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A Legal Partner Who Understands Real Estate



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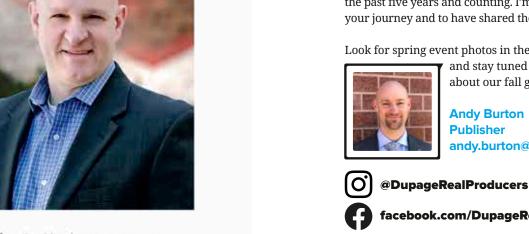


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Our family recently had the joy of attending the wedding of a longtime family friend. I honestly can't remember another time when Emily, the kids, and I were all dressed up together. It was one of those rare moments you want to freeze in time. I can already picture my wife and me, decades from now, saying, "Remember that wedding in 2025 when all the kids were still at home?" Hard to believe our oldest is about to get her driver's license!

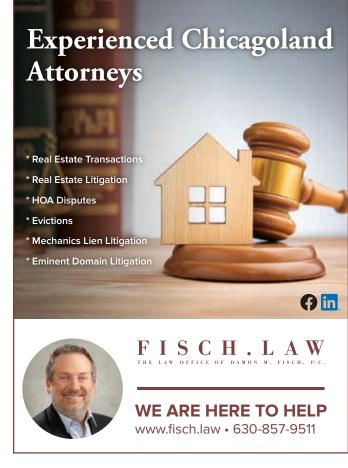
We had a great time with many of you at our spring event at Empire Burgers+Brew in Lombard last month. Just like with family, we're building memories here with our real estate community—moments we'll all look back on with gratitude. Many of you have shared how much this publication feels like a time capsule, capturing the spirit of our network over the past five years and counting. I'm so thankful to be part of your journey and to have shared these moments with you.

Look for spring event photos in the July issue,

and stay tuned for details about our fall gathering!

Andy Burton Publisher andy.burton@n2co.com

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Small Things Balance a Big Life BY LAUREN YOUNG • PHOTOS BY CRIS CUNNINGHAM

"Keep it positive and have fun," is the advice REALTOR® Amy Avakian gives every new agent she meets. "And keep stress-relieving activities in your life."

These three keys have carried Amy from the beginning of her career to today. Finding harmony in work and life is something that many professionals, including REALTORS®, struggle with. After two decades into her life as an agent, Amy feels like she's found the best of both.

Born and raised in Hinsdale, Amy spent her early years surrounded by strong family values and community ties. After graduating from Hinsdale Central High School,

she went on to earn her bachelor of science degree in business and human resource management from Indiana University.

After college, Amy spent a decade living in downtown Chicago and working as a convertible bond salesperson in the finance industry. She was thriving in her career until a sudden shift in circumstances put her at a crossroads.

"I was living in the city and working in finance when I was told my job was going to be relocated out of state," Amy recalls. "So I started looking at other careers. After watching friends start buying condominiums in the city, I was inspired to switch to a career in real estate and stay in the Chicagoland area."

This leap of faith came in 2004, just as she and her husband, Keg, were starting their family. The timing was perfect for



a career that offered both fresh challenges and needed wiggle room for added family responsibilities.

"I've always loved real estate," says Amy. "When starting a family, it proved a great career transition—it gave me the flexibility I needed to be with my kids and get involved in their activities."

As Amy settled into her role as a REALTOR®, she drew heavily on her finance background and business acumen. But the path wasn't without its hurdles. Within her first five years, Amy faced the mid-2000's market downturn, which tested her ability to evolve her tactics. Then, during the COVID-19 pandemic,

in-person showings became nearly impossible. Instead of panicking, Amy adapted. In both cases, she's learned valuable lessons that she's applied to her everyday approach.

"When we couldn't hold in-person showings, we transitioned to virtual showings," she says, "It was something we were forced to do back then, but now it's often a great tool for out-of-state clients."

For the last seven years, Amy has been based at Berkshire Hathaway HomeServices in Hinsdale. It's a short commute from her home in Western Springs, the suburb she returned to in 2004 to raise her family. Her three children—KJ, Michael, and Suzy—are now young adults (age 21, 19, and 17 respectively), but Amy has remained deeply engaged in their lives, both personally and professionally.





My ultimate joy and inspiration comes from finding my clients their perfect next home while also inviting [these] new families to the western suburbs."

"Being able to help pay for my kids' college tuition has been one of the most rewarding parts of my career," she says. "And finding a work-life balance that has let me spend time with my family and contribute financially is a true achievement."

Amy is also passionate about giving back to the community that raised her. She helps run a program called Safety Village, a beloved summer initiative that teaches safety lessons to five- and six-year-olds in the western suburbs. Her involvement in local causes reflects the same spirit that drives her business: service, heart, and commitment.

When she's not helping clients or volunteering, Amy can be found outdoors, usually

with a paddle in hand: she's an avid player of paddle tennis, regular tennis, and pickleball.

"Paddle tennis is something I could talk about all day," she says. "I also love long walks, good music, and all the small things that can help replenish a big, busy life."

As for her plans ahead, Amy has no intentions of slowing down.

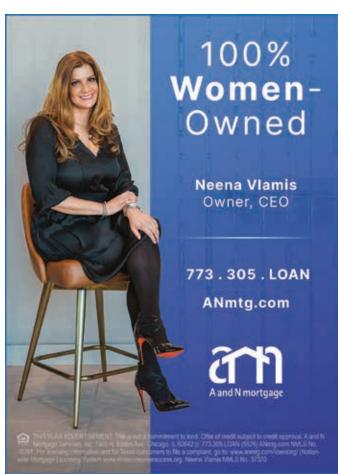
"I plan to be in real estate for a long while," she says.

"My background and experience have kept me diligent and driven in running my real estate business," she adds. "But my ultimate joy and inspiration comes from finding my clients their perfect next home while also inviting [these] new families to the western suburbs."













*DETAILS PROVIDED VIA THE QR CODE LINK

IT'S TIME FOR A

Dawn Stewart

with Chase

EMPOWERING PARTNERS, FOSTERING COLLABORATION

BY LAUREN YOUNG • PHOTOS BY KDE PHOTOGRAPHY

"For me, success is an evolving concept that has changed as I've grown older and gained more perspective," says Dawn Stewart, senior lending manager at Chase. "The satisfaction I find in helping others achieve their dreams continues to motivate me every day. I enjoy my work, as it is challenging and aligns with my values and aspirations."

For Dawn, success has never been about titles or accolades, but about helping people—whether they're customers buying their first home, colleagues looking for mentorship, or community members seeking guidance through financial solutions. It's about adding value every day to the role you play.

Uniquely, Dawn grew up in a family with a long line of only children on both sides. Perhaps unsurprisingly, their close-knit family dynamic emphasized personal responsibility and independence. In addition, her father's extraordinary career in professional baseball—which spanned more than seventy years with the New York Yankees and Kansas City Royals—immersed her in a world of discipline and drive.

"Our family life was centered around baseball. We attended countless games and tryout camps throughout those years," Dawn reminisces. "Interestingly, my father's enthusiasm for scouting top talent and his strategic approach to baseball and team-building mirrors my role in the mortgage industry: it's about assembling the right

team, nurturing talent, and striving to win over hearts and minds."

Dawn's professional path began with a strong academic foundation in finance, accounting, and real estate. Originally planning to become an accountant, her trajectory changed while working at a local credit union: she found herself captivated not by numbers, but by people.

"Working directly with clients and witnessing the impact of financial

services on people's lives drew me toward a more interactive, customer-focused role," she explains. "Soon, I discovered my true calling was in the mortgage sector, where I could directly assist families in realizing their dreams of homeownership."

That move marked the start of her decades-long journey in mortgage lending, always gravitating toward roles where she could educate clients on credit, budgeting, and homeownership—providing essential know-how and tools for long-term financial success.

Dawn credits her own success to a combination of education and exposure, but also, and most importantly, to the relationships she's built with REALTORS®, colleagues, and clients alike.

"I've built solid relationships with REALTORS®, colleagues from the Illinois Mortgage Bankers
Association, and others in the real estate community, and I regard many of these individuals as more than professional contacts—they're friends and family," she shares. "Together, we collaborate to help our clients achieve their goals. Collaboration is what makes our industry truly exceptional."

When Dawn transitioned from back-office accounting work to customer-facing roles, she had to lean into skills she hadn't yet fully developed. But her time at organizations like the Chicago Park District Credit Union, Draper and Kramer Inc., and National City/PNC Bank gave her a 360-degree understanding





of the mortgage process and a wide view of the industry. Those experiences ultimately prepared her for her executive position at Chase, where she now manages teams and initiatives focused on helping families achieve their dream of homeownership and building generational wealth, and driving outstanding customer satisfaction.

Dawn emphasizes that Chase's distinguishing factor is its people. "Our dedicated team truly cares about their work, their communities, and providing optimal solutions to their clients. Our people make all the difference," she says. Dawn's home lending advisors in the greater Chicago marketplace are led by

lending managers Matthew Weisseg, Terri Thurman, Joany Park, and Dawn Marquis. Their dedication, experience, and passion are evident in the tailored solutions they create for their clients, which include Chase's relationship

pricing discounts, flexible underwriting solutions, and Chase's "THE CHASE AGENT EXPRESS PROGRAM COMPLEMENTS OUR COMMITMENT TO SERVING OUR CUSTOMERS, WHILE PROVIDING ADDITIONAL OPPORTUNITIES TO REALTORS®."



purchase closing guarantee, which promises an on-time closing in as few as three weeks for eligible customers who qualify.

Dawn also champions the Chase Agent Express program, which connects REALTORS® with Chase's expansive customer base. "The program is designed to connect Chase customers with topperforming agents in the market," Dawn explains. "It complements our commitment to serving our customers, while providing additional opportunities to REALTORS®." Dawn's leadership continues to help create long-term relationships that benefit the REALTORS®, her home lending advisors, and most importantly, their mutual customers.

Outside of the office, Dawn brings the same mindfulness and passion to her personal life. Her family remains central to her world. Dawn and her husband, Brian, have two adult sons, David and Mark. A Christian and a dedicated yogi for over thirty years, Dawn annually attends yoga retreats that blend self-reflection with service. She values that her practice has taught her valuable life lessons and fosters the importance of always operating with honesty and integrity, being a good person, doing the right thing, and giving back to the community.

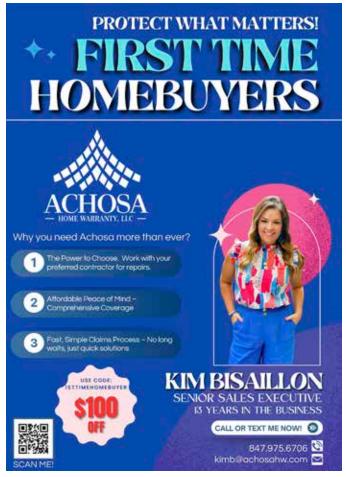
Looking ahead, Dawn's vision is clear: beyond her unwavering commitment to clients, she is devoted to cultivating the next wave of industry leaders and championing mentorship across all tiers. "In my role as the national sales executive for home lending sales on JPMorgan Chase's Culture Council, I am passionate about nurturing employee growth through mentorship," she affirms.

Dawn's daily mantra embodies her essence and actions: "Pursue excellence relentlessly, and support customers, partners, and employees in every possible way."

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Tracy Diane Driscoll Crisp

New Season, Renewed Passion

BY LAUREN YOUNG • PHOTOS BY KDE PHOTOGRAPHY

"This new season has been a great opportunity to reflect, recharge, and set fresh goals for the future with excitement for what's ahead," says REALTOR® Tracy Driscoll of the Driscoll Crisp Team. She and her business partner and fellow REALTOR® Diane Crisp have seen many seasons of transition since their partnership launched fifteen years ago. Their latest may be the most thrilling.

Rooted in their shared experiences as busy working moms, Tracy and Diane have built a thriving agency based on their nearly two-decade, close friendship. Since the last time we checked in with them in 2022, the pair have continued to evolve their services as the needs of their clients change. Evolution is a concept not foreign to either, as their own careers and team have had to adapt many times over the years.

"Being successful in today's challenging real estate market has been especially meaningful. It reminds me of the volatility I experienced during the Dotcom crash in the late '90s when I worked in tech. Weathering that storm taught me resilience—something that's served me well in real estate," says Diane. "Our perseverance and expertise have really helped us stay ahead."

Long before their names graced yard signs, the duo became fast friends through their involvement in the

Downers Grove Junior Woman's Club and their children's preschool. As their kids moved into elementary school, both women found themselves at a pivotal life juncture, shaped both by their husband's career transitions and the growing need to contribute financially to their households. By working together, Tracy and Diane have been able to achieve an ideal work-life harmony.

"Real estate can be all-consuming.
Partnering together has allowed us to balance our work and personal lives," says Diane. "Our goals and situations have been pretty much the same throughout the years, which has contributed to the success of our partnership."

Now that the pair are empty nesters, they can reflect on how lucky they were (and are) to have each other. The two agents have not only built a thriving business, but also raised their families alongside each other, supporting one another through successes, struggles, and grief.

"The loss of my husband a few years ago was incredibly difficult. But it deepened our bond even more," Diane says of her friendship with Tracy. "The support we give each other has enriched our lives far beyond business."

As Diane and Tracy continue to grow and evolve their business, which now includes high-end properties alongside diverse real estate sales, they continue to finesse and sharpen their approach. The Driscoll Crisp Team has expanded to include REALTOR® Candice Roberts, who brings custom home design expertise to the table; Doug Lee, a seasoned agent with a decade





of experience; and Kathy Stopka, the team's marketing manager. The Driscoll Crisp Team continue to stand out for their ability to deliver results and provide expert, personalized guidance.

"What truly sets us apart is our collaborative mindset: every client benefits from the strength of our entire team, not just one agent," says Tracy. "We pride ourselves on clear communication, strategic negotiation, and a seamless process from start to finish."

Over their years in the industry, Tracy and Diane always found fresh ways to stay engaged. Recently, they both recognized that that challenge had new color, yet found their answers.



Tracy with her family at The University of Missouri game.



Diane with her family.



"After these many years in the business, I found myself needing a reset," shares Tracy. "Real estate can be incredibly demanding. I knew I had to approach things differently to stay energized and continue delivering at a high level."

"So at the end of last year we both started working with a business coach, not just to grow our business, but to also operate with more intention and clarity," she adds. "That decision has already made a noticeable impact on how we approach our goals and support our clients."

Echoing that sentiment, Diane says, "One challenge I faced recently is something many seasoned agents probably experience but don't always talk about, and that's questioning my purpose after being in the business for over twenty-four years."

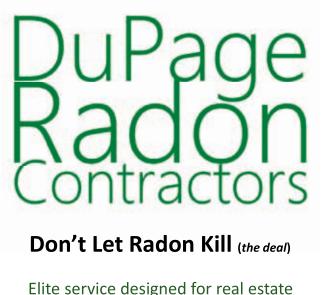
"There have been moments when I've asked myself, 'What's next?' That little spark of restlessness ended up reigniting my passion," she continues. "I've been more intentional about finding new ways to be creative, serve clients better, and challenge myself."

Looking forward, the Driscoll Crisp Team is poised for continued success through creativity. They're not only mentoring new agents, but also planning client appreciation events and embracing innovative marketing tools to stay ahead in a competitive landscape. Their vision is clear: to be the top-producing, most trusted team in the western suburbs, known as much for how they treat people as for the results they deliver.

"We want our current team to be happy and successful and to know that they are supported," says Diane. "We continue to collaborate [as partners and as a team] so we can help as many clients achieve their dreams of homeownership."

"We're not just business partners; we're great friends who genuinely enjoy working together," adds Tracy. "We want to continue doing work we're proud of, with people we love, in the community we call home."





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SCIC APLACE TO THRIVE BY LAUREN YOUNG PHOTOS BY CRIS CUNNINGHAM CANDAL STATEMENT OF THE CONTROL OF THE CONTROL

A home is more than just a place to live; it defines your lifestyle," says REALTOR® Giselle Carmona of Sotheby's International Realty in Hinsdale. "And the people you surround yourself with play a huge role in your success. The ones you interact with daily are the ones who motivate and encourage you."

Born and raised in Westlake, Ohio, just outside Cleveland, Giselle's small-town roots provided a strong foundation for the career she would



eventually build. But she knew that her dreams would lead her elsewhere: to brighter lights and bigger opportunities.

"I needed a place and career that aligned with my ambitions," Giselle says. "I chose to become a REALTOR® not only because of my passion for real estate, but also because of the incredible networking opportunities and resources that are available through the industry. Real estate isn't just a career; it's a platform for endless growth, opportunity, and impact."

Growing up, Giselle was surrounded by family stories of business owners and farmers. Being so close to such driven individuals, like her mother and grandfather, she developed a deep appreciation for hard work and perseverance.

"My great-grandfather was a farmer, and I often think about his early mornings and late nights," she says. "His example shaped how I approach everything in life. People respect honest, consistent work."

Giselle carried that mindset into her college years at Miami University, where she balanced full-time studies with creative pursuits in the media and film industry. Juggling coursework and project deadlines honed her skills in time management, multitasking, and relationship building—skills-turned-strengths that now fuel her real estate business.

Moving to Naperville proved a gamechanger for Giselle. "It showed me how your environment impacts your network, lifestyle, and opportunities," she says. "That's why I take so much pride in helping clients find the environment where they can thrive."



She officially began her real estate career in 2020, and Giselle saw the industry's then unprecedented volatility as a chance to learn and adapt quickly.

"My biggest assets are my mindset and drive, so I dove in headfirst and learned firsthand what works and what doesn't," she says. "The experience allowed me to refine my approach, ensuring every client benefits from my expertise, strategic thinking, and dedication."

"Navigating the pre- and post-COVID markets also taught me how to stay agile, as well as to always think one step ahead," she adds.

While Giselle believes that starting young continues to give her a competitive edge, being a fresh face in the competitive world of real estate meant she had to work harder to win over those skeptical of her capability. But once she did, her results snowballed into the success she now enjoys.

"Earning the trust of homeowners was the hardest part," Giselle recalls. "It's always been crucial for me to go above and beyond for my clients to build that trust."

"Once I gained their confidence and began working with them, their positive testimonials helped elevate my business and were invaluable in growing my reputation," she adds.

Community and connection are central to Giselle's work. She's active in the Naperville area, frequently hosting local events and open houses, always looking for ways to build genuine relationships. She also supports animal rescues like Cache Creek Animal Rescue and the Naperville Area Humane Society. Her own pup, Lucy, a rescue, has only deepened her connection to animal welfare.

"It's incredibly rewarding to help animals get a second chance, and that helping them is something that connects me even more to my community," she says.

Outside of work, Giselle finds balance through nature, travel, and creative hobbies. With her partner, Ryan Casey, she enjoys trying new dishes and planning trips. With her mom, Jacqueline, and sister, Jasmine, she enjoys horseback riding and hiking. Whether they're boating on Lake Michigan or visiting the Shedd Aquarium, they all make the most of their time together.

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But one of Giselle's favorite ways to unwind is through gardening. She recently started planting hydrangeas and also hopes to grow an orange tree to use its fruit in her cooking, testing out the idea that her family's farming history has given her a green thumb.

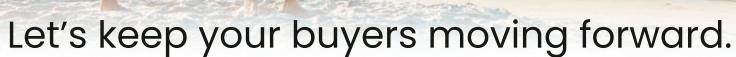
She says, "Success to me means having a healthy work-life balance while maintaining a steady business." So, like with her garden, personally and professionally, Giselle is focused on growth. In real estate, she sees a career that matches her endless aspirations, both now and in the future.

"The associations and communities within real estate provide invaluable tools, mentorship, and connections that help REALTORS® grow their businesses and elevate their expertise," she says.

"Being surrounded by like-minded professionals and having access to continuous learning opportunities has allowed me to refine my skills, stay ahead of market trends, and ultimately provide the best service possible to my clients," she adds. "And clients come first.



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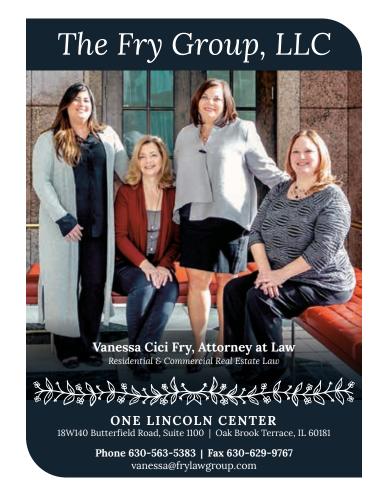


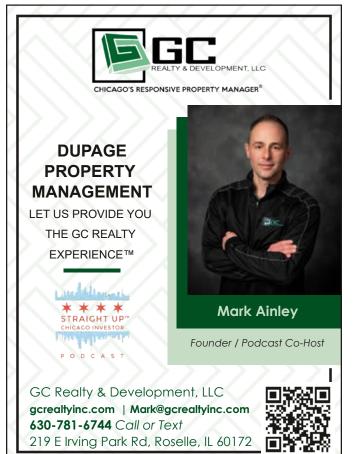
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TOP 150 STANDINGS

Teams and Individuals from January 1, 2025 to April 30, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Bryan	Bomba	14	\$24,096,800	3	\$3,384,999	17	\$27,481,799
2	Nicholas	Solano	38	\$22,564,175	0	\$0	38	\$22,564,175
3	Dawn	McKenna	6	\$9,657,500	9	\$12,631,232	15	\$22,288,732
4	Tim	Schiller	14	\$10,102,500	17	\$11,541,635	31	\$21,644,135
5	Lance	Kammes	22	\$12,614,900	13	\$7,177,000	35	\$19,791,900
6	Maureen	Rooney	15	\$10,708,500	13	\$7,806,000	28	\$18,514,500
7	Daynae	Gaudio	37	\$17,821,385	0	\$0	37	\$17,821,385
8	Linda	Little	30	\$15,045,490	0	\$0	30	\$15,045,490
9	Sabrina	Glover	6	\$4,296,000	15	\$10,231,500	21	\$14,527,500
10	Kim	Preusch	8	\$7,589,011	6	\$6,294,000	14	\$13,883,011
11	Christine	Wilczek	16	\$11,564,300	3	\$2,010,000	19	\$13,574,300
12	Alice	Chin	8	\$8,309,000	7	\$4,040,137	15	\$12,349,137
13	Jan	Morel	6	\$10,005,000	2	\$2,075,000	8	\$12,080,000
14	Nathan	Stillwell	9	\$6,113,279	8	\$5,084,990	17	\$11,198,269
15	Kelly	Stetler	5	\$4,847,800	5	\$6,206,000	10	\$11,053,800
16	Larysa	Domino	7	\$7,955,000	2	\$2,615,000	9	\$10,570,000
17	Julie	Schwager	5	\$5,564,900	5	\$4,554,000	10	\$10,118,900
18	Patty	Wardlow	6	\$3,240,000	10	\$6,649,600	16	\$9,889,600
19	Renee	Hughes	6	\$4,857,875	6	\$4,957,000	12	\$9,814,875
20	Bridget	Salela	5	\$4,671,000	6	\$4,828,600	11	\$9,499,600
21	Pat	Murray	10	\$6,532,400	7	\$2,797,000	17	\$9,329,400
22	Linda	Feinstein	7	\$5,085,500	5	\$3,890,000	12	\$8,975,500
23	William	White	5	\$5,344,000	5	\$3,573,000	10	\$8,917,000
24	Lori	Johanneson	7	\$4,978,000	4	\$3,760,000	11	\$8,738,000
25	Holley	Kedzior	7	\$5,198,000	5	\$3,525,400	12	\$8,723,400
26	Jennifer	laccino	2	\$1,613,500	6	\$6,350,000	8	\$7,963,500
27	Jill	Clark	6	\$7,465,000	1	\$480,000	7	\$7,945,000
28	Elaine	Pagels	6	\$3,671,500	6	\$3,965,500	12	\$7,637,000
29	Diane	Salach	0	\$0	4	\$7,408,000	4	\$7,408,000
30	Jackie	Angiello	7	\$3,958,900	5	\$3,393,900	12	\$7,352,800
31	Sarah	Leonard	4	\$1,777,900	16	\$5,544,100	20	\$7,322,000
32	Keith	McMahon	6	\$3,839,000	4	\$3,462,000	10	\$7,301,000
33	Virginia	Jackson	4	\$3,107,000	5	\$4,148,800	9	\$7,255,800
34	Natalie	Weber	4	\$4,100,000	3	\$3,104,500	7	\$7,204,500

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Natasha	Miller	9	\$6,778,000	0	\$0	9	\$6,778,000
36	Tom	Fosnot	12	\$5,355,000	3	\$1,370,000	15	\$6,725,000
37	Lydia	Memeti	1	\$985,000	2	\$5,678,888	3	\$6,663,888
38	Trevor	Pauling	5	\$6,659,000	0	\$0	5	\$6,659,000
39	Wendy	Pawlak	8	\$4,123,500	5	\$2,260,000	13	\$6,383,500
40	Katie	Minott	3	\$4,215,000	3	\$2,124,500	6	\$6,339,500
41	Julie	Kaczor	3	\$3,085,000	3	\$3,226,000	6	\$6,311,000
42	Joseph	Champagne	6	\$4,019,900	4	\$2,289,000	10	\$6,308,900
43	Kris	Berger	3	\$3,250,000	3	\$2,999,000	6	\$6,249,000
44	Courtney	Bohnen	6	\$4,365,000	3	\$1,852,500	9	\$6,217,500
45	Susan	Hoerster	2	\$1,040,000	8	\$5,137,500	10	\$6,177,500
46	Lisa	Wolf	9	\$5,057,900	3	\$1,107,500	12	\$6,165,400
47	Ryan	Cherney	10	\$6,130,827	0	\$0	10	\$6,130,827
48	Michael	Muisenga	4	\$5,088,129	2	\$895,000	6	\$5,983,129
49	David	Aranki	3	\$5,968,632	0	\$0	3	\$5,968,632
50	Mike	Berg	11	\$4,173,900	2	\$1,656,000	13	\$5,829,900

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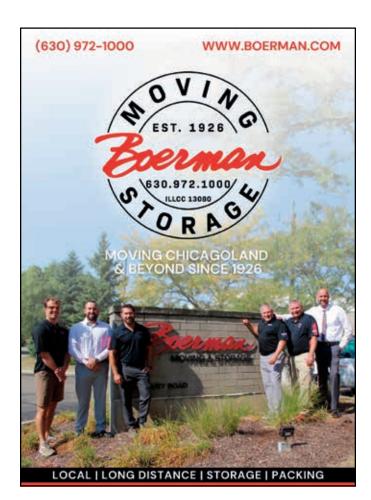
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TOP 150 STANDINGS

Teams and Individuals from January 1, 2025 to April 30, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Katherine	Karvelas	2	\$2,635,000	2	\$3,185,000	4	\$5,820,000
52	Melissa	Montanye	2	\$3,275,000	1	\$2,535,000	3	\$5,810,000
53	Michael	Thornton	7	\$2,068,000	8	\$3,701,400	15	\$5,769,400
54	Harris	Ali	2	\$1,300,000	6	\$4,465,000	8	\$5,765,000
55	Bernard	Cobb	7	\$4,719,500	2	\$836,600	9	\$5,556,100
56	Gail	Niermeyer	2	\$2,365,000	3	\$3,175,000	5	\$5,540,000
57	Rick	OHalloran	5	\$3,462,750	3	\$2,010,500	8	\$5,473,250
58	Jeffrey	Proctor	4	\$3,911,042	3	\$1,531,200	7	\$5,442,242
59	Daniel	Close	0	\$0	3	\$5,430,000	3	\$5,430,000
60	Saulius	Galinskas	4	\$4,459,999	1	\$950,000	5	\$5,409,999
61	Lauren	Walz	3	\$4,857,500	1	\$530,000	4	\$5,387,500
62	Justin	Greenberg	4	\$1,402,500	8	\$3,946,656	12	\$5,349,156
63	Brandon	Blankenship	6	\$2,550,000	5	\$2,764,345	11	\$5,314,345
64	Kimberly	Brown-Lewis	5	\$1,862,000	7	\$3,380,500	12	\$5,242,500
65	Stacey	Harvey	2	\$2,474,000	3	\$2,754,000	5	\$5,228,000
66	Briana	Murray	1	\$1,200,000	3	\$4,015,000	4	\$5,215,000
67	Juliet	Mills-Holubowicz	2	\$1,745,000	2	\$3,447,500	4	\$5,192,500
68	Lisa	Byrne	6	\$2,986,555	4	\$2,024,000	10	\$5,010,555
69	Penny	O'Brien	4	\$3,235,000	3	\$1,681,500	7	\$4,916,500
70	Beth	Burtt	3	\$3,655,000	2	\$1,215,000	5	\$4,870,000
71	Jaclyn	Manrique	1	\$1,340,000	3	\$3,475,000	4	\$4,815,000
72	Denis	Horgan	6	\$2,530,000	6	\$2,215,950	12	\$4,745,950
73	Jennifer	Drohan	7	\$3,866,500	1	\$875,000	8	\$4,741,500
74	Ginny	Leamy	5	\$1,494,000	6	\$3,247,500	11	\$4,741,500
75	Carl	Cho	3	\$1,187,000	6	\$3,522,600	9	\$4,709,600
76	Lina	Shah	4	\$3,950,000	1	\$625,000	5	\$4,575,000
77	Sarah	Machmouchi	6	\$2,109,000	6	\$2,422,000	12	\$4,531,000
78	Ginny	Stewart	3	\$4,495,000	0	\$0	3	\$4,495,000
79	Subhapriya	Lakshmanan	4	\$2,070,000	5	\$2,416,900	9	\$4,486,900
80	Ivan	Santos	13	\$4,481,400	0	\$0	13	\$4,481,400
81	Casselyn	Tertell	3	\$2,310,500	4	\$2,112,500	7	\$4,423,000
82	Angela	Testa-Kerivan	5	\$2,962,500	3	\$1,445,000	8	\$4,407,500
83	Mary	Braatz	5	\$3,287,100	2	\$1,083,000	7	\$4,370,100
84	Melanie	Young	7	\$3,525,700	2	\$812,000	9	\$4,337,700

#	First Name	Last Name	List#	List \$	Sell #	Sell \$	Total #	Total \$
85	Natalie	Ryan	1	\$2,800,000	1	\$1,530,000	2	\$4,330,000
86	Julie	Sutton	1	\$975,000	2	\$3,310,000	3	\$4,285,000
87	Daniel	Firks	3	\$3,010,000	3	\$1,251,500	6	\$4,261,500
88	Rosaria	Becker	0	\$0	4	\$4,247,500	4	\$4,247,500
89	Mike	Long	6	\$3,344,845	1	\$896,000	7	\$4,240,845
90	Deb	Ritter	4	\$2,409,000	4	\$1,790,800	8	\$4,199,800
91	Jack	Brennan	1	\$870,000	4	\$3,315,000	5	\$4,185,000
92	Paul	Mancini	1	\$475,000	4	\$3,624,000	5	\$4,099,000
93	Meredith	Lannert	3	\$2,692,000	3	\$1,392,000	6	\$4,084,000
94	Simran	Dua	2	\$1,367,000	6	\$2,695,130	8	\$4,062,130
95	Sairavi	Suribhotla	7	\$3,637,001	1	\$410,000	8	\$4,047,001
96	Linda	Thomas	4	\$1,611,000	5	\$2,355,180	9	\$3,966,180
97	Charles	McCann	6	\$2,393,900	4	\$1,562,000	10	\$3,955,900
98	Tracy	Tran	5	\$1,877,000	6	\$2,039,500	11	\$3,916,500
99	David	Swanson	1	\$680,000	5	\$3,188,000	6	\$3,868,000
100	Afrouz	Kameli	1	\$1,199,000	5	\$2,652,997	6	\$3,851,997

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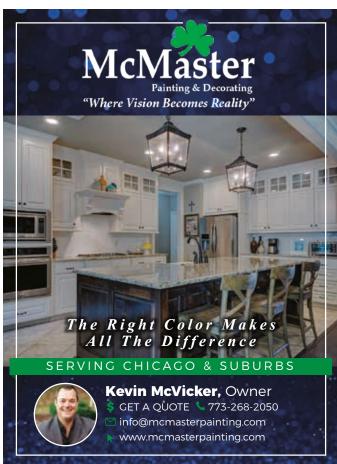




38 - June 2025

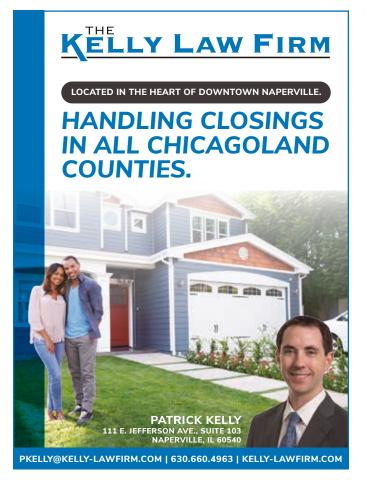
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TOP 150 STANDINGS

Teams and Individuals from January 1, 2025 to April 30, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Christina	Lotzer	0	\$0	1	\$3,850,000	1	\$3,850,000
102	Mary	Myzia	1	\$995,000	2	\$2,848,900	3	\$3,843,900
103	Margaret	Giffin	4	\$2,780,000	2	\$1,050,000	6	\$3,830,000
104	Margaret	Noldan	1	\$2,175,000	1	\$1,648,000	2	\$3,823,000
105	Michael	Tovella	1	\$220,000	2	\$3,589,000	3	\$3,809,000
106	Douglas	MacArtney	0	\$0	4	\$3,798,000	4	\$3,798,000
107	Mateen	Ansari	1	\$3,788,888	0	\$0	1	\$3,788,888
108	Arlene	Scott	4	\$2,039,679	3	\$1,739,679	7	\$3,779,358
109	Victoria	Tan	2	\$1,070,000	6	\$2,694,499	8	\$3,764,499
110	Daniel	Czuba	7	\$2,872,000	2	\$890,000	9	\$3,762,000
111	Zahara	Bazigos	2	\$875,000	4	\$2,872,500	6	\$3,747,500
112	Tracy	Anderson	1	\$355,000	3	\$3,378,700	4	\$3,733,700
113	Puneet	Kapoor	2	\$2,111,000	3	\$1,580,000	5	\$3,691,000
114	Christopher	Paradis	0	\$0	8	\$3,676,700	8	\$3,676,700
115	Shanon	Tully	5	\$3,676,500	0	\$0	5	\$3,676,500
116	Donna	Glazer	5	\$1,864,000	4	\$1,799,500	9	\$3,663,500
117	Liz	Ruiz	2	\$1,895,500	3	\$1,752,000	5	\$3,647,500
118	Kimberly	Rivera	0	\$0	3	\$3,636,500	3	\$3,636,500
119	Beth	Gorz	5	\$2,996,000	1	\$635,375	6	\$3,631,375
120	Mary Beth	Ryan	2	\$1,444,000	3	\$2,165,500	5	\$3,609,500
121	Agnes	Czaja	4	\$2,855,000	2	\$745,000	6	\$3,600,000
122	Fabio	Brancati	2	\$740,000	4	\$2,845,000	6	\$3,585,000
123	Laura	Thon	7	\$2,385,000	3	\$1,178,000	10	\$3,563,000
124	Samuel	Lubeck	0	\$0	5	\$3,511,000	5	\$3,511,000
125	Kelly	Schmidt	1	\$410,000	3	\$3,083,000	4	\$3,493,000
126	Matt	Laricy	2	\$801,000	7	\$2,687,000	9	\$3,488,000
127	Tom	Makinney	2	\$2,052,000	2	\$1,388,000	4	\$3,440,000
128	Marty	Dunne	3	\$3,070,000	1	\$370,000	4	\$3,440,000
129	Ben	Lalez	0	\$0	4	\$3,429,119	4	\$3,429,119
130	Debra	Cuchna	4	\$2,675,500	2	\$735,000	6	\$3,410,500
131	Vipin	Gulati	2	\$860,000	6	\$2,550,000	8	\$3,410,000
132	Eva	Burns	2	\$1,535,000	4	\$1,855,000	6	\$3,390,000
133	Nicole	Bokich	1	\$1,700,000	3	\$1,690,000	4	\$3,390,000
134	Kristine	Kramer	2	\$3,380,000	0	\$0	2	\$3,380,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Chris	Pequet	1	\$1,235,000	2	\$2,110,000	3	\$3,345,000
136	Chris	Ingraffia	12	\$1,664,000	12	\$1,664,000	24	\$3,328,000
137	Kimberly	Heller	5	\$1,879,500	3	\$1,442,000	8	\$3,321,500
138	Jennifer	Newsom	1	\$1,079,000	3	\$2,237,000	4	\$3,316,000
139	Rose	Pagonis	2	\$1,943,750	2	\$1,362,500	4	\$3,306,250
140	Kim	Moustis	3	\$985,450	7	\$2,304,050	10	\$3,289,500
141	Lance	Kirshner	1	\$477,434	3	\$2,801,000	4	\$3,278,434
142	Diane	Coyle	4	\$1,704,000	3	\$1,570,000	7	\$3,274,000
143	Pasquale	Selvaggio	1	\$610,000	3	\$2,660,891	4	\$3,270,891
144	Jen	Goodale	2	\$1,900,000	2	\$1,355,000	4	\$3,255,000
145	Thomas	Pilafas	3	\$2,200,000	1	\$1,025,000	4	\$3,225,000
146	Julie	Roback	6	\$3,203,000	0	\$0	6	\$3,203,000
147	Laura	McGreal	4	\$1,296,500	3	\$1,879,500	7	\$3,176,000
148	John	Salidas	1	\$345,000	1	\$2,825,000	2	\$3,170,000
149	Rutul	Parekh	7	\$1,879,001	5	\$1,285,551	12	\$3,164,552
150	Marianne	Kearney	2	\$1,480,000	3	\$1,680,000	5	\$3,160,000

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