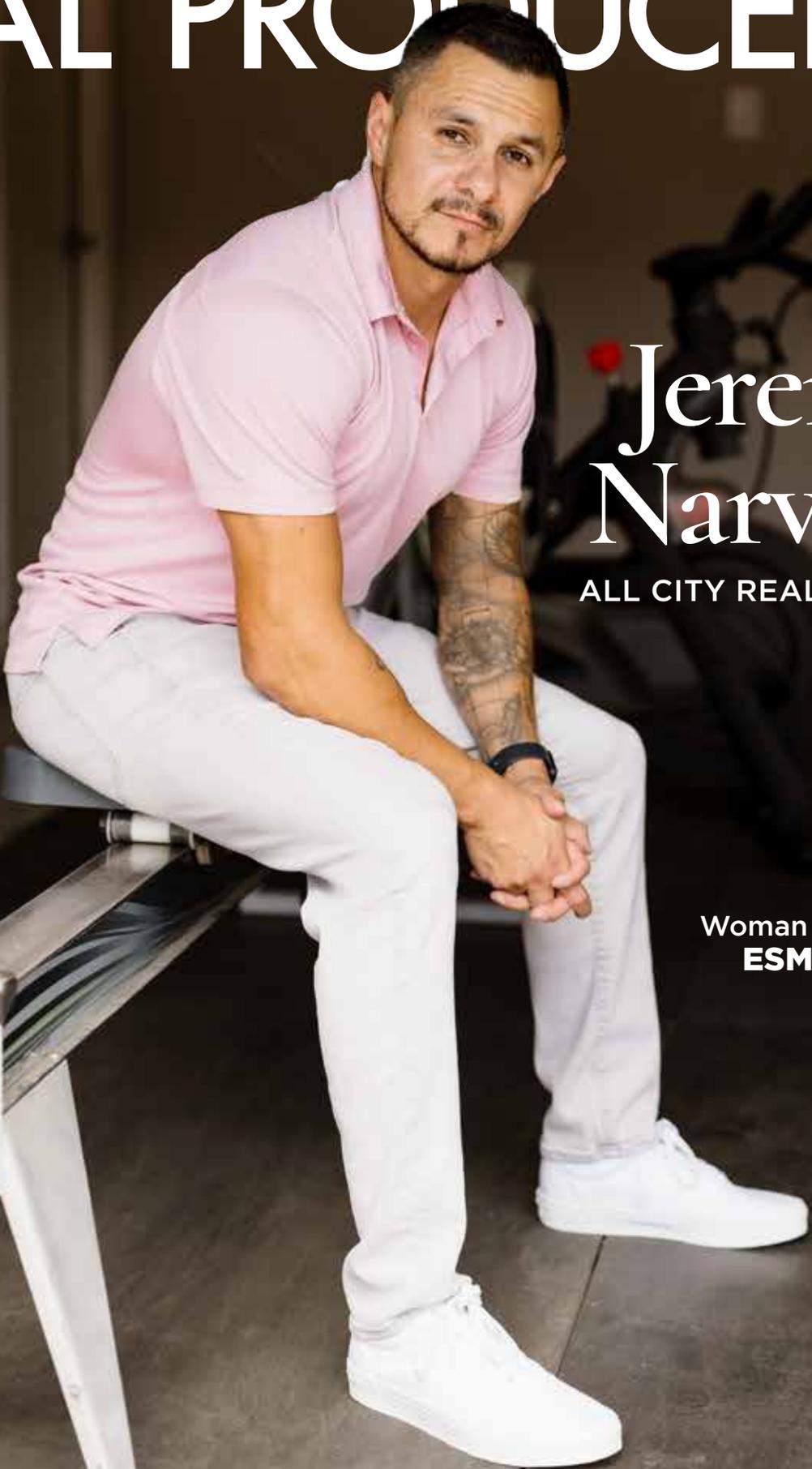


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DECEMBER 2025

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A man with a goatee and tattoos, wearing a pink polo shirt and light-colored pants, is sitting on a gym bench. He is looking towards the camera with a slight smile. The background is a gym with various pieces of equipment.

Jeremy
Narvaiz

ALL CITY REAL ESTATE



Woman to Watch:
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GRIEGO**

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18 Jeremy Narvaiz
COVER STORY

If you are interested in nominating people for certain stories, please email us at: stephanie.miller@n2co.com

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Merry Christmas & Happy New Year!

As I sit down to write this, I'm feeling so thankful, proud, and honestly just really excited for what's ahead.

When we started *Permian Basin Real Producers*, it wasn't just about stories or events—it was about creating something special here in the Permian Basin. A space where top REALTORS® and local businesses could come together, get to know each other, build real connections, and grow side by side.

And wow... look at us now.

We've shared stories that matter. We've celebrated in beautiful spaces, clinked glasses, and turned handshakes into friendships. We've seen partnerships take off, referrals fly, and lives change because people showed up and cared.

Thank you for believing in this vision, for showing up with your full heart, and for making this community what it is today.

Now here we are, heading into year four, and I couldn't be more excited for what's to come.

As we wrap up the year, I just want to wish everyone a very Merry Christmas and a happy, relaxing holiday season. I hope it's filled with good food, good company, and plenty to celebrate.

Here's to 2026—more stories, more connections, more reasons to remember why this community is so special.

With gratitude,
Stephanie Miller



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1st Annual Real Producers COSTUME PARTY

What a fun night! Thank you to everyone who joined us at Cowboy Prime for our 1st Annual Real Producers Costume Party. We loved seeing everyone get creative — the vintage glam, the clever characters, the subtle costume nods... y'all understood the assignment in the best way possible.

It was such a great mix of laughs, connection, and celebrating this amazing real estate community. You really are what makes these events special.

Congrats to our Best Costume winner — competition was tough this year!

- **1st Place:** Dorothy & the Cowardly Lion
- **2nd Place:** Remy & Alfredo Linguini
- **3rd Place:** Scooby & Shaggy

Thank you to everyone who showed up, dressed up, and made the evening one to remember. We already can't wait for the next get-together. See you soon!

A huge thank-you to our amazing sponsors for making this event possible. We appreciate you more than you know!







Esmeralda Griego

HOME CHARM REALTY

BY JENNIFER EASON
PHOTOS BY LUXIANA IMAGERY

MEET ESMERALDA GRIEGO, a name quickly gaining recognition in the real estate world. As one of Home Charm Realty's most promising young agents, Esmeralda is already making her mark with more than \$2.3 million in career volume in just her first year as a REALTOR.

Originally from Denver, Colorado, Esmeralda moved to Odessa, as a young girl with her parents, Bogar and Sandra Griego, and siblings, Janeth and Rafael. From an early age, she was no stranger to hard work and ambition. While still in school, she took dual credit classes and earned her cosmetology license, a testament to her drive and determination.

“

**DON'T GIVE UP!
KEEP GOING. FAILURE
IS PART OF SUCCESS.
IT'S NOT FOR THE
WEAK, BUT IT'S
SO WORTH IT.”**

Before launching her real estate career, Esmeralda served as an Operations Manager for a local supply company. But real estate was always in her blood. Her family owns and operate a construction company, sparking her lifelong connection to the housing industry. “I wanted to become a real estate agent to help people achieve their dreams,” she shares. “My goal is to educate people that homeownership is possible for everyone.”

Despite being one of the younger agents in the business, Esmeralda has proven that passion and perseverance are what truly matter. She's especially committed to showing clients that you don't need a six-figure income to own a home, just guidance, patience, and belief.

One of her most memorable experiences was her very first closing: a mobile home purchase for a couple who had already worked with two other agents before finding Esmeralda. “I didn't give up,” she recalls with pride. “Making their dream happen was the best feeling, and since then, they've sent me three referrals.”





**“
FAILURE IS
WHAT MAKES A
BETTER AGENT.”**

For Esmeralda, success isn't measured in sales volume but in growth and learning. "Failure is what makes a better agent," she says. Her future goals are focused on becoming successful enough to give back to her community, something she's already begun by volunteering every Wednesday morning with Meals on Wheels.

When she's not helping clients find their perfect homes, Esmeralda devotes her heart to caring for stray dogs, several of which she's adopted herself. "What you see is what you get," she says with a smile, embodying the authenticity and warmth that clients love about her.

And her advice for new Realtors?

"Don't give up! Keep going. Failure is part of success. It's not for the weak, but it's so worth it."

With her drive, compassion, and commitment to making a difference, Esmeralda Griego is more than a REALTOR; she's a rising star shaping the future of West Texas real estate.

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Jeremy Narvaiz

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BY BETH
MCCABE
PHOTOS BY
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PHOTO + FILM



Real estate is a matter of survival of the fittest. You've got to hustle harder, think faster, and push past limits most people never see. Jeremy Narvaiz gets that. He attacks each day like a CrossFit workout. Think no excuses, no shortcuts, just grit and grind. Every deal is a rep, every client a new challenge, every closing a personal record. He brings the same fire, focus, and unbreakable mindset to real estate that he brings to the gym. Whether he's lifting weights or lifting people through one of life's biggest financial moves, Jeremy shows up ready to work. No skipping leg day. No skipping follow-up calls. Just pure commitment, rep after rep, deal after deal.

His gym sits just a few steps from his desk. It's a garage turned training ground. "It's my stress reliever," Jeremy says. "I like the challenge of it." While most people spend their lunch hour scrolling or snacking, he's throwing down deadlifts and cleans. Fifteen years of lifting have built more than muscle. It's built discipline, grit, and laser sharp focus. The same qualities that fuel him in the gym fuel his success in real estate as an agent at All City Real Estate, where pressure is constant and endurance matters.



▶ "Take care of others, and they'll take care of you."

That endurance has paid off. Jeremy ranks among the Top 100 agents in the Permian Basin, a recognition earned through consistency, hustle, and the ability to stay cool when the market starts to sweat. He's the guy you want on your side when the deal gets heavy. The one who won't drop the bar no matter how tough it gets.

Before real estate, Jeremy worked as a draftsman in the oil and gas industry, drawing blueprints for gas treatment plants. It was steady work, but it lacked intensity. "I got burnt out," he recalls. "I saw people getting laid off and thought, what would I do if that happened to me?" That moment became his wake-up call. Around the same time, he discovered real estate investing. He bought his first rental property in 2016. From there, he was hooked.

Was it easy? Nope. "I stuck it out," he says with pride. "I told myself, 'This is where you want to be. You have no options. Go for it.'" He hasn't looked back and put the pedal to the metal in real estate.

All In
Jeremy went all in, learning both the investment side and the brokerage side simultaneously. It gave him an edge that few agents have. Investor clients became his bread and butter, and his business grew fast. "I've flipped about 30 houses now," he says. "And my wife and I have a few rental properties of our own." That hands-on experience means he doesn't just talk investment strategy; he lives it. He's been in the trenches, knows the numbers, and understands what drives return.



His wife, Hilda, is a powerhouse in her own right. She takes fitness to a whole other level as a Pilates instructor turned entrepreneur who shares Jeremy's intensity and drive. Together, they're raising three teenage boys in a household that never stops moving. It's never quiet, but Jeremy wouldn't trade it. Between family, fitness, and real estate, his days are packed. But that's how he likes it: high speed, high stakes, full throttle.

His mornings start with an hour of reading to sharpen his mindset. On the road, he listens to business podcasts instead of music. "It keeps me motivated," he says. "I like hearing what others are doing across the country. I've picked up a lot of ideas that way." Always learning, always improving. That's his version of training between rounds.

Secrets to Success

Jeremy's approach to success is simple: stay grounded, serve others, and put in the reps. "Take care of others, and they'll take care of you," he says. That mindset keeps him strong when others start to fade. He's built his business on trust, discipline, and a hefty helping of hustle. Those are the same pillars that keep him crushing it in the gym.

Real estate can be unpredictable, but Jeremy thrives in the grind. He's built for pressure and can persevere through it. Whether he's lifting weights in his garage or lifting clients through the highs and lows of the market, Jeremy crushes problems in his path, one rep, one client, one win at a time.



"I told myself, 'This is where you want to be. You have no options. Go for it.'"

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