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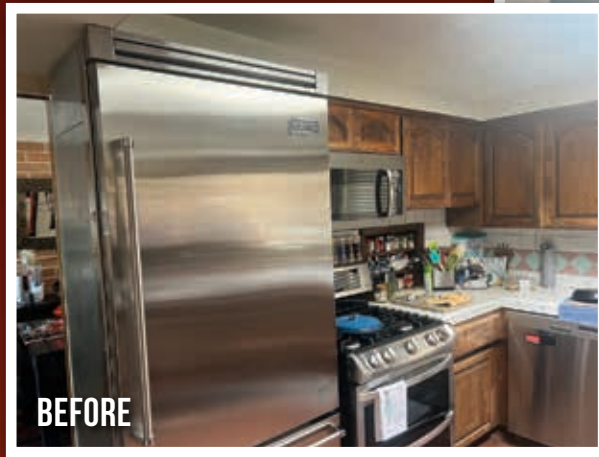
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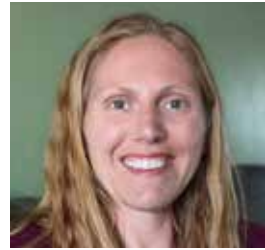
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Growing Up in a Down Market



Rachael Bengé
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Stephanie Urban
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Economic Panel

Where's the Growth? Economic Development in our County, Region and State



Carlos Contreras
Director, AZ Office Economic Development



Fernando Garcia
Executive VP International Trade & Investment, AZ Commerce Authority



Susan Hyatt Dumon
Executive VP, Sun Corridor Inc.



Heath S. Vescovi-Chiordi
Director of Economic Development, Pima County

MODERATED BY **Lisa Vallo**
VP & Southern Arizona Market Leader, Cox Communications Southwest Region (Retired)



CEO Panel

Navigating Change in Real Estate



Calvin Case
CEO, Omni Homes International



Reneé Gonzales
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Troy Reiersen
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Veronica VONDRAK

A HEART FOR HORSES AND HOUSES

PHOTOGRAPHY BY JACQUELYNN BUCK
WRITTEN BY ELIZABETH MCCABE

“It’s only 15 minutes,” says Veronica Vondrak with a laugh, referring to the fleeting moments spent actually showing in a horse show. “We take so much time to prepare and in the end, it’s just 15 minutes.” But it’s worth every second.

At horse shows, she saw it all. “I’ve seen horse-show dads missing their tee time, watching their 401K trot away, and have no idea what they are supposed to be looking at,” she smiles.

A seasoned equestrian, Veronica has been riding horses since childhood. Despite being allergic to horses and hay, Veronica has ridden since she was 6 years old. “I just push through,” she says. “Riding provides me with something nothing else can. It’s the bond with the horse—a 1,200 pound animal that could easily do harm but chooses to trust you.” That partnership is indescribable.

Through the years, she has experienced the unique camaraderie of the

equestrian community—a group that spans generations and brings people together through their shared love for horses. “At my barn, my best friends range from 8 to 70 years old,” she shares. “It’s a community like no other.”

As both a rider and a REALTOR® specializing in horse properties, Veronica’s love for horses has influenced every aspect of her life. Her journey with horses began when her mom gifted her a pony. “That pony taught me so much—confidence and hard work,” she recalls. Today, she continues the cycle by the purchase of a pony named Rose for her two children, her daughter, Meadow, and her son, Cash.

With her equestrian background, Veronica specializes in equestrian properties and understands the unique needs of her clients. “Horse people are different,” she laughs. “I understand what they need.” Whether it’s the need for flat, usable land or

“When I’m at the barn, I leave everything at the gate. You can’t go in mad or stressed—horses feel that. It’s just you and your horse, and it’s the most freeing experience.”





oversized barns, Veronica is happy to help. As for those big, fancy barns? “They give me goosebumps.”

But Veronica’s expertise doesn’t end with horse properties. She handles all types of residential sales and excels at catering to her clients. Interestingly, her love of real estate dates back decades.

Blazing Her Own Trail

Growing up in Sierra Vista, Arizona, Veronica was introduced to real estate at an early age. Her mother, a single mom and real estate agent, often took Veronica and her sister to showings. “This was before MLS was online,” she explains. “We’d sit in the back seat, flipping through a binder of listings given out by her brokerage every morning.” Although it was a different time, it planted the seed for her career.

After earning a degree in psychology and animal science from the University of Arizona, Veronica explored various paths, from executive assistant roles to helping open a coworking space. Ultimately, her mom encouraged her to try real estate in 2014. “It sounded new and exciting,” says Veronica, whose mother mentored her. Her father, an entrepreneur, owns the RV dealership in Sierra Vista. Veronica credits both of them for her ambitious spirit.

“Those genes were passed on to me,” she shares. “I take everything very seriously and work really hard.” After earning her real estate license, Veronica earned her broker’s license in 2020 and, in the past 2 years, has branched out on her own. Recently, she made the leap to Long Realty, embracing new opportunities to thrive.

“I’m always learning and encouraging others to do the same,” she shares. “We can all learn from each other.” To Veronica, real estate is all about positively impacting people’s lives. “Overcome challenges with grace,” she adds. “If you make a mistake, admit to it and move on.” Emotional intelligence matters!

Lessons from the Saddle

When not working, Veronica still competes in jumping and spends as much time as her schedule allows at the barn. “When I’m there, I leave everything at the gate. You can’t go in mad or stressed—horses feel that. It’s just you and your horse, and it’s the most freeing experience.”

Her current horse, Landei, is a six-year-old Hanoverian with a sweet but sassy personality. “She’s like a big puppy dog,” Veronica says. “She loves scratches and attention.” Horses have taught Veronica life skills that she applies in real estate and beyond. “They

teach you patience, respect, and how to listen,” she explains. “I’ve even observed equine therapy sessions, and it’s amazing how calming they are for people with anxiety or depression. Their heartbeats can sync with yours.”

A Bright Future

What’s next for Veronica? “I want to continue to move forward,” she shares. “The landscape of real estate is changing,” she notes. Veronica is determined to move deals to the closing table with grit and grace. She wouldn’t be where she is today without her wonderful husband, Tyler, who has been supportive throughout her career.

Whether she’s helping first-time buyers, connecting with fellow horse enthusiasts, or navigating complex transactions, she approaches every challenge with creativity, empathy, and a touch of humor.

“I’ve learned over the years that people generally like to laugh and have fun,” she comments. Real estate doesn’t have to be stressful or overwhelming for clients. “Take the extra step to build relationships and put smiles on people’s faces instead of being so serious.” Her passion for people and horses makes her a rising star in real estate—and the best part? She’s just getting started!



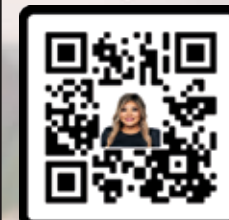
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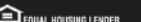
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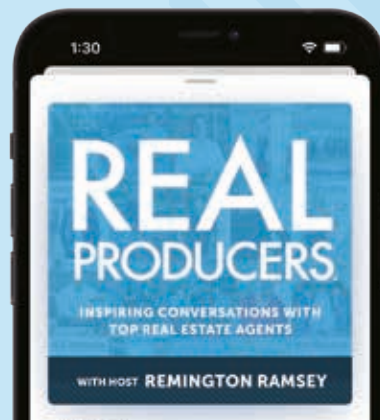


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Itzel Lopez

Living Her Legacy By Inspiring Women

PHOTOGRAPHY BY CASEY JAMES
WRITTEN BY JESS WELLAR

“In 2022, I was pregnant with my fourth child, I graduated with my master’s degree in business admin from the University of Arizona, and I managed to be a top producing agent for my brokerage. That year, I truly felt fulfilled in every aspect of my life,” begins Itzel Lopez, reflecting on her trifecta of milestones.

For Itzel, that year wasn’t just about checking off accomplishments though—it was about proving that with discipline, consistency, and plenty of grit, anything is possible. It’s the same ethos she now brings to her thriving VivAZ Team at Tierra Antigua Realty, and her mission to inspire other women who seek fulfilling careers without sacrificing family time.

children, instilling in them her own belief in self-reliance and ambition.

“I always knew I wanted a family, but I also knew I wanted to join the workforce and be the change I wanted to see,” Itzel recalls. “I wanted to break cycles and show other women from my town and family that we can and will achieve our goals and dreams.”

Matriarch Motivation

Raised in a traditional Mexican household in a border town, Itzel learned the importance of independence and determination from her mother at a tender age. After Itzel completed elementary school, Itzel’s mother moved the family to the U.S., while her father remained in Mexico. Despite staying home herself, Itzel’s mother prioritized education and opportunities for her

That same drive took her through a nine-year career at a mining construction company, where she rose from document control to machine procurement. However, when the global pandemic brought company layoffs, Itzel seized an opportunity to reinvent herself. With encouragement from her brother in Phoenix, seasoned real estate agent Ruben Luna, she obtained her real estate license in 2020 and joined his team



Alek (15), Gael (7), Itzel, Noah (5), Husband Christian & Luca with Dad (2)

The name VivAZ proudly acknowledges Itzel’s Hispanic heritage, meaning “living” and “lively spark,” while also referencing her beloved home state.



Itzel with her mother, Sandra Valdez



I'd especially love to inspire women who are suffering from domestic violence or trying to get back into the workforce. Sometimes, all they need is a push and someone to believe in them so they can help themselves."

remotely to handle all Tucson referrals.

"Real estate was the perfect fit because I could work around my master's school schedule and still be present for my family," she explains. "The funny part is, I was never really part-time. I loved it so much that I wanted to keep doing it!"

Building VivAZ

By early 2024, after working remotely for two years in an often lonely bubble, Itzel felt the acute ache to be around others. She decided to form her own real estate team, VivAZ Team, now eight members strong. The name itself is a proud nod to her Hispanic heritage, meaning "living" and "lively spark," while also referencing her beloved home state.

"Starting my own team was about building a community

and support system locally," she says. "Last year, I focused on procedures and hiring. This year, my goal is to open an office and then I'll continue recruiting. With my upbringing, I love helping Hispanics, especially young women who want to have it all."

In addition to Itzel, the VivAZ Team is comprised of six dynamic agents, each bringing unique strengths to the table. Karol Infante serves as both a REALTOR® and the team's Transaction Coordinator, while Julia Alvarez is known as their fearless negotiator and listing expert. Gabriela Valenzuela and Alva Romero are the team's newcomers bringing plenty of fresh ideas along with them, while Valeria Ramirez brings over eight years of experience to the closing table. Rounding out the group is Frederik Flores, the sole male agent,

whose energy complements the group's close dynamic.

With a team-first mentality, Itzel believes in fostering growth while also empowering her agents. "Helping others has always been extremely important to me," she explains. "I'd especially love to inspire women who are suffering from domestic violence or trying to get back into the workforce. Sometimes, all they need is a push and someone to believe in them so they can help themselves."

Leading With Discipline

For Itzel, her secret sauce boils down to a 'get it done' attitude with consistency—no excuses. Whether it's her 5 a.m. Zoom workout classes or her team's daily social media posts, her habits drive results. "Discipline leads to habits, habits lead to consistency, and consistency leads to growth" she affirms. "This industry requires showing up every day, and I live by my calendar to make sure I prioritize both my business and my family."

Her greatest motivators? Her husband, Christian, and her four boys—Ale, Gael, Noah, and Luca. While Christian is her steadying force during tough moments in what can be a rocky industry, her mother remains her cheerleader as well. "When I need inspiration, she's the first person I call," Itzel shares. "Just hearing her say, '¡TU PUEDES!' gives me the strength to continue no matter what life throws at me."

Balancing her roles as a wife, mother, team leader,

and women's advocate, Itzel still makes time for growth and connection. She cherishes watching her boys play sports, traveling as a family, and exploring Tucson's culinary scene. One of her favorite spots is La Frida, a women-owned restaurant inspired by the iconic Frida Kahlo, where she and her team often celebrate milestones.

Looking ahead, Itzel clearly has no plans of coasting. In the next few years, she intends to expand her team to 40 agents, open her own office, and continue inspiring others by walking the walk. Long-term, she aims to continue her lifelong love affair of learning by earning her doctorate, and delve even deeper into women's advocacy work, while showing her sons the value of perseverance and kindness.

"There's always a solution to life's uncertainties," she offers. "And if there isn't, it becomes a lesson learned, never a failure." Through it all, Itzel remains steadfast in her mission to serve and inspire. As she builds her business, supports her team, and raises her family, she hopes to encourage other women of all ethnic backgrounds to dream big and work hard.

"I want them to see that you don't have to choose between family and career," she points out. "With self-discipline, consistency, and dedication, you can achieve anything and everything!"

BECKY & MELODY



DWAILEEBE

CONTRERAS



TEAM ECLIPSE

WRITTEN BY ELIZABETH MCCABE
PHOTOGRAPHY BY JACQUELYNN BUCK

Some moments are unforgettable—like witnessing a total eclipse, where the world pauses in awe. The sky darkens, the air stills, and for a brief, magical moment, everything feels different. It's a rare event that captivates people, drawing them together in shared wonder. Long after the sun reappears, the memory lingers, replayed in stories and conversations. That same sense of excitement, anticipation, and lasting impact is what team owners, REALTOR® Becky Dwaileebe and Designated Broker Melody Contreras bring to real estate. As the powerhouse duo behind ECLIPSE, they create unforgettable experiences for their clients.

“An eclipse inspires a sense of connection, positive energy and excitement,” smiles Melody. “We take that same approach in our business.” Becky adds, “We want the experience to be memorable for our clients.” Taking steps to explain the process, become a trusted resource for recommended vendors, and make the “impossible” possible is what they do best.

Clients who buy or sell a home through ECLIPSE become part of the ECLIPSE Family. The team hosts client appreciation events throughout the year, fostering ongoing connections and expressing gratitude to their valued customers.

Entrepreneurial Roots

Both Melody and Becky come from entrepreneurial backgrounds that shaped their careers in real estate.

“My dad is a first-generation immigrant who moved from Mexico City,” explains Melody. “He worked hard to build the American Dream together with my mom. They always inspired me to dream big.” With parents who ran a wholesale jewelry business, she developed a deep appreciation for business and sales from an early age. “I was always creating and selling things, even as a kid in Mexico,” she recalls.

As an adult, Melody found her niche in sales, going into retail management for a decade before real estate. “I learned





Becky with her family

the importance of getting to know your client and understanding their unique needs,” she comments. No two clients are alike. “If you take the time to ask questions and really listen, that’s when the magic happens.”

Becky, on the other hand, grew up in a small colonial town in western New York, a world away from the hustle and bustle of city life. “It was a sheltered, happy childhood, and I never imagined living anywhere else,” she says. Life, however, had other plans.

Real estate was never on the radar for her. “When I was in elementary school, I wanted to be a teacher,” she reminisces. “I spent days at the chalkboard playing school.” When she graduated from high school, Becky wanted to be a pharmacist. Becky moved to Tucson at the age of 19, appreciating her entrepreneurial roots.

“My dad owned a construction company and my mom was a real estate agent. I have that entrepreneurial itch,” she says. “I was destined to be a leader.” Becky channeled her entrepreneurial spirit into co-owning a chauffeured

transportation company with her husband. It also helped her to know the neighborhoods of Tucson inside and out, an asset for her future career in real estate.

From Business to Real Estate

Melody’s road to real estate began two decades ago when she purchased her first home. The experience was transformative. “I was so young and never thought in a million years I would qualify for a home loan,” she exclaims. The site agents made her realize how attainable homeownership was. Encouraged by those around her, she pursued her real estate license at night while managing a retail store at the mall and quickly made her mark, winning the SAHBA Rookie of the Year award working for the builder from whom she had bought her first home. A few years later she transitioned into resale, expanding her expertise.

Becky entered real estate in 2017 after years of successfully running the transportation business. In midlife, she was ready for a new challenge and found herself drawn to real estate.

“I have four kids and when they were school-aged, I wanted to diversify and do something for myself,” explains Becky. “I was encouraged by friends to get into real estate, which was familiar to me because of my background.”

Together, Melody and Becky joined forces, eager to do real estate together.

Better Together

It’s a unique partnership between Melody and Becky at RE/MAX Horizon. “I think we balance each other very well,” points out Melody. “It’s rare to find a partnership that works as successfully as ours does. We hadn’t known each other very long before we went on this journey, but there was something—a sparkle we both saw in each other.” Becky chimes in, “The stars aligned.” She laughs.

Today, Melody and Becky’s focus is on growing their team and brokerage while mentoring new agents. “Our agents are our passion, they are family,” says Melody. “Helping them succeed is just as rewarding as helping clients find their dream homes.” Their team of rockstar

“
An eclipse inspires a sense of connection,
positive energy, and excitement.

WE TAKE THAT SAME
APPROACH IN OUR BUSINESS.”

agents has put ECLIPSE in the top one percent of real estate teams since 2019.

What’s the secret to their success? “We have a ton of fun doing this,” laughs Becky. “The journey has been a blast and we carry that over to the culture of our team and our brokerage. We are doing what we love and are having so much fun.”

They work hard and play hard. “We can tell you where all the best lemon drop martinis are in town,” they both laugh. Whether bonding over work lunches, traveling for real estate conferences all over the nation, or simply enjoying life together, Melody and Becky are just getting started.

“We just evolved into opening our own RE/MAX brokerage in November 2024,”

they point out. “We want to see the brokerage grow over the next few years and become a major player in town.”

Best of all, they savor the precious moments in life. One of Becky’s proudest moments was when her daughter bought her first home at 25. “It’s a start to a healthy financial future.”

Grateful for Family

Melody and Becky wouldn’t be where they are today without the support of their families. “My husband Jorge and my parents have been hugely supportive throughout my real estate career,” says Melody. “We have a big beautiful blended family with five kids, a granddaughter, and most of our extended family here in Tucson. I am surrounded by so much love—

they are my biggest fans, promoters, and cheerleaders.”

Becky couldn’t agree more. The mother of four children, 27 to 14, she feels very fortunate that her husband Jerry and her older children have been helpful every step of the way, including making dinner. “I hope that I am a role model to them, showing them how they can change the world too,” says Becky. She knows that she is setting an example for her children, bringing happiness to others who never imagined they could own a home.

Making an Impact

As they reflect on their aspirations, Becky expresses a desire to be known for positively impacting the lives of others—family, friends, and clients alike. “It’s making a difference, not just going through life and checking boxes,” says Melody. “It’s being intentional in all aspects of their lives,” explain Melody and Becky.

Melody and Becky’s story is just beginning, and with their sights set on creating lasting memories for clients and mentoring future real estate leaders, the future shines bright for ECLIPSE.

Melania Dabdoub, Deisha Dabdoub,
Jorge Dabdoub Jr., Melody Contreras,
Jorge Dabdoub, Kassandra Dabdoub,
Milah Dabdoub and Kaia Dabdoub.



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Teams And Individuals Closed Date From Jan. 1- Jan. 31, 2025

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Rank	Name	Sides	Volume	Average
1	Peter R Oosterhuis (32811) of Dove Mountain Realty, LLC (5156)	3.5	8,915,820	2,547,377
2	Lisa M Bayless (22524) of Long Realty Company (16717)	12	6,893,800	574,483
3	Michael D Rhodes (19668) of Realty Executives Arizona Territory (498307)	19	6,041,800	317,989
4	Joshua Waggoner (14045) of Long Realty Company (16706)	5	5,970,000	1,194,000
5	Angela Marie Kuzma (28301) of Keller Williams Southern Arizona (478310)	17	5,935,000	349,118
6	Suzanne Corona (11830) of Long Realty Company (16717)	2	5,891,548	2,945,774
7	Lauren M Moore (35196) of Keller Williams Southern Arizona (478313)	9	5,290,000	587,778
8	Marsee Wilhems (16298) of eXp Realty (495201)	17	5,173,200	304,306
9	Sandra M Northcutt (18950) of Long Realty Company (16727)	5	4,929,000	985,800
10	Brandon Michael Lopez (63467) of Long Realty Company (16728)	2	4,820,000	2,410,000
11	Patty Howard (5346) of Long Realty Company (52896)	1	4,800,000	4,800,000
12	Tim R Hagyard (32545) of Long Realty Company (52896)	5.5	4,795,500	871,909
13	Eliza Landon Dray (37458) of Long Realty Company (52896) and 1 prior office	5.5	4,428,900	805,255
14	Ann Marie Camillucci (58603) of Realty One Group Integrity (51535)	7	4,239,000	605,571
15	Nara Brown (13112) of Long Realty Company (16717)	5	4,210,000	842,000
16	Kaukaha S Watanabe (22275) of eXp Realty (495203)	17	3,967,040	233,355
17	Danny A Roth (6204) of OMNI Homes International (5791)	5.5	3,842,500	698,636
18	Michael Shiner (26232) of CXT Realty (5755)	1.5	3,320,000	2,213,333
19	Phillip Corey Denton (39906) of CXT Realty (5755)	1	3,100,000	3,100,000
20	Sally Ann Robling (1420161) of Realty Executives Arizona Territory (498304)	6.5	3,096,500	476,385
21	Bridgett J.A. Baldwin (27963) of Berkshire Hathaway HomeServices Arizona Properties (356307)	3	3,049,000	1,016,333
22	Barbara C Bardach (17751) of Long Realty Company (16717)	3	2,930,000	976,667
23	Trina M Alberta Oesterle (1420383) of Coldwell Banker Realty (70204)	5	2,850,000	570,000
24	Kyle Mokhtarian (17381) of KMS Realty (51920)	9	2,838,900	315,433
25	Laurie Lundeen (1420134) of Coldwell Banker Realty (70204)	6	2,830,000	471,667
26	Jim Storey (27624) of Long Realty Company (16706)	2	2,795,000	1,397,500
27	Zachary Lacy (36806) of Long Realty Company (52896)	3.5	2,687,350	767,814
28	Chris Gould (38698) of OMNI Homes International (5791)	1	2,600,000	2,600,000
29	Diana Denlinger (6927) of Century 21-Arizona Foothills (52973)	1	2,599,000	2,599,000
30	Daniel C Sotelo (35661) of Long Realty Company (16706)	3	2,589,175	863,058
31	Sherry D Kupresin (368500080) of Tierra Antigua Realty (286610)	6	2,576,000	429,333
32	Mary G Dorais (5988) of Long Realty Company (16706)	3	2,540,000	846,667
33	Christian Lemmer (52143) of Engel & Volkers Gilbert (53038)	2	2,505,500	1,252,750

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TOP 150 STANDINGS • BY VOLUME

Teams And Individuals Closed Date From Jan. 1- Jan. 31, 2025

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Rank	Name	Sides	Volume	Average
34	Christina Esala (27596) of Tierra Antigua Realty (286607)	5.5	2,492,500	453,182
35	Paula Williams (10840) of Long Realty Company (16706)	2.5	2,487,500	995,000
36	Jameson Gray (14214) of Gray St. Onge (52154)	0.5	2,400,000	4,800,000
37	McKenna St. Onge (31758) of Gray St. Onge (52154)	0.5	2,400,000	4,800,000
38	Nestor M Davila (17982) of Tierra Antigua Realty (53134)	6.5	2,386,000	367,077
39	Glenn Michael Nowacki (35737) of Realty Executives Arizona Territory -498306	6	2,266,000	377,667
40	Cathleen E Itule (38529) of Jason Mitchell Group (51974)	5	2,181,900	436,380
41	Jeffrey M Ell (19955) of eXp Realty (495211)	3.5	2,180,000	622,857
42	Brooke K Dray (35703) of Realty Executives Arizona Territory (498310)	0.5	2,150,000	4,300,000
43	Steven McCay Williams (39333) of Realty Executives Arizona Territory -498310	0.5	2,150,000	4,300,000
44	Brittany Carmen Palma (32760) of Tierra Antigua Realty (286617)	4	2,092,000	523,000
45	Brenda O'Brien (11918) of Long Realty Company (16717)	4	2,085,000	521,250
46	Russ Fortuno (35524) of Tierra Antigua Realty (286610)	4	2,084,000	521,000
47	Amanda Clark (39708) of Keller Williams Southern Arizona (478313)	5	2,047,444	409,489
48	Rudy Ruiz (35276) of Long Realty Company (16706)	3	2,043,500	681,167
49	David Urbaniak (14957) of Keller Williams Southern Arizona (478313)	6	2,041,000	340,167
50	Nancy Hennessey (37302) of Long Realty Company (52896)	4.5	2,011,079	446,906
51	Adam Christopher Kraft (39897) of Keller Williams Southern Arizona (478313)	6.5	1,994,500	306,846
52	Jon Mandel (33200) of Long Realty Company (16706)	4	1,979,000	494,750
53	An Nguyen Cooper (36001) of Tierra Antigua Realty (286607)	5	1,960,000	392,000
54	Leslie B Brown (35667) of Oracle Land & Homes (875)	2.5	1,957,500	783,000
55	Michelle Metcalf (1420854) of RE/MAX Signature (5271801)	4.5	1,943,700	431,933
56	Robin L Supalla (30882) of Tierra Antigua Realty (286607)	4	1,942,000	485,500
57	Kimberly A Anderson (55821) of Tierra Antigua Realty (286610)	3	1,911,500	637,167
58	Jim Jacobs (7140) of Long Realty Company (16706)	2	1,883,000	941,500
59	Mikey Girard (13581) of Long Realty Company (52896)	2	1,875,000	937,500
60	Erick Quintero (37533) of Tierra Antigua Realty (286606)	5	1,874,420	374,884
61	Jeffery Phalen (53154) of Coldwell Banker Realty (70207)	2	1,850,000	925,000
62	Kalyn Berg (61571) of Tierra Antigua Realty (286607)	1	1,841,736	1,841,736
63	Soraya Platt (17286) of Long Realty Company (16706)	2	1,835,000	917,500
64	Thomas M Milo (6396) of Long Realty Company (52896)	3	1,834,000	611,333
65	Sofia Gil (1420209) of Realty Executives Arizona Territory (498303)	4	1,797,000	449,250
66	Tori Marshall (35657) of Coldwell Banker Realty (70207)	3	1,795,500	598,500

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Teams And Individuals Closed Date From Jan. 1- Jan. 31, 2025

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Rank	Name	Sides	Volume	Average
67	Eddie D Watters (31442) of Realty Executives Arizona Territory (4983)	6	1,774,014	295,669
68	Angela Tennison (15175) of Long Realty Company (16719)	1	1,750,000	1,750,000
69	Vanessa M Zuern (32642) of Keller Williams Southern Arizona (478316)	2.5	1,727,618	691,047
70	Mary Vierthaler (12199) of Long Realty Company (52896)	3	1,726,000	575,333
71	Lynda Meyer (35956) of Long Realty Company (16728)	3	1,722,000	574,000
72	Chase A Delperdang (32680) of Keller Williams Southern Arizona (478313)	6	1,718,500	286,417
73	Matthew F James (20088) of Long Realty Company (16706)	3	1,703,000	567,667
74	Joseph Raymond Camillucci (640369) of Realty One Group Integrity (51535)	2.5	1,680,000	672,000
75	Pamela Harlan (5933) of Long Realty Company (52896)	3	1,678,000	559,333
76	Anthony Boatner (16214) of Keller Williams Southern Arizona (478313)	4	1,675,000	418,750
77	David Joseph Ramirez (54745) of OMNI Homes International (5791)	3.5	1,669,500	477,000
78	Faye W Gandolfi (33074) of Long Realty Company (16719)	2	1,656,000	828,000
79	Kristen L Glasheen (58436) of Keller Williams Southern Arizona (478313)	2	1,646,290	823,145
80	Judith Yazzie (61443) of Realty One Group Integrity (51535)	2.5	1,624,000	649,600
81	Marcia K Rivas (39896) of Tierra Antigua Realty (286606)	4	1,622,205	405,551
82	Jeffrey Schuchart (52452) of Long Realty Company (16717)	2	1,609,000	804,500
83	Anthony Urbina (55256) of Long Realty Company (16706)	3	1,568,900	522,967
84	Corinne Justine Gann (36504) of Coldwell Banker Realty (70207)	4	1,534,343	383,586
85	John S Bogers (7054) of Coldwell Banker Realty (70202)	2	1,531,600	765,800
86	Kimberly Mihalka (38675) of Realty Executives Arizona Territory (498306)	2	1,528,500	764,250
87	Mark Weinberg (27411) of DVI Realty (5357)	1	1,525,000	1,525,000
88	Kathy D O'Brien (10820) of Sonoita Realty (2383)	2	1,490,000	745,000
89	Mary B Tosca (6200) of Tierra Antigua Realty (2866)	2	1,480,750	740,375
90	Roger D Daggett (53481) of Coldwell Banker Realty (70202)	3	1,460,000	486,667
91	Iris Pasos (38869) of Tierra Antigua Realty (286610)	4	1,448,000	362,000
92	Kenneth W Hutson (32755) of eXp Realty (52964)	3	1,420,000	473,333
93	David L Duarte (57860) of Tierra Antigua Realty (286606)	4	1,412,500	353,125
94	Jay Lotoski (27768) of Long Realty Company (16717)	4	1,410,900	352,725
95	Alicia Laine Hart (35854) of Tierra Antigua Realty (286612)	3	1,406,000	468,667
96	Tanya Barnett (30843) of OMNI Homes International (579104)	2	1,400,500	700,250
97	Israel Nicholas Vargas (36517) of RE/MAX Professionals (538102)	3	1,384,900	461,633
98	Zhanna Spektor (58930) of Long Realty Company (16724)	2	1,382,175	691,088
99	Tom Pursley (60430) of Tierra Antigua Realty (286612)	5	1,372,945	274,589
100	Terri Kessler (15874) of Long Realty Company (16706)	2	1,360,000	680,000

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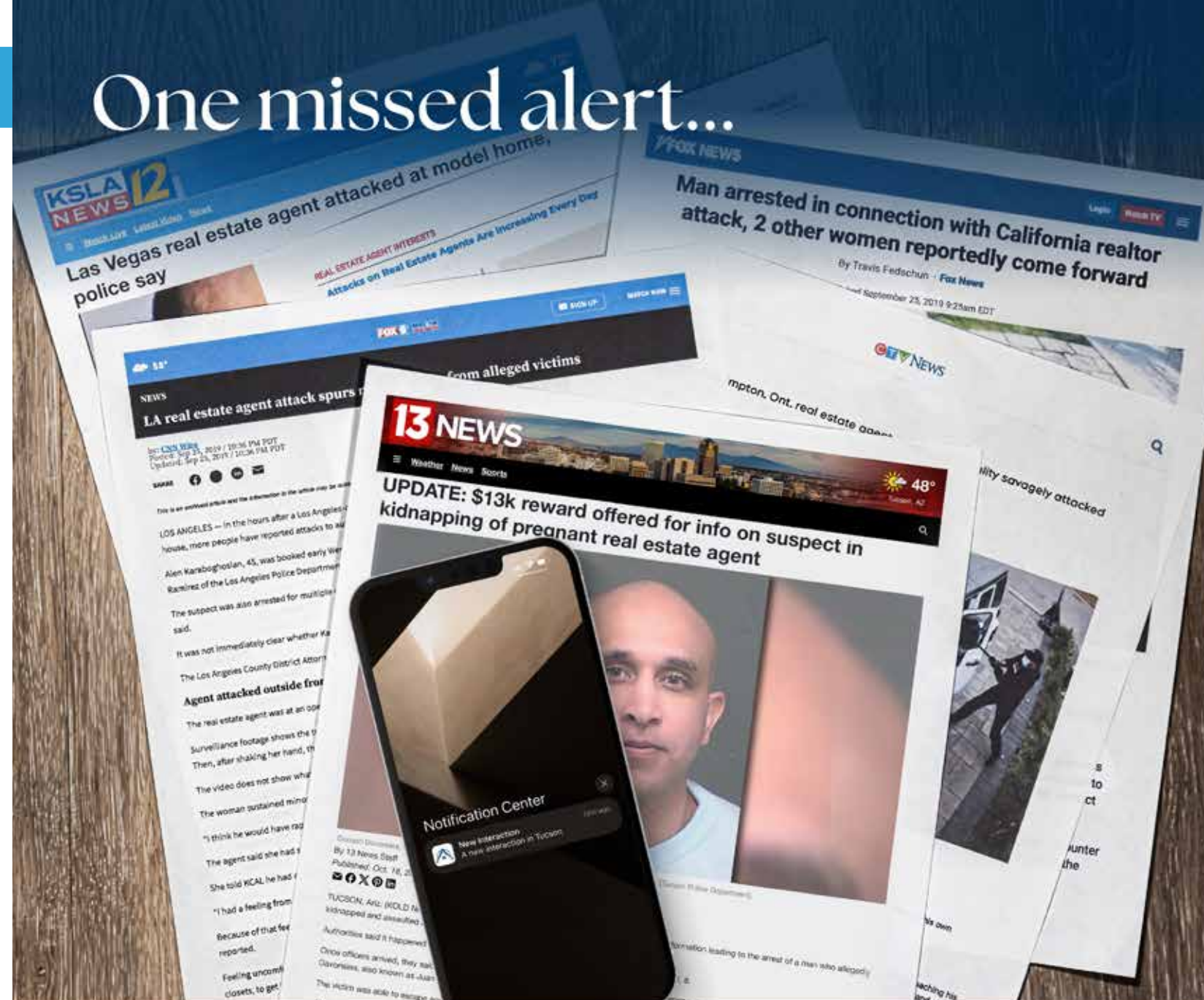
TOP 150 STANDINGS • BY VOLUME

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Rank	Name	Sides	Volume	Average
101	Maria Rosa Tast (56184) of Coldwell Banker Realty (70202)	2	1,350,000	675,000
102	Alfred R LaPeter (32582) of Coldwell Banker Realty (70207)	2	1,345,000	672,500
103	Ashley Hart (64572) of Long Realty Company (16717)	2	1,345,000	672,500
104	Rachel Balls (14533) of Tierra Antigua Realty (286607)	2	1,325,000	662,500
105	Thomas J Krieger (17680) of Keller Williams Southern Arizona (52933)	4	1,318,276	329,569
106	Jennifer R Bury (35650) of Jason Mitchell Group (51974)	3.5	1,314,767	375,648
107	Andy Anderson (148057914) of RE/MAX Signature (5271801)	2.5	1,310,700	524,280
108	Alyssa A Kokot (18637) of Coldwell Banker Realty (70202)	2	1,305,000	652,500
109	Michael John Grzegorski (37880) of United Real Estate Specialists (5947)	1	1,300,000	1,300,000
110	Kayla B Manley (32803) of Dove Mountain Realty, LLC (5156)	0.5	1,299,500	2,599,000
111	Michelle M Ripley (11554) of Keller Williams Southern Arizona (478313)	2	1,292,500	646,250
112	Joy L Foster (39321) of Tierra Antigua Realty (286601)	2	1,290,000	645,000
113	Denise Nicole Newton (7833) of Realty Executives Arizona Territory (4983)	2	1,280,000	640,000
114	Anthony T Payne (52878) of OMNI Homes International (5791)	4	1,279,000	319,750
115	Ryan Comstock (65386) of eXp Realty (52964)	4	1,274,900	318,725
116	Susan M Nelson (14476) of Realty Executives Arizona Territory (4983)	2	1,265,000	632,500
117	Roberto Rodriguez (56316) of OMNI Homes International (5791)	4	1,261,000	315,250
118	Sharee McCrindle (62882) of Long Realty Company (16717)	1	1,259,000	1,259,000
119	Darlene Damiani (15536) of Tierra Antigua Realty (2866)	2.5	1,258,500	503,400
120	Alan Aronoff (6425) of Long Realty Company (52896)	2	1,258,000	629,000
121	Alicia Marie Pastore (53392) of Realty Executives Arizona Territory (498306)	3	1,254,000	418,000
122	Kendra Leigh Gibbons (58330) of Engel & Volkers Tucson (5162001)	1	1,250,000	1,250,000
123	Juan De La Ossa (30525) of Keller Williams Southern Arizona (478313)	4	1,245,857	311,464
124	Stephan Daniel Desgagne (53060) of Desert Sunset Realty (52597)	3	1,235,800	411,933
125	Katie M Smirnov (52565) of Long Realty Company (52896)	2	1,235,000	617,500
126	Gina F McGlamery (8760) of Long Realty Company (16706)	2.5	1,233,500	493,400
127	Carolyn A. Fox (1420840) of Coldwell Banker Realty (70204)	5	1,230,000	246,000
128	Penni Parrish PLLC (20287) of Tierra Antigua Realty (286603)	7	1,225,800	175,114
129	Amanda Condon Carey (63330) of Tierra Antigua Realty (286607)	2	1,220,000	610,000
130	Sheila A Myers-Moore (31146) of S A Moore Realty Services, LLC (51651)	3	1,216,250	405,417
131	Barbara G Kittelson (38885) of Coldwell Banker Realty (70207)	2.5	1,209,000	483,600
132	Avery Skidmore (53643) of Coldwell Banker Realty (70207)	2.5	1,209,000	483,600
133	Brian J Mitchell (32261) of Russ Lyon Sotheby's International Realty (472203)	1	1,200,000	1,200,000

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Rank	Name	Sides	Volume	Average
134	Jessica Wheeler (63358) of eXp Realty (495214)	3	1,199,990	399,997
135	Jeffrey Jones (55127) of eXp Realty (495201)	2	1,199,350	599,675
136	JoAnn M Hanna (3803) of Keller Williams Southern Arizona (478313)	2	1,194,000	597,000
137	Tammy J. Borgmeyer (36466) of Tierra Antigua Realty (286601)	0.5	1,175,000	2,350,000
138	Danielle M Schamp (63394) of Long Realty Company (16728)	3	1,159,000	386,333
139	Kevin E Breaun (640383) of OMNI Homes International (5791)	1	1,158,900	1,158,900
140	Tanya Villarreal (61542) of Indie Realty, LLC (52751)	1	1,158,900	1,158,900
141	Bobbi Padilla PLLC (53423) of Keller Williams Southern Arizona (478313)	3.5	1,158,000	330,857
142	Ashley Kimberlin (18406) of Realty Executives Arizona Territory (498306)	2.5	1,155,000	462,000
143	Timothy W Looney (16624) of Realty Executives Arizona Territory (498312)	3	1,155,000	385,000
144	Andrea R Looney (12075) of Realty Executives Arizona Territory (498312)	3	1,155,000	385,000
145	Jose Campillo (32992) of Tierra Antigua Realty (2866)	4	1,145,000	286,250
146	Yolima Mulligan (59581) of Coldwell Banker Realty (70202)	2	1,144,000	572,000
147	Judy S Ibrado (27978) of Long Realty Company (16727)	3	1,138,500	379,500
148	Francesca Napolitano (17299) of Long Realty Company (16717)	2	1,130,000	565,000
149	Lisa Korpi (16056) of Long Realty Company (16727)	2	1,124,000	562,000
150	Vicki Sue DeMarsico (22429) of RE/MAX VSD High Desert Realty (4610)	4	1,120,000	280,000



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