5,807,500 | 6.5 | \$6,642,500 | 11.5 | \$12,450,000 |
| 8 | Kevin | Wood | 2 | \$9,100,000 | 1 | \$1,260,000 | 3 | \$10,360,000 |
| 9 | Ryan | Preuett | 2 | \$3,950,000 | 3 | \$5,764,000 | 5 | \$9,714,000 |
| 10 | Keith | Brand | 1 | \$702,500 | 6.5 | \$8,912,500 | 7.5 | \$9,615,000 |
| 11 | Joanne | Nemerovski | 5 | \$4,692,000 | 4 | \$4,375,000 | 9 | \$9,067,000 |
| 12 | Melanie | Giglio | 3.5 | \$3,820,650 | 9 | \$5,089,000 | 12.5 | \$8,909,650 |
| 13 | Timothy | Sheahan | 4 | \$4,670,000 | 2 | \$3,912,000 | 6 | \$8,582,000 |
| 14 | Andrew | Thurston | 2 | \$3,125,000 | 2 | \$4,675,000 | 4 | \$7,800,000 |
| 15 | Sophia | Klopas | 2 | \$2,506,500 | 5 | \$5,148,000 | 7 | \$7,654,500 |
| 16 | Karen | Schwartz | 3.5 | \$5,067,500 | 2 | \$2,499,900 | 5.5 | \$7,567,400 |
| 17 | Melanie | Everett | 3.5 | \$3,657,400 | 5 | \$3,480,000 | 8.5 | \$7,137,400 |
| 18 | Bradley | Brondyke | 7 | \$7,125,000 | 0 | \$0 | 7 | \$7,125,000 |
| 19 | Owen | Duffy | 9 | \$6,204,600 | 1 | \$727,500 | 10 | \$6,932,100 |
| 20 | Jill | Scott | 2 | \$1,391,500 | 3.5 | \$5,454,900 | 5.5 | \$6,846,400 |
| 21 | Rubina | Bokhari | 1 | \$1,637,625 | 1 | \$5,100,000 | 2 | \$6,737,625 |
| 22 | Robert | Grilli | 1 | \$525,000 | 7 | \$6,153,400 | 8 | \$6,678,400 |
| 23 | Lawrence | Dunning | 7 | \$3,928,500 | 5 | \$2,718,500 | 12 | \$6,647,000 |
| 24 | Michael | Rosenblum | 4 | \$4,785,000 | 1 | \$1,600,000 | 5 | \$6,385,000 |
| 25 | Barbara | O'Connor | 5.5 | \$5,253,000 | 2 | \$1,060,000 | 7.5 | \$6,313,000 |
| 26 | Danielle | Dowell | 2 | \$3,085,000 | 3.5 | \$3,166,250 | 5.5 | \$6,251,250 |
| 27 | Lauren | Mitrick Wood | 2.5 | \$1,926,000 | 5 | \$4,275,001 | 7.5 | \$6,201,001 |
| 28 | Timothy | Salm | 0.5 | \$1,350,000 | 2 | \$4,825,000 | 2.5 | \$6,175,000 |
| 29 | Emily | Smart Lemire | 0 | \$0 | 1 | \$5,950,000 | 1 | \$5,950,000 |
| 30 | Mario | Greco | 6 | \$3,698,500 | 2.5 | \$2,234,500 | 8.5 | \$5,933,000 |
| 31 | Chezi | Rafaeli | 4 | \$3,862,500 | 2 | \$1,932,500 | 6 | \$5,795,000 |
| 32 | Charlie | Cohen | 0 | \$0 | 8.5 | \$5,718,500 | 8.5 | \$5,718,500 |
| 33 | Elizabeth | Lothamer | 1 | \$545,000 | 2 | \$5,163,300 | 3 | \$5,708,300 |
| 34 | James | D'Astice | 1 | \$582,500 | 5 | \$5,125,000 | 6 | \$5,707,500 |

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|----|------------|-----------|--------|-------------|--------|-------------|---------|-------------|
| 35 | Julie | Busby | 3 | \$3,451,000 | 3.5 | \$2,038,500 | 6.5 | \$5,489,500 |
| 36 | Taylor | Nirchi | 1 | \$630,000 | 1 | \$4,785,000 | 2 | \$5,415,000 |
| 37 | Thomas | Gibbons | 7 | \$5,404,600 | 0 | \$0 | 7 | \$5,404,600 |
| 38 | Molly | Sundby | 4.5 | \$5,285,000 | 0 | \$0 | 4.5 | \$5,285,000 |
| 39 | Douglas | Smith | 1.5 | \$5,145,000 | 0 | \$0 | 1.5 | \$5,145,000 |
| 40 | Brad | Lippitz | 2 | \$2,942,500 | 4 | \$2,026,000 | 6 | \$4,968,500 |
| 41 | Tyler | Weekes | 1 | \$2,250,000 | 2 | \$2,665,000 | 3 | \$4,915,000 |
| 42 | Nancy | Tassone | 2 | \$4,800,000 | 0 | \$0 | 2 | \$4,800,000 |
| 43 | Heidie | Maslo | 4 | \$1,959,000 | 3 | \$2,816,000 | 7 | \$4,775,000 |
| 44 | Ian | Schwartz | 3 | \$3,170,888 | 2 | \$1,485,000 | 5 | \$4,655,888 |
| 45 | Hayley | Westhoff | 2.5 | \$4,099,000 | 1 | \$540,000 | 3.5 | \$4,639,000 |
| 46 | Nadine | Ferrata | 6 | \$3,665,000 | 1 | \$935,000 | 7 | \$4,600,000 |
| 47 | Stephanie | Maloney | 4 | \$4,425,000 | 0 | \$0 | 4 | \$4,425,000 |
| 48 | Sally | Mabadi | 1 | \$4,304,300 | 0 | \$0 | 1 | \$4,304,300 |
| 49 | Brent | Hall | 3 | \$4,250,000 | 0 | \$0 | 3 | \$4,250,000 |
| 50 | Melissa | Siegal | 0.5 | \$362,500 | 5 | \$3,886,000 | 5.5 | \$4,248,500 |

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TOP 250 STANDINGS

Teams and individuals from January 1, 2026 to February 28, 2026

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|----|------------|---------------|--------|-------------|--------|-------------|---------|-------------|
| 51 | Dennis | Huyck | 1 | \$735,000 | 3 | \$3,461,000 | 4 | \$4,196,000 |
| 52 | Meg | Daday | 5 | \$2,987,000 | 1.5 | \$1,150,000 | 6.5 | \$4,137,000 |
| 53 | Svitlana | Creadon | 6 | \$4,116,000 | 0 | \$0 | 6 | \$4,116,000 |
| 54 | Jeanne | Martini | 1 | \$4,110,000 | 0 | \$0 | 1 | \$4,110,000 |
| 55 | Karen | Randich Stone | 1 | \$4,110,000 | 0 | \$0 | 1 | \$4,110,000 |
| 56 | Juliana | Yeager | 1 | \$1,345,000 | 3 | \$2,607,500 | 4 | \$3,952,500 |
| 57 | Sam | Jenkins | 2.5 | \$3,923,500 | 0 | \$0 | 2.5 | \$3,923,500 |
| 58 | Leila | Zammatta | 2.5 | \$3,922,500 | 0 | \$0 | 2.5 | \$3,922,500 |
| 59 | Brady | Miller | 1 | \$484,410 | 7 | \$3,427,000 | 8 | \$3,911,410 |
| 60 | Michael | Shenfeld | 2 | \$1,055,000 | 4 | \$2,855,000 | 6 | \$3,910,000 |
| 61 | Steven | Powers | 0.5 | \$90,000 | 3 | \$3,796,500 | 3.5 | \$3,886,500 |
| 62 | Marc | Zale | 2 | \$3,840,000 | 0 | \$0 | 2 | \$3,840,000 |
| 63 | Andrew | Renaud | 1 | \$1,250,000 | 2 | \$2,520,000 | 3 | \$3,770,000 |
| 64 | Greg | Viti | 1.5 | \$2,022,500 | 1 | \$1,700,000 | 2.5 | \$3,722,500 |
| 65 | Deborah | Hess | 1.5 | \$837,450 | 6 | \$2,882,100 | 7.5 | \$3,719,550 |
| 66 | Leopoldo | Gutierrez | 2 | \$923,000 | 4 | \$2,747,000 | 6 | \$3,670,000 |
| 67 | Nicholas | Colagiovanni | 3.5 | \$1,667,500 | 2 | \$2,000,000 | 5.5 | \$3,667,500 |
| 68 | Eugene | Fu | 0 | \$0 | 6 | \$3,663,000 | 6 | \$3,663,000 |
| 69 | Millie | Rosenbloom | 3 | \$3,295,000 | 0.5 | \$265,000 | 3.5 | \$3,560,000 |
| 70 | Susan | Miner | 1 | \$560,000 | 2 | \$2,960,000 | 3 | \$3,520,000 |
| 71 | Ryan | Smith | 11 | \$3,506,922 | 0 | \$0 | 11 | \$3,506,922 |
| 72 | Katharine | Waddell | 2.5 | \$2,930,000 | 1 | \$565,000 | 3.5 | \$3,495,000 |
| 73 | Carmen | Allen | 0 | \$0 | 2 | \$3,485,000 | 2 | \$3,485,000 |
| 74 | Joseph | Betancourt | 7 | \$3,185,000 | 1 | \$278,000 | 8 | \$3,463,000 |
| 75 | Tommy | Choi | 2.5 | \$1,236,750 | 3.5 | \$2,220,500 | 6 | \$3,457,250 |
| 76 | Hadley | Rue | 4 | \$3,014,000 | 1 | \$430,000 | 5 | \$3,444,000 |
| 77 | Ken | Jungwirth | 1.5 | \$957,500 | 2.5 | \$2,484,500 | 4 | \$3,442,000 |
| 78 | Nick | Nastos | 0 | \$0 | 6 | \$3,438,000 | 6 | \$3,438,000 |
| 79 | Rizwan | Gilani | 1.5 | \$1,516,000 | 2.5 | \$1,920,000 | 4 | \$3,436,000 |
| 80 | Nancy | McAdam | 1 | \$2,050,000 | 2 | \$1,359,000 | 3 | \$3,409,000 |
| 81 | Mark | Zipperer | 2 | \$700,000 | 6 | \$2,700,900 | 8 | \$3,400,900 |
| 82 | Daniel | Close | 1.5 | \$1,016,950 | 6 | \$2,378,500 | 7.5 | \$3,395,450 |
| 83 | Kelly | Parker | 1 | \$554,950 | 4 | \$2,840,000 | 5 | \$3,394,950 |
| 84 | Laura | Meier | 1.5 | \$882,500 | 2 | \$2,435,000 | 3.5 | \$3,317,500 |

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|------------|-------------|--------|-------------|--------|-------------|---------|-------------|
| 85 | Hunter | Andre | 3 | \$3,260,000 | 0 | \$0 | 3 | \$3,260,000 |
| 86 | Brooke | Daitchman | 1 | \$740,000 | 3 | \$2,507,000 | 4 | \$3,247,000 |
| 87 | Nancy | Huetteman | 2 | \$1,642,000 | 2 | \$1,582,500 | 4 | \$3,224,500 |
| 88 | Cory | Tanzer | 2.5 | \$787,000 | 6.5 | \$2,411,500 | 9 | \$3,198,500 |
| 89 | Alex | Wolking | 4 | \$3,191,900 | 0 | \$0 | 4 | \$3,191,900 |
| 90 | Mark | Dollard | 4 | \$2,095,000 | 2 | \$1,092,000 | 6 | \$3,187,000 |
| 91 | Ali | Bakir | 2 | \$1,035,000 | 4 | \$2,117,000 | 6 | \$3,152,000 |
| 92 | Linda | Shaughnessy | 0 | \$0 | 2 | \$3,150,000 | 2 | \$3,150,000 |
| 93 | Dawn | McKenna | 0 | \$0 | 3 | \$3,139,900 | 3 | \$3,139,900 |
| 94 | Peter | Green | 0 | \$0 | 3 | \$3,130,000 | 3 | \$3,130,000 |
| 95 | Thomas | Campone | 3 | \$938,000 | 2 | \$2,180,000 | 5 | \$3,118,000 |
| 96 | Santiago | Valdez | 1.5 | \$324,550 | 4.5 | \$2,792,500 | 6 | \$3,117,050 |
| 97 | Cynthia | Sodolski | 0 | \$0 | 3 | \$3,114,000 | 3 | \$3,114,000 |
| 98 | Elias | Masud | 4 | \$1,906,500 | 3 | \$1,193,250 | 7 | \$3,099,750 |
| 99 | Amy | Duong | 2 | \$1,374,500 | 2 | \$1,645,000 | 4 | \$3,019,500 |
| 100 | Jill Peet | Saponaro | 2 | \$1,615,000 | 1 | \$1,399,000 | 3 | \$3,014,000 |

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TOP 250 STANDINGS

Teams and individuals from January 1, 2026 to February 28, 2026

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|------------|-----------------|--------|-------------|--------|-------------|---------|-------------|
| 101 | Suzanne | Gignilliat | 2 | \$3,000,000 | 0 | \$0 | 2 | \$3,000,000 |
| 102 | Jarrold | Enright | 3 | \$874,500 | 2 | \$2,095,000 | 5 | \$2,969,500 |
| 103 | Patrick | Teets | 0.5 | \$924,500 | 2 | \$2,040,000 | 2.5 | \$2,964,500 |
| 104 | Marie | Hirschle | 1 | \$1,100,000 | 2 | \$1,855,000 | 3 | \$2,955,000 |
| 105 | Melinda | Jakovich | 1 | \$205,000 | 1 | \$2,750,000 | 2 | \$2,955,000 |
| 106 | Michael | Maier | 9.5 | \$2,497,000 | 2 | \$436,500 | 11.5 | \$2,933,500 |
| 107 | Erin | McShea | 1 | \$735,000 | 2 | \$2,190,000 | 3 | \$2,925,000 |
| 108 | Kavan | Hoff | 1.5 | \$467,000 | 2 | \$2,435,000 | 3.5 | \$2,902,000 |
| 109 | Vincent | Anzalone | 1 | \$835,000 | 2 | \$2,065,000 | 3 | \$2,900,000 |
| 110 | Edward | Jelinek | 1.5 | \$947,500 | 4 | \$1,935,500 | 5.5 | \$2,883,000 |
| 111 | Philip | Schwartz | 0 | \$0 | 1 | \$2,862,500 | 1 | \$2,862,500 |
| 112 | Michael | Kearney | 1 | \$2,862,500 | 0 | \$0 | 1 | \$2,862,500 |
| 113 | Patrick | Dodd | 1.5 | \$687,250 | 4 | \$2,174,900 | 5.5 | \$2,862,150 |
| 114 | Mark | Icuss | 2 | \$1,243,500 | 3 | \$1,600,999 | 5 | \$2,844,499 |
| 115 | Frank | Montro | 8.5 | \$2,652,800 | 1.5 | \$157,500 | 10 | \$2,810,300 |
| 116 | Sarah | Jaffe | 1.5 | \$880,000 | 3 | \$1,930,000 | 4.5 | \$2,810,000 |
| 117 | Todd | Szwajkowski | 2 | \$766,500 | 4 | \$2,025,000 | 6 | \$2,791,500 |
| 118 | Adam | Zagata | 2 | \$1,113,000 | 3 | \$1,675,786 | 5 | \$2,788,786 |
| 119 | Camie | Cirrincone | 0 | \$0 | 6 | \$2,751,000 | 6 | \$2,751,000 |
| 120 | Pablo | Galarza | 5.5 | \$1,655,400 | 5 | \$1,087,200 | 10.5 | \$2,742,600 |
| 121 | Stefanie | Lavelle | 3 | \$2,103,000 | 2 | \$637,000 | 5 | \$2,740,000 |
| 122 | Xiaojing | Frost | 1 | \$371,500 | 2 | \$2,330,000 | 3 | \$2,701,500 |
| 123 | Tanner | Peterson | 1 | \$2,690,000 | 0 | \$0 | 1 | \$2,690,000 |
| 124 | Sohail | Salahuddin | 4 | \$2,684,950 | 0 | \$0 | 4 | \$2,684,950 |
| 125 | Oliver | Levy | 2 | \$2,665,000 | 0 | \$0 | 2 | \$2,665,000 |
| 126 | Janice | Corley | 2 | \$2,162,500 | 1 | \$500,000 | 3 | \$2,662,500 |
| 127 | Susanna | Cherubin-Delisi | 1.5 | \$1,021,000 | 2 | \$1,634,750 | 3.5 | \$2,655,750 |
| 128 | Eric | Hublar | 2 | \$1,058,000 | 2 | \$1,565,000 | 4 | \$2,623,000 |
| 129 | Rose | Leversha | 2 | \$1,519,750 | 1 | \$1,100,000 | 3 | \$2,619,750 |
| 130 | Craig | Franzen | 1 | \$1,900,000 | 1 | \$702,500 | 2 | \$2,602,500 |
| 131 | Nube | Lema | 1 | \$430,000 | 6 | \$2,165,120 | 7 | \$2,595,120 |
| 132 | Conrad | Sienkiewicz | 3 | \$2,595,000 | 0 | \$0 | 3 | \$2,595,000 |
| 133 | Kevin | Bigoness | 1 | \$1,949,000 | 1 | \$620,000 | 2 | \$2,569,000 |
| 134 | Jason | Wagner | 2 | \$1,115,000 | 2 | \$1,450,000 | 4 | \$2,565,000 |

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|-------------|----------------|--------|-------------|--------|-------------|---------|-------------|
| 135 | Eudice | Fogel | 0.5 | \$112,500 | 2 | \$2,425,000 | 2.5 | \$2,537,500 |
| 136 | Marika | Kakhiani | 4 | \$2,530,000 | 0 | \$0 | 4 | \$2,530,000 |
| 137 | Michael | McGuinness | 0 | \$0 | 2 | \$2,519,900 | 2 | \$2,519,900 |
| 138 | Christopher | Pertile | 3 | \$2,493,000 | 0 | \$0 | 3 | \$2,493,000 |
| 139 | Norene | Chip | 0 | \$0 | 2 | \$2,490,000 | 2 | \$2,490,000 |
| 140 | Tim | Lorimer | 3 | \$797,250 | 6 | \$1,682,500 | 9 | \$2,479,750 |
| 141 | Steven | Kehoe | 2 | \$1,097,000 | 3 | \$1,380,000 | 5 | \$2,477,000 |
| 142 | Jessica | Macey | 1 | \$87,000 | 4 | \$2,390,000 | 5 | \$2,477,000 |
| 143 | Jennifer | Johnson | 1 | \$655,000 | 3 | \$1,797,000 | 4 | \$2,452,000 |
| 144 | Mario | Barrios | 1 | \$305,000 | 4 | \$2,142,901 | 5 | \$2,447,901 |
| 145 | Camille | Canales | 0 | \$0 | 3.5 | \$2,443,075 | 3.5 | \$2,443,075 |
| 146 | Lucas | Baker | 2.5 | \$2,440,000 | 0 | \$0 | 2.5 | \$2,440,000 |
| 147 | D | Waveland Kendt | 3 | \$1,230,000 | 3 | \$1,197,000 | 6 | \$2,427,000 |
| 148 | Kim | Biggs | 6 | \$1,496,500 | 2 | \$910,000 | 8 | \$2,406,500 |
| 149 | Sue | Taghabon | 1 | \$730,000 | 1 | \$1,675,000 | 2 | \$2,405,000 |
| 150 | Jennifer | Carlino | 0 | \$0 | 1 | \$2,399,000 | 1 | \$2,399,000 |

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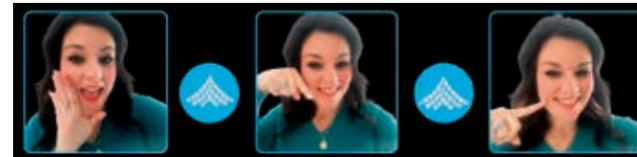


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TOP 250 STANDINGS

Teams and individuals from January 1, 2026 to February 28, 2026

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|-------------|-------------|--------|-------------|--------|-------------|---------|-------------|
| 151 | Kimberly | Becker | 0 | \$0 | 3 | \$2,387,500 | 3 | \$2,387,500 |
| 152 | Rachel | Seniff | 1 | \$478,000 | 1 | \$1,900,000 | 2 | \$2,378,000 |
| 153 | Matthew | Liss | 1 | \$995,000 | 3 | \$1,380,000 | 4 | \$2,375,000 |
| 154 | Benjamin | Lissner | 0.5 | \$210,000 | 4 | \$2,165,000 | 4.5 | \$2,375,000 |
| 155 | Kevin | Hinton | 0.5 | \$142,500 | 5 | \$2,231,000 | 5.5 | \$2,373,500 |
| 156 | Ryan | Cherney | 4 | \$2,370,345 | 0 | \$0 | 4 | \$2,370,345 |
| 157 | George | Zerante | 0 | \$0 | 4 | \$2,370,000 | 4 | \$2,370,000 |
| 158 | Elizabeth | Caya | 3 | \$1,120,000 | 2 | \$1,239,900 | 5 | \$2,359,900 |
| 159 | Edward | Watts | 1 | \$925,000 | 1 | \$1,430,000 | 2 | \$2,355,000 |
| 160 | Van Ann | Kim | 1 | \$1,530,000 | 1 | \$815,000 | 2 | \$2,345,000 |
| 161 | Emily | Sachs Wong | 2 | \$1,407,500 | 0.5 | \$932,500 | 2.5 | \$2,340,000 |
| 162 | Kathleen | Malone | 1 | \$1,280,000 | 1 | \$999,000 | 2 | \$2,279,000 |
| 163 | Christopher | Sweitzer | 4 | \$2,278,000 | 0 | \$0 | 4 | \$2,278,000 |
| 164 | Joseluis | Martinez | 2 | \$598,000 | 3 | \$1,667,000 | 5 | \$2,265,000 |
| 165 | Marla | Nyberg | 1 | \$1,250,000 | 1 | \$1,015,000 | 2 | \$2,265,000 |
| 166 | Morgan | Sage | 1 | \$613,750 | 2 | \$1,607,300 | 3 | \$2,221,050 |
| 167 | Christina | Delgreco | 1 | \$922,500 | 1 | \$1,290,000 | 2 | \$2,212,500 |
| 168 | Cornelis | Hoogstraten | 0 | \$0 | 2 | \$2,210,000 | 2 | \$2,210,000 |
| 169 | Karen | Biazar | 2 | \$1,848,500 | 1 | \$361,000 | 3 | \$2,209,500 |
| 170 | John | Korolis | 1 | \$1,465,000 | 0.5 | \$732,500 | 1.5 | \$2,197,500 |
| 171 | Laura | England | 1 | \$615,000 | 2 | \$1,580,000 | 3 | \$2,195,000 |
| 172 | Jacob | Reiner | 1 | \$354,000 | 2 | \$1,835,495 | 3 | \$2,189,495 |
| 173 | Patrick | Shino | 2 | \$1,277,500 | 1 | \$910,000 | 3 | \$2,187,500 |
| 174 | Alishja | Ballard | 0.5 | \$220,000 | 2 | \$1,957,000 | 2.5 | \$2,177,000 |
| 175 | Sally | Kats | 1 | \$435,000 | 1 | \$1,740,000 | 2 | \$2,175,000 |
| 176 | Leslie | Glazier | 2 | \$1,749,000 | 1 | \$411,000 | 3 | \$2,160,000 |
| 177 | Robert | Sullivan | 2 | \$1,972,500 | 0.5 | \$182,500 | 2.5 | \$2,155,000 |
| 178 | Jennifer | Laskov | 1 | \$1,017,500 | 1 | \$1,129,000 | 2 | \$2,146,500 |
| 179 | Ted | Kuhlmann | 1 | \$1,580,000 | 1 | \$565,000 | 2 | \$2,145,000 |
| 180 | Edward | Grochowiak | 1 | \$990,000 | 2 | \$1,149,900 | 3 | \$2,139,900 |
| 181 | Susan | O'Connor | 3 | \$1,942,500 | 0.5 | \$182,500 | 3.5 | \$2,125,000 |
| 182 | Sarah | Taich | 0 | \$0 | 2 | \$2,100,000 | 2 | \$2,100,000 |
| 183 | James | Streff | 1.5 | \$1,661,500 | 1 | \$432,500 | 2.5 | \$2,094,000 |
| 184 | Jennifer | Mills | 0.5 | \$630,000 | 1 | \$1,455,000 | 1.5 | \$2,085,000 |

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|------------|------------|--------|-------------|--------|-------------|---------|-------------|
| 185 | Michael | Decker | 2 | \$1,210,000 | 1 | \$872,000 | 3 | \$2,082,000 |
| 186 | Maritza | Sowell | 0 | \$0 | 1 | \$2,075,000 | 1 | \$2,075,000 |
| 187 | Mark | Raffaelli | 0 | \$0 | 3 | \$2,075,000 | 3 | \$2,075,000 |
| 188 | Kayla | Gelsomino | 1 | \$2,067,000 | 0 | \$0 | 1 | \$2,067,000 |
| 189 | Joseph | Wilcox | 1 | \$935,000 | 1 | \$1,125,000 | 2 | \$2,060,000 |
| 190 | Salvador | Gonzalez | 3 | \$855,000 | 4 | \$1,198,000 | 7 | \$2,053,000 |
| 191 | Elizabeth | Amidon | 0 | \$0 | 2 | \$2,052,700 | 2 | \$2,052,700 |
| 192 | Dominic | Irpino | 0 | \$0 | 3 | \$2,050,000 | 3 | \$2,050,000 |
| 193 | Matthew | Shrake | 0 | \$0 | 1 | \$2,050,000 | 1 | \$2,050,000 |
| 194 | Jennifer | Evans Piet | 1 | \$1,480,000 | 1 | \$565,000 | 2 | \$2,045,000 |
| 195 | Peter | Moore | 0 | \$0 | 2 | \$2,035,000 | 2 | \$2,035,000 |
| 196 | Jennifer | Bell | 3.5 | \$1,570,900 | 1 | \$460,000 | 4.5 | \$2,030,900 |
| 197 | Gregory | Desmond | 0 | \$0 | 2 | \$2,030,000 | 2 | \$2,030,000 |
| 198 | Jane | Lee | 1 | \$508,750 | 2 | \$1,520,000 | 3 | \$2,028,750 |
| 199 | Jacqueline | Alter | 2 | \$1,274,000 | 2 | \$750,000 | 4 | \$2,024,000 |
| 200 | Joe | Green | 3 | \$1,677,500 | 2 | \$340,000 | 5 | \$2,017,500 |

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TOP 250 STANDINGS

Teams and individuals from January 1, 2026 to February 28, 2026

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|------------|-----------------|--------|-------------|--------|-------------|---------|-------------|
| 201 | Jonathan | Minerick | 4 | \$2,013,000 | 0 | \$0 | 4 | \$2,013,000 |
| 202 | Craig | Isacson | 2 | \$1,387,000 | 1 | \$626,000 | 3 | \$2,013,000 |
| 203 | Harris | Ali | 1 | \$666,000 | 2 | \$1,332,000 | 3 | \$1,998,000 |
| 204 | Marianna | Mosz | 2 | \$1,990,000 | 0 | \$0 | 2 | \$1,990,000 |
| 205 | Stacey | Dombar | 2 | \$1,405,000 | 1 | \$580,000 | 3 | \$1,985,000 |
| 206 | Renata | Pieczka | 2 | \$1,129,900 | 1 | \$849,900 | 3 | \$1,979,800 |
| 207 | Bridget | Sheahan | 1.5 | \$1,978,000 | 0 | \$0 | 1.5 | \$1,978,000 |
| 208 | Olin | Eargle | 1.5 | \$825,500 | 2 | \$1,150,000 | 3.5 | \$1,975,500 |
| 209 | Lyn | Harvie | 1 | \$560,000 | 2 | \$1,407,000 | 3 | \$1,967,000 |
| 210 | Lance | Kirshner | 0 | \$0 | 3 | \$1,962,500 | 3 | \$1,962,500 |
| 211 | Susan | Wooten | 4 | \$1,959,500 | 0 | \$0 | 4 | \$1,959,500 |
| 212 | Benjamin | Myers | 1.5 | \$1,516,000 | 0.5 | \$442,500 | 2 | \$1,958,500 |
| 213 | Marc | Kaufman | 2 | \$973,000 | 1 | \$985,000 | 3 | \$1,958,000 |
| 214 | Tony | Mattar | 0.5 | \$350,000 | 3 | \$1,595,000 | 3.5 | \$1,945,000 |
| 215 | Elena | Theodoros | 3 | \$1,931,300 | 0 | \$0 | 3 | \$1,931,300 |
| 216 | Joshua | Krish | 0 | \$0 | 2 | \$1,925,000 | 2 | \$1,925,000 |
| 217 | Brant | Booker | 1 | \$1,920,000 | 0 | \$0 | 1 | \$1,920,000 |
| 218 | Samantha | Partrick | 0.5 | \$802,500 | 2 | \$1,113,000 | 2.5 | \$1,915,500 |
| 219 | Tina | Kirvaitis | 1 | \$1,910,000 | 0 | \$0 | 1 | \$1,910,000 |
| 220 | Kevin | Green | 2.5 | \$713,750 | 2 | \$1,195,000 | 4.5 | \$1,908,750 |
| 221 | Scott | Berg | 4 | \$1,908,000 | 0 | \$0 | 4 | \$1,908,000 |
| 222 | Samuel | Ciochon | 1 | \$305,000 | 3 | \$1,583,345 | 4 | \$1,888,345 |
| 223 | Jennifer | Ames | 0.5 | \$262,500 | 2 | \$1,625,000 | 2.5 | \$1,887,500 |
| 224 | Kevin | Carey | 2 | \$1,867,000 | 0 | \$0 | 2 | \$1,867,000 |
| 225 | Gwen | Stark | 1 | \$560,000 | 2 | \$1,307,000 | 3 | \$1,867,000 |
| 226 | Ivona | Kutermankiewicz | 1.5 | \$902,500 | 1 | \$964,000 | 2.5 | \$1,866,500 |
| 227 | Amanda | McMillan | 2 | \$1,625,000 | 0.5 | \$241,000 | 2.5 | \$1,866,000 |
| 228 | Staci | Slattery | 2.5 | \$1,865,250 | 0 | \$0 | 2.5 | \$1,865,250 |
| 229 | Jessica | Coulson | 1 | \$1,865,000 | 0 | \$0 | 1 | \$1,865,000 |
| 230 | Prashanth | Mahakali | 2 | \$1,862,500 | 0 | \$0 | 2 | \$1,862,500 |
| 231 | Michael | Adams | 1 | \$216,100 | 3 | \$1,636,000 | 4 | \$1,852,100 |
| 232 | Emily | Wells | 0 | \$0 | 1 | \$1,850,000 | 1 | \$1,850,000 |
| 233 | Feras | Abbas | 1 | \$799,000 | 1 | \$1,050,000 | 2 | \$1,849,000 |
| 234 | Adam | Max | 0 | \$0 | 2.5 | \$1,842,500 | 2.5 | \$1,842,500 |

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|------------|-------------|--------|-------------|--------|-------------|---------|-------------|
| 235 | William | Sherman | 0 | \$0 | 4 | \$1,842,000 | 4 | \$1,842,000 |
| 236 | Joseph | Tanzillo | 1 | \$1,830,866 | 0 | \$0 | 1 | \$1,830,866 |
| 237 | Stephany | Oliveros | 0 | \$0 | 1 | \$1,830,866 | 1 | \$1,830,866 |
| 238 | Scott | Ottenheimer | 0 | \$0 | 1 | \$1,830,000 | 1 | \$1,830,000 |
| 239 | Tyler | Stallings | 0 | \$0 | 4 | \$1,826,500 | 4 | \$1,826,500 |
| 240 | Ryan | Huyler | 1 | \$1,812,000 | 0 | \$0 | 1 | \$1,812,000 |
| 241 | Regina | Castle | 2 | \$1,334,900 | 1 | \$467,000 | 3 | \$1,801,900 |
| 242 | Nicholaos | Voutsinas | 0 | \$0 | 5 | \$1,801,500 | 5 | \$1,801,500 |
| 243 | Neha | Sahni | 1 | \$910,000 | 1 | \$890,000 | 2 | \$1,800,000 |
| 244 | Moshe | Weinberger | 1 | \$900,000 | 1 | \$900,000 | 2 | \$1,800,000 |
| 245 | Michael | Frank | 1 | \$900,000 | 2 | \$893,000 | 3 | \$1,793,000 |
| 246 | Michele | Pettiford | 1 | \$1,100,000 | 1 | \$685,000 | 2 | \$1,785,000 |
| 247 | Nicole | Cready | 3 | \$1,784,000 | 0 | \$0 | 3 | \$1,784,000 |
| 248 | Joel | Halperin | 2 | \$889,950 | 2 | \$894,000 | 4 | \$1,783,950 |
| 249 | Kevin | Little | 0 | \$0 | 2 | \$1,780,000 | 2 | \$1,780,000 |
| 250 | Rachel | Kitay | 0 | \$0 | 1 | \$1,778,850 | 1 | \$1,778,850 |

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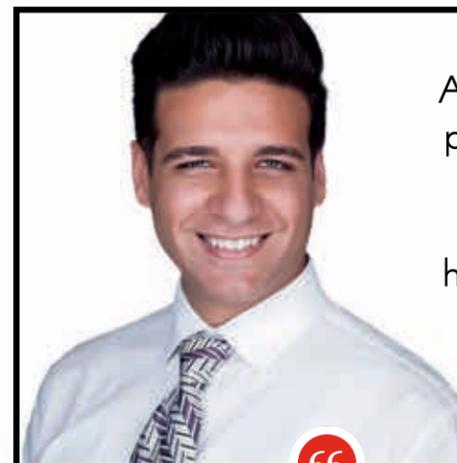
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