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Agent Spotlight
JED WILLIAMS

Rising Star
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Cover photo courtesy of Ryan Corvello Photography.

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MEET THE REST OF THE KB TEAM!



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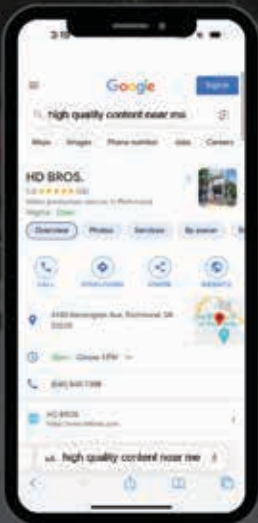
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March is an exciting time for **DC Metro Real Producers** as we officially unveil our **2025 Top 500 Agents** list. Congratulations to the outstanding professionals whose dedication and achievements have earned them a place in this elite group! You should have received your **2025 Top 500 badge**—a well-earned symbol of your success and commitment to excellence.

This year is especially momentous as we celebrate **eight incredible years** of *DC Metro Real Producers* and our **100th issue!** What began as a vision to spotlight and connect top agents has grown into a thriving network that strengthens relationships and fuels success. **With your support, we've expanded into seven markets nationwide with the KB Team**, creating even more opportunities for top agents and preferred partners across the country.

As part of this prestigious network, we invite you to connect with fellow top producers at our **exclusive events** throughout the year:
Mastermind – March 20th
100th Issue Bash – May 15th
Mastermind – September 23th
Bonus Virtual Mastermind – Uniting all seven markets for a powerful, shared experience in July

Our events are designed to **inspire, connect, and celebrate** the remarkable professionals who define excellence in our industry.

As we move into spring, take a moment to reflect on your journey and the exciting opportunities ahead. **Success in real estate isn't about luck—it's about strategy, resilience, and staying open to new possibilities.**

We'd love to hear from you! If you have **feature story ideas, event suggestions, or questions** about this incredible community, feel free to reach out. Here's to a fantastic 2025, our **100th issue**, and many more milestones ahead—we can't wait to celebrate with you!

Cheers to an extraordinary year ahead!



Kristin Brindley
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9:30 AM - 12:30 PM (check in starts at 9 AM)

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FAQ



Since launching DC Metro Real Producers eight years ago, we've often heard the same questions. To save time, we're sharing the answers here. Remember, this publication is your voice, and our door is always open to discuss anything about our community!

Q: WHO RECEIVES THIS MAGAZINE?

A: The top 500 agents in the D.C. Metro area. We pull the MLS numbers each year (by volume) in the greater D.C. Metro area: Washington, D.C.; Montgomery County, Maryland; FCAAR; and PGCAAR. We cut off the list at number 500, and the next year's distribution is born. We did this again in January, based on the new top 500 agents in sales volume for 2024.

Q: WHAT IS THE GOAL OF THIS MAGAZINE?

A: Real Producers is about building a stronger, more connected real estate community. We believe that when we surround ourselves with successful, like-minded individuals, we can grow to new heights. This magazine is a platform designed to bring together the top 500 real estate agents and our trusted preferred partners, fostering an exclusive and collaborative network. Each month, we share inspiring stories, celebrate successes, and promote events that connect, inform, and inspire. Our mission is to build relationships and empower growth within the real estate industry.

Q: DOES REAL PRODUCERS HAVE EVENTS?

A: Yes! We will have specific networking events throughout the year.

Q: HOW CAN I REFER A PREFERRED PARTNER?

A: If you know and want to recommend a local business that works with top Realtors, let us know!



Q: WHAT IS THE PROCESS FOR BEING FEATURED IN THIS MAGAZINE?

A: Being featured is simple and starts with a nomination. REALTORS®, affiliates, brokers, office leaders, and even self-nominations are welcome! If you know someone with an inspiring story, exceptional leadership, top-tier customer service, or a remarkable commitment to giving back, we'd love to hear about them.

To nominate, send an email to wendy@kristinbrindley.com and share why you believe they should be featured. Your insights help us uncover stories we may not know about. Once a nomination is submitted, we'll reach out for an interview to ensure the feature is a great fit. If selected, our team will take it from there, coordinating an article write-up and scheduling a professional photo shoot.

Q: WHAT DOES IT COST A REALTOR/TEAM TO BE FEATURED?

A: Zero, zilch, zippo, nada, nil. It costs nothing, my friends, so nominate away! The only small fee you may incur would be for professional lifestyle photos for the article.

Q: WHO ARE THE PREFERRED PARTNERS?

A: Anyone listed as a "preferred partner" in the front of the magazine is part of this community. They will have an ad in every magazine issue, attend our events, and be part of our online community. We don't just find these businesses off the street, nor do we work with all businesses that approach us. One or many of you have personally referred every single preferred partner you see in this publication. Our partners hold a special piece to this puzzle since their partnership helps support our monthly publication. Without them, we wouldn't be able to feature our top agents or host our social events.

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RP

2025

BY THE NUMBERS

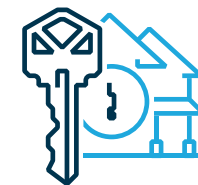
WHAT DC METRO'S TOP 500 AGENTS SOLD

15,071



TOTAL
TRANSACTIONS

\$13.3B



TOTAL
SALES
VOLUME



LISTING SIDE
TRANSACTIONS

7,772



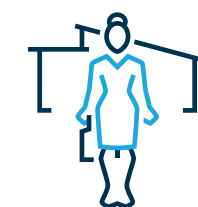
BUYING SIDE
TRANSACTIONS

7,299



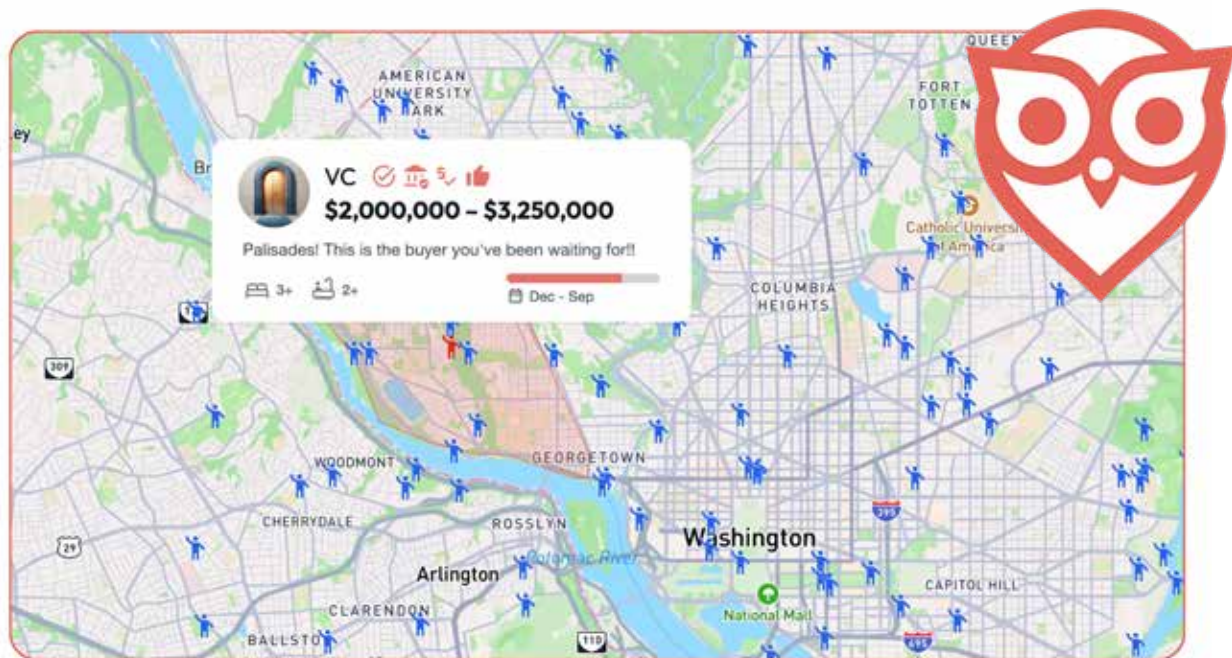
AVERAGE
SALES VOLUME
PER AGENT

\$26.5M



AVERAGE
TRANSACTIONS
PER AGENT

30.14



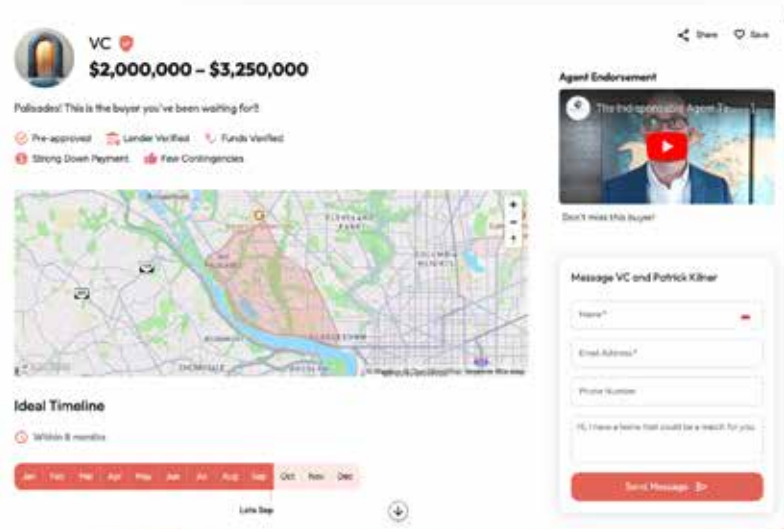
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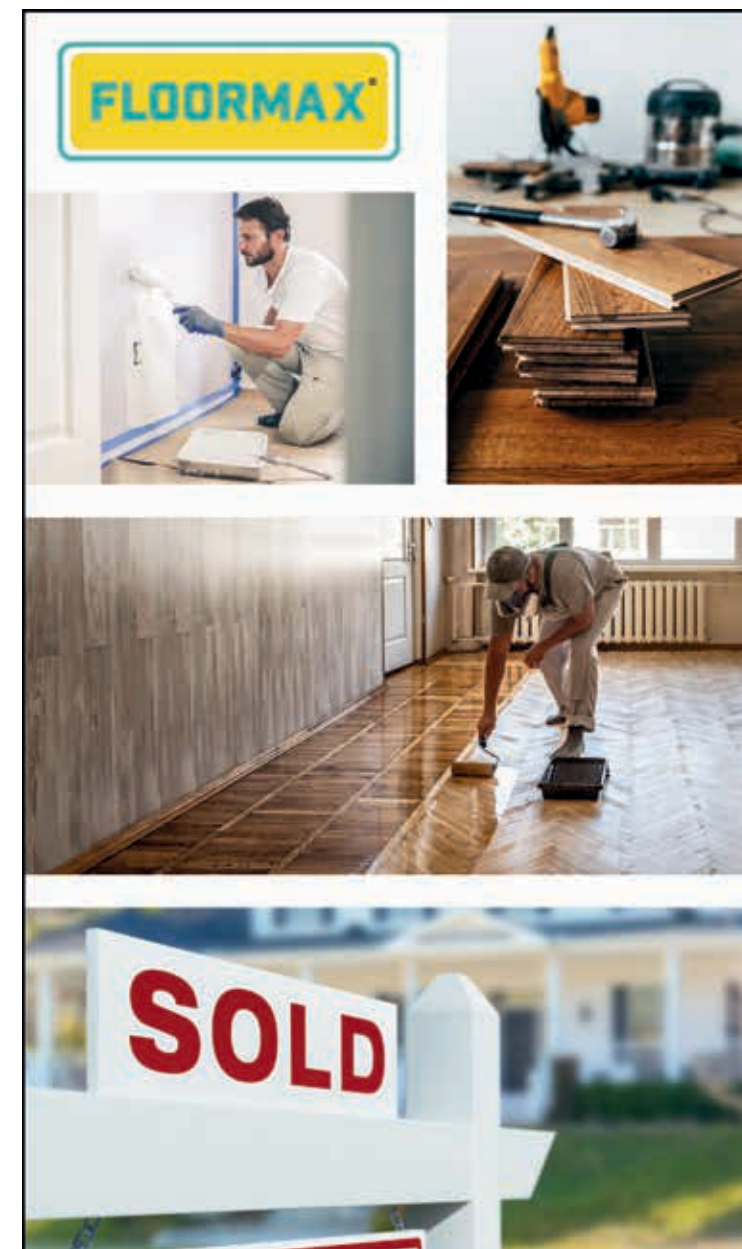
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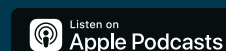
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ELISA ROBINSON BREEDON

All Neat Inc.

A Sparkling Success

BY GEORGE PAUL THOMAS

PHOTOS BY RYAN CORVELLO

Elisa Robinson Breedon, a friendly and outgoing entrepreneur, is the Owner and CEO of All Neat Inc., a thriving cleaning services company based in Silver Spring, MD. With 12 years at the helm of All Neat Inc. and a remarkable 25-year journey in the cleaning field, Elisa has built a reputation for her professionalism and attention to detail. Her story

is one of courage, resilience, and a relentless drive to create a legacy.

From Brazil to Business Owner

Born and raised in Brazil, Elisa's entrepreneurial spirit first blossomed when she owned a store in her hometown. However, life had bigger plans. In

1999, she moved to the United States to work as a housekeeper for a Brazilian diplomat. "I fell in love with America and never left—only for vacations," Elisa shares, reflecting on her pivotal decision to start anew in a foreign country.

Her journey into the cleaning industry began modestly. As a solo cleaner, Elisa spent years perfecting her craft and earning clients' trust. "I opened All Neat Inc. in 2013 because I wanted to create a business that combined exceptional service with opportunities for others," she says. Her business has served around 2,000 clients last year, a testament to her unwavering determination.

Building All Neat Inc.

Elisa's role at All Neat Inc. is multifaceted. As CEO, she oversees a growing team of ten full-time employees, including her husband, Steven Breedon, who serves as General Manager and manages the commercial service side of the company, and her sister, Ana Malta, the Office Manager. "My employees are the most important thing in my company," Elisa states proudly.

One of the biggest challenges she has faced is meeting tight deadlines and handling last-minute requests, a common demand in the cleaning industry. However, Elisa finds immense satisfaction in helping clients and providing jobs to her team. "There's nothing like entering a messy house and leaving it sparkling clean. I love making a difference in people's lives," she explains.

Tailored Services with a Personal Touch

All Neat Inc. is known for its "One-stop shop for all your cleaning needs" tagline, reflecting its comprehensive approach. What sets the company apart is its extreme attention to detail, well-trained staff, and customized services tailored to each client's needs. Additionally, All Neat Inc. actively participates in "Cleaning for a Reason," providing free cleaning services to cancer patients to ease their burden.

The company also supports veterans, the elderly, and military families by offering discounted services, showcasing a strong commitment to community care. "We believe in giving back to the community, and it's a core value of our business," Elisa says.

With a proven track record of preparing homes for the market, All Neat Inc. has become a trusted partner for top-producing real estate agents. “First impressions matter, and professional cleaning helps maximize property value,” Elisa explains. Realtors appreciate the company’s reliability and ability to save them time during crucial transactions.

Love and Connection

Elisa has been married to Steven for eight years, and while they don’t have children, their family includes two dogs, Gracie and Sophie, and a cat named Nash. Together, they enjoy traveling and prioritizing quality time with frequent date nights.

Outside of work, Elisa thrives on hosting parties and spending time with friends. “I love creating a warm, welcoming environment for the people I care about,” she shares.

If not running All Neat Inc., Elisa would have pursued a career in law. “I’ve always been fascinated by the idea of being a lawyer,” she admits, demonstrating her passion for advocacy and justice.

Vision and Aspirations

Elisa’s favorite motto, “Don’t try. Just do it,” perfectly encapsulates her bold and determined approach to life and business. Inspired by the lessons in Rich Dad Poor Dad, she has set ambitious goals for the future.

Her personal aspirations include losing 50 pounds, helping as many animals as possible, and visiting all 50 U.S. states and 35 countries. On the professional front, Elisa envisions opening two additional locations for All Neat Inc., achieving \$1 million in sales this year and \$3 million in five years. Ultimately, she plans to transition into an



absent owner role while maintaining the company’s excellence.

For Elisa, realtors are invaluable allies. “Realtors are the best marketing. Their referrals can help a business grow exponentially,” she emphasizes, encouraging partnerships to create mutual success.

Elisa’s journey—from a housekeeper to the CEO of a thriving cleaning business—is a story of courage, hard work, and the pursuit of excellence. “Spotless listings sell faster,” she advises, pointing to the transformative power of professional cleaning in the real estate market.

For more information about All Neat Inc. and its services, visit allneat.com.





JED WILLIAMS

The Soulful Broker Defying Convention



BY AMELIA ROSEWOOD

Jed Williams, a REALTOR® and Principal Broker at Hagan Realty, is not your typical real estate professional. Thoughtful, introverted, and fiercely loyal, Jed is the kind of person who doesn't just play by the rules—he rewrites them. With a journey defined by bold choices and unshakable integrity, Jed has carved out a space where authenticity and excellence thrive in an industry often dominated by flash and hype.

Charting His Own Course

Born in Morgantown, West Virginia, and raised in Germantown and Rockville, Maryland, Jed's journey into real estate was anything but direct. "I have degrees in Finance & Economics and Information Systems from the University of New South Wales in Sydney, Australia," he shares, almost as if downplaying the achievement. He also studied at the University of Maryland and McGill University, adding layers to his already impressive educational background.

Before stepping into real estate, Jed had a high-powered career as a computer consultant and COO for a private equity firm specializing in distressed mortgage debt. But it was a bet with his grandfather that changed everything. "When I returned from Australia, my grandparents asked me to find a Realtor to sell their house. I interviewed

three but was frankly thoroughly unimpressed. So my grandfather and I made a bet that I could do better," he explains. Not only did Jed win the bet, but he discovered a passion that would redefine his career.

Reflecting on his transition, Jed notes, "I left private equity to get my soul back, and I've never regretted it." This profound statement speaks volumes about his priorities. For Jed, real estate isn't just about transactions—it's about creating a company culture that feels like family. "Other than my grandparents, I've never really had much family. I think in a way I've tried to make Hagan Realty into my family," he says with such palpable conviction that when he continues by saying that he'd do just about anything for anyone on his team, you can't help but believe him.



Hot Ones Hogan Style with Jed Williams and Angel Garcia... a YouTube series

Laying the Foundation

Jed's journey began long before he officially entered the industry. In high school, he worked as a research assistant for his grandfather, an attorney with commercial real estate clients. It was not exactly the typical childhood, but it gave him some pretty unique opportunities. "When I was still in high school, we traveled to Poland for six weeks to do a feasibility study for hotel acquisitions after the fall of communism," he recalls. This early exposure to real estate laid the groundwork for a career that he would eventually shape on his terms.

Jed's approach to real estate is deeply personal. "My long-term dream is to provide for my daughter and the people who work for me at Hagan," he says. While the brokerage's success is undeniable, Jed measures his

accomplishments differently. “It’s not about profit or production numbers; it’s about creating an environment where people feel valued and supported.”

Hagan Realty operates as a tight-knit team where individual agents track their own transactions. In 2024, Jed closed 27 transaction sides, including four commercial deals, totaling \$20.5 million in volume. The team’s overall performance surpassed \$55 million across more than 100 transactions.

Honesty and an unparalleled work ethic are Jed’s trademarks. “Lots of agents love to brag about how hard they work while posting to Instagram from some beach in Miami,” he quips. “My normal work week is 80-90 hours, and I don’t really do days off. Like. Ever.” He attributes Hagan Realty’s success to “truly great people and extremely well thought out systems and practices,” but when it comes to his own business, he says, “I just out-hustle people.”

Jed’s dedication extends to his clients as well. “If a deal doesn’t make sense for a client, I’ll actively encourage them to walk away. The client is always more important than the closing,” he says. It’s a philosophy rooted in integrity and a genuine desire to do right by those he serves.

The Personal Touch

Jed’s personal life is as heartfelt as his professional one. Raised primarily by his grandparents, he named Hagan Realty in their honor. Today, his world revolves around his 17-year-old daughter, Tahlia, and his lovable but not-so-bright Vizsla, Violet. “Tahlia is without question the most amazing and good-hearted kid anyone could ever ask for, and far better than I deserve,” Jed says, his pride unmistakable. And Violet? “Oh, she’s super sweet but dumb as rocks,” he says with a laugh.

When he’s not working, Jed finds solace in hiking and woodworking and an endearing obsession with the color purple. “I’ve built a bunch of the furniture in my house and several pieces for the office,” he shares. “It’s my therapy. Working with power tools



Hagan Realty’s holiday party ‘24

requires tuning absolutely everything else out, or you end up with fewer fingers,” he jokes.

He’s also deeply involved in the local Realtors’ associations, as he is the only member to serve on the contracts committees for Maryland and Northern Virginia. He also serves on the MAR Grievance Committee and has served on the Professionalism and Ethics and DEI committees at NVAR.

Jed’s dream for retirement involves teaching. “There’s little I love more than challenging, intellectual conversations and kids,” he says. Whether college-level debates or second-grade curiosity, he envisions a future where he can share his knowledge and learn from others.

A Broader Perspective


Jed’s favorite book, “Watership Down,” and its main character, Hazel, resonate



deeply with him. “Hazel never wanted to be a leader. He just lived for his people, and they followed his example. He’s who I want to be when I grow up. You know, if I was a rabbit,” he quips. Little touches of humor like that are commonplace when speaking with Jed, and even he plays off jokingly, “George Bernard Shaw once said, ‘We don’t stop playing because we grow old; we grow old because we stop playing.’ And as for me, well, I intend to live forever.”




Professionally, his focus remains on building Hagan Realty into a brokerage where agents thrive. “Our retention rates are dramatically better than industry standards. People like working here, and there’s nothing I’m more proud of professionally than that.”

Jed’s advice to aspiring real estate agents is refreshingly candid. “Instagram, TikTok, and HGTV show the glamor of real estate, but the reality is that it’s a grind,” he says. “Work ethic is the number one determinant of success. It can be a great career if you’re willing to work.” He also encourages new agents to explore their options. “Interview a few brokerages and really think about who will support you best in achieving your goals. Just make sure one of those brokerages is us.”



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Brenda Mejia

TURNING OPPORTUNITY INTO REALITY

BY AMELIA ROSEWOOD
PHOTOS BY RYAN CORVELLO

Brenda Mejia, a dedicated realtor with Compass, combines her friendly and approachable nature with an impressive work ethic to help clients with all of their real estate needs, whether buying, selling, or investing. Known for her creative and resourceful approach, Brenda not only listens to her client's needs but also brings a fresh perspective to every interaction. She is inspired by Thomas Edison's quote, "Opportunity is missed by most people because it comes in overalls and looks like work," and goes the extra mile to turn possibilities into achievements.

Path to Success
Brenda's journey to real estate has roots as diverse as the clients she serves today. Originally from Rochester, NY, Brenda began her professional career in graphic design, earning her degree from a small college in central New York. "Not-so-fun fact," she remarks, "my elementary school, high school, and college have all shut down due to low enrollment. Sadly, that says a lot about western New York State!"

Before transitioning to real estate, Brenda spent over two decades in

the publishing division of the World Bank Group, an experience that developed her keen attention to detail and broadened her perspective on working with international clients. "I am detail-oriented," she explains, "but not so much that I miss the big picture or get bogged down in minutiae." This globally focused environment helped hone her listening skills. It gave her a deep appreciation for the cultural differences of people from various backgrounds—qualities that now serve her well in real estate.



While employed full-time, Brenda ventured into the world of real estate. "I invested in a four-unit building while still working at the World Bank and caught the real estate bug then," she recalls. "When I was offered an early-out package a year later, I jumped at the chance to start a whole new career." Since then, Brenda has expanded her investments, now owning six units, to fund her retirement through these properties.

For Brenda, real estate is not just a business; it's a path to help others

achieve stability, wealth, and comfort. "It is most rewarding when my clients are able to achieve their goals, whatever they might be," she says. She also tries to keep a sense of humor in everything she does to help minimize stress for all involved. "I draw cartoons for some of my marketing pieces, which satisfies my creative side while keeping things light and (hopefully) entertaining."

Brenda's impressive sales record and industry recognition reflect her commitment to client success. Operating as a solo agent, Brenda has built a solid

business, handling 23 transactions and achieving \$6.5 million in sales volume in 2023. She closed out 2024 with \$13 million in sales and 28 transactions, surpassing her goal for the year.. 2025 is off to a great start, with several listings already secured.



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Brenda's exceptional service hasn't gone unnoticed: she was named a Washingtonian Top Agent in 2022 and has earned back-to-back titles as a Compass Top Agent in 2021 and 2022, as well as the "Best of Zillow" award in 2019. These accolades underscore her consistent dedication to transforming

each transaction into a meaningful experience, helping clients build wealth and find a place to call home.

Beyond Real Estate

As a mother of two grown children, she takes pride in the close-knit “modern family” she shares with her boyfriend and their offspring. Her daughter, who lives in Silver Spring, is set to be married next year, while her son has established himself in Greensboro, North Carolina. Her boyfriend, who lives in Chantilly, VA, has a daughter the same age as Brenda’s, and together, they enjoy quality time as a blended family, along with each of the kids’ respective partners. “We try to take at least one trip per year together,” Brenda shares, noting that the eight of them traveled to Jamaica for a week this December and then did a quick ski trip in January. “The snow wasn’t great, but the company was fantastic!” she laughs.

Whether cheering on her beloved Buffalo Bills, taking road trips, or

attending live music shows, Brenda finds joy in sharing experiences with her family and friends. She can be found skiing, rowing on the Potomac, curling, hiking, or practicing yoga when not working. “If I weren’t in real estate,” she muses, “I’d probably be working in the ski industry—there’s nothing like the mountains.”

Brenda’s commitment to her community runs just as deep as her commitment to her clients. She serves as a board member and volunteer with East Rock Creek Village, contributes actively to her Shepherd Park neighborhood, and is a long-time blood donor with over 13 gallons donated to date. As vice president and trip leader of the Fund & Bank Ski Club and frequent volunteer at the Potomac Curling Club, Brenda also stays engaged in hobbies that connect her to others. “I try to learn something new every day, and spending time with people from other walks of life is a great way to accomplish that,” she adds, reflecting her enthusiasm for learning and community service.

Looking to the Future

Brenda envisions a future where her real estate journey continues with new dimensions. While her active work with clients remains a central focus, she sees an evolving role ahead—one where she can balance the demands of real estate with more time for personal pursuits. “I love this business because every day is different, and there is always something new to learn,” Brenda says, highlighting her enduring enthusiasm for an industry that constantly challenges her.

To aspiring real estate agents, Brenda has one key piece of advice: resilience. “The first year is really tough, but keep at it!” she urges. She emphasizes learning from others in the field, particularly experienced agents and brokers and advises staying focused on meaningful growth over quick-fix tactics. “Don’t spend money on gimmicks! Instead, invest your time and energy into becoming an expert at one aspect of the business and grow from there.”

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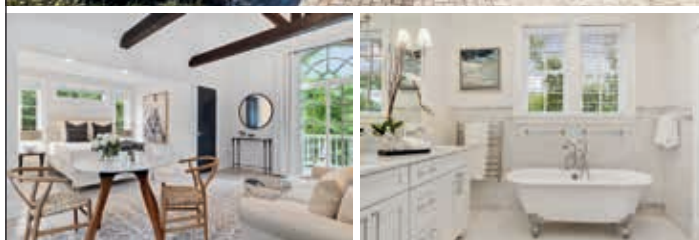
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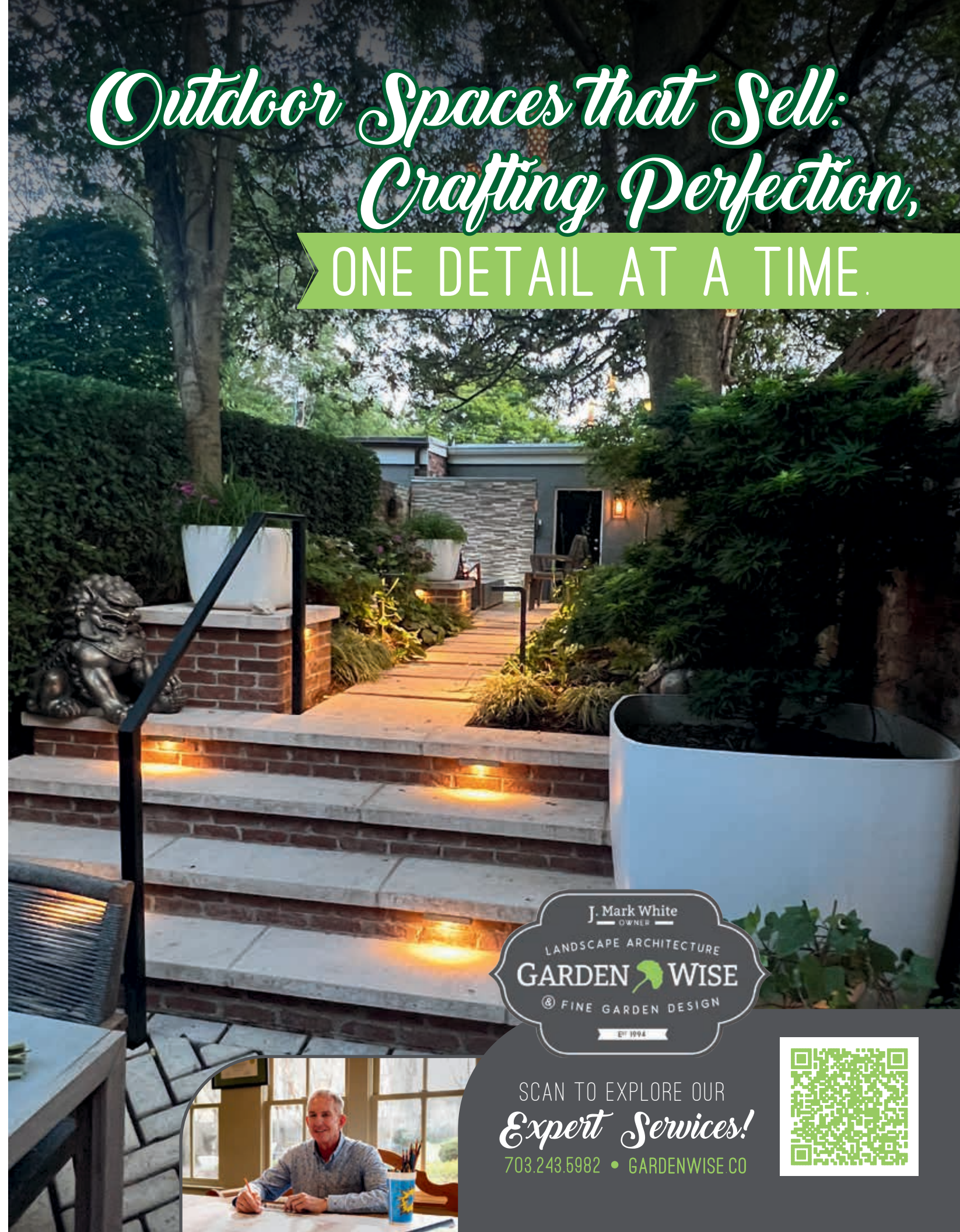
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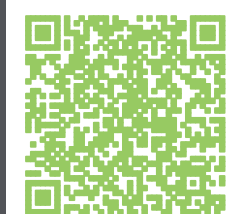
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WILLIAM FASTOW

A Life Of Transition, Purpose, & Reflection

BY AMELIA ROSEWOOD
PHOTOS BY RYAN CORVELLO

In the competitive world of real estate, where fast decisions and high stakes often dominate, few agents bring the same depth of thought and wisdom as William “Will” Fastow. Known for his friendly yet stoic personality, Will’s approach to real estate is as much about providing value to his clients as it is about personal growth, self-reflection, and balance. A combination of expertise, intellect, and a deep appreciation for art and history, he brings a holistic approach to the business that resonates with homeowners and colleagues alike.



With a career spanning more than two decades, Will’s journey into real estate is rooted in both necessity and opportunity. Born and raised in Washington, D.C., he had initially set his sights on a career in marketing. However, the events of 9/11 would dramatically alter his path. As the economy shifted and job opportunities dwindled in the wake of the terrorist attacks, Will found

himself at a crossroads. Unable to find work in his field, he took a leap of faith and walked into a real estate office in Boston, asking if they were hiring. With his marketing foundation and a keen understanding of business, he quickly adapted, obtaining his real estate license within days.

For Will, this pivot wasn’t just about finding a job—it

was about seizing a new opportunity. The real estate industry became a natural fit, especially with his family background. His grandfather was an appraiser, and his family always had investment properties, giving him a solid foundation to build.

“I had no idea that real estate would become such a central part of my life,” Will reflects. “But once I started,

I realized it was the perfect platform to apply everything I had learned until that point. The combination of business, people, and property was compelling.”

Over the years, Will’s dedication to his craft led to great success. By 2009, however, he left the industry to run a family healthcare company in Washington, D.C. The business shuttered

in 2017, and Will decided to return to real estate full-time, bringing with him new perspectives, knowledge, and a renewed drive.

A Different Approach

One of the factors that sets Will apart from other real estate professionals is his diverse background. He holds a BA in Literature from James Madison University and a Masters in Marketing from Emerson College in Boston, blending creative thinking with business acumen. This, combined with his lifelong love of architecture, history, and design, shapes his approach to real estate in a way that few agents can replicate.

“I have always had a deep appreciation for the arts,” Will explains. “Whether it’s literature, architecture, or design, these elements inform how I see and approach real estate. I think this background allows me to offer a broader perspective, one that goes beyond just

the transaction. It’s about helping my clients create a home and a lifestyle that reflects their identity.”

Will’s ability to view properties through the lens of architecture and design enables him to guide his clients through a comprehensive decision-making process. This focus on the holistic process of buying or selling a home is a significant reason for his accomplishments, as he can offer valuable insights that are both practical and inspiring.

Building a Network, Creating Impact

As an associate broker licensed in four states—D.C., Maryland, Virginia, and Massachusetts—Will runs his business as a solo agent, supported by a licensed assistant, Alicia Kihlander. In 2024, he achieved an impressive \$70 million in sales volume with over 35 transactions, including a standout performance in Spring Valley, where he sold

“
It’s not just about making a sale;
IT’S ABOUT MAKING A DIFFERENCE.”

one-third of all the homes in the area. For Will, the number of transactions or the total volume doesn’t define success. It’s about his impact on his clients’ lives and how well he can advise them through one of the most significant events of their lives—buying or selling a home.

“I think the most fulfilling part of my work is helping homeowners through a life-changing moment,” he says. “Whether finding their dream home or selling a property that’s no longer serving them, I take great pride in being a trusted resource and guide. It’s not

just about making a sale; it’s about making a difference.”

This deep sense of purpose is evident in his day-to-day work, where he’s consistently focused on delivering value. Whether it’s advising on the best market strategies, recommending home improvements that increase value, or simply listening to his clients’ needs, Will’s clients can count on him to always be their advocate.

A Strong Family Foundation

Outside of his professional life, Will is a proud single father to two boys, Eli (10) and Lucas (7), and a Wheaten Terrier named Wallace. Family is at the core of Will’s values, and he makes time for the activities that allow him to bond with his children. An avid sailor, Will owns a 40-foot cruising yacht in Annapolis and a 19-foot day sailor in Alexandria, which he often enjoys with his sons. The household is also passionate about Washington D.C. sports, particularly the Washington Commanders and Wizards, and they frequently attend games together.

“I’ve always believed in the importance of family and quality time,” Will says. “I want to positively influence my kids and show them that life is about more than just work. It’s about joy, connection, and growth.”

In addition to his family time, Will advocates for community involvement. He regularly volunteers with Georgetown Day School, where his children are students. He plays an active





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on continued success in real estate and finding a balance between work and personal fulfillment. His long-term goal is to continue in the industry for another 10 years but eventually transition into new ventures—particularly in the fields of writing and visual art, which have always been his passion.

“I’ve achieved many of the professional goals I set for myself,” he says. “Now, I want to focus on helping my clients, building my network, and creating a life that is rich in learning and personal development.”

Will’s commitment to self-reflection and personal growth resonated in his career advice for aspiring real estate professionals. “Know your ‘why,’” he advises. “Understand what motivates you, and don’t lose sight of your personal growth. Real estate offers flexibility, and you should take full advantage of that to explore other interests. Don’t let the work consume you.”

For Will, the journey in real estate has been one of both professional accomplishment and personal growth, and he’s eager to continue that trajectory for years to come.

role in organizing local events in his neighborhood of Spring Valley, Washington, D.C. These include an outdoor movie night, a spring festival, and the annual Halloween block party, all of which bring

the community together and create lasting memories.

Personal Fulfillment and Future Goals

As Will looks to the future, his vision is focused

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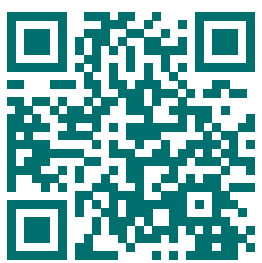
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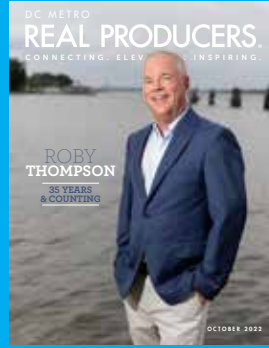
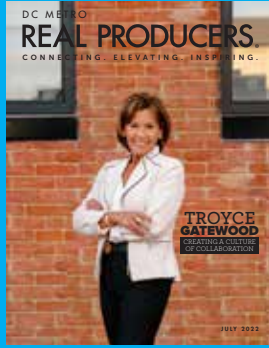
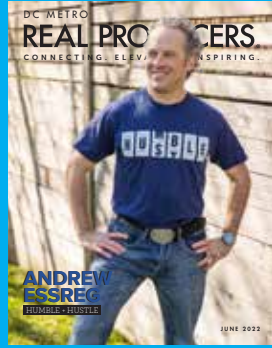
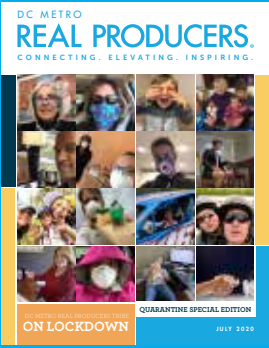
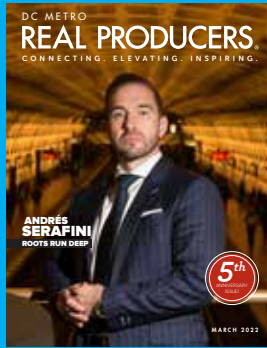
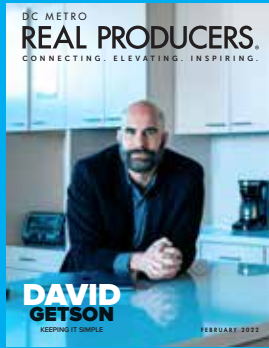
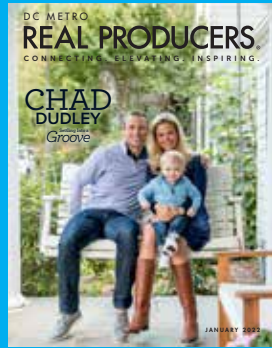
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2	Michael Heinen	TTR Sotheby's Intl. Realty	0.5	\$10,000,000	0.5	\$10,000,000	1	\$20,000,000
3	Martha Slagle	TTR Sotheby's Intl. Realty	1	\$12,500,000	0	\$0	1	\$12,500,000
4	William Thomas	TTR Sotheby's Intl. Realty	1	\$11,200,000	0	\$0	1	\$11,200,000
5	Robert Hryniewicki	Washington Fine Properties	0.5	\$825,000	1.5	\$7,442,500	2	\$8,267,500
6	Michael B Aubrey	BHHS PenFed Realty	0	\$0	3.5	\$7,168,450	3.5	\$7,168,450
7	James M Coley	Long & Foster Real Estate	3.5	\$5,718,000	0.5	\$875,000	4	\$6,593,000
8	Daniel E Miller	Washington Fine Properties	1	\$6,300,000	0	\$0	1	\$6,300,000
9	Carolyn N Sappenfield	TTR Sotheby's Intl. Realty	1.5	\$2,036,750	2	\$4,200,000	3.5	\$6,236,750
10	Christopher Craddock	eXp Realty	6	\$3,222,500	5.5	\$2,817,200	11.5	\$6,039,700
11	Micah Smith	Washington Fine Properties	0	\$0	1	\$5,967,500	1	\$5,967,500
12	Mehrnaz Bazargan	Redfin Corporation	4	\$5,010,500	1	\$835,000	5	\$5,845,500
13	Frederick B Roth	Washington Fine Properties	1	\$5,700,000	0	\$0	1	\$5,700,000
14	Sarah E Beatty	Samson Properties	0	\$0	1	\$5,605,500	1	\$5,605,500
15	Dana Rice	Compass	2	\$4,995,150	0.5	\$555,500	2.5	\$5,550,650
16	Kira Epstein Begal	Washington Fine Properties	2	\$3,605,000	2	\$1,909,900	4	\$5,514,900
17	Joel S Nelson	Keller Williams Capital Properties	3.5	\$4,927,000	2	\$579,900	5.5	\$5,506,900
18	Shari R Gronvall	Compass	0	\$0	1	\$5,400,000	1	\$5,400,000
19	Xuri Wang	Hometown Elite Realty	0	\$0	2	\$5,332,000	2	\$5,332,000
20	Elizabeth M Lavette	Washington Fine Properties	1	\$5,300,000	0	\$0	1	\$5,300,000
21	Jeffrey M Wilson	TTR Sotheby's Intl. Realty	2.5	\$3,339,750	1	\$1,937,500	3.5	\$5,277,250
22	Meredith L Margolis	Compass	1	\$1,380,000	2	\$3,868,000	3	\$5,248,000
23	Michael J Matese	Compass	0	\$0	1	\$5,050,000	1	\$5,050,000
24	Daryl Judy	Washington Fine Properties	2	\$3,770,000	1	\$950,000	3	\$4,720,000
25	Sheena Saydam	Keller Williams Capital Properties	2.5	\$1,671,500	4.5	\$3,010,802	7	\$4,682,301
26	Marjorie S Halem	Compass	2.5	\$2,652,500	1	\$1,710,000	3.5	\$4,362,500
27	Lenore G Rubino	Washington Fine Properties	1	\$3,055,000	1	\$1,250,000	2	\$4,305,000
28	John L Lesniewski	RE/MAX United Real Estate	8	\$4,299,950	0	\$0	8	\$4,299,950
29	Mary C Boland	Washington Fine Properties	1	\$4,250,000	0	\$0	1	\$4,250,000
30	Mandy Kaur	Redfin Corporation	7	\$3,474,000	1	\$610,000	8	\$4,084,000
31	Sina Mollaani	Compass	0	\$0	5.5	\$4,080,250	5.5	\$4,080,250
32	Sam Sadeghi	Samson Properties	3	\$2,433,200	1	\$1,600,000	4	\$4,033,200
33	Marie Naeve	TTR Sotheby's Intl. Realty	1	\$4,000,000	0	\$0	1	\$4,000,000
34	Chris R Reeder	Long & Foster Real Estate	4	\$2,607,500	3	\$1,327,244	7	\$3,934,744

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Individual Closed Data as reported to MLS from Jan. 1 to Jan. 31, 2025

RANK	NAME	OFFICE	SELLING #	SELLING \$	BUYING #	BUYING \$	SALES	TOTAL \$
71	Craig Sword	Compass	0	\$0	4	\$2,764,000	4	\$2,764,000
72	Janette Coffee	Redfin Corporation	0	\$0	3	\$2,728,600	3	\$2,728,600
73	Roby C Thompson III	Long & Foster Real Estate	2	\$2,210,000	1	\$517,000	3	\$2,727,000
74	Megan Stohner Conway	Compass	0	\$0	2	\$2,705,620	2	\$2,705,620
75	Rachel P Levey	Compass	0.5	\$557,500	2	\$2,145,000	2.5	\$2,702,500
76	Lisa Resch	Compass	0.5	\$2,700,000	0	\$0	0.5	\$2,700,000
77	Anne H Weir	Washington Fine Properties	1	\$2,697,950	0	\$0	1	\$2,697,950
78	Barak Sky	Long & Foster Real Estate	0.5	\$1,050,000	2.5	\$1,645,000	3	\$2,695,000
79	Maxwell E Rabin	TTR Sotheby's Intl. Realty	1	\$2,115,000	1	\$580,000	2	\$2,695,000
80	colette M releford	Redfin Corporation	2	\$1,880,000	1	\$810,000	3	\$2,690,000
81	Brandon Hoffman	Redfin Corporation	3	\$2,269,000	1	\$405,000	4	\$2,674,000
82	Billy Okoye	Sold 100 Real Estate	1	\$308,000	1	\$2,350,000	2	\$2,658,000
83	Amanda J Provost	Compass	1.5	\$2,655,000	0	\$0	1.5	\$2,655,000
84	Margaret M Ferris	Compass	1	\$1,025,000	1	\$1,630,000	2	\$2,655,000
85	Marc S Luger	Keller Williams Capital Properties	0.5	\$400,000	3	\$2,250,000	3.5	\$2,650,000
86	Cynthia R Sullivan	Sullivan Select	1	\$2,650,000	0	\$0	1	\$2,650,000
87	James Williams	Hagan Realty	1	\$1,200,000	2	\$1,425,000	3	\$2,625,000
88	Brent E Jackson	TTR Sotheby's Intl. Realty	1.5	\$2,625,000	0	\$0	1.5	\$2,625,000

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TOP 250 STANDINGS

Individual Closed Data as reported to MLS from Jan. 1 to Jan. 31, 2025

RANK	NAME	OFFICE	SELLING #	SELLING \$	BUYING #	BUYING \$	SALES	TOTAL \$
89	Shelley R Green	Long & Foster Real Estate	0	\$0	1	\$2,621,700	1	\$2,621,700
90	Mekete Mulugeta	HomeSmart	0	\$0	4	\$2,620,000	4	\$2,620,000
91	Andre Margutti	Redfin Corporation	1	\$625,000	3	\$1,979,500	4	\$2,604,500
92	Parker A McCarthy	Compass	2	\$1,752,000	1	\$849,225	3	\$2,601,225
93	Robin Goelman	Compass	0	\$0	1	\$2,600,000	1	\$2,600,000
94	Anna D Mackler	Long & Foster Real Estate	0.5	\$1,050,000	2	\$1,545,000	2.5	\$2,595,000
95	Brian Wilson	eXp Realty	2	\$2,565,000	0	\$0	2	\$2,565,000
96	Paul J Gallagher Jr.	Colony Realty	1	\$509,900	3	\$2,044,800	4	\$2,554,700
97	Merry Katherine Miller	BHHS PenFed Realty	0	\$0	1	\$2,550,000	1	\$2,550,000
98	Hadley Debevoise Allen	Washington Fine Properties	0.5	\$629,500	1	\$1,880,000	1.5	\$2,509,500
99	Jonathan S Lahey	eXp Realty	2	\$927,500	3	\$1,578,450	5	\$2,505,950
100	Margaret M. Babbington	Compass	1.5	\$1,442,500	1	\$1,062,500	2.5	\$2,505,000
101	Frederick Glucks- mann-Kuis	Keller Williams Capital Properties	0	\$0	1	\$2,500,000	1	\$2,500,000
102	Bowen H Billups	TTR Sotheby's Intl. Realty	0	\$0	1	\$2,500,000	1	\$2,500,000
103	Chelsea Lanise Traylor	Redfin Corporation	3	\$2,455,000	0	\$0	3	\$2,455,000
104	Theodore Adamstein	TTR Sotheby's Intl. Realty	0	\$0	1	\$2,450,000	1	\$2,450,000
105	Peyman Behin	RLAH @properties	2	\$2,449,500	0	\$0	2	\$2,449,500
106	Glen W Sutcliffe	Long & Foster Real Estate	1	\$2,440,000	0	\$0	1	\$2,440,000
107	Matthew D Maury	Stuart & Maury	0	\$0	1	\$2,440,000	1	\$2,440,000
108	Casey C Aboulafia	Compass	1	\$430,000	3	\$1,998,000	4	\$2,428,000
109	Adewemimo D Collins	Redfin Corporation	5.5	\$2,311,500	0.5	\$112,500	6	\$2,424,000
110	Jeremy Rosenthal	Long & Foster Real Estate	1	\$374,000	4	\$2,039,500	5	\$2,413,500
111	Andrew J Hopley	Keller Williams Realty Centre	3	\$1,436,000	2	\$968,000	5	\$2,404,000
112	Susan M Fagan	Compass	1	\$2,400,000	0	\$0	1	\$2,400,000
113	Antoinette Gage	TTR Sotheby's Intl. Realty	0	\$0	1	\$2,400,000	1	\$2,400,000
114	Wyevetra Jordan	The Home Team Realty Group	0	\$0	3	\$2,398,000	3	\$2,398,000
115	Nur Brent	Samson Properties	1	\$900,000	2	\$1,477,757	3	\$2,377,757
116	Annette M Wagner	Centurion Properties	0	\$0	2	\$2,365,000	2	\$2,365,000
117	Joseph Obeid	Samson Properties	0	\$0	3	\$2,359,999	3	\$2,359,999
118	Lise Courtney M Howe	Keller Williams Capital Properties	2	\$1,375,000	2	\$972,000	4	\$2,347,000
119	Trent D Heminger	Compass	3	\$2,346,450	0	\$0	3	\$2,346,450
120	Jocelyn I Vas	RLAH @properties	1	\$526,000	2	\$1,795,000	3	\$2,321,000
121	Roman Mychajliw	Long & Foster Real Estate	4	\$2,314,000	0	\$0	4	\$2,314,000
122	gyimah kyei	Keller Williams Preferred Properties	1	\$650,000	3	\$1,660,000	4	\$2,310,000
123	Nicole Terry	TTR Sotheby's Intl. Realty	0	\$0	1	\$2,300,000	1	\$2,300,000
124	Christopher R Leary	Washington Fine Properties	0.5	\$825,000	0.5	\$1,475,000	1	\$2,300,000

RANK	NAME	OFFICE	SELLING #	SELLING \$	BUYING #	BUYING \$	SALES	TOTAL \$
125	Donte Markeese Wade	CENTURY 21 New Millennium	2	\$1,205,000	2	\$1,090,000	4	\$2,295,000
126	Johnny A Diaz	Realty Advantage of Maryland	2	\$840,000	3	\$1,433,000	5	\$2,273,000
127	Jennifer K Knoll	Compass	2	\$2,260,000	0	\$0	2	\$2,260,000
128	Meyer A Leibovitch	The Agency DC	1	\$1,339,000	1	\$920,000	2	\$2,259,000
129	Keith James	Keller Williams Capital Properties	1	\$387,313	4	\$1,869,000	5	\$2,256,313
130	Austin Blake Jenkins	Washington Fine Properties	1	\$1,375,000	1	\$875,000	2	\$2,250,000
131	Andres A Serafini	RLAH @properties	0.5	\$432,500	1.5	\$1,808,500	2	\$2,241,000
132	Eric T Hovanky	Redfin Corporation	2	\$1,010,000	2	\$1,230,000	4	\$2,240,000
133	Sam Gupta	eXp Realty	0	\$0	5	\$2,233,000	5	\$2,233,000
134	John B Schroth	Colony Realty	3	\$1,709,900	1	\$509,900	4	\$2,219,800
135	Jane Fairweather	Long & Foster Real Estate	2.5	\$2,217,500	0	\$0	2.5	\$2,217,500
136	Shannon A Flannery	Maurer Realty	3	\$1,856,600	1	\$350,000	4	\$2,206,600
137	Melinda L Estridge	Long & Foster Real Estate	1.5	\$1,485,500	1	\$707,500	2.5	\$2,193,000
138	Kalonji Foreman	Compass	1.5	\$401,500	3.5	\$1,791,000	5	\$2,192,500
139	Denise E Verburg	Compass	0	\$0	2	\$2,187,500	2	\$2,187,500
140	Jennifer A Angotti	Compass	2	\$1,543,200	1	\$630,000	3	\$2,173,200
141	Farrah E Fuchs	Redfin Corporation	4	\$1,720,150	1	\$450,000	5	\$2,170,150
142	Ryan Hehman	Compass	0	\$0	3	\$2,159,000	3	\$2,159,000


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TOP 250 STANDINGS

Individual Closed Data as reported to MLS from Jan. 1 to Jan. 31, 2025

RANK	NAME	OFFICE	SELLING #	SELLING \$	BUYING #	BUYING \$	SALES	TOTAL \$
143	Michele Monique Barrera	Compass	0	\$0	2	\$2,151,900	2	\$2,151,900
144	Michael A Hines	eXp Realty	0	\$0	1	\$2,145,000	1	\$2,145,000
145	Summer Davis	Keller Williams Capital Properties	1	\$400,000	1	\$1,743,000	2	\$2,143,000
146	Joan Cromwell	TTR Sotheby's Intl. Realty	1	\$382,500	2	\$1,730,000	3	\$2,112,500
147	Alyssa A Crilley	Washington Fine Properties	2	\$2,107,500	0	\$0	2	\$2,107,500
148	Richard Michael Morrison	Long & Foster Real Estate	0	\$0	1.5	\$2,106,500	1.5	\$2,106,500
149	Semyon Sarver	Compass	0	\$0	3	\$2,101,000	3	\$2,101,000
150	Lawrence M. Lessin	Homes By Owner	3	\$2,090,000	0	\$0	3	\$2,090,000
151	Christopher Fogle	The List Realty	0.5	\$392,500	2	\$1,680,000	2.5	\$2,072,500
152	Troyce Gatewood	Real Broker	2	\$435,000	4	\$1,628,000	6	\$2,063,000
153	Israel F Santander	Fairfax Realty Premier	1	\$406,000	4	\$1,656,000	5	\$2,062,000
154	Sandra A Watson	RE/MAX Town Center	1	\$625,000	1	\$1,425,000	2	\$2,050,000
155	Jennifer Felix	Urban Pace	1.5	\$2,032,575	0	\$0	1.5	\$2,032,575
156	Jennifer S Smira	Compass	1.5	\$1,208,750	1	\$814,500	2.5	\$2,023,250
157	Mary K Hayes	RLAH @properties	1	\$1,999,900	0	\$0	1	\$1,999,900
158	Janice A Pouch	Compass	0	\$0	1	\$1,995,900	1	\$1,995,900
159	Jane Reeves Barlow	Long & Foster Real Estate	0	\$0	1	\$1,995,100	1	\$1,995,100
160	Lauren D Tawil	Corcoran McEneaney	0.5	\$357,500	2	\$1,625,000	2.5	\$1,982,500
161	Justin T Paulhamus	4J Real Estate	1	\$1,255,000	1	\$710,000	2	\$1,965,000
162	Itamar Simhony	The Agency DC	1	\$810,440	1	\$1,150,000	2	\$1,960,440
163	Wei Qu	Libra Realty	0	\$0	2	\$1,950,000	2	\$1,950,000
164	Koki Waribo Adasi	Compass	1	\$1,287,000	1	\$660,000	2	\$1,947,000
165	Errick Demond Harrell	Redfin Corporation	1	\$635,000	2	\$1,309,000	3	\$1,944,000
166	Jay Day	LPT Realty	3.5	\$1,941,749	0	\$0	3.5	\$1,941,749
167	Nazan Kirdar	Long & Foster Real Estate	0	\$0	2	\$1,938,000	2	\$1,938,000
168	Judy G Cranford	Cranford & Associates	1	\$309,000	2	\$1,620,000	3	\$1,929,000
169	Daniel Kotz	Douglas Elliman of Metro, DC	1	\$1,925,000	0	\$0	1	\$1,925,000
170	Brian W Lumpkin	RE/MAX Realty Services	0	\$0	1	\$1,925,000	1	\$1,925,000
171	Marc Cashin	Corcoran McEneaney	0.5	\$645,000	1	\$1,262,500	1.5	\$1,907,500
172	Rhonda L Mortensen	Compass	1	\$650,000	2	\$1,250,000	3	\$1,900,000
173	Shelby Colette Weaver	Redfin Corporation	0	\$0	1	\$1,899,000	1	\$1,899,000
174	Arina A Voznesenskaya	Long & Foster Real Estate	0.5	\$215,000	2	\$1,680,000	2.5	\$1,895,000
175	James L Roy	LuxManor Real Estate	0	\$0	1	\$1,875,000	1	\$1,875,000
176	Amanda S Hursen	RLAH @properties	1.5	\$1,872,500	0	\$0	1.5	\$1,872,500
177	Marci Wasserman	Perennial Real Estate	1	\$730,000	1	\$1,140,000	2	\$1,870,000
178	Marjorie R Dick Stuart	Coldwell Banker Realty	1	\$1,855,620	0	\$0	1	\$1,855,620

RANK	NAME	OFFICE	SELLING #	SELLING \$	BUYING #	BUYING \$	SALES	TOTAL \$
179	Lydia C Benson	Long & Foster Real Estate	0	\$0	1	\$1,855,000	1	\$1,855,000
180	Jose Saiz	Samson Properties	1	\$1,850,000	0	\$0	1	\$1,850,000
181	Barrington L Hall	TTR Sotheby's Intl. Realty	0	\$0	0.5	\$1,850,000	0.5	\$1,850,000
182	Niesha Anderson	Epique Realty	0	\$0	2	\$1,849,000	2	\$1,849,000
183	Philip Sturm	Long & Foster Real Estate	0	\$0	1	\$1,840,000	1	\$1,840,000
184	George T Miller III	Keller Williams Capital Properties	0	\$0	3	\$1,839,900	3	\$1,839,900
185	Sven M Skarie	Long & Foster Real Estate	3	\$1,825,000	0	\$0	3	\$1,825,000
186	Jack Shoptaw III	CENTURY 21 New Millennium	0	\$0	1	\$1,800,000	1	\$1,800,000
187	Kim S Holloway	Long & Foster Real Estate	1	\$900,000	1	\$900,000	2	\$1,800,000
188	Carlos A Garcia	Keller Williams Capital Properties	1.5	\$683,000	1	\$1,110,000	2.5	\$1,793,000
189	Eldon L Hayman Jr.	BML Properties Realty	3	\$1,165,000	1	\$623,000	4	\$1,788,000
190	Bryan Kerrigan	Redfin Corporation	3	\$1,123,000	2	\$665,000	5	\$1,788,000
191	Juan C Granados	Compass	0	\$0	3	\$1,784,887	3	\$1,784,887
192	Jane Shue	Samson Properties	1	\$672,000	1	\$1,109,870	2	\$1,781,870
193	Joan K Singh	Samson Properties	0	\$0	4	\$1,781,800	4	\$1,781,800
194	Franklin O Agboola	HomeLogic Solutions	0	\$0	3	\$1,773,000	3	\$1,773,000
195	Craley A Davis	Corcoran McEneaney	1	\$1,765,000	0	\$0	1	\$1,765,000
196	Jennifer Mary Gregorski	Washington Fine Properties	1	\$425,000	1	\$1,337,500	2	\$1,762,500

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TOP 250 STANDINGS

Individual Closed Data as reported to MLS from Jan. 1 to Jan. 31, 2025

RANK	NAME	OFFICE	SELLING #	SELLING \$	BUYING #	BUYING \$	SALES	TOTAL \$
197	Robert Carter	TTR Sotheby's Intl. Realty	1	\$507,000	1	\$1,251,000	2	\$1,758,000
198	Lauren A McBain	RE/MAX Realty Centre	1	\$1,275,000	1	\$480,000	2	\$1,755,000
199	Christine A Basso	TTR Sotheby's Intl. Realty	1	\$1,750,000	0	\$0	1	\$1,750,000
200	Hawa Koroma	Samson Properties	2.5	\$1,744,613	0	\$0	2.5	\$1,744,613
201	Rong Ma	Libra Realty	0	\$0	3	\$1,742,500	3	\$1,742,500
202	Anne C Killeen	Washington Fine Properties	2	\$1,716,000	0	\$0	2	\$1,716,000
203	Juan C Flores	Fairfax Realty Premier	3	\$1,550,000	1	\$165,000	4	\$1,715,000
204	Melanie B. Gamble	213 Degrees Realty	4	\$1,709,000	0	\$0	4	\$1,709,000
205	Craig Len Davitian	Washington Fine Properties	0.5	\$1,700,000	0	\$0	0.5	\$1,700,000
206	Lydia A Hatfield	Washington Fine Properties	0	\$0	0.5	\$1,700,000	0.5	\$1,700,000
207	Diane C Rulka	Weichert, REALTORS	1	\$459,900	1	\$1,240,000	2	\$1,699,900
208	Mary Joan Raff	Coldwell Banker Realty	0	\$0	1	\$1,690,000	1	\$1,690,000
209	Shawn R Breck	TTR Sotheby's Intl. Realty	1	\$1,690,000	0	\$0	1	\$1,690,000
210	Tom J Kavanagh	Keller Williams Capital Properties	0.5	\$695,000	1	\$994,000	1.5	\$1,689,000
211	Hugh McDermott	TTR Sotheby's Intl. Realty	1	\$1,687,500	0	\$0	1	\$1,687,500
212	Evelyn Walker	Keller Williams Preferred Properties	1	\$410,000	3	\$1,275,000	4	\$1,685,000
213	Miguel Jubiz	eXp Realty	2	\$858,000	1	\$825,000	3	\$1,683,000
214	Russell Carter	Keller Williams Capital Properties	1	\$467,800	4	\$1,208,500	5	\$1,676,300
215	Nicholas Bush	eXp Realty	1	\$420,000	1	\$1,250,000	2	\$1,670,000
216	Jennifer Touchette	Compass	1	\$1,665,000	0	\$0	1	\$1,665,000
217	Dimitri Piskapas	Long & Foster Real Estate	1	\$890,000	1	\$775,000	2	\$1,665,000
218	Barbara A McCaffrey	Redfin Corporation	1	\$455,000	1	\$1,200,000	2	\$1,655,000
219	John P Ippolito	Redfin Corporation	2.5	\$1,159,950	1	\$492,405	3.5	\$1,652,355
220	John Wallace Shorb Jr.	Compass	0	\$0	1	\$1,650,000	1	\$1,650,000
221	Matthew Windsor	Douglas Elliman of Metro, DC	0	\$0	1	\$1,650,000	1	\$1,650,000
222	Kimberly A Cestari	Long & Foster Real Estate	1	\$1,650,000	0	\$0	1	\$1,650,000
223	Sandi Mujanovic	TTR Sotheby's Intl. Realty	0	\$0	1	\$1,650,000	1	\$1,650,000
224	Theresa Helfman Taylor	TTR Sotheby's Intl. Realty	2	\$1,647,000	0	\$0	2	\$1,647,000
225	Larry B Prigal	RLAH @properties	1.5	\$647,000	1	\$999,999	2.5	\$1,646,999
226	Tim Barley	Barley & Barley Real Estate	1.5	\$614,500	1.5	\$1,028,500	3	\$1,643,000
227	Yassmine Niktash	RLAH @properties	0	\$0	1.5	\$1,642,500	1.5	\$1,642,500
228	Bracha Charner	Perennial Real Estate	2	\$1,094,000	1	\$545,000	3	\$1,639,000
229	Berna Kimber	Redfin Corporation	1	\$257,500	3	\$1,377,500	4	\$1,635,000
230	Wendy I Banner	Long & Foster Real Estate	1	\$777,500	1.5	\$855,000	2.5	\$1,632,500
231	Pamela M Powers	Coldwell Banker Realty	1	\$1,630,000	0	\$0	1	\$1,630,000
232	Todd E Litchfield	Coldwell Banker Realty	0	\$0	2	\$1,629,450	2	\$1,629,450

RANK	NAME	OFFICE	SELLING #	SELLING \$	BUYING #	BUYING \$	SALES	TOTAL \$
233	Natalya P. Ford	eXp Realty	1	\$490,000	2	\$1,128,311	3	\$1,618,311
234	Richard E. Thomas	Redfin Corporation	0	\$0	2	\$1,610,000	2	\$1,610,000
235	Jeffrey T Kallmeyer	Samson Properties	1	\$1,610,000	0	\$0	1	\$1,610,000
236	Akinremi O Akinsanya	Redfin Corporation	0.5	\$207,500	1	\$1,400,000	1.5	\$1,607,500
237	Yework M Birre	Heymann Realty	1	\$599,000	2	\$1,005,000	3	\$1,604,000
238	Michael A Halpert	RE/MAX Realty Group	1	\$1,600,000	0	\$0	1	\$1,600,000
239	Rigoberto Ramirez Cruz	Samson Properties	1	\$555,000	2	\$1,045,000	3	\$1,600,000
240	Dudley Ward	TTR Sotheby's Intl. Realty	1	\$1,600,000	0	\$0	1	\$1,600,000
241	Michael J Alderfer	Compass	0	\$0	1	\$1,590,000	1	\$1,590,000
242	Stacy M Allwein	Real Broker	2	\$795,000	2	\$795,000	4	\$1,590,000
243	David R Bediz	RLAH @properties	2	\$789,900	1	\$799,900	3	\$1,589,800
244	Ashley Veith	RLAH @properties	1	\$800,000	1	\$789,000	2	\$1,589,000
245	Yiqun Cen	Evergreen Properties	0	\$0	2	\$1,585,000	2	\$1,585,000
246	Sherlerina R Garner	Keller Williams Preferred Prop- erties	1	\$950,000	1	\$630,000	2	\$1,580,000
247	Malia Tarasek	City Chic Real Estate	2	\$992,000	1	\$586,000	3	\$1,578,000
248	Theresa H Robinson	Long & Foster Real Estate	1	\$1,565,000	0	\$0	1	\$1,565,000
249	David M Beczak	Realty Advantage of Maryland	1	\$935,000	1	\$630,000	2	\$1,565,000
250	Sharon Lelm	Charis Realty Group	3	\$1,562,500	0	\$0	3	\$1,562,500

Disclaimer: Information based on MLS closed data as of February 3, 2025, for residential sales from January 1, 2025, to January 31, 2025, in Virginia, Maryland and Washington, D.C., by agents licensed in our D.C. metro service area of Washington, D.C.; and Frederick, Montgomery, and Prince Georges counties in Maryland. Numbers not reported to the MLS by the date the information is retrieved are not included. MLS is not responsible for submitting this data. Some teams may report data under an individual agent's MLS ID.

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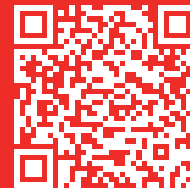
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