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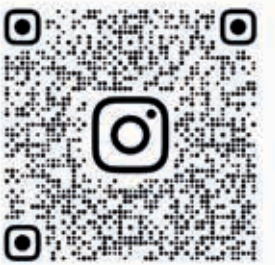
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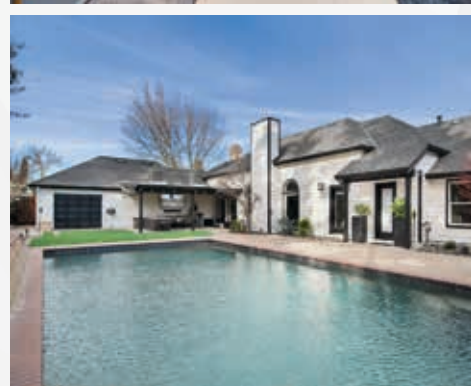


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**16** **Jessica Barrios**  
 COVER STORY

If you are interested in contributing or nominating REALTORS® for specific stories, please email us at [Isabel.sweet@realproducersmag.com](mailto:Isabel.sweet@realproducersmag.com)



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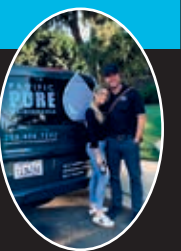
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# Barrios TILE



## Turning *Visions* into Reality, One Tile at a Time

**C**hris Barrios is more than a skilled tile artisan—he is a dedicated family man, baseball coach, and an inspiring example of hard work and perseverance. After nearly two decades in the tile industry, Chris recently celebrated his first year in business with his own license, marking a significant milestone in a career built on passion, precision, and purpose.

Chris's journey into the tiling industry began as a leap of faith.

With a natural talent for both math and art, he was drawn to the intricate craft of tiling, where precision meets creativity. Over the years, he refined his skills, taking pride in delivering impeccable results. **“Straight lines, level surfaces, and clean finishes are what I aim for every time,”** Chris shares. “I’ve learned patience over the years, and I strive to make each project better than the last.” His commitment to quality has

earned him a strong reputation among clients who value attention to detail and professionalism.

Chris spent several years working as a journeyman tile layer in the Bay Area, taking on both commercial and residential projects under union guidelines. This experience provided him with invaluable skills and a deep understanding of his craft, which he carried into his own business. Wanting to create more flexibility



**“A LOT OF PEOPLE THINK CUSTOM TILE IS OUT OF REACH, BUT I WORK WITH THEM TO FIND SOLUTIONS THAT FIT.”**

and be actively involved in his children’s lives, Chris decided to take the leap and start his own business closer to home. “I wanted to be more present for my kids and their activities,” he shares. This decision allowed him to combine his passion for tiling with the ability to build a business on his own terms.

Today, Chris operates his own tile business, where his expertise is evident in every project. Known for his ability to create flawless finishes, he takes the time to communicate with clients, helping their visions come to life. From custom bathroom designs to creative tile solutions, Chris’s work consistently exceeds expectations.

Baseball is a cornerstone of Chris’s life. He coaches his three children—ages 8, 11, and 15—who all share his enthusiasm for the

game. Whether it’s organizing practices or cheering from the sidelines, Chris relishes the opportunity to be involved. “It’s a huge part of our family’s life,” he says. Baseball even made its way into his honeymoon plans when he and his wife, Jessica, stopped to watch the Giants play in Arizona.

Family plays a central role in Chris’s life and work. He draws inspiration from his parents, who immigrated to the United States and worked tirelessly to achieve their version of the American dream. “They’ve owned several businesses over the years and taught me the importance of hard work and perseverance,” Chris says. He also admires his wife, Jessica, who runs Barrios Realty Consultants. Together, they support one another’s ventures while raising their children and building a strong foundation for their family.

Looking ahead, Chris envisions growing his business further. His goal is to eventually bring on employees who share his commitment to quality and craftsmanship. “I want to help clients achieve a high-end look

without breaking their budget,” he explains. “A lot of people think custom tile is out of reach, but I work with them to find solutions that fit.”

Chris’s passion for his craft and dedication to his family have made a lasting impact on both his industry and his community. Whether he’s perfecting a tile design or coaching kids on the baseball field, Chris brings the same level of care and attention to everything he does.



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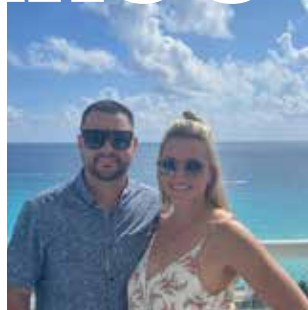
# This Valentine's Day:

Highlighting the Heart Behind the Hustle

This Valentine's Day, we're celebrating the bonds that go beyond real estate—family, love, and the connections that shape our lives. From cherished family moments to those that bring heart and meaning, these stories reflect the essence of the 209 community. Thank you to everyone who shared their photos for this special feature!



Steve and Jennie Silveira. We are big into family and pour that attitude into Modern Mortgage. Jan 7th was their 13th wedding year anniversary.



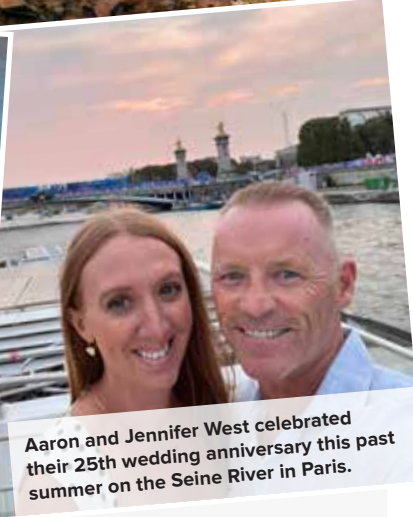
Adrian and Haley Goss: Celebrating 13 years together this year.



Crystal Brown "This September will be 15 years, I met Nick my first day in college"



Leslie Nelson and Brian Osborn, been together for about 9 years and are both in the real estate industry.



Aaron and Jennifer West celebrated their 25th wedding anniversary this past summer on the Seine River in Paris.



Taylor Thompson Love in full bloom



Don and Linda: Rest E-Z Home Inspection



Jarad Brewer Sweetheart dinner at Club 33



Michael Meneses and his girlfriend Brianna have been dating for almost two years now, He met her at her workplace, Raw Sushi Bistro, and they've hit it off ever since.



Darrin and Nicole DeSilva Honeymoon 2024



Daniel and Andrea Del Real 'Better Together' The Del Real Group



Three years of marriage and a lifetime of dreams ahead—Mark and Shayla Silva have moved from Modesto to Ripon, building their life and businesses together.



Kristina Cornejo 2025 New Years Eve



Emily and Nick Parker celebrating their 10 year anniversary this year



Jose Bernardo With his little cousin Jayden



Alex Levy and Mikayla Montiel Engaged November 1st 2024



# Jessica Barrios

**W**hen Jessica Barrios opened the doors to her boutique brokerage, she wasn't just starting a business—she was fulfilling a dream born from determination, faith, and a commitment to building something lasting. Over the past seven years, Jessica has transformed her experiences in real estate into a platform to empower clients, agents, and her community. Her story isn't just about success; it's about taking bold leaps and inspiring others to do the same.

Her career began in property management, where an encounter with a loan officer changed her life. While helping her in-laws refinance predatory loans, Jessica discovered her talent for navigating real estate challenges. Encouraged by her mentor, she obtained her real estate license and quickly excelled, earning recognition from local associations.

Four years into her career, Jessica approached her broker with a bold idea: opening an office in Modesto. With that not being part of his vision, he suggested she look into getting her Brokers license. Determined to succeed, she obtained her license and established her boutique brokerage, Barrios Realty Consultants. At first renting an office space and with rental increases she knew she needed to buy her own building. "I believed so much in real estate and being an owner that I had to do something, anything, to be able to own my own space," Jessica shares. Today, her downtown office emphasizes training and empowering agents to build their brands. "I stress the importance of marketing and want each of my agents to build their brand. I lead by example and am always available to support them."

Jessica's leadership extends beyond her office.

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Photo by: Devonte Williams

**“When a door shuts, other doors open. I try to live my life without fear and make decisions with the mindset of ‘why not?’”**

She serves as the 2023 President of the Women’s Council of Realtors North Central Valley, is a board member of the Latino Chamber of Commerce, and is a life member recipient of Masters Club awards for both LAR and CVAR.

Jessica’s passion for real estate stems from her own transformative experiences. As a single mother transitioning off Section 8 housing, purchasing her first home. “It created a sense of achievement I’ll never forget,” she says. That moment drives her mission to help others, whether first-time homebuyers or clients building wealth through real estate.

Her leadership philosophy is rooted in faith and fearlessness. **“When a door shuts, other doors open. I try to live my life without fear and make decisions with the mindset of ‘why not?’”** she explains.

Jessica also credits her family as her greatest source of inspiration. Her husband, Chris, owns Barrios Tile, and their four children bring joy and purpose to her life. “I don’t believe in work-life balance. In everything I do, I incorporate real estate and my family,” she says.

Her advice to aspiring agents is clear: “Everything works as long as you work. Marketing is crucial, and every opportunity should be used as a marketing opportunity.”

Jessica hopes her story inspires others. “Anything is achievable. If I could do it, they can as well. I come from humble beginnings, and everything I’ve achieved has

Photography by: Jane Media



**“Anything is achievable. If I could do it, they can as well. I come from humble beginnings, and everything I’ve achieved has been through persistence and hard work. The same opportunities are available to others.”**

been through persistence and hard work. The same opportunities are available to others.”  
For Jessica, the color red symbolizes more than her iconic billboard or signature style—it represents her boldness, passion, and perseverance. From the red dress that catches every eye to her fearless approach to life and business, Jessica shows that bold dreams paired with hard work lead to big achievements.



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