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JANUARY 2025

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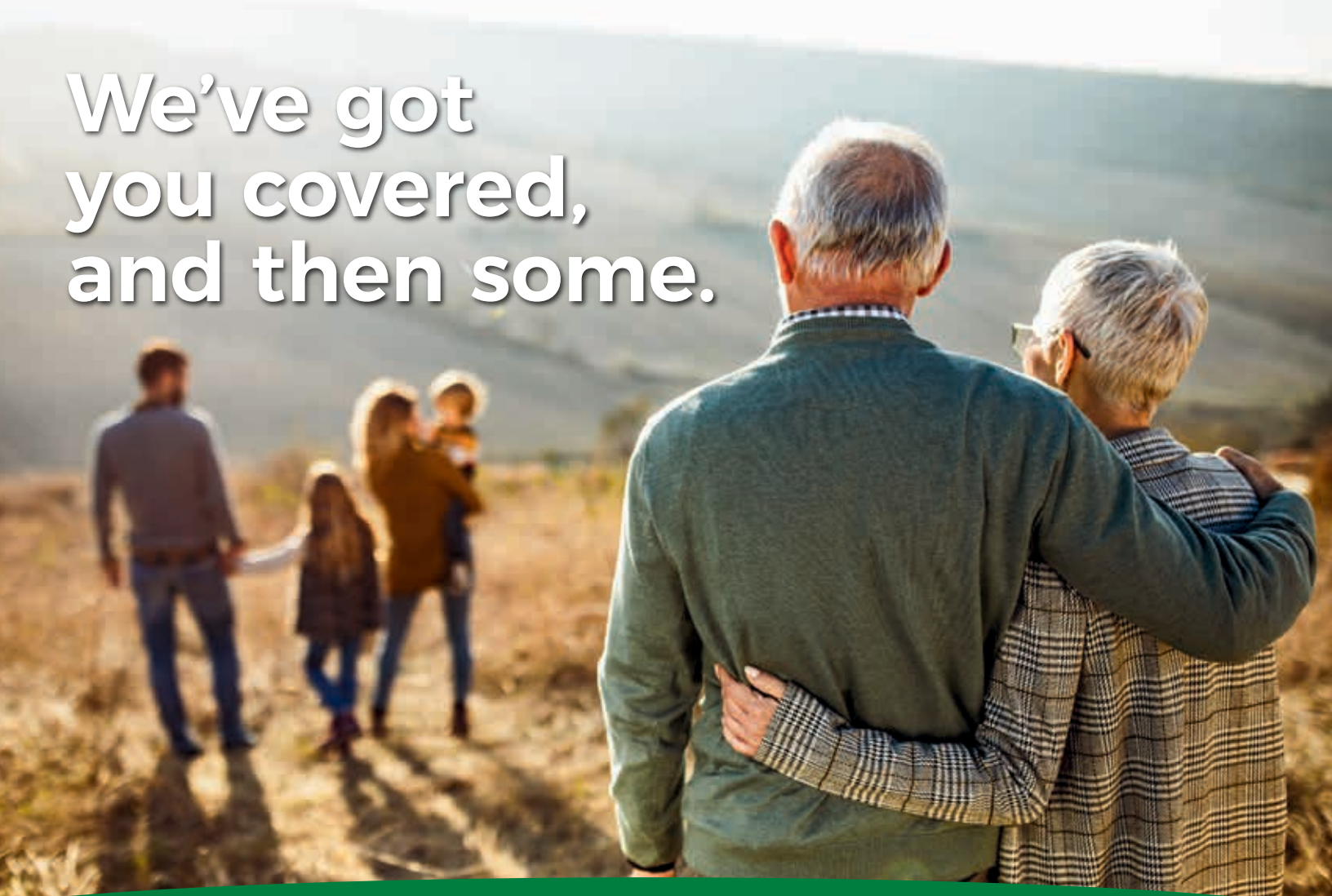


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# NEW YEAR, NEW CONNECTIONS

As we usher in a new year, we're excited to bring you another inspiring edition of *Portland Real Producers*, where success, collaboration, and growth take center stage.

On this month's cover, we feature the dynamic real estate duo of Elisha Alcantara and Taryn Petrini. Their journey is one of persistence, mutual respect, and a shared vision. From the moment Taryn joined Elisha's team, their bond deepened both professionally and personally. Together, they've grown an impressive business built on client trust and a commitment to excellence.

Our spotlighted Business Partner is Mountainwood Homes, a standout design-build contractor specializing in residential remodeling and custom home building. With a focus on

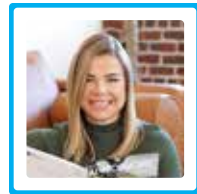
creating beautiful, functional spaces, Mountainwood Homes helps homeowners transform their houses into dream homes, offering expert guidance from start to finish. Whether clients want to enhance a kitchen, remodel a bathroom, or build an entirely new custom home, Mountainwood's team of professionals ensures each project is executed with precision and care.

Additionally, we're thrilled to introduce our Realtor to Watch, Kristen Bier, a dedicated Realtor® whose passion for real estate was ignited at an early age by her family's influence. From her early mentors to her journey of growth in the industry, she has cultivated a career built on trust and client advocacy.

We hope this month's features inspire you to reflect on your own

professional journey. As always, our mission is to showcase the best of Portland's real estate community and celebrate the stories behind the success. May this new year bring you continued growth, connection, and the opportunity to help your clients achieve their dreams.

Cheers to a successful 2024!




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## Words Of Wisdom from This Month's Features



**Elisha Alcantara & Taryn Petrini**  
- Kinected Realty

If things feel off or like they aren't working, stop, assess, and regroup in a way that is meaningful to YOU...not other people around you...YOU!



**Kristen Bier**  
- Eleete Real Estate

Believe in yourself and try to laugh along the way.



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# The *Inspiring* Partnership of Elisha & Taryn

Elisha Alcantara and Taryn Petriani are a Portland real estate dream team. Their success, however, didn't come overnight — it is the result of years of hard work, building trust, and a deep personal connection that has allowed them to grow their careers and business together. Their story is one of mutual respect, teamwork, and shared values, which has led to their flourishing partnership.

Elisha began her real estate journey in 2004, but it wasn't until years later that she went full-time in the field. After going, "all-in", she quickly realized she needed help but wasn't exactly sure what kind of assistance she needed. Around this time, Taryn was looking to relocate from San Diego to Portland and was referred to Elisha by a mutual friend.

From their first meeting, Elisha knew Taryn had the qualities of someone she could rely on and build a strong connection with. There was only one issue, Taryn needed a full-time position with more pay, something Elisha hadn't originally planned for. It was an easy decision for Elisha. She decided she would take less if she had to if it meant Taryn would be with her on this journey.

Starting as Elisha's assistant, Taryn helped launch a new office and quickly grew into a buyer's agent role. After a few years of ups and downs on life's learning curve, Elisha restructured their business and invited Taryn to join her as a 50/50 partner, a decision that solidified their partnership and set them on a path to success.





“We’ve worked through relationship and communication challenges, but we’ve always come out stronger,” they share. “Our ideals on client support and quality of life are similarly matched, and we constantly inspire and check each other. It’s a great deal.”

For both Elisha and Taryn, the most rewarding part of their role as a Realtor® is being a trusted resource during their clients’ major life events. Whether it’s helping someone buy their first home, navigating the complexities of an estate sale, or supporting a client through a divorce, they are there to guide and provide comfort during some of life’s most vulnerable moments.

“Being a part of these chapters that shape someone’s future is a privilege,” they say. “The trust we build with our clients forms the foundation of relationships that last for years.”

One of the biggest challenges is balancing client needs with personal boundaries. Elisha and Taryn strive to make every client feel supported



**“WE MEET PEOPLE AT VERY SPECIFIC MOMENTS IN THEIR JOURNEY. STAYING CURIOUS AND NOT MAKING ASSUMPTIONS HELPS US STAY GROUNDED AND EFFECTIVE.”**

and like they are their only focus, all while managing their own lives outside of work. This delicate balance requires clear communication and setting boundaries, something they’ve worked hard to master.

Elisha and Taryn are passionate about showing up for their clients with the wisdom they’ve gained through years of experience. They pride themselves on creating beautiful spaces, especially when preparing homes for sale.

“When a client turns their home over to us to get it list-ready, it’s such a rewarding experience,” they share.

Taryn also brings her creative flair to the partnership by making watercolor paintings of their buyers’ new homes—an extra special touch that clients love.



**“THE TRUST WE BUILD WITH OUR CLIENTS FORMS THE FOUNDATION OF RELATIONSHIPS THAT LAST FOR YEARS.”**

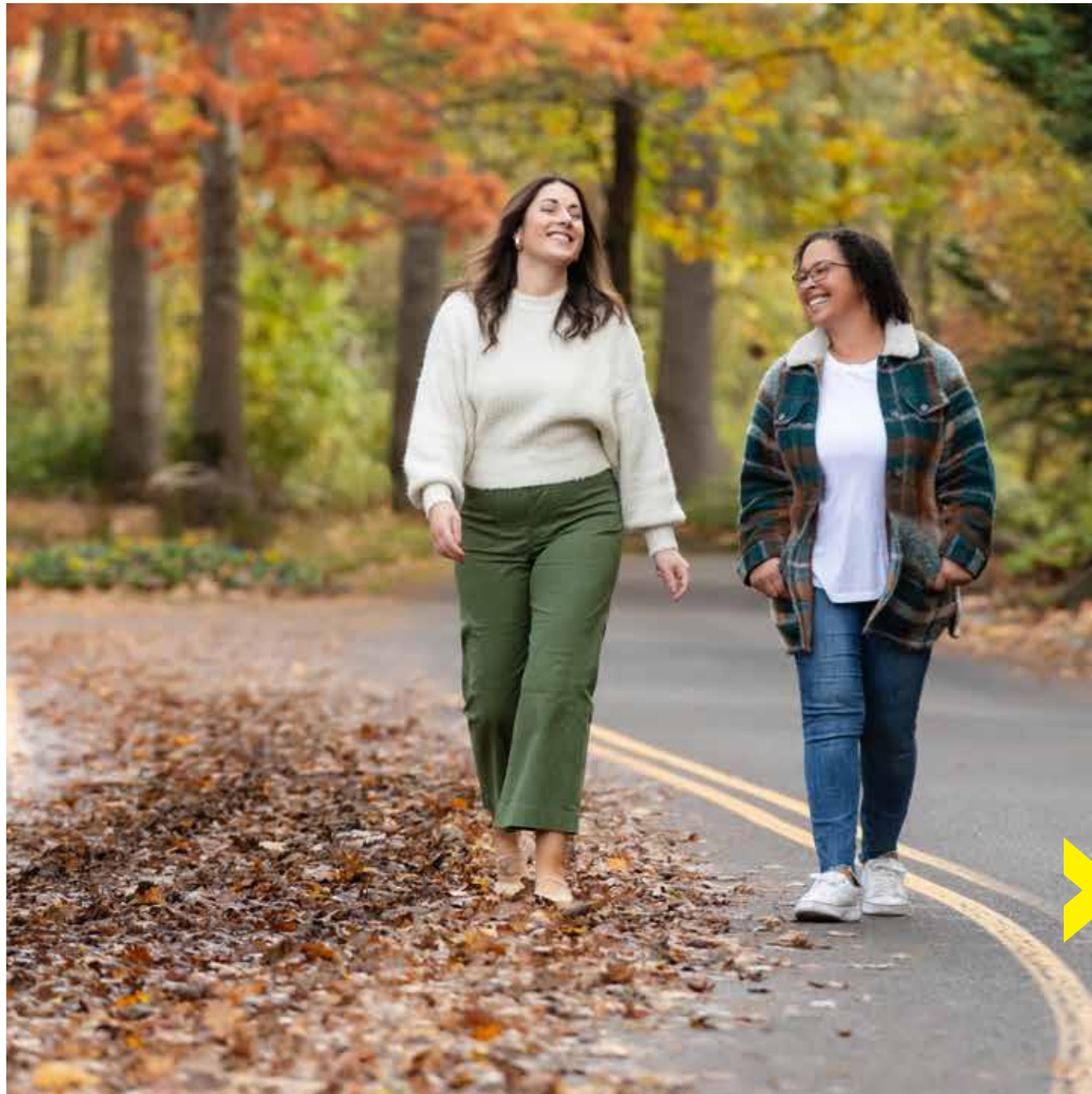
Outside of their business, Elisha and Taryn are both devoted to their home life and enjoy spending time outdoors. Elisha shares her life with her partner Joshua and their two kids, Grace and Bradley. Taryn, meanwhile, lives with her partner Mike and their two dogs, Bruce and Reggie.

They have much in common as they both love traveling, playing pickleball and golf, and nurturing their passion for plants. They even host a quarterly plant meetup where they propagate, pot, and swap plants—a tradition that has become a cherished event in their lives.

As a secret to their success, Elisha and Taryn believe in staying open-minded and empathetic, both in their personal lives and in business. They emphasize the importance of not taking things personally and staying neutral, especially in a profession that often involves navigating others’ emotions.

“We meet people at very specific moments in their journey. Staying curious and not making assumptions helps us stay grounded and effective,” they explain.

Together, Elisha and Taryn have built a thriving real estate business that is as much about personal growth and connection as it is about success. Their shared values, trust, and mutual respect make them an unstoppable team. As partners, they’ve proven that working together, leaning on each other, and sharing a vision can lead to not only career success but also a deep, lasting bond.



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— ROBERT WOOD, OWNER/PRESIDENT OF MOUNTAINWOOD HOMES

them every step of the way — from designing the space to visualizing it in 3D, selecting materials, and getting through the permitting process — we are with them all the way.”

The highly competent team at Mountainwood Homes has nearly 40 professionals who help bring each project to life.



## Guidance from Start to Finish

### Mountainwood Homes

This year, many homeowners are ready to make the upgrades that will help them love where they live but need to figure out where to start. Whether your clients want to enhance a recent home purchase with a new kitchen or bathroom, add extra space, or build a custom home, the skilled team at Mountainwood Homes can turn their dreams into reality.

Mountainwood Homes is a design-build contractor specializing in residential remodeling and custom

home building. The company focuses on whole-house, kitchen, and bathroom remodels, home additions, and building custom homes throughout the Portland Metro area and Southwest Washington.

When you work with Mountainwood Homes, you’ll have professional guidance to help prioritize the most critical areas, helping identify solutions and stylish updates that can transform your space.

Home remodeling requires a thought-out plan, especially tackling

a project in stages. The expert team at Mountainwood Homes knows the complexities involved. They help homeowners clarify their vision and priorities, work realistically within a budget, coordinate every design element, and work through each stage of construction.

As the owner and president of Mountainwood Homes, Robert Wood states, “Our clients are excited to start and want expert guidance and a plan. We have a team of experts that guide





“The process starts by inviting one of our project developers to see the project and understand the client’s frustration with the space,” explained Wood. “Once the project developers identify the issues, they collaborate with our design team to create solutions for the problems.”

Wood continued, “From there, our clients work with our award-winning design team to figure out their personal style and how it will mesh with home style and fit within

their budget. Our project managers handle the day-to-day construction in our client’s home. They are incredibly seasoned and bring their extensive industry experience to each project.”

Wood added that many folks are behind the scenes helping ensure every client has a great experience. They take care of everything from obtaining permits to taking care of warranties. He describes these members of the teams as the glue that keeps it all together.

Mountainwood Homes’ motto is “Building clients for life,” and they have a long list of repeat clients who have developed a relationship with their team and call them up again when they’re ready for their next project.

“People are investing in their homes — with additions and kitchen and bathroom renovations among the most popular ways to refresh or reinvent one’s living space. Along with adding resale value, there is

also a ‘use’ value to these types of projects when you have a great new kitchen or bathroom and enjoy it every day,” said Wood.

If your kitchen or bathroom needs to be updated, make this the year to explore your options. Contact Mountainwood Homes for a fresh perspective and project advice tailored to your home. The new year is the ideal time to get started and enjoy your space.

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## An Interview With This Month's Realtor to Watch

 KRISTEN BIER

**M**et Kristen Bier, a dedicated Realtor® whose passion for real estate was ignited at an early age by her family's influence. From her early mentors to her journey of growth in the industry, she has cultivated a career built on trust and client advocacy. Learn more about her story, challenges, and the fulfilling moments that make her career so rewarding.

### How did you get your start in real estate and who helped you along the way?

My earliest mentors were my mother and stepfather, who owned a brokerage in Portland during the 1970s. Their passion for real estate sparked my interest at a young age, but it wasn't until 2013 that I turned that inspiration into action by getting my real estate license. I started working with my Aunt and Uncle, both 30-year veterans in the industry and witnessed their client-centered approach up close. I knew right then that this would be the foundation of my own business. In 2015, I joined Eleete, where Lee Davies and the co-broker system provided the support and tools I needed to become the Realtor® I had always envisioned.

### What did you do before you became a REALTOR®?

I began working at the age of 15, gaining valuable experience in retail throughout my college years. After graduating, I built a career in Retail Management, working for Clinique as an account coordinator where I was responsible for all the Meier and Frank stores in Oregon, and later Elizabeth Arden as an Account Executive, responsible for Oregon, Washington, and Utah markets. When I became a mother to two children, I transitioned away from the retail industry to focus on my family. During this time, I dedicated myself to volunteering at their schools and working closely with a physician to support families affected by Congenital Diaphragmatic Hernia (CDH).

### What is the most rewarding part of being a REALTOR®?

There's nothing quite like the joy of handing over the keys to a client's new home and seeing the smile on their face. Moments like that are why I love what I do. Recently, I received an unexpected text from a past client who referred a friend moving across the country with his family. Earning that kind of trust means the world to me, and it's a true testament to the relationships I strive to build with my clients.

### What is your biggest challenge as a REALTOR®?

Delivering bad news is really difficult for me. I'm a fixer by nature, and I go out of my way NOT to disappoint a client, but there are times when it is unavoidable. To cushion the blow, I always strive





to find and provide possible solutions. Turning a challenge into something positive or even better is what it's all about for me.

**Is there something you are passionate about right now in your business?**

I am deeply committed to continuous education, ensuring I stay informed about the latest trends in the real estate market, evolving laws, and the nuances of buyer representation. This allows me to provide my clients with the most accurate and relevant information possible, empowering them to make informed decisions.

**Tell us about your family. Do you have any pets?**

I'm a newlywed! We have three adult children and two rambunctious Labradoodles that keep us on our toes.

**What are your interests outside of the business? Do you have a unique talent or hobby?**

I enjoy hiking in the woods, visiting the Oregon coast, kayaking, and practicing yoga.

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# TOP 300 STANDINGS

Here are the Top 300 Jan through November YTD Sales Volume

#	FIRST NAME	LAST NAME	COMPANY
1	Darryl	Bodle	Keller Williams Realty Portland Premiere
2	Steve	Nassar	Premiere Property Group, LLC
3	Justin	Harnish	Harnish Company Realtors
4	Terry	Sprague	LUXE Forbes Global Properties
5	Dirk	Hmura	The Agency Portland
6	Marc	Fox	Keller Williams Realty Portland Premiere
7	Kevin	Hall	Cascade Hasson Sotheby's International Realty
8	Brittany	Gibbs	Move Real Estate Inc
9	Nick	Shivers	Keller Williams PDX Central
10	C. Morgan	Davis	Keller Williams PDX Central
11	Megan	Talalemotu	John L. Scott
12	Marie	Boatsman	Berkshire Hathaway HomeServices NW Real Estate
13	Claire	Paris	Paris Group Realty LLC
14	Matthew	Tercek	Real Broker
15	Kendall	Bergstrom-Delancellotti	Cascade Hasson Sotheby's International Realty
16	Suzann	Baricevic Murphy	Where, Inc.
17	Kimberly	Gellatly	Berkshire Hathaway HomeServices NW Real Estate
18	Lee	Davies	ELEETE Real Estate
19	Andrea	Guest	Keller Williams Realty Professionals
20	Jordan	Matin	Matin Real Estate
21	Andrea	Hughes	Handris Realty Co.
22	Carey	Hughes	Keller Williams Realty Professionals
23	Erin	Rothrock	Windermere Realty Trust
24	Amy	Savage	A Group Real Estate
25	Dan	Volkmer	Windermere Realty Trust
26	Jassi	Akkal	Oregon First
27	Stephanie	Peck	eXp Realty, LLC
28	Laura	Wood	Think Real Estate
29	Rick	Brainard	Premiere Property Group, LLC
30	John	Tae	eXp Realty, LLC
31	Katie	Fracasso PC	Living Room Realty
32	Michelle	McCabe	Windermere Realty Trust
33	Stephen	FitzMaurice	eXp Realty, LLC
34	Clint	Currin	RE/MAX Equity Group

#	FIRST NAME	LAST NAME	COMPANY
35	Mimi	McCaslin	LUXE Forbes Global Properties
36	Jason	Gardner	Premiere Property Group, LLC
37	Paul	Wells	Renaissance Development Corp.
38	Taya	Mower	Keller Williams Sunset Corridor
39	Macey	Laurick	Windermere Realty Trust
40	Chandra	Noble-Ashford	Think Real Estate
41	Patrick	Clark	Inhabit Real Estate
42	Marisa	Swenson	Modern Homes Collective
43	Brian	Bellairs	John L Scott Portland SW
44	Kevin	May	Coldwell Banker Bain
45	Heather	Robbins	Robbins Realty Group
46	Megan	Jumago-Simpson	Keller Williams Realty Professionals
47	Kristen	Kohnstamm	Cascade Hasson Sotheby's International Realty
48	Laurie	Gilmer	Think Real Estate
49	Jeff	Capen	Windermere Realty Trust
50	Marcia	Walsh	Where, Inc

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# TOP 300 STANDINGS

Here are the Top 300 Jan through November YTD Sales Volume

#	FIRST NAME	LAST NAME	OFFICE
51	Kristin	Rader	Keller Williams Sunset Corridor
52	Michael	Smira	John L. Scott Portland Central
53	Jason	Watkins	Real Estate Performance Group
54	Breylan	Deal-Eriksen	Deal & Company Real Estate
55	Ajay	Deshpande	Spicer & Associates Realty
56	Jim	Arnal	Windermere Realty Trust
57	Noah	Kragerud	Keller Williams Sunset Corridor
58	Rebecca	Krueger	RE/MAX Equity Group
59	Jennifer	Turner	Lovejoy Real Estate
60	Greg	Messick	RealtyNET, LLC
61	Linda	Skeele	Windermere Realty Trust
62	Darcie	VanderZanden	Keller Williams Sunset Corridor
63	Tyler	Lankheet	Premiere Property Group, LLC
64	Emily	Hetrick	Keller Williams PDX Central
65	Alexander	Phan	Keller Williams Realty Professionals
66	Beth	Benner	Living Room Realty
67	Jennifer	Maben	Harcourts Real Estate Network Group
68	Vijay	Gopalswamy	MORE Realty
69	Elizabeth	Ashenafe	Premiere Property Group, LLC
70	Tatyana	Gavrilyuk	Keller Williams PDX Central
71	Aimee	Virnig	Windermere Realty Trust
72	John	McKay	Premiere Property Group, LLC
73	Leanne	Gillies	Walczyk Associates Realty
74	Sarita	Dua	Keller Williams Sunset Corridor
75	Pam	Waldman	Keller Williams Realty Portland Premiere
76	Lauren	Goche	Think Real Estate
77	Declan	O'Connor	Cascade Hasson Sotheby's International Realty
78	Susan	Jurgensen	Welcome Home Realty
79	Bonnie	Roseman	Living Room Realty
80	Jennie	Hill	Keller Williams Realty Portland Premiere
81	Eduardo	Reyes	John L. Scott Portland South
82	Andrew	Galler CRS	Realty Works Group
83	Karina	Stark	Keller Williams Realty Professionals
84	Calle	Holmgren	Friday and Company

#	FIRST NAME	LAST NAME	OFFICE
85	Annika	Laing	Harnish Company Realtors
86	Karen	McLaughlin	Windermere Realty Trust
87	Amanda	Andruss	Renaissance Development Corp.
88	Tracy	Hasson	Cascade Hasson Sotheby's International Realty
89	Emily	Corning	Hustle & Heart Homes
90	Lori	Wika	MORE Realty
91	Carina	Liu	Berkshire Hathaway HomeServices NW Real Estate
92	Carolyn	Hoty	Keller Williams Realty Professionals
93	Tracy	Wiens	John L. Scott Portland Central
94	Jenna	Hasson	Cascade Hasson Sotheby's International Realty
95	Susie	Hunt Moran	Windermere Realty Trust
96	Claire	Widmark-Wright	Premiere Property Group, LLC
97	Rocky	Loring	Reger Homes, LLC
98	Ben	Andrews	Keller Williams PDX Central
99	Steve	Kaer	Kaer Property Group
100	Mark	Charlesworth	Keller Williams PDX Central

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# TOP 300 STANDINGS

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#	FIRST NAME	LAST NAME	COMPANY
101	Kelly	Asmus	Berkshire Hathaway HomeServices NW Real Estate
102	Linda	Heinrichs	Keller Williams Realty Portland Premiere
103	Richard	Wold	Reger Homes, LLC
104	Yascha	Noonberg	Living Room Realty
105	Tracy	Hasson	Cascade Hasson Sotheby's International Realty
106	Bill	Bailey	RE/MAX Advantage Group
107	Sohee	Anderson	Where, Inc
108	Cristen	Lincoln	Living Room Realty
109	Christine	Monty	RE/MAX Equity Group
110	Venkatesan	Muthu	Oregon First
111	Karoline	Ashley	Windermere Realty Trust
112	Connie	Vera	eXp Realty, LLC
113	Eduardo	Chanez	All Professionals Real Estate
114	Katie	Spurlock	Windermere Realty Trust
115	Chris	Suarez	Keller Williams Sunset Corridor
116	Blake	Nelson	Brantley Christianson Real Estate
117	David	Shuster	ELEETE Real Estate
118	Danell	Stevens	Premiere Property Group, LLC
119	Sara	Clark	ELEETE Real Estate
120	Angela	Stevens	Keller Williams Realty Professionals
121	Casey	Jones	John L. Scott
122	Hannah	Novak	Keller Williams Sunset Corridor
123	Michael	Beirwagen	Berkshire Hathaway HomeServices NW Real Estate
124	Sean	Becker	Sean Z Becker Real Estate
125	Andrew	Pienovi	Windermere Realty Trust
126	Drew	Coleman	Opt
127	Jesse	Dill	Premiere Property Group, LLC
128	Aubrey	Martin	Keller Williams Sunset Corridor
129	Aaron	Moomaw	Cascade Hasson Sotheby's International Realty
130	Kami	Price	eXp Realty, LLC
131	Ward	Spears	Eleete Real Estate
132	Patrick J.	Henry, P.C.	Coldwell Banker Bain
133	Katharine	Granum	Real Broker
134	Hunde	Abebe	Advantage Realty LLC

#	FIRST NAME	LAST NAME	COMPANY
135	Zachary	Eaton	Keller Williams Realty Professionals
136	Tyler	Reese	Reger Homes, LLC
137	Lynda	O'Neill	John L. Scott
138	Saket	Shrivastava	Keith McCue Realty
139	Dill	Ward	eXp Realty, LLC
140	Jennifer	Venable	John L. Scott
141	Sara	Gray	John L. Scott Portland Central
142	Shelley	Lucas	The Agency Portland
143	Bill	Gaffney	Change Realty, LLC
144	Korrie	Hicks	KOR Realty
145	Li	Lanz	Li Lanz Properties, LLC
146	Tessa	Gold	John L. Scott
147	Erika	George	Living Room Realty
148	Chris	Bonner	Cascade Hasson Sotheby's International Realty
149	Jeff	Walker	RE/MAX Equity Group
150	Lora	Smith	Reger Homes, LLC

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# TOP 300 STANDINGS

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#	FIRST NAME	LAST NAME	COMPANY
151	Lauren	Sheehan	eXp Realty, LLC
152	Sharon	Bloudek	Living Room Realty
153	Katie	Sengstake	Windermere Realty Trust
154	Melinda	Hood	MORE Realty
155	Blair	Davis	MORE Realty
156	Alison	Derse	The Agency Portland
157	Darrin	Amico	Amico Group Realty
158	Toni	Mikel	Bluebird Real Estate
159	Aaron	Pontius	Opt
160	Bradley	Wulf	Keller Williams Realty Professionals
161	Kathleen	MacNaughton	Windermere Realty Trust
162	Doug	Landers	John L. Scott Portland Central
163	Grant	Williams	Urban Nest Realty
164	Jeanie	Williams	Berkshire Hathaway HomeServices NW Real Estate
165	Xinyu	Li	MORE Realty
166	Robin	Malcomson	Opt
167	Brian	Tienken	eXp Realty, LLC
168	Sarah	Hesselman	Premiere Property Group, LLC
169	Ariel	Sasser	Property Group NW
170	Ryann	Reinhofer	Thoroughbred Real Estate Group Inc
171	Temara	Presley	John L. Scott Portland Central
172	Sarah	Ruffner	Where, Inc
173	Christy	MacColl	Windermere Realty Trust
174	Allison	Grice	KJK Properties PC
175	Grant	Massey	RE/MAX Equity Group
176	Phe	Le	MORE Realty
177	Alicia	Dart	Soldera Properties, Inc
178	Brian	Coffelt	Pacific Lifestyle Homes Inc
179	Troy D	Doty P.C.	Northwest Realty Source
180	Victoria	Buck	Stellar Realty Northwest
181	Jennifer	Lillie	Premiere Property Group, LLC
182	Tyson	Bolster	Georgetown Realty Inc.
183	Mathew	Wray	Keller Williams PDX Central
184	Judy	Adler	Windermere Realty Group

#	FIRST NAME	LAST NAME	COMPANY
185	Shannon	Janssen	Coldwell Banker Bain
186	Tai	Faux	Think Real Estate
187	Grace	Kim	Keller Williams Realty Portland Premiere
188	Michelle	Hutton	Keller Williams Realty Professionals
189	Lara	James	Keller Williams Realty Portland Premiere
190	Matt	Gorman	John L Scott Portland SW
191	Lillian	Foster	Move Real Estate Inc
192	Gary	Potts	John L Scott Portland SW
193	Jessica	Corcoran	ELEETE Real Estate
194	Alexander	Clark	Keller Williams Realty Portland Premiere
195	Bob	Atkinson	Where, Inc
196	Victoria	Wriglesworth	Harcourts Real Estate Network Group
197	Jessica	LeDoux	Living Room Realty
198	Liz	Warren	Keller Williams PDX Central
199	Kristina	Opsahl	Where, Inc
200	Katelin	Wille	Keller Williams Realty Professionals


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#	FIRST NAME	LAST NAME	COMPANY
201	Andrew	Berlinberg	Keller Williams Realty Professionals
202	Jarrett	Altman	Neighborhood Works
203	Eric	Lehouiller	Oregon Choice Group
204	Rick	Sadle	Keller Williams Realty Professionals
205	Patty	Schmitz-Thursam	John L. Scott Market Center
206	Mary Jo	Avery	Avery Bunick Luxury Properties
207	Chad	Meier	Living Room Realty
208	Kevin	Caplener	Windermere Realty Trust
209	David	Abrams	Think Real Estate
210	Greg	Lawler	Opt
211	Javier	Alomia	Keller Williams Realty Portland Premiere
212	Beverly	Moser	John L. Scott
213	Heather	Lamkins	Think Real Estate
214	Jessica	Kindrick	Weekley Homes LLC
215	John	McClung	Harcourts Real Estate Network Group
216	Genie	Shook	John L Scott Portland SW
217	Todd	Knudsen	Berkshire Hathaway HomeServices NW Real Estate
218	Sue	Hill-Sullivan	Windermere Realty Trust
219	Betsy	Menefee	Windermere Realty Trust
220	Ashley	Bronson	Cascade Hasson Sotheby's International Realty
221	Troy	DeVries	John L. Scott Sandy
222	Dar	Rodgers	Wholehearted Homes
223	Andre	Hage	MORE Realty
224	Tony Courtney	Apa Clarke	ELEETE Real Estate
225	Brian	Gentry	John L. Scott Sandy
226	Krishnakumar	Regupathy	Krishna Realty
227	Kevin	Mapes	Keller Williams Sunset Corridor
228	Russell	Clum	Cascade Hasson Sotheby's International Realty
229	Olivia	Rush	Living Room Realty
230	Sherry	Hawkins	Knipe Realty ERA Powered
231	Cindy	Angeles	Knipe Realty ERA Powered
232	David	Caldwell	Real Broker
233	Sanam	Dowlatdad	Where Real Estate Collaborative
234	Martin	Weil	RE/MAX Equity Group

#	FIRST NAME	LAST NAME	COMPANY
235	Amber	Turner	Think Real Estate
236	Andrew	Misk	The Agency Portland
237	Rachel	Narragon	Works Real Estate
238	Becky	Hanson	Pacific Lifestyle Homes Inc
239	Joe	Fustolo	Soldera Properties, Inc
240	Lisa	Willett	Cascade Hasson Sotheby's International Realty
241	Cary	Perkins	Windermere Realty Trust
242	Jeff	Moe	Premiere Property Group, LLC
243	Kelly	Hagglund	The Kelly Group Real Estate
244	Tamiko	Warren	Real Broker
245	Cynthia	Fneish	Networth Realty Of Portland
246	Troy	Martin	Real Estate Performance Group
247	Tammi	Dupree PC	Keller Williams Sunset Corridor
248	Christopher	Kelly	Berkshire Hathaway HomeServices NW Real Estate
249	Heather	Paris	Paris Group Realty LLC
250	Eugene	Lew	RE/MAX Equity Group

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# TOP 300 STANDINGS

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#	FIRST NAME	LAST NAME	COMPANY
251	Logan	Gerritz	Keller Williams Sunset Corridor
252	Chris	Dawkins	Keller Williams PDX Central
253	Adriana	Gavozdea	Premiere Property Group, LLC
254	Amy	McMahon	Windermere Realty Trust
255	Bryce	Rosenbaum	Harcourts Real Estate Network Group
256	Rob	Levy	Keller Williams Realty Professionals
257	Tammy	Going	Windermere Realty Trust
258	April	Keeseey	Windermere Realty Trust
259	Joe	Buffington	Weekley Homes LLC
260	Steve	Louie	John L. Scott
261	Kirby	Arkes	Sean Z Becker Real Estate
262	Anne	Stewart	eXp Realty, LLC
263	Dorothea	Chakos	Berkshire Hathaway HomeServices NW Real Estate
264	Stacy	Hartzler	Hustle & Heart Homes
265	Riley	Costello	Cascade Hasson Sotheby's International Realty
266	Cricket	Forsey	Keller Williams Realty Portland Premiere
267	Chris	Anderson	John L. Scott Sandy
268	Desirae	Carroll	Pulte Homes of Oregon
269	Amanda	Rammer	RE/MAX Northwest
270	Allison	Williams	Windermere Realty Trust
271	John	Nieland	Cascade Hasson Sotheby's International Realty
272	Maria	Cerri	Premiere Property Group, LLC
273	Dana	McElligott	RE/MAX Equity Group
274	Elliott	Moore	Where Real Estate Collaborative
275	Steve	Odermann	Windermere Realty Trust
276	Bob	Sisul	Harcourts Real Estate Network Group
277	Kris	Burley	Keller Williams Realty Portland Premiere
278	Jim	McCartan	Cascade Hasson Sotheby's International Realty
279	Kent	Bounds	RE/MAX Equity Group
280	Maria	Fitzgerald	Windermere Realty Trust
281	Elizabeth	Ramos	Keller Williams Sunset Corridor
282	Freddie	Figueroa	Cascade Heritage Real Estate Group
283	Alexander	Assefa	Keller Williams Realty Portland Elite
284	Adam	Kaplan	Branch Real Estate

#	FIRST NAME	LAST NAME	COMPANY
285	Jasmine	Hill	Oregon First
286	Marianne	Theelin	John L. Scott Portland SW
287	Casey	Riley	Cascade Hasson Sotheby's International Realty
288	Carrie	Richardson	Home Team Realty, LLC.
289	Tyler	Horst	Summa Real Estate Group
290	Nicholas	Lilles	Keller Williams Realty Portland Premiere
291	Megan	Meagher	Keller Williams Realty Professionals
292	Dale	Chaney	John L. Scott Portland South
293	Jason	McEllrath	Portland Proper Real Estate
294	Amy	Sedgwick	MORE Realty
295	Darby	Britton	Works Real Estate
296	Julie	Williams	ELEETE Real Estate
297	Blake	Byzewski	John L. Scott Portland SW
298	Mike	Rushing	Corcoran Prime
299	Allison	Fuller	Keller Williams Sunset Corridor
300	Michele	Bennett	Urban Nest Realty

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- **Provides** an estimate of what a client may be able to afford.
- **Based** on an overall summary of information a client has verbally provided: employment, credit, income, assets, etc.
- **Evaluation** of information provided allows the lender to give an idea of the mortgage loan amount for which a client may qualify for.
- **Pre-qualified** buyers have a rough idea of what they can afford, allowing their agent to research and showcase homes that are in a specific price range.

- **Helps** you shop with confidence.
- **Completion** of an official mortgage loan application.
- **The Client** has provided the lender with the necessary information and documentation to perform an extensive check on their financial background and current credit rating.
- **Based** on the documentation the client provided, the lender will determine the specific loan programs they can use and the amount they can afford.
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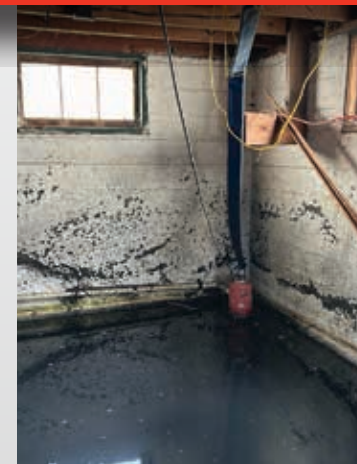

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