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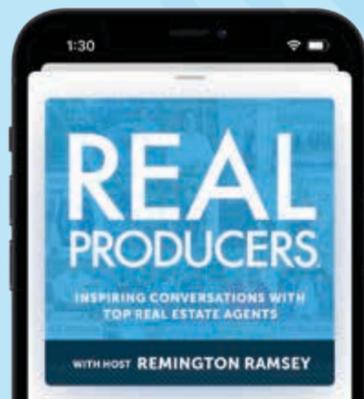
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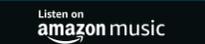
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TOP PRODUCER

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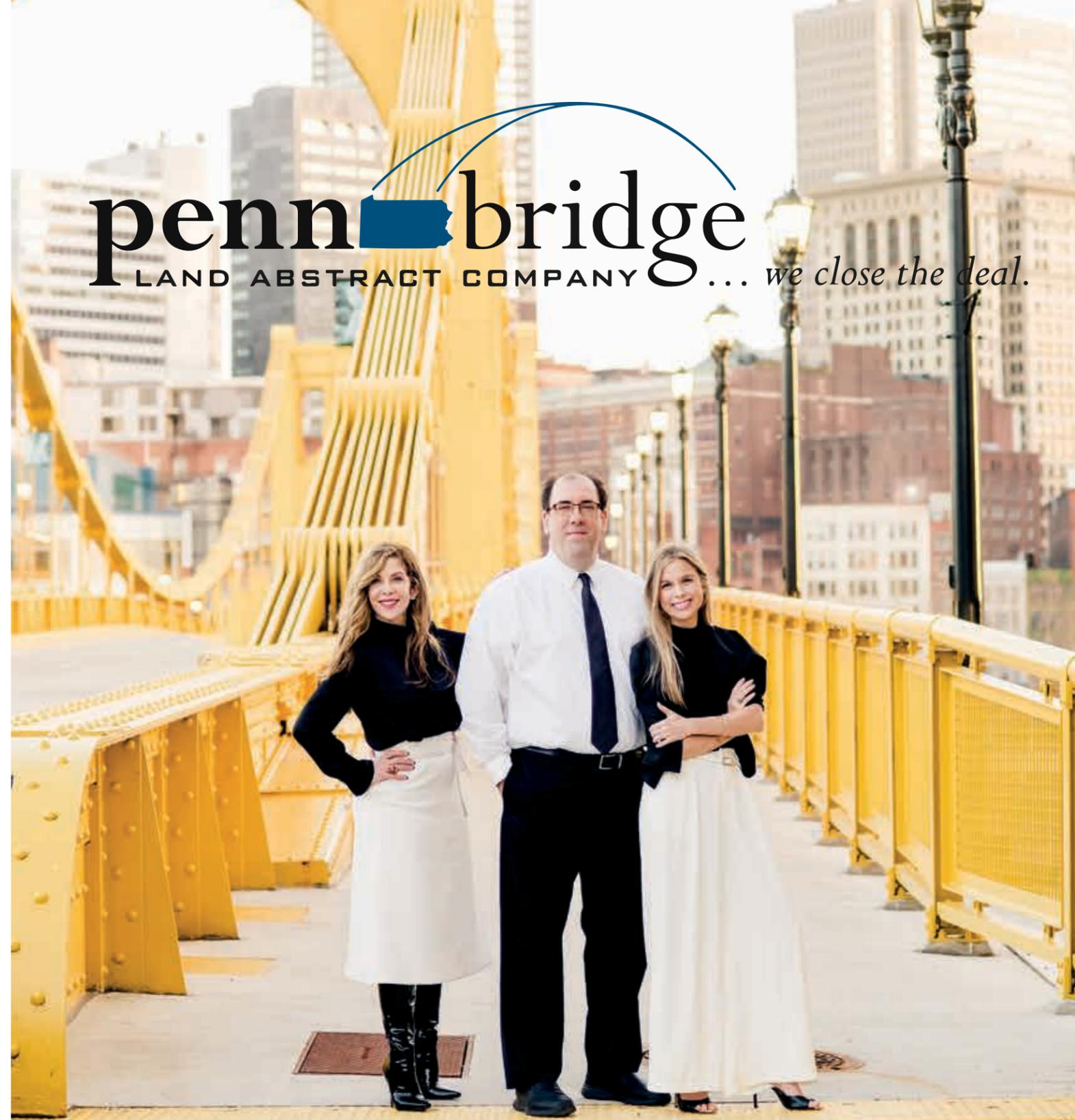


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# Sarah

A FAMILY LEGACY  
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WITH PURPOSE

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*Madia*



*When we last featured Sarah Madia in 2018, she was thriving in the Pittsburgh real estate market and was almost a decade into her career with RE/MAX Select Realty. Now, six years later, Sarah's journey has been marked by profound loss, extraordinary challenges, and a renewed sense of purpose. Through it all, she has emerged with her faith intact, her business flourishing, and her family legacy stronger than ever.*

The past seven years have undoubtedly been the most challenging of Sarah's life, both mentally and physically. A devastating accident in 2017 left her bedridden with multiple injuries, despite not making mention of it in her 2018 article, following which, she faced the unimaginable loss of both her mother, Jean, in 2019, as well as her best friend, Charlie, in 2020. This year, five short years later, her father, Frank Madia - a respected home builder and community pillar - passed away unexpectedly.

Despite these hardships, Sarah has continued to push forward, drawing strength from her faith, her clients, and her family. And while work has become both a distraction and a source of stability, Sarah admits that she values the camaraderie and support her team has provided her throughout the process. "If I did not have my faith I probably would have crumbled completely," Sarah admits. "I'm very thankful for it. I'm very blessed."

Over the last 18 years, Sarah has built a reputation in Pittsburgh as a down-to-earth local agent with a passion for architecture that was ingrained in her from birth. Her niche lies in working with builders, developers, and corporate sellers thanks to her family's prevalence in the area, often managing long-term projects that take months - or even years - to complete.



Growing up on construction sites alongside her father is what ultimately gave Sarah the confidence to navigate complex deals and developments...it's something she grew up watching and continues to pursue today. From her 'muddy boot tours' or hiking through various locales for land assessments to new construction builds and working with developers, Sarah's dad taught her to be comfortable handling any nuance of real estate.

Frank was a massively well-known figure in the North Hills market - friends and family often referring to him as the Mayor of Wexford - and leaves a legacy of faith, integrity, and community spirit. He spent 40 years growing Madia Homes into the award-winning business it is today and with his passing, Sarah and her brother, Luke, are proud to take the reins.

After working his way up to VP of Madia Homes, Luke is now intent on



“  
TREAT  
EVERYONE  
THE  
*same,*  
BE  
*honest,*  
HAVE  
*integrity,*  
AND DO  
THINGS  
*well.*  
”



carrying the torch of his father's legacy by stepping into a much larger leadership role as the business moves into this new and exciting next chapter. Selected by Pittsburgh Magazine as the Ultimate House builder for 2025, Madia Homes (or Madia Homes 2.0 as Sarah lovingly refers to it now under her brother's helm) is embarking on a high-profile project that showcases their expertise in custom home construction and community development.

Sarah also plays a crucial role in continuing the family legacy by assisting with the sales side of the business and embodying her father's mantra - "Treat everyone the same, be honest, have integrity, and do things well." As someone who was always so proud of his daughter and thought she should have her face on a billboard, Sarah admits her father would love that she's on the cover of a magazine. "He would love it," she prides.

In Lawrenceville, where she resides, the vibrant urban market has become a significant part of Sarah's business, connecting her with a diverse range of clients and projects. "A good portion of my business is urban," she explains, noting that the city's evolution keeps her very engaged. "It's more work, but I think I'd be bored otherwise."

Outside of work, Sarah pours her energy into her sphere and her beloved cat, Niko, who is wildly famous amongst her friends for his prodigious personality. Despite a lack of free time in recent months however, Sarah takes consolation in her tight-knit circle of girlfriends that are more like sisters, who provide great support for one another. With 2025 on the horizon, Sarah is looking forward to taking more adventures to visit friends out in California, paddleboarding, attending more live music events, exploring art crawls, and continuing her hunt for the best burrito in Pittsburgh.

Looking ahead, Sarah aspires to grow her team. "I don't want to be a mega team, that's not the goal," she explains. Instead, she envisions a small, dynamic team that complements her skills and provides comprehensive support for her growing clientele. And despite the trials she's faced in recent years, Sarah remains steadfast in her commitment to her clients, her family's legacy, and her personal growth. With her faith as her anchor and her father's values as her guide, she continues to navigate life with grace and resilience

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One Big Year in Review – A Strong Story of Partnership

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*HMA Mortgage (or as most colleagues and customers of Pittsburgh know them as Holland Mortgage Advisors “HMA”) has entered a new era of growth and innovation, marking 2024 as their most transformative year yet.*

With an expanded team of more than 100 licensed mortgage loan originators across 25 states and Washington, D.C., HMA is poised to achieve unprecedented success in 2025. Under the leadership of President, Dave Holland and Managing Partners, Robert Fillyaw and Tom Mills, the company’s trajectory reflects their commitment to teamwork, adaptability, and excellence in mortgage lending.

#### **Building the Dream**

HMA’s story of heavy growth began during the COVID pandemic when loan origination volumes surged from \$215 million in 2019 to \$479 million in 2021. During this time the Pittsburgh Business Times recognized HMA as the fastest-growing company in Pittsburgh (2020) and HMA was also ranked as a Top 5 fastest-growing companies (2021).

While 2022 and 2023 brought about challenges for the entire industry and many mortgage firms were downsizing at a fast pace, Dave took HMA Mortgage in a different, more forward-thinking direction. It was HMA’s addition of 2 new managing partners and key sales & organizational leaders that propelled the team expansion during the latter half of 2023. This move expecting to nearly double their volume into 2025. Sitting at the heart of this resurgence is a group of seasoned leaders and innovative thinkers who seamlessly joined forces to achieve their shared goals.

Meeting during a Mortgage Sales Coaching Group, The Freedom Club, HMA’s new partnership formed and took its original root. Together, Dave Holland, Robert Fillyaw, and Tom Mills have played instrumental roles in driving growth and shaping the team’s culture... and in a short period of time!

#### **Dave Holland: President and Senior Loan Officer**

Born and raised in Erie, Pennsylvania, Dave initially sought a career in law anticipating working for his father’s law firm as an attorney. “I think I would have been a mediocre attorney and realized it wasn’t my passion” Dave joked. While briefly living in his grandparents’ basement, he admits it was humble beginnings getting his footing. His true path started during this time in lending and building a mortgage business in 2000 after graduating from college. Then shortly after in 2005, Dave launched Holland Mortgage Advisors (HMA), which is now about to celebrate its 20-year anniversary under the newer name and brand, “HMA Mortgage.”

His outlook on success is what placed Dave in a position to quickly grow HMA into the regional mortgage firm with offices first in Pittsburgh, Erie and Eastern Ohio. Citing how his tireless work ethic continues to be fueled by a “level of fear” which comes alongside running and growing a business, Dave continues to describe the experience, “Beyond the numbers and stats that our team continues to outperform, it’s simply helping develop loan officers that continues to fulfill me,” Dave

says. A mission that aligns with HMA's consistent industry-leading performance.

"Being named the Fastest Growing 50 company in 2021 in Pittsburgh was a major accomplishment and a career defining moment for me. As was becoming ranked one of the Top 1% of loan officers in the country," Dave prides. "After the rise in 2020 and 2021, followed quickly by the industry crash, you had to re-examine the way you did business in order to stay ahead and present within the industry." He also credits the remarkable impact of partnering with Robert and Tom. "They have taken the growth from where it was at and scaled the business to new heights & levels," says Dave, explaining how they have further strengthened HMA's position in such a competitive mortgage market.

**Robert Fillyaw: Managing Partner**

Hailing from the suburbs of Gainesville, Florida, ("Go Gators," he yells) Robert brings a deep commitment to helping first-time homebuyers achieve their dreams. Joking that he grew up in a "one red light" kind of town, Robert credits his father for playing a major role in instilling his work ethic and integrity.

Robert admits he sort of "fell" into the financial industry. Starting as a part time teller with a national bank after high school, he quickly rose through the ranks to become a banking center manager. He was also enlisted in the Marine Corps reserves which led to a deployment to Iraq in 2006. After returning from Iraq, he decided he didn't want to manage anyone, so he moved to retail mortgage lending in 2007. After this change, Robert never looked back. He quickly became a top producing loan officer averaging \$30mm, then focused on building a team with achievements mounting at \$100mm+. Next, he built a branch of \$600mm and consistently blasted sales goals presented at every stage. Robert's experience leading and building his business teams set him up for the next chapter with HMA.

"Making the decision to branch out of my comfort zone was a huge risk that also became my greatest opportunity," he recalls. "Our only constant is change. If you're not



Dave Holland



Robert Fillyaw



Tom Mills

continually evolving and changing with the times and market movement, you're going to get left behind."

**Tom Mills: Managing Partner**

Having grown up within a unique stretch of Maryland that gave him quick access to both Delaware and Pennsylvania, Tom's career began during his junior year in college when he started working full-time in credit card banking. It was there that he gained much of his knowledge of the industry while honing his skills working in collections, explaining, "I learned so much about how a solid company with an admirable culture was run at that time."

When Tom moved over to the mortgage industry a year after graduating, he knew right away that this was the industry for him. Having always been one to listen and learn from those that surrounded him, Tom enjoyed polishing his skills even further under the tutelage of "genuinely good people."

Fast forwarding decades of coaching and leadership experience, Tom has successfully recruited and led sales teams that have produced over 7 billion in loan originations over the last 10 years. Tom continues to take joy in helping his loan officers achieve more and their growth and success keep him excited for what each day will bring. Tom's favorite place is in the mentoring position, he admits, "The appreciation and gratitude of our team is more incredible than anything. Much of my fulfillment comes from working with them all here and being a part of the impact, they make on the lives of our customers." Tom's experience and adaptability through market shifts have been a cornerstone of his career success and a driving force in HMA's achievements in 2024.

**A Cultural Merge**

With 2024 being such a highlight in growth, the HMA team agrees that it was the careful merging of their different cultures that brought about such massive success. Scaling their operations not only tripled their volume, but also their team size from 60 employees at

the end of 2023 to just shy of 300 to finish 2024. The growth also allowed for multiple new technologies to be added to their Tech Stack, which ultimately improved marketing, workflow and client interaction. With numerous new marketing initiatives, the expansion of this department created more layers of support for the HMA sales teams.

Hiring key leadership positions and assembling "the best ops and salespeople in the industry," as Tom puts it, is what ultimately led to HMA's most profitable year yet. He continues, explaining how their culture began through the fostering of the sales leaders with a newly formed Strategic Advisory Team (SAT) whose sole intention is to better processes and systems from within.



**Our only constant is change. If you're not continually evolving and changing with the times and market movement, you're going to get left behind."**

"We are building the company we envisioned and literally watching it grow before our eyes," adds Robert Fillyaw.

In addition, the development of new divisions, products, and services have also played a key part in their successful merger.

Looking ahead, as HMA furthers into 2025, the company is laser-focused on its ambitious goal of \$1.5 billion in loan volume. By leveraging its newly improved Renovation Department, expanded licensing, growing the Trade-In Mortgage Product Suite and Condo Analysis Process (CAP), newly expanded HR department, and Cash Buyer Program, HMA is well-positioned to achieve this milestone... and quite a bit more!



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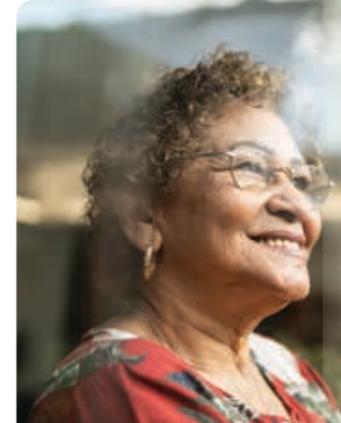
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# Antoinette PAMPENA

We're All Just Killing Tomatoes

WRITTEN BY KENDRA WOODWARD  
PHOTOGRAPHY BY MAINLINE PHOTOGRAPHY

*Antoinette Pampena isn't your average Pittsburgh real estate agent, she's really not an average agent anywhere for that matter! She's a burst of energy wrapped in a bright personality, fueled by determination and topped with a dash of humor. Known for her tagline #AnotherAntoinette and her creative approach to connecting with clients, she's the kind of person who turns the ordinary into something extraordinary for her clients. Whether she's helping someone find their dream home, juggling life with three active boys, or cracking jokes about killing her tomato plants and sourdough starter, Antoinette's life is a colorful blend of hard work and family.*

Growing up in Penn Hills and later moving to Kiski at age 13, Antoinette admits her strong personality was shaped by her parents' work ethic and supportive nature. Her father, a hardworking blue-collar professional, and her mother, a stay-at-home mom to five children, set an amazing example of the power of dedication and perseverance. "My mother doesn't stop," Antoinette says, crediting her as a major influence on her own tireless energy and commitment. Even today, her mom steps in to help with the kids and showings, helping Antoinette to excel in her career. "Whatever I want to

be, my parents will be like... 'how can we get you there?'," she says, crediting her village of help to her \$9.6 million in sales for 2024.

Initially focused on the health and fitness industry as her first career path, Antoinette pursued studies to become a registered dietitian. Along the way, she launched a small business while pursuing her degree and working as a stay at home mom, but found added success in direct sales with PartyLite. Admitting she sort of got suckered into the direct-from-home sales gig, her competitive nature never waned and Antoinette gave her all in order to earn a spot on the coveted Hawaii trip.

However, life changes pushed Antoinette to reassess her goals. With two boys under the age of five while navigating a divorce, and eventually a new relationship, she came to realize her true calling was in real estate. Thinking back on it, Antoinette explains how her new perspective cleared her mind and led her to realize how much a career in real estate combined her love for people, her sales acumen, and her passion for homes.

After obtaining her license, Antoinette embarked on her journey as a solo agent and briefly experimented with team dynamics before ultimately deciding to work as an independent agent. She approaches each transaction with care



and dedication, recognizing the responsibility of helping clients find their safe haven. “You’re somebody’s avenue to their safe place and their home. I don’t take my role lightly.”

Her creative use of a branded cargo van has also become somewhat of a signature element of her service and a recognizable staple within her community. With the help of her husband and two boys who often volunteer their time, the team uses the van to tackle move-in day with their veteran and first responder clientele. “It’s obviously a nice marketing tool,” she admits, but the real joy comes from making a tangible difference in people’s lives.

Antoinette’s charitable spirit extends to other causes as well, as she regularly donates to animal rescues, supports organizations helping homeless and battered women find housing, and frequently participates in community events. With her husband, Dakota, a police officer, and a family filled with blue-collar workers, she understands the importance of giving back and building strong local connections.

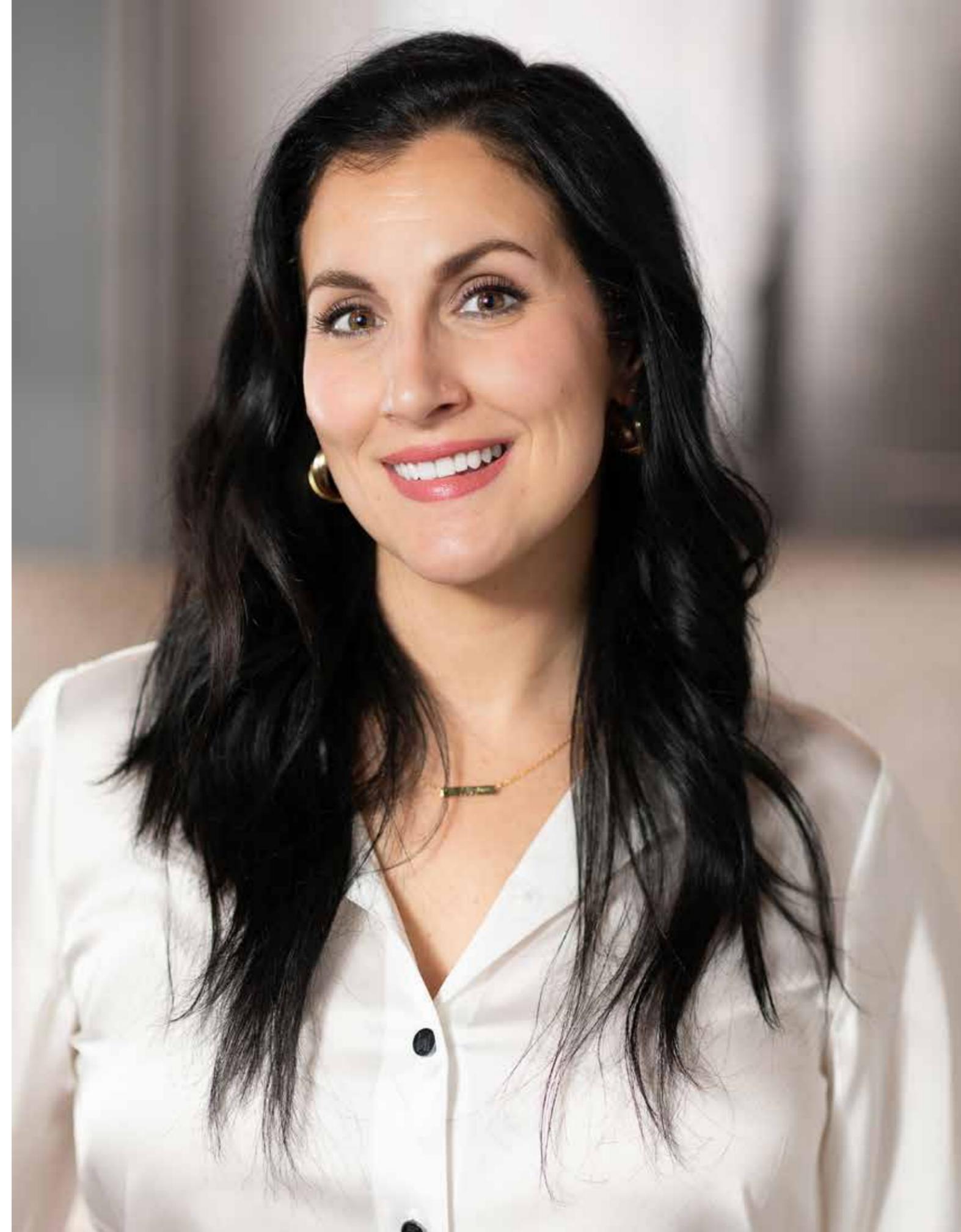
At home, Antoinette is a modern-day-mom who’s juggling a full plate. With three boys now, Johnny, Nico, and Dean, and their recently adopted dog, Bear, life is always bustling for the Pampena-Drew family. From sledding adventures to family camping trips, Antoinette treasures any time spent with her

loved ones and emphasizes the unwavering support she receives from her parents, husband, and kids. “It’s very much a group effort.”

Antoinette’s humor and humility shine through any time you speak with her. While being interviewed on a local podcast, she joked about every working mom out there just trying to juggle their kids, career, and everyday life...all while trying to keep their garden alive. She joked, “Everyone’s out there killing tomatoes... we’re all killing tomatoes,” which had me dying in laughter, but also feeling so incredibly connected to her, just as her clients do.

Through her bright spirit and tireless determination, Antoinette exemplifies what it means to be a modern-day-mom and a real estate professional. “Real estate is a monumental experience for most people,” she shares. “Just being a part of a very large moment for someone is a gift.” Antoinette isn’t just helping people buy and sell homes - she’s creating lasting memories and building a legacy her kids can be proud of.

Whether she’s showing a home, cheering on her boys, or planting another tomato bush, Antoinette is a shining example of how passion, perseverance, and a little humor can turn any dream into reality...and balancing it all means occasionally wondering if she’s “killed her sourdough starter,” she jokes. But she embraces the chaos with grace and gratitude.





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# TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - December 31, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
1	Georgie	Smigel	Coldwell Banker	119	132	251	\$87,693,433
2	John	Marzullo	Compass RE	77	267	344	\$83,744,155
3	Michael	Reed	Coldwell Banker	64	134	198	\$58,669,179
4	Julie	Rost	Berkshire Hathaway The Preferred Realty	40	46	86	\$57,326,553
5	Jim	Dolanch	Century 21 Frontier Realty	71	60	131	\$54,694,630
6	Zita	Billmann	Coldwell Banker	36	25	61	\$49,486,194
7	Emily	Fraser	Piatt Sotheby's International Realty	54	84	138	\$44,715,949
8	Amanda	Gomez	RE/MAX Select Realty	32	110	142	\$44,548,601
9	Joe	Yost	Compass RE	44	74	118	\$44,346,365
10	Barbara	Baker	Berkshire Hathaway The Preferred Realty	54	42	96	\$44,000,667
11	Steve	Limani	Realty ONE Gold Standard	74	71	145	\$41,515,315
12	Melissa	Barker	RE/MAX Select Realty	94	129	223	\$41,133,574
13	Ryan	Bibza	Compass RE	52	72	124	\$41,071,997
14	Jane	Herrmann	Berkshire Hathaway The Preferred Realty	37	15	52	\$40,603,420
15	Jordan	Jankowski	Compass RE	30	98	128	\$39,706,482
16	Sarah	Madia	RE/MAX Select Realty	48	17	65	\$38,791,952
17	Gia	Albanowski	Berkshire Hathaway The Preferred Realty	51	28	79	\$37,302,465
18	Michele	Belice	Howard Hanna	37	27	64	\$35,148,040
19	Heather	Kaczorowski	Piatt Sotheby's International Realty	45	47	92	\$32,579,333
20	Christine	Wilson	Compass RE	30	34	64	\$32,116,953
21	Charles	Swidzinski	Berkshire Hathaway The Preferred Realty	92	48	140	\$31,608,579
22	Ryan	Shedlock	Howard Hanna	97	83	180	\$31,106,463
23	Lauren	Coulter	Compass RE	28	51	79	\$30,820,900
24	Rich	Dallas	Berkshire Hathaway The Preferred Realty	55	41	96	\$30,325,759
25	Adam	Slivka	Century 21 Fairways	51	88	139	\$29,560,409
26	Kathy	Wallace	Compass RE	17	10	27	\$29,349,613
27	Scott	Ludwick	Berkshire Hathaway The Preferred Realty	63	44	107	\$29,215,729
28	Maureen	States	Neighborhood Realty Services	39	39	78	\$29,052,940
29	Corey	Weber	RE/MAX Infinity	50	95	145	\$28,760,608
30	Joanne	Bates	Berkshire Hathaway The Preferred Realty	33	39	72	\$28,651,722
31	Linda	Honeywill	Berkshire Hathaway The Preferred Realty	23	12	35	\$27,697,445
32	Shanna	Funwela	Coldwell Banker	53	57	110	\$27,636,718
33	Jennifer	Solomon	RE/MAX Select Realty	24	86	110	\$27,464,273
34	Jennifer	Mascaro	Coldwell Banker	54	41	95	\$27,224,935

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
35	Gina	Giampietro	RE/MAX Select Realty	76	33	109	\$26,808,749
36	Jennifer	Crouse	Compass RE	37	24	61	\$26,732,467
37	Dan	Haeck	Coldwell Banker	43	41	84	\$26,535,664
38	Bonnie	Loya	Berkshire Hathaway The Preferred Realty	34	26	60	\$26,298,024
39	Libby	Sosinski	Keller Williams Realty	238	9	247	\$26,293,572
40	Melissa	Merriman	Keller Williams Realty	52	53	105	\$25,822,846
41	Betsy	Wotherspoon	Berkshire Hathaway The Preferred Realty	44	15	59	\$25,770,320
42	Kelly	Cheponis	Howard Hanna	27	18	45	\$25,492,713
43	Kim Marie	Angiulli	Coldwell Banker	19	11	30	\$25,394,275
44	John	Adair	Coldwell Banker	34	46	80	\$25,343,427
45	Nathaniel	Nieland	Coldwell Banker	12	47	59	\$25,156,000
46	Vera	Purcell	Howard Hanna	31	17	48	\$25,079,942
47	Melissa	Shipley	Berkshire Hathaway The Preferred Realty	34	48	82	\$24,839,114
48	Cass	Zielinski	Piatt Sotheby's International Realty	15	34	49	\$24,805,116
49	Roxanne	Humes	Coldwell Banker	46	49	95	\$24,459,049
50	Lori	Hummel	Howard Hanna	34	12	46	\$24,184,694

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#	First Name	Last Name	Office	List	Sold	Total	Total Sales
51	Sara	McCauley	Berkshire Hathaway The Preferred Realty	48	24	72	\$24,083,275
52	Jason	Rakers	RE/MAX Select Realty	30	13	43	\$24,054,132
53	Kimberly	Maier	Berkshire Hathaway The Preferred Realty	20	19	39	\$23,998,417
54	JoAnn	Echtler	Berkshire Hathaway The Preferred Realty	33	25	58	\$23,752,689
55	Austin	Rusert	Coldwell Banker	24	21	45	\$23,686,728
56	Kristi	Stebler	Berkshire Hathaway The Preferred Realty	36	32	68	\$23,504,838
57	Erin	Mikolich	Berkshire Hathaway The Preferred Realty	51	22	73	\$23,374,064
58	Brenda	Deems	Berkshire Hathaway The Preferred Realty	28	47	75	\$23,261,003
59	Annette	Ganassi	Howard Hanna	12	10	22	\$23,259,565
60	Marilyn	Davis	Berkshire Hathaway The Preferred Realty	48	29	77	\$22,737,748
61	Anthony	Leone	Coldwell Banker	46	24	70	\$22,634,000
62	Robyn	Jones	Piatt Sotheby's International Realty	12	16	28	\$22,572,042
63	Lynne	Bingham	Howard Hanna	30	9	39	\$22,549,811
64	Jeff	Selvoski	Exp Realty	61	31	92	\$22,503,967
65	Andrea	Ehrenreich	Howard Hanna	16	8	24	\$21,988,180
66	Jack	Hutterer	Berkshire Hathaway The Preferred Realty	43	29	72	\$21,972,103
67	David	Onufer	Howard Hanna	16	20	36	\$21,918,281
68	Tarasa	Hurley	River Point Realty	28	42	70	\$21,713,149
69	Melinda	Lynch	Keller Williams Realty	24	48	72	\$21,661,332
70	Marianne	Hall	Howard Hanna	30	37	67	\$21,454,974
71	Gina	Cuccaro	Berkshire Hathaway The Preferred Realty	38	33	71	\$21,378,995
72	Jeannine	Mullen	Howard Hanna	19	16	35	\$21,272,590
73	Jerome	Yoders	Coldwell Banker	14	64	78	\$21,247,440
74	Erin	Berg	Berkshire Hathaway The Preferred Realty	34	34	68	\$21,222,000
75	Roslyn	Neiman	Howard Hanna	11	10	21	\$21,184,096
76	Ned	Bruns	RE/MAX Select Realty	18	27	45	\$21,029,890
77	Kathleen	Barge	Piatt Sotheby's International Realty	13	6	19	\$20,760,467
78	Cindy	Ingram	Coldwell Banker	11	7	18	\$20,592,765
79	Adam	Cannon	Piatt Sotheby's International Realty	24	36	60	\$20,032,021
80	John	Geisler	Coldwell Banker	38	19	57	\$19,918,956
81	Dave	McSwigan	Coldwell Banker	21	15	36	\$19,709,800
82	DJ	Fairley	Exp Realty	66	10	76	\$19,672,033
83	Jill	Stehnach	RE/MAX Select Realty	27	19	46	\$19,334,307
84	Nancy	Rossi	RE/MAX Select Realty	44	28	72	\$19,273,475

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
85	Michelle	Mattioli	Howard Hanna	19	12	31	\$19,196,911
86	Malini	Jaganathan	Howard Hanna	12	21	33	\$19,187,211
87	Debra	Donahue	Howard Hanna	23	15	38	\$19,152,555
88	Michael	Pohlot	Janus Realty Advisors	143	34	177	\$18,983,125
89	Mary Anne	Hanna	Howard Hanna	8	6	14	\$18,932,200
90	Allison	Pochapin	Compass RE	16	37	53	\$18,791,549
91	Bobby	West	Coldwell Banker	26	24	50	\$18,664,875
92	Angie	Popa	Keller Williams Realty	19	14	33	\$18,502,390
93	Melanie	Marsh	Compass RE	21	10	31	\$18,431,078
94	Brian	Czapor	Piatt Sotheby's International Realty	36	27	63	\$18,414,720
95	Sandra	Toulouse	Berkshire Hathaway The Preferred Realty	33	24	57	\$18,072,050
96	Deborah	Kane	Howard Hanna	35	41	76	\$18,037,685
97	Angela	Hoying Pulkowski	Berkshire Hathaway The Preferred Realty	11	9	20	\$18,031,907
98	Diane	McConaghy	RE/MAX Select Realty	19	42	61	\$17,995,579
99	Donna	Tidwell	Berkshire Hathaway The Preferred Realty	63	32	95	\$17,728,971
100	Reed	Pirain	NextHome PPM Realty	26	24	50	\$17,716,530

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#	First Name	Last Name	Office	List	Sold	Total	Total Sales
101	Kaedi	Knepshield	Piatt Sotheby's International Realty	13	22	35	\$17,466,949
102	Daniel	Howell	Coldwell Banker	37	39	76	\$17,337,342
103	Sara	Minshull	Redfin Corp	17	30	47	\$17,192,848
104	Patty	Pellegrini	Berkshire Hathaway The Preferred Realty	22	13	35	\$17,123,705
105	Mark	Gulla	RE/MAX Select Realty	35	24	59	\$17,021,675
106	Tony	Nucci	Howard Hanna	12	4	16	\$16,852,709
107	Geoff	Smathers	Howard Hanna	26	20	46	\$16,778,843
108	Amy	Bair	Howard Hanna	15	4	19	\$16,746,000
109	Rick	Maiella	Howard Hanna	35	42	77	\$16,732,619
110	Ruth	Weigers	Berkshire Hathaway The Preferred Realty	24	25	49	\$16,704,395
111	Marcia	Dolan	Berkshire Hathaway The Preferred Realty	21	16	37	\$16,653,400
112	Krista	Lorenzo	Coldwell Banker	27	25	52	\$16,414,610
113	Deborah	Reddick	RE/MAX 360	20	26	46	\$16,326,294
114	Joshua	Crowe	Berkshire Hathaway The Preferred Realty	44	23	67	\$16,257,850
115	Eileen	Lusk	Howard Hanna	8	12	20	\$16,055,635
116	Molly	Howard	Piatt Sotheby's International Realty	12	8	20	\$15,936,980
117	John	Fincham	Keller Williams Realty	33	33	66	\$15,816,126
118	MaryAnn	Bacharach	Howard Hanna	15	7	22	\$15,813,532
119	Michele	Leone	Piatt Sotheby's International Realty	13	25	38	\$15,718,140
120	Mark	Ratti	RE/MAX Select Realty	33	14	47	\$15,648,923
121	Meg	Smith	Compass RE	7	12	19	\$15,525,880
122	Elaine	Shetler-Libent	Keller Williams Realty	25	13	38	\$15,508,087
123	Stephanie	Veenis	Howard Hanna	10	12	22	\$15,417,420
124	Emily	Wilhelm	Piatt Sotheby's International Realty	15	13	28	\$15,286,087
125	Eli	LaBelle	RE/MAX Select Realty	14	28	42	\$15,282,865
126	Eileen	Allan	Compass RE	20	30	50	\$15,265,843
127	Rachael	Schafer	Berkshire Hathaway The Preferred Realty	15	33	48	\$15,209,664
128	Matthew	Shanty	Exp Realty	26	35	61	\$15,163,977
129	Liz	Fecko	Compass RE	8	12	20	\$15,081,856
130	Nancy	Ware	Berkshire Hathaway The Preferred Realty	22	22	44	\$15,067,200
131	Wendy	Weaver	Howard Hanna	20	14	34	\$15,045,804
132	Richard	Charles	RE/MAX South Inc	40	20	60	\$15,024,750
133	Katie	Wymard	Coldwell Banker	17	18	35	\$14,960,650
134	Lauren	Klein	Coldwell Banker	26	12	38	\$14,905,902

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
135	Melissa	Palmer	Howard Hanna	17	13	30	\$14,725,500
136	Lindy	Sgambati-Cox	Berkshire Hathaway The Preferred Realty	29	37	66	\$14,714,600
137	Jay	Mosby	Berkshire Hathaway The Preferred Realty	20	28	48	\$14,612,650
138	Kassie	Cable	Howard Hanna	16	19	35	\$14,470,220
139	Brock	Hanna	Coldwell Banker	18	34	52	\$14,415,885
140	Paul	Bortz	Coldwell Banker	50	19	69	\$14,387,201
141	Laura	Sauereisen	Piatt Sotheby's International Realty	8	12	20	\$14,314,500
142	Brian	Larson	Howard Hanna	25	21	46	\$14,141,170
143	Ryan	Scalise	Scalise Real Estate	45	15	60	\$14,029,979
144	Aida	Agovic-Corna	RE/MAX Select Realty	17	21	38	\$13,956,512
145	Eric	Tallon	Berkshire Hathaway The Preferred Realty	22	39	61	\$13,922,675
146	Judi	Sahayda	Keller Williams Realty	26	13	39	\$13,917,733
147	Sharon	St. Clair	Keller Williams Realty	19	11	30	\$13,876,120
148	Marie	Pace	Howard Hanna	8	6	14	\$13,812,000
149	Julie	Welter	Compass RE	17	8	25	\$13,731,500
150	Holly	Chamberlin	Howard Hanna	11	18	29	\$13,716,900

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#	First Name	Last Name	Office	List	Sold	Total	Total Sales
151	Ella	Serrato	RE/MAX Select Realty	9	27	36	\$13,602,612
152	Rachel	Marchionda	Howard Hanna	36	18	54	\$13,576,325
153	Devon	Lauer	Howard Hanna	15	15	30	\$13,556,600
154	Raymond	Carnevali	Berkshire Hathaway The Preferred Realty	28	9	37	\$13,446,375
155	Liza	Christ	Piatt Sotheby's International Realty	3	6	9	\$13,379,459
156	Lauren	Shepherd	Howard Hanna	12	11	23	\$13,322,512
157	Andrew	Dellavecchia	RE/MAX Select Realty	30	41	71	\$13,253,475
158	Magen	Bedillion	Berkshire Hathaway The Preferred Realty	17	34	51	\$13,244,155
159	Pamela	Michalek-Shirey	RE/MAX Select Realty	32	8	40	\$13,225,936
160	Racheallee	Lacek	Piatt Sotheby's International Realty	10	13	23	\$13,100,655
161	Caren	Foy	Keller Williams Realty	25	24	49	\$13,003,100
162	Robert	Moncavage	Priority Realty, LLC	133	7	140	\$12,993,814
163	Vicki	Rutherford	Berkshire Hathaway The Preferred Realty	29	12	41	\$12,962,321
164	Nichole	Merrell	Coldwell Banker	20	16	36	\$12,923,563
165	Beth	Danchek	Coldwell Banker	13	21	34	\$12,804,570
166	Alex	Tulandin	Keller Williams Realty	12	12	24	\$12,796,754
167	Katina	Boetger-Hunter	Coldwell Banker	33	24	57	\$12,793,110
168	Danielle	Mach	Howard Hanna	14	5	19	\$12,692,990
169	Judi	Agostinelli	Century 21 Frontier Realty	30	19	49	\$12,624,385
170	Terrence	Thurber	Coldwell Banker	5	18	23	\$12,619,800
171	Tyler	Petit	RE/MAX Select Realty	9	10	19	\$12,603,845
172	Dana	Christoff	Berkshire Hathaway The Preferred Realty	14	20	34	\$12,601,339
173	Dan	Kite	Coldwell Banker	13	14	27	\$12,580,400
174	Jackie	Horvath	Howard Hanna	20	22	42	\$12,569,015
175	Robin	Ross	Coldwell Banker	15	16	31	\$12,562,900
176	Dale	McKinley	Highland Resorts Realty	24	14	38	\$12,559,750
177	Pamela	Willis	Howard Hanna	45	24	69	\$12,508,945
178	Justin	Cummings	RE/MAX Select Realty	18	12	30	\$12,508,500
179	Sean	Kelly	Howard Hanna	15	25	40	\$12,498,043
180	Christina	Talotta	RE/MAX Select Realty	18	15	33	\$12,465,350
181	Kristin	Daugherty	Coldwell Banker	14	51	65	\$12,452,379
182	Alex	Norton	RE/MAX Select Realty	19	21	40	\$12,420,094
183	Susan	Gill	Century 21 Fairways	28	24	52	\$12,418,425

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
184	Sara	Leitera	Berkshire Hathaway The Preferred Realty	19	20	39	\$12,377,475
185	Renee	Dean	Howard Hanna	31	19	50	\$12,348,500
186	Dean	Korber	Howard Hanna	48	25	73	\$12,344,600
187	Mikal	Merlina	Piatt Sotheby's International Realty	7	10	17	\$12,306,750
188	Dustin	Hook	RE/MAX Select Realty	12	13	25	\$12,287,255
189	Ariel	Harat	RE/MAX Real Estate Solution	18	15	33	\$12,237,214
190	Vicky	Chang	Coldwell Banker	14	21	35	\$12,209,095
191	Nicolas	Supik	Century 21 Frontier Realty	33	16	49	\$12,163,515
192	Cathy	Wanserski	RE/MAX Realty Brokers	17	10	27	\$12,119,441
193	Donald	Powell	Berkshire Hathaway The Preferred Realty	51	15	66	\$12,111,050
194	Nicholas	Fix	Berkshire Hathaway The Preferred Realty	20	13	33	\$12,016,350
195	Alyssa	Policella	Berkshire Hathaway The Preferred Realty	13	20	33	\$11,981,600
196	Molly	Finley	Howard Hanna	18	10	28	\$11,950,750
197	Erica	Shulsky	Exp Realty	18	23	41	\$11,942,613
198	Daniel	Sellman	Realty ONE Group Platinum	2	53	55	\$11,897,977
199	Sue	Malagise	Howard Hanna	21	9	30	\$11,749,550
200	Cynthia	Hovan	Coldwell Banker	10	12	22	\$11,733,808

**Disclaimer:** Information pulled by Trend Graphics and based on reported numbers to MLS. New construction or numbers not reported to MLS within the date range listed are not included. For Sale By Owner transactions not reported to MLS are not included. MLS is not responsible for submitting this data. Data may vary up to 3%.

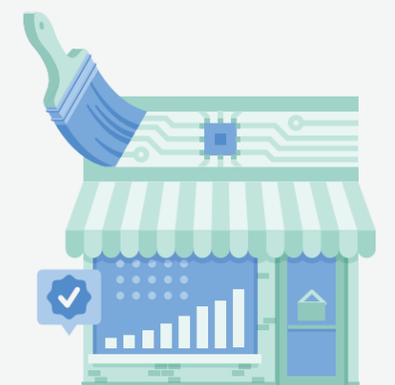
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