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MARCH 2025

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Jane Lee

REALIZING DREAMS,
ONE HOME AT A TIME

On the Rise:
Hannah Roesch

Agent Feature:
Maria Devins

Partner Spotlight:
Dunsing Inspections



Winter
Event
Photos:
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Andy Burton
Publisher



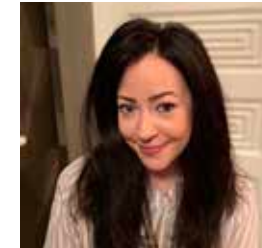
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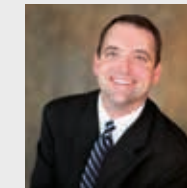
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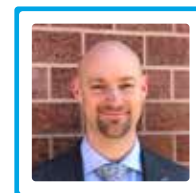
PUBLISHER'S NOTE

As we reflect on this past month, we are reminded of both the joy and the sorrow that come with being part of a close-knit community. Our recent *North Shore Real Producers* winter event was an incredible success—a morning filled with connection, insight, and collaboration. Seeing so many top REALTORS® come together to share their knowledge was a powerful reminder of the abundance mindset that defines our industry. Be sure to check out the event photos on page 36!

But even in seasons of success, life humbles us. The loss of Catherine Holbrook has left an undeniable void in our real estate family. Catherine was more than a talented REALTOR®—she was a light, a friend, and someone who made every room feel warmer. She embraced community in all that she did, and now, it's our turn to embrace her family in their time of need.

To honor her legacy, we will be publishing a special tribute article in an upcoming issue of *Chicago Real Producers* — not only for those who knew and loved her but also for her daughter, Olivia, to one day see the profound impact her mother had.

In moments like this, we are reminded of why we do what we do. Real estate isn't just about transactions—it's about people, relationships, and showing up for one another. Catherine embodied that spirit, and we will continue to honor her legacy in the way we lead, serve, and support this community. Thank you for being part of this journey with us.



Andy Burton
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HANNAH Roesch

Where Passion Meets Purpose

BY CHRIS MENEZES
PHOTOS BY PRESTIGE REAL ESTATE IMAGES

For Hannah Roesch, real estate isn't just a career; it's a calling. While it may have taken her some time to discover this path, she now feels she's doing exactly what she was meant to do. And with her growing success, there's no doubt she's found her place.

Hannah grew up in Buffalo Grove, Illinois, where she admired her parents' tireless work ethic and unwavering presence. "They worked hard to give us everything we needed, but they were also there for every sports event and big accomplishment," she reflects. "Their support shaped who I am."



Hannah's academic journey began at Illinois State University, where she earned her undergraduate degree in graphic communications with a minor in business administration. During her time there, she studied abroad in England at the University of Leicester, an experience that broadened her worldview and helped her develop a well-rounded perspective. She went back to Illinois State University for her master's degree in project management, solidifying a foundation of organization and leadership that would prove invaluable in her career.

After graduation, Hannah entered the corporate world, working first in print production, and later at a packaging and label design agency in Chicago. Although the roles were valuable learning experiences, she often felt something was missing. "I never felt like what I was doing was what I was meant to do," she says. Her natural interests in graphic design, project management, and helping people hinted at a different direction, but it wasn't until she purchased her first condo in 2017 that her future started to come into focus.

The listing agent for Hannah's condo was Janelle Dennis, who quickly became both a mentor and a friend. Inspired by Janelle's work and with encouragement from her husband, Dave—whom Hannah married in 2017—Hannah took a leap of faith in 2018 and joined



Janelle's team at @properties. "It was the best career decision I ever made," she says. "For the first time, I felt like I was doing what I was truly meant to do."

Her transition into real estate was seamless. In her first year, Hannah was named Rookie of the Year at @properties. But in 2020, as the world faced the global pandemic, Hannah also faced an entirely new challenge: navigating her

career while pregnant with her first child. "It was a scary time," she recalls. "I had to figure out how to work safely, show homes, and make sure my clients were comfortable—all while preparing to become a mom." However, Hannah adapted to the moment, finding creative solutions to keep her business thriving.

Hannah's passion for real estate shines through in every transaction. Her

dedication to her clients has paid off in spades: 99 percent of her business comes from referrals, family, and friends. For Hannah, this is the ultimate compliment. "It means the world to me that my clients trust me enough to refer me to their loved ones. That's how I measure success."

And success has come in abundance. In her fourth year in the business, Hannah

surpassed \$10 million in sales in a single year, earning her the prestigious Rolex from @properties—a milestone many agents strive their entire careers to attain.

Today, Hannah and her husband, Dave, live in Barrington with their two sons, Levi and Landon, and their dog, Peanut. Life is full and busy, but Hannah wouldn't have it any other way. She's



“
I just love knowing that I’ll keep meeting new people & helping families find the perfect place to call home.”

an active member of the Barrington Junior Women’s Club, supports causes like the Cystic Fibrosis Foundation and Lynn Sage Breast Cancer Foundation, and loves planning events for her neighborhood’s social committee. From block parties to holiday gatherings, she’s passionate about building connections and fostering community.

In her downtime, Hannah enjoys checking out new restaurants, attending live music events, and indulging in her guilty pleasure: trashy reality TV. She’s also an adrenaline junkie, with experiences like skydiving and canyon jumping under her belt. At home, she loves relaxing with a glass of wine by the fireplace and spending time with Dave and their boys, exploring all that Barrington has to offer.

Looking ahead, Hannah is excited to continue building her business and deepening her connections within the Chicagoland area. “I just love knowing that I’ll keep meeting new

people and helping families find the perfect place to call home,” she says. Hannah’s expertise of Chicagoland, Northshore, the northwest suburbs, and the western suburbs—where her husband’s family resides and has owned a family business for 100

years—allows her to help buyers and sellers in multiple locations.

While it may have taken time for Hannah to find her true calling, now that she has, she’s thriving—and both she, and her clients, couldn’t be happier.



Hannah with her family.



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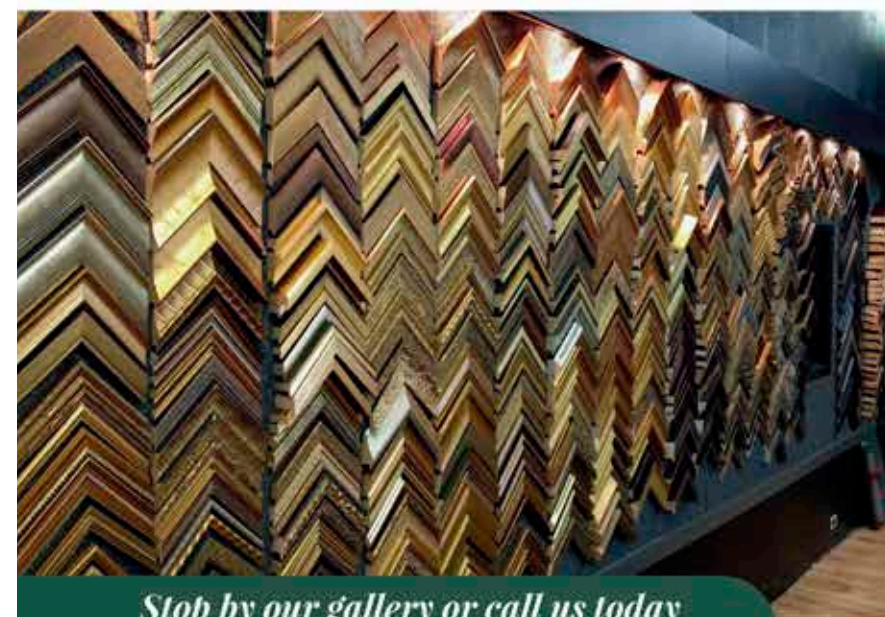
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Jane Lee

Realizing Dreams,
One Home at a Time

BY CHRIS MENEZES
PHOTOS BY ELLIOT POWELL

Jane Lee's journey to becoming one of the top REALTORS® in Lake County and Chicagoland is a testament to vision, determination, and a profound commitment to helping others achieve their dreams. From her early days in China, where intense academic competition shaped her resilience, to leading one of Illinois's most successful real estate teams, Jane has shown that with hard work and heart, the impossible becomes possible.



Growing up in China in the 1980s, Jane faced challenges that few can imagine. "In my generation, 100 students would take a test to qualify for college, and only 3 percent would be accepted," she recalls. "It was the only opportunity to rise in society and create a future for myself."

Her father's teachings instilled in Jane a sense of responsibility from a young age. "My dad gave me a monthly budget to buy groceries for the family," she says. "It taught me how to budget effectively, which became invaluable in my adult life and as a business owner."

Through rigorous exams and fierce competition, Jane secured a spot at Fuzhou University, where she earned a degree in chemical engineering. After two years

in the field, she shifted her focus to computer science, earning a master's degree at Loyola University Chicago.

It was in 1994, while working as a programmer and coder for a bank, that Jane's path took an unexpected turn. "Buying my first home opened my eyes," Jane shares. "I hated my job, and real estate looked like something I'd enjoy. I told my husband, 'I'm going to try this,' and that's how it all began."

What started as a career pivot soon became a calling. Jane quickly discovered that real estate wasn't just about buying and selling properties; it was about making meaningful connections. "Helping someone find their dream home is incredibly rewarding," she says. "It's not just about

houses; it's about building trust and relationships."

Jane's determination set her apart from the start. Inspired by local top producers, she told herself, "If they can do it, so can I." With hard work, consistency, and an unwavering commitment to excellence, she built her business from the ground up. It took six years for Jane to establish the Jane Lee Team, but the wait proved worthwhile. And through her leadership, they've weathered challenges like the 2008 market crash and the COVID-19 pandemic with resilience, with Jane ensuring her team's stability by keeping salaries intact and navigating each crisis with care.

Since 2014, the team has grown exponentially—from just nine members to nearly fifty-five today. "Finding the

right people who share the same culture and philosophy is challenging," Jane admits. "But it's worth the effort to create a cohesive, results-driven team."

Central to the team's success is Grace Yu, the number one top-performing agent on the Jane Lee Team. "Grace brings unmatched expertise, keen negotiation skills, and a genuine dedication to her clients," Jane says. "She's not just a closer; she's a leader who inspires the entire team to strive for excellence." Together, Jane and Grace have cultivated an environment where mentorship, collaboration, and mutual respect drive exceptional results.

The Jane Lee Team is renowned for its commitment to personalized service and local expertise, delivering outstanding results while

maintaining a personal touch. “We’ve built a well-oiled machine,” Jane explains. “Every team member is trained to be an expert in their field, ensuring clients receive the best possible experience.”

Beyond her professional achievements, Jane finds fulfillment in her personal life. Married to John Shang, with whom she shares two grown children, Chelsea and Corey, Jane treasures family time, whether enjoying weekly dinners, traveling, or exploring new culinary adventures. Her mornings begin at 4:30 am with meditation and motivational audiobooks—a routine that keeps her inspired and ready for each day.

Jane’s generosity extends far beyond her business.

She actively supports organizations like the Illinois Firefighter’s Association and the Midwest Asian Health Association, reflecting her belief in lifting others as she climbs.

“Success isn’t just about achieving your goals,” Jane reflects. “It’s about helping others achieve theirs. When I help someone find a home, it’s a moment where dreams are realized, and lives are often transformed.”

For Jane, real estate is both a passion and a purpose. Whether she’s mentoring her team, building lasting relationships with clients, or contributing to her community, Jane remains focused on the bigger picture: creating a legacy of trust, excellence, and impact.

“When I help someone find a home, it’s a moment where dreams are realized, and lives are often transformed.”



Jane with her team

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DUNSING Inspections

INSPECT THE INSPECTORS

PHOTOS SUBMITTED BY
DUNSING INSPECTIONS

When it comes to home inspections, having a trusted, knowledgeable team makes all the difference for your clients. At Dunsing Inspections, the inspectors bring more than just technical expertise—they bring diverse backgrounds, unique experiences, and a genuine commitment to helping clients and REALTORS® alike.

Here is your chance to inspect the inspectors! We're giving you a closer look at the individuals behind Dunsing Inspections so that you can have a better sense of who they are, both on and off the job.

About Brett Pender: With degrees in digital media technology from Columbia College and professional photography from the University of Colorado, Brett brings a rich blend of skills and expertise to the Dunsing team. His background includes hands-on construction, construction management, and real estate, where he has guided clients through buying,

selling, and remodeling homes. Known for his exceptional communication and warm personality, Brett is a trusted resource for clients, agent partners, and colleagues alike. When he's not inspecting homes, you'll likely find him with his loyal companion, Duece—be sure to ask about their adventures!

What drew you to the inspection business?

After many years of performing residential repairs and renovations, I felt it was time to apply my knowledge to inspections. I had always thought that I would make a good inspector after accompanying clients to their inspections.

What's one piece of home maintenance advice you'd share that often surprises people?

You are supposed to clean your garbage disposal with a foaming cleanser monthly. If it stops spinning, you can



Brett Pender performing an EIFS inspection.

usually spin it with a wrench and then clean it. Don't let someone tell you it must be replaced before you check these things out.



About Dan Hanaway: Dan's journey to Dunsing Inspections is rooted in over 20 years of hands-on experience as a carpenter and handyman. His career highlights include rehabilitating properties, managing rental homes, and

even building and operating his own restaurant for a decade. Beyond his construction expertise, Dan's customer service skills shine, shaped by years of running a successful business. He's excited to use his creativity and know-how to benefit clients and partners. When not on the job, Dan enjoys traveling with his family and jamming on the guitar with his daughter.

What advice would you give REALTORS® to help their clients better prepare for the home inspection process?

Try not to freak out about every detail, but listen to and understand what the inspector is conveying in their findings.

What's one misconception people often have about home inspections?

I think buyers sometimes think that we'll be able to answer exactly how

to fix each issue and how much it will cost. I try to express that we are looking for and reporting defects and that specialists (electricians, plumbers, etc.) will be needed for exact repair details and pricing.



Dan Hanaway checking for moisture issues in the ceiling.

About Paul LeBeau: Paul's diverse background combines military service, education, and craftsmanship. A

DePaul University graduate and U.S. Navy veteran, Paul served as Head of Personnel and Human Resources aboard the USS Leyte Gulf (CG-55). After his service, he completed a carpenter apprenticeship certification and became an accomplished finish carpenter specializing in high-end remodeling.

Known for his calm and approachable demeanor, he's a steady presence in the home inspection process. Outside of work, Paul enjoys transforming his ideas into functional works of art.

What's one piece of home maintenance advice you'd share that often surprises people?

It seems like most clients don't appreciate the importance of regular maintenance on a wood-burning fireplace (both inside and outside). Regular maintenance can prevent expensive repairs in the future and possibly save a life.

What's one misconception people often have about home inspections?

One of the most frequent misconceptions I hear is that a homebuyer should never use their REALTOR'S® suggested home inspector,



Paul LeBeau performing a rooftop sewer survey.

because it could be a conflict of interest. I disagree, of course, we both have the same client, and we both want what is best for the client.



About Josh Jacobson: With 25 years in the hospitality industry, Josh has honed his people-first approach at some of Chicago's most iconic institutions, including Chicago Shakespeare Theater, Millennium Park, and Lou Malnati's. His career has taught him that whether it's through plays, parks, or pizza, the key to success lies in creating

meaningful connections and delivering unforgettable experiences. Now, Josh brings that same commitment to the home inspection process, ensuring clients feel informed and supported every step of the way. His focus on people makes every inspection a personalized and seamless part of the homebuying journey.



What is one of your most unexpected or most memorable stories of an inspection you were on?

Once I found a bird in a chimney flue, which happened to be a protected species and we had to wait for it to leave on its own before coming back to finish the inspection.

What advice would you give REALTORS® to help their clients better prepare for the home inspection process?

Ask all the questions. I cannot emphasize enough the importance of



Josh Jacobson operating a drone.

being aware. All houses have defects and it's the inspector's job to find them but if you don't understand something, ask us!

About Carlos Medina: Carlos joined Dunsing Inspections in 2021, bringing a wealth of experience from his engineering career. A graduate of UNPHU and PUCMM in the Dominican Republic, Carlos holds a BS in electrical engineering and an MBA. After moving to the U.S. in 2013, he provided insurance and property survey services as an independent contractor. Carlos's sharp attention to detail and clear communication make him an invaluable guide for homebuyers. In his free time, he enjoys outdoor adventures, grilling, music, and cheering on his favorite sports teams.

What is one of your most unexpected or most memorable stories of an inspection you were on?

Meeting a big rodent while inspecting an attic. I am just glad that it ran away on its own!

What advice would you give REALTORS® to help their clients better prepare for the home inspection process?

Let clients know that there is no perfect home (set real expectations). A professional home inspector will find issues not clear to common people and give them a complete general condition assessment of the property and advice on the continuing functionality of the home.



Carlos Medina speaking with a client.

About Bill Arnold: Bill is a graduate of Drexel University in Philadelphia, PA with a degree in mechanical engineering. Bill worked in various engineering roles for Scott Paper Company and became a Registered Professional Engineer. Bill shifted his career to packaging engineering and later packaging procurement for Scott. Bill moved to the Chicago area and continued his career in various procurement roles for Quaker Oats and others before becoming an Illinois licensed home inspector. From working summer jobs in construction to maintaining and remodeling his own residences for over 35 years, Bill brings a wealth of practical and technical experience to Dunsing Inspections.

What drew you to the inspection business?

I was looking for an encore career after spending many years in various manufacturing companies. I have been a do-it-yourself homeowner for over 35 years and have learned a lot about how a home functions and how to maintain it.

What is one of your most unexpected or most memorable stories of an inspection you were on?

I think it was the celebrity homes. I inspected the *Home Alone* house in Winnetka last year as well as Scottie Pippen's former house with the basketball court with the #33 inlaid in the floor.



About Josh Bergerson: Josh joined Dunsing Inspections after a distinguished 20-year career in the U.S. Navy, where he served in the Special Warfare Community and Navy Expeditionary Combat Command. As a Master Training Specialist, he honed skills in precision, discipline, and teaching—qualities he now brings to every inspection. Outside of

inspections, Josh enjoys exploring the outdoors with his family, traveling, and savoring culinary experiences as a self-proclaimed foodie.

What's one piece of home maintenance advice you'd share that often surprises people?

Doing simple routine maintenance and being proactive will save you tens of thousands of dollars in repairs. Simply walk your property 3 or 4 times a year to take care of caulking and exterior paint.

What's one misconception people often have about home inspections?

The biggest misconception about home

inspectors is that we are there to "kill" the deal. Of course, this is untrue. During a stressful time, we are helping your client make one of the most important purchases of their life. Our job is to point out material defects and significant problems that could inevitably cause major problems down the road.



Josh Bergerson performing a chimney scan.

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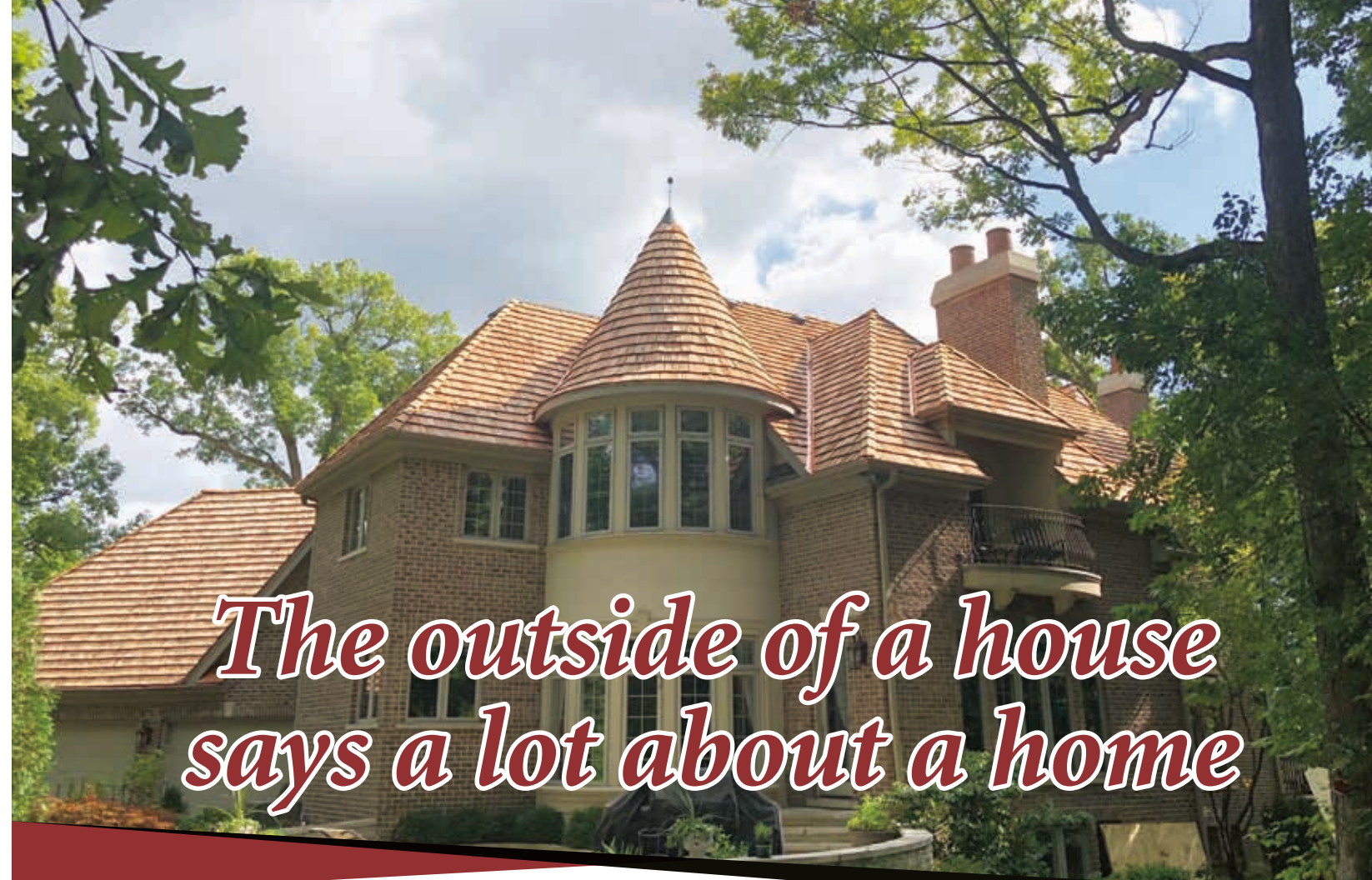
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Maria DEVINS

The Strength of Never Giving Up

BY CHRIS MENEZES
PHOTOS BY ELLIOT POWELL

Maria Devins lives by a powerful philosophy: “I never give up no matter what. Never.” This mantra doesn’t just fuel her successful real estate career, it defines her entire life. For Maria, the strength behind these words didn’t come from a book or a mentor. Rather, it was earned through deeply personal, life-altering experiences. Maria’s journey through loss and perseverance has shaped who she is today: a REALTOR® who is fiercely dedicated to her clients, her family, and her mission to make every real estate transaction a positive one.

Maria’s unshakable mindset stems from one of the hardest moments and times of her life. Her daughter’s passing left an indelible mark on her heart, forever reminding her of life’s fragility. Soon after, Maria faced another overwhelming challenge when one of her sons was diagnosed with a brain seizure disorder. This battle, however, resulted in a miraculous recovery, and today, her son is thriving. “Those experiences taught me patience and resilience. I learned that no matter what life throws at you, you keep going, you keep pushing,” Maria explains.

It’s this same tenacity that Maria brings to her real estate business. After twenty-eight years as a makeup artist in film and TV, she transitioned to real estate in 2007. The catalyst? A nightmare experience that she and her husband endured when buying their own home. “We were young, naive, and completely let down by our agent,” Maria recalls. “The inspection wasn’t done properly, the furnace caught fire, and there were major issues with the property that we didn’t know about until after closing. I realized I never wanted any homeowner to go through what we went through.”

Since then, Maria has dedicated herself to protecting her clients and ensuring their home-buying experiences are as smooth as possible. “I’m their ‘broker for life,’” Maria says. Her commitment to her clients goes beyond transactions—she builds relationships, provides ongoing support, and ensures her clients know that they can trust her implicitly.



That devotion is deeply rooted in the values Maria learned while growing up in Park Ridge, Illinois, a place where family connections and personal integrity were central to the community. Her father, who immigrated to the US from Italy in 1936 and served in World War II, played a pivotal role in shaping her approach to life and business.

“He was a self-made man. He worked his way from being a tool and die maker to becoming a successful insurance man and then a stockbroker,” Maria says proudly. “He taught me that clients should be treated like family—like you’re sitting down to dinner with

them—that that kind of respect is everything.” This lesson has stayed with Maria throughout her life and has become the cornerstone of how she treats her clients today.

For Maria, success isn’t about the number of deals she closes. It’s about the people she helps along the way. “Success is about being with my family, and being happy, healthy, and at peace,” she explains. “And it’s about earning my clients’ trust, making sure they know they can always rely on me.”

Maria’s passion for real estate doesn’t stop with being a top REALTOR® with Baird & Warner. She’s also a host on



“SUCCESS IS EARNING MY CLIENTS’ TRUST, MAKING SURE THEY KNOW THEY CAN ALWAYS RELY ON ME.”

American Dream TV, a nationally syndicated lifestyle and real estate show; and she’s worked with HGTV’s *House Hunters*, showcasing her skills and passion to a wider audience. “I love the opportunity to highlight real people, real businesses, and the amazing properties I work with,” Maria shares. “It’s just another way to serve my clients and elevate their experiences.”

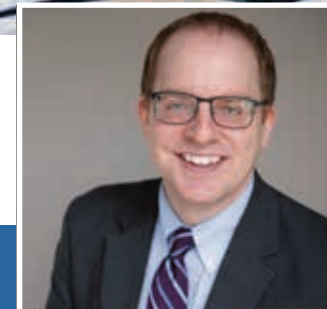
When Maria isn’t working, she enjoys gardening, traveling, and creating cherished memories at home, but family is everything to her. She loves spending time with her husband, Tim, to whom she’s been married for thirty-five years, and their three adult children: Jennifer, Matthew, and Bradley. Her three dogs—HRH Princess Shellie Belle, Sir Chewbacca, and Sir Dunkin Bear—are just as much a part of the family as anyone else. “Everything I do is for my family,” Maria says.



As Maria continues to build her real estate career and deepen the relationships she’s fostered over the years, she carries forward the values that have always guided her: dedication, integrity, and an unwavering commitment to her clients. Whether she’s working with first-time homebuyers, navigating a challenging market, or overcoming personal obstacles, one thing is certain: she will never give up.

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North Shore Real Producers Winter Event

Agent Panel and Winter Social hosted by Saranello's

PHOTOS BY ELLIOT POWELL AND PRESTIGE REAL ESTATE IMAGES INC.

It was a great to be back at Saranello's again for the 2025 *North Shore Real Producers* panel and winter social! In a remarkable exchange of ideas, Jane Lee, Lori Rowe, Justin Greenberg, and Kim Alden shared their expertise on real estate.

Thank you Rafay Qamar for moderating the morning. The panel was followed by a delightful social at Saranello's, we hope you all had the opportunity to reconnect.

We are grateful to everyone who joined us, provided raffle prizes, and helped make it an unforgettable event. We look forward to seeing you again in the spring for the next event. Enjoy the photos!





Jenifer Olson won a Skylight Calendar from Susan J. Kim, Attorney at Law.



Joel Holland won a Ninja NeverClog Cold Press Juicer from Yael Rajstein with YR Studio.



Peggy Cobrin won a Nespresso from Ava Markoutsas with ABLAZE Design group.

Winter Event Raffle Winners

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#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Jacqueline	Lotzof	4.5	\$4,515,000	4	\$5,918,000	8.5	\$10,433,000
2	Jane	Lee	9	\$6,432,250	5.5	\$2,966,990	14.5	\$9,399,240
3	Daynae	Gaudio	26	\$9,289,190	0	\$0	26	\$9,289,190
4	Milena	Birov	1.5	\$6,975,000	0	\$0	1.5	\$6,975,000
5	John	Morrison	4.5	\$4,332,500	1	\$2,475,000	5.5	\$6,807,500
6	Sean	Dailey	2	\$4,125,000	1	\$2,125,000	3	\$6,250,000
7	Bonnie	Tripton	1	\$2,050,000	1	\$3,625,000	2	\$5,675,000
8	Lori	Nieman	0	\$0	1	\$5,500,000	1	\$5,500,000
9	Holly	Connors	4	\$3,560,500	2	\$1,630,000	6	\$5,190,500
10	Jim	Starwalt	2	\$1,640,000	8	\$3,517,000	10	\$5,157,000
11	Sarah	Leonard	7	\$3,110,295	6	\$2,011,399	13	\$5,121,694
12	Cathy	Oberbroeckling	9	\$4,881,000	0	\$0	9	\$4,881,000
13	Leslie	McDonnell	6	\$3,430,000	3	\$1,406,900	9	\$4,836,900
14	Maria	DelBoccio	3.5	\$2,857,499	3	\$1,959,550	6.5	\$4,817,049
15	Michael	Mitchell	1	\$215,000	1	\$4,600,000	2	\$4,815,000
16	Jena	Radnay	0.5	\$2,300,000	1	\$2,300,000	1.5	\$4,600,000
17	Nancy	Gibson	2	\$3,673,381	1	\$865,000	3	\$4,538,381
18	Kim	Alden	2	\$647,000	9	\$3,548,500	11	\$4,195,500
19	Kelly	Malina	8	\$3,844,545	0	\$0	8	\$3,844,545
20	Beth	Wexler	1.5	\$1,079,750	3	\$2,720,000	4.5	\$3,799,750
21	Pam	MacPherson	0	\$0	4	\$3,794,000	4	\$3,794,000
22	Jeff	Ohm	1	\$1,871,543	1	\$1,871,543	2	\$3,743,086
23	Susan	Maman	0	\$0	3	\$3,555,549	3	\$3,555,549
24	Melissa	Morgan	2	\$2,450,000	1	\$1,100,000	3	\$3,550,000
25	Peggy	Glickman	0.5	\$390,000	2	\$3,125,000	2.5	\$3,515,000
26	Mary	Grant	0	\$0	2	\$3,300,000	2	\$3,300,000
27	Lyn	Wise	2	\$1,604,000	2	\$1,622,000	4	\$3,226,000
28	Bruce	Kaplan	2	\$3,225,000	0	\$0	2	\$3,225,000
29	Lisa	Wolf	6.5	\$3,112,000	0.5	\$105,000	7	\$3,217,000
30	Dean	Tubekis	2.5	\$836,000	6	\$2,243,800	8.5	\$3,079,800
31	Lori	Rowe	2.5	\$2,953,500	0.5	\$122,000	3	\$3,075,500
32	Anita	Olsen	7	\$3,037,930	0	\$0	7	\$3,037,930
33	Marlene	Rubenstein	0.5	\$1,812,500	1	\$1,100,000	1.5	\$2,912,500
34	Derek	Quelette	1	\$925,000	1	\$1,975,000	2	\$2,900,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Craig	Fallico	3	\$2,585,000	1	\$305,000	4	\$2,890,000
36	Robert	Klairmont	1	\$2,875,000	0	\$0	1	\$2,875,000
37	Anne	Hardy	3	\$1,815,000	1	\$1,018,000	4	\$2,833,000
38	Gloria	Matlin	0.5	\$497,500	1	\$2,325,000	1.5	\$2,822,500
39	Margie	Brooks	2	\$2,768,000	0	\$0	2	\$2,768,000
40	Heidi	Seagren	2	\$2,062,000	1	\$650,000	3	\$2,712,000
41	Vittoria	Logli	1	\$740,000	1	\$1,965,000	2	\$2,705,000
42	Jackie	Grieshamer	4	\$2,700,000	0	\$0	4	\$2,700,000
43	Matthew	Messel	2	\$877,025	5	\$1,803,342	7	\$2,680,367
44	Caroline	Cerbus	1	\$1,700,000	1	\$950,000	2	\$2,650,000
45	Ted	Pickus	1	\$1,347,500	1	\$1,300,000	2	\$2,647,500
46	Jesus	Perez	2	\$704,900	6	\$1,868,000	8	\$2,572,900
47	Nicholas	Nicketakis	1	\$2,500,000	0	\$0	1	\$2,500,000
48	Victoria	Stein	1	\$1,250,000	1	\$1,250,000	2	\$2,500,000
49	Susan	Teper	2.5	\$2,449,000	0	\$0	2.5	\$2,449,000
50	Aparajita	Leekha	2	\$1,257,500	2	\$1,071,000	4	\$2,328,500

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51	Iris	Garmisa	1	\$2,318,000	0	\$0	1	\$2,318,000
52	Elise	Dayan	1	\$1,137,500	1	\$1,175,000	2	\$2,312,500
53	Melissa	Mastros	1	\$2,300,000	0	\$0	1	\$2,300,000
54	Deborah	Winton	0	\$0	2	\$2,280,000	2	\$2,280,000
55	Pat	Kalamatas	4.5	\$1,829,200	1	\$431,000	5.5	\$2,260,200
56	Megan	Mawicke Bradley	0	\$0	2	\$2,245,000	2	\$2,245,000
57	David	Schwabe	0.5	\$150,000	4	\$2,036,990	4.5	\$2,186,990
58	Michael	Levin	1	\$1,085,000	1	\$1,085,000	2	\$2,170,000
59	Caroline	Starr	2	\$1,255,100	2	\$875,000	4	\$2,130,100
60	Pamela	Kirby	1	\$1,100,000	1	\$975,000	2	\$2,075,000
61	Andra	O'Neill	0.5	\$637,500	1	\$1,415,000	1.5	\$2,052,500
62	Susan	Amory Weninger	0.5	\$637,500	1	\$1,400,000	1.5	\$2,037,500
63	Lisa	Rosengard	1	\$460,000	2	\$1,562,500	3	\$2,022,500
64	Ben	Zacharia	0	\$0	1	\$2,000,000	1	\$2,000,000
65	Kevin	Kaplan	0	\$0	1	\$2,000,000	1	\$2,000,000
66	Andria	Bolan	1	\$2,000,000	0	\$0	1	\$2,000,000
67	Vicki	Vranas	1	\$358,750	1	\$1,625,000	2	\$1,983,750
68	Martha	King	1	\$1,975,000	0	\$0	1	\$1,975,000
69	Jodi	Cinq-Mars	2.5	\$795,000	2.5	\$1,175,000	5	\$1,970,000
70	Kelly	Ballarini	1	\$1,965,000	0	\$0	1	\$1,965,000
71	Chris	Christoph	2	\$1,960,000	0	\$0	2	\$1,960,000
72	Danny	McGovern	2	\$1,950,000	0	\$0	2	\$1,950,000
73	Dmitry	Livshis	3	\$1,595,000	1	\$355,000	4	\$1,950,000
74	Frank	Denovi	6	\$1,940,000	0	\$0	6	\$1,940,000
75	Rafay	Qamar	1	\$535,000	4	\$1,372,399	5	\$1,907,399
76	Yanfei	Hu	0	\$0	1	\$1,900,000	1	\$1,900,000
77	Paul	Dimmick	2	\$830,000	2	\$1,043,900	4	\$1,873,900
78	Sara	Sogol	3	\$1,860,000	0	\$0	3	\$1,860,000
79	Melissa	Siegal	1	\$975,000	2	\$850,000	3	\$1,825,000
80	Angela	Hotca-Roos	1	\$1,445,000	1	\$376,500	2	\$1,821,500
81	Christopher	Yore	1	\$515,000	1	\$1,300,000	2	\$1,815,000
82	Jamie	Hering	4	\$1,335,000	1	\$465,000	5	\$1,800,000
83	Jacqueline	Koukol	1	\$471,000	2	\$1,318,500	3	\$1,789,500
84	Veronica	Goodrich	1	\$1,125,000	1	\$655,000	2	\$1,780,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Diana	Matichyn	0	\$0	3	\$1,775,000	3	\$1,775,000
86	Robbie	Morrison	3	\$1,162,500	1	\$592,500	4	\$1,755,000
87	John	Phillips	1	\$1,755,000	0	\$0	1	\$1,755,000
88	Nehru	Arunasalam	0	\$0	1	\$1,750,000	1	\$1,750,000
89	Joanne	Hudson	0.5	\$399,500	1	\$1,335,000	1.5	\$1,734,500
90	Robb	Satten	0.5	\$700,000	1.5	\$1,025,900	2	\$1,725,900
91	Geri	Katz Emalfarb	1	\$580,000	1	\$1,125,000	2	\$1,705,000
92	Sylwia	Chliborob	1	\$260,000	1	\$1,445,000	2	\$1,705,000
93	Benjamin	Opsahl	0	\$0	1	\$1,700,000	1	\$1,700,000
94	Marina	Jacobson	0	\$0	1	\$1,700,000	1	\$1,700,000
95	Michael	Velasco	1	\$1,700,000	0	\$0	1	\$1,700,000
96	Elliot	Jaffe	1	\$1,700,000	0	\$0	1	\$1,700,000
97	Anthony	Davidson	0	\$0	1	\$1,700,000	1	\$1,700,000
98	Annika	Valdiserri	0	\$0	1	\$1,690,000	1	\$1,690,000
99	Michael	Thomas	0	\$0	2	\$1,688,000	2	\$1,688,000
100	Amy	Philpott	1	\$1,650,000	0	\$0	1	\$1,650,000

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TOP 150 STANDINGS

Teams and individuals from January 1, 2025 to January 31, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Mark	Placek	2	\$955,000	1	\$685,000	3	\$1,640,000
102	Megan	Weber	0	\$0	1	\$1,635,000	1	\$1,635,000
103	Jennifer	Baustad	1	\$1,635,000	0	\$0	1	\$1,635,000
104	David	Moreno	1	\$487,500	2	\$1,140,000	3	\$1,627,500
105	Matt	Laricy	0	\$0	3	\$1,615,000	3	\$1,615,000
106	Brett	Moser	0	\$0	1	\$1,595,000	1	\$1,595,000
107	Linda	Levin	0	\$0	2	\$1,580,000	2	\$1,580,000
108	Bill	Dewar	0	\$0	1	\$1,575,000	1	\$1,575,000
109	David	Chung	0	\$0	2	\$1,573,000	2	\$1,573,000
110	Shari	Haefner	1	\$1,550,000	0	\$0	1	\$1,550,000
111	Marina	Carney	0	\$0	1	\$1,550,000	1	\$1,550,000
112	Marcia	Shanin	1	\$1,550,000	0	\$0	1	\$1,550,000
113	Elizabeth	Latour	1	\$662,500	1	\$880,000	2	\$1,542,500
114	Abhijit	Leekha	1	\$435,000	2	\$1,105,000	3	\$1,540,000
115	Linda	Little	3	\$1,536,540	0	\$0	3	\$1,536,540
116	Cheryl	Bonk	3	\$1,536,540	0	\$0	3	\$1,536,540
117	Kelly	Anderson	1	\$599,750	1	\$935,000	2	\$1,534,750
118	Stephanie	Pagone	0	\$0	1	\$1,525,000	1	\$1,525,000
119	Valentyna	Artamonova	3	\$1,524,900	0	\$0	3	\$1,524,900
120	Kimberly	Shortsle	0.5	\$425,000	1	\$1,095,000	1.5	\$1,520,000
121	Dominick	Clarizio	0.5	\$502,500	1	\$1,005,000	1.5	\$1,507,500
122	Audra	Casey	0	\$0	2	\$1,500,000	2	\$1,500,000
123	Julie	Miller	0	\$0	1	\$1,495,000	1	\$1,495,000
124	Susan	Sullivan	1	\$1,495,000	0	\$0	1	\$1,495,000
125	Judy Ann	Bruce	2	\$910,000	1	\$575,000	3	\$1,485,000
126	Zachary	Criswell	0	\$0	2	\$1,481,000	2	\$1,481,000
127	Megan	O'Sullivan	1	\$1,480,000	0	\$0	1	\$1,480,000
128	Katie	Hauser	0.5	\$667,500	1	\$799,000	1.5	\$1,466,500
129	Judy	Greenberg	1	\$345,000	2	\$1,117,615	3	\$1,462,615
130	Joan	Couris	5	\$1,450,750	0	\$0	5	\$1,450,750
131	Nevenka	Tomic	0	\$0	1	\$1,450,000	1	\$1,450,000
132	Marco	Amidei	1	\$975,000	1	\$460,000	2	\$1,435,000
133	Connie	Dornan	1.5	\$867,455	1	\$537,000	2.5	\$1,404,455
134	Kristina	Averbuch	0	\$0	1	\$1,400,000	1	\$1,400,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Mykola	Syhlianyk	1	\$1,400,000	0	\$0	1	\$1,400,000
136	Basel	Tarabein	1	\$700,000	1	\$700,000	2	\$1,400,000
137	Laura	Reilly	2	\$1,395,000	0	\$0	2	\$1,395,000
138	Sarah	Anderson	0	\$0	3	\$1,382,000	3	\$1,382,000
139	Marla	Schneider	0.5	\$950,000	1	\$422,500	1.5	\$1,372,500
140	Van Ann	Kim	1.5	\$1,352,500	0	\$0	1.5	\$1,352,500
141	Jason	Merel	0	\$0	1	\$1,350,000	1	\$1,350,000
142	Paul	Fortman	0	\$0	1	\$1,350,000	1	\$1,350,000
143	Lisa	Schulkin	1	\$1,347,500	0	\$0	1	\$1,347,500
144	Lindsey	Kaplan	1.5	\$683,000	1	\$650,100	2.5	\$1,333,100
145	Cheryl	Waldstein	0	\$0	1	\$1,330,000	1	\$1,330,000
146	Alison	Wertheimer	1	\$1,330,000	0	\$0	1	\$1,330,000
147	Arlene	Zingsheim	1	\$698,000	1	\$624,500	2	\$1,322,500
148	Pawel	Czauderna	1.5	\$517,500	3	\$800,000	4.5	\$1,317,500
149	Brian	Pistorius	1	\$720,000	1.5	\$597,500	2.5	\$1,317,500
150	Harris	Ali	1	\$351,000	2	\$960,000	3	\$1,311,000

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