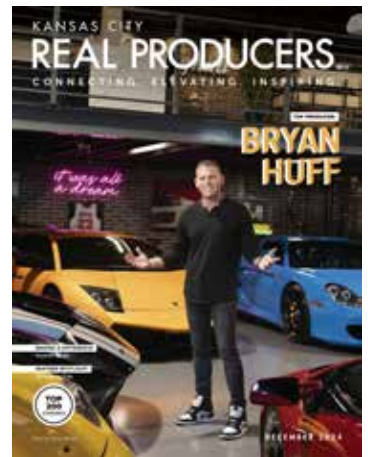


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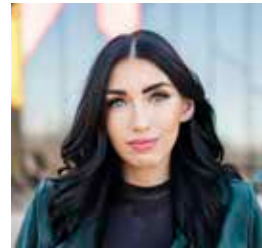
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Happy New Year!

As we welcome 2025, hope and anticipation fill the air, marked by moments of reflection, celebration, and big dreams. This transition is more than just turning the page on a calendar—it's a vibrant celebration of resilience, renewal, and the endless possibilities of the year ahead. Together, we toast to a future illuminated with promise and shared success.

Looking back, we are immensely proud of the extraordinary Top Producers, Rising Stars, featured agents, 40 under 40 recipients, brokerages, and sponsors showcased in the pages of *Kansas City Real Producers* over the past year. Your stories and accomplishments inspire us and the entire real estate community.

We deeply appreciate the Kansas City-area brokerages and principal brokers who welcomed us, sharing their history, expertise, and vision with our readers. To the Rising Stars of 2024, your ambition and drive exemplify the bright future of our industry—wishing you continued success in 2025! To our incredible partners, your dedication, craftsmanship, and steadfast support for the Kansas City real estate community and this magazine mean the world to us.

As we embark on this new year, let's carry forward the spirit of collaboration and community that made 2024 so remarkable. Together, we can embrace the boundless opportunities that 2025 holds. Happy New Year!



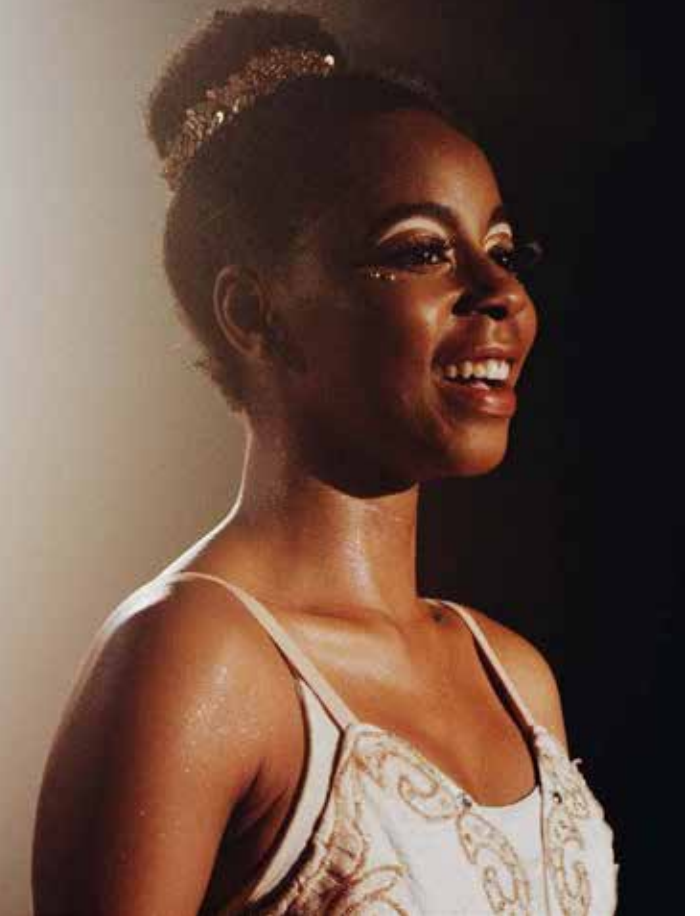
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TOP PRODUCERS in 2024



Katherine Lee

February • Photo by Tiffany Matson

“When it comes to my business, I am incredibly passionate about the start-to-finish white-glove experience I provide the client. Whether it’s a buyer or seller, I want them to feel seen and heard,” says Katherine.

George & Eli Medina

March • Photo by Tiffany Matson

“Be yourself to the max and never give up!” Eli advises, her words a testament to their ethos. “There is no substitute for hard work, and don’t forget success doesn’t happen overnight.” It’s this commitment to their values and their clients that defines their legacy—a legacy built on honesty, hard work, and a passion for Kansas City.



Kaleena Schumacher

April • Photo by Tiffany Matson

“In the coming years, I aim to expand my presence in the real estate realm, leveraging my experience, expertise, and unwavering commitment to excellence,” Kaleena declares. “Moreover, I envision real estate as a platform for making meaningful connections and fostering positive change within communities.”

Alex Owens

May • Photo by Tiffany Matson

“Transparency and systems are key... clients deserve to understand the value we provide,” Alex emphasizes, embodying her commitment to empowering clients through informed decisions.



Monogram Real Estate

June • Photo by SEVEN IMAGES, KC

Beyond the numbers, what truly sets Monogram Real Estate apart is their genuine passion for their clients. “We are deeply committed to supporting individuals and families as they navigate one of life’s most significant decisions,” shares a team member. “Our aim is not just to facilitate a transaction but to be a trusted guide and friend through this pivotal moment in your life.”



Rob Ellerman

July • Photo by Sandra Drown

As the real estate market evolves, Ellerman believes in focusing on value. “Agents need to really look for value in their business. Don’t chase the split, the cap, the stocks... Chase the value you can add to your clients, and this is what will make you the most successful,” he advises.

Chris Rowe

August • Photo by The Perfect Spot for You LLC

He attributes much of his success to his faith and the support of his wife. “My wife continuously pushes me to be the best version of myself. She is the best mother that I could hope for my children, and she is an absolute boss in her own career,” Rowe shared. He also credits his faith, noting, “My faith has been a guiding force through the ups and downs.”



Kim Brown

September • Photo by Tiffany Matson

At the core of everything she does is her faith. “For sure, Jesus! I want to love like Jesus and just keep trying to outgive God,” Kim says when asked who she looks up to. Her passion for people is evident in every transaction, every community event, and every volunteer hour she gives back to Piper. Kim believes in the “Law of the Harvest”, waking up each day inspired to LOVE BIG and when you work like a hunter and think like a farmer, you’ll have business for today and tomorrow.

Marti Lilja

November • Photo by Tiffany Matson

“I’m not looking just to make a deal,” Marti says. “It has to be real. [I] genuinely want to be friends. I love seeing everybody’s kids, I love being friends with them on Facebook afterwards, seeing their kids get older and when I run into them being so excited to see them” Her business values itself on the relationships she makes, her clients become almost family to her.



Bryan Huff

December • Photo by Tiffany Matson

It’s that “people” mindset that has brought success his way in the rest place, Bryan says. “Service— service the client and then stay in close touch with them. Do a great job, exceed their expectations, and get repeat business out of it.” It really is that simple. Not easy but simple.

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OTHER GREAT FEATURES IN 2024



Charboneau Lorance Real Estate Group

February • Featured Team
Photo by The Perfect Spot for You LLC

The Charboneau Lorance Real Estate Group distinguishes itself not through traditional accolades and numbers but through a focus on culture, customer service, and character. Tammy and Trevor are most proud of the people they are surrounded with daily on the team and the potential this team has to impact many lives in Kansas City in the future. The team members consisting of Grant Knauff, Taelor Givens, Max Macdonald, Sierra Hillard,, Blair Plattner, Justice Evans and Andrew Boling all represent this heart and culture and will be big names in the industry for years to come.



Korbyn Shirey

March • Rising Star
Photo by The Perfect Spot for You LLC

“My profound passion is centered around assisting others in reaching their goals,” she declares. Whether guiding clients through the complexities of homeownership or exploring investment opportunities, she approaches each transaction with empathy and integrity. For Korbyn, success transcends mere financial achievements—it lies in the meaningful impact she makes in people’s lives.



Taner Neighbors

March • Featured Agent
Photo by Molly Kuplen Photography

“One of the first things that I got my hands wet with was video marketing on social media on Facebook years and years and years ago, to where I was pretty much the only person in the Kansas City market doing that,” Taner reflects. His innovative approach garnered attention and traction, establishing a solid customer base. Even today, Taner remains heavily involved in social media, leveraging it as a tool to connect with clients and showcase properties.



Sanctuary Team

May • Featured Team
Photo by SEVEN IMAGES, KC

The Sitzman’s envision a future where real estate not only serves as a cornerstone of their family’s legacy but also as a platform for nationwide impact. “We see ourselves expanding our presence beyond Kansas City and training agents across the U.S.,” says Travis. “Real estate is not just a business for us; it’s a vehicle for empowering others and building generational wealth.”



Anne Fraser

June • Agent of Change

The activities of The Night of Hope are as diverse as they are impactful, ranging from collaborative efforts with local healthcare professionals to educational initiatives aimed at fostering a culture of the importance of brain health, with a focus recognizing changes in your own brain. Through these endeavors, they strive to enhance the quality of life for all people with or without Dementia/Alzheimer’s. “Our achievements are owed to our incredible volunteer staff and sponsors, whose dedication and compassion drive our mission forward”, Anne Fraser acknowledges gratefully.



Cynthia & Jimmy Chouteau

June • Making a Difference

Cynthia and Jimmy’s dream, encapsulated in the promotion of National Widows Day, envisions a world where communities rally around widows, offering solace, support, and companionship. Grounded in the simple yet profound ethos of “see a need - fill a need,” their advocacy resonates as a clarion call to cultivate a culture of compassion and inclusivity.



Jordan Eckley

June • Rising Star
Photo by The Perfect Spot for You LLC

“Real estate is all about making dreams come to life,” Jordan enthuses. “Whether it’s helping a young couple find their first home or assisting seasoned homeowners in downsizing, every transaction is an opportunity to make a meaningful impact.”



Hilary Baldwin

July • Featured Agent
Photo by SEVEN IMAGES, KC

“Sometimes, I can get stuck with in the box thinking and my teammates help me overcome that with creative thinking,” Hilary remarks. The addition of team members has presented new challenges to navigate, but being able to leverage diverse skill sets within the team offers their clients more comprehensive service offerings and better client satisfaction.



Heather Bauer

December • Making a Difference
Photo by The Perfect Spot for You LLC

While Heather’s expertise in real estate is impressive, her commitment to animal rescue is equally inspiring. “I’m heavily involved in animal rescue here in Kansas City,” she says, her face lighting up as she talks about her four-legged passions. “I donate a portion of my proceeds to whichever rescue, shelter, or charity organization the buyer or seller wishes. I do this with every sale.”

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1. The Perfect Spot for You LLC

February • Photo by The Perfect Spot for You LLC

Currently, The Perfect Spot's primary focus within the business is on customer service. "It's not just about capturing great photos; it's about solving our clients' problems, identifying and eliminating pain points, and ensuring an overall outstanding customer experience," she emphasizes.

2. Daniel Simanovsky with Agency Insurance

April • Photo by The Perfect Spot for You LLC

Daniel envisions a future where collaboration with real estate professionals will revolutionize the industry through innovation and customer-centric solutions. "In the future, working with real estate professionals perfectly aligns with my dreams and goals," Daniel expresses optimistically.

3. Radon Runner

May • Partner Spotlight
Photo by The Perfect Spot for You LLC

"Delegate out what you aren't great at and don't be scared to ask for help along the way," Jeff advises, encapsulating his philosophy of proactive collaboration and continuous improvement.

4. Luke Landau with Central Bank

July • Photo by The Perfect Spot for You LLC

What drives Luke is the opportunity to offer creative solutions to clients, especially those who might otherwise be excluded from homeownership. "The

growth of our business is evident of our competitive product advantage," he notes. The most rewarding part of his job? Sharing in the joy of clients when they close on their homes. "Helping them achieve their dream is incredibly fulfilling," he says.

5. Trey McDonald with II & III Property Management

August • Photo by The Perfect Spot for You LLC

Trey's definition of success is simple yet profound: "Make the lives of everyone around me better. When I can look around and see that I've helped someone, even one time in their life, then I've achieved something special."

6. NL Wilson Moving & Storage

September • Photo by The Perfect Spot for You LLC

"Every day is a new day, so let's make it a great day," he says. "And for moving advice:





7

8

if it fits in a box, put it in a box!” Mike emphasizes the importance of teamwork and leadership at NL Wilson. “We have a great group of movers, some of whom have been with us for a long time. Keeping crew camaraderie and communication high is crucial.”

7. Home Warranty Inc.

November • Photo by Leah Gunn Emerick
 “I’m passionate about helping people fulfill their calling, and supporting Realtors in enabling homeownership is a powerful way for them to achieve financial security.” he says. For Mark, working with real estate professionals isn’t just a job—it’s part of a larger mission to support

others in building stable futures through real estate.

8. Security 1st Title

December • Photo by The Perfect Spot for You LLC
 “We’re constantly looking for ways to improve,” Moyer states. “We recently moved to a new software program behind the scenes that is more efficient. We’re able to get the job done quicker. Like any company, if you’re going to thrive, you’ve got to consistently and continuously innovate. Technology is a huge part of our life and figuring out which technology is the best and what’s going to provide the most benefit for your employees, your first customer, and then your ultimate customer is critical.”

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FAQ about Kansas City Real Producers

Ever since we launched *Kansas City Real Producers* in July 2017, I have heard some of the same questions from many of you. I figured it would be most efficient to publish the answers here in case more of you had the same questions. Remember, my door is *always* open to discuss anything regarding this community — this publication is 100% designed to be *your* voice!

Q: WHO RECEIVES THIS MAGAZINE?

A: The top 500 agents of Kansas City. We pulled MLS numbers (by closed volume) in the Kansas City market. We cut off the list at number 500. The list will reset in early 2025 based on 2024 totals and continues to update annually.

Q: WHY AM I NOT LISTED ON THE TOP 200 STANDINGS/WHY ARE MY NUMBERS SHOWING DIFFERENTLY?

A: There are a number of reasons why that could be the case. First, be sure to read the disclaimer in its entirety. We pull the data on the exact date listed, so if the closed transaction is not submitted by that date, it will not be included. User error or BRIGHT error is always a possibility. The most common reason is that for any deal with an alternate agent listed, the production gets divided in half between the lead agent and the alternate. There are a few other factors at play, so if you have a question about the Standings, please contact me, and we can

take a look: reece.hale@realproducersmag.com.

Q: WHAT IS THE PROCESS FOR BEING FEATURED IN THIS MAGAZINE?

A: It's really simple — one or multiple peers have first nominated every featured agent you see. You can nominate or be nominated by other agents, affiliates, brokers, owners, and office leaders. A nomination currently looks like this: you email us at reece.hale@realproducersmag.com with the subject "Nomination of (Name of Nominee)." Please explain WHY you are nominating them to be featured. It could be that they have an amazing story that needs to be told, perhaps they overcame extreme obstacles, they are an exceptional leader, have the best customer service, or they give back to the community in a big way, etc. Once the timing is right, the next step is an interview with us to ensure it's a good fit. If all works out, then we put the wheels in motion.

Q: WHAT DOES IT COST TO BE FEATURED?

A: Zero, zilch, zippo, nada, nil. It costs nothing, my friends, so nominate away! This is NOT a pay-to-play model whatsoever.

Q: HOW CAN I WRITE AN ARTICLE TO BE PRINTED?

A: If you are interested in writing an article to contribute your ideas, experience, knowledge, expertise, or stories to the *Kansas City Real Producers* community, please email me at reece.hale@realproducersmag.com. Even if you don't consider yourself a prolific writer, let's talk!

Q: WHO ARE THE PREFERRED PARTNERS?

A: Anyone listed as a "Preferred Partner" in the index at the front of the magazine is an integral part of this community. They will have an ad in every issue of the magazine, attend our events, and be part of our Facebook group. We don't just find these businesses off the street, nor do we work with all businesses that approach us. One or many agents have personally referred every single Preferred Partner you see. We won't even take a meeting with a business that has not been vetted by one of you and is "stamped for approval," in a sense. Our goal is to create a powerhouse network not only of the best agents in the area but the best affiliates, as well, so we can all grow stronger together.

Q: HOW CAN I REFER A LOCAL BUSINESS TO JOIN KCRP AS A PREFERRED PARTNER?

A: If you know and want to recommend a local business that would like to work with more top real estate agents, please email me at reece.hale@realproducersmag.com and introduce us! This is the only way we can grow and strengthen this community, through your referrals. It's much appreciated!

Q: HOW MIGHT I GET MORE INVOLVED IN THIS COMMUNITY?

A: Two primary ways: First of all, if you have not already, be sure to join our private Facebook group specifically for the top 500 real estate agents and our preferred partners. To request to join, simply search on Facebook the keywords "Kansas City's Top 500 Real Producers Community," and it will pop right up. Request to join, and we will promptly accept you into the group. This online community is a space for further connection, contribution, and curiosity to be shared among our members. Secondly, be sure to attend our events. We currently plan to host events throughout the year, a couple of golf outings, and some VIP social events throughout 2025. We promote these events via email and Facebook, so if you haven't been receiving invites, please email me immediately at reece.hale@realproducersmag.com.



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TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - Nov. 30, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
1	Rob Ellerman	Team	Reecenichols - Lees Summit
2	Koehler Bortnick	Team	Reecenichols - Country Club Pl
3	Eric Craig	Team	Keller Williams Kc North
4	Bryan	Huff	Keller Williams Realty Partner
5	Spradling	Group	Exp Realty LLC
6	Dan	Lynch	Lynch Real Estate
7	Thrive Real Estate K	Team	KW Kansas City Metro
8	Kristin	Malfer	Compass Realty Group
9	Dani Beyer	Team	Keller Williams Kc North
10	Ray Homes Kc	Team	Compass Realty Group
11	Cjco	Team	Reecenichols - Leawood
12	Brooke	Miller	Reecenichols - Country Club Pl
13	Hern	Group	Keller Williams Platinum Prtnr
14	The Collective	Team	Compass Realty Group
15	Marti	Prieb Lilja	Keller Williams Realty Partner
16	Ask Cathy	Team	Keller Williams Platinum Prtnr
17	BG &	Associates	KW Kansas City Metro

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Teams and Individuals Closed from Jan. 1, 2024 - Nov. 30, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
18	Blake Nelson	Team	KW Kansas City Metro
19	John	Barth	RE/MAX Innovations
20	Richey Real Estate	Group	Reecenichols - Lees Summit
21	Shannon	Brimacombe	Compass Realty Group
22	Wardell & Holmes	Holmes	Wardell & Holmes Real Estate
23	Andrew	Bash	Element Sothebyâ€™S International Realty
24	Austin	Home Team	KW Kansas City Metro
25	Benjamin	Lytle	Opendoor Brokerage LLC
26	Tamra	Trickey	Reecenichols - Leawood
27	LUX	Group	KW Kansas City Metro
28	Hannah	Shireman	West Village Realty
29	Michelle	Lutz	Lutz Sales + Investments
30	Loughlin & Associate	Team	Keller Williams Kc North
31	Macoubrie	Zimmerman	Weichert, Realtors Welch & Com
32	Hendrix	Group	Real Broker, LLC
33	Moore Homes	Team	Compass Realty Group
34	Reesemontgomery	Team	Aristocrat Realty
35	Dan	O Dell	Real Broker, LLC
36	The Small	Team	Reecenichols-Kcn
37	Malina	Group	Keller Williams Realty Partner
38	Ken Hoover	Group	Keller Williams Kc North
39	Jeremy	Applebaum	Real Broker, LLC
40	Brent	Sledd	Weichert, Realtors Welch & Com
41	Taylor Made	Team	KW Kansas City Metro
42	Katherine	Lee	Element Sothebyâ€™S International Realty
43	Lindsay	Sierens Schulze	Reecenichols - Leawood
44	Locate	Team	Compass Realty Group
45	Patty	Simpson	Crown Realty
46	Wade	Fitzmaurice	Fitz Osborn Real Estate LLC
47	Danny Howell	Team	Exp Realty LLC
48	Lynne	Matile	Reecenichols - Overland Park
49	Aravind	Pentapati	Platinum Realty LLC
50	Brooke	Marsalla	Reecenichols - Lees Summit

#	FIRST NAME	LAST NAME	OFFICE NAME
51	John	Kroeker	Weichert, Realtors Welch & Com
52	Vince	Walk	RE/MAX Realty Suburban Inc
53	Jeff	Tanner	Platinum Realty LLC
54	Yfa	Team	Your Future Address, LLC
55	Joe	Woods	John Moffitt & Associates
56	Missy	Barron	Reecenichols - Lees Summit
57	Kristi	Soligo Fleshman	RE/MAX Revolution Liberty
58	Hcr	Team	RE/MAX Heritage
59	Lauren	Anderson	Reecenichols -The Village
60	Sharp Homes	Team	Epoque Realty
61	Jenny	Burkhead	Keller Williams Kc North
62	Rothermel	Group	Keller Williams Kc North
63	Lonnie	Branson	Keller Williams Southland
64	Miles	Rost	Keller Williams Realty Partner
65	Audrah	Team	Real Broker, LLC
66	Jonas	Barrish	Compass Realty Group
67	George	Medina	Reecenichols - Country Club Pl

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TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - Nov. 30, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
68	Andy	Blake	Real Broker, LLC
69	Crossroads Re	Group	KW Diamond Partners
70	Kaleena	Schumacher	Keller Williams Realty Partner
71	Shaun Ashley	Team	RE/MAX Heritage
72	Susan	Fate	Reecenichols -The Village
73	Explore Home	Group	Keller Williams Kc North
74	Stroud & Associates	Team	Real Broker, LLC
75	Steve	Ashner	Reecenichols Wilshire
76	Krishna	Chinnam	Keller Williams Realty Partner
77	Kim	Brown	Lynch Real Estate
78	Sherry	Westhues	Reecenichols - Eastland
79	Amy	Arndorfer	Premium Realty Group LLC
80	Lisa Ruben	Team	Reecenichols - Country Club Pl
81	Rachelle	Moley	Weichert, Realtors Welch & Com
82	Nelson	Group	Keller Williams Kc North
83	Bridget	Brown-Kiggins	Weichert, Realtors Welch & Com
84	D & M	Team	Weichert, Realtors Welch & Com
85	Bill	Gerue	Weichert, Realtors Welch & Com
86	Stacy	Porto	Reecenichols -The Village
87	Molly	Hipfl	Reecenichols - Lees Summit
88	Jeff	Curry	Weichert, Realtors Welch & Com
89	Lindsey	Pryor	Compass Realty Group
90	Jessica	Smotherman	RE/MAX Elite, Realtors
91	Therese	Hinds	Reecenichols - Town Center
92	Aaron	Donner	Keller Williams Realty Partner
93	Alex	Owens	Compass Realty Group
94	Linda L	Martin	Reecenichols - Leawood South
95	Lisa	Rater	Weichert, Realtors Welch & Com
96	Kelli	Becks	Keller Williams Realty Partner
97	Brenda	Shores	RE/MAX Heritage
98	David	Van Noy Jr.	Van Noy Real Estate
99	Spencer	Lindahl	Main Street Renewal, LLC
100	Sally	Moore	Keller Williams Platinum Prtnr

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#	FIRST NAME	LAST NAME	OFFICE NAME
101	Jeff	Yacos	Real Broker, LLC
102	Lauren	Engle	Platinum Realty LLC
103	Mary Beth	Schwartz	KW Kansas City Metro
104	Jason	Rains	RE/MAX Elite, Realtors
105	Sundance	Team	Rodrock & Associates Realtors
106	Sarah	Harnett	West Village Realty
107	Sarah	Page	KW Kansas City Metro
108	Tony	Long	Real Broker, LLC
109	Cami	Jones	Reecenichols - Leawood
110	Chris	Rowe	Cedar Creek Realty LLC
111	Bill	Allen	Bhg Kansas City Homes
112	Rebekah	Schaaf	Reecenichols - Overland Park
113	Peggy	Holmes	Reecenichols - Eastland
114	Quinn	Whimley	Reilly Real Estate LLC
115	Betsy	O'Brien	Compass Realty Group
116	Kitt	Halterman	KW Kansas City Metro
117	Kc Homes365	Team	Keller Williams Realty Partner

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Teams and Individuals Closed from Jan. 1, 2024 - Nov. 30, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
118	Christine	Lies	Reecenichols-Kcn
119	Majid	Ghavami	Reecenichols - Town Center
120	Simmonsales	Team	RE/MAX Area Real Estate
121	Kelly	Heaven	KW Kansas City Metro
122	Ivy Home	Group	KW Kansas City Metro
123	Dottie	Bradley	Platinum Realty LLC
124	Andrea	Sullivan	Rodrock & Associates Realtors
125	Bailey	Lyons	Lyons Realty Group
126	Candi	Sweeney	Reecenichols - Parkville
127	Madison	Harpst	RE/MAX Innovations
128	Brenda	Youness	Weichert, Realtors Welch & Com
129	Susan	Renschler	Keller Williams Kc North
130	Sherri	Hines	Weichert, Realtors Welch & Com
131	Livian Kc	Team	Keller Williams Realty Partner
132	Sherri	Cole	Reecenichols-Kcn
133	Terry Madden	Myers	Reecenichols -The Village
134	Lisa	Larson	Realty Executives
135	Annie	Kennedy	Realty Executives
136	Vicki	Smith	RE/MAX Innovations
137	Mikki	Armstrong	Reecenichols - Lees Summit
138	Veronica	Jaster	Reecenichols - Country Club Pl
139	Austin	Short Group	KW Kansas City Metro
140	Crystal	Metcalfe	United Real Estate Kansas City
141	Sal	Termini	Platinum Realty LLC
142	Tami	Lewis	Chartwell Realty LLC
143	Suzy	Goldstein	Bhg Kansas City Homes
144	Katee	Porter	RE/MAX Advantage
145	Ashley	Kendrick	Chartwell Realty LLC
146	Concierge Real Estat	Group	Worth Clark Realty
147	Murray	Davis	Bhg Kansas City Homes
148	Todd	Burroughs	Crown Realty
149	Brian	Pine	Heck Land Company
150	Steven	Roberts	RE/MAX Elite, Realtors

#	FIRST NAME	LAST NAME	OFFICE NAME
151	Rita	Dickey	Reecenichols - Overland Park
152	Kathryn	Thomas	Reecenichols - Leawood
153	Cory	Ward	Compass Realty Group
154	Tradition	Home Group	Compass Realty Group
155	Sandy	Herrick	Reecenichols - Overland Park
156	Whitney	Stadler	Element Sothebyâ€™S International Realty
157	Rachel	Kilmer	Reecenichols - Lees Summit
158	Aaron	Olla	Real Broker, LLC
159	Jennifer	Edlin	Keller Williams Kc North
160	Breeze	Team	Exp Realty LLC
161	Georgiane	Hayhow	Seek Real Estate
162	Michael	Yeates	The Real Estate Store LLC
163	Eva	Norton	Real Broker, LLC
164	Mike	O Dell	Real Broker, LLC
165	Shelia	Hampton	Reecenichols - Granada
166	Rollene	Croucher	KW Diamond Partners
167	Jennifer	Barth	RE/MAX Auction House, LLC.

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TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - Nov. 30, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
168	Just Say Home	Kc Team	Keller Williams Platinum Prtnr
169	John	Simone	Reecenichols-Kcn
170	Tim	Seibold	Coldwell Banker Regan Realtors
171	Janie	Snider	Keller Williams Realty Partner
172	Bill	Hightower	Reecenichols Excelsior Spgs
173	Melissa	Irish	Reecenichols -Johnson County West
174	Kbt Leawood	Team	Reecenichols - Leawood
175	Heather	Philip	Reecenichols-Kcn
176	Denise	Sanker	Reecenichols - Lees Summit
177	Matthew	Webb	Keller Williams Realty Partner
178	Jo	Chavez	Redfin Corporation
179	Tami	Froehlich	Reecenichols - Lees Summit
180	Rob	Lacy	Weichert, Realtors Welch & Com
181	Aly	Plunkett	Reecenichols -Johnson County West
182	Randi	Pereira	KW Kansas City Metro
183	Mark	Fraser	Reecenichols - Town Center
184	Leslie	Feedback	Reecenichols - Leawood
185	Bob	Washburn	Compass Realty Group
186	Laurie	Barnds	Reecenichols -The Village
187	Steve	Larue	Mcgrew Real Estate Inc
188	Scott	Swaggart	Keller Williams Southland
189	Debbie	Fleet	Weichert, Realtors Welch & Com
190	Janelle	Williams	Reecenichols - Overland Park
191	Jodie	Brethour	Compass Realty Group
192	Sherry	Timbrook	Bhg Kansas City Homes
193	Diana	Bryan-Smith	Speedway Realty LLC
194	Patty	Farr	RE/MAX House Of Dreams
195	Derek	Payne	Midwest Land Group
196	Monogram Real Estate	Team	Reecenichols - Leawood
197	Christine	Dunn	Keller Williams Realty Partner
198	Debbie	Sinclair	Prime Development Land Co LLC
199	Peter	Colpitts	Reecenichols - Leawood South
200	Shannon	Lyon	Reecenichols - Leawood

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Landen Hawk, Global Real Estate Advisor

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Luke Landau
NMLS# 502099

- **For Lawyers, Professional Engineers and College/ University Professors¹**
- **No down payment or Private Mortgage Insurance (PMI) required**
- **Minimum FICO credit score of 700**

About Luke:

In the mortgage business, it's important to have a lender who is educated about the ever-changing mortgage programs available. And that's good, because Luke is a lifetime learner. This dedication to growing his knowledge base, combined with a strong connection to the Kansas City, Lawrence and Wichita markets, is what makes Luke great.

It's also what benefits your client in the long run.

Luke combines his loan knowledge with Central Bank's vast program availability. Our Professional Business Loan is only one of many. He finds the right loan and then *takes the time to truly understand what program benefits your client most.*



Talk to Luke today. Scan the QR code!

Owner occupied, 1-2 family dwellings only. Purchase or rate and term refinance of primary residence only. Options are available for loans exceeding conforming loan limit but will require a down payment. Eligible borrowers must be in market. ¹Eligible professions require earnings of at least \$90,000 per year. This is not a commitment to lend or extend credit. Applicant subject to credit and underwriting approval. Not all applicants will be approved for financing. Receipt of application does not represent an approval for financing or interest rate guarantee. All rates, programs and fees are subject to underwriting guidelines and are subject to change without notice. Other restrictions may apply. See bank for details. The Central Trust Bank NMLS #407985 MEMBER FDIC 238 Madison St, Jefferson City, MO 65101. Copyright Central Banccompany. All rights reserved.



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