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Lauren Denato
Ad Strategist



Beth McCabe
Senior Writer



Krista Silz
Photographer



Brenna Smith
Photographer



Geneva Eilertson
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MEET

Matt Collins

WITH EXP REALTY

HE STARTED REAL ESTATE ON A DARE!

WRITTEN BY ELIZABETH MCCABE
PHOTO CREDIT: TIM CORBETT-SPANAGEL

“Wow, what a journey it’s been.”

That’s how Matt Collins reflects on the past decade—10 years of navigating the ever-evolving real estate industry, building a powerhouse business, and making an impact that extends far beyond the numbers. But here’s the kicker: he got started on a dare.

After moving to the Springboro area and seeing the process unfold firsthand “I told my wife, ‘Maybe I’ll get my real estate license.’ She said, ‘I dare you to do it,’” Matt shares with a grin. “So I did.” And with that Marine mindset we started down the path and it has continued to grow over the past 10 years.

What started as a casual challenge turned into a thriving career. Matt got licensed in June 2015 and by the end of that year—while still trying to determine if he was ‘interested’ in real estate versus ‘committed’ —he had already banked \$500K in GCI working part time. Once he knew the true gratification of helping people achieve home ownership and building wealth through real estate he became very focused. The following year he achieved \$2.1 million in volume. His numbers kept doubling, and by the time the world shut down during COVID, Matt hit a personal best with \$31 million in volume with building systems, mentoring the team and following the guidance of his coaches.

Today, Matt is in the Top 3% of MLS agents and has amassed a career volume of over \$134 million—including \$21.3 million in 2024 alone.

From Marine to Million-Dollar Producer

Matt’s story didn’t start with real estate. Born and raised in northern Ohio, he



joined the U.S. Marine Corps right out of high school.

“I knew I wasn’t ready for college,” he says. “The military gave me the chance to grow up and become the man I am today.”

He served four years active duty and achieved the rank of Sergeant, becoming a non-commissioned officer he received instruction and more importantly real world experience on

leading and still today he draws back on those experiences on how to keep moving forward.

“After the Marine Corps I jumped into corporate America with a tech firm as a Systems Engineer and In 2004, I left corporate America and launched a technology company in Liberty Township, Ohio. It started from an idea and grew into something big—we sold products in all 50 states and 6 countries before selling the company in 2015.”



You can be your own boss, but you have to be harder on yourself than any boss would be. Just because you're self-employed doesn't mean you're not working."

It was during the move to Springboro, Ohio, after selling the company, that Matt got bitten by the real estate bug. The real estate agent who helped with their home purchase was one of the top agents in the state, and the way she handled the transaction—flawlessly—left a mark.

"I thought, this is just customer service. That's what I built my tech company on. I can do this."

And he did.

Building Another Empire

Though he swore he'd never have employees again, real estate had other plans.

"I was three years in before I hired my executive assistant. That coaching I received made me realize I was doing it again—building another company."

Today, Matt leads a team of five licensed agents and three full-time admin staff. With eXp's powerful platform and his business savvy, he's scaled his operation efficiently and intentionally.

"I've done this twice in one lifetime, and that's something I don't take for granted."

Matt credits his military background and entrepreneurial roots for giving him the discipline and drive it takes to succeed.

"You can be your own boss, but you have to be harder on yourself than any boss would be. Just because you're self-employed doesn't mean you're not working."

He chuckles, "Sure, you can work in your pajamas and fuzzy bunny slippers, but you still have to go to work."

Paying It Forward

What fuels Matt now? Mentorship and expansion.

"I'm passionate about helping the next generation collapse time—whether through coaching, technology, or smarter systems. There's no easy button



“
It helps to keep
me humble and
reminds me to help
my neighbor. You
just never know
who needs to hear
a kind word.”

in real estate. It's not complicated, but it's not easy either.”

He's also got his sights set on something big: developing an entire community from the ground up.

“With the tools eXp delivers, we can expand horizontally or vertically. We know what it takes to succeed, and we can replicate that success in other markets.”

Family First

Matt and his wife, Kim, are a true power couple. Celebrating their 20th anniversary this year, Kim holds a master's in nursing and runs a body spa in Springboro, right next to Matt's real estate office.

“When we looked for a space, it had to fit both businesses. The left side is her spa; the right side is real estate. We work together, but not for each other. It's the best of both worlds.”

They share three grown kids who are each carving out their own unique paths. Matt finds joy in transitioning from a parent to more of a mentor.

“We love to travel—especially around the U.S. in the motorhome—and spend time outdoors when we can.”

The Heart Behind the Hustle

Behind the numbers and accomplishments, Matt remains deeply people-focused.

“I take every home and every family personally—sometimes to a fault. But helping someone achieve their dream of homeownership or guiding a family to their next chapter... that's what I love.”

He also keeps a coach to this day, always investing in growth and clarity.

“You've got to keep moving forward—even when it's uncomfortable. Especially then.” He remembers his days in the

Marines with the keep moving forward and never look back. Sometimes it's just about putting one foot in front of the other and moving yourself forward.

His advice for up-and-comers?

“Be a good person. Work hard. Keep your clients' best interests in mind—every single time. That's how you win.”

And his favorite quote?

“Encourage one another daily, as long as it is called Today.”

“It helps to keep me humble and reminds me to help my neighbor. You just never know who needs to hear a kind word,” he points out.

Wise words from a man who took a dare and turned it into a dream. Matt is an inspiration to others, skyrocketing to success in real estate and leaving a trail for others to follow in the process.

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Meet the Powerhouse Lending Team at

CrossCountry Mortgage

WRITTEN BY ELIZABETH MCCABE

“We’re a team of five—each with our own clients and referral partners—but united by a shared mission: to deliver extraordinary lending experiences through collaboration, innovation, and trust.”

A bold new chapter is underway for five of Cincinnati’s most respected mortgage professionals. Drew Stacey, Corey Grace, Geoff Bostick, Roland Weissman, and Joe Koester—each bringing a wealth of knowledge and years of experience—have officially joined **CrossCountry Mortgage (CCM)**. After working together at previous firms, the group made a strategic decision to transition to CCM, creating fresh energy, a reimagined culture, and an exciting opportunity to serve their clients and realtor partners even better.

Meet the Team

Joe Koester – 15 years at Eagle BANK and Guaranteed Rate

Roland Weissman – 18 years at Guaranteed Rate and former Colorado real estate broker

Drew Stacey – 17 years of experience; previously at Guaranteed Rate, Talmer Bank & Trust, First Place Bank, and National City Bank

Corey Grace – 20 years in mortgage banking; former branch manager at Guaranteed Rate; also served at 5/3 Bank and USBank

Geoff Bostick – 15-year veteran; 17 years of experience at Guaranteed Rate; past roles at PrimeLending, Union Savings Bank, and more

A Fresh Start, A Familiar Team

“We wanted to reintroduce ourselves to the community,” says Roland. “We’re the same trusted faces, now backed by a company that gives us better tools, stronger support, and the ability to offer our clients more.”

Together, this group represents hundreds of years of combined lending experience. Each member brings individual strengths, but it’s their collective dynamic that’s setting them apart. “We collaborate every day—trading ideas, troubleshooting complex deals, and staying ahead of trends,” says Joe. “Our office is a beehive of activity. We bounce ideas off each other constantly.”



Joseph Koester

“WE WANTED TO REINTRODUCE OURSELVES TO THE COMMUNITY,” SAYS ROLAND. “WE’RE THE SAME TRUSTED FACES, NOW BACKED BY A COMPANY THAT GIVES US BETTER TOOLS, STRONGER SUPPORT, AND THE ABILITY TO OFFER OUR CLIENTS MORE.”



Roland Weissman

Why CrossCountry Mortgage?

The decision to join CCM wasn’t made lightly. The team carefully evaluated their options and found CCM to be the perfect fit.

“We were drawn to the culture,” Roland explains. “CCM is headquartered in Ohio and shares our Midwestern values—work ethic, transparency, and integrity.” That alignment sealed the deal. CCM is also a recognized industry leader, with more than 700 branches across all 50 states and Puerto Rico. It’s the #1 retail mortgage lender in the country, with a well-earned reputation for being one of the best places to work.

“Most importantly,” Roland adds, “the move allows us to better serve our clients. We can now offer more competitive rates, faster closings—sometimes in as little as two weeks—and significantly lower closing costs.”

CrossCountry is also a national leader in non-qualified mortgage (non-QM) loans—products that fall outside traditional lending guidelines and are essential for clients with unique financial situations. “They’re one of the only lenders in the country securitizing these types of loans,” says Roland.

A Culture of Collaboration

While each loan officer maintains their own client base, the team thrives on daily collaboration. “We’ve created a culture that’s productive and genuinely enjoyable,” says Joe. “We’re not just coworkers—we’re friends. And we all show up every day ready to share ideas and support one another.”

That culture extends to their wider team as well. From processors to support staff, everyone has embraced the positive, transparent environment. “We’re only three months in, and people are already coming in with a pep in their step,” Roland says. “We wanted a culture where people are excited to come to work—and we’ve built that here.”

Local Expertise, Tailored Solutions

Though CCM has a national presence, the team emphasizes their local roots. “We’re not some online lender,” Joe states. “We’re here, in a beautiful office in Blue Ash, meeting clients face-to-face. That local connection matters.”

What sets them apart? “We bring a teacher’s heart to what we do,” says Roland. “I want my clients to feel educated and confident every step of the way.” Whether it’s walking someone through their first home purchase or helping a seasoned investor structure a portfolio loan, the team prides itself on clarity, communication, and responsiveness.

Their pre-approval letters carry serious weight in the Cincinnati market, often competing head-to-head with cash offers. “When we say a loan is going to close, it’s going to close,” Joe explains. “Our reputation is everything.”

Trusted Partners for Real Estate Professionals

For realtors, working with the right mortgage partner can make or break a deal. “We know we’re an extension of their

brand,” says Roland. “Our job is to elevate it. Top agents want experienced, well-staffed lenders who treat their clients like gold—and that’s what we deliver.”

The team also brings flexibility to meet clients where they are—weekends, evenings, in person or remote. “Buying a house should be exciting,” says Joe. “We take care of the mortgage piece so our clients can focus on the fun parts—like getting the keys.”

Looking Ahead

As they settle into their new roles, the team is focused on growth—both in business and culture. “We’re actively expanding our network of realtor partners,” says Joe. “At the same time, we’re fostering a culture of success where every team member feels valued and inspired.”

The group will also be featured individually in monthly spotlight ads throughout the year, giving clients and partners a closer look at each loan officer’s unique approach and expertise.

“We love what we do,” Roland shares. “For many clients, we’re the only financial professional they’ll work with. That’s an opportunity to truly make a difference—not just with a loan, but with knowledge, guidance, and care.”

With unmatched experience, a deep sense of community, and the firepower of CrossCountry Mortgage behind them, this dynamic group is ready to lead Cincinnati’s lending scene into the future—one happy homeowner at a time.

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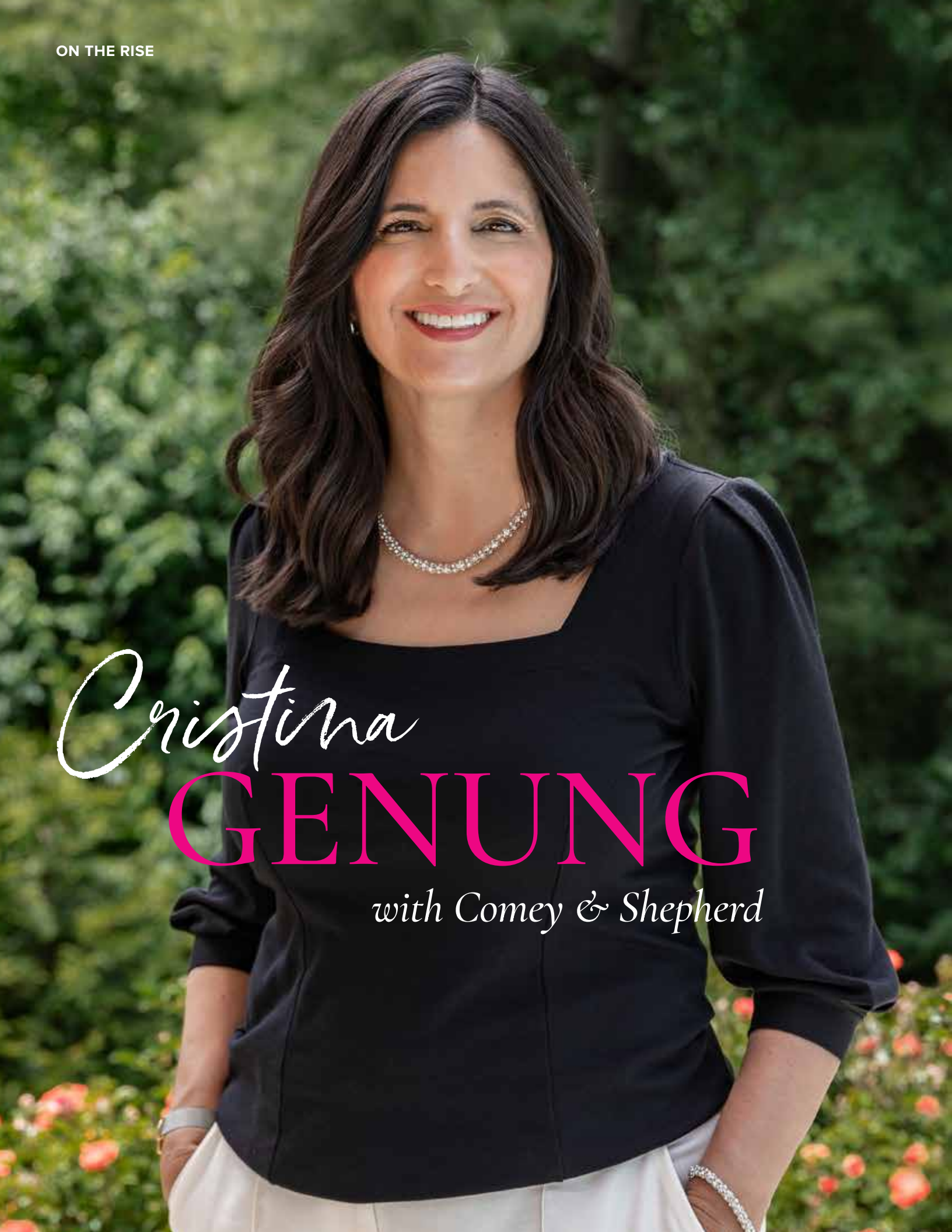
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WRITTEN BY ELIZABETH MCCABE
PHOTO CREDIT: BRENNIA SMITH

SHE FOUND HER PURPOSE AND PASSION IN REAL ESTATE!

“Whatever you do, work at it with all your heart, as working for the Lord, not for human masters.” – Colossians 3:23

Cristina Genung didn’t just step into real estate—she hit the ground running. Backed by a powerful combination of corporate sales savvy and heartfelt purpose, she’s become a rising star at Comey & Shepherd, building a business that’s both deeply personal and remarkably effective.

Before real estate came calling, Cristina spent a decade thriving in the fast-paced world of information technology sales, representing industry

leader CheckPoint Software Technologies. Her focus? Selling data security solutions and managing a network of systems integrators. But life had other plans. After raising five children and living abroad in Italy for seven years and Boston for five, Cristina found herself at a turning point when her youngest child started school.

“I had been drawn to real estate for many years,” she says. “Countless people had told me over the years that they thought I’d be a great realtor.” Encouraged by a friend from church, Cristina joined the Tim Roberts Group—and found the ideal blend of independence and

teamwork. “It’s been the best of both worlds. I have the freedom to run my own business, but I’m not alone.”

Since becoming a real estate agent five years ago, Cristina has built a thriving business rooted in faith, family, and fierce dedication. That dedication was put to the test in 2020, when she launched her career at the height of the pandemic. “It felt like being thrown into the deep end and having to learn to swim in deep waters,” she recalls. Thankfully, her previous business experience and support from a strong team helped her rise to the challenge.

The oldest of five daughters, Cristina was raised in Dallas,

Texas, in a family anchored by faith and resilience. Her father battled cancer for 17 years before passing away in 2009. “My parents raised tough women,” she says. “They always modeled and taught us to fight for those without a voice.” That ethos continues to shape Cristina’s approach to life and business—be the person who shows up, takes action, and lifts others.

Cristina’s journey has included bold moves—like leaving IT behind to live in Rome while her husband, Matt, pursued theology. Four of their five children were born in Italy, and the family later settled in Boston before making Cincinnati

their home. Now, Matt teaches at Mount St. Mary's Seminary, and the family is deeply rooted in their local community. "We absolutely LOVE Cincinnati," Cristina says with conviction.

And it shows. Cristina thrives on helping out-of-town buyers discover the hidden gems of the Queen City. "I love that I can wholeheartedly tell them how amazing our city is," she says. Her passion is matched by strategy. "I take a proactive approach," she explains. "Building rapport with listing agents, smart negotiation, and creative offer tactics—these are all part of helping my clients succeed."

Making Her Mark

Whether representing buyers or sellers, Cristina

brings a strategic mindset to every transaction. "It's about preparation, relationships, and being fully engaged in the process from start to finish," she emphasizes. On the listing side, she knows what it takes to position a property for success—leveraging pricing, staging, timing, and marketing to attract the right buyers.

Cristina credits her success not just to her own efforts but to collaboration—with her clients, her team, and other high-performing agents. "It's like an unspoken club," she says. "Working with stellar agents is one of my favorite parts of the job." She values the camaraderie of the real estate community and strives to be a supportive resource for others.

One of her favorite partnerships? The Ron Erdmann Group at Guaranteed Rate. "Together we have helped a lot of buyers realize their real estate dreams!"

Fueled by Family, Food, Faith, and Friends

But Cristina's world isn't all contracts and closings. Family is her heartbeat. She and Matt have been married for 22 years and are raising a vibrant brood: Giulia (19), a nursing major; Sophia, a lacrosse-loving high school senior; Andrew, a freshman who's all about football, track, and fishing; Elizabeth, an eighth grader with a passion for animals and nature; and Anna, a sporty seventh grader who thrives on friendship and fun.



The Genung home is full of life—and delicious food. "We are a HUGE foodie family," Cristina shares. From cooking together to running their renowned scratch-made parish Lenten fish fry, food is a shared passion. "We just wanted to have a kick-butt fish fry, and we pulled it off!" Cristina laughs.





“Don’t just sell them any house to get a sale. Sell them a house they will love for years to come.”

And yes—she sings. Cristina has a lifelong love of music and often lends her voice to weddings, funerals, fundraisers, and church events. In fact, she once sang with Seal’s drummer in a Catholic funk band! (How’s that for a fun fact?)

Beyond music, food, and faith, Cristina finds joy in genuine connection. She hosts client pool parties—not just for fun, but to build a sense of belonging. “It feels like more than business,” she says. “It’s about a place for people to find peace, plant roots, and make beautiful memories.”

Top Tips

Her advice to other agents? Think long-term. “Don’t just sell them any house to get a sale. Sell them a house they will love for years to come.” And cultivate lasting relationships—with clients and colleagues alike. “Take great care of people and you’ll never have to worry about where your next deal will come from.”

Cristina Genung is a force to be reckoned with—warm, wise, and unwavering in her commitment to serve with heart. She concludes, “We get to walk with people through exciting changes and sometimes tough changes.” Her faith, her family, and her clients inspire her to give it her all... and then some. After all, as her favorite verse reminds her:

“Whatever you do, work at it with all your heart, as working for the Lord.”

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- May 31 as of June 5th, 2025 at 6:18PM

Rank	Name	Office	Total	Volume
1	Scott A. Oyler	Coldwell Banker Realty	93	\$62,712,780
2	Julie K. Back	Sibcy Cline	38	\$57,910,118
3	Ragan R. McKinney	Ragan McKinney Real Estate	161	\$57,133,361
4	Peter D. Chabris	Keller Williams Seven Hills Re	146	\$42,512,669
5	Rick J. Finn	Coldwell Banker Realty	75	\$36,333,834
6	Shelley Miller Reed	Coldwell Banker Realty	30	\$28,918,500
7	Brittney Frietch	BF Realty	58	\$27,854,393
8	Amy Hackett Roe	Coldwell Banker Realty	30	\$26,740,000
9	Allison Thornton	Sibcy Cline	13	\$25,525,000
10	Monika Deroussel	eXp Realty	49	\$25,112,300
11	Daniel Baron	Keller Williams Advisors	57	\$23,590,479
12	Andrew Gaydosh	eXp Realty	71	\$23,358,050
13	Heather R. Herr	Private Real Estate Collection	48	\$23,168,150
14	Rakesh Ram	Coldwell Banker Realty	52	\$22,447,400
15	Heather McColaugh	BF Realty	43	\$22,329,832
16	Bob Dorger	Comey & Shepherd	35	\$21,341,090
17	Kevin E. Hildebrand	eXp Realty	54	\$20,305,025
18	Andrea DeStefano	Sibcy Cline	25	\$19,646,598
19	Holly Finn	Coldwell Banker Realty	41	\$19,086,300
20	Adam G. Marit	Real Link	52	\$18,384,810
21	Maura K. Cagney-Tipton	Coldwell Banker Realty	41	\$18,269,300
22	Patrick J. Cagney	Coldwell Banker Realty	44	\$18,227,500
23	Eleanor D. Kowalchik	Keller Williams Pinnacle Group	43	\$18,102,235
24	Ronald A. Bisher	Coldwell Banker Realty	48	\$17,485,300
25	Julia Packer P. Wesselkamper	Coldwell Banker Realty	26	\$16,466,924
26	Michael C. Hinckley	Coldwell Banker Realty	14	\$16,090,500
27	Helena F. Cameron	Sibcy Cline	35	\$15,753,844
28	Michael P. Hines	Coldwell Banker Realty	12	\$15,171,433
29	Cindy J. Shetterly	Keller Williams Distinctive Re	41	\$15,142,150
30	Heather Alley	Keller Williams Advisors	21	\$13,863,900
31	Robbie Dorger	Comey & Shepherd	21	\$13,715,740
32	Kimberly K. Mansfield	Keller Williams Advisors	46	\$13,704,387
33	Tyler R. Minges	Huff Realty	39	\$13,550,850

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- May 31 as of June 5th, 2025 at 6:18PM

Rank	Name	Office	Total	Volume
34	Robert Hines	Coldwell Banker Realty	15	\$13,378,908
35	Zach Singler	Re/Max Local Experts	26	\$13,337,750
36	Michael L. Murtland	Comey & Shepherd	44	\$13,229,500
37	Jack C. Hinckley	Coldwell Banker Realty	13	\$12,953,500
38	Sue M. Miller	Comey & Shepherd	30	\$12,948,667
39	Sue A. Wahl	Comey & Shepherd	31	\$12,944,167
40	Linda T. Destefano	Sibcy Cline	20	\$12,879,598
41	Micha Gleisinger	Comey & Shepherd	15	\$12,542,560
42	Michelle E. Hudepohl	Coldwell Banker Realty	20	\$12,518,550
43	Jon A. DeCurtins	ERA Real Solutions Realty	22	\$12,011,250
44	Jeffrey F. Bennett	Coldwell Banker Heritage	2	\$11,956,124
45	Tyler McConnell	Comey & Shepherd	41	\$11,881,600
46	Amy L. Markowski	Real Brokerage Technologies	44	\$11,752,810
47	Tom Deutsch Jr.	Coldwell Banker Realty	39	\$11,610,700
48	Kelly Pear	Comey & Shepherd	18	\$11,542,400
49	Jon L. Bowling	Re/Max Preferred Group	41	\$11,443,300
50	Robert J. Mahoney	Sibcy Cline	17	\$11,357,336

Rank	Name	Office	Total	Volume
51	Jeanne M. Rieder	Hoeting, Realtors	35	\$11,229,947
52	Courtne' C. Brass	Coldwell Banker Realty	29	\$10,929,000
53	TJ Gausman	eXp Realty	28	\$10,893,700
54	Evan Johnson	Cutler Real Estate	21	\$10,856,000
55	Celia B. Carroll	Sibcy Cline	13	\$10,853,350
56	Flor D. McNally	Keller Williams Advisors	36	\$10,752,609
57	Molly E. Blenk	Comey & Shepherd	27	\$10,722,705
58	Donald M. Johnson	Cutler Real Estate	22	\$10,676,554
59	Larry L. Thinner	Sibcy Cline	22	\$10,670,740
60	Austin R. Castro	Coldwell Banker Heritage	16	\$10,667,900
61	Luke R. Luther	Coldwell Banker Realty	10	\$10,530,724
62	Sue S. Lewis	Sibcy Cline	21	\$10,431,400
63	Elizabeth R. Mahoney	Sibcy Cline	15	\$10,369,436
64	Robyn L. Rhein	eXp Realty	25	\$10,327,750
65	Megan S. Stacey	Coldwell Banker Realty	18	\$10,324,001
66	Mark Schupp	Sibcy Cline	38	\$10,291,125
67	Brice K. Allen	Coldwell Banker Realty	21	\$10,240,241
68	Eric Surkamp	Comey & Shepherd	14	\$10,190,000
69	Heather M. Stallmeyer	Coldwell Banker Realty	15	\$10,080,312
70	Myles Greely	Keller Williams Community Part	29	\$9,961,460
71	Oscar Asesyan	Coldwell Banker Realty	22	\$9,885,520
72	Anna S. Bisher	Coldwell Banker Realty	29	\$9,817,400
73	Walter B. Gibler	Coldwell Banker Realty	22	\$9,627,390
74	Michael W. Jordan	Jordan, Inc.	21	\$9,577,090
75	Carl F. Tuke	Sibcy Cline	13	\$9,511,450
76	Pete Kopf	Kopf Hunter Haas	16	\$9,501,500
77	Kathy J. Kramer	Sibcy Cline	18	\$9,400,258
78	Steve S. Early	Sibcy Cline	11	\$9,395,500
79	Rebecca A. Messenger	Comey & Shepherd	17	\$9,342,400
80	Timothy J. Mahoney II	Sibcy Cline	9	\$9,199,978
81	Jamie Gabbard	Comey & Shepherd	30	\$9,124,700
82	Alexander Schafers	Re/Max United Associates	30	\$9,092,700
83	Adam A. Schupp	Sibcy Cline	32	\$8,807,174
84	Sarah Robben	Coldwell Banker Realty	15	\$8,801,500

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- May 31 as of June 5th, 2025 at 6:18PM

Rank	Name	Office	Total	Volume
85	Denise L. Gifford	Keller Williams Advisors	21	\$8,784,170
86	Marc A. Cameron	Sibcy Cline	17	\$8,671,144
87	Nikki M. Hayden	Private Real Estate Collection	18	\$8,618,800
88	Alexander M. Moxin	Keller Williams Pinnacle Group	13	\$8,612,500
89	Elizabeth Gerbus Akeley	Comey & Shepherd	18	\$8,585,100
90	Amy L. Vilaro	Coldwell Banker Realty	21	\$8,535,390
91	Varun Varma	Coldwell Banker Realty	21	\$8,503,625
92	Mary Clare Baden	eXp Realty	17	\$8,473,171
93	K. Michael Blum	Coldwell Banker Realty	16	\$8,414,900
94	Lesli D. Norris	Coldwell Banker Realty	17	\$8,385,000
95	Robert DiTomassi	Comey & Shepherd	17	\$8,364,300
96	Jeri O'Brien-Lofgren	Sibcy Cline	13	\$8,322,850
97	Sandi N. Wethington	eXp Realty	29	\$8,299,100
98	Darlene V. Todd	Comey & Shepherd	19	\$8,279,985
99	Gordon G. Green	eXp Realty	15	\$8,240,312
100	Adam D. Jessen	Re/Max United Associates	21	\$8,233,505

Rank	Name	Office	Total	Volume
101	Ingrid K. Likes	Coldwell Banker Realty	15	\$8,230,400
102	Andrew H. Homan	Coldwell Banker Realty	15	\$8,230,400
103	Robert F. Stephens	Comey & Shepherd	16	\$8,174,900
104	Heather S. Kopf	Kopf Hunter Haas	12	\$8,142,400
105	Chris R. Waits	Sibcy Cline	23	\$7,943,250
106	Keith T. Taylor	Comey & Shepherd	21	\$7,931,564
107	Jessica Bauer	Comey & Shepherd	26	\$7,871,750
108	Tom Canning	Comey & Shepherd	8	\$7,822,000
109	Nickolas G. Welage	Plum Tree Realty	17	\$7,813,400
110	Keli S. Williams	Sibcy Cline	19	\$7,795,307
111	Cheryl A. Ferry	Keller Williams Advisors	21	\$7,790,700
112	Regina M. Hamilton	Sibcy Cline	20	\$7,744,439
113	Nat Comisar	Sibcy Cline	18	\$7,728,000
114	Anne V. Bedinghaus	Coldwell Banker Realty	28	\$7,708,800
115	Nicholas Binkley	Comey & Shepherd	7	\$7,687,500
116	Ugandhar Garapati	ERA Real Solutions Realty	16	\$7,667,132
117	Lynn M. Schwarber	Comey & Shepherd	18	\$7,636,700
118	May Xuemei Wu	Comey & Shepherd	14	\$7,558,742
119	Janelle A. Sprandel	Comey & Shepherd	21	\$7,486,884
120	James E. Pitzer III	Coldwell Banker Realty	24	\$7,482,594
121	Adam S. Palmer	Coldwell Banker Realty	13	\$7,480,901
122	Timothy J. Mahoney	Sibcy Cline	7	\$7,478,684
123	Kimberly K. Ballinger	Re/Max Preferred Group	27	\$7,476,500
124	Hannah K. Downs	Sibcy Cline	20	\$7,458,251
125	Anthony Vanjohnson	eXp Realty	30	\$7,458,247
126	Tyler A. Smith	Re/Max United Associates	17	\$7,440,000
127	Michael Stylski	Comey & Shepherd	11	\$7,402,200
128	Tina A. Burton	Sibcy Cline	16	\$7,392,337
129	Mike Hildebrand	eXp Realty	19	\$7,389,000
130	Barbara Druffel	Comey & Shepherd	15	\$7,360,300
131	Richard Davey	Comey & Shepherd	19	\$7,356,564
132	Laura Wogen	Coldwell Banker Realty	14	\$7,315,179
133	Robert R. Smith	Coldwell Banker Realty	31	\$7,253,693
134	Jeffrey D. Olinger	Coldwell Banker Realty	10	\$7,227,389

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- May 31 as of June 5th, 2025 at 6:18PM

Rank	Name	Office	Total	Volume
135	Bre Sellers	Plum Tree Realty	23	\$7,165,700
136	Jordan Fiore	eXp Realty	12	\$7,164,675
137	Diane Tafuri	Sibcy Cline	11	\$7,040,500
138	Tammy K. Thome	Keller Williams Seven Hills Re	22	\$7,022,800
139	Skip J. Koesterman	Keller Williams Advisors	14	\$6,995,989
140	Toni K. Louis	Re/Max Preferred Group	13	\$6,963,000
141	Sara Mirus	eXp Realty	9	\$6,939,200
142	Gregory J. Tassone	Coldwell Banker Realty	3	\$6,939,000
143	Jeff A. Rosa	eXp Realty	11	\$6,918,842
144	Jason A. Sheppard	Coldwell Banker Realty	21	\$6,903,300
145	Ryan Riddell	Keller Williams Community Part	26	\$6,823,100
146	Beth Silber	Coldwell Banker Realty	18	\$6,795,640
147	Daniel E. Dunlap	ERA Real Solutions Realty	5	\$6,774,400
148	Mitchell Ram	Coldwell Banker Realty	15	\$6,767,700
149	John Alley	Keller Williams Advisors	11	\$6,686,400
150	Amy Getgey	Comey & Shepherd	12	\$6,629,500

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