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Chad Weaver



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Katie Wymard

HELPING YOU FIND YOUR NEST

WRITTEN BY KENDRA WOODWARD • PHOTOGRAPHY BY THEIS MEDIA

For most people, New Year's resolutions fade by February...lost in a sea of "maybe next year." But for Katie Wymard, her resolutions have always been a promise to be better, something she doesn't take lightly.

One evening, leading up to January 1, 2016, while watching her guilty pleasure, Million Dollar Listing, Katie made a decision that would change everything. To get her real estate license. "I never thought in a million years that I'd ever be selling real estate," she laughs. Yet years later, she's thriving as the powerhouse behind The Katie Wymard Team, helping buyers find their dream homes and guiding sellers through every step of the process with confidence and care.

Her tagline, "Use The Best To Find Your Nest," perfectly captures her commitment to making every move a success. To some, it's a catchy slogan. To Katie, it's a reflection of the heart she carries with her. Literally! As she has three birds tattooed on the inside of her arm symbolizing her three children. It's a reminder that every goal she pursues is grounded in the home she's worked hard to build.

Born in Lancaster, Katie ran cross country and track at the University of Pittsburgh, where she earned

an academic-athlete scholarship before pursuing her law degree at Duquesne University School of Law. She went on to practice law for 20 years, spending the last 12 of those years as a criminal prosecutor at the Pennsylvania Attorney General's Office in a demanding career that tested both her resolve and compassion.

For the first eight years after obtaining her license in 2017, Katie continued to juggle both careers before making the transition to full-time agent in 2024. Years of heavy cases and long days became a thing of the past, Katie now cherishes a career that fills her soul instead of draining it. While both positions revolved around helping people, real estate surrounded Katie with more positive moments, admitting, "This is helping people in a much happier way."

After two decades as a lawyer, Katie offers a unique advantage to her real estate clientele. With her deep understanding of contracts and expert negotiation skills, Katie ensures



Sara Dahl, Mark Serge, Katie Wymard, and Shelley Jenkins

her clients are guided and protected every step of the way. Just as she once advocated for victims and witnesses in the courtroom, she now champions for her buyers and sellers, ensuring their interests are always a priority.

As her clientele expanded, Katie quickly realized she needed support. "Forming a team was a game changer, and it was much harder than I anticipated." Building the right team took trial and error, finding agents whose skills and work ethic aligned with her vision. Today, her team's strengths shine through in their collaborative approach, attention to detail, and dedication to providing every client with an exceptional real estate experience.

Still, Katie is candid about the realities of the industry, admitting, "You get rejected a lot in this job, and that's hard to stomach. But with age, experience, and success, I've learned that rejection is simply part of the process." That optimism also carries into one of her favorite aspects of the industry...open houses.

While many agents prefer to lean on virtual walkthroughs and listings, Katie embraces face-to-face time with her guests and potential clients, believing that every home has a feeling which can't be captured in photos or virtual tours. It also allows her the ability to ease their nerves and help them discover what truly feels like home. "The

more houses my clients see, the better they understand what they want."

Looking back, Katie is grateful for the journey. "The timing worked out," she says softly. "My life is unfolding exactly as it's meant to. I wouldn't change a thing." Crediting her husband's godmother, Cindy Ingram, for encouraging her early on, she adds, "Fran wasn't totally sold on the idea. I can come up with some pretty crazy ideas and adventures, but Cindy said, 'Absolutely! Get your license. You can do this!' She's been such an incredible mentor."

Married for 16 years, Katie credits her husband, Fran, for being her constant source of support and stability. The



Fran, Katie, Emmy (in the tree), August, and Harper

two have grown together through every chapter - raising kids, navigating careers, and weathering life's ups and downs - with humor and teamwork. "He's my biggest cheerleader," Katie says. "Whenever I doubt myself, he reminds me that I can do anything." His encouragement, patience, and partnership have been the quiet foundation beneath her boldest moves.

At home, life revolves around their *nest* and three children, Harper, August, and Emerson (Emmy) - each named after famous writers. Add in their two dogs, Chubbs and Winnie, and you've got a household full of love and, according to Katie, "mayhem."

During the pandemic, the family took their first road trip, which began a tradition that has remained since. From Maine lighthouses to Death Valley, the Wymards are on a mission to visit all

50 states. "Learning was hard during those years and we figured travel would be our kids' best education." They also welcomed Katie's mom into their home during the pandemic, inspiring a project filled with heart and purpose as the family converted their garage into a suite.

In her free time, Katie enjoys coaching Girls on the Run, serves on the board of her Women's Business Network Group, takes daily walks (ideally with her girlfriends), enjoys cheering her kids on in their extracurriculars, listening to live music, planting flowers, and reading with her two book clubs.

Throughout her journey, two themes remain clear...whether she's guiding clients, raising her family, or giving back to her community, Katie lives by the belief that timing and heart shape everything.

“
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”



Fran, Katie Katie's mom, Linda, August, Harper and Emmy





This holiday season, we are looking back with appreciation for your loyalty and looking forward to moving into the New Year together.

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CHAD WEAVER

OF WEAVER HOMES

From Runways To Rooflines

WRITTEN BY KENDRA WOODWARD
 PHOTOGRAPHY BY MAINLINE PHOTOGRAPHY

Some people spend their whole lives chasing the sky, but Chad Weaver actually spent a great portion of his...flying through it! Before stepping in to lead Weaver Master Builders, Inc. as its President, he was quite literally up in the air, piloting 50-seat regional jets with Delta Airlines. But when life had him returning to his roots in Mars, he traded the cockpits for construction sites to continue his family's legacy.

Founded in 1986, Chad admits, he grew up surrounded by the family business, Weaver Masters Builders, Inc (Weaver Homes). "My parents started it when I was 13, so from a young age I was helping wherever needed." But after earning a degree in Construction Management from Bowling Green State University, Chad couldn't shake his passion for aviation and his big dreams of becoming a commercial airline pilot. Still, for several years he built large-scale apartment projects in San Diego before deciding to finally chase that dream in 2000.

When 9/11 brought about a massive shift in the airline industry, Chad recalls the career advancement slowing down, and with it came a decrease in funds as well. Five years later, he had had enough and made the decision to move his wife and kids back to Mars to join the family business in 2005. Chad admits the move was an adjustment but it allowed Tracey to stay at home and raise their boys, adding, "Which, in my opinion, is the hardest and most important job of all."

The company had made great strides long before Chad joined the mix, the most pivotal moment coming in 1999 when they began building patio homes. "That decision marked our transition into production homebuilding and set the stage for many similar projects to follow," he explains. So by the time Chad was starting his new career path, Weaver Homes was already taking that change one step further, expanding from single-family builds into thoughtfully designed communities.

"Growing up in a family business taught me the value of hard work, perseverance, and integrity from an early age. Watching my parents take risks and navigate challenges gave me the confidence to tackle any problem and the belief that anything is possible with dedication," Chad admits. "My experiences outside the family business - from managing large construction projects at a young age to pursuing a career as a commercial pilot - helped me develop discipline, attention to detail, and leadership skills. Flying, in particular, reinforced the importance of standardization, checklists,

“Each member of our team treats every homebuyer with the same care and respect as they would their own family, providing a truly personal experience throughout the entire journey.”

and a systematic approach to problem-solving, which I've incorporated into how I run our company today."

Under Chad's direction, Weaver Homes continues to grow with intention, never losing sight of what matters most: people. "Weaver Homes is focused on building brand awareness and strengthening relationships with local REALTORS®. While others are cutting commissions, we continue to value our partners with a 2.5% referral fee on the total purchase price."

Even today, as they continue to shift with the market, their foundation remains rooted in family. "We've built an incredible team, and I truly enjoy working with them, watching them grow, develop confidence, and become stronger leaders. While I don't have as much day-to-day interaction

with customers as I once did, I still find it deeply fulfilling to know we're providing a high-quality, personal experience for our homeowners."

"Our long-standing relationships with trusted subcontractors ensure consistent quality across every home we build. Each member of our team treats every homebuyer with the same care and respect as they would their own family, providing a truly personal experience throughout the entire journey," Chad adds.

Outside of work, Chad's world revolves around his family. Tracey is a CrossFit coach and national CrossFit and Hyrox competitor in her free time, while their two sons, Max and Jack, share Chad's love of sports and golf. Max is completing his Construction Management degree at BGSU (just like

his dad) while working as a Student Equipment Manager for their hockey team and leading the club golf team as President. Similarly, Jack recently finished up his senior season on the Mars golf team and is captain of his high school's varsity hockey team. With all three men in the house being so fond of golf, Chad admits they enjoy bonding over a round whenever they can. And when time allows, he still takes to the skies in the family airplane, because...once a pilot, always a pilot.

Looking back, his flight path may have changed a few times, but Chad's destination has remained steady: growing a legacy. "Watching my parents take the leap to start their own business, and seeing the challenges they faced, has been the foundation of my belief that I can accomplish anything I set my mind to."



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WRITTEN BY KENDRA WOODWARD



Max Jergel has never been the type to sit still. Between his love of live music, active social circle, weekend getaways, and his Bulldog-Puggle sidekick named Goose, he's always chasing the next adventure. Licensed in 2022, Max brings a mix of charm, hustle, and humor that makes working with him feel less like a business transaction and more like teaming up with a trusted friend.

Growing up in Cranberry, Max was surrounded by the kind of influence that sticks for a lifetime. His dad, who co-owned a bar with his brother, showed him what it meant to put in the hours and take risks to make your dreams come true. “Work hard, work smart, and don’t be afraid to take risks for yourself” was a common reminder in the Jergel household, and something that stayed with Max long after he moved out.

That foundation, paired with Max’s naturally social personality, gave him the confidence to go after numerous opportunities that piqued his interest throughout his life, and to surround himself with “amazing people who have a positive outlook on life and a positive perspective and drive.”

By the time he graduated high school in 2010, Max was already plotting a path for bigger and better things. He enrolled at IUP, where he earned a degree in Communications Media with a focus on PR and Promotions, and stuck around for another year to tack on a master’s degree in Communications Technology which he obtained in 2015. While he jokes he doesn’t use much of that coursework in his day-to-day life now, he admits, “It does help when I put marketing together.”

Still, the early post-college grind wasn’t exactly glamorous. Bouncing between bartending shifts and desk jobs in logistics, nothing ever really felt right. Max’s solution? Testing the waters of entrepreneurship, where he started doing side work for smaller businesses and, almost by accident, found himself often working with real estate agents. It was during this time that Max found the spark he was looking for.

When his full-time job dissolved a few months later, Max seized the moment, signed up for real estate classes, and never looked back - a leap into the unknown that paid off tenfold. Within his first year as an independent agent, Max was already feeling the repercussions of building something on his own terms. “I think the most fulfilling aspect is actually just watching my business grow as I put the time into it,” he explains. Prospecting, hustling for leads, and pushing through challenges became part of the process.

And life definitely threw him some curveballs along the way of course, but great reward came in the moments when his clients reached the closing table. “It’s rewarding going to the closing table with your client and watching the excitement for the next chapter that they’re about to take on.”

Part of Max’s success comes in how well he listens to his clients, and his ability to negotiate for their wins. “I try to get to know my clients as a client and as a person,” Max says. He’s not just checking boxes, he’s ensuring his clients feel supported every step of the way by someone they trust and respect. “I fight for what my clients want and need. I’m an advocate for everyone I work with.”

Plus, for Max, those relationships don’t stop after the sale is completed, either. By building a system of checks and balances, Max is able to stay connected with his clients long after the ink is dry. Whether it’s through monthly mailers, texts, phone calls, or social media, he’s intentional about keeping those bonds strong, explaining, “I started implementing that last year and it’s helped tremendously.”

Outside of the brokerage, much like his dedication to his clients, Max regularly carves out time to give back to causes close to his heart. In 2023, he was part of Pittsburgh's 50's Finest, which raised over \$900,000 for Cystic Fibrosis, and is a longtime supporter of the ALS foundation, a philanthropy he connected with through his fraternity years ago.

At home, Max finds companionship alongside his dog Goose, an English Bulldog-Puggle mix who, as he puts it, is "a little ham." He's committed to traveling at least once a quarter, whether it's a quick weekend getaway or a weeklong escape somewhere new, but

“It's rewarding going to the closing table with your client and watching the excitement for the next chapter that they're about to take on.”

more locally, Max enjoys requesting the gym, hanging out with his wide social circle, and attending live music any chance he gets (his family does own Jergel's Rhythm Grille, after all!).

Looking back, Max's advice to his younger self doubles as a guiding philosophy for how he approaches life now: "Don't be afraid to do something, or jump into it, because you don't have the experience, you'll learn." Because it was that very same leap of faith that led him into real estate, and is the same spirit that keeps his business and his life growing in exciting directions.



Pittsburgh Real Producers Celebrates Oktoberfest at the Hofbräuhaus

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2	John	Marzullo	Compass RE	74	247	321	\$83,077,926	36	DJ	Fairley	Exp Realty	55	13	68	\$25,317,576
3	Michael	Reed	Coldwell Banker	71	127	198	\$63,745,384	37	Cass	Zielinski	Piatt Sotheby's International Realty	19	29	48	\$25,106,260
4	Amanda	Gomez	RE/MAX Select Realty	39	121	160	\$55,040,702	38	Susan	Gill	Century 21 Fairways	20	22	42	\$25,031,865
5	Steve	Limani	Realty ONE Gold Standard	110	84	194	\$49,757,334	39	Gina	Cuccaro	Berkshire Hathaway The Preferred Realty	38	32	70	\$24,917,972
6	Jim	Dolanch	Century 21 Frontier Realty	57	49	106	\$48,219,185	40	Terrence	Thurber	Howard Hanna	20	23	43	\$24,161,616
7	Barbara	Baker	Berkshire Hathaway The Preferred Realty	57	47	104	\$46,603,426	41	Bonnie	Loya	Berkshire Hathaway The Preferred Realty	30	26	56	\$23,958,865
8	Michele	Belice	Howard Hanna	37	29	66	\$44,779,064	42	Erin	Berg	Berkshire Hathaway The Preferred Realty	33	35	68	\$23,951,467
9	Joanne	Bates	Berkshire Hathaway The Preferred Realty	45	29	74	\$42,181,149	43	Gina	Giampietro	RE/MAX Select Realty	59	25	84	\$23,610,817
10	Julie	Rost	Berkshire Hathaway The Preferred Realty	27	32	59	\$42,173,925	44	Erin	Mikolich	Berkshire Hathaway The Preferred Realty	39	18	57	\$23,403,799
11	Melissa	Barker	RE/MAX Select Realty	77	93	170	\$41,148,166	45	Marianne	Hall	Howard Hanna	25	43	68	\$23,360,218
12	Zita	Billmann	Coldwell Banker	36	21	57	\$41,121,006	46	Tarasa	Hurley	River Point Realty	29	40	69	\$23,354,600
13	Joe	Yost	Compass RE	41	59	100	\$38,251,850	47	Jerome	Yoders	Coldwell Banker	10	71	81	\$23,046,650
14	Linda	Honeywill	Berkshire Hathaway The Preferred Realty	40	13	53	\$37,384,331	48	Adam	Cannon	Piatt Sotheby's International Realty	22	27	49	\$22,915,327
15	Ryan	Bibza	Coldwell Banker	50	49	99	\$35,200,280	49	Donna	Tidwell	Berkshire Hathaway The Preferred Realty	49	30	79	\$22,619,379
16	Heather	Kaczorowski	Piatt Sotheby's International Realty	48	53	101	\$34,915,119	50	Kelly	Cheponis	Howard Hanna	21	13	34	\$22,604,549
17	Lauren	Coulter	Compass RE	38	38	76	\$34,521,314								
18	Eric	Nicholl	Marketplace Realty Center	27	21	48	\$34,391,792								
19	Lori	Hummel	Howard Hanna	43	28	71	\$33,933,775								
20	Jane	Herrmann	Berkshire Hathaway The Preferred Realty	33	12	45	\$33,556,817								
21	Betsy	Wotherspoon	Berkshire Hathaway The Preferred Realty	29	36	65	\$33,353,160								
22	Ryan	Shedlock	Howard Hanna	53	137	190	\$32,486,406								
23	Roxanne	Humes	Coldwell Banker	45	59	104	\$31,904,027								
24	Jennifer	Solomon	RE/MAX Select Realty	32	86	118	\$31,808,058								
25	Emily	Fraser	Piatt Sotheby's International Realty	35	53	88	\$31,438,544								
26	Pierre	Khoury	Berkshire Hathaway The Preferred Realty	41	34	75	\$31,218,405								
27	Adam	Slivka	Century 21 Fairways	37	84	121	\$30,080,406								
28	JoAnn	Echtler	Berkshire Hathaway The Preferred Realty	44	36	80	\$29,954,613								
29	Shanna	Funwela	Coldwell Banker	53	86	139	\$29,618,045								
30	Robyn	Jones	Piatt Sotheby's International Realty	7	12	19	\$29,246,500								
31	Melissa	Merriman	Keller Williams Realty	51	63	114	\$27,885,875								
32	Rich	Dallas	Berkshire Hathaway The Preferred Realty	50	32	82	\$26,983,742								
33	Scott	Ludwick	Berkshire Hathaway The Preferred Realty	55	32	87	\$26,974,689								
34	Maureen	States	Neighborhood Realty Services	41	32	73	\$25,718,159								



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Teams and Individuals Closed date from January 1 - October 31, 2025

#	First Name	Last Name	Office	List	Sold	Total	Total Sales	#	First Name	Last Name	Office	List	Sold	Total	Total Sales
51	Melinda	Lynch	Keller Williams Realty	21	52	73	\$22,471,300	85	Jill	Stehnach	RE/MAX Select Realty	28	11	39	\$18,018,248
52	Brian	Teyssier	RE/MAX Real Estate Solutions	23	21	44	\$22,355,017	86	Deborah	Kane	Howard Hanna	33	23	56	\$17,930,550
53	John	Geisler	Coldwell Banker	41	29	70	\$22,098,845	87	Lynne	Bingham	Howard Hanna	11	16	27	\$17,914,400
54	Andrea	Ehrenreich	Howard Hanna	15	5	20	\$22,076,330	88	Raymond	Carnevali	Berkshire Hathaway The Preferred Realty	31	16	47	\$17,688,313
55	David	Onufer	Howard Hanna	17	17	34	\$22,061,401	89	Geoff	Smathers	Howard Hanna	18	12	30	\$17,631,800
56	Brenda	Deems	Berkshire Hathaway The Preferred Realty	33	37	70	\$21,747,560	90	Sandra	Toulouse	Berkshire Hathaway The Preferred Realty	41	12	53	\$17,268,885
57	Dan	Haeck	Coldwell Banker	41	29	70	\$21,706,647	91	Kristi	Stebler	Berkshire Hathaway The Preferred Realty	28	28	56	\$16,972,735
58	Marilyn	Davis	Berkshire Hathaway The Preferred Realty	45	27	72	\$21,098,680	92	Miranda	Micire	Compass RE	7	36	43	\$16,630,907
59	Brian	Czapor	Piatt Sotheby's International Realty	27	29	56	\$20,916,138	93	Christine	Wilson	Compass RE	16	19	35	\$16,462,440
60	Dave	McSwigan	Coldwell Banker	26	19	45	\$20,781,136	94	Cathy	Wanserski	RE/MAX Realy Brokers	14	10	24	\$16,431,760
61	Eileen	Allan	Compass RE	26	18	44	\$20,707,530	95	Donald	Powell	Berkshire Hathaway The Preferred Realty	48	18	66	\$16,087,424
62	Nancy	Ware	Berkshire Hathaway The Preferred Realty	29	25	54	\$20,645,916	96	Rick	Maiella	Howard Hanna	33	37	70	\$16,035,368
63	Ryan	Scalise	Scalise Real Estate	46	19	65	\$20,555,265	97	Emily	Wilhelm	Piatt Sotheby's International Realty	13	10	23	\$15,911,500
64	Anthony	Leone	Coldwell Banker	40	23	63	\$20,532,374	98	Rachael	Schafer	Berkshire Hathaway The Preferred Realty	16	34	50	\$15,812,599
65	Nathaniel	Nieland	Coldwell Banker	4	37	41	\$20,494,990	99	Reed	Pirain	NextHome PPM Realty	26	21	47	\$15,755,521
66	Jason	Rakers	RE/MAX Select Realty	26	15	41	\$20,273,745	100	Carissa	Sitterly	Howard Hanna	19	14	33	\$15,726,700
67	Michael	Pohlot	Janus Realty Advisors	121	45	166	\$20,188,630								
68	Melanie	Marsh	Compass RE	21	12	33	\$20,108,500								
69	Katie	Wymard	Coldwell Banker	16	30	46	\$20,072,144								
70	Colleen	Steigerwalt	Howard Hanna	19	13	32	\$19,964,637								
71	Austin	Rusert	Coldwell Banker	18	18	36	\$19,591,658								
72	Brian	Niklaus	Berkshire Hathaway The Preferred Realty	18	11	29	\$19,025,000								
73	Molly	Finley	Howard Hanna	16	17	33	\$18,923,400								
74	Sara	Minshull	Redfin Corp	19	29	48	\$18,731,880								
75	Alfonso	Marsico	1 Percent Lists	40	12	52	\$18,721,235								
76	Kathleen	Cooper	Keller Williams Realty	27	14	41	\$18,629,798								
77	Angela	Hoying Pulkowski	Berkshire Hathaway The Preferred Realty	14	8	22	\$18,589,680								
78	Jordan	Jankowski	Coldwell Banker	21	15	36	\$18,502,682								
79	Tony	Nucci	Howard Hanna	11	6	17	\$18,362,265								
80	Stephanie	Veenis	Howard Hanna	13	13	26	\$18,322,564								
81	Jeff	Selvoski	Exp Realty	39	33	72	\$18,273,100								
82	John	Fincham	Keller Williams Realty	34	39	73	\$18,134,071								
83	Roslyn	Neiman	Howard Hanna	11	4	15	\$18,097,630								
84	Jennifer	Crouse	Compass RE	29	13	42	\$18,022,201								

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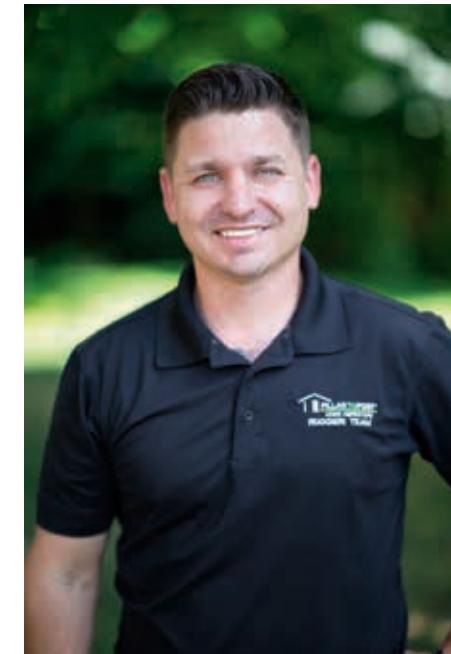


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#	First Name	Last Name	Office	List	Sold	Total	Total Sales	#	First Name	Last Name	Office	List	Sold	Total	Total Sales
101	Nancy	McKenna	Howard Hanna	21	13	34	\$15,721,700	135	Vera	Purcell	Howard Hanna	17	10	27	\$13,753,200
102	Ned	Bruno	RE/MAX Select Realty	19	16	35	\$15,555,455	136	Ryan	Stoner	Keller Williams Realty	25	30	55	\$13,718,655
103	Sarah	Madia	RE/MAX Select Realty	25	10	35	\$15,517,592	137	Robert	Moncavage	Priority Realty, LLC	117	7	124	\$13,668,299
104	Jennifer	Mascaro	Coldwell Banker	37	20	57	\$15,491,924	138	Matthew	Shanty	Exp Realty	21	23	44	\$13,640,300
105	Allison	Pochapin	Compass RE	17	13	30	\$15,421,800	139	Dustin	Hook	RE/MAX Select Realty	13	9	22	\$13,612,400
106	Liz	Fecko	Compass RE	11	10	21	\$15,392,900	140	Sara	McCauley	Berkshire Hathaway The Preferred Realty	37	19	56	\$13,593,500
107	Amanda	Shingleton	Berkshire Hathaway The Preferred Realty	29	30	59	\$15,378,310	141	Lorraine	DiDomenico	Berkshire Hathaway The Preferred Realty	25	19	44	\$13,540,745
108	Mark	Gulla	RE/MAX Select Realty	34	29	63	\$15,259,245	142	Molly	Howard	Piatt Sotheby's International Realty	12	5	17	\$13,456,326
109	Luz	Campbell	Coldwell Banker	15	10	25	\$15,116,500	143	Jackie	Horvath	Howard Hanna	15	19	34	\$13,411,110
110	Nancy	Rossi	RE/MAX Select Realty	33	17	50	\$15,114,650	144	Gia	Albanowski	Berkshire Hathaway The Preferred Realty	17	8	25	\$13,401,808
111	Bobby	West	Coldwell Banker	24	20	44	\$15,022,882	145	Andrew	Dellavecchia	RE/MAX Select Realty	29	33	62	\$13,369,550
112	Magen	Bedillion	Berkshire Hathaway The Preferred Realty	18	38	56	\$15,003,940	146	Roxane	Agostinelli	Keller Williams Realty	16	14	30	\$13,248,746
113	Kim Marie	Angiulli	Coldwell Banker	12	5	17	\$14,933,835	147	Denise	Ardisson	Realty ONE Gold Standard	28	20	48	\$13,247,433
114	Libby	Sosinski	Keller Williams Realty	150	14	164	\$14,883,950	148	Kimberly	Maier	Berkshire Hathaway The Preferred Realty	18	14	32	\$13,219,077
115	Linda	DiBucci	Piatt Sotheby's International Realty	6	7	13	\$14,797,000	149	Eli	LaBelle	RE/MAX Select Realty	15	23	38	\$13,117,115
116	Danielle	Mach	Howard Hanna	12	9	21	\$14,789,675	150	Kassie	Cable	Howard Hanna	16	13	29	\$13,097,817
117	John	Adair	Coldwell Banker	25	21	46	\$14,761,298								
118	Patty	Pellegrini	Berkshire Hathaway The Preferred Realty	14	14	28	\$14,602,361								
119	Jeannine	Mullen	Howard Hanna	10	14	24	\$14,551,000								
120	Camille	Miele	Realty ONE Gold Standard	30	27	57	\$14,474,800								
121	Wendy	Kelly	Berkshire Hathaway The Preferred Realty	34	22	56	\$14,453,736								
122	Colleen	Anthony	Howard Hanna	18	11	29	\$14,443,762								
123	Mary Anne	Hanna	Howard Hanna	5	6	11	\$14,435,277								
124	Paula	Harnish	Keller Williams Realty	34	29	63	\$14,317,095								
125	Lauren	Klein	Coldwell Banker	25	15	40	\$14,253,090								
126	Shane	Smith	Coldwell Banker	26	21	47	\$14,157,280								
127	Daniel	Howell	Coldwell Banker	28	31	59	\$14,078,291								
128	Marcia	Dolan	Berkshire Hathaway The Preferred Realty	20	12	32	\$14,044,000								
129	Judi	Agostinelli	Century 21 Frontier Realty	28	15	43	\$14,017,225								
130	Elaine	Howe	Berkshire Hathaway The Preferred Realty	16	14	30	\$14,012,100								
131	Mark	Ratti	RE/MAX Select Realty	28	14	42	\$13,973,131								
132	Joshua	Crowe	Berkshire Hathaway The Preferred Realty	39	21	60	\$13,968,905								
133	Kathleen	Barge	Piatt Sotheby's International Realty	10	4	14	\$13,804,000								
134	Francesca	Ferrara	Castle Realty	33	23	56	\$13,767,904								



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#	First Name	Last Name	Office	List	Sold	Total	Total Sales	#	First Name	Last Name	Office	List	Sold	Total	Total Sales								
151	Judi	Sahayda	Keller Williams Realty	26	9	35	\$13,079,399	184	Daniel	Scioscia	Berkshire Hathaway The Preferred Realty	4	9	13	\$11,585,068								
152	Malinda	Koncar	Berkshire Hathaway The Preferred Realty	29	17	46	\$13,054,886	185	Susan	Kaczorek	RE/MAX Select Realty	36	24	60	\$11,579,118								
153	Denise	Bortolotti	Piatt Sotheby's International Realty	12	12	24	\$13,036,912	186	Arah	Katz	Berkshire Hathaway The Preferred Realty	16	19	35	\$11,558,765								
154	Sharon	St. Clair	Keller Williams Realty	17	6	23	\$12,927,500	187	Wendy	Weaver	Howard Hanna	13	8	21	\$11,488,332								
155	Gina	Gruden	Howard Hanna	11	10	21	\$12,922,804	188	Susan	Deely	1 Percent Lists	26	11	37	\$11,396,182								
156	Dawn	Landis	Compass RE	11	15	26	\$12,869,067	189	Amy	Logan	RE/MAX Select Realty	37	14	51	\$11,355,250								
157	Lindy	Sgambati-Cox	Berkshire Hathaway The Preferred Realty	25	23	48	\$12,865,350	190	Christine	Yarosz	RE/MAX Select Realty	20	10	30	\$11,313,593								
158	Andrew	Klima	Howard Hanna	5	6	11	\$12,839,000	191	Tracy	Harris	Berkshire Hathaway The Preferred Realty	9	16	25	\$11,278,000								
159	Richard	Hawkinberry	Howard Hanna	8	9	17	\$12,750,450	192	Breanne	French	Coldwell Banker	7	18	25	\$11,227,390								
160	Jennifer	Waters	Howard Hanna	12	16	28	\$12,732,900	193	Kaedi	Knepshield	Piatt Sotheby's International Realty	8	14	22	\$11,196,250								
161	Pamela	Willis	Howard Hanna	39	20	59	\$12,717,425	194	Aida	Agovic-Corna	RE/MAX Select Realty	11	24	35	\$11,181,650								
162	Mindy	Pry	Piatt Sotheby's International Realty	17	7	24	\$12,701,500	195	Melissa	Palmer	Brokers Realty	15	12	27	\$11,102,300								
163	Vicki	Rutherford	Berkshire Hathaway The Preferred Realty	36	7	43	\$12,650,301	196	Jason	Phillips	Berkshire Hathaway The Preferred Realty	27	10	37	\$11,097,800								
164	Christine	Laboon	Coldwell Banker	21	24	45	\$12,462,901	197	Jason	Dalbey	Berkshire Hathaway The Preferred Realty	12	29	41	\$11,060,112								
165	Long	Pham	Exp Realty	17	20	37	\$12,419,027	198	Kim	Esposito	Coldwell Banker	16	16	32	\$11,057,500								
166	Robert	Dini	Berkshire Hathaway The Preferred Realty	22	15	37	\$12,373,900	199	Nancy	Evans	Berkshire Hathaway The Preferred Realty	11	10	21	\$10,977,730								
167	Justin	Riapos	LifeSpace	33	30	63	\$12,297,251	200	Barbara	Bolls	RE/MAX Select Realty	11	5	16	\$10,968,991								
168	Krista	Lorenzo	Coldwell Banker	18	23	41	\$12,197,400	<p>Disclaimer: Information pulled by Trend Graphics and based on reported numbers to MLS. New construction or numbers not reported to MLS within the date range listed are not included. For Sale By Owner transactions not reported to MLS are not included. MLS is not responsible for submitting this data. Data may vary up to 3%.</p>															
169	Pamela	Morford	Berkshire Hathaway The Preferred Realty	8	7	15	\$12,163,400																
170	Eric	Tallon	Berkshire Hathaway The Preferred Realty	15	40	55	\$12,141,900	<p>McVAY — Helping Real Estate Agents close with confidence!</p>															
171	Debra	Donahue	Howard Hanna	15	16	31	\$12,080,450	<p>FAST TURNAROUND TIMES, DEADLINE CONSCIOUS.</p>															
172	Deborah	Reddick	RE/MAX Realy Brokers	21	15	36	\$12,074,230	<p>Full Plumbing Inspections • Dye Testing Sewer Line/Main Line Camera Inspections Sewer Line Repairs • HVAC Inspections Repairs or Replacement</p>															
173	Scott	LaRocca	Berkshire Hathaway The Preferred Realty	25	28	53	\$12,013,200	<p>Free Second Opinions for any main line/sewer line repairs or installation Flexible Scheduling - Priority scheduling for agents and their clients.</p>															
174	Melissa	Shipley	Berkshire Hathaway The Preferred Realty	23	20	43	\$11,982,393	<p>MCVAY M</p>															
175	Nichole	Merrell	Coldwell Banker	24	9	33	\$11,940,901	<p>PLUMBING • HEATING • COOLING • ELECTRICAL</p>															
176	Lexi	Mayorova	Coldwell Banker	16	33	49	\$11,909,750	<p>412.453.6167</p>															
177	Erica	Shulsky	Exp Realty	14	16	30	\$11,857,316																
178	Max	Hofmann	Howard Hanna	6	11	17	\$11,827,508	<p>412.453.6167</p>															
179	Melissa	Woods	Realty ONE Gold Standard	12	30	42	\$11,820,969	<p>www.mcvayplumbing.com</p>															
180	Ronald	Huber	Berkshire Hathaway The Preferred Realty	20	15	35	\$11,778,200	<p>412.453.6167</p>															
181	Rachel	Marchionda	Howard Hanna	29	19	48	\$11,685,140	<p>412.453.6167</p>															
182	Katina	Boetger-Hunter	Coldwell Banker	36	20	56	\$11,675,600	<p>412.453.6167</p>															
183	Vic	Franceschini	Keller Williams Realty	12	23	35	\$11,591,575	<p>412.453.6167</p>															



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