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MAY 2025

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## The Mother's Day Issue



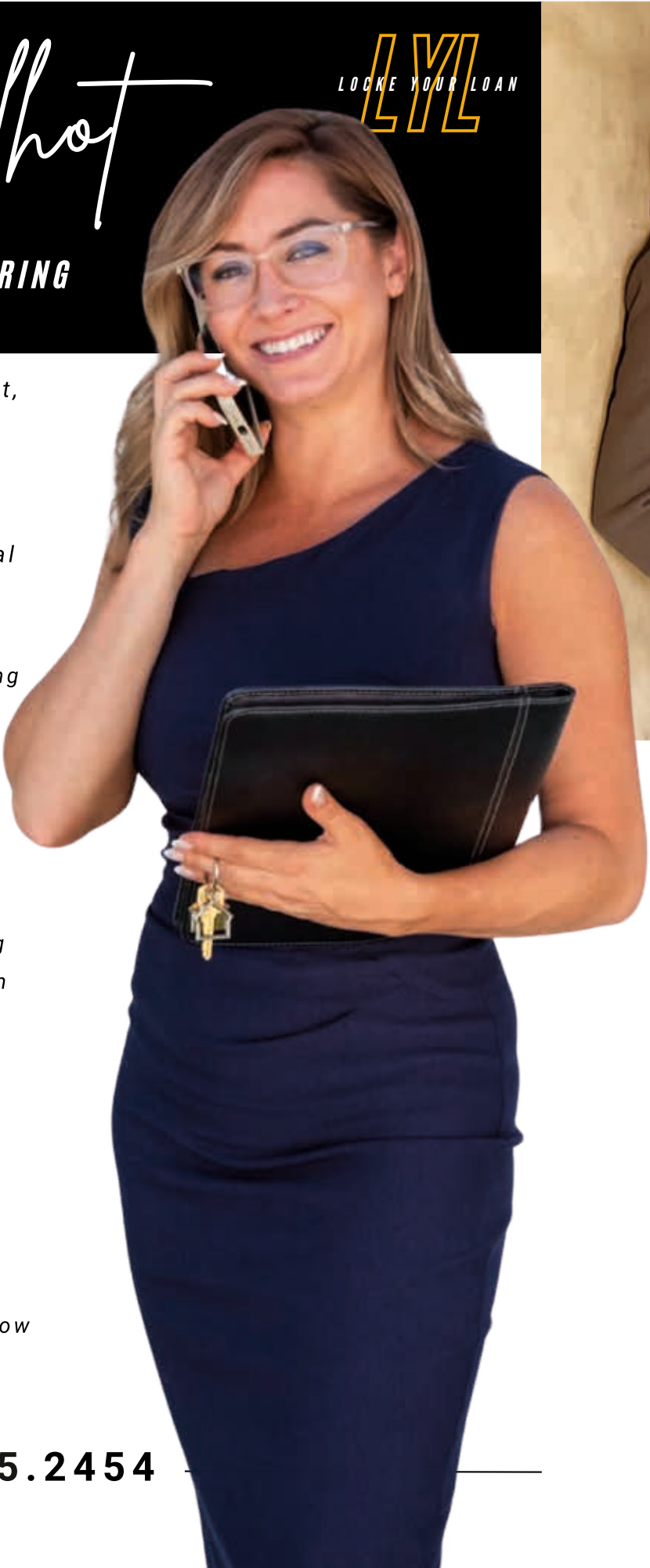
CONNECTING. ELEVATING. INSPIRING.





*Lisa Mailhot is a force of nature—resilient, compassionate, and relentless. From the moment I met her, it was clear that she wasn't just talented; she had grit. Lisa's journey has been one of constant personal growth, and watching her evolve, both in business and in life, has been inspiring. As a Realtor with years of experience flipping homes and understanding every structural nuance of a property, Lisa has built a reputation for knowing her craft inside and out. But what really sets her apart is her relentless drive to grow, no matter what challenges come her way. Whether it's pushing through tough situations or tackling new opportunities, she faces everything with resilience and grace. Our friendship began through business, but like all great connections, it grew into something more. Lisa's compassion isn't just something she brings to her clients—it's who she is. She cares deeply about the people around her, often putting their needs above her own. Watching her extend that same care to her friends and community has shown me just how much heart she pours into everything she does.*

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*And let me tell you, Lisa is relentless in the best way possible. She doesn't back down, even when the odds are stacked against her. Her ability to keep going, to keep striving, has been a reminder for me of what it means to be truly committed—not just to success but to becoming the best version of yourself. Lisa's journey in business and personal growth has been nothing short of remarkable. As a businesswoman, I admire her tenacity. As her friend, I'm grateful for her compassion. And as someone lucky enough to walk alongside her, I'm inspired by her resilience every single day.*

*-Lara Locke*



Lara A Locke NMLS 949406, Branch NMLS 2391286 CrossCountry Mortgage, LLC Company NMLS 3029





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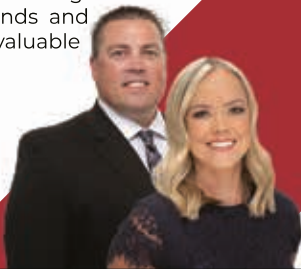
If you are interested in nominating people for certain stories, please email us at: [marissa@n2co.com](mailto:marissa@n2co.com)

# STRATEGIC FARMING

Do you have Strategic Farming in your real estate marketing strategy?

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- Deep Market Knowledge:**  
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- Stronger Client Relationships:**  
Regular interactions and involvement in the community help build strong personal connections, leading to increased referrals and repeat business.



**Eric Willis**  
[eric.willis@stewart.com](mailto:eric.willis@stewart.com)

**Julie Putjenter**  
[julie.putjenter@stewart.com](mailto:julie.putjenter@stewart.com)

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Team



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**Marissa McCutchan**  
*Publisher*



**Terrina Russell**  
*Writer*



**Lauren Bell**  
*Ad Strategist*



**Mitzie Maletich**  
*Promo Coordinator*



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BY THE  
NUMBERS

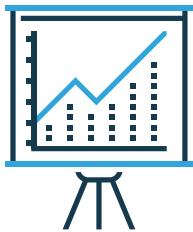
Here's What The Top 500 Agents In Inland Empire Sold In 2024



**\$7,723,255,059**  
SALES VOLUME



**11,066**  
TOTAL TRANSACTIONS



**\$15.45 Million**  
AVERAGE SALES VOLUME PER AGENT



**23**  
AVERAGE TRANSACTIONS PER AGENT



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**Jordona Hertz**  
WITH HER CHILDREN, INDIANA, HARRISON & TINO



*Together you will usually find Krystle and Hunter on dirt bikes, mountain bikes, or cruising in the Chevelle. It may be to go show houses but it will be in style!*

**Krystle Roth**  
WITH HER SON HUNTER ROTH



# Nikki Nikolic

WITH HER KIDS, LOGAN & NOLYN NIKOLIC

*"I've learned that the hardest thing to juggle is being present around my kids. I've adjusted by setting boundaries with clients and prioritizing responses during family time."*



# Kari Janikowski

WITH HER SONS, JOSH & ETHAN JANIKOWSKI

*"I am super grateful for all the relationships I have made in Real Estate. The most difficult part of the job is learning the balance between work and family life. Family life has to be top priority."*



PHOTOGRAPHY BY MARISSA MCCUTCHAN



# Julie Putjenter

WITH HER TWO  
DAUGHTERS,  
EVERLY & ELLIE

*Motherhood is busy and demanding, but I am incredibly grateful for the joy it brings me, and I wouldn't change a thing.*



# Gabby Hanson-Holland

WITH HER SON AND DAUGHTER,  
JESSE & VICTORIA HANSON

*"When my kids were younger, I prioritized their activities, allowing me to focus on family. I shaped my business to fit around their schedules. Now that they are older, I can fully concentrate on my business while teaching them the importance of a strong work ethic."*





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# Heather Penko

WITH HER KIDS  
HAILEY & STEVEN



# Nicole Farnum

WITH HER MOM, MARSHA MILLER & DAUGHTER, NORA FARNUM



*As a top producer and a mom, I juggle my career  
with the joy and challenges of raising my family,  
proving that you can also be a top Mom!*



*"I am so grateful to be in the Mom Club and surrounded by amazing women. You don't know how much you need other Mamas until you're on the journey. The support and friendship is really beautiful!"*

**Lisa DeWitt**

WITH HER SON, TRIPP

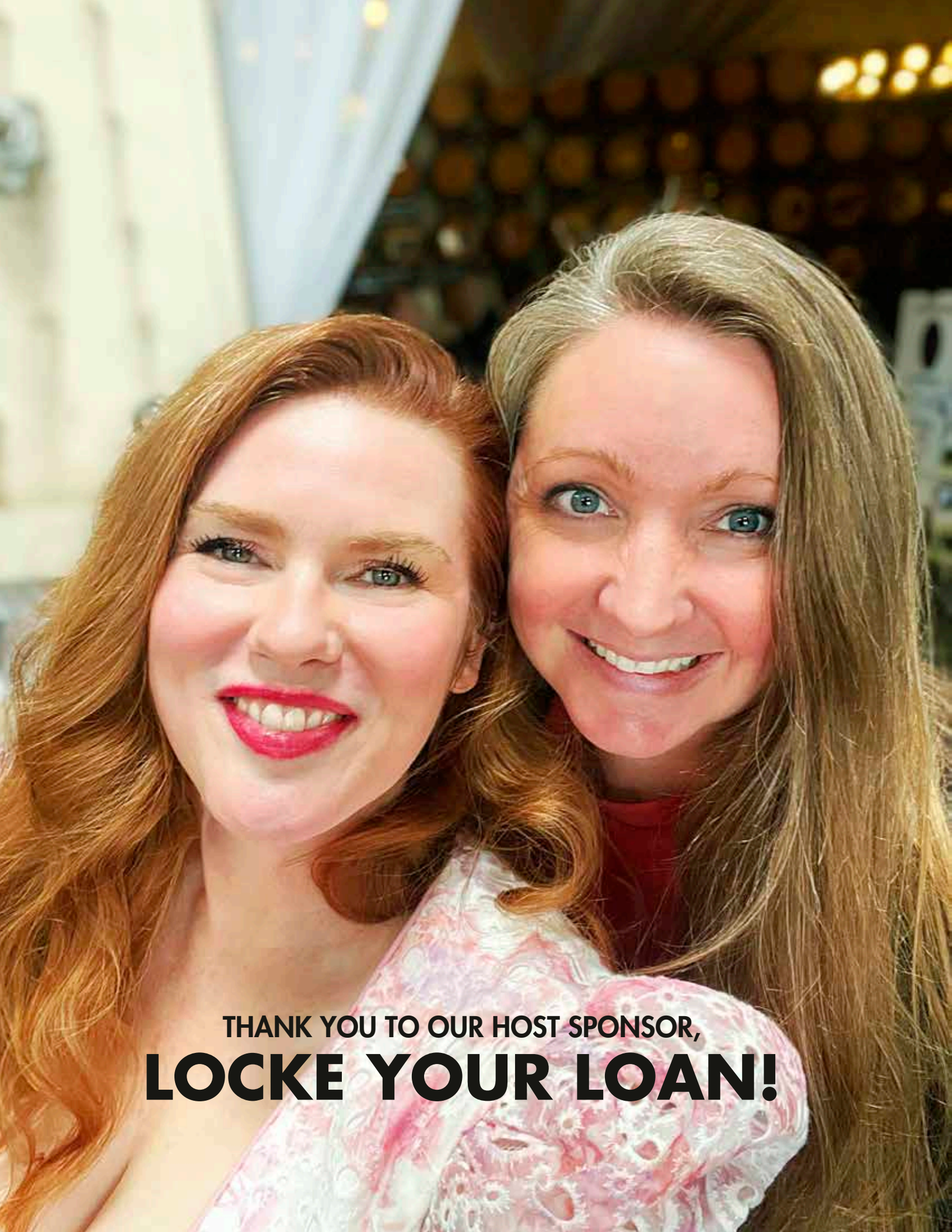
FOUR GENERATIONS OF FAITH

**Heather  
Langley**

WITH HER MOM, BRENDA  
LEHMAN, 90 YEAR OLD  
GRANDMOTHER BEVERLY SPARKS,  
& DAUGHTER KYLIE LANGLEY

*My Grandmother inspired me to be a Realtor after having a successful Real Estate career herself. She has taught me the importance to simply care for our clients and serve their needs. Real Estate shouldn't be about sales...it's about opening doors to new beginnings and touching lives.*





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Briana Price



Chris Fox



James Monks



Jordona Hertz



Kris Hansen



Tom Tennant





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CONGRATULATIONS TO THIS YEAR'S TOP 500!



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