

GREATER AUGUSTA

OCTOBER 2025

REAL PRODUCERS®

Sherry Sanders



Partner Spotlight:
MUTIMER CUSTOM HOMES

Agent on the Move:
MICAH BARBER

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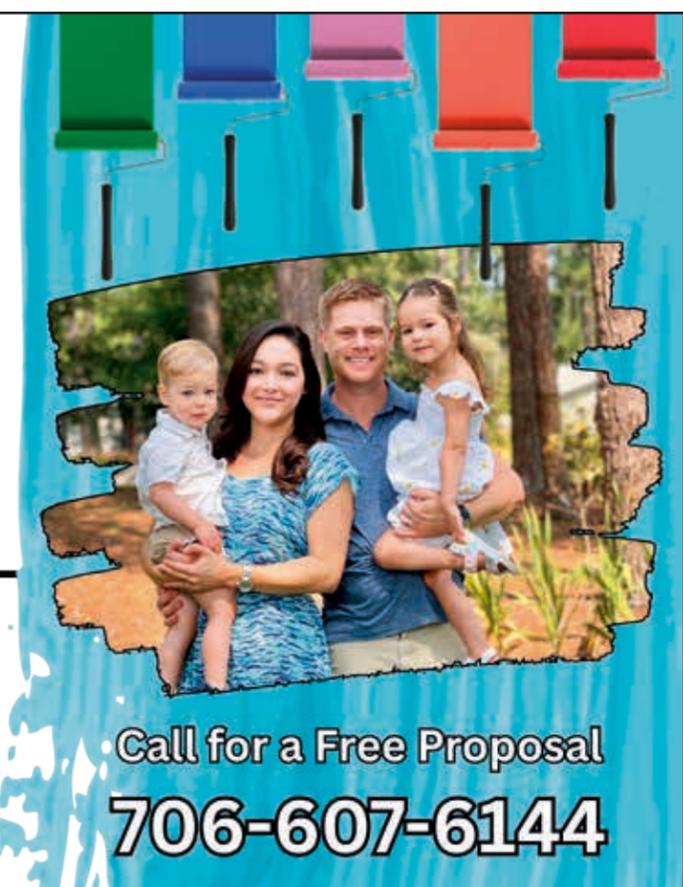
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MICAH BARBER

Improving the Community One Home at a Time: Micah Barber of Meybohm Real Estate

At just the beginning of his real estate career, **Micah Barber** is already making waves in the Greater Augusta market. As a member of the Hollimon & Barber Team, the top sales team at the Meybohm Evans office this year, he has closed 31 transactions in the past 12 months, totaling more than \$6 million in volume since beginning in July 2024.

A Local Start

Born and raised in Augusta and a graduate of Greenbrier High School, Micah entered real estate after spending time caddying and watching

his mother's success as a site agent at Tudor Branch. Inspired by her dedication and the opportunities the business provided, he decided to follow the same path. For him, real estate offered the promise of financial freedom, flexibility, and the chance to work with something he has always loved - houses.

A Unique Business Approach

While many agents focus solely on high-end listings, Micah has carved out a niche in a price point that is often overlooked. He specializes in identifying abandoned homes in the greater Augusta area and connecting sellers with local investors who restore

“ I LOVE AUGUSTA, AND I LOVE MAKING MY COMMUNITY BETTER— ONE HOUSE AT A TIME.”



these properties into beautifully renovated homes, often priced in the \$200,000 range.

This model not only provides affordable housing opportunities for local families but also raises the value of surrounding neighborhoods, creating a ripple effect of positive change throughout the community.

“Most agents don't care to farm this price point and only want to sell the expensive houses,” Micah explains. “I love it because I get to help people find affordable housing while also bringing more value to the greater Augusta area.”

Defining Success & Staying Motivated

For Micah, success is simple: achieving the goals you set for yourself. He keeps himself motivated with a clear vision of the future—retiring in a beautiful home, debt-free, while continuing to invest in real estate. His favorite saying, “A fool and his money are soon parted,” serves as a daily reminder to make smart financial decisions and remain focused on long-term growth.

Overcoming Challenges

As one of the youngest agents in his office, earning trust early on was one of his biggest hurdles. Yet, by consistently delivering results for both investors and first-time homebuyers, he has built a reputation as a knowledgeable and reliable professional who delivers on his promises.

A Love for Augusta

Above all else, Micah wants people to know that his heart is in the community he serves. “I love Augusta, and I love making my community better—one house at a time.”

Life Outside of Real Estate

When he's not working, Micah can often be found on the golf course, spending quality time with his family. While his career is just beginning, he is excited to see what the future holds—both personally and professionally—as he continues to grow in real estate and in life.

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Gardening In Greater Augusta

BY CHARLES CATES, FURY'S FERRY HARDWARE

Fall Gardening in Greater Augusta: Flowers, Shrubs, and Raised Beds—Let's Do It

Hey guys, fall's sneaking up on us here in Greater Augusta, and while most folks are thinking about football or hunting season, we know it's prime time to get our hands dirty. Whether you're a gardening veteran or just want to toss some plants in the ground and see what happens, fall is actually a pretty good time to get things looking sharp. Tough flowers, solid shrubs, and raised beds that can handle the cooler weather.

Flowers that Bring on the Color

Who says you have wait until spring to have some color? Fall is a great chance to add some punch to your yard without sweating to death. Think **chrysanthemums**, bold, bright blooms that really pop. **Asters** are a good pick also - purple and blue shades that give your yard some serious attitude. And if you want to go a little different, try **pansies** or **ornamental cabbages**. That's correct - *cabbages*. They're tough, look good, and survive cooler weather. Bonus points if you add native wildflowers

like **ironweed** or **goldenrod**. They're easy to grow and the bees, butterflies, and pollinators will love you for it.

Sturdy Shrubs That Stay Looking Good Year-Round

Shrubs are the backbone of a solid yard if you pick the right ones. They'll hold up regardless of what season it is. Fall is a good time to plant or prune. **Camellias** bloom late fall and into winter, so you get some color when everything else is going dormant. **Hydrangeas**, especially the *oakleaf* variety, respond well to pruning now and will reward you with bigger, better flowers next year.

Evergreens are really the way to go. They stay green all year long, require little fuss, and give your yard some serious structure. **American Holly** or **Rhododendrons** make your landscape look finished and doesn't vanish in winter.

Raised Beds: Your Secret Weapon

If you're not doing raised beds yet, you're missing out. They warm up faster in spring, stay warmer longer in fall, and make planting considerably easier. Right now, you can grow some greens—lettuce, spinach, kale—they're happy in cooler weather. Root veggies like carrots and radishes are good too. And don't forget about garlic and onions—plant those now so next summer, you've got some flavor bombs.

How to Do It Without Losing Your Mind

- Prep your soil—load it up with compost, make it good.
- Water smart—keep things hydrated but don't drown 'em.
- Mulch—do it right to keep that soil warm and moist.
- Choose hardy, native plants—less hassle, more results.

Bottom Line

Fall in Greater Augusta s one of the best times to get outside and garden. The weather's cooler, bugs are fewer, and your yard can still look pretty darn good. With tough flowers, shrubs that stay good all year, and raised beds that make planting easier, you'll head into winter with a yard that shows you know what you're doing. So gloves on, a cold drink in hand, and get to it—you've got some work to do.



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A Personal Touch from Foundation to Finish

Unlike larger firms where clients may rarely see the owner, Blair is involved in every step of the process. “We’re a small firm,” he explains. “That gives clients exceptional attention. I personally oversee the construction of a client’s home from start to finish.” This means that from the first blueprint to the final

walk through, homeowners have a trusted partner by their side.

Collaboration at the Core

Blair believes the design process should be as collaborative as it is creative. Whether clients bring their own plans or need to create them from scratch, he works hand in hand to find solutions that match their vision and budget. Because of his strong relationships with local architects and draftsmen, Blair ensures that everyone is aligned from the very beginning — because, as he says, “The preconstruction process is just as important as the building itself.”

The Mutimer Process

1. Plans & Vision – Starting with architectural drawings, Blair sits down with clients to discuss every detail, from siding and windows to faucets and cabinetry.
2. Finish Selections – Once pricing is approved, clients choose everything from paint colors to light fixtures, ensuring the home reflects their personal style.



“We’re a small firm that gives clients exceptional attention.”



3. Construction – With permits in place, construction begins. Blair schedules multiple checkpoints to confirm progress and selections — recognizing that visions can evolve once the walls start going up.

4. Post-Move-In Care – Every home comes with a one-year workmanship warranty and a third-party 2-10 structural warranty, providing peace of mind long after move-in day.

Rooted in Community and Family

Augusta natives, Blair and his wife Anna have been married for over a decade and are raising three children — Lillie (8), Blair (5), and Sam (3) — along with their goldendoodle, Percy. When he’s not on



a job site, Blair enjoys golfing, serving in the music ministry at Trinity on the Hill Methodist Church, and giving back through the Columbia County Rotary Club. In the fall, you’ll find him cheering for the Georgia Southern Eagles.

Aspirations for the Future

Ten years from now, Blair sees himself doing exactly what he loves today — building homes where families will create memories and hopefully sharing more rounds of golf with his children as they grow.

With a dedication to detail, a collaborative spirit, and a personal touch that’s rare in the industry, Blair isn’t just building houses — he’s building dreams that last a lifetime.





Sherry Sanders



Sold on Sherry: Lighting the Way in Greater Augusta Real Estate

In the heart of Greater Augusta, Associate Broker and Vice President **Sherry Sanders** is known for more than just closing deals — she’s known for illuminating the path to homeownership. Since launching her real estate career in 2020 with Blanchard and Calhoun Real Estate Company, Sherry has quickly risen to become one of the region’s most trusted and successful agents. Her journey from teaching special education to excelling in real estate is proof that passion, adaptability, and community commitment can create extraordinary results.

A Bright Career, Built on Connection

Before stepping into real estate sales, Sherry worked in education for 12 years and later led business development

and recruitment for her brokerage. That experience gave her a unique advantage: the ability to connect deeply with people from all walks of life. “I believe in this community, and I love living in the area,” she says. “Real estate is the career I have been preparing for my entire life.”

Her results speak for themselves — \$8 million in sales and 26 transactions in 2024, along with an impressive list of honors, including 2020 President’s Club, 2021 Rookie of the Year, 2021 Leadership Council, 2022 Blanchard & Calhoun Elite, 2023 & 2024 Diamond Club, 2024 President’s Award, and becoming a Vice President in 2025.

Shining a Light on Every Listing

Sherry understands that real estate is as much about presentation as it is

about price. She's meticulous about helping sellers present their homes in the best possible light — literally. From scheduling showings when natural light is at its peak to advising on layered interior lighting that creates warmth and dimension, she knows how to make a home feel like “the one” the moment a buyer steps inside.

She also brings that same attention to her marketing. Professional photography, well-lit spaces, and a

strong online presence ensure her listings stand out in a competitive market. “Lighting can change how someone feels in a space,” Sherry explains. “It's not just about seeing a room — it's about feeling at home in it.”

Grounded in Community, Driven by Heart

Her success is also rooted in her deep community involvement. Sherry serves as President-Elect of the Downtown Kiwanis Club, is active with the United

Way, the Georgia Association of Realtors, the Columbia County Chamber of Commerce, and attends Journey Community Church.

Outside of work, she treasures time with her husband Joel, her Yorkie Louie, her daughter Mary Catherine, son-in-law Jeremy, and grandson Alden. She loves traveling, watching college football, and dreams of an extended trip to Italy.

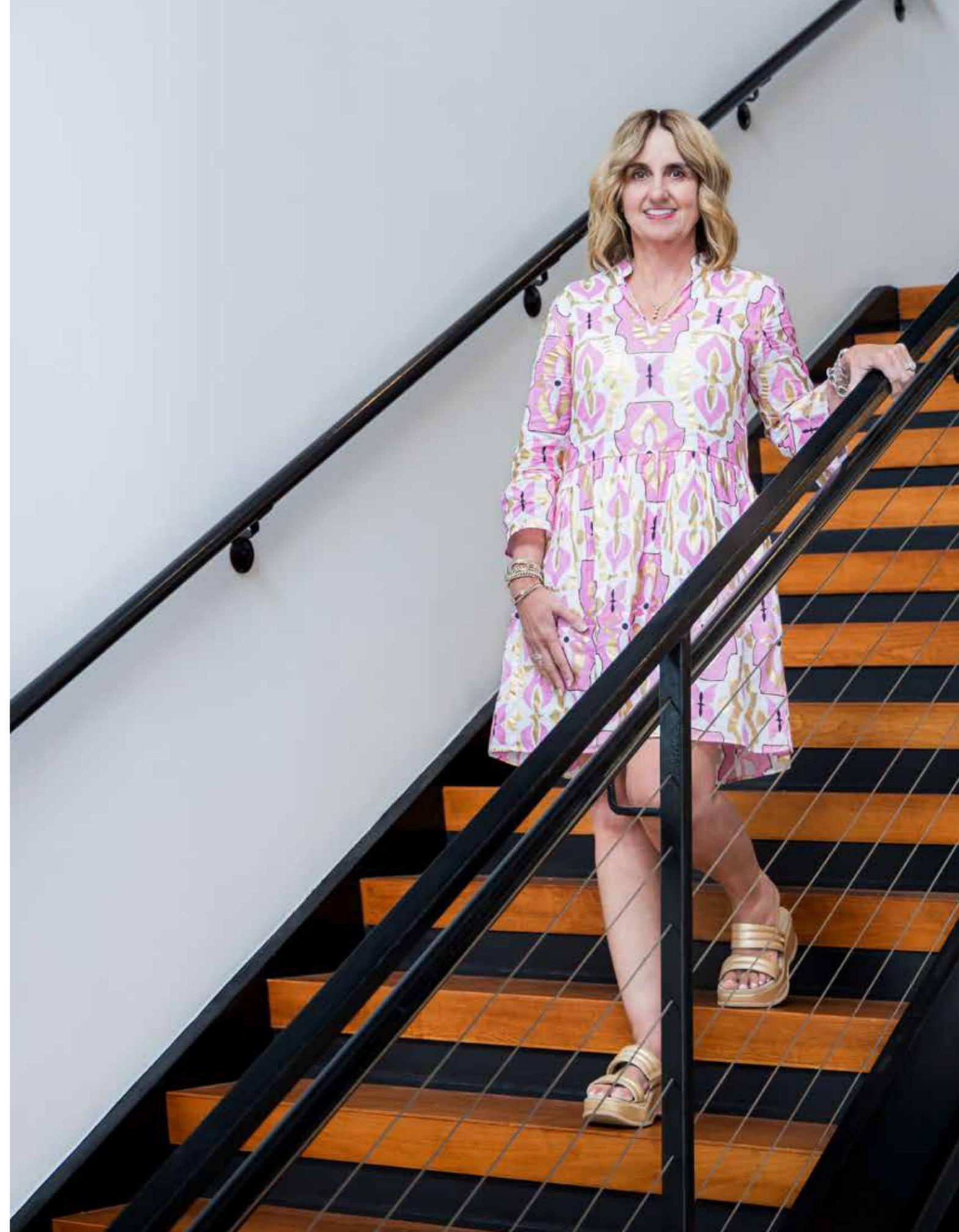
Looking Ahead

Having been diagnosed with breast cancer in 2024, Sherry's greatest life challenges were the treatments, following her doctors recommendations, staying active, and keeping a positive mindset. Thankfully, Sherry is now cancer free!

“It's not just about seeing a room — it's about feeling at home in it.”

And the future is bright — personally and professionally. She hopes to spend more time with her growing family, travel the world, and continue helping families find the perfect place to call home. As she puts it, “When I see my clients reach their buying or selling goals, that's success to me.”

With her passion for people, dedication to excellence, and eye for presentation, Sherry Sanders isn't just selling homes — she's lighting the way for her clients' next chapter.





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Q: DO REAL ESTATE AGENTS HAVE TO PAY FOR MAGAZINES OR EVENTS?

A: NO! The magazine and events are FREE to agents and funded by the preferred partners who advertise.

Q: WHAT KIND OF CONTENT WILL BE FEATURED?

A: This is all about you. We'll do personal and unique stories on members in the community, providing you with a platform to inspire others. As we grow, we'll add fresh content focused entirely on you. It costs absolutely nothing for a REALTOR® to be featured. We are not a pay to play model; we write real stories, about Real Producers, and we're always accepting nominations. We will consider anyone brought to our attention-- we don't know everyone's story so we need your help to learn about them!

Q: WHO ARE OUR PARTNERS?

A: Anyone listed as a "Preferred Partner" in the front of the magazine is funding and fueling this community and is an essential part of it. They are the top professionals in their industry. They will have an ad in every issue of the magazine and attend our events. One or many of you have recommended every single Preferred Partner you see in this publication. Our goal is to create a powerhouse network, not only for the best REALTORS® in the area, but the best affiliates as well, so we can grow stronger together.

Q: DOES Real Producers HAVE EVENTS?

A: Yes! Along with the magazine, we will host quarterly events exclusive to this community, where you--the best of the best--get together at local venues to socialize, mastermind, deepen connections, and better our businesses. We will communicate about events through the magazine and on social media. Stay tuned for info on our launch party this Fall!

Q: HOW CAN I RECOMMEND A BUSINESS OR FEATURE STORY?

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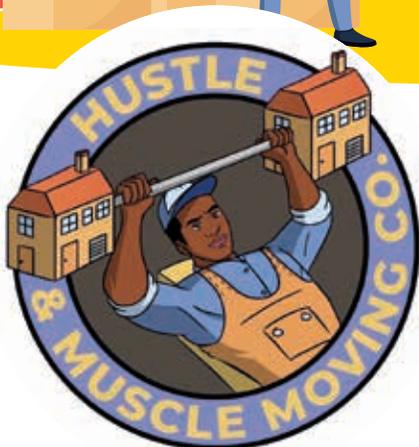
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