

SCOTTSDALE

MAY 2025

REAL PRODUCERS[®]

MOM BOSS Edition

HAPPY MOTHER'S DAY, SCOTTSDALE!



CONNECTING. ELEVATING. INSPIRING.

Your home financing, without looking back.

Explore Forward Loans Mortgage Marketplace: Access 50+ lenders & hundreds of programs to secure the best rates and tailored financing solutions for your unique needs.

How much will the home cost me?

SCAN HERE FOR
CUSTOM QUOTE.



Jeff Ohm

PARTNER / BRANCH MANAGER
NMLS #894175
(602) 714-0532
jeff@forward.loans

Forward Loans

Your home financing, without looking back.


@forwardloans
www.forward.loans



2024

BY THE NUMBERS

HERE'S WHAT SCOTTSDALE'S TOP 500 AGENTS SOLD...

12,219



TOTAL
TRANSACTIONS

\$12,533,627



SALES
VOLUME

[\$25.07M]



AVERAGE
SALES
VOLUME PER AGENT

25



AVERAGE
TRANSACTIONS
PER AGENT

6591



TOTAL
LISTINGS
SIDES

14



AVERAGE
LISTING
PER AGENT

5628



TOTAL BUY
SIDES

12



AVERAGE
BUY SIDES
PER AGENT

Meet The Team



Mike Maletich
Owner
412-606-9954
Mike.Maletich@n2co.com



Erika Soto
Publisher
602-769-3039
erika.soto@n2co.com



Mitzie Maletich
Promo & Photo Shoot
Coordinator
412-605-9491



Lauren Bell
Ad Strategist



Katherine Fondren
Editor



Devin Nicole
Photographer



Gilead Hernandez
Photographer

Contents



8 Mom Boss Mother's Day Shoot

If you are interested in nominating people for certain stories, please email us at: Mike.Maletich@n2co.com



DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the Real Producers magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies. NOTE: When community events take place, photographers may be present to take photos for that event and they may be used in this publication.

Need a Mother's Day Gift?

This year, give mom the gift of home warranty coverage! Our robust plans provide the budget protection and peace of mind she'll appreciate all year 'round.

Contact me for details.



Your Local Resource
Melissa Armstrong
480-760-5623
marmstrong@fahw.com



*"Protecting Client
Relationships,
Budget and Time"*

firstamrealestate.com
Phone Orders: 800-444-9030



First American
Home Warranty™

©2025 First American Home Warranty Corporation. All rights reserved. FA_AD_MAY_MARMSTRONG_MRP_5_25

Uncompromising quality for discerning clients.



30 YEARS OF EXCELLENCE


**VALLEY BUILDING
INSPECTIONS**


FULL SERVICE
CONCIERGE


EASY FLEXIBLE
SCHEDULING


ATTENTION
TO DETAIL

VBIAZ.COM
480.860.1100

Preferred Partners

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

HOME & PROPERTY INSPECTIONS
Valley Building Inspections
(480) 860-1100

LAW FIRM
HGPL Law
(480) 991-9077

HOME INSPECTION
National Property Inspections
(623) 337-8872

HOME WARRANTY
First American Home Warranty
Jennifer Brosius
(480) 760-5623
2411 W Rose Garden Ln STE 100
Phoenix, AZ 85027

MORTGAGE / LENDER
Adrian Webb Mortgage Advisors
(425) 658-8600

Oliver Walker - Rocket Mortgage
(480) 548-4365

MORTGAGE BROKER
Forward Loans
(602) 714-0532

PLUMBING
Code Blue Plumbing
John Gruber
(520) 297-9949

PLUMBING / SEWER
100% Plumbing
Mont Stephenson
(602) 757-6780
17437 N 71st Dr
Suite 106
Glendale, AZ 85308

TITLE & ESCROW COMPANY
NorthStar Title Agency
(480) 748-6448

TITLE AGENCY
Premier Title Agency
(602) 818-4115



Brandy Bell & Jen Felker

A special thank you to Brandy, owner of Bubbly Enterprises Mobile Bar, and Jen for providing the location for our photoshoot. Both helped make our special Mother's Day issue possible!



Steven Rust
VICE PRESIDENT OF SALES & MARKETING
Steven@azNorthStar.com
602.327.1525

NORTHSTAR
TITLE AGENCY

It is with great excitement that we announce Steven Rust as NorthStar Title's Vice President of Sales and Marketing. In today's competitive market, success in sales and marketing goes beyond closing deals—it's about strategy, trust, and building long-term relationships. Steven is a master at this balance, blending his deep expertise in title and escrow with his strategic vision and marketing acumen to drive results. He understands the intricacies of real estate transactions and the importance of seamless service, positioning himself as an invaluable asset to clients. Steven doesn't just close deals—he builds trust, crafts compelling marketing strategies, and fosters client loyalty. Whether guiding clients through complex processes, mentoring his team, or elevating brand presence, he leads with passion, precision, and purpose. His thoughtful approach ensures that every client feels valued, every deal is executed with excellence, and every team member is empowered to succeed.

www.NorthStarTitleAgency.com

Amy Kelly

**CHILDREN: HANNAH,
ASHLEY, PARKER, BEAU,
AND MAXINE (BABY)**



“

I love everything about being a mom. Watching my adult children become hard workers and caring human beings means that all this hard work has paid off. Knowing that everything I do contributes to their core memories makes everything matter. They are good people. If I didn't know them, I would choose to be their friend.”

Carolina Gomez

CHILDREN: YULIANNA, JHONNY, ELAINE, AND EDDY



“

(Motherhood) Is my best role in my life and motivation to be better and show the way to work hard and pursue your dreams; never quit trying and definitely you will reach it.”

Erika Soto

CHILDREN: CRUZ, CAMILA, CELINA AND JIMENA



“
Motherhood is one of life's most precious gifts. I find deep fulfillment in guiding my children, helping them cultivate self-love, and encouraging them to share that love with others. My goal as a mother is to raise compassionate individuals who recognize their own value and spread kindness and positivity wherever they go.”

Publisher,
 Scottsdale Real
 Producers



Hayley Jamison

CHILD: HUNTER PAIGE JAMISON

“
Being a mom is by far the most rewarding and powerful thing in the entire world. I wake up every morning to see her face and know how blessed I truly am.”

MOM BOSS

Jessica Wrubel

CHILDREN: MILES
(NOT PICTURED: STELLA)



“

Being a mother is the greatest gift and the driving force behind everything I do. My children inspire me daily to work hard, lead by example, and show them the value of helping others. Balancing motherhood and a real estate business isn't always easy, but it's incredibly rewarding. My kids push me to be the best version of myself. I feel incredibly blessed to be their mommy.”

MOM BOSS

Lala Smith

CHILDREN:
MICHAEL (9)
(NOT PICTURED:
NICHOLAS (14))



“

Being a mom of two amazing boys is the most rewarding feeling any human could experience. The pure unconditional love they give and seeing the world through their eyes is incredible. I love setting an example of a hard working business woman and perseverance through any ups and downs and teaching them that hard work and good customer service can build a very beautiful life. Long work hours are ok as long as the quality of life together is spent making memories and being present in the moment. Also, I have to admit they taught me how to enjoy sports and play like a child. They make me throw a football, ride a bike, rollerblade, ski, wakeboard, and all the fun activities boys do.”

Lani Adams

CHILDREN: AVA (6) AND LEA (5)



“

Being a mother has completely changed my life for the better, and having a successful real estate career is the icing on the cake. I'm so grateful for the freedom and flexibility to prioritize my girls while building a business I love. Every day, I get to show them what it means for a woman to work hard, chase her dreams, and succeed both personally and professionally.

I love being an example to my girls.”



Monie Wilder

CHILDREN: HONEY (4) AND BEAR (5)

“

I realized quickly that the way society wanted me to be as a mother would result in me being miserable and potentially depressed.

I decided to choose me first so I could be the mother my children needed. Almost 6 years later, we are all thriving, happy, and I stopped (caring) what anyone thinks about it. 10 of 10 highly recommend.”

“

Being a mother who loves, mentors, and guides my children has been my greatest return on investment. Watching them learn from my mistakes, apply my wisdom, and create a better life for themselves is the ultimate reward. There is no greater success than seeing my children thrive because of the foundation I've built for them.”



Renessa Guerrero

CHILDREN: AMBRINA, ABRAHAM AND AYANNA

Susan Evans

CHILDREN: GARRETT AND BLAKE
(NOT PICTURED: RACHEL, WHO LIVES IN NYC)



“

As an only child, my dream was to be a mom and create a family where my children had me but also had siblings. My greatest blessing is being a mom of 3! As much as I wanted to be a mom, I had no idea how truly satisfying it would be. I took my job as a mom to heart. I have been a mom first, making tough decisions and using the word “no” when needed and sticking to it. Now that they are in their 20s, we have become the best of friends! I truly enjoy being with them and making memories. I am so proud of them and respect the young adults they have become. I am truly blessed with healthy, happy children who make me smile everyday!

SCOTTSDALE REAL PRODUCERS

Toast To The Top 500

2025 KICKOFF EVENT

Congratulations, Scottsdale Class Of 2025!



Special
thanks to
all event
sponsors:



**First American
Home Warranty™**



YOUR LOCAL INSPECTION EXPERTS

We're a one-stop shop for all of your clients' needs.

- ✓ FREE Re-Inspect After Repairs
- ✓ Commercial Property Inspection
- ✓ Sewer Scopes & Mold

Schedule Your Inspection Today!

623.337.8872





HYMSON GOLDSTEIN
PANTILIAT & LOHR, PLLC

Experience, Expertise, & Excellence
in Real Estate Law



Irving Hymson, David B. Goldstein, Eddie A. Pantiliat, John L. Lohr, Jr.

480.991.9077 | Scottsdale-Lawyer.com
8706 E. Manzanita Drive, Suite 100 | Scottsdale, AZ

**Keeping Your Closings
Flowing Smoothly!**



Sewer Camera Inspection Performed for ALL
New Home Buyers & 10% OFF to Real
Producers Realtor Clients

Mont Stephenson | Owner
602.757.6780
100PercentPlumber.com

100% PLUMBING 

PLUMBING  DRAINS  WATER HEATERS
24 HOUR SERVICE - 7 DAYS A WEEK

CALL
for a FREE
Quote!



SPECIALIZING IN SEWER SCOPE INSPECTIONS



Rocket Mortgage is Local in Phoenix



As your Local Loan Officer in Phoenix, I provide a single point of contact with Rocket Mortgage, same day approvals, and exclusive pricing and incentives to help you close more deals and help your clients save money!

Save Time. Save Money. Trust Local - Only with Rocket.

The Sky's the Limit.

Rocket Mortgage

Oliver Walker
Sales Manager | NMLS: 34960

480.934.3000 | MortgageOliver.com
OliverWalker@RocketMortgage.com

Rocket Mortgage, LLC, NMLS #3030; www.NMLSConsumerAccess.org. Equal Housing Lender. Licensed in 50 states. AL License No. MC 20979, Control No. 100152352, AR, TX: 1050 Woodward Ave., Detroit, MI 48226-1906, (888) 474-0404; AZ: 1 N. Central Ave., Ste. 2000, Phoenix, AZ 85004, Mortgage Banker License #BK-0902939; CA: Licensed by the Department of Financial Protection and Innovation under the California Residential Mortgage Lending Act.; CO: Regulated by the Division of Real Estate; GA: Residential Mortgage Licensee #11704; IL: Residential Mortgage Licensee #4127 – Dept. of Financial and Professional Regulation; KS: Licensed Mortgage Company MC.0025309; MA: Mortgage Lender License #ML 3030; ME: Supervised Lender License; MN: Not an offer for a rate lock agreement; MS: Licensed by the MS Dept. of Banking and Consumer Finance; NH: Licensed by the NH Banking Dept., #6743MB; NV: License #626; NJ: New Jersey – Rocket Mortgage, LLC, 1050 Woodward Ave., Detroit.

MAXLINER TRENCHLESS CIPP SOLUTIONS



Schedule Online Now!
www.codeblueaz.com

Do you want a free FREE BINSR Repair Estimate... with inspection results?

DISCOUNT FOR VETERANS, TEACHERS AND REALTORS | WE ARE PHOENIX'S REALTORS SPECIALISTS

Email infophx@codeblueaz.com ★ Call Now **928-500-2937**

24 Hr Emergency Service

ROC 319497

BANKER RATES *without the* BANKER HOURS

Tired of hearing, "*I love your lender, but their rates are too high*"? Frustrated by unanswered calls and weekend unavailability? Experience flexible products, streamlined processes, and 24/7 service with Adrian Webb, a 20+ year mortgage expert. Committed to service and expertise, Adrian Webb Mortgage Advisors delivers competitive solutions for your clients. We stand confidently behind our terms, experience, and reputation, surpassing any lender in the field.

Traditional Banker  Adrian Webb Mortgage Advisors

<input checked="" type="checkbox"/> Limited Hours - Closed on Weekends	<input checked="" type="checkbox"/> Available 24/7, every day
<input checked="" type="checkbox"/> Lengthy Approval Processes	<input checked="" type="checkbox"/> Fast Approvals in 24 hours
<input checked="" type="checkbox"/> Impersonal Service	<input checked="" type="checkbox"/> Exceptional customer service
<input checked="" type="checkbox"/> Limited Mortgage Options	<input checked="" type="checkbox"/> Diverse Mortgage Options

Upgrade your lender today! Call Adrian.



We are here to Power your business, go to www.PowerYourBusiness.ai for more info on events and how we support your growth!

Adrian Webb | NMLS ID: 811655 | Milestone Mortgage Solutions, LLC | NMLS #1815656 | 128 Union Street, Suite 101, New Bedford, MA 02740 | Milestone Mortgage Solutions, LLC is licensed/registered in California (60DBO-192393), Connecticut (MB1815656-MORTGAGE BROKER ONLY, NOT A MORTGAGE LENDER OR MORTGAGE CORRESPONDENT LENDER), Idaho (MLB-2081815656), Maine (1815656), Nevada (NCEM-101664), New Hampshire (26661-MB), Oregon (1815656), Rhode Island (20193813LB and 20214285LL), South Carolina (1815656), and Washington (CL-1815656). Copyright ©2023 | Milestone Mortgage Solutions, LLC | NMLS #1815656. Visit www.nmlsconsumeraccess.org and www.milestonemortgagesolutions.com/legal for more information. For informational purposes only. This is not a commitment to lend or extend credit. Information and/or dates are subject to change without notice. All loans are subject to credit approval. Other restrictions may apply. For additional details, visit www.milestonemortgagesolutions.com.



MILESTONE
MORTGAGE SOLUTIONS

