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JUNE 2025

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MEET

Dede & Jens
Persson
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Brokerage Spotlight
Robinson Sotheby's
International Realty

Sponsor Spotlight
Jersey Mike's Blue Ash

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Meet
**Dede & Jens
 PERSSON**
with Sibcy Cline



Self-Made Entrepreneurs Discovered Their Passion in Real Estate

WRITTEN BY ELIZABETH MCCABE
 PHOTO CREDIT: KRISTA SILZ WITH
 CINCY PHOTO PRO

“We love what we do.”

If you think real estate is just about listings and lockboxes, you haven’t met Dede and Jens Persson. With a combined 29 years of licensing—Jens for 15, Dede for 14—this dynamic husband-and-wife duo didn’t stumble into the business; they stormed in, fueled by a lifetime of entrepreneurial hustle. As leaders of The Persson Group at Sibcy Cline, they’ve shepherded over \$180 million in sales, including a staggering \$24 million last year alone.

It All Started With Funnels
 Long before “For Sale” signs lined their Sellers’ lawns, Dede and Jens were building businesses from the ground up.

After graduating from Lake Forest College just outside of Chicago, Illinois, Dede stayed in the area and dove into the fast-paced world of architectural design administration. She began her career with Knauer Inc., an architectural design firm based in Deerfield, Illinois, specializing in remodeling hotels, casinos, and restaurants. It was an

exciting introduction to business operations and project management, laying a solid foundation for what would come.

After getting married, they bought personal residences which they updated and sold after two years each - four homes in the same subdivision, with neighbor friends exclaiming that Dede and Jens were beautifying the neighborhood, one house at a time. This was their intro to the real estate arena.

With two kids in tow, they made a move North

to Wisconsin Dells—a tourist hotspot known for its waterparks and family attractions. Jens had recently patented a clever invention: a funnel that compressed onto the top of gallon milk jugs, creating a simple but highly effective tool. Selling for just a dollar each, these funnels quickly gained national traction. However, as Dede puts it, “You can only earn so much selling funnels for a dollar.”

Looking to expand, they began distributing products from other manufacturers and soon opened their

own retail store, Wild Bird Lodge. The Lodge offered a unique selection of bird-related merchandise that set it apart from anything else in the area. Alongside the retail store, they launched a thriving catalog and online business, now hitting every possible market—store owners, direct consumers, and online shoppers. Orders were pouring in from coast to coast, and they were shipping gourmet birdseed, feeders, and gifts far and wide.

As shipping demands grew, so did their ambitions. They opened Fitfill Pack & Ship, the only UPS-authorized outlet in the area. In a tourist town like Wisconsin Dells, it was a golden opportunity. Hotels and waterparks overflowed with vacationers who inevitably left behind

swimsuits, souvenirs, and other essentials. Fitfill Pack & Ship made it easy for these items to find their way home, picking up daily lost-and-found collections with their trusty PT Cruiser. “It was like printing money,” Dede laughs. They stayed so busy, it was unbelievable. The store was the #1 shipping outlet in the State of Wisconsin.

Eventually, with both businesses booming, they made the decision to sell Wild Bird Lodge and Fitfill Pack & Ship. Ready for a new chapter, they moved back home to Cincinnati—where Dede’s roots run deep—to continue their entrepreneurial adventures as well as their focus on family.

A Natural Transition
The Perssons sold their Wisconsin enterprises

and moved back to Cincinnati in 2008—Dede helping her sister with a newborn, and Jens transitioning to sales with Brinks Home Security. It was soon clear that their passion for real estate needed to be implemented. Sibcy Cline was the only consideration, as the relationship between Dede’s family and the Sibcy family reaches several generations. Jens earned his real estate license in 2010 and was Rookie of the Year before Dede jumped in, licensed in 2011.

“His first year was so busy, I had to help,” Dede remembers. Their extensive hands-on experience, coupled with Jens’ handyman roots and Dede’s knack for customer



relationships, made The Persson Group a force to be reckoned with.

Dede and Jens have lived in the same house in Cincinnati, eliminating their impulsive habit in Illinois of buying and selling when touring through open houses as a hobby. Rather than moving, they have renovated their home with The Robert Lucke Group, building a strong, ongoing relationship with the builder, including representation of Lucke’s home in HOMEARAMA ® 2024.

The Power of People
Today, the Persson Group is seven strong: Dede, Jens,

and five talented real estate professionals spanning three generations of family and friends. It’s a team built not just on skill, but on genuine relationships.

Leading the way are Dede, with 14 years of real estate experience, and Jens, who brings 15 years of industry knowledge to the table. Dede’s uncle, Rick Block, offers great insight from his many transactions over the past 27 years, and Rick’s daughter-in-law, Gwen Roemer, has been working alongside the team for 9 years, adding her own layer of professionalism and care. And Ruben McMillan,

Dede’s first cousin’s husband, has been part of the team for 8 years.

The connections extend also to the next generation—Dede and Jens’ son, Erik Persson, who has been a licensed agent for over 5 years and now a Sales Vice President, is grooming for the lead role. The Persson Group was looking to expand the team and added Maeve Beck, who joined the industry 3 years ago. She has both her Ohio and Kentucky license, allowing for further reach. Fun fact: Maeve and Erik met at a Sibcy Cline event at the Cincinnati Art Museum, where they struck

“Clients come and go, but other agents? You’ll work with them again and again.”

up a conversation. They’ve been dating now for almost two years!

It’s the connection with the agent community that resonates the most. “Clients come and go,” Dede reflects, “but other agents? You’ll work with them again and



again.” That perspective shapes everything they do. It’s important to the team that they provide a smooth and pleasant transaction for all parties involved, including the agent on the other side. They treasure their friendships with the other agents.

At its heart, real estate isn’t just about houses. It’s about the people—and The Persson Group is proof that when relationships come first, everything else falls into place.

Seven Rescue Dogs and One Epic Bar

Off the clock, you’ll find the Perssons entertaining—often poolside at their Cincinnati home, where “NOONERS,” their fully-stocked, six-tap commercial bar, flows as freely as their laughter.

“NOONERS has its own Facebook page, with over 200 members now,” says Dede. She and Jens host gatherings on a regular basis, with birthday parties and reunions and holiday parties

thrown in periodically, too. “We like to have fun, and that’s very important to us,” she adds. The attendees? Usually other real estate agents! While Dede and Jens are not in management at Sibcy Cline, it is a goal of theirs to bring camaraderie to the office environment. “It’s important for everyone to have connections and love what they do.”

Other attendees of these gatherings are the pups... Dede and Jens are devoted collectors of rescue dogs (seven and counting!).



Interestingly enough, none of the dogs like to swim in the pool.

Making the Headlines

Growing up, Dede and her twin sister, Sarah Zmary, carried the last name “Gay”—which, in the teasing world of childhood, felt like a never-ending punchline. “We were known as the ‘Gay twins,’” Dede laughs. “It was crazy. I couldn’t wait to get married and change my name!” Little did she know, fate had a sense of humor. When she met Jens Persson and tied the knot, their

wedding announcement proudly proclaimed a “Gay Persson Wedding.” The name caught so much attention that it somehow landed the Indian Hill Living article on The Tonight Show with Jay Leno in his famous “Headlines” segment. Holding up their wedding announcement, Jay joked, “The government might not agree with this—but here’s a Gay Persson wedding!” It was 1996, and suddenly Dede and Jens were national news. Even with a new last name, Dede decided to keep “Gay” as her middle name—a little wink at the hilarious twist that made their love story unforgettable.

The Persson Promise

Whether they’re unlocking doors or hosting friends and family, Dede and Jens Persson bring relentless energy, genuine warmth, and entrepreneurial savvy to every interaction. No shortcuts. No smoke and mirrors. Just two self-made pros redefining real estate—one relationship at a time.

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WRITTEN BY ELIZABETH MCCABE
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Elevating Cincinnati's Luxury Real Estate Market

Robinson Sotheby's International Realty stands out in the Cincinnati real estate market for its exceptional service, its strong values, and its powerful global reach. Founded 40 years ago, the brokerage started as a high-quality, service-oriented boutique company, and 15 years ago, it became the exclusive representative of Sotheby's International Realty in the Greater Cincinnati area. The partnership with Sotheby's has proven to be a game-changer, bringing unmatched advantages for both clients and agents.





Setting Themselves Apart

What sets Robinson Sotheby's apart from other brokerages in the area? According to Lee Robinson, Broker of Robinson Sotheby's, it's the firm's connection to the renowned Sotheby's International Realty brand. "We are completely different from the standpoint of our national and international reach as well as our well-known, best-in-industry marketing. Sotheby's is a 280-year-old, highly respected brand that for decades has been a part of the largest real estate conglomerate in the United States, which also owns other well-known brands such as Coldwell Banker, Century 21, ERA, Better Homes & Gardens, etc. Sotheby's is their flagship brand," Lee shares.

The brokerage's unique culture also plays a key role in its success. Lee explains, "All of our advisors are sincere, honest, and very service-oriented. Being skillful in our industry is an important part of the equation as well." It's clear that Robinson Sotheby's values integrity and service, traits that are essential to their approach in real estate.

The partnership with Sotheby's has evolved the brokerage, opening doors to a broader network and global opportunities. Lee explains, "We were not initially interested in an affiliation; however, when Sotheby's came to us after doing their independent research of brokers in the region, we were honored to glean their interest. We felt no immediate need to

affiliate with Sotheby's, but after ten months of due diligence, it was apparent that they are in a league of their own. Their strength opens doors that we may not have been able to achieve on our own."

“

All of our advisors are sincere, honest, and very service-oriented. **Being skillful in our industry is an important part of the equation as well.**”

Empowering Agents

Robinson Sotheby's believes in empowering their agents to achieve their highest potential, both professionally and personally. Lee adds, "As a real estate broker with exceptional experience and contacts, I enjoy passing on the finer points of how to achieve the highest goals possible. I don't just talk the talk, I walk the walk." As the #2 agent in Ohio, Lee's approach speaks for itself—Robinson Sotheby's has some of the highest per-agent productivity in the region, and possibly even the state.





When asked about the future of the Cincinnati luxury real estate market, Lee notes a challenge: "I predict that the biggest influences will be the lack of inventory connected to sellers being glued into their existing 3% mortgages, and if the financial markets remain in flux as they are in the Spring of 2025, it will throw many buyers onto the sidelines. Depending on the overall economy, we could be in for an extended rough ride."

For agents considering a move to a new brokerage, Lee offers valuable advice: "I'd recommend agents be smart about their choice of brokerages. Many agents make foolish choices based primarily on commission splits with no thought to leadership, marketing, brand benefits, or long-term growth. I frequently see agents from other companies that I know would be considerably more successful if they selected the best brokerage for their individual needs and goals."

Leading with Impact

Outside of real estate, Robinson Sotheby's is also dedicated to giving back to the community. Their agents are involved in several philanthropic activities, including the Toys for Tots fund drive during Christmas, volunteering at the Free Store Foodbank, and supporting various local organizations such as the United Way Tocqueville Society and the Cincinnati Historical Society. One of their advisors even received the Community Service Award from the Realtor Association of Greater



Cincinnati. As Lee proudly shares, "Our agents are involved with a variety of volunteering and giving opportunities."

Robinson Sotheby's International Realty continues to be a standout brokerage in the Cincinnati area, offering unparalleled service, a global network, and a culture that fosters growth and success. Whether you're an agent looking to take your career to new heights or a client searching for expert guidance in the luxury real estate market, Robinson Sotheby's stands ready to exceed expectations.

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– Ryan Kiefer, First Community Mortgage

When it comes to event catering in Cincinnati, there’s one name that’s become synonymous with quality, reliability, and flavor: **Jersey Mike’s Blue Ash** at Cornell Plaza. Whether you’re feeding a cozy group of eight or a bustling crowd of 800, Wyatt Moore and his team have got you covered—and they do it with a sub above attitude!

Wyatt Moore, co-owner of Jersey Mike’s Blue Ash LLC, has been part of the Jersey Mike’s family since 2021 when they took over the beloved location, originally opened in 1989. Cincinnati was one of the first cities outside of New Jersey to embrace the brand’s iconic, fresh-sliced, fresh-grilled philosophy—and locals have been hooked ever since.

“I was in charge of catering for the Mortgage Banker Golf Outing last summer, and Wyatt and his team made it so simple,” shares **Rob Diederichsen of PrimeLending**. “With a two-minute phone call, I had lunch figured out—and they even delivered!”

Don’t Go Hungry at Your Next Event—

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Why Jersey Mike's?

Wyatt says it best: "It's the quality. It's the integrity. It's the way they operate—with customer service at the center of everything. 'A sub above' is more than just a slogan—it's the attitude you're presented with when you walk through our doors." Fresh bread baked daily, meats and cheeses sliced right in front of you, crisp veggies prepared every morning—it's a culinary experience in a simple sandwich.

At Jersey Mike's Blue Ash, they're not just slinging subs—they're crafting experiences. Whether you crave cold cuts, a hot Philly cheesesteak, or a healthier sub in a tub (hello, gluten-free options!), there's something for everyone.

Catering That's Crazy Good—and Crazy Easy!

If you're planning an event, Jersey Mike's Blue Ash makes catering a breeze. You'll love the flexibility, whether you need individually boxed lunches (perfect for grab-and-go at golf outings or shuttle events) or beautifully arranged mini sandwich platters complete with toppings on the side.

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- **A la carte chips and cookies:** Because no event is complete without a sweet treat.

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"We love using Jersey Mike's for our real estate events. There are so many options to make everyone happy. Every time the order is accurate, punctual, and delicious. Couldn't ask for a better catering partner," raves **Andy Dowdy of U-Mortgage**.

Meet the Team

While Wyatt balances his time between Jersey Mike's and running the Tyler Moore Insurance Agency, day-to-day operations at Jersey Mike's Blue Ash are powered by Brandon Bradley, co-owner and operator, who ensures every sandwich—and every event—is a success.

Jersey Mike's isn't just about subs—they're about giving back. Every March, the company hosts a Day of Giving, donating 100% of sales to local charities. This year alone, the Blue Ash location raised a whopping \$13,600 for CancerFree KIDS, contributing to the Cincinnati region's \$300,000 total!

Bonus for Real Estate Pros

Heads up, Cincinnati real estate professionals: You'll never pay full price at Jersey Mike's Blue Ash! Wyatt and his team are all about supporting the community they serve.

CONTACT US!

Jersey Mike's Blue Ash
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Blue Ash, OH 45241
(513) 510-4282
jerseymikes.com/2002/blue-ash-oh

Hungry yet? The next time you're planning an event—whether it's a team meeting, an open house, a corporate gathering, or a family celebration—skip the stress and go for a sub above. Call Jersey Mike's Blue Ash at Cornell Plaza and let Wyatt, Brandon, and the team make you the hero of your event.

Check them out on Facebook for the latest updates and specials!





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TOP 150 STANDINGS

Individuals | By Volume Jan 1- April 30 as of May 12th, 2025 at 11:33AM

Rank	Name	Office	Total	Volume
1	Julie K. Back	Sibcy Cline	31	\$49,574,168
2	Scott A. Oyler	Coldwell Banker Realty	64	\$45,389,484
3	Ragan R. McKinney	Ragan McKinney Real Estate	108	\$42,284,991
4	Peter D. Chabris	Keller Williams Seven Hills Re	105	\$30,638,469
5	Rick J. Finn	Coldwell Banker Realty	52	\$26,252,904
6	Shelley Miller Reed	Coldwell Banker Realty	23	\$23,633,500
7	Allison Thornton	Sibcy Cline	11	\$21,290,000
8	Amy Hackett Roe	Coldwell Banker Realty	22	\$20,651,000
9	Brittney Frietch	BF Realty	39	\$19,663,707
10	Andrew Gaydosh	eXp Realty	57	\$18,398,900
11	Heather McColaugh	BF Realty	31	\$17,631,432
12	Daniel Baron	Keller Williams Advisors	40	\$16,221,900
13	Holly Finn	Coldwell Banker Realty	31	\$15,388,900
14	Monika Deroussel	eXp Realty	33	\$14,573,300
15	Michael P. Hines	Coldwell Banker Realty	11	\$14,571,433
16	Ronald A. Bisher	Coldwell Banker Realty	35	\$13,769,700
17	Helena F. Cameron	Sibcy Cline	30	\$13,535,700
18	Andrea DeStefano	Sibcy Cline	16	\$13,276,598
19	Heather R. Herr	Private Real Estate Collection	32	\$13,264,950
20	Kevin E. Hildebrand	eXp Realty	33	\$13,204,425
21	Adam G. Marit	Real Link	36	\$11,398,860
22	Rakesh Ram	Coldwell Banker Realty	33	\$11,242,400
23	Cindy J. Shetterly	Keller Williams Distinctive Re	28	\$11,202,750
24	Tyler R. Minges	Huff Realty	30	\$10,598,100
25	Julia Packer P. Wesselkamper	Coldwell Banker Realty	20	\$10,087,800
26	Kelly Pear	Comey & Shepherd	15	\$9,891,400
27	Eleanor D. Kowalchik	Keller Williams Pinnacle Group	26	\$9,617,235
28	Robert Hines	Coldwell Banker Realty	11	\$9,455,691
29	Tyler McConnell	Comey & Shepherd	32	\$9,195,550
30	Heather Alley	Keller Williams Advisors	12	\$9,192,500
31	Zach Singler	Re/Max Local Experts	17	\$9,181,250
32	Bob Dorger	Comey & Shepherd	19	\$8,801,090
33	Tom Deutsch Jr.	Coldwell Banker Realty	31	\$8,799,700

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Individuals | By Volume Jan 1- April 30 as of May 12th, 2025 at 11:33AM

Rank	Name	Office	Total	Volume
34	Patrick J. Cagney	Coldwell Banker Realty	24	\$8,716,000
35	Larry L. Thinnis	Sibcy Cline	16	\$8,580,346
36	Jon L. Bowling	Re/Max Preferred Group	29	\$8,556,600
37	Linda T. Destefano	Sibcy Cline	13	\$8,526,598
38	Jeanne M. Rieder	Hoeting, Realtors	28	\$8,509,800
39	Molly E. Blenk	Comey & Shepherd	20	\$8,342,705
40	Kimberly K. Mansfield	Keller Williams Advisors	28	\$8,287,800
41	Celia B. Carroll	Sibcy Cline	10	\$8,243,350
42	Walter B. Gibler	Coldwell Banker Realty	19	\$8,089,900
43	Maura K. Cagney-Tipton	Coldwell Banker Realty	21	\$8,070,300
44	Courtne' C. Brass	Coldwell Banker Realty	20	\$8,056,000
45	Michael L. Murtland	Comey & Shepherd	30	\$7,989,500
46	Micha Gleisinger	Comey & Shepherd	9	\$7,823,560
47	Anna S. Bisher	Coldwell Banker Realty	21	\$7,818,700
48	Michelle E. Hudepohl	Coldwell Banker Realty	15	\$7,808,510
49	Flor D. McNally	Keller Williams Advisors	27	\$7,798,709
50	Elizabeth R. Mahoney	Sibcy Cline	12	\$7,729,200

Rank	Name	Office	Total	Volume
51	Rebecca A. Messenger	Comey & Shepherd	14	\$7,691,400
52	Michael C. Hinckley	Coldwell Banker Realty	7	\$7,684,500
53	Pete Kopf	Kopf Hunter Haas	10	\$7,599,500
54	Brice K. Allen	Coldwell Banker Realty	14	\$7,589,841
55	Jeri O'Brien-Lofgren	Sibcy Cline	12	\$7,560,850
56	Sue M. Miller	Comey & Shepherd	16	\$7,243,900
57	Myles Greely	Keller Williams Community Part	22	\$7,242,060
58	Megan S. Stacey	Coldwell Banker Realty	13	\$7,117,500
59	Tyler A. Smith	Re/Max United Associates	16	\$7,105,000
60	Amy L. Markowski	Real Brokerage Technologies	29	\$7,103,110
61	TJ Gausman	eXp Realty	20	\$7,078,800
62	Gregory J. Tassone	Coldwell Banker Realty	3	\$6,939,000
63	Adam A. Schupp	Sibcy Cline	23	\$6,868,625
64	Robert J. Mahoney	Sibcy Cline	11	\$6,859,200
65	Marc A. Cameron	Sibcy Cline	14	\$6,818,000
66	Adam D. Jessen	Re/Max United Associates	17	\$6,765,505
67	Oscar Asesyan	Coldwell Banker Realty	14	\$6,740,500
68	Nicholas Binkley	Comey & Shepherd	5	\$6,740,500
69	Mark Schupp	Sibcy Cline	25	\$6,725,476
70	Toni K. Louis	Re/Max Preferred Group	12	\$6,568,000
71	Nickolas G. Welage	Plum Tree Realty	14	\$6,559,500
72	Robyn L. Rhein	eXp Realty	15	\$6,531,750
73	Gordon G. Green	eXp Realty	11	\$6,489,900
74	Kathryn M. Cousino	Coldwell Banker Realty	4	\$6,440,000
75	Austin R. Castro	Coldwell Banker Heritage	9	\$6,437,000
76	Jamie Gabbard	Comey & Shepherd	21	\$6,414,500
77	Jon A. DeCurtins	ERA Real Solutions Realty	11	\$6,398,700
78	Tina A. Burton	Sibcy Cline	14	\$6,394,337
79	Regina M. Hamilton	Sibcy Cline	16	\$6,370,939
80	Megan L. Moore	Berkshire Hathaway HomeService	4	\$6,283,000
81	Michael W. Jordan	Jordan, Inc	14	\$6,249,590
82	Michael Stylski	Comey & Shepherd	8	\$6,207,200
83	Heather M. Stallmeyer	Coldwell Banker Realty	10	\$6,189,312
84	Maureen D. Pippin	Sibcy Cline	4	\$6,155,000

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- April 30 as of May 12th, 2025 at 11:33AM


Rank	Name	Office	Total	Volume
85	Andrew H. Homan	Coldwell Banker Realty	10	\$6,017,000
86	Ingrid K. Likes	Coldwell Banker Realty	10	\$6,017,000
87	Sue A. Wahl	Comey & Shepherd	14	\$5,993,900
88	Cheryl A. Ferry	Keller Williams Advisors	16	\$5,955,800
89	Sandi N. Wethington	eXp Realty	22	\$5,911,200
90	Ethan R. Bishop	Keller Williams Seven Hills Re	14	\$5,844,000
91	Heather S. Kopf	Kopf Hunter Haas	6	\$5,842,000
92	James E. Pitzer III	Coldwell Banker Realty	20	\$5,787,594
93	Tammy K. Thome	Keller Williams Seven Hills Re	17	\$5,705,800
94	Robert DiTomassi	Comey & Shepherd	11	\$5,557,500
95	Barbara Druffel	Comey & Shepherd	11	\$5,557,500
96	Christopher Parker	Re/Max Incompass	13	\$5,555,277
97	Mike Hildebrand	eXp Realty	14	\$5,546,400
98	Donald M. Johnson	Cutler Real Estate	15	\$5,537,554
99	Timothy J. Mahoney II	Sibcy Cline	6	\$5,522,462
100	Lesli D. Norris	Coldwell Banker Realty	12	\$5,520,500

Rank	Name	Office	Total	Volume
101	Jeff A. Rosa	eXp Realty	8	\$5,473,842
102	Jessica Bauer	Comey & Shepherd	19	\$5,463,000
103	Chris R. Waits	Sibcy Cline	15	\$5,443,500
104	Barbie Woehrmyer	Coldwell Banker Realty	16	\$5,443,000
105	Janelle A. Sprandel	Comey & Shepherd	15	\$5,424,500
106	Elizabeth Gerbus Akeley	Comey & Shepherd	10	\$5,410,400
107	Gina A. Dubell-Smith	eXp Realty	11	\$5,386,505
108	John Alley	Keller Williams Advisors	8	\$5,305,000
109	Kyle Mahoney	Sibcy Cline	8	\$5,278,794
110	Keli S. Williams	Sibcy Cline	14	\$5,270,500
111	Alexander Schafers	Re/Max United Associates	17	\$5,256,200
112	Beth Silber	Coldwell Banker Realty	13	\$5,149,340
113	Laura Wogen	Coldwell Banker Realty	10	\$5,136,000
114	Kathy M. Bryant	eXp Realty	7	\$5,100,842
115	Robert R. Smith	Coldwell Banker Realty	19	\$5,092,299
116	May Xuemei Wu	Comey & Shepherd	11	\$5,090,322
117	Jordan Fiore	eXp Realty	8	\$5,068,675
118	Anne V. Bedinghaus	Coldwell Banker Realty	18	\$5,068,600
119	Bre Sellers	Plum Tree Realty	16	\$5,054,700
120	Andrew M. Hersey	Fiv Realty Co Ohio	10	\$4,998,500
121	Kimberly D. Beyer	Re/Max Victory + Affiliates	10	\$4,973,400
122	Tyler Everidge	eXp Realty	7	\$4,937,000
123	Sarah Robben	Coldwell Banker Realty	9	\$4,931,500
124	Jack C. Hinckley	Coldwell Banker Realty	6	\$4,931,500
125	Brandi N. Howell	Private Real Estate Collection	24	\$4,921,300
126	Eric Sztanyo	Keller Williams Advisors	11	\$4,921,152
127	Keith T. Taylor	Comey & Shepherd	13	\$4,901,000
128	Kimberly K. Ballinger	Re/Max Preferred Group	18	\$4,844,500
129	Kathy J. Kramer	Sibcy Cline	10	\$4,839,900
130	Jason A. Sheppard	Coldwell Banker Realty	15	\$4,829,300
131	K. Michael Blum	Coldwell Banker Realty	11	\$4,814,900
132	Patrick Lach	Sibcy Cline	9	\$4,811,938
133	Tyler Dietz	Keller Williams Seven Hills Re	17	\$4,761,150
134	Nat Comisar	Sibcy Cline	11	\$4,745,000

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TOP 150 STANDINGS

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Rank	Name	Office	Total	Volume
135	Lee G. Robinson	Robinson Sotheby's Internat'l	5	\$4,727,500
136	Ryan Riddell	Keller Williams Community Part	19	\$4,687,600
137	Regina M. Miller	Coldwell Banker Heritage	16	\$4,664,800
138	Robert F. Stephens	Comey & Shepherd	11	\$4,610,900
139	Rebecca Oglesby	Walker Real Estate Advisors	22	\$4,610,500
140	Kelly M. Whelan	Sibcy Cline	10	\$4,604,075
141	Joan M. Lane-Isbell	Coldwell Banker Realty	9	\$4,593,300
142	Kate J. Bridgman	Comey & Shepherd	15	\$4,588,500
143	Amy L. Vilardo	Coldwell Banker Realty	11	\$4,578,000
144	Zachary Ferrell	Keller Williams Advisors	18	\$4,554,344
145	Evan Johnson	Cutler Real Estate	13	\$4,526,000
146	Trent S. Ferrell	Keller Williams Advisors	17	\$4,524,000
147	Debi L. Gerbus	Comey & Shepherd	8	\$4,467,400
148	Jackie L. Halderman	Sibcy Cline	13	\$4,427,900
149	Peter J. Duffy	Comey & Shepherd	14	\$4,408,900
150	Mukhabbat Nuritdinova	Plum Tree Realty	8	\$4,399,500

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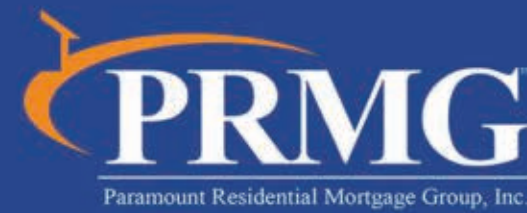




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