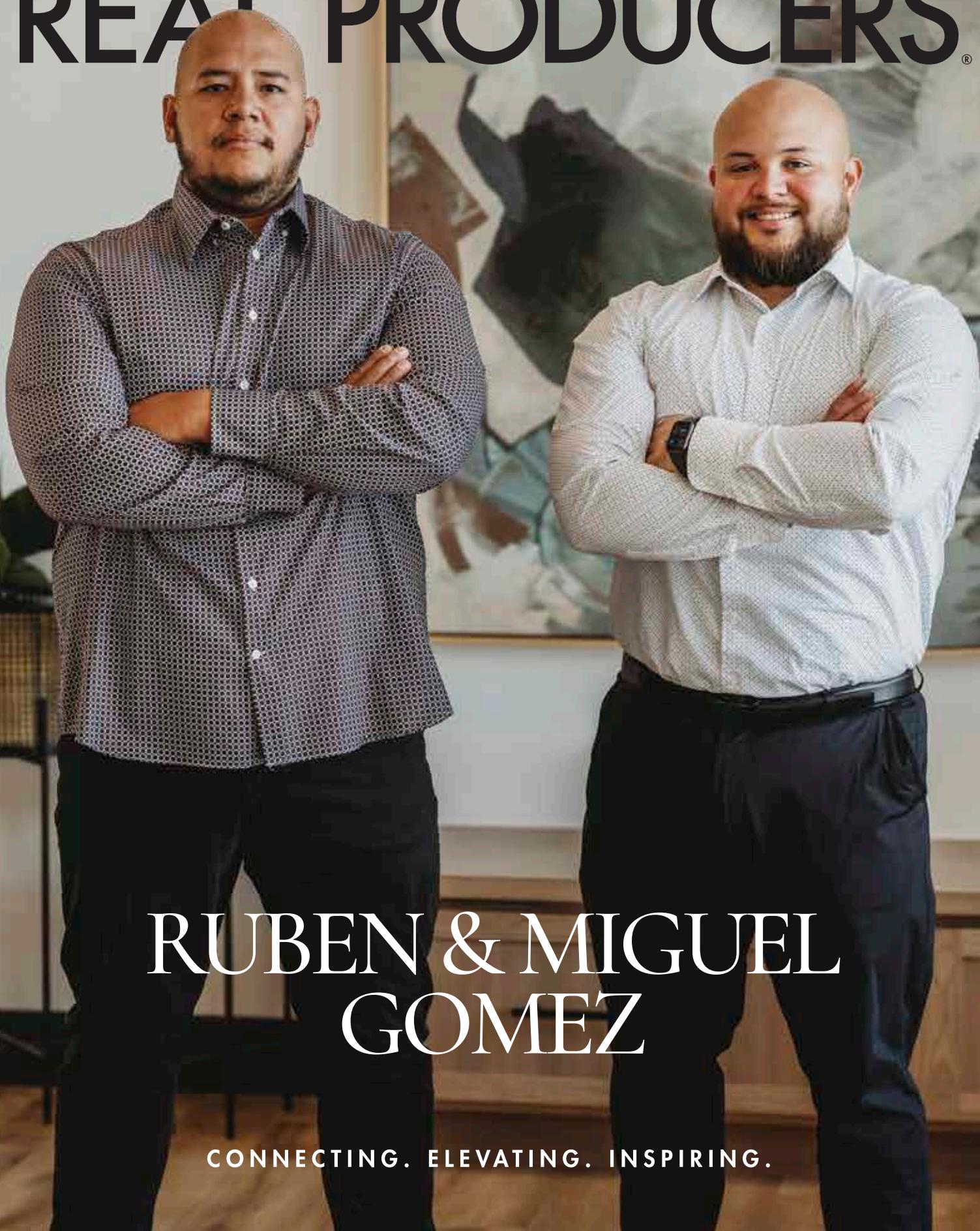


SALT LAKE CITY

JANUARY 2025

# REAL PRODUCERS<sup>®</sup>



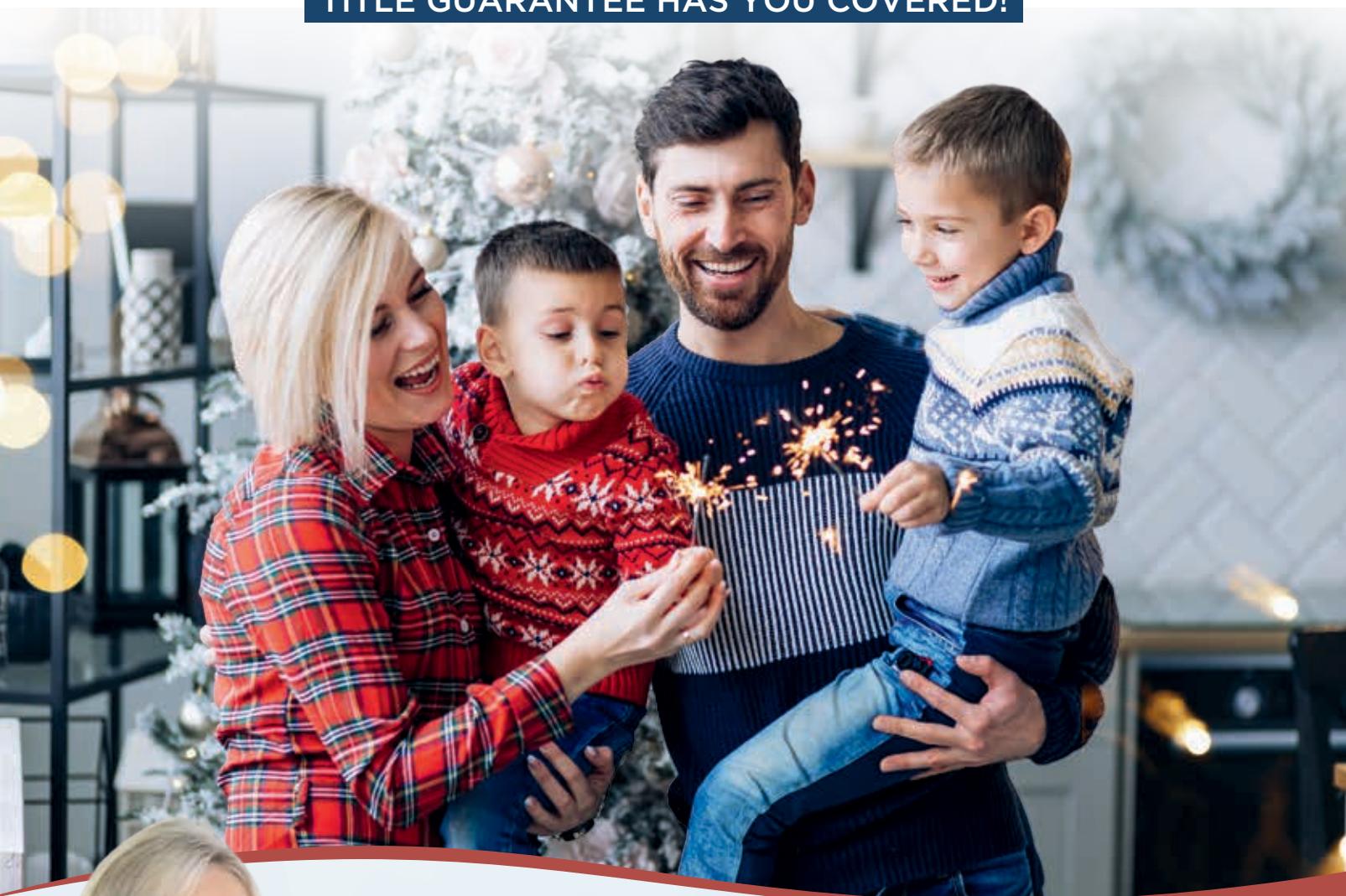
RUBEN & MIGUEL  
GOMEZ

CONNECTING. ELEVATING. INSPIRING.



**TITLE GUARANTEE**  
A TITLE INSURANCE AGENCY

**NEW YEAR, NEW DEALS,  
SAME TRUSTED PROTECTION.  
TITLE GUARANTEE HAS YOU COVERED!**



**River Park**  
10757 S. River Front Parkway #170  
South Jordan, UT 84095  
(801) 639-0090

**Fort Union**  
1385 E. Fort Union Blvd.  
Cottonwood Heights, UT 84121  
(801) 937-6953

**Layton Branch**  
1558 N. Woodland Park Dr. #430  
Layton, UT 84041  
(385) 231-1133

**South Ogden**  
955 Chambers St. #240  
Ogden, UT 84403  
(801) 528-4392

**Partner today for a seamless closing experience!**

CASSIE JACKSON | (801) 652-1503 | UtahTitle.com



## **Top 1% Mortgage Originator in the Nation Since 2012**

**Set Apart by Success.  
Trusted for Your Clients' Future.**



**Award-Winning Service  
Proven Expertise | 24-Hour Dedication  
Efficient and Tailored Closings**

**NATIONALLY RECOGNIZED &  
LOCALLY COMMITTED.**

**PARTNER TODAY!**

**Rodrigo Ballon**, Branch Manager  
858.735.0255  
[CrossCountryMortgage.com/Rodrigo-Ballon](http://CrossCountryMortgage.com/Rodrigo-Ballon)  
NMLS #272011  
Branch NMLS #2079383

 **THE RODRIGO BALLON TEAM**  
CROSSCOUNTRY MORTGAGE™



# THE ORIGINALS OF THE CONFETTI CANNON CELEBRATION!



BUT LET'S BE HONEST,

IT'S NOT ONLY ABOUT THE CANNON  
AS WE DO SO MUCH MORE!

*Come experience the  
elevated difference today.*



**NOVATION**<sup>LLC</sup>  
TITLE INSURANCE AGENCY



**Karla Rivera**  
Relationship Representative  
801-503-8266  
Karla@NovationTitle.com

[NovationTitle.com](http://NovationTitle.com)

**Tristan Hammett**  
Relationship Representative  
480-455-7602  
Tristan@NovationTitle.com



## DESIGNED FOR LIFE.

 Single Family

 Townhomes

 Condominiums

[SCHEDULE A VISIT](#)



**EDGE**homes  
DESIGNED FOR LIFE

801.800.8208 | [EDGEhomes.com](http://EDGEhomes.com)

## Meet The Team



**Mike Maletich**  
Owner  
412-606-9954  
mike.maletich@n2co.com



**Marissa McCutchan**  
Publisher  
951-233-4899  
marissa@n2co.com



**Katherine Fondren**  
Editor



**Lanie Schaber**  
Ad Strategist



**Mitzie Maletich**  
Photo Shoot & Promo  
Coordinator



**Kendra Woodward**  
Writer/Title



DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the Real Producers magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

**CLEAR THE HURDLES. CLOSE THE SALE.**  
*We Get Your Closings to the Finish Line!*



**SPECIALIZING IN:**  
• Mold  
• Odor  
• Allergens



Partner Today with the Air Quality Experts  
**801.589.9911 | OverallAir.com**



**George and Pam Taylor, Owners**

**INNOVATIVE**  
CONSTRUCTION PRODUCTS

**Quality  
Craftsmanship  
for Lasting  
Partnerships.**



Scan to easily  
partner with  
us TODAY!



**CADEN  
CHRISTENSON**  
OWNER  
435.640.8709  
INNOVATIVECONSTRUCTIONUTAH.COM



# HAPPY NEW YEAR!

# 2025

**AS THE CALENDAR TURNS, LET'S CELEBRATE NEW  
BEGINNINGS AND OPPORTUNITIES.**

**RING IN THE NEW YEAR SUPPORTED BY A TITLE TEAM COMMITTED  
TO SMOOTH, SECURE, AND STRESS-FREE CLOSINGS.**

**WHY CHOOSE OHANA IN 2025?**

- EXPERTISE YOU CAN TRUST
- EXCEPTIONAL SERVICE
- FUN EXPERIENCE
- AND MORE!



**KENNEDY STRONG**  
CLIENT RELATIONSHIP MANAGER  
801.598.9288  
KSTRONG@OHANATITLEUTAH.COM



**TERRIE LUND**  
OWNER  
801.414.4188  
TERRIE@OHANATITLEUTAH.COM



**IZABELLE REECE**  
CLIENT RELATIONSHIP MANAGER  
801.244.9255  
IZABELLE@OHANATITLEUTAH.COM

# Contents

## PROFILES



20 McCarthy Media



26 Andrea Newby



12

COVER STORY

Ruben &  
Miguel Gomez

If you are interested in nominating people for certain stories, please email us at: [Mike.Maletich@n2co.com](mailto:Mike.Maletich@n2co.com)

## IN THIS ISSUE

- 12 Ruben & Miguel Gomez
- 20 McCarthy Media
- 26 Andrea Newby
- 31 Thank You To Our Gold Sponsor Arbor Financial
- 32 Thank You To Our Gold Sponsor Utah Real Estate School
- 33 Fall Event



Your Partner for a  
Rewarding Real  
Estate Career!  
Learn. Grow. Succeed.



Build Your Future  
and Start Your  
Journey Today



Heather Swanger, Owner  
801.566.4120  
[UtahRealEstateSchool.com](http://UtahRealEstateSchool.com)  
[Student@UtahRealEstateSchool.com](mailto:Student@UtahRealEstateSchool.com)

## All-Points Inspections

Where Professional  
Knowledge Meets Friendly  
Dedication for Your Client's  
Peace of Mind



Ask us about our Essential & Ultimate Inspection Options!

Jolene Rickard Lehman, General Manager

O: 801.455.7697 | C: 801.518.7355

[AllPointsInspect.com](http://AllPointsInspect.com) | [ClientCare@AllPointsInspect.com](mailto:ClientCare@AllPointsInspect.com)



**MOLD  
DETECTION DOG**

**MOLD & WATER DAMAGE  
REMEDIATION COMPANY**

MOLD AND MYCOTOXIN REMEDIATION  
STERAMIST THE FUTURE OF DISINFECTION  
+ DECONTAMINATION  
TOMI STERAMIST  
NORMI CERTIFIED MOLD ASSESSOR  
NCRSI NORMI CERTIFIED REMEDIATOR  
FOR SENSITIZED INDIVIDUALS  
NONTOXIC MOLD AND MYCOTOXIN  
TESTING  
ERMI, HERTSMI-2, EMMA, ENDO, AIR,  
SWAB, TAPE AND MUCH MORE.

**MIKE FISHER**  
CMA-CMRSI

**801-367-7000**



A Partnership that  
Elevates Your Sales

LTS  
LARS  
TAYLOR  
STUDIO



Staging & Design Services to  
Transform Your Transactions

Ryan Taylor | 801-891-4074

# Preferred Partners

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

**BUILDER**  
David Weekley Homes  
(385) 232-2999

**HOME STAGING**  
Lars Taylor Studio  
(801) 891-4074

**Fairway Mortgage**  
(801) 661-4749

**RESTORATION SERVICES**  
24 Hour Flood Response  
(801) 657-3969

**Edge Homes**  
(801) 494-0150

**HVAC**  
You Got It Heating and Cooling  
(801) 719-7934

**PHOTOGRAPHER**  
Purple Moss Photography  
(801) 706-5204

**SWIM SPAS, HOT  
TUBS & SAUNAS**  
Hot Tub Factory Outlet  
(801) 515-3322

**CONTRACTOR / REMODELING**  
Innovative Construction  
(435) 640-8709

**MOLD AND ODOR  
REMEDIATION**  
Overall Air  
(801) 589-9911

**REAL ESTATE MEDIA**  
Gage And Company  
Real Estate Media  
(385) 454-0632

**TITLE COMPANY**  
Novation Title  
(801) 727-8420

**HOME INSPECTION**  
All-Points Inspections  
(801) 455-7697

**MORTGAGE**  
Arbor Financial Group  
(801) 819-9748

**McCarthy Media**  
(801) 541-6825

**Ohana Title**  
(801) 758-7277

**HouseMaster Home Inspections**  
(801) 823-3133

**REAL ESTATE SCHOOL**  
CMG Home Loans - Kim Hendry  
(801) 688-0599

**Mesa Media**  
(801) 516-4517

**Title Guarantee**  
(801) 937-6953

**Pillar To Post**  
(801) 875-8000

**CROSS COUNTRY MORTGAGE**  
Cross Country Mortgage  
(858) 735-0255



Stand Out. Sell Faster.

YOUR PREMIER LISTING MEDIA SERVICES



Listing Photos

Video

Drone

And More!

Warren McCarthy

@MCCARTHYMEDIACO

801.541.6825

Book  
Your  
Shoot  
Today!



Prioritizing  
Your Client's  
Success,  
*Together*

THE  
KIM HENDRY  
TEAM

AT  
CMG HOME LOANS

CORPORATE NMLS# 1820



Scan to learn  
how we can  
help leverage  
your business!

**Kim Hendry**  
Area Sales Manager  
Retail Lending  
NMLS# 288635

801.688.0599

KHendry@CMGHomeLoans.com | CMGFI.com/mysite/Kim-Hendry

2241 East Murray Holladay Rd, Suite 125, Holladay, UT 84117

BRANCH NMLS# 2477668

CMG Mortgage, Inc. dba CMG Home Loans, NMLS# 1820, is an equal housing lender. AZ license #0903132. Licensed by the Department of Financial Protection and Innovation (DFPI) under the California Residential Mortgage Lending Act No. 415025. Regulated by the Division of Real Estate (CO). Georgia Residential Mortgage Licensee #15438. Registered Mortgage Banker with the Texas Department of Savings and Mortgage Lending. To verify our complete list of state licenses, please visit [www.cmgti.com/corporate/licensing](http://www.cmgti.com/corporate/licensing) and [www.nmlsconsumeraccess.org](http://www.nmlsconsumeraccess.org).



# RUBEN & MIGUEL GOMEZ

Community Focus Without Compromise

WRITTEN  
BY KENDRA  
WOODWARD  
PHOTOS BY  
TIFFANY BURKE  
PHOTOGRAPHY

In the heart of Utah, brothers Ruben and Miguel Gomez are changing the way the Latino community buys and sells real estate through their team, Keller Williams Utah Realtors Latino. Their approach is all about transforming lives, one home at a time, while honoring their roots and their community.

Born in Colombia and immigrating to the U.S. in 2001 as children, Ruben and Miguel witnessed firsthand the sacrifices and resilience of immigrant families. Their parents' hard work—juggling multiple jobs and eventually diving into the real estate and mortgage industries themselves—instilled in them a deep appreciation for perseverance and opportunity.

Having taken over her father's property management company at the age of 18 in Columbia, Ruben and Miguel's mom picked up the industry quickly upon their move to the States. And while she initially focused on selling mortgages, it wasn't too long after that their father joined

her and began selling on the residential market. "Ruben loved to go out with dad to see houses and see all the rental properties. He tagged along for all of that stuff," Miguel quips.

Despite early ventures in other industries, the brothers found their stride in real estate with Miguel focusing on the mortgage side of things like his mother, and Ruben pursuing sales like their father. In 2019, the two brothers united to form a team, but

**IN AN ERA DOMINATED BY DIGITAL MARKETING AND AUTOMATION, THE GOMEZ BROTHERS PRIORITIZE FACE-TO-FACE INTERACTIONS, MEETING WITH 90% OF THEIR CLIENTS IN PERSON.**

ended up bringing their parents into the mix a short six months later. "It was always instilled in us: if one of us succeeds, we bring the other along," Miguel prides.

Wasting no time, the group swiftly opened Keller Williams Utah Realtors Latino and then Top Level Home Loans, their mortgage brokerage, all with a focus on empowering the Latino community. They're not there to just be translators... there's a culture and a way of life. They understand the challenges the community goes through and their beliefs, catering to their clients' needs and providing a place they can come and be understood.

As first-generation immigrants, who still live just five houses down from their parents, the Gomez brothers understand the unique challenges their clients face; from language barriers to navigating complex transactions and every nuance in between. "We do it with joy, we do it with pride, because we





**“WE DO IT WITH JOY, WE DO IT WITH PRIDE, BECAUSE WE WERE ONCE IN THAT POSITION,” RUBEN BEAMS.**

were once in that position,” Ruben beams.

In an era dominated by digital marketing and automation, the Gomez brothers prioritize face-to-face interactions, meeting with 90% of their clients in person. They also utilize radio marketing more often than most agents, allowing them to “speak to people from the heart.” And with an entirely bilingual team that shares similar stories of immigration and adaptation, Keller Williams Utah Realtors Latino creates a deep sense of trust and connection with their clients.

“The Latino community often gets taken advantage of because of a lack of knowledge. We pride ourselves on becoming their real estate and financial advisors, empowering them to make informed decisions,” Miguel emphasizes. “The work is hard, but it makes a difference in the lives of our community.”

Faith is also a guiding principle for the Gomez brothers, though not in a traditional sense. Their spirituality centers on a higher purpose and a commitment to doing good in the world versus a traditional church-

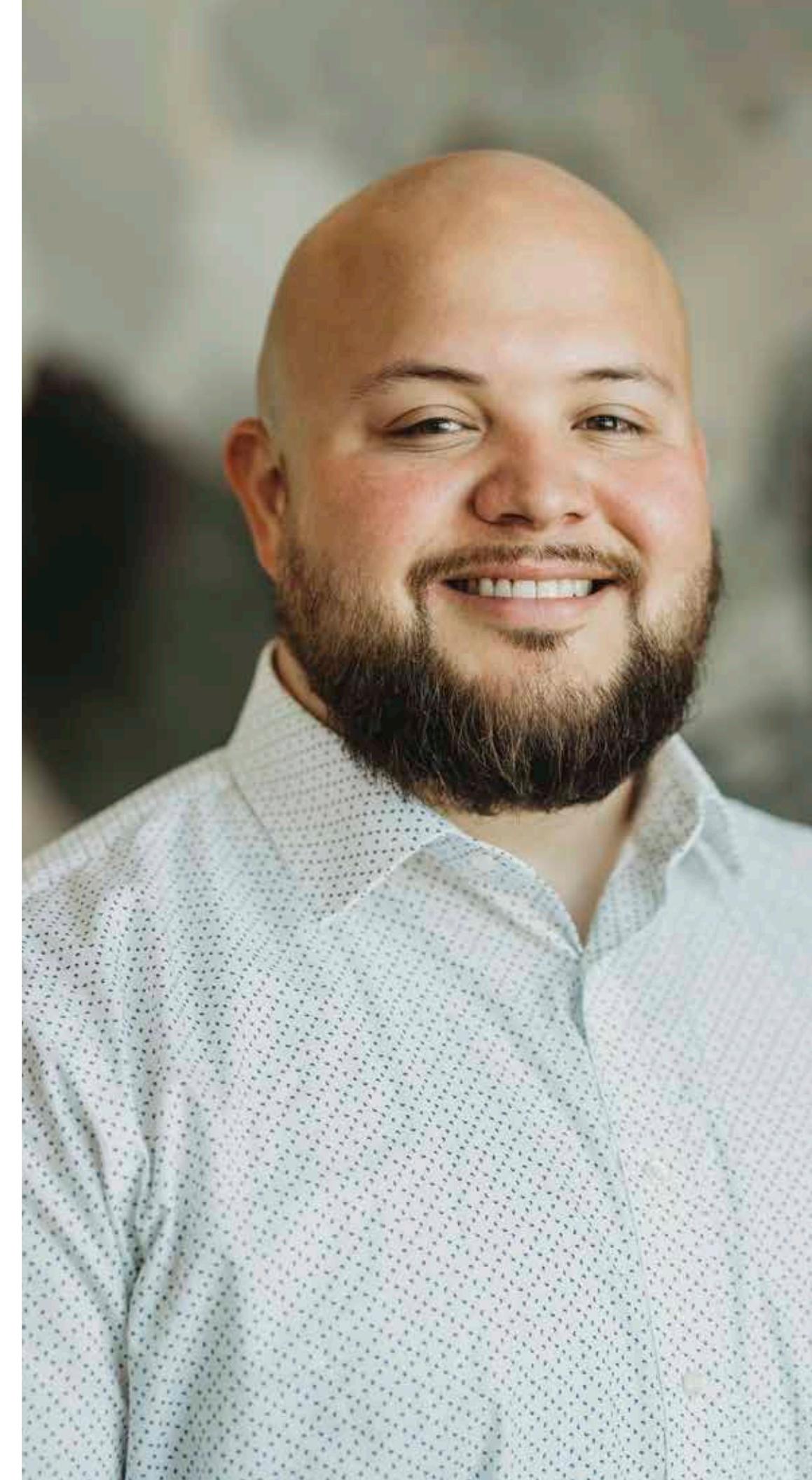
based ideology. Through homeschool initiatives in their households and their close-knit family mentality, Ruben and Miguel hope to pass these same ideologies on to their children, spreading joy for generations to come.

At home, Ruben and his wife, Megan, are very involved in their kid’s current extracurricular activities, spanning from cheerleading, football, and soccer. With four kids and two dogs, Ruben finds himself coaching many of their practices while Megan enjoys cheering from the sidelines.

Miguel and his partner, Arianna, also enjoy watching their six kids participate in various extracurricular activities like basketball, wrestling, and football. Both families homeschool their children, focusing on self-sufficiency, individual growth, extracurricular activities, and personal growth.

For the Gomez brothers, real estate is more than a job—it’s a way to give back to the community that shaped them. Their secret to staying on track? Staying grounded, ignoring outside negativity, and leaning on each other for support.

**“IT WAS ALWAYS INSTILLED IN US: IF ONE OF US SUCCEEDS, WE BRING THE OTHER ALONG,” MIGUEL PRIDES.**





# Turn Their New House Into A *Home*

Over 30 Years of Trusted Experience!

Enhance Attractiveness of A Listing  
Expedite The Selling Process  
Boost Rental Value  
Offer Buyer Incentives  
& so much more!



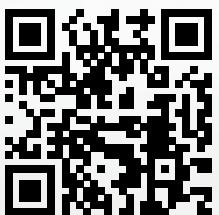
**\$1,000**

**Agent Referral!**

For every referred customer  
that makes a purchase

*\*Customer must  
mention this ad to  
take advantage\**

You & your  
buyers will love  
working with us!



[HotTubFactoryOutlets.com](http://HotTubFactoryOutlets.com)

**Mike and Troy Crosland, Owners**

Draper Location | 801.515.3322 | 12101 Factory Outlet Dr. Suite 103 Draper UT, 84020  
Sandy - Backyards of America Location | 801.561.0679 | 248 W 9240 S. Sandy, UT 84070



# McCarthy MEDIA

## ► From Medicine to Media

WRITTEN BY KENDRA WOODWARD  
PHOTOS BY LEXI RAE PHOTOGRAPHY

Warren McCarthy is redefining what it means to create success in real estate...through media...one client at a time. Born in Salt Lake City and raised in Holladay, Utah, Warren's journey to entrepreneurship took a major turn shortly after obtaining his Bachelor's degree in Biology and minor in Chemistry. Looking at what his future might hold, Warren knew the life of a medical professional wouldn't be conducive to the family man he wanted to be.

After years of working in the operating room as an anesthesia technician, Warren decided to take a leap of faith to pursue his passion project in photography full time. Real estate photography and videography quickly evolved into a full-fledged business for Warren, with McCarthy Media rapidly becoming a leader in helping real estate professionals elevate their listings.

"At McCarthy Media, our mission is to help real estate professionals showcase their listings in the most compelling way possible, ensuring maximum exposure and faster sales," Warren shares. "We specialize in a full suite of real estate media services, including high-quality photography, captivating videos, immersive drone work, detailed floorplans, and engaging virtual tours. These tools not only elevate the presentation of each property, but also enhance the REALTOR®'s brand and reputation, positioning them as market leaders."

For Warren, the heart of McCarthy Media isn't just its cutting-edge tools and eye for architecture—it's the relationships they cultivate between their clients and agents. "Our goal is to empower REALTORS® to build trust with their clientele by presenting properties with precision and appeal, ultimately driving faster transactions and long-term success in their business." He continues, "By providing



tailored visual content, we help REALTORS® create stronger connections with their current and potential clients, making their listings stand out in a competitive market.”

Despite such rapid success within the industry, Warren remains committed to maintaining a “personalized” touch to his scope of work, ensuring that each project exudes its agent’s brand and feel. Recent expansions to the McCarthy Media team allow the company to service more clientele while upholding its meticulous attention to detail. “To me, success isn’t just about business metrics or financial milestones—it’s about finding balance and fulfillment in both work and life.”

Transitioning from a demanding career in the medical field to running a creative media business wasn’t without its challenges for Warren, however. Initially juggling night shifts in the

operating room while working on his new and growing career during the day, he describes the experience as both formative and clarifying—teaching him what true success looks like through his own perspective. “Success isn’t defined solely by the number of listings we shoot or the size of our team; it’s about building strong relationships, producing meaningful work that we’re proud of, and maintaining a sense of personal well-being throughout the journey.”

Warren’s life outside of McCarthy Media very much reflects the same passion and energy he brings to his business, his clients, and his craft. Together for over two years, Warren and his fiancée, Daxi, share their home with three cats—Rune, Teto, and Mr. Kitty. Paddleboarding, roller skating, hitting the gym, and snowboarding during the winter are just a few of the activities that Warren and Daxi enjoy in their free time.

With a philosophy, both personally and professionally, centered around helping others succeed, Warren’s positive mindset is the key to his quick success and personal connections. He has a genuine passion for seeing others succeed and helping them reach their goals through collaboration and teamwork. “I believe that success is a shared experience—whether it’s through friendships, partnerships, or simply spreading positivity, it’s those connections that truly elevate people and businesses to the next level.”

As McCarthy Media continues to grow, Warren’s commitment to balancing professional excellence with personal well-being is a vision of success that’s as inspiring as it is impactful. “I aim to foster a culture where everyone can thrive, whether it’s our clients, partners, or team members. My philosophy is that when we lift others up, we all grow together.”

“AT MCCARTHY MEDIA, OUR MISSION IS TO HELP REAL ESTATE PROFESSIONALS SHOWCASE THEIR LISTINGS IN THE MOST COMPELLING WAY POSSIBLE, ENSURING MAXIMUM EXPOSURE AND FASTER SALES.”





## Securing the Right Loan at the Best Rate for Your Clients!

Over a decade of industry  
experience

Expertise in tailored  
mortgage solutions

Local presence for  
community-specific insights

Professional interactions  
with a personal touch

**Dante Esquibel**

LOAN OFFICER

NMLS #1027113 | ARBOR NMLS #236669

**801.819.9748**

[MyMortgageGuyDante.com](http://MyMortgageGuyDante.com)

[Dante@ArborFG.com](mailto:Dante@ArborFG.com)



SCAN TO  
CONTACT  
ME TODAY!



**MESA MEDIA.**  
REAL ESTATE PHOTOGRAPHY • VIDEOGRAPHY

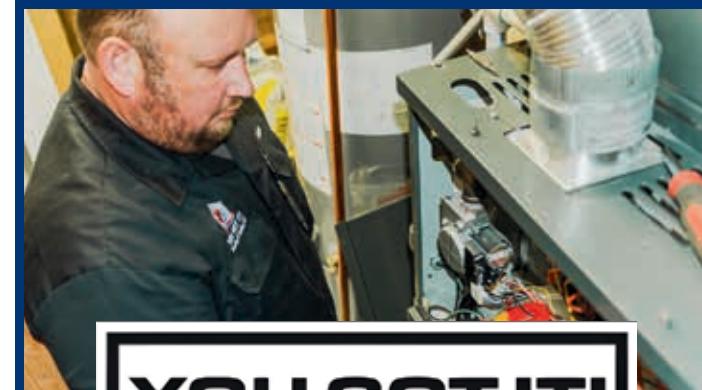
Photo & Video | Aerial Footage | 3D Tours & More

Lauren Heininger  
(801) 516-4517  
Lauren@MesaMediaRealEstate.com  
Salt Lake City, UT

BOOK US NOW AT [MesaMediaRealEstate.com](http://MesaMediaRealEstate.com) FOLLOW US ON INSTAGRAM [@mesa.media](https://www.instagram.com/@mesa.media)

*Let's Bring Your Listing to Life!*





**YOU GOT IT!**  
HEATING & COOLING

### FREE INSPECTIONS

Whether they're buying or  
selling, give your clients peace of  
mind with a complimentary HVAC  
system inspection



### YOUR TRUSTED HVAC SERVICE PROVIDER

801-719-7934  
[YouGotItHVAC.com](http://YouGotItHVAC.com)

**THE ULTIMATE  
HOME INSPECTION PARTNERSHIP**

**THE LARSEN TEAM**  
Serving Salt Lake, Tooele, Weber, and Davis Counties  
801.875.8000  
[LarsenTeam.PillarToPost.com](http://LarsenTeam.PillarToPost.com)

**THE JARED FENN TEAM**  
Serving Utah and Sanpete Counties  
801.318.9909  
[JaredFennTeam.PillarToPost.com](http://JaredFennTeam.PillarToPost.com)

**THE FARMER TEAM**  
Serving Summit and Wasatch Counties  
435.315.7728  
[FarmerTeam.PillarToPost.com](http://FarmerTeam.PillarToPost.com)

**PILLARTOPOST**  
HOME INSPECTORS



# Andrea Newby

The Calm in the Chaos

PHOTOGRAPHY BY LEXI RAE PHOTOGRAPHY

Andrea Newby's unique background and commitment to service have shaped her into a trusted and calm presence for her clients. Andrea is part of the Zander Real Estate Team, a brokerage where agents work as a team, have the flexibility to pursue their own business and share a collaborative spirit. "My goal is not to be salesy; I want to focus on the client and be genuine," she says, capturing her down-to-earth approach to real estate.

When Andrea was just two years old, her family moved to Brazil, where she lived until age 14, before returning to her home state of Utah. Reflecting on her adventures abroad, including a brief stint in Colombia, Andrea recognizes how those experiences shaped her perspective on life and helped her value the stability and opportunity that Utah provides. "We've had some fun and scary adventures. I appreciate the safety and comfort of Utah."

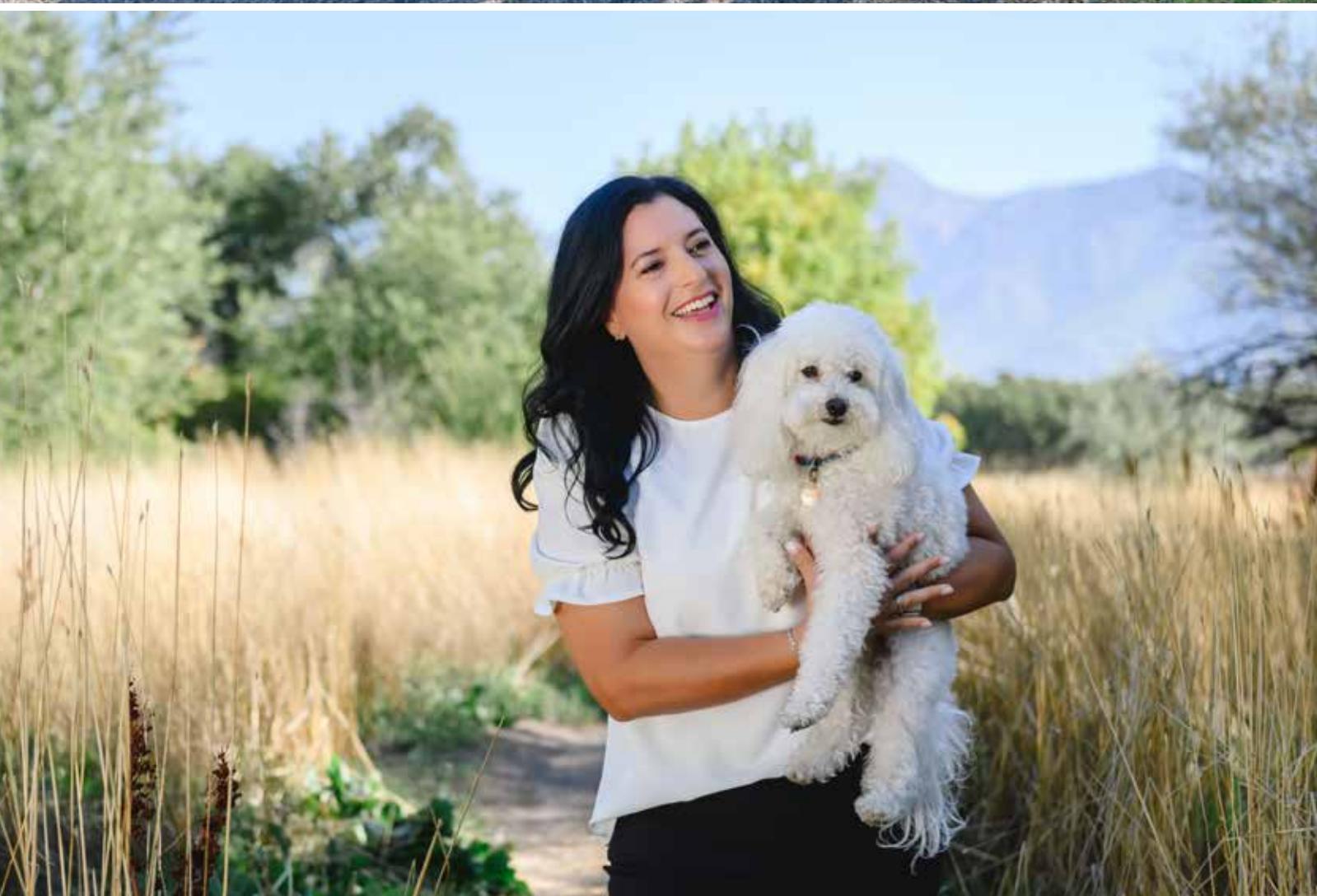
Upon returning to the States, Andrea jumped straight into high school, an experience that required her to adapt quickly to yet another new environment. It wasn't easy, but she made friends fast and they helped her come out of her shell. It was during this time that she met her husband, Ryan, while working her first job at KFC. "We've been together since," she says proudly, noting that they've now been married for 27 years.

After high school, Andrea attempted going the college route and attended BYU, though she didn't stay long. Unsure whether to pursue a career in nursing or accounting, neither option seemed to excite her, and instead she started working at American Express. When Andrea became a mom, she decided to focus on raising her children and leave

the corporate world behind for a while. But real estate had always been in the back of her mind as both of her parents had been in the industry, and with her children growing up, she thought it was time to give it a try.

Learning by observing, Andrea absorbed everything she could from successful agents early on, picking up tips from those around her. "I was able to adapt and find my own style," she explains, an attitude that has been a cornerstone of Andrea's success. "There's so many things that you can be doing and it can get overwhelming, so what I have learned is to stick to the basics." By focusing on what works and remaining genuine, Andrea has built a reputation for being an agent who truly cares about her clients. "My favorite part is giving hope to people who don't have any hope, and making people's dreams come true."

Those who know Andrea describe her as calm and collected, a quality that her clients deeply appreciate. "I get compliments all the time about how calm I am about everything. It keeps clients at ease." In a high-stakes industry where emotions can run high, her ability to remain steady and reasonable has made her a trusted guide through the often-complex real estate process.



"I can see that look in their eyes, and I just know I'm going to do everything I can to get that house for them," Andrea prides. "It's not about you, it's about your client. And my clients know I have their back."

While the world of real estate is ever-changing, Andrea has also embraced the evolution of technology, particularly through marketing, social media, and client appreciation events. She has enjoyed learning to adapt to social media by finding the fun in creating new videos and putting herself out there more. "Being adaptable and having fun with technology is important," she advises. "I think that resonates for clients."

Though Andrea is passionate about her work, she is most proud of her three children—Katelyn, Emily, and Tyler—and enjoys watching them forge their own paths. Andrea and Ryan, along with their dog, Rudy, have been enjoying more travel now that the kids are older. They enjoy spending time with the kids, mountain biking, boating with friends and family, and plan to take a trip to Europe soon, kicking off the start of a new chapter in their lives...one full of travel and adventure.

For those considering a career in real estate, Andrea offers this sage advice: "Any agent that makes it look

easy, kudos to them. But if you really look at the day-to-day operations of things, those are the things I wished I knew a little bit more about." While the flexibility of real estate is a major draw, she stresses that success comes from being consistently available for clients and focusing on service above all else.

With a calm presence, a heart for service, and an openness to adapt, Andrea is a model of what it means to succeed in real estate on your own terms. "The right thing happens at the right moment," she believes, a mantra that has served her well throughout her life and career.

**Thank you to our Gold Sponsor,  
Heather Swanger  
with Utah Real Estate School!**



**Thank you to our Gold Sponsor,  
Dante Esquibel with Arbor Financial!**





# FALL EVENT

**THANK YOU to everyone who  
came to our fall event!**

Your *Ultimate*  
One-Stop-Shop  
for Real Estate Media

- HDR Photos
- Aerial Photos
- Cinematic Video
- & More

**G**  
GAGE & COMPANY

Experience the Difference.  
*Partner Today!*

385.454.0632  
GageAndCo.com  
@gageandcompany

And our sponsors for making it possible!

THANK YOU TO OUR HOST SPONSOR

**IRON PINE**  
Garage and Social

OUR GOLD SPONSORS

ARBOR  
#MyMortgageGuyDante@  
https://www.arbormortgage.com

UTAH  
REAL ESTATE  
SCHOOL TSG

AND OUR SUPPORTING SPONSORS

David Weekley  
Homes

overallair  
your air quality specialists

EDGEhomes  
DESIGNED FOR LIFE







**HouseMaster®**  
Home Inspections. Done Right.

**Making Every Buyer  
a Confident Buyer**



**Scale your business with our  
HouseMaster Cloud Program!**

Scan here to easily book online 

**Carl Stubbs**  
801-823-3133  
Carl.Stubbs@HouseMaster.com

Because your brand presence should be *as outstanding as you*



**Carrie Mann**  
Photographer  
801-706-5204

**PURPLE MOSS** Photography  
Headshots • Branding • Business Teams

Special incentives for the first Homebuyers!



**DESIGNING HOMES WITH YOUR CLIENTS IN MIND**

*That's The Weekley Way*

David Weekley Homeowners Martha, Chad, Parker & Hutchinson Cates

**And the way you sell.**

When it comes to selling homes, your name matters. That's why we stake our reputation on helping you enhance yours. Selling a new David Weekley home to your Clients means more than simply giving a family a place to live. It means providing a rewarding home building journey and creating an inspiring space where their dreams can come true. That's how reputations are built – one exceptional experience at a time – and it's why we make our Team a seamless extension of yours. That's The Weekley Way.

**David Weekley Homes**

**Now Selling!**



Bonneville Towns in West Valley City

From the mid \$400s  
1,530 – 1,700 sq. ft., 2 Story  
3 Bedrooms, 2 Full Baths,  
1 Half Bath, 2-car Garage



Scan to  
view homes



Learn more by calling 385-955-4103

See a David Weekley Homes Sales Consultant for details. Prices, plans, dimensions, features, specifications, materials, and availability of homes or communities are subject to change without notice or obligation. Illustrations are artist's depictions only and may differ from completed improvements. Copyright © 2024-25 David Weekley Homes - All Rights Reserved. Salt Lake City, UT (SLC-24-004850)



A PRODUCT OF  
THE N2 COMPANY

9151 Currency St.  
Irving, TX 75063

# HOME PURCHASE

## Expert

**NICK SMITH**

Branch Manager | NMLS #31866

Your success hinges on seamless transactions and satisfied clients. I specialize in simplifying the financing process, ensuring swift closings and competitive rates for your buyers. With a track record of excellence and a commitment to personalized service, I prioritize your needs, empowering you to close deals with confidence. Together, we can streamline transactions, exceed client expectations, and grow your business in the Utah market.

📞 801.661.4749 📩 [Nick.Smith@fairwaymc.com](mailto:Nick.Smith@fairwaymc.com)



NMLS# 2289



Copyright©2024 Fairway Independent Mortgage Corporation. NMLS#2289, 4750 S. Biltmore Lane, Madison, WI 53718, 1-866-912-4800. All rights reserved. This is not an offer to enter into an agreement. Not all customers will qualify. Information, rates and programs are subject to change without notice. All products are subject to credit and property approval. Other restrictions and limitations may apply. Equal Housing Opportunity. AZ License #BK-0904162.

