NORTH HOUSTON MARCH 2025 REAL PRODUCERS

Kristi Newcomb

The Strength Behind Newcomb Realty Group: A Legacy of Hard Work, Growth & Balance TOP PERFORMING AGENT: CHRISTIAN MEACHAM

COVER RELEASE PARTY

Your Mortgage Solution

Kelly and her team are extremely responsive, professional, knowledgeable about the market, and a pleasure to work with.

> -Mark G. 99

> > Ē

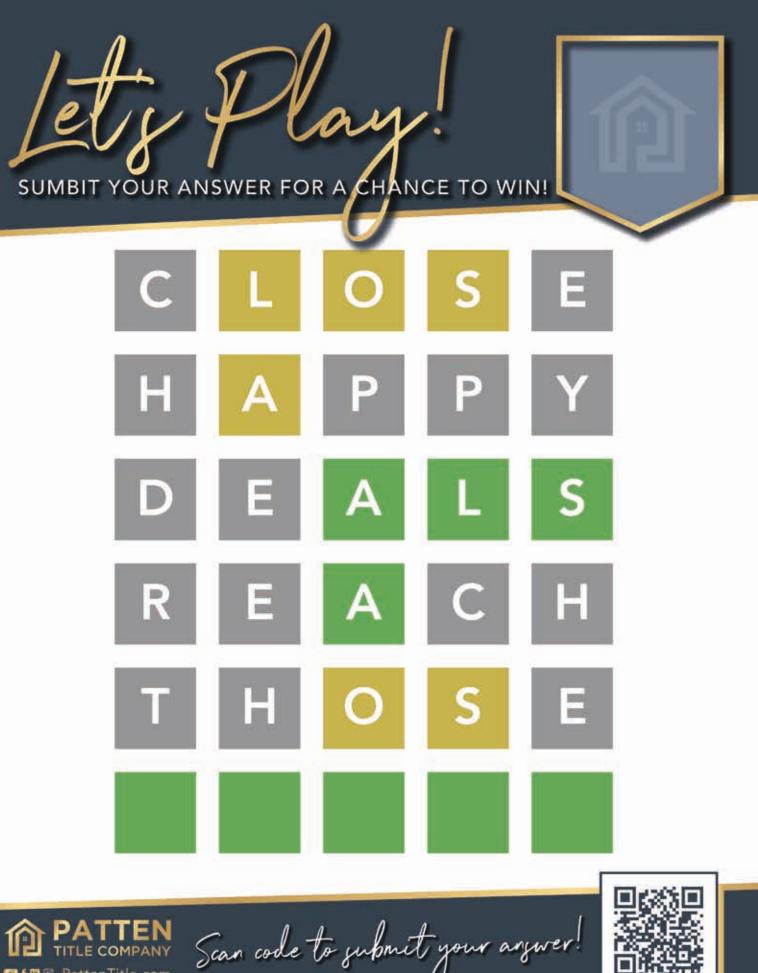
If III PattenTitle.com

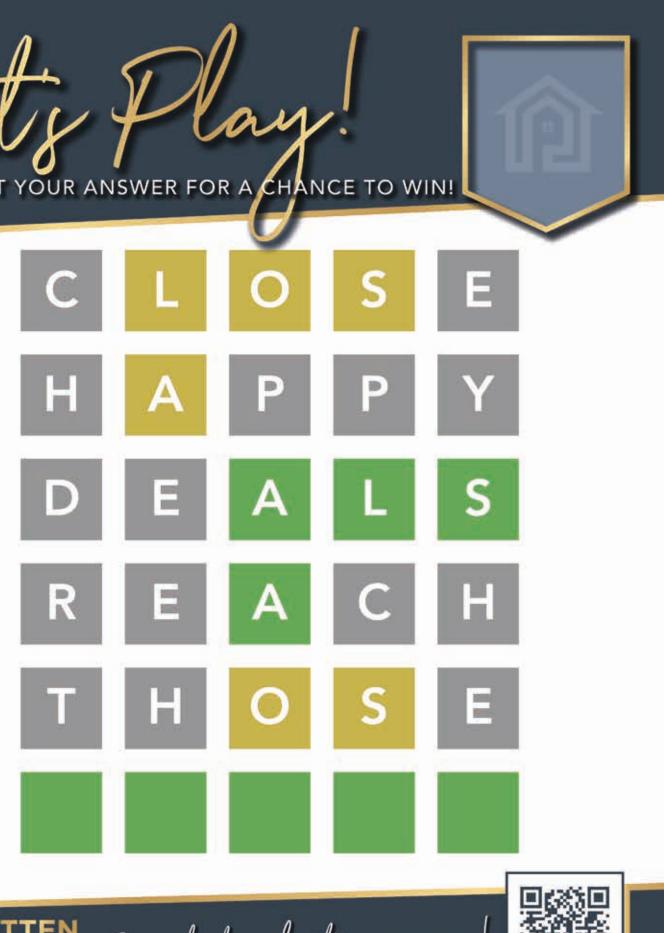




Copyright@ 2024 Fairway Independent Mortgage Corporation. NMLS#2289. 4750 S. Biltmore Lane, Madison, WI 53718, 1-866-912-4800. All rights reserved. This is not an offse to enter into an agreement. Not all customers will qualify. Information, rates and programs are subject to change without notice. All products are subject to credit and property approval. Other restrictions and limitations may apply. Equal Housing Opportunity.







RULES: Must submit answer via QR code by April 30, 2025. Only one entry per person.

Contents

PROFILES





10 Christian Meacham

14 Cover Release Party

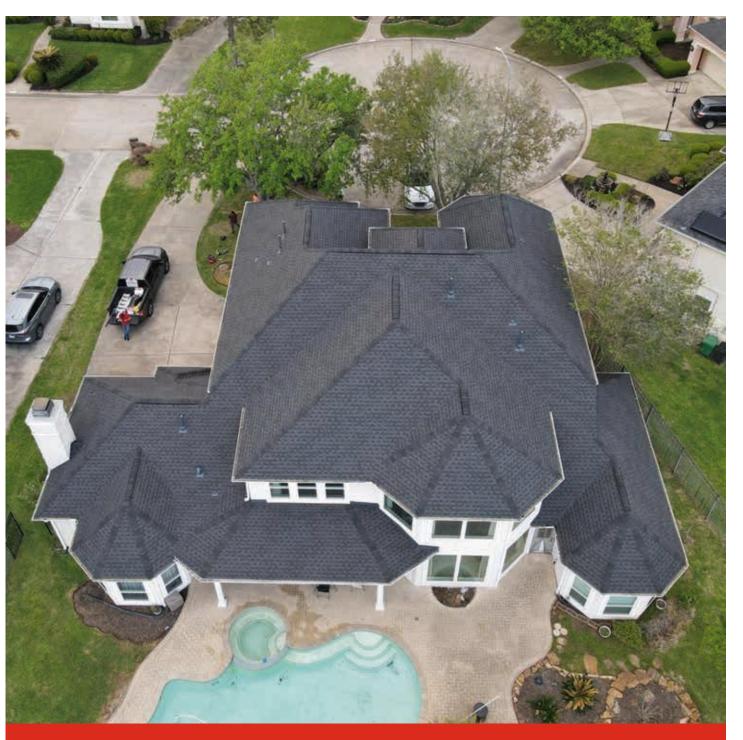
IN THIS ISSUE

- 6 Preferred Partners
- 8 Meet The Team
- 9 Top 300 Badge
- 10 Real Producer: Christian Meacham
- 14 Cover Release Party
- 18 Real Producer Cover Story: Kristi Newcomb



If you are interested in nominating people for certain stories, please email us at: jason.shelden@realproducersmag.com.





QUALITY CRAFTSMANSHIP, UNMATCHED SERVICE



4 • March 2025

Houston's Most Reliable Roofing Contractor

Call or visit or website for your **FREE**, *no obligations*, roof inspection and consultation!

281.744.9841 • apex-roofs.com

Preferred Partners

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR[®] community!

BOUTIQUE

Love Always Boutique (832) 799-3111 LoveAlwaysBtq.com

BUILDER

DSLD Homes (281) 682-6531 www.DSLDHomes.com/ Communities/Texas

CLOSING GIFTS

LLD Gifts (832) 206-1916 LLDGifts.com

CUSTOM POOL BUILDER

Summit Custom Pools Preston Deanhardt (252) 230-6501 Facebook.com/ SummitCustomPoolsINC

FURNITURE & HOME

FURNISHINGS Donna's Home Furnishings (936) 828-3788 DHFOnline.com

HOME INSPECTION

KeenEye Inspections LLC Chintan Patel (832) 495-2945 www.keeneyeinspections.net

Morrell Inspection Services of Houston (985) 856-8008 MorrellInspectHouston.com

Lower Interest Rates

Higher Sales Prices

512-543-2558

MoreSellerFinancing.com

Faster Closings

Turnkey Process

Legal Protection

Loan Servicing

TLC Home Inspections (512) 887-2663 TLCInspectors.com

HOME INSPECTIONS & ENGINEERING

GreenWorks Inspections (972) 802-8385 GreenWorksInspections.com

HOME PREPARATION SPECIALIST HOMEstretch - The Woodlands (346) 423-4683 www.home-stretch.com/ the-woodlands

HOME WARRANTY

First American Home Warranty (210) 935-2267 firstamrealestate.com

INSPECTIONS

Entrusted Inspection Services (979) 235-7093 EntrustedInspectionServices.com

INSURANCE AGENCY

Goosehead Insurance - Avory Agan (713) 966-6404 Goosehead.com

LISTING PREPARATION

SERVICES Freemodel **Keely James Moore** (281) 793-0116

LUXURY RANCH LIVING

Big Easy Ranch (979) 733-8635 BigEasyRanch.com

MORTGAGE

Brenda Kees - Grace Home Lending Brenda Kees (713) 806-6628 HouseLoan.com/BrendaKees

MORTGAGE BANKER

Nacol Waligura - First Horizon Bank (281) 352-9627 NacolsWaligura.com

MORTGAGES

Kelly Rogers - Fairway Mortgage (281) 210-7111 KellyRogersTeam.com

MOVING & STORAGE

Berger Moving & Storage (713) 316-3701 bergerallied.com

OUTDOOR FURNITURE Summer Classics

(936) 828-3788 SummerClassics.com

ROOFING PROFESSIONALS Shea Chayne Homes (979) 220-5441

INSPECTED ONCE Ventrusted **INSPECTED RIGHT!** INSPECTION MEET YOUR INSPECTOR

Mark Leavell EC License #26084

Schedule Now | (346) 367-3037 | entrustedinspectionservices.com



(281) 744-9841 Apex-Roofs.com

ROOFING, CONSTRUCTION & RESTORATION

Coastal Construction Roofing & Restoration (281) 705-5289 CCRRLLC.com

SELLER FINANCE PROGRAM

MORE Financial Corporation - Rvan Leahv (512) 543-2558 MOREsellerfinancing.com

SURVEYS

Survey 1, Inc. (832) 689-9669 Survey1inc.com

TITLE COMPANY

Fidelity National Title Laurie Ford (281) 701-5000 www.texas.fntic.com/Laurie-Ford

Patten Title Company (713) 621-5808 www.pattentitle.com

SouthernTitleTX.com







MORE DELIVERS: Unlock affordable financing for buyers and higher sales prices for











SUMMER CLASSICS

LIFE'S BEST MOMENTS. FURNISHED." Luxury Outdoor Furniture Store

We are Summer Classics Houston. We sell outdoor luxury furniture that stands the test of time, combining timeless design with exceptional durability for lasting beauty and performance. With a team of expert interior designers and a friendly, dedicated staff, we strive to ensure that every individual who enters our family-owned business feels welcomed and at home. With over 13 years of service to Montgomery County, first as Donna's Home Furnishings and since 2020 as Summer Classics Houston, we value our B2B relationships. We welcome the opportunity to collaborate with Realtors, designers, and small businesses, and look forward to



936-828-3788 | dhfonline.com | 5629 West Davis St, Conroe, TX, 77304

Meet The Team



Publisher

jason.shelden@ realproducersmag.com 512-921-4701

Erin Rystad

Content Director



Operations





Mazie Martin REALTOR® Relations



Real Producer Recognition Badges Are Here!



If you are a top 300 producer in the North Houston market, reach out to us, and we will supply you with this logo to use in your marketing efforts! TeamTexas@realproducersmag.com





Jason Dotson Photographer

Michelle Butler

Photographer



Staff Writer

Megan Taylor-DiCenzo Staff Writer

DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the Real Producers magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.



8 • March 2025

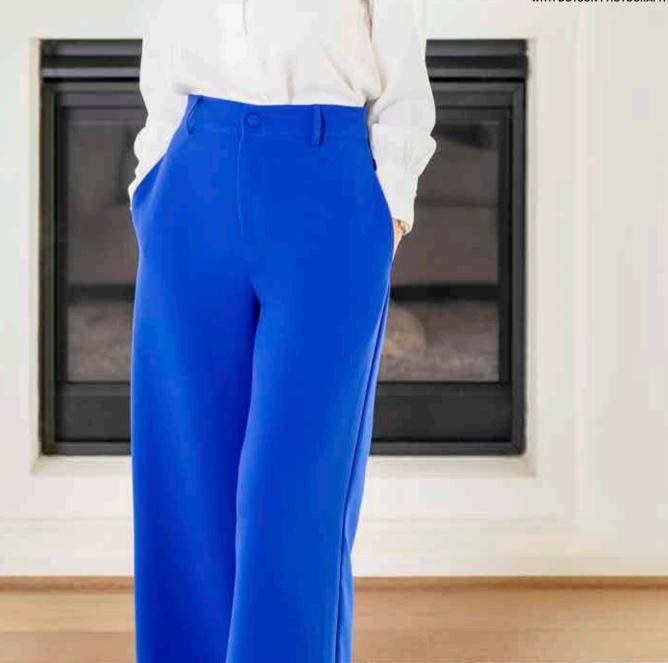




If you are a Real Producers-nominated vendor partner, you can use this logo on your business card! Reach out to us at TeamTexas@realproducersmag.com

From Nursing to Real Estate THE INNATE DESIRE TO HELP

WRITTEN BY MEGAN TAYLOR-DICENZO PHOTOGRAPHY BY JASON DOTSON WITH DOTSON PHOTOGRAPHY



Christian Leaderstan Leaderstan Interesting

Christian Meacham has called The Woodlands home for a decade and finds joy in providing personalized and compassionate service to her clients. Having lived in several communities in the area, including Graystone Hills, Woodforest, Jacobs Reserve, and The Village of Alden Bridge in The Woodlands, Christian shares exceptional knowledge and expertise with buyers and sellers alike. With experience as both an individual agent and a team member, she especially enjoys exceeding expectations and the adrenaline rush of getting the deal done.

Born and raised in New Orleans, Christian earned her B.S. in Nursing from Nicholls State University and worked as a Registered Nurse for 15 years. During this time, she married her husband, Jeramy, and they became the proud parents of two sons: Jackson and Baron.

"Nursing drew on my innate desire to help people," Christian explained, "but the schedule was tough."

In 2019, Christian decided to pursue her interest in real estate—a career that allowed her to pivot but continue to help others. She obtained her license and joined Keller Williams, The Woodlands & Magnolia, as an individual agent, achieving over \$2 million in production during her first year to be named "Rookie of the Year."

About a year and a half later, with sons now 9 and 11 and production growing steadily, Christian leveraged the power of a KW team to further her trajectory of success. In her first year with the team, she produced about \$4 million, and in the second year, she doubled that. After reaching \$14 million in her third year,

Christian decided it was time to become an individual agent once again. She was recently awarded first place for Individual Closed Sales Volume of over \$20 million, as well as #17 in the South Texas Region of Individual agents at the Keller Williams Golden Gala for 2024.

Christian's favorite award is called "Not My First Rodeo," which was given based on her past five years of her real estate experience, how it all started, and where she is now. "I knew about the closed sales volume for 2024, which was so



exciting, but hearing the description of the 'Not My First Rodeo' award was truly a moment I felt proud and grateful for," she shared. "How I started as a baby agent and how my business has grown over five years is being celebrated. It's been a fun and rewarding journey. I give all the glory to God for the strength He gives me every day to serve my clients to the best of my ability."

"It's been an incredibly rewarding learning experience, and each deal presents its own unique set of



challenges," she shared. "The process of buying and selling involves many steps, from coordinating showings and working with lenders and title companies to staging properties and ensuring everything aligns to close the deal. Beyond the transactional side, there's also the crucial work of establishing a strong brand, creating effective marketing strategies, and maintaining an online presence through a website and social media. Running a successful real estate business requires a blend of attention to detail, creativity, and organization."

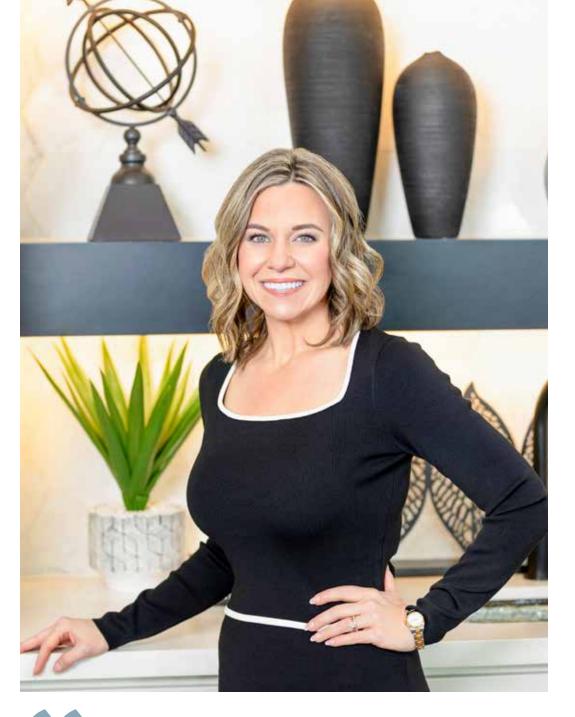
Along with developing these skills, Christian has been having fun every step of the way. "I love helping my clients and the joy of finding the home my clients love, and getting it to the closing table for them," she said. "It feels like such an accomplishment every time."

Christian knows what it means to go above and beyond. "I like to respond quickly to client needs, to be a step ahead, and to surpass expectations," she explained. "I'd like to improve on their past real estate experiences and build relationships for life. I also establish rapport with other agents and communicate often with everyone involved."

Although Christian genuinely enjoys working, she also finds time to indulge some other interests: interior decorating, shopping, gardening, and volunteering. "I also enjoy going on walks in my neighborhood, but you won't find me at the gym," she laughed.

Christian and Jeramy have now been married for 19 years and have two sons. Jackson (17) is a Junior in high school, excelling in his academics, enjoying theater & preparing for college. Baron (15) is a Freshman in high school, maintaining an exceptional academic profile even with his demanding athletic calendar. Jeramy is a professor at Sam Houston & loves every minute of it!

"Jeramy and I just love watching our kids do what they do. They are the most



It's been an incredibly rewarding LEARNING EXPERIENCE, AND EACH DEAL PRESENTS ITS OWN UNIQUE SET OF CHALLENGES."

important reason I get up every day and do what I do. We may be a little biased, but our kids are exceptional young men who make us proud every day; they are the light of our lives," Christian said. The family also has two dogs, Oscar and Henry (both Havanese) who add joy to their lives.

Christian found opportunities as both a nurse and a REALTOR® to serve others with warmth, compassion, and unwavering commitment. She prides herself on her ability to provide outstanding customer service and feels blessed to continue meeting, and surpassing, client expectations.







BETTER WAY TO LIVE BUILD SAVE **DSLDHOMES.COM**



Bevond Your Vision

Residential & Commercial Property Inspections

Book Your First Inspection Today 832.422.2332

KeenEyeInspections.net inspect@keeneyeinspections.net

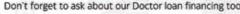
Infrared Thermal Scan, Digital Foundation Level & Sprinkler System included with every Home Inspection

- Buyer's Inspection Seller's Inspection
- New Construction
- Phase Inspection
- Swimming Pool & Spa
- Mold Inspection & Testing
- Advanced Stucco
- Sewer Scope

12 • March 2025



First Horizon bank offers all government, conventional and non-traditional financing, as well as well as special financing for self-employed buyers, firsttime homebuyers and professionals.



Warranty Inspection



COVER RELEASE PARTY

Thank you to all those who attended our Cover Release Party and helped to make it such a success.

A huge thanks to title sponsor HOMEstretch!!



And thank you to LLD Gifts and Love Always Boutique for making the event extra special!



ODUCERS







GALLERIA

1900 West Loop South Suite 100

713.966.4050

on Texas 77077

KATY

23226 Red River

Dr.

Katy, Texas 77494

CLEAR LAKE

711 W. Bay Area Blvd. Suite 320

Webster, Texas 77598

281.671.5560



THE WOODLANDS 1800 Hughes Landing Blvd. Suite 150 The Woodlands, Texas 77380 281.203.6020







111 S. Hardie St., Alvin, Texas 77511 281.671.5560

ALVIN

20445 State Hwy 249 Suite, 110

281,671,5580

ton. Texas 77070

16 • March 2025



Success in real estate isn't just about numbers—it's about resilience, adaptability, and having the right people beside you.

For Kristi and Michael Newcomb, real estate wasn't just a career



PHOTO BY JASON DOTSON WITH DOTSON PHOTOGRAPHY

move—it was a way to build something lasting for their family, their clients, and their future. What started as a one-person operation quickly grew into a trusted brand, and today, Newcomb Realty

Group is known across Texas for its expertise, integrity, and exceptional client service.

But what people don't always see is what happens behind the scenes—the late nights, the early mornings, and the delicate balance of running a business, raising a family, and making it all work.

And at the center of it all is Michael Newcomb husband, business partner, and the quiet force that keeps everything moving forward.

A Business Built on Hard Work & Balance

Kristi started in real estate with a deep drive to succeed and a background in sales and marketing. She quickly learned that the industry demanded more than just effort—it required strategy, adaptability, and an ability to stand out.

Michael was there from the beginning, watching the long hours and dedication she poured into the business. He saw the passion, the latenight studying, the endless negotiations—and when the time was right, he stepped in.

With Michael's steady presence, leadership, and ability to juggle

everything life throws his way, Newcomb Realty Group grew beyond what either of them originally imagined.

"Michael has this way of balancing everything," Kristi says. "Between managing business operations, supporting our family, and keeping everything running smoothly he makes it look effortless."

Michael wears many hats, from handling the back-end logistics to being the reliable problem-solver



We always say that real estate isn't just about buying and selling homes—it's about building trust, relationships, and a business that lasts



when things get complicated. Whether it's stepping in to assist with negotiations, keeping deals on track, or ensuring their family stays grounded amid the chaos of real estate, he does it all with a levelheadedness that keeps the entire operation running seamlessly.

"Having him by my side in this business has been one of the greatest gifts," Kristi says. "He's the balance when things get overwhelming, the support when I need it most, and the quiet leader that helps push everything forward."

Newcomb Realty Group: Growth, Expansion & A Shared Vision

What started as a small business has now expanded beyond Houston, with a Fort Worth expansion team led by Sara Eppler and a growing reach across Texas. Despite the team evolving over the years, the mission has never changed: to provide every client with a level of service and expertise that makes the home-buying and selling process seamless.

"We always say that real estate isn't just about buying and selling homes—it's about building trust, relationships, and a business that lasts," Kristi says. "Having Michael's steady leadership and ability to handle everything in the background allows us to continue growing while keeping that same level of service."

Balancing Business & Family with Grace Real estate is a fast-paced

Real estate is a fast-paced industry, but for Kristi and Michael, maintaining balance has always been a priority.

Their children, Nolan and Ellie, have grown up watching the

PHOTO BY JASON DOTSON WITH DOTSON PHOTOGRAPHY

dedication and hard work that built Newcomb Realty Group. Both are actively involved in raising and showing livestock across Texas, learning the same values of responsibility and perseverance that have shaped their parents' success.

Nolan is currently attending Texas A&M University, studying Poultry Science while working toward his real estate license. Ellie enjoys helping with marketing, open house materials, and behind-thescenes tasks at Newcomb Realty Group, all while staying involved in FFA and livestock competitions.

Through all the demands of running a business and growing their brand, Michael is the steady presence that keeps everything on track.

"He's the one who makes sure everything flows—whether it's handling business, organizing the next move, or making sure the kids are where they need to be," Kristi says. "He does it all with this incredible sense of balance and focus, and I admire him for that every single day."

What's Next for

Newcomb Realty Group? Real estate is an ever-evolving industry—markets shift, strategies adapt, and new opportunities arise. But through it all, Newcomb Realty Group has remained steadfast in its mission: to grow with purpose, to serve with excellence, and to build something that lasts.

"With Michael's leadership, our shared vision, and a business that is built to withstand the test of time, we're just getting started," Kristi says.

As Newcomb Realty Group expands across Texas, so does its vision for the future. Growth isn't just about adding numbers—it's about expanding the right way, with the right people. The goal has never been to simply bring agents onto a team and hope for success; it has always been about finding those who are ready to put in the work, develop their skills, and build a career with intention.

"We want to surround ourselves with people who have a drive to grow, who take ownership of their success, and who want to be part of something bigger than just selling homes," Kristi says. "This business isn't about waiting for opportunities to come to you—it's about showing up, working hard, and creating something great."

Because in real estate, success isn't just about working hard—it's about who you grow alongside, who challenges you to be better, and who stands beside you as you build a lasting legacy.

And for Kristi, there's no better partner in business or in life than Michael.











Gift Your Clients the #1 Best Home Warranty* at an exclusive rate

SCAN to access our exclusive agent portal



for 14 MONTHS FOR THE PRICE OF 7





*Rated Best Home Warranty by US News & World Report, Nerd Wallet, USA Today, CNBC, Forbes Home, and Investopedia





their weight in gold. Contact us today.

Don't Leave It to LUCK

When covered household items break, a quick service request online or via phone offers a convenient repair/replacement solution your clients can count on. And happy clients are worth



"We are here for you and your clients, before and after closing"

firstamrealestate.com

Phone Orders: 800.444.9030







Your Local Resources





Elizabeth Seal Central Houston eseal@firstam.com 281.686.0679



Laura Menchaca Katy & West Houston Area lamenchaca@firstam.com 713.206.5101



Laurie Bowman East and South Houston libowman@firstam.com 832.452.1212



Amy Karels Greater North Houston Area akarels@firstam.com 281.541.3771

02025 First American Home Warranty Corporation, All rights reserved. AD MAR HOUSTON MRP 3 25



9151 Currency St. Irving, TX 75063

We are your North Houston area offices

Delivering products, services and a seamless customer experience are only half of the equation. Our team's talent and expertise create an enjoyable experience and equate to the memorable closing your clients deserve.



Becky Bohannan Business Development Officer becky.bohannan@stewart.com Stewart Title - Tomball/Champions/Spring 14080 FM 2920 Frwy. Ste. E Tomball, TX 77377

713.591.3319



Hope Moye Business Development Officer hope.moye@stewart.com Stewart Title - Magnolia/Conroe/Montgomery Magnolia Office 6875 FM 1488 Ste. 800 Magnolia, TX 77354 362.224.1908



Shelley Kellar Business Development Officer shelley.kellar@stewart.com Stewart Title - Woodlands/Willis Woodlands Office 24 Waterway Ave. Ste 250 The Woodlands, TX 77380 281.367.5454



Kim Dockins

Business Development Officer kim.dockind@stewart.com Stewart Title - Cypress/Champions/Spring 25250 NW Frwy. Ste. 140 Cypress, TX 77429 713.203.8640

Jeremy Ragsdale Business Development Officer jeremy.ragsdale@stewart.com Stewart Title - Kingwood/Atascocita 1710 West Lake Houston Pky. Ste. 150 Kingwood, TX 77339 281.359.1280_____



© 2024 Stewart. All rights reserved.



stewart