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Bill Gaylord

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The
Team



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Thank you to all veterans who participated and allowed us to tell a small portion of their story!



If you are interested in nominating people for certain stories, please email us at: mike.maletich@realproducersmag.com

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Maria Chewjalearn-Andaya
Sr. Escrow Officer

Maria has been working in escrow since 2006, bringing nearly two decades of dedication and expertise to her clients. Known for her strong communication and client-first mindset, Maria prides herself on being highly responsive—she's the type who checks her emails at all hours to ensure no client question goes unanswered. Outside of work, Maria loves spending time with her family, traveling to new places, and embracing her role as a proud soccer mom. Her passion for the industry and commitment to customer service set her apart, making every transaction as seamless and stress-free as possible.

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Victoria WATKINS

Served in the US Air
Force 2003-2009

Victoria joined the United States Air Force because she wanted to be part of something greater than herself. "For me it was more than a career decision, it was a defining moment in my life, choosing to rise above comfort, give back to my nation, and walk a path where values like service, honor, and resilience are lived every day."



As a Nutritional Medicine Technician, Victoria worked with healthcare teams to provide evidence-based nutritional care for service members, retirees, and families. "Serving in the United States Air Force was one of the greatest honors of my life. I saw my service as both a duty to my nation and a way to honor God with my life, my work, and my values. Wearing the uniform meant standing for something greater than myself. My service helped me grow as a leader, strengthened my faith, and deepened my commitment to putting others before myself."

For Victoria, the U.S. Air Force Core Values continue to define how she serves others in her everyday life. Integrity First, Service Before Self, and Excellence in All We Do are now foundational principles in her life and career as a REALTOR®. "Serving in the Air Force was not just a chapter in my life, it was part of God's plan to prepare me for the path I walk today."



Served in the US Marines
1985-2005

A year after graduating high school, Steven found himself contemplating his future, deciding it was in his best interest to join the military and expand his skills and education. As a US Navy Aviation Ordnanceman (dealing with weapons and ammunition), Steven worked primarily on fixed wing and rotary wing aircraft. He served Enlisted and SNCO roles, and taught in a Rotary Aircraft Weapons School. "I am proud to have served this country."

As a Desert Storm Veteran, Steven enjoys utilizing his military background, experience, and the knowledge he gained in the civilian sector to continue helping veterans to this day. "I learned that honesty, punctuality and treating people like I want to be treated has had a huge impact on everything I do."

While Steven enjoys selling real estate, he remains active in leadership roles with the Veterans of Foreign Wars and enjoys helping others in need through the Nye County Coalition and the HUD-VASH program - the Department of Veterans Affairs (VA) and Department of Housing and Urban Development (HUD).



Steven KENNARD

Michael ZELINA

Served in the US Marine
Corps 1998-2005

Michael joined the US Armed Forces in order to challenge himself at the highest level and be part of something greater. “I sought out the hardest and most rewarding training, knowing it would push me beyond my limits and shape me into the best version of who I could be.”

Initially beginning as a ground warrior and machine gunner, Michael worked his way through the ranks, eventually serving as a squad leader. “Serving my country as a Marine was one of the greatest honors of my life. It meant standing ready to protect the freedoms we often take for granted, sacrificing comfort and certainty for duty, and committing myself fully to something far greater than my own interests.”

“The same disciplines I developed in the Marines allow me to navigate complex negotiations with calm under pressure, lead clients with clarity and confidence, and approach every deal with a strong sense of mission and accountability. Just as in the Corps, success in real estate comes down to preparation, teamwork, and never losing sight of the objective.”



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Lyndon HOLDEMAN



Served in the US Navy 1987-1993



Lyndon joined the US Armed Forces initially because of the educational opportunities it offered, however, once enlisted he stayed due to the sense of purpose and camaraderie he felt with his unit.

As a non-commissioned officer, Lyndon served as a Sonar Technician, deployed primarily on destroyers involved in Anti-Submarine Warfare. “I’m proud to have been able to have done my part to serve our great country and to have been a small part of

supporting peace and democracy around the world.”

Through his service, Lyndon learned the imperativeness in doing his part to support the mission and his team’s role in it. “This translates to being effective as a REALTOR® by being an advocate for the ethics and values that we teach, and fighting for the communities we serve. As a proud veteran of the US Navy I will always stand strong for the values and foundation that property ownership plays in ensuring the long term success of our great nation.”

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Kimberly McMAHON

Served in the US Army 1999-2010

Throughout her service in Finance, Civil Affairs, and as a Drill Sergeant with the US Army, Kimberly enjoyed expanding her college education with knowledge only the military could provide. The experience helped form her into the person she is today, where she learned just how capable she is. She also garnered the benefits of camaraderie, noting how much more one can accomplish with others, and how even taking one small step forward is still progress. “And then, even if and when you want to quit, push through...you will

reap the rewards. I also learned that integrity is everything!”

“I am VERY proud to have served my country, like others around me and those before me. This country needs men and women to serve to allow other countrymen to sleep soundly at night. I am even more proud that all three of my children also chose to join the military and are currently serving themselves!”



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Kelli McHAM

Served in the US Army
2010-2018



“I initially joined the Army to help pay for college, but my decision was also shaped by my experience in the JROTC program throughout high school. I loved the sense of camaraderie and the discipline it instilled in me, and I wanted to continue building on that foundation.”

As a Unit Supply Specialist, and the Unit Armorer, Kelli ensured all of the weapons systems were properly checked in and out, and accounted for. “Serving my country meant being willing to put others before myself. It was about protecting the freedoms we all enjoy and standing up for something meaningful. That sense of purpose still drives everything I do. My time in the military shaped who I am.”

“In the military, service came first. That mindset carries into my real estate career. Helping clients - especially fellow veterans - find homes isn’t just a job, it’s a way to keep giving back to the community I once served in uniform. As a veteran, I understand the unique challenges that families face when buying or selling a home.”

VETERAN

Jimmy

VEGA

Served in the US Navy
1985-1992, 2001-2020

Jimmy joined the US Armed Forces to further his education and travel the world. His service as a Fleet Marine Force Hospital Corpsman and Senior Enlisted Leader has, and continues to, fill him with a sense of pride and honor for his country.

His service taught him to never give up, no matter how hard something gets, and continues to be of service within the real estate industry through his roles as Chair for the City of North Las Vegas Veterans Community Commission and Planning Commissioner for the City of North Las Vegas. He also previously served as President of the Veterans Association of Real Estate Professionals (VAREP) Las Vegas, NV Chapter from 2019-2020.



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VETERAN

Served in the US Army
1990-2006

James joined the military because it felt like a natural step for him, coming from a family that had long-resided in Texas since the earliest wave of settlers...long before it officially became a state. "For generations, we had proudly answered the call to serve, whether in defense of our state or our nation," he says, describing it as "an extension of the values I was taught as a young man, and a way to honor the legacy of those who came before me while doing my part for the generations to come."

As a 13 Foxtrot (Fire Support Specialist), a role focused on coordinating artillery and firepower in support of ground operations, James learned the value of accuracy, communication, and trust - skills that continue to shape his approach to any challenge both in and out of uniform. "Serving our country was both an honor and a profound responsibility. It meant being part of something larger than myself, contributing to the safety and security of our nation, and upholding the values that generations before me had fought to protect."



"Discipline, attention to detail, and clear communication - skills essential on any level in the military - now help me guide clients through complex transactions with confidence. I once served my country and I now serve my neighbors - I take pride in being a trusted advisor and advocate, guiding clients through one of the most important decisions of their lives with honesty, integrity, and care."

James

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Jake

BURKETT

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Served in the US Air Force
1994-2017

Jake dreamed of joining the Air Force after watching an air show at age 10. “My sense of patriotism ran deep even then, but it was during my first overseas assignment that I truly understood its meaning.”



From Security Forces Military Working Dog Handler to various other leadership roles including Flight Chief, Section Chief, Superintendent, and First Sergeant, Jake is proud to have served in a variety of positions over the course of seven deployments. “I carry a tremendous sense of pride in being part of something far greater than myself. Looking back, I think of the remarkable leaders who helped shape me, and the outstanding Airmen I had the privilege to mentor in return. Serving my country has been one of the greatest honors of my life.”

Jake admits he didn’t truly realize how much he had learned until he stepped away. “When I transitioned into real estate, I quickly recognized how many of those skills carried over: communication, conflict resolution, and the ability to keep perspective. After all, the toughest day in real estate will never come close to my worst day in Afghanistan.”

Dan

SANDOVAL

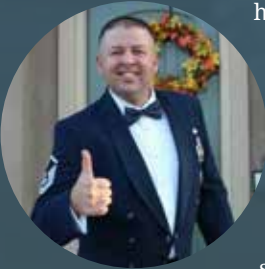


Served in the US Air Force 1996-2016

Dan served 14 years in Security Forces protecting personnel and resources through security and law enforcement operations after being inspired by his brother to join the Air Force and continue his family’s legacy. Throughout his remaining six years, he served as an Air Force Recruiter.

“It was an honor to serve my country. Freedom is not free - it requires the courage and sacrifice of young men and women who choose to defend this

great nation so that we can continue to enjoy the liberties we hold dear. Joining the Air Force was the most significant decision I’ve ever made. It shaped my character, taught me resilience, and gave my life purpose beyond measure. It’s a decision that continues to define who I am; someone who chose to serve, sacrifice, and stand for something bigger than myself.”



“The discipline and integrity I gained through military service guide how I advocate for my clients. The resilience I built during this service equips me to navigate challenges in even the toughest real estate markets. Most importantly, the commitment to serving something greater than myself translates directly into serving families.”

VETERAN

Cody

CORIO

Served in the US Air Force
2009-2013

Cody initially joined the US Air Force as a pararescue jumper (PJ), before serving in the military police. For the majority of his service, he was a Weapons Specialist in the armory and served as an M240 gunner while deployed in Afghanistan.

"I joined the Air Force to fight for our country. Only after joining did I realize all of the benefits that come with serving - from life changes and life lessons, to educational benefits, and meeting the best friends you could ever ask for."



"In the Air Force our Core Values were Integrity First, Service Before Self, and Excellence in All We Do. I, along with every other vet, apply those not just to our work, but to our entire lives. We live with integrity, and service our clients even when it doesn't always benefit ourselves," he says proudly. "When the Star Spangled Banner comes on before shows and events, I find myself staring at the flag, reminiscing about the WHY and just how lucky I am to be able to attend that event. Because many aren't so lucky, and because of those currently serving, we have that freedom."

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VETERAN

Amy

ALLEN

Served in the US Army
1993-1995

Amy joined the Army at age 17, following a long family tradition of military service that spans the Navy, Army, and Vietnam-era veterans.

Injuries may have cut her career short, but she never regrets her decision to serve as a 92Y Unit Supply Specialist - managing supply and arms rooms to ensure every weapon and piece of equipment was accounted for. "It was an honor that taught me sacrifice, unity, and protecting something greater than myself - values I carry into my leadership roles with my involvement in nine LVR Committees and the Board of Directors."

"Serving in the U.S. Army taught me discipline, adaptability, and teamwork - skills I use daily to guide clients with integrity, attention to detail, and calm under pressure. I'm also passionate about helping veterans achieve homeownership, from navigating VA loans to securing property tax exemptions, and I'm proud to give back to my community - veterans and civilians alike."



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VETERAN

Served in the US Air Force
2000-2007

Amber joined the Air Force because she felt stuck, and needed a way to reset her life. Patriotic from birth due to her family's service, the military felt like a natural path to push herself toward something bigger. And she did, by serving in Munitions (AMMO) before advancing to supervising teams and running large scale operations.

"Serving my country means I proved to myself that I could step up when it mattered. It's about knowing I gave something bigger than myself while also finding the grit and resilience that still carry me through life today."

Through her service in the Air Force, Amber learned discipline, resilience, and how to lead under pressure. "Those lessons built the foundation for how I work in real estate today - grinding through challenges, staying focused, and never backing down when things get tough."



Amber

HOLLIDAY



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CIVILIAN SPOTLIGHT

Nicole

KNOBEL

As a Las Vegas REALTOR®, Nicole is proud to serve as an Honorary Commander - also known as a Civic Leader - for the 732 Operations Support Squadron at Creech Air Force Base. "Go Archers!"

"The Civic Leader Program strengthens the bond between the military and the local community. As an Honorary Commander, I serve as a bridge - building relationships with Commanders and Airmen, attending events, and creating connections between the base and civilians. I share feedback with leadership, raise awareness of the Airmen's mission, and contribute my time, talents, and resources to enrich their lives while they're stationed in Las Vegas."

"Working alongside these Airmen and their families has deepened my understanding of sacrifice, patriotism, discipline, and teamwork - principles I carry back to my own family and business. I am profoundly grateful to our military personnel and veterans for protecting us and leading by example every single day."

**Participants for the Civic Leader Program are selected for their influence in the community and their ability to positively impact public support for the U.S. Air Force and the 432d Wing mission. If you'd like to learn more about the Honorary Commander Program, you can contact their Public Affairs at 432wg.PA@us.af.mil.*



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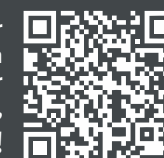
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