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**HOMETEAM
INSPECTION SERVICE**

Agent on the Rise:
RANDA SEMAN

Agent Spotlight:
BIRGIT MAUN

Event Recap Inside

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Contents



Brooke
Azimi **38**
TOP PRODUCER

PROFILES



26 Randa Seman



32 Birgit Maun



HomeTeam Inspection Service

IN THIS ISSUE

- 8 Preferred Partners
- 10 Meet the Team
- 12 Event Announcement:
End of Year Celebration
- 16 Around Town: New Brokerage Spotlight
- 20 Partner Spotlight:
HomeTeam Inspection Service
- 26 Agent on the Rise: Randa Seman
- 32 Agent Spotlight: Birgit Maun
- 38 Top Producer: Brooke Azimi
- 42 Event Recap: RP Elevate

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C: 248.765.9303



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Content Coordinator/
Publishing Assistant



Elena Filimon
Relationship Manager



Holly Garrish
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Luana Nascimento
Event Coordinator



Lexi Markison
Account Executive



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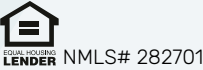
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For Scott, his journey to HomeTeam began in construction project management. A friend mentioned that the previous owner was planning to retire, and Scott saw an opportunity to combine his industry knowledge with his passion for helping others. Nine years later, that decision has paid off handsomely for both Scott and his clients. His background in construction has provided him with a unique perspective, allowing him to understand the intricacies of home structures and systems, which he now shares with his clients.

“I truly love teaching new owners the aspects of their new home,” Scott said. “This is probably

the most expensive transaction a person will have in their lifetime, so it’s crucial they have a full understanding of their home and feel comfortable with the purchase.”

Unlike other home inspection companies, HomeTeam doesn’t rely on a single inspector; instead, they deploy a team of specialists, each focusing on their area of expertise. This strategy, combined with cutting-edge technology, allows them to complete inspections in about 90 minutes — half the time of their competitors. Their motto — “Fast, Trusted, Accurate” — is a promise that is delivered with every inspection.

HomeTeam is also known for their comprehensive service model, ensuring that clients receive all necessary inspections without the hassle of coordinating multiple service providers. “We are the ‘one call does it all’ inspection company,” Scott explained. “We can provide any ancillary inspections our clients may need.” The team additionally prides themselves on being non-alarmist, providing clear, narrative-style reports with high-definition images within hours of the inspection.

Beyond the inspection itself, HomeTeam offers clients a one-of-a-kind



perk — a program that connects people with vetted contractors, from movers to locksmiths, at no extra cost and with no expiration date. By providing access to trusted professionals, HomeTeam helps clients transition smoothly into their new homes, reinforcing their reputation for comprehensive service.

Scott is committed to providing every client with the same high level of service and personal attention, no matter their background. His fluency in Spanish allows him to support Latin American clients more effectively, helping reduce stress and build trust during the inspection process.

As the real estate market evolves, so does HomeTeam. Scott notes that due diligence periods for home inspections have shrunk from 7-12 days to just 2-3 days in recent years. In response, HomeTeam now schedules inspections within 48 hours of the initial call so that they can meet the tighter timelines without compromising quality. This adaptability demonstrates the company’s commitment to staying ahead of industry trends and meeting the needs of their clients.

When he’s not revolutionizing the inspection industry, Scott cherishes time with his family. His wife, Carolina,

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GINA DINVERNO PHOTOGRAPHY

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HOMES MODEL AT STILLWATER
CROSSING IN MACOMB TOWNSHIP



“ I TRULY LOVE TEACHING NEW OWNERS THE ASPECTS OF THEIR NEW HOME. THIS IS PROBABLY THE MOST EXPENSIVE TRANSACTION A PERSON WILL HAVE IN THEIR LIFETIME, SO IT’S CRUCIAL THEY HAVE A FULL UNDERSTANDING OF THEIR HOME AND FEEL COMFORTABLE WITH THE PURCHASE.”

hails from Veracruz, Mexico, where they met at his best friend’s wedding. Together, with their children — Elissa, 11, and Joel, 9 — they enjoy outings to parks and beaches, and trips to visit family in Veracruz. In his free time, Scott unwinds by fishing, hunting, and playing golf.

For Scott, success is “waking up each morning loving your job.” He has ambitious goals to dominate the industry through knowledge and technology. By continuously improving and adapting, he believes that he can set new benchmarks for quality and service with HomeTeam. “My goal is to be known as one of the best inspectors in the industry,” he said.

With their team approach, rapid turnaround times, and commitment to client education, Scott and HomeTeam Inspection Service are well on their way to becoming number one in the industry. For agents and homebuyers in Michigan, partnering with HomeTeam means choosing a service that’s not just fast and accurate but also dedicated to making the homebuying process as smooth and informed as possible.

To learn more about HomeTeam Inspection Service or to schedule an inspection, visit hometeam.com/warren-michigan or call 313-402-5338.

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RANDA SEMAN

CREATING CONNECTIONS THAT LAST

PHOTOS BY MELISSA DOUGLAS CO.



Blending faith, family values, and unmatched drive, Randa Seman continues to rise as one of Oakland County’s most dynamic real estate professionals. Since launching her real estate career in late 2018, Randa has achieved over \$30 million in career sales volume, closing more than 150 homes while raising four young children — a true testament to her discipline, heart, and determination.

Randa’s career journey before real estate shaped her into the well-rounded professional she is today. With a background as a paralegal, property manager, and financial services professional, she developed a deep understanding of contracts, negotiation, and finance — all key ingredients for success in real estate.

After dedicating seven years as a stay-at-home mom, Randa desired flexibility, independence, and purpose, which inspired her to earn her real estate license. “I wanted a career where I could be fully present for my kids while still building something meaningful



“Every deal is more than just a transaction: It’s an *OPPORTUNITY* to build lasting relationships and create win-win solutions.”

and impactful for our future,” she shared.

Since entering into real estate, Randa has built a record of achievements that speak volumes. From earning the Showing Partner Award in her first year after selling 33 homes to achieving back-to-back Silver Club Awards and

an \$8 million production year, Randa has continued to grow both personally and professionally.

Now proudly representing ICON Realty Experts, Randa specializes in residential, commercial, and investment properties, offering her clients a truly full-service experience. She’s also

expanding her expertise into luxury real estate, working toward her luxury certification to better serve high-end buyers and investors across Michigan.

Randa’s success, however, goes far beyond the numbers. “Every deal is more than just a transaction: It’s an opportunity to build

lasting relationships and create win-win solutions,” she explained. Known for her hands-on approach, Randa guides clients through every step of the process with patience, transparency, and care, especially first-time homebuyers who rely on her expertise and calm leadership.

For Randa, balancing her thriving business with motherhood is no small feat. “It’s definitely a challenge to manage client meetings, showings, and paperwork while raising four kids, but I wouldn’t trade it for anything,” she said. “Faith, structure, and family time keep me grounded.”

Faith is the foundation of everything Randa does. “We prioritize attending church and keeping God at the center of our lives,” she said. “That’s where my strength and peace come from.”

Looking ahead, Randa envisions continuing expanding her brand, building a diverse real estate portfolio, and helping others create generational wealth through real estate. She also enjoys mentoring new agents and empowering them to grow their businesses with confidence and purpose.

Randa’s advice for aspiring agents is simple yet powerful: “Don’t wait for the perfect moment — jump in, stay consistent, and never stop learning. Every challenge is a chance to grow.”

Driven by integrity, service, and faith, Randa is building not just a business but a legacy defined by excellence, compassion, and connection.



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BIRGIT



MAUN

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A World of Experience Behind **EVERY DEAL**

Born in Austria and having lived for many years in Germany, Birgit Maun stands out for her international expertise and passion for her clients as a real estate agent at Keller Williams Advantage. With over a decade of experience, she has transformed her unique background into a thriving career, helping clients from around the world find their perfect home in the heart of Michigan.

Before she began her real estate journey, Birgit was a paralegal in Germany. She specialized in binational divorce cases, which allowed her to hone her skills in being a strong negotiator on behalf of her clients, navigating complex legal situations and managing high-stress scenarios. Her experience proved invaluable when she and her family made the bold decision to move to the United States with two small children and no local support system.

With her legal background and personal experience of international relocation, Birgit knew that real estate would be a natural fit. “I wanted to work with people again and help with their needs,” she explained. “I understand the challenges, different cultures, and expectations. Plus, I was always interested in real estate in the USA, because it is so different from real estate in Europe.” Today, her clientele reflects her global perspective — roughly half of her clients come from around the world and the other half come from within the local community.

Birgit obtained her license in 2014, and since then, she has amassed an impressive list of accomplishments. In 2024, she achieved \$13.5 million in sales volume, contributing to her career volume of over \$80 million. She has also earned multiple Keller Williams awards, which include Gold, three Platinum, and Double Platinum. Birgit was additionally named the agent with the most positive attitude in her office and currently ranks as the #5 agent based on volume and units among all brokerages located in Novi, Michigan. This year, she was recognized as one of the Top 300 agents out of 17,000 in Oakland County, improving on her Top 500 placement in 2023.

Like any other real estate professional, Birgit has faced challenges in the industry. “Time management can be overwhelming, but focusing and being well-organized definitely helps,” she explained. “I never complain about any work hours or tasks that need to be done. I love what I do. The real estate industry — and being there for my clients — is a passion for me.”

Beyond real estate, Birgit serves on the boards of the German Professional Women’s Association (GPWA) and the German American Business Council of Michigan (GABC), maintaining strong ties to her European roots. She also supports local schools and charities, including KW Cares and The FEED Project, demonstrating her commitment to giving back to both her local and global communities.



Outside of work, Birgit enjoys living life to the fullest. She’s passionate about traveling and exploring new places, and maintains a healthy lifestyle by sticking to a workout routine whenever time allows. She also loves cooking from scratch, trying new recipes, and discovering new restaurants.

Birgit is constantly learning and adapting to the ever-changing real estate landscape. When she thinks about the years ahead, she would love to obtain a license in another state and potentially run a team across different locations. “My wish is to never really retire and to help my clients when they need me,” she said.

For those considering a career in real estate, Birgit recommends that they create a vision and focus on their goals. "Learn from the best at the beginning and do things right," she shared. "Don't give up when times are not easy." She also emphasizes how important it is to truly care about and connect with clients, listen to their

needs, and concentrate on results instead of the commissions. Her passion really is about her clients.

From her previous job as a paralegal in Germany to her current role as a real estate agent in the United States, Birgit is an inspiration to those who are looking to turn their unique life experiences into professional success. Her international perspective and steadfast dedication ensure that she'll remain a force to reckon with for years to come.

“

I never complain about any work hours or tasks that need to be done. **I LOVE WHAT I DO.** The real estate industry — and being there for my clients — is a passion for me.”



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BROOKE

Azimi

Turning Setbacks Into Stepping Stones for Success

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Brooke Azimi stands out not only for her success in the real estate industry but also for the unique path that led her there. An associate broker at DOBI Real Estate, her journey showcases the power of embracing change and following one's passion.

Before real estate, Brooke was initially set on becoming a dentist. She pursued a bachelor's degree in human biology from Michigan State University, but when dental school acceptance proved elusive, Brooke pivoted to earning a second bachelor's degree in dental hygiene from the University of Detroit Mercy School of Dentistry. She met her husband during this time of her life, which led to her postponing reapplying to dental school. Little did she know, this detour would set her on a path to an entirely different and fulfilling career. "I can't imagine doing anything different — it was a real perspective shift!" Brooke shared.

For Brooke, real estate has always been a part of her life. She helped her parents and grandparents with their rental properties as she was growing



up, and at age 23, Brooke invested in her first home, becoming a "landlady" and gaining valuable hands-on experience in property management. Her grandfather, a builder after retiring from General Motors, even constructed both her childhood home and the one

she currently resides in. Brooke and her husband are proud to be raising their son as the fourth generation in their family home.

Since obtaining her license in March of 2019 and joining DOBI Real Estate the following month, Brooke has



“
**Stay organized,
stay intentional,
and stay honest.**
*Do this
consistently.*
**Easy to say,
harder to do.”**

amassed an impressive list of accomplishments. She has been named as a Top 500 agent for Oakland County for three consecutive years and was most recently named a Top 100 agent in 2025 as well as recognized as an Hour Detroit Real Estate All-Star for the same period. Her drive and determination earned her the Grit Award for most sold units at her brokerage in both 2022 and 2023. With over \$90 million in career sales and more than \$17 million in her best year,

Brooke has quickly established herself as a force in the industry.

Brooke's team, Azimi + Co, consists of Brooke and Sara O'Neil — strong women who share the same dedication to detail and client service. This collaborative approach allows them to provide top-tier service while maintaining a healthy work-life balance.

Like any successful professional, Brooke has faced her share of challenges in the industry. Last

year, she was living and working out-of-state for the past three and a half years, which required her to streamline communication and maintain a high level of organization as she leveraged her partnership with team member Sara O'Neil. This experience not only tested Brooke's resolve but also prepared her for future challenges, including balancing her expanding business while also welcoming her son in January of 2025.

Brooke's success is rooted in her ability to adapt, her strong support system, and her commitment to personal growth. She credits her family, husband, and broker for pushing her to set higher goals. She stays motivated through inspirational music and business books, and by maintaining an active lifestyle.

Brooke is also committed to giving back to her community. She supports organizations such as The DRE Project and

Love For A Child, which focuses on helping Michigan families and children. This dedication to service accentuates her belief in the importance of supporting others' well-being.

As she looks to the future, Brooke sees herself continuing in real estate for the long haul. "It's engrained in me. My clients know that, my family knows that, my sphere knows that," she said. Her goals include helping more friends and family with

their real estate needs while supporting their personal and professional growth. She finds deep satisfaction in playing a role in her clients' past, present, and future, viewing it as an honor and a responsibility not to be taken lightly.

For those considering a career in real estate or facing a career transition, Brooke advises them to "stay organized, stay intentional, and stay honest. Do this consistently. Easy to say, harder to do." She advocates for a structured approach throughout the client relationship — from initial meeting to post-closing follow-up — so that each client feels prioritized, regardless of the team's workload.

Brooke's journey in the real estate industry exemplifies how remarkable achievements can emerge from unexpected paths. Her perseverance and openness to new opportunities have not only led to successful property sales but have also established a lasting legacy of trust and service to her clients.



Mike Smallegan
KW- Smallegan Real Estate
Grand Rapids Agent
of the Year



Renee Jadan
Z Real Estate Experts
Oakland County
Agent of the Year



Justin Ford
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of the Year
National Real Producers
Agent of the Year



Erick Monzo
KW- The Monzo Group
Macomb County
Agent of the Year



RP Elevate

RP ELEVATE MARKS FIRST NATIONAL REAL PRODUCERS EVENT

The Real Producers community reached a milestone this year with the launch of **RP Elevate**, the first national Real Producers event. For the first time, every Real Producers market across the United States selected an Agent of the Year, recognizing more than 100 of the nation's top real estate professionals. Each honoree had 10 days to rally nominations and votes for the title of **National Agent of the Year**, creating excitement throughout the industry.

Four agents represented Michigan: **Renee Jadan**, Oakland County Real Producers Agent of the Year; **Justin Ford**, Wayne County Real Producers Agent of the Year; **Erick Monzo**, Macomb County Real Producers Agent of the Year; and **Mike Smallegan**, Grand Rapids Real Producers Agent of the Year.

Renee, Justin and Mike traveled to Arlington, Texas, for the event, held at the new Loews Arlington Hotel between AT&T Stadium and Globe Life Field. The two-day experience brought together top agents, publishers and partners from across the country for learning, networking and celebration.

The agenda featured keynote speakers **Tom Ferry, Rory Vaden** and **Molly Bloom**, along with Real Producers cover stars **Mike Little, Jim Allen** and **Erin Krueger**. Between motivational sessions, sponsor exhibits and evening mixers, attendees left energized and inspired to elevate their businesses.

Michigan Agents Reflect on Their Experience

Justin Ford, Wayne County's Agent of the Year — and ultimately the **2025 National Real Producers Agent of the Year** — said Real Producers has been a defining part of his growth.

"I was first introduced to Terra and Real Producers magazine back in 2019. Before then, I had never even heard of it, and since that time, Real Producers has become a true staple in our industry. I've been honored to be featured multiple times, and I still look forward to seeing who's on the cover every month when it shows up in my mailbox.

Getting the chance to attend the Real Producers Elevate conference

was another level. I not only got to connect with incredible agents from across the country, but I also had the opportunity to meet Remington and so many of the amazing people who make Real Producers what it is.

I'm grateful for the impact Real Producers continues to have on our industry, and proud to be part of the community they've built."
— Justin Ford, National Agent of the Year

Renee Jadan, Oakland County's Agent of the Year, said Real Producers has shaped her career since her early days in real estate.

"When I first stepped into real estate five years ago as a full-time agent, I had never even heard of Real Producers. My very first feature was as a Rising Star — and that moment opened my eyes to the incredible community and platform RP provides. Soon after, I began seeing colleagues and peers gracing the cover, and I thought to myself: What do I need to do to get there? From that point on, I set the goal — and I made it happen.



Real Producers has been more than just a magazine: It has created aspiration, motivation and a deeper passion to succeed. Watching others rise to the top in such a short period of time has been inspiring, and without RP, I truly don't believe I'd be where I am today.

On top of that, RP Elevate was one of the most impactful events I've attended. It brought together world-class speakers

who poured into us, challenging me to become the best version of myself. The lessons I took away and the people I met there will continue to shape my business and my journey for years to come."
— Renee Jadan, Oakland County Agent of the Year

Mike Smallegan, Grand Rapids' Agent of the Year, reflected on his longtime connection with Real Producers.

"When I was featured on the very first Grand Rapids Real Producers cover, it felt like a defining moment in my career. At that point, I was still building my name and growing my team, and seeing myself on that cover was both humbling and motivating. Being featured again in August 2023 was another milestone, a reminder of how far I have come and how much this community has meant along the way.

Real Producers has always been about more than magazine features: It is about the connections, collaboration and inspiration that come from being part of something bigger than yourself. Watching peers succeed, learning from their stories, and building lasting relationships through RP has been a huge part of my growth as both an agent and a leader.

The recent RP Elevate conference took that impact to another level. It was one of the most energizing events I have attended. The speakers stretched my vision, and the agents who came from across the country shared openly. I left Elevate with fresh ideas, a sharper focus, and a renewed passion for what is possible.”
— Mike Smallegan,
Grand Rapids Agent of the Year

A Proud Moment for Michigan

The second day of RP Elevate culminated with the announcement of the National Agent of the Year. The top 10 finalists were revealed before Justin Ford was named the winner, earning national recognition for his leadership, influence and extraordinary success.

The celebration continued that evening with a networking event at the hotel, closing out a weekend filled with connection, learning and collaboration.

Real Producers extends congratulations to **Justin Ford** and to all 2025 Agents of the Year for representing their markets and embodying the mission to connect, inspire and elevate. Their achievements reflect the spirit of the Real Producers community — one that continues to raise the standard of excellence in real estate nationwide.

To sponsor a future event,
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2024

BY THE NUMBERS

Here's what the top agents
in OAKLAND COUNTY
sold in 2024



31

AVERAGE TRANSACTIONS
PER AGENT



SALES
VOLUME

\$7,182,771,404



TOTAL
TRANSACTIONS

15,316



\$14,365,543

AVERAGE SALES VOLUME
PER AGENT

Home Rehab & Renovation
Residential & Commercial Cleaning
Investment Trash Out & Turn Over

AFTER

BEFORE



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Wrapping Up the Year With Gratitude

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As a small token of appreciation, we're offering 10% off all staging packages through December 31.

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TOP MORTGAGE BROKER IN METRO DETROIT

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- IN-HOUSE PROCESSING TEAM
- VERIFIED PRE-APPROVALS
- EXTENSIVE FIRST TIME HOMEBUYER PROGRAMS



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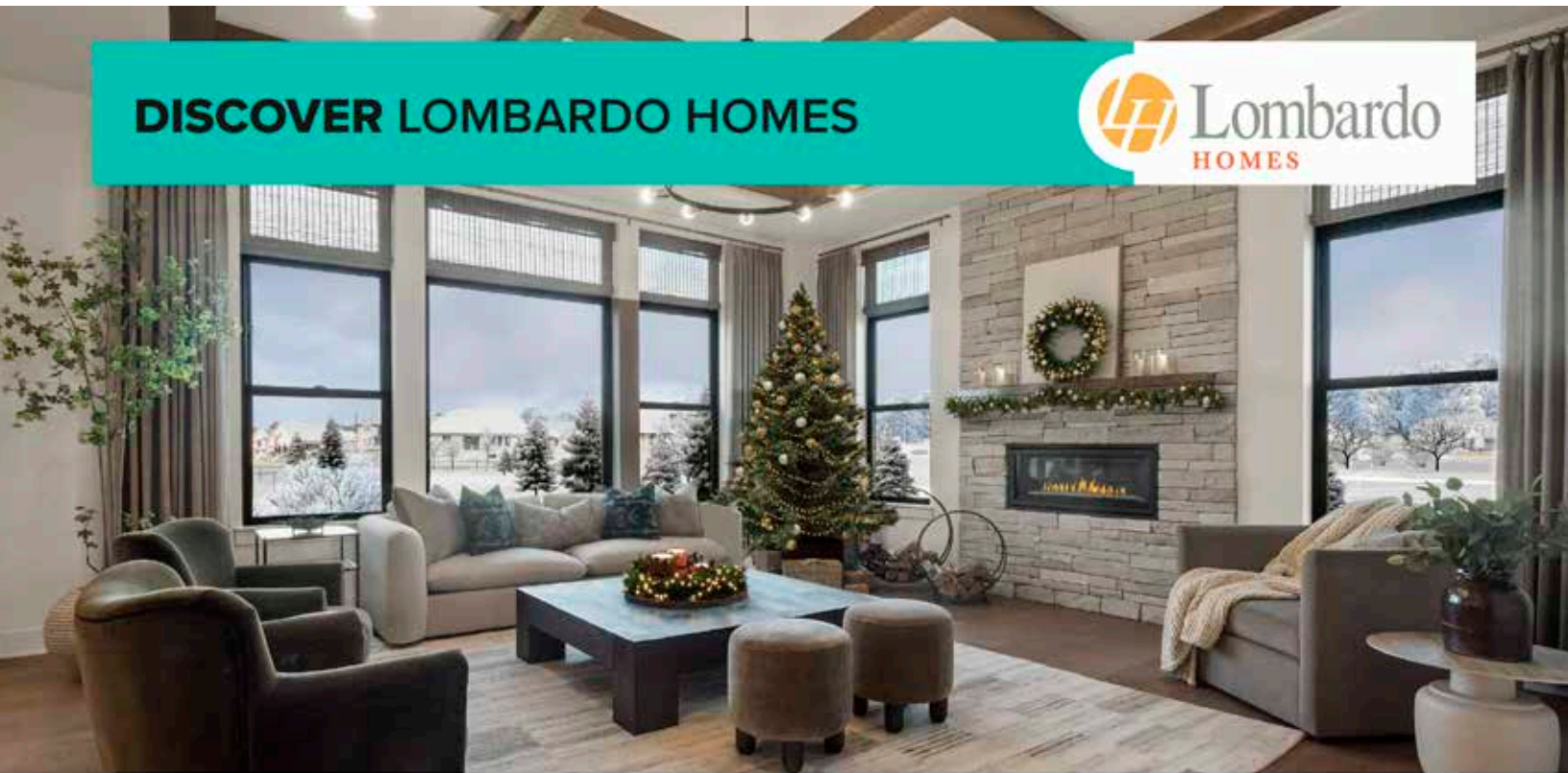
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