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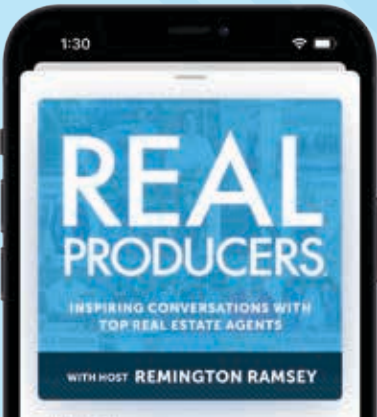
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THE Pittsburgh Home Girls

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EMBRACING REAL LIFE IN REAL ESTATE

Erica Shulsky and Jodie McCormick-Hudson, known as The Pittsburgh Home Girls, aren't just rewriting the rulebook for success in real estate - they're proving that it's okay to show the cracks in the foundation. Their story isn't one of unattainable perfection; it's about perseverance, resilience, and authenticity. Real life isn't perfect, and they're not afraid to say so.

"We've been through a lot in our lives, and that's shaped who we are today," Jodie says. "We've faced struggles - personally, professionally, and within our families. But those experiences taught us endurance, built character, and gave us hope." That's why Romans 5:3-5 resonates so deeply with both women. It's a passage that reflects their belief that hardship can lead to growth, strength, and, ultimately, a brighter future.

Both Erica and Jodie grew up with humble beginnings. They started working at young ages, balancing school, jobs, and family responsibilities. Their work ethic was forged early on and has been a driving force ever since. "We learned the value of hard work and integrity," Erica shares. "Doing the right thing, even when no one is watching, has always been our mantra."

These shared values eventually brought them together. Erica's extensive experience as an agent and Jodie's background in new construction made for a natural partnership. In 2019, they joined forces and created something uniquely their own: The Pittsburgh Home Girls. "We didn't come together to create a picture-perfect brand; we came

together to show that success is messy and it's okay to be real about it," Jodie says. Their approach resonates with clients and agents alike, creating a network that spans all of southwestern Pennsylvania and beyond.

What sets The Pittsburgh Home Girls apart is their transparency. They're not afraid to talk about their struggles, whether it's balancing motherhood and a demanding career or the challenges they've faced with loved ones dealing with trauma, addiction, and loss. "We thrive on being an open book," Jodie explains. "We want people to feel comforted knowing they're not alone. We've been there, and we're here to support them - whether they're clients, agents, or anyone looking for a little encouragement." Erica adds, "It's not just about buying or selling homes. It's about helping people find their footing and achieve their dreams, even when the path isn't easy. Life isn't perfect, but we can move forward together."

Their recent decision to join SimpliHōM, a brokerage known for innovation and fairness, reflects their commitment to growth and integrity. "We were drawn



to SimpliHōM because it's not just about business; it's about doing things the right way," Erica explains. "It's a company that values people, not just numbers."

Now based in a new office at The Lofts in Southpointe, Erica and Jodie are excited to blend cutting-edge technology with a community-first approach. Their monthly "Talk-O-Tuesday" Zoom meetings exemplify their dedication to collaboration. Open to agents from all backgrounds, these sessions feature guest speakers, industry insights, and a supportive space to learn and grow.

Outside of work, Erica and Jodie are both busy moms of three, balancing life with children ranging from elementary school to young adulthood, all while navigating the beautiful chaos of family and marriage.

Erica and her husband, Tommy, of 25 years, are the epitome of teamwork. Whether working side by side in real estate or cheering on their daughter and two sons in fashion, baseball, and wrestling, they approach every aspect of life with unwavering dedication and gratitude. At home, they enjoy hitting the gym together, traveling, and making the most of quiet moments with their children. They also cherish their fur babies, including a new kitten named Ricky, a heartfelt tribute to Erica's late younger brother. "It's not always easy," Erica reflects, "but life is about appreciating the good and staying excited for what's to come."



“
It’s not always easy,
but life is about
appreciating the good
and staying excited
for what’s to come.”

Jodie and her husband, Karl, a real estate photographer and videographer, juggle busy careers but always prioritize family, which is the heart of their life. "When we are all together, we enjoy simple things like playing cards, a game of basketball or family movie night," Jodie

says. Their days are filled with cheering at sporting events, working out together, and seeing local bands/live music. Jodie enjoys cooking for her family, trying new restaurants, and supporting Karl's band, *Language of the Heart*.

As The Pittsburgh Home Girls gear up for another year, their mission is clear: to inspire others through their authenticity. "We want people to know it's okay to struggle," Jodie says. "What

matters is how you rise from it." Erica adds, "Real estate is how we make a living, but it's also a platform to connect with people and make a difference. At the end of the day, life is about relationships, growth, and helping each other along the way."

For The Pittsburgh Home Girls, success isn't about perfection. It's about perseverance, purpose, and finding beauty in the messy, beautiful reality of life.



“

Real estate is how we make a living, but it's also a platform to connect with people and make a difference. At the end of the day, life is about relationships, growth, and helping each other along the way.”



2024 By The Numbers

HERE'S WHAT THE TOP 500 AGENTS IN PITTSBURGH SOLD IN 2024...

21,140
Total Transactions

\$13.753
Million
Average
Sales Volume
Per Agent

\$6,876,806,977
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Average
Transactions
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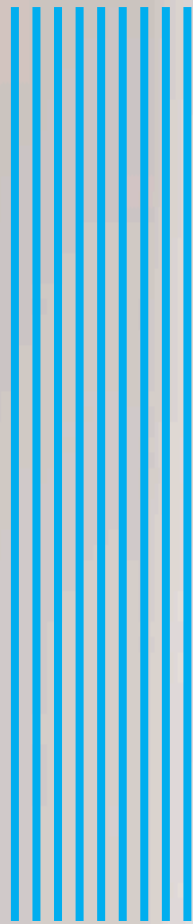




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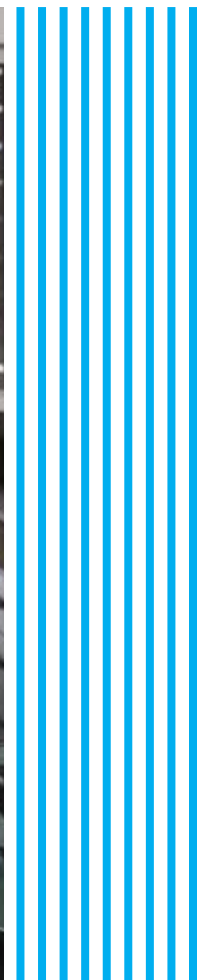


A FRESH
LOOK ON
MEDIA IN
PITTSBURGH

WRITTEN BY
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PROPERTY VIDS



In a city like Pittsburgh, where creativity and community intersect at every corner, Connor Zarefoss stands out as a master of media innovation. As the founder of Property Vids, a specialized real estate media-focused company, he decided to partner with Lucas Kot to create a unique vision and collaborative spirit that have revolutionized how homes and properties are presented in the Steel City.

With a passion for showcasing the beauty and potential of every property, and a drive to elevate the real estate industry, Property Vids has become a trusted partner for agents, builders, and developers alike. Their journey, fueled by ingenuity and an unwavering commitment to excellence, has helped shape Property Vids into the media powerhouse it is today.

Connor's story initially began back in college when he created Burgh Brothers Media, but it wasn't until 2020 that he decided to expand on his existing company and dedicate more focus towards his real estate clientele. While Burgh Brothers continues to handle a wide range of

media needs for various local businesses, Connor quickly realized their niche in the real estate industry demanded more specialized attention and expertise. To accomplish this, Property Vids emerged as a dedicated subcategory for the already substantial real estate clientele and portfolio they had, by partnering with a former competitor of theirs!

Known for his unmatched photography skills, Lucas Kot was a game-changer for the innovative media expansion. His passion for photography began while travelling the world, capturing images of abandoned places. You might see some of these on the covers of books, or showcased in galleries and libraries. Upon relocating to Pittsburgh,

Lucas established 412 Estate Photography, focusing on delivering exceptional images for REALTORS® and other clientele.

When Connor and Lucas met, they recognized a gap in the market for high-quality services. "Nobody was doing photography for real estate quite like he was. His quality was unmatched," Connor explains. "And nobody was doing video quite like Connor was," Lucas adds. Through this new venture Connor and Lucas pulled their talents together, and taught one another how to perfect each other's skillset...and four years later they're still outperforming the competition with their unique strategy and skills.

From the beginning, the direction of Property Vids was always to operate under a simple yet powerful ethos - "Our core focus is always to serve our clients at the highest capacity possible by prioritizing quality over quantity, speed, communication, and innovation." Under-promising and over-delivering remains one of the team's top priorities, and is a major reason their

clients keep referring them to fellow agents and builders in the area. "With so much of our work coming from luxury listings and award winning home builders in the area, working with real estate agents remains our bread and butter...by focusing our services on higher end listings and specializing in everything we offer."

And in order to ensure a harmonious operation and

top-notch service, the whole team utilizes the same equipment across the board and continues to educate one another on their own expertise in the field. Not only does that mean they can be in three places at once, but it also means they can ensure their content is seamless and consistent.

So who all is behind the name? Connor and Lucas are the masterminds of the

operation, driving both the vision and direction of the company while also contributing their expertise in videography and photography. Dustin brings exceptional talent as both photographer and videographer, demonstrating impressive skills in both mediums. And Paulina, Lucas' wife, keeps the administrative systems running smoothly.



“Seeing how much we can help people grow their business is one of the most exciting parts of working with real estate agents,” Connor shares. Watching his clients double their sales and reach higher tiers of listings after utilizing their services remains the most fulfilling part of his day. Beyond the professional impact, Connor finds joy in the variety his work brings to his day-to-day life as well - from witnessing unique builds through their timelapse and construction check-ins to meeting their homeowners’ pets and seeing all the beautiful architecture throughout Pittsburgh. “You never know what you’re going to get into with each gig. It’s something new everyday and that’s truly exciting...it brings us all so much joy.”

Additionally, having their photos featured in

notable publications like Architectural Digest and used as submission content for prestigious builder awards is something Property Vids never considered. These accomplishments highlight the transformative power of high-quality visuals in showcasing properties and elevating brands. “It’s really cool to see! At the end of the day, we help build the agent’s brand and sell homes faster,” Lucas says, referencing at least 10 of their agent partners in the last four years who have doubled their sales after working with Property Vids.

“WE’RE ALWAYS FOCUSED ON BUILDING THE AGENT’S BRAND AND GROWING THEIR CLIENTELE. IN ORDER TO ACCOMPLISH THAT, WE’RE HELPING THEM UNDERSTAND THE BENEFITS OF GETTING IN FRONT OF THE CAMERA MORE THIS YEAR.”

Unlike other media companies around Pittsburgh, Property Vids is also supported by the resources Burgh Brothers Media has; including their 6,000-square-foot facility where they boast a massive LED wall that can display dynamic realistic backdrops. This capability, combined with their expertise in large scale commercial productions and social media content, provides agents with a comprehensive suite of tools to further enhance their marketing efforts. “We’re always focused on building

the agent’s brand and growing their clientele. In order to accomplish that, we’re helping them understand the benefits of getting in front of the camera more this year. Because when it comes down to it, it’s not just about selling a house...it’s about creating a recognizable brand. This will lead to more listings and even higher end listings.”

As Property Vids continues to redefine the visual identity of real estate in Pittsburgh, its success is rooted in more than just stunning photography and videography. It’s about empowering agents, showcasing the unique character of every property, and delivering a seamless, top-tier experience from start to finish. For the entire team, innovation isn’t just a buzzword - it’s the foundation of a brand that’s reshaping the real estate landscape one perfectly captured moment at a time.



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KENDRA WOODWARD
PHOTOGRAPHY BY
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PHOTOGRAPHY
PHOTOGRAPHED AT
SEVEN SPRINGS

Jason Dalbey approaches real estate by blending his background in finance with a forward-thinking approach to create meaningful experiences for his clients and team members. Whether he's helping families find their perfect home, guiding sellers through pivotal life changes, or fostering growth within his team, Jason's perspective on real estate is rooted in connection, strategy, and a drive to make every transaction as seamless and impactful as possible. For him, it's not just about buying and selling - it's about building a future, one home at a time.

Raised in Pittsburgh's eastern suburbs since he was barely six months old, Jason has always considered the Steel City home. Having earned his undergraduate degree from Geneva College, Jason's initial career path began in accounting and finance where he worked for prestigious organizations like Carnegie Mellon and UPMC in their accounting departments. While these roles provided him with valuable insights into financial structures, Jason soon realized he was not meant to be confined to a desk. "Having the accounting positions gave me a background in financial understanding from a real estate perspective," he explains. "That background has enabled me to support both buyers and sellers in understanding the ins and outs of the numbers and assisting them in that way."

After years of sitting behind a desk, Jason took a leap of faith and transitioned into real estate finally in 2017. That decision proved to be transformative not only for his professional life, but also for his mental wellbeing with his first year in the industry setting the tone for what would later become a stellar career. Winning Rookie of the Year among all local Berkshire Hathaway agents was a pivotal moment he garnered in his first year, validating his hard work and opening doors to new opportunities. It also allowed him to step into the luxury market, an experience he describes as "eye-opening" and confidence-building.

Behind Jason's swift rise to success within the new industry was his entrepreneurial drive, a trademark that has been a cornerstone of his success. "I'm an entrepreneur by heart," he says. "The neat thing about working for myself and not having a boss or someone to report to is that it gives me the opportunity to set my own work schedule and spend more quality time with friends and family." That mindset has fueled his relentless pursuit of growth, paired with his deep understanding of market trends



thanks to his finance background, these skills have allowed him to guide his clients toward sound investments while also growing his own portfolio.

Above all however, Jason admits its networking which has been the key to his success. Growing up attending church on Pittsburgh’s East End and then sending his daughters, Lydia and Abigail, to the same private school he attended, Jason has built a strong sphere of influence that has significantly bolstered his business. His involvement in the local community, from volunteering as a church treasurer to supporting organizations like Trinity Christian School, CCO, and Global Gates, has deepened his connections and enriched his approach to real estate.



“Having the accounting positions gave me a background in financial understanding from a real estate perspective. That background has enabled me to support both buyers and sellers in understanding the ins and outs of the numbers and assisting them in that way.”

As his business continued to grow, Jason decided to launch his own team in 2022, a natural progression as his business and lead volume outgrew what he could handle by himself. Investing in underappreciated zip codes brought in more leads than he could manage, and he knew he needed support to keep up with the demand. Now, alongside team members like Everett Regan, whose background in fashion design and vibrant personality adds a unique flair, Jason is able to nurture new agents and share his wealth of experience. “At one point, I was turning away leads because I was just so busy and didn’t have the support,” Jason admits. “I’m happy to have a team

now that I can feed leads to and help them get started in real estate.”

Beyond the day-to-day grind of real estate, Jason is passionate about staying on top of industry trends and honing his skills by attending conferences and earning various certifications. This commitment to growth continues outside the confines of real estate as Jason enjoys participating in many hobbies that grow his mental and physical health as well. Whether he’s biking around Pittsburgh, skiing with his family in Colorado, traveling with his family, or playing trombone with the 80 East Winds Symphonic Band, Jason and his wife, Alycia, are proud to say they have

mastered the art of leveraging miles and perks to make their adventures more affordable...which means more experiences for their growing family.

Looking to the future, Jason envisions continuous expansion for both his real estate investment portfolio and his team. He hopes to delve deeper into short-term rental properties, with dreams of owning a mountain retreat, and to grow his team by adding one or two agents in the next five years. His ultimate goal is to achieve top agent and top team status in the Pittsburgh area - a goal he approaches with the same determination and strategic mindset that has defined his career so far.

TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - January 31, 2025

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
1	Georgie	Smigel	Coldwell Banker	9	9	18	\$5,376,985
2	John	Marzullo	Compass RE	3	22	25	\$5,319,850
3	Melissa	Barker	RE/MAX Select Realty	6	8	14	\$5,017,550
4	Jared	Prusia	Keller Williams Realty	3	0	3	\$4,750,000
5	Tony	Nucci	Howard Hanna	4	0	4	\$4,125,563
6	Melissa	Merriman	Keller Williams Realty	10	9	19	\$4,102,300
7	Betsy	Wotherspoon	Berkshire Hathaway The Preferred Realty	4	3	7	\$4,059,400
8	Kelly	Cheponis	Howard Hanna	4	1	5	\$3,845,500
9	Erin	Mikolich	Berkshire Hathaway The Preferred Realty	4	3	7	\$3,761,300
10	Kathy	Wallace	Compass RE	2	1	3	\$3,573,000
11	Amanda	Gomez	RE/MAX Select Realty	2	9	11	\$3,480,900
12	Lorraine	DiDomenico	Berkshire Hathaway The Preferred Realty	4	4	8	\$3,125,000
13	Marianne	Hall	Howard Hanna	0	4	4	\$3,108,990
14	Zita	Billmann	Coldwell Banker	2	1	3	\$2,997,000
15	Austin	Rusert	Coldwell Banker	3	2	5	\$2,903,000
16	Charles	Swidzinski	Berkshire Hathaway The Preferred Realty	6	4	10	\$2,793,500
17	Jason	Rakers	RE/MAX Select Realty	3	1	4	\$2,666,000
18	AnnaMarie	DeFrank	Compass RE	1	2	3	\$2,620,000
19	Pierre	Khoury	Berkshire Hathaway The Preferred Realty	4	1	5	\$2,591,750
20	Libby	Sosinski	Keller Williams Realty	24	2	26	\$2,413,738
21	Shane	Smith	Coldwell Banker	1	5	6	\$2,357,900
22	Dan	Haeck	Coldwell Banker	5	2	7	\$2,327,807
23	Rick	Maiella	Howard Hanna	2	5	7	\$2,326,150
24	Jim	Dolanch	Century 21 Frontier Realty	4	2	6	\$2,315,900
25	Maureen	States	Neighborhood Realty Services	3	5	8	\$2,315,068
26	Sarah	Madia	RE/MAX Select Realty	5	0	5	\$2,300,500
27	Robert	Dini	Berkshire Hathaway The Preferred Realty	5	3	8	\$2,214,900
28	Gia	Albanowski	Berkshire Hathaway The Preferred Realty	2	2	4	\$2,155,000
29	Ariel	Harat	RE/MAX Real Estate Solution	3	1	4	\$2,146,500
30	Michael	Reed	Coldwell Banker	5	5	10	\$2,116,000
31	Dale	Polanosky	RE/MAX Select Realty	2	1	3	\$2,112,500
32	Heather	Kaczorowski	Piatt Sotheby's International Realty	3	3	6	\$2,107,062
33	Gina	Cuccaro	Berkshire Hathaway The Preferred Realty	2	3	5	\$2,079,021
34	Kim Marie	Angiulli	Coldwell Banker	0	1	1	\$2,050,000

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
35	Alex	Karam	Berkshire Hathaway The Preferred Realty	1	0	1	\$2,050,000
36	Anthony	Leone	Coldwell Banker	3	1	4	\$2,045,824
37	Barbara	Baker	Berkshire Hathaway The Preferred Realty	6	1	7	\$2,016,979
38	Susie	Holmes	Berkshire Hathaway The Preferred Realty	3	1	4	\$2,012,250
39	Ryan	Scalise	Scalise Real Estate	4	2	6	\$2,006,600
40	Jennifer	Crouse	Compass RE	3	1	4	\$2,006,500
41	Donald	Kramer	Berkshire Hathaway The Preferred Realty	0	1	1	\$2,000,000
42	Ryan	Shedlock	Howard Hanna	5	5	10	\$1,949,400
43	Susan	Ulam	Coldwell Banker	1	2	3	\$1,912,500
44	Kim	Esposito	Coldwell Banker	1	4	5	\$1,893,000
45	James	Marasti	412 Properties	0	1	1	\$1,857,000
46	Magen	Bedillion	Berkshire Hathaway The Preferred Realty	3	5	8	\$1,812,300
47	Molly	Finley	Howard Hanna	1	5	6	\$1,800,900
48	Cass	Zielinski	Piatt Sotheby's International Realty	1	2	3	\$1,743,760
49	JoAnn	Echtler	Berkshire Hathaway The Preferred Realty	1	3	4	\$1,740,000
50	Cynthia	Hovan	Coldwell Banker	2	2	4	\$1,738,000

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#	First Name	Last Name	Office	List	Sold	Total	Total Sales
51	Kelly	Chess	Berkshire Hathaway The Preferred Realty	2	2	4	\$1,730,490
52	Stacie	Brown	Howard Hanna	1	1	2	\$1,710,000
53	Rachael	Shroyer	Berkshire Hathaway The Preferred Realty	3	1	4	\$1,643,250
54	Shalini	Tandon	Berkshire Hathaway The Preferred Realty	1	3	4	\$1,617,000
55	Melissa	Woods	Realty ONE Gold Standard	3	2	5	\$1,598,500
56	Joe	Yost	Compass RE	4	1	5	\$1,585,999
57	Leann	Monz	Exp Realty	3	2	5	\$1,580,000
58	Tara	Sill	RE/MAX Select Realty	2	4	6	\$1,574,300
59	Bonnie	Loya	Berkshire Hathaway The Preferred Realty	2	2	4	\$1,564,790
60	Amanda	Shingleton	Berkshire Hathaway The Preferred Realty	3	3	6	\$1,559,000
61	Long	Pham	Exp Realty	3	2	5	\$1,542,900
62	Tim	Gyves	Compass RE	0	4	4	\$1,539,000
63	Allyson	Masson	Redfin Corp	0	3	3	\$1,539,000
64	Stephanie	Robinson	Berkshire Hathaway The Preferred Realty	1	2	3	\$1,538,000
65	Linda	Pelkofer	Berkshire Hathaway The Preferred Realty	2	1	3	\$1,530,000
66	Colleen	McMullen	Coldwell Banker	0	1	1	\$1,525,000
67	Liza	Christ	Piatt Sotheby's International Realty	1	0	1	\$1,525,000
68	Jon	Doerr	Berkshire Hathaway The Preferred Realty	2	1	3	\$1,505,000
69	Roxanne	King	RE/MAX Next	3	2	5	\$1,495,000
70	Rich	Dallas	Berkshire Hathaway The Preferred Realty	3	1	4	\$1,474,995
71	Melissa	Reich	RE/MAX Realty Brokers	1	0	1	\$1,474,500
72	Lindy	Sgambati-Cox	Berkshire Hathaway The Preferred Realty	1	3	4	\$1,470,000
73	Vic	Franceschini	Keller Williams Realty	0	4	4	\$1,466,900
74	Lauren	Coulter	Compass RE	1	3	4	\$1,459,900
75	DJ	Fairley	Exp Realty	3	1	4	\$1,454,900
76	Nathaniel	Nieland	Coldwell Banker	0	2	2	\$1,452,500
77	Rich	Vargo	Coldwell Banker	1	2	3	\$1,452,500
78	Maryann	Scott	Howard Hanna	2	1	3	\$1,450,900
79	Melissa	Spergel	Realty ONE Gold Standard	1	1	2	\$1,445,000
80	Lori	Hummel	Howard Hanna	1	1	2	\$1,440,000
81	Kristi	Stebler	Berkshire Hathaway The Preferred Realty	4	1	5	\$1,430,370
82	Jenna	Cutshall	Keller Williams Realty	1	1	2	\$1,430,000
83	Andrea	McIntosh	Berkshire Hathaway The Preferred Realty	4	3	7	\$1,404,000
84	Corey	Weber	RE/MAX Infinity	5	1	6	\$1,403,900

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
85	Paula	Harnish	Keller Williams Realty	3	0	3	\$1,401,770
86	Denise	Lewandowski	Howard Hanna	3	5	8	\$1,367,800
87	Barbara	Bolls	RE/MAX Select Realty	0	2	2	\$1,360,000
88	Linda	Yaley	Berkshire Hathaway The Preferred Realty	2	1	3	\$1,355,400
89	Mark	Gulla	RE/MAX Select Realty	3	3	6	\$1,353,800
90	Helen	Sosso	Howard Hanna	0	1	1	\$1,345,087
91	Michael	Pohlot	Janus Realty Advisors	6	4	10	\$1,344,500
92	Rob	Dutcher	Piatt Sotheby's International Realty	2	1	3	\$1,341,957
93	Jonathan	Arnold	Lifespace Real Estate	2	1	3	\$1,335,000
94	Gina	Giampietro	RE/MAX Select Realty	1	3	4	\$1,327,000
95	Miranda	Micire	Compass RE	0	4	4	\$1,322,900
96	Victoria	Scalise	Scalise Real Estate	2	1	3	\$1,320,000
97	Heather	Chirumbolo	Berkshire Hathaway The Preferred Realty	2	2	4	\$1,320,000
98	Jennifer	Solomon	RE/MAX Select Realty	1	5	6	\$1,317,850
99	Stephanie	Kerchner	RE/MAX Select Realty	0	1	1	\$1,316,350
100	Adam	Slivka	Century 21 Fairways	2	6	8	\$1,312,800

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#	First Name	Last Name	Office	List	Sold	Total	Total Sales
101	Krista	Lorenzo	Coldwell Banker	1	2	3	\$1,309,000
102	Pam	Firth	Coldwell Banker	2	1	3	\$1,280,000
103	Steve	Limani	Realty ONE Gold Standard	6	2	8	\$1,274,000
104	Biba	Lubenski	Howard Hanna	2	1	3	\$1,267,000
105	Vera	Purcell	Howard Hanna	0	1	1	\$1,250,000
106	Adam	Cannon	Piatt Sotheby's International Realty	2	0	2	\$1,239,250
107	Brian	Schmidt	RE/MAX Home Center	3	0	3	\$1,237,330
108	Ryan	Bibza	Compass RE	3	2	5	\$1,227,000
109	Rachael	Schafer	Berkshire Hathaway The Preferred Realty	0	4	4	\$1,207,650
110	Vasiliy	Dmitriev	Deacon & Hoover Real Estate Advisors	0	1	1	\$1,207,000
111	Jan	Bellhy	Keller Williams Realty	1	0	1	\$1,200,000
112	Rachel	French	Compass RE	1	0	1	\$1,200,000
113	Sam	Pace	Berkshire Hathaway The Preferred Realty	1	1	2	\$1,193,000
114	Andrew	Klima	Howard Hanna	1	2	3	\$1,190,000
115	Lori	Maffeo	Berkshire Hathaway The Preferred Realty	5	0	5	\$1,188,500
116	Michael	Fragello	Howard Hanna	2	1	3	\$1,187,000
117	Joseph	Geary	Howard Hanna	1	2	3	\$1,187,000
118	Cameron	Logan	RE/MAX Select Realty	0	1	1	\$1,185,000
119	Krisztian	Burzuk	Howard Hanna	1	0	1	\$1,185,000
120	Rebecca	Thomas Lutz	Realty ONE Gold Standard	2	2	4	\$1,170,000
121	Mirnela	Ibisevic	Compass RE	1	3	4	\$1,168,000
122	Scott	Ludwick	Berkshire Hathaway The Preferred Realty	2	2	4	\$1,155,000
123	Chrissie	Cole	Realty ONE Gold Standard	1	3	4	\$1,153,000
124	Jane	Herrmann	Berkshire Hathaway The Preferred Realty	2	0	2	\$1,147,500
125	Kassie	Cable	Howard Hanna	0	2	2	\$1,145,000
126	Linda	Dibucci	Piatt Sotheby's International Realty	1	0	1	\$1,137,500
127	Ryan	Stoner	Keller Williams Realty	4	3	7	\$1,134,050
128	Colette	Freiwald	Realty ONE Gold Standard	0	2	2	\$1,133,313
129	Maria	Werner	RE/MAX Select Realty	2	1	3	\$1,129,900
130	Mary Eve	Kearns	Howard Hanna	2	2	4	\$1,126,900
131	Mary Kay	Abdulovic	Berkshire Hathaway The Preferred Realty	3	0	3	\$1,122,400
132	Matthew	McKenna	Coldwell Banker	1	1	2	\$1,105,000
133	Maureen	Ditson	Berkshire Hathaway The Preferred Realty	3	0	3	\$1,104,000
134	Mindy	Pry	Piatt Sotheby's International Realty	0	2	2	\$1,099,000

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
135	Nicholas	Griffith	Arbors Real Estate, LLC	4	0	4	\$1,093,950
136	Roxanne	Humes	Coldwell Banker	1	5	6	\$1,091,000
137	Kimberly	Maier	Berkshire Hathaway The Preferred Realty	2	0	2	\$1,090,000
138	Donald	Powell	Berkshire Hathaway The Preferred Realty	5	0	5	\$1,089,000
139	Linda	Honeywill	Berkshire Hathaway The Preferred Realty	1	1	2	\$1,084,900
140	Stephanie	Veenis	Howard Hanna	1	0	1	\$1,077,000
141	Allison	Pochapin	Compass RE	0	1	1	\$1,077,000
142	Fred	Harr	Howard Hanna	1	1	2	\$1,075,000
143	Sean	Kelly	Howard Hanna	2	1	3	\$1,070,000
144	Pamela	Auld	RE/MAX Home Center	1	2	3	\$1,070,000
145	Jennifer	Mascaro	Coldwell Banker	3	2	5	\$1,067,300
146	Kathryn	Bright	Berkshire Hathaway The Preferred Realty	1	2	3	\$1,066,700
147	Jennifer	Schalk	Howard Hanna	0	2	2	\$1,040,900
148	Melissa	Beck	Compass RE	2	1	3	\$1,038,500
149	Steven	Matcho	Coldwell Banker	1	2	3	\$1,038,085
150	Todd	Kilgore	Piatt Sotheby's International Realty	2	0	2	\$1,034,000

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151	Pamela	Willis	Howard Hanna	2	1	3	\$1,030,000
152	Heidi	Powell	NextHome Dynamic	3	1	4	\$1,024,500
153	Robin	Ross	Coldwell Banker	2	0	2	\$1,020,000
154	Emily	Fraser	Piatt Sotheby's International Realty	0	4	4	\$1,017,250
155	Monica	Reynolds	Coldwell Banker	1	3	4	\$1,015,499
156	Lisa	Yates	RE/MAX Select Realty	2	1	3	\$1,015,201
157	Nancy	Ware	Berkshire Hathaway The Preferred Realty	2	1	3	\$1,012,000
158	Bryan	Reilly	Keller Williams Realty	2	2	4	\$1,011,000
159	Joshua	Crowe	Berkshire Hathaway The Preferred Realty	3	1	4	\$1,010,650
160	Dawn	Bierker	RE/MAX Realty Brokers	1	1	2	\$1,010,000
161	Jeffrey	Sisk	RE/MAX Realty Brokers	1	4	5	\$1,009,000
162	Lisa	Wilson	RE/MAX Select Realty	2	0	2	\$1,006,500
163	Patty	Helwich	Howard Hanna	3	0	3	\$1,005,000
164	Jeffrey	Johnson	Piatt Sotheby's International Realty	1	1	2	\$1,003,000
165	Alexa	Davis	Howard Hanna	2	0	2	\$1,002,000
166	John	Butera	Coldwell Banker	1	0	1	\$1,001,957
167	Tarasa	Hurley	River Point Realty	2	2	4	\$1,001,000
168	Janet	Czekalski	Czekalski Real Estate	2	1	3	\$999,250
169	Karen	Itteilag	Piatt Sotheby's International Realty	0	1	1	\$985,000
170	Dean	Korber	Howard Hanna	2	2	4	\$977,000
171	Francesca	Ferrara	Castle Realty	4	2	6	\$975,855
172	John	Skapinac	RE/MAX Select Realty	2	1	3	\$975,000
173	Hillary	Haberstock	Berkshire Hathaway The Preferred Realty	1	1	2	\$968,000
174	Gail	Scott	Howard Hanna	2	0	2	\$965,000
175	Arah	Katz	Berkshire Hathaway The Preferred Realty	1	3	4	\$964,800
176	Lisa	Scott	Exp Realty	1	2	3	\$964,000
177	Marianne	Reid	Berkshire Hathaway The Preferred Realty	1	1	2	\$960,000
178	Penelope	Linger	Howard Hanna	1	1	2	\$956,000
179	Monica	Paris	RE/MAX Home Center	2	1	3	\$955,000
180	Elizabeth	Kofmehl	Coldwell Banker	0	2	2	\$953,000
181	Nicolas	Supik	Century 21 Frontier Realty	1	2	3	\$952,000
182	Jared	Bozza	Keller Williams Realty	1	1	2	\$945,000
183	Deborah	DiLorenzo	RE/MAX Select Realty	0	2	2	\$945,000

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
184	Sara	Petrie	Howard Hanna	1	1	2	\$939,900
185	Scott	Luff	Your Town Realty	2	2	4	\$939,000
186	Marcia	Maher	Howard Hanna	2	0	2	\$937,500
187	Hilary	Kreschollek	Keller Williams Realty	4	1	5	\$935,000
188	Monica	Sample	Piatt Sotheby's International Realty	2	2	4	\$934,500
189	John	Geisler	Coldwell Banker	1	2	3	\$930,300
190	Melissa	Hill	Berkshire Hathaway The Preferred Realty	4	0	4	\$929,900
191	Corey	Drexler	Kefalos & Associates	1	3	4	\$927,900
192	Dolly	Nicely	Achieve Realty	0	1	1	\$925,000
193	Matthew	Bonosky	Keller Williams Realty	1	1	2	\$922,000
194	Tyler	Thompson	Realty ONE Landmark	3	1	4	\$921,400
195	Justin	Francart	Coldwell Banker	2	1	3	\$921,125
196	Jeffrey	Dennis	RE/MAX Select Realty	2	3	5	\$917,800
197	Christine	Spece	Czekalski Real Estate	1	1	2	\$914,500
198	Casey	McCombie	Howard Hanna	1	3	4	\$910,770
199	Jennifer	Burns	Keller Williams Realty	0	2	2	\$910,000
200	Barbara	Sulava	Broker 1 Realty	1	1	2	\$909,900

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