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PILLAR TO POST

HOME INSPECTIONS

PHOTOGRAPHY BY EDGAR VILLEDA, STRONGSHOT STUDIO

From Army Commander to Home Inspector: How Jeremiah Adell Brings Service and Trust to Every Inspection

After 22 years of service in the United States Army, including commanding two companies and traveling the world, Jeremiah Adell has found a new mission — protecting families as they make one of the most important investments of their lives: buying a home. Today, Jeremiah leads *Pillar to Post Home Inspectors – The Adell Team*, a business built on the same foundations of discipline, trust, and attention to detail that guided him throughout his military career. “In the Army, details could make the difference between safety and danger. Now, those same details help families make confident decisions about their homes,” Jeremiah says.

A New Kind of Service

Jeremiah’s transition from briefing Soldiers on missions to guiding homebuyers through inspections might seem like a leap, but he insists the skillset is remarkably similar. “Discipline, communication, and clarity under pressure — those are the same things homebuyers need,” he explained. “I’ve gone from protecting people’s futures in uniform to protecting their futures as homeowners.” Jeremiah’s very first inspection reminded him of those early military days. “I was calm on the surface, but inside I thought, ‘this is someone’s future home, don’t miss a thing.’ By the end, I realized nerves aren’t weakness — they’re proof you care about getting it right.”

Standing Out in a Competitive Market

In an industry where trust and precision matter, Jeremiah has set his team apart with modern technology and a client-first approach. *Pillar to Post* offers interactive digital reports delivered same-day, 360° virtual walkthroughs of properties, and real-time repair cost estimates through their PTPEstimates system. “Most inspectors hand over a PDF. I hand over an experience,” says Jeremiah. “Clients and agents don’t just see what’s wrong — they see what it means and what it will cost. That clarity speeds up decisions and reduces stress.”

Jeremiah’s toolbox includes drones for hard-to-reach roofs, thermal imaging to uncover hidden issues, and moisture and gas leak detectors. “My goal is

simple: reduce surprises, protect investments, and make agents look good by partnering with a modern inspector.”

More Than Just a Checklist

Jeremiah’s clients quickly learn that inspections aren’t about ticking boxes. He prides himself on being a teacher as much as an inspector. “I walk people through the home, explain what I see, and translate it into plain language. Watching the stress leave their faces when they finally understand — that’s what I enjoy most.” One inspection of a historic home in downtown Augusta illustrates the impact of his work. A sewer scope revealed severely damaged cast-iron pipes. Thanks to the discovery, the buyers negotiated repairs before closing, saving thousands of dollars and still securing the home they loved.

A Life of Service — On and Off the Clock

Outside of inspections, Jeremiah continues to serve the Augusta community. He is active on the Realtors of Greater Augusta Outreach Committee, a member of the Rotary Club of West Augusta, and serves on the boards of both the Grace Project — which provides housing for veterans — and the Greater Augusta Chapter of the Association of the United States Army, where he is Vice President of Marketing. “Service has always been part of who I am. Whether it’s Soldiers, families, or veterans, I believe in leaving things better than I found them,” he said.

Family at the Center

Jeremiah and his wife Maria, also a veteran and Augusta native, recently



Jeremiah Adell

“MY GOAL IS SIMPLE: reduce surprises, protect investments, and make agents look good by partnering with a modern inspector.”



“**DISCIPLINE, COMMUNICATION, AND CLARITY UNDER PRESSURE** — those are the same things homebuyers need.”

celebrated 19 years of marriage. Together they are raising five children — Nehemiah, Tanyah, Alyssiah, Moriah, and Josiah — all of whom are active in school, music, and community life. “If you stop by an Evans Highschool football game, you’ll probably see us running the concession stand together,” Jeremiah laughed. “Family is everything. They keep me grounded and remind me why I do what I do.”

Advice for First-Time Buyers

For those entering the housing market, Adell offers one piece of advice: “Don’t just look at a home with your heart — look at it with your head too. Let your heart choose the home but let the inspection guide the decision. A house can be a dream, but only if it’s a sound investment.”



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Charlotte SHAW

Heart, Home, and Hustle: How Charlotte Shaw Built a Real Estate Career on Relationships

When it comes to buying or selling a home, clients want more than a transaction—they want someone who listens, guides, and advocates for them through one of life’s biggest investments. For **Charlotte Shaw**, a Realtor with **Meybohm Real Estate**, that philosophy is at the heart of every deal. Based out of the Evans Office, Charlotte has been a trusted face in the local market since 2017. In just the past year alone, she closed more than \$5.3 million in sales volume, earning her a spot once again in Meybohm’s **Presidents Club**, an honor she has achieved every year since 2019.

From Showroom to Sales Success

Before real estate, Charlotte built her career around service and design. As a showroom consultant with Ferguson Enterprises, she worked closely with builders, homeowners, and designers, guiding them through the process of selecting plumbing, lighting, and appliances. That experience not only sharpened her eye for detail but also solidified her passion for connecting with people. “I loved building relationships and providing expert advice during the home building process,” she recalls. “Sales and customer service came naturally to me, and becoming a Realtor felt like the next step.”

Defining Success with Heart

For Charlotte, success is more than numbers. It’s measured in the lasting relationships she builds with clients—relationships that often turn into repeat business and referrals. Her guiding principle comes straight from **Luke 6:38**: “Give, and it will be given to you. A good



measure, pressed down, shaken together, and running over, will be poured into your lap. For with the same measure you use, it will be measured back to you. “I run my business with dedication and heart, treating every client like family,” she says. “I want them to feel supported and prioritized every step of the way.” That commitment shows in the way she approaches every listing—with top-

notch marketing strategies, attention to detail, and unwavering communication.

Overcoming Life’s Challenges

The road hasn’t always been easy. After the birth of her son Reed in 2021, Charlotte was faced with a chronic pain condition that tested her resilience. But rather than letting it hold her back, she chose to face it with strength and



“I loved building relationships and providing expert advice during the home building process.”

the local feral cat population through spay-and-neuter efforts and has found homes for many strays along the way. Each fall, she sponsors Augusta’s Top Dog Event, benefiting *That’s What Friends Are For*, a non-profit rescue organization. In addition to organizing donations, she also humanely traps cats, and then transports them to and from their surgeries and cares for them during their recoveries.

Looking Ahead

As she looks to the future, Charlotte envisions continuing to grow her business while also making time for personal passions—travel, art, and new adventures with her family.

For now, though, she remains focused on what she does best: helping clients feel confident and cared for in every real estate transaction. “Buying or selling a home is one of the biggest decisions someone will make,” she says. “It’s an honor to walk that journey with them.”

positivity. “I learned that true strength is built in the hard seasons,” she reflects. “That mindset has shaped me as a mother, wife, and Realtor.”

Family, Community, and Giving Back

A lifelong Evans native, Charlotte graduated from Lakeside High School before earning her bachelor’s degree in Community Health from Georgia

College. Today, she and her husband John, along with their son Reed, enjoy farm visits, evenings on the lake, and golf cart rides around the neighborhood. Their household is also home to three rescue cats—Odie, Bobbie, and Luna.

Animal rescue isn’t just a personal passion; it’s a mission. Charlotte has dedicated countless hours to controlling

Client: Dr. Electric
 Size: 1/3
 Location: Standard

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Jim Courson

From **Humble Roots** to a **Household Name**



Jim Courson: 54 Years as a Real Estate Legend

For more than half a century, **Jim Courson** has been a cornerstone of the Augusta business community. Celebrating 54 years in real estate, Jim is the owner and broker of **Jim Courson Realty** in Martinez. A life member of the esteemed Million Dollar Club and a multiple-time Georgia Realtor Associate of the Year, Jim's career is a testament to consistency, integrity, and passion for his work.

His credentials are vast — a member of the Georgia Realtor Institute (GRI), and he has also served as an instructor and lecturer of

real estate courses at the University of Georgia. Yet, behind the accolades lies the story of a man whose humble beginnings shaped his resilience and character.

From Humble Roots to a Household Name

Born and raised in Augusta, Jim grew up near Central Avenue and Daniel Field Airport. His parents, James Courson Sr. and Mary Caroline Harris Courson, raised three children on modest means. His father worked as a railroad Pullman car porter, while his mother dedicated her life to raising their children. The Coursons were faithful members of Trinity on the

Hill Methodist Church, instilling values of humility and service that would guide his future.

As a boy, Jim worked tirelessly — delivering newspapers at the age of nine, washing dishes at the Colonial Store, stocking shelves at Brigham's, A&P, and Dixie-Home supermarkets. The day after Jim graduated from the Academy of Richmond County, he joined the US Navy where he served on a destroyer. He was promoted to the rank of Signalman 3d Class after 18 months and continued serving in the Naval Reserve for six years.

After returning from the Navy, he returned to Winn-Dixie and quickly climbed to store manager, becoming the youngest store manager in a national chain at the age of 22. In 1959, he married his high school sweetheart, Louise Crump, at Curtis Baptist Church.

Entering the Real Estate World

Jim's transition from groceries to real estate came after a customer suggested his friendly demeanor and people skills would make



daughter and longtime assistant broker, Kim Courson Odum, who continues to work the business as she has for almost 40 years. She admires her father's work ethic and seeks daily to follow in his footsteps. Kim states, "my dad has been an important part of so many lives, both professionally and personally."

Awards and Recognition

Throughout his remarkable career, Jim has been recognized locally, statewide, and nationally. He has received commendations from state leaders such as former Lt. Gov. Zell Miller and was once honored by President Bill Clinton as the "Greatest Residential Salesman of All Time."

But for Jim, the true rewards come from the relationships he has built. "Dad has always had a genuine love for people," says Kim. "He mentored and supported tenants and clients through health struggles, financial hardship, and personal loss. His empathy and humility have touched countless lives."

Looking Ahead

Despite almost five and a half decades of success, Jim remains grounded in his faith and the love of his family. His focus is on people and relationships, including his only grandchild, Adaire Courson Hill. His journey is more than a story of professional achievement. It is a legacy of service, resilience, and unwavering character — a legacy that continues to inspire greater Augusta's business community and beyond.



Jim and Kim in a 1965 Pontiac that he still owns

him a perfect fit. He soon joined Trotter Realty in 1971, marking the beginning of a lifelong career. "That was the beginning, and I never looked back," Jim recalls.

By 1980, Jim launched Jim Courson Realty, establishing himself as a trusted name in the CSRA. Over the decades, he has weathered

changing markets, economic downturns, and technological revolutions — yet his dedication has never wavered.

The Changing Face of Real Estate

Jim remembers the early days of real estate — property tours with agents on a red double-decker bus, Polaroid photos of listings,

and no computerized databases. "Technology has been the greatest game-changer," he says, crediting cell phones, digital photography, and online listings as transformative forces in the industry.

A Family Legacy

Now 88 years old, Jim continues to oversee his firm, along with his



Ginger DAVIS

THE PATH TO PEACE

No, the path to peace isn't always smooth, but I encourage you to pursue it wildly!

BY GINGER DAVIS

Real Estate in an Ever-Changing Climate

The world of real estate is ever-changing. Some of you may remember the days of the 3-inch newsprint books that featured the homes available for sale in your town. We've definitely come a long way with advances in technology and the recent industry standard changes. Following the civil settlement in the Fall of 2024, it has once again reshaped how we do business. Chances are we will continue to experience similar ebb and flow as we navigate the market in years to come. My best advice is to find and stay on your personal path to peace at all times.

There are so many different business models in the real estate arena today and what works for one agent does not necessarily work for another. Whether you market your business through billboards and social media or print advertising and personal networking, we are all unique in our approach. What a boring world it would be if we were all the same, right? At the end of the day, buyers and sellers are drawn to a various array of touch points,

but ultimately select the real estate professional they connect with best.

The Journey

My personal journey as a real estate practitioner has definitely evolved from a season of 60-80 hour work weeks, 100 plus transactions a year, managing a team and endless efforts to remain relevant, to one of a more peaceful pace that has proven to be very rewarding on both personal and financial levels. I've learned that working smarter and not harder is the key to personal success. While my boutique brokerage firm is not structured like others, it was strategically designed to allow me to work the business, not the other way around.

Faith is the Key

Rooted in faith and the belief that God will cross my path with only those He desires me to serve, I have not placed one advertisement since opening my doors in the Spring of 2021. It may sound like fluff, but it's true! He delivers day in and day out. My business has been blessed beyond measure and quite frankly, His provision is more than I deserve. Above all, the peace that has



The Davises have built several successful businesses as owners of G Realty, including Mane 18 Salon & Spa, and Davis Custom Homes & Development..

been restored at His hand is one that I could have never imagined. With that gift comes a newfound belief in myself that I simply did not have as a younger professional. That takes experience, it takes life, it takes time.

It's all Personal

I hold fast to conducting business through personal connections and work diligently to keep the old school practices alive. It's just G these days! The world of AI, algorithms and apps simply cannot replicate the interpersonal skills that emote human empathy, contextual understanding and the ability to navigate nuance. Methods to capture buyers and sellers that include paying for leads online if one clicks on this or that and only include your listings on certain platforms if you follow the payment trail resonate like smoke and mirrors. Yes, I know the dialogue is that we need to keep up with the latest and greatest techniques to keep advancing, but things are mighty sweet in the world of hard work, perseverance and confidence in one's ability to get the job done for their clients.

The testimonials I have received over the years truly warm my heart and fuel my desire to exceed expectations in every transaction. Recognized by clients and agents alike for stellar customer service, open lines of communication



“Rooted in faith AND THE BELIEF THAT GOD WILL CROSS MY PATH WITH ONLY THOSE HE DESIRES ME TO SERVE, I HAVE NOT PLACED ONE ADVERTISEMENT SINCE OPENING MY DOORS IN THE SPRING OF 2021.”



“
The testimonials
I have received over the years truly warm my heart and fuel my desire to exceed expectations in every transaction.”

and the ability to troubleshoot any speed bump encountered on the road to closing are all valued, but the one that meant the most was when a couple I served stated they saw Christ in me. My ultimate goal is to live a God honoring life that reflects His light in all that I say and do.

In addition to building a business from the ground up and serving the real estate needs of buyers and sellers on both sides of the Savannah River, I am intentional in developing a healthy sense of self and have made great strides in balancing my energy more effectively. I have experienced a tremendous amount of personal growth on this journey and I have learned to find beauty in the face of adversity. Even in the most difficult situations, the sun always always comes up after the storm. Healing has made me private, growth has made me selective, and peace has made me unbothered.

No, the path to peace isn't always smooth, but I encourage you to pursue it wildly. You'll love it here!



Ginger and Ron have been dancing since their first date over 40 years ago. They enjoyed taking a quick spin under the lights at The Market in Columbia County which Ron recently built.






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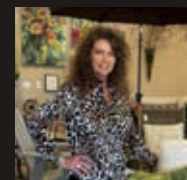


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