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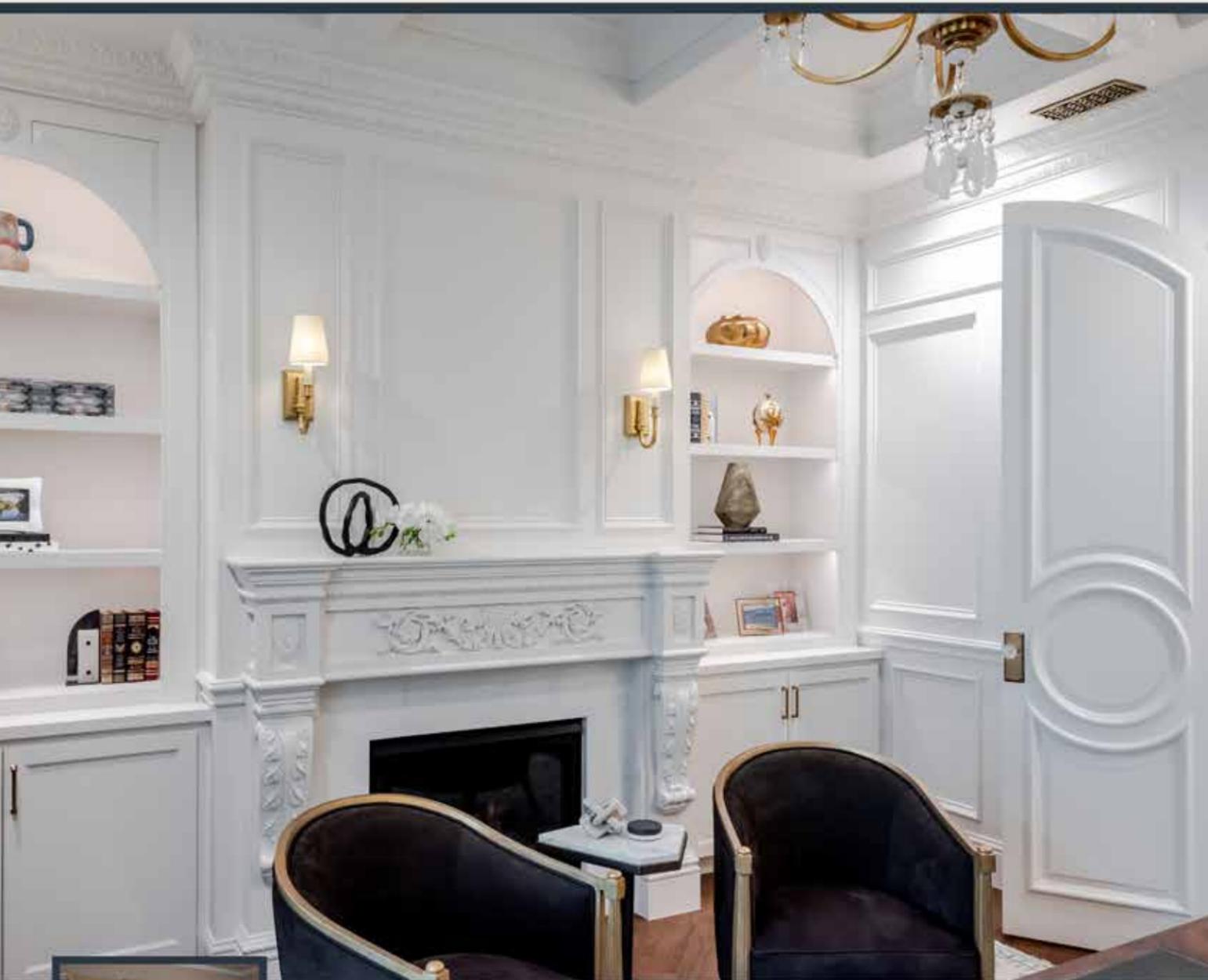
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Sean Gillispie

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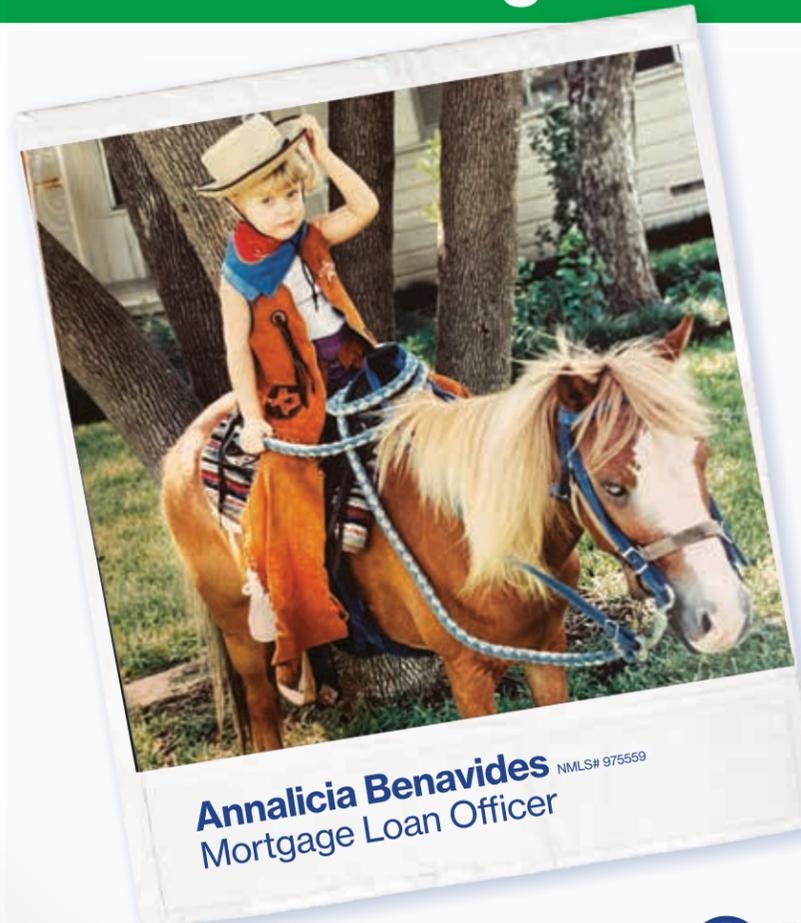
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THE REAL DIFFERENCE



We are honored to bring you a publication that is not just about real estate but about *you*—the top agents in the city who set the bar for excellence, professionalism, and relentless dedication. You are part of an elite group, the top 500 producers, and this magazine is created exclusively for you. This is not a publication for the masses, nor is it a platform that can be bought into. *Real Producers* is production-based, meaning that recognition within these pages is earned through hard work, not purchased with advertising dollars.

In an industry where relationships, credibility, and results matter, we exist to celebrate those who truly move the market forward. We are here to highlight your journey, your successes, and the impact you make—not to sell you something, not to profit from you, but to uplift and unite the real estate leaders who shape our community.

Unlike many industry publications, *Real Producers* operates on a different philosophy. There is no pay-to-play, no hidden agenda. Our mission is simple: to create meaningful connections among top producers, to tell the inspiring stories behind the success, and to provide a platform where the best in the business can collaborate, learn, and grow. We understand the effort, sacrifice, and passion it takes to achieve at this level, and we believe that level of excellence deserves to be recognized.

This magazine is more than just a publication—it's a network, a resource, and a celebration of the finest professionals in real estate. Every feature, every article, and every event we host is designed to foster community among those at the top. Whether it's through in-depth agent spotlights, exclusive networking opportunities, or insightful market discussions, our goal is to create something that adds real value to your business and life.

We also recognize that success is not a solo journey. Behind every top producer is a team of dedicated professionals, trusted partners, and a network of support. That's why we carefully curate the industry professionals and businesses we feature—ensuring that every partner we introduce is someone who can truly serve and support you in your continued growth.

So, as you flip through these pages, know that *Real Producers* exists for *you*. We are here to celebrate, connect, and elevate the best of the best. Your achievements inspire us, your stories drive us, and your leadership shapes the future of this industry. Thank you for allowing us to be a part of your journey.

Welcome to *Real Producers*—where excellence is the standard and community is the foundation.

With gratitude,
Jason Smith

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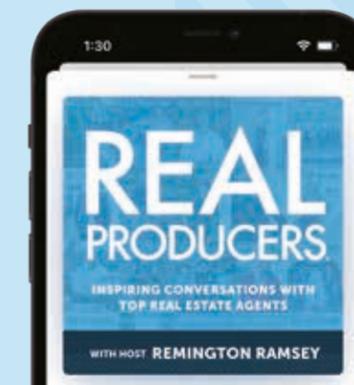
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"Shannon and her gals are the best! I highly recommend them to all my clients. I have had 100% positive feedback from everyone."

- George M

TOP AGENT

Sean Gillispie

KUPER SOTHEBY'S

**Quit
Selling.
Start
Solving.**

“

I wanted to be present for my family, and real estate gave me that opportunity. What I didn't expect was how much I'd love it. It doesn't feel like work—it's a passion.”

Working under the credo “Quit selling. Start solving.”, Sean has built a reputation for going beyond the transaction. His clients remember him not just for his expertise but for his generosity and the way he genuinely cares about helping them get where they want to be.

Sean left Oklahoma to pursue higher education at The University of Texas-Pan American before transferring to Texas Tech University in Lubbock, where he studied business management and marketing. Drawn to fast-paced, high-stakes industries, he dove headfirst into the bar and restaurant business, working his way up from shucking oysters to owning one of the most popular bars in Lubbock—just steps across the street from the Texas Tech seal on University Avenue. After 22 years of owning and operating bars, he shifted into consulting for restaurants, bars, and other small businesses, helping them grow their profit margins and improve operations. In doing so,

he gained invaluable experience negotiating commercial properties and contracts—a skill set that would later serve him well in real estate.

In 2018, as Sean was deep into the process of opening a gym, his wife suggested he consider getting his real estate license instead and go full time into real estate.

With his background in business, marketing, and negotiations—not to mention the flexibility it offered—he saw the potential. But just a few months later, in November 2018, their world shifted when his wife was diagnosed with breast cancer.

Everything else took a backseat as their family focused on her treatment. After her surgery and several months of fighting, she completed her last round of radiation in March 2019. That same month, Sean made good on his wife’s suggestion and officially started his career in real estate—a decision that would change everything.

Growing up in a small oil town in Oklahoma, Sean Gillispie always had an idea he’d end up in Texas. A family man, entrepreneur, and natural problem-solver, he’s carved out a name for himself in one of the most competitive industries out there. Today, he’s busier than ever—but if you ask him, he wouldn’t have it any other way.





“
**Helping families
start their next
chapter is what
makes this job
so rewarding.**”

“Going through something like that puts everything into perspective,” Sean says. “I wanted to be present for my family, and real estate gave me that opportunity. What I didn’t expect was how much I’d love it. It doesn’t feel like work—it’s a passion.”

His background in customer service and management helped him hit the ground running. After a record-breaking year in 2021 and his first full year with Sotheby’s, Sean was ranked #7 and inducted into Kuper Sotheby’s International

Realty’s President’s Club, an honor he’s received multiple times. He’s been

recognized by the San Antonio Business Journal as a Top 25 Luxury Agent, has been a Platinum Top 50 Finalist several years running, and now earning his badge as a Top 50 Real Producer for 2025. Since joining Sotheby’s Realty 4 years ago, he’s closed over \$60 million in sales—and with the launch of his team, Gillispie Realty Group in 2025, things are shaping up to break records and be his biggest year yet.

In addition to his personal success, Sean holds the copyright for Gillispie Realty Group’s slogan, “A Tradition of Trust”, and its logo—a reflection of his commitment to providing service based on integrity and trust.

But for Sean, it’s not just about the numbers. It’s about family—his and the ones he serves.

“Helping families start their next chapter is what makes this job so rewarding,” he says. “Last week, I closed a property, and when I walked in, the mom was crying. She told me that four

years ago, she had drawn this exact house, and now she was going to live in it. Those moments mean everything.”

Sean’s care and generosity extend beyond his business. Since 2006, he’s been a supporter and advocate for St. Jude Children’s Research Hospital, raising money and attending events. His dedication even earned him an invite to tour the hospital so he could see firsthand where his donations were going. His commitment hasn’t slowed since, and he still frequents events and fundraisers to support this incredible organization.

What makes Sean a phenomenal realtor isn’t just his drive, experience, or ambition—it’s his integrity and authenticity. He knows that the time he gets with his own family is made possible by helping other families find their own footing. He’s more than an agent; he’s an advocate, a problem-solver, and a friend. And the best kind of friend? The one who actually wants to see you succeed.



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Hill Country Haven: A Modern Retreat in the Heart of Nature



Nestled within the serene and vibrant community of Hill Country Village lies a stunning two-acre residence that masterfully combines modern amenities with the tranquility of nature. This exquisite property offers an open-concept floor plan that seamlessly connects the spacious living area, dining space, and a beautifully updated kitchen, making it an ideal sanctuary for families and professionals alike.

Upon entering the home, you're greeted by an inviting atmosphere where natural light floods through large windows, highlighting the elegance of the interior design. The home boasts four generously sized bedrooms, each designed to provide comfort and relaxation. The primary bedroom serves as a luxurious retreat, complete with a cozy fireplace and



an ensuite bathroom featuring a copper garden-style tub and steam shower. The convenience of washer/dryer connections in the primary closet adds a touch of modern practicality.

Recent renovations have elevated the home to new heights of sophistication. The upstairs bathroom has been tastefully refreshed, while the wet bar now features a leathered granite countertop, a new mini refrigerator, and an upgraded sink. The gym, upgraded to include a basketball court, offers a fantastic space for exercise and recreation. A newly installed water softener ensures the highest quality water throughout the home.

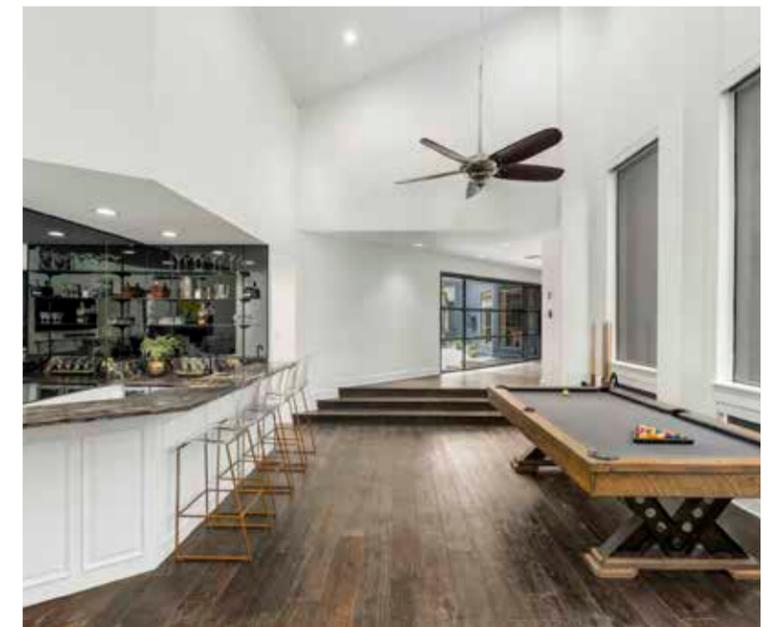
The property's outdoor spaces are equally impressive. The upgraded outdoor gate, equipped with a security system, provides peace of mind, while



the resurfaced pool, complete with a stunning rock waterfall feature and upgraded lighting, creates a perfect oasis for relaxation and entertainment. Plans for an outdoor kitchen have been approved by the City of Hill Country Village, with the foundation already laid and plumbing in place, promising future culinary delights.

An exciting addition to the property is the one-bedroom, one-bathroom casita, complete with a living area, kitchenette, and a two-car garage. This charming space, approximately 878 square feet, is perfect for hosting guests or providing a private retreat.

The property's location is central to top-rated schools, parks, shopping, and dining options, enhancing its appeal. The 4,588 square foot main home, combined with the casita, offers ample space for both living and entertaining.



In summary, this Hill Country Village residence is a testament to thoughtful design and quality craftsmanship. With its blend of luxurious amenities, modern upgrades, and serene surroundings, it stands as a true haven for those seeking a harmonious balance between nature and contemporary living. Whether you're enjoying the tranquility of the primary suite, hosting gatherings in the spacious backyard, or exploring future outdoor kitchen possibilities, this home promises a lifestyle of comfort and elegance.



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