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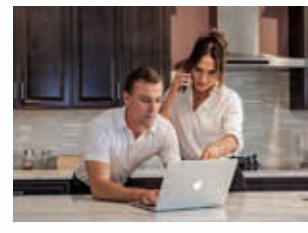
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Dear Real Producers of Fort Myers,

This month, we proudly celebrate the extraordinary professionals who were recognized at our November 14th Awards Gala. These standout leaders continue to shape the real estate landscape with innovation, dedication, and a commitment to excellence. In this issue, each honoree is featured on their own page, accompanied by photos capturing the excitement of the evening. It's our privilege to shine a well-deserved spotlight on those who consistently raise the bar in our industry.

As we close the chapter on another year and look ahead to what's next, one word comes to mind: resilience. These top producers didn't arrive at success by chance. They remain at the top because they continually evolve—refining winning strategies, embracing new approaches, and staying solution-

focused no matter what challenges arise. Their achievements are a testament to the persistence and adaptability required not only to succeed, but to stay successful in a fast-changing market.

The turn of the calendar doesn't signal a pause for these high achievers—it marks a launch point. With renewed resolve and unstoppable momentum, they roll confidently into the year ahead, already laying the groundwork for even greater success.

There's inspiration here for all of us. As we transition into a new year, we can follow their lead: carry forward what worked well, fine-tune what needs improvement, and greet every opportunity with resilience and optimism.

From our team to yours, happy holidays! We wish you a joyful season, a strong

finish to the year, and a fresh start filled with continued growth, well-earned recognition, and limitless possibility.

Here's to resilience, success, and a bright year ahead!

Very respectfully yours,



Andrew Regenhard

Owner/Publisher

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Celebrating the Best of the Best in SWFL Real Estate

PHOTOS BY HANA SNAJDROVA AND JAKE MACIOSEK



WHAT A NIGHT!

We're so grateful to once again bring together the best of the best in Southwest Florida real estate. This community is only as strong as its people, and you all continue to set the bar and inspire everyone around you.

A huge congratulations to all the amazing finalists and winners of the Real Producers' Awards Gala! Your dedication, hustle, and heart are what make this industry so special.

And of course... one more BIG thank-you to our incredible event sponsors:

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We can't wait to see you all again to start off 2026 soon!



REALTOR OF THE YEAR

Realtor who has demonstrated overall excellence in all aspects of their profession, including sales, client service, community involvement, and industry leadership.

CAROLYN CLARK

Coldwell Banker Realty

Carolyn Clark exemplifies the essence of Realtor of the Year, seamlessly blending sales excellence, client service, community involvement, and industry leadership. Since entering the industry in late 2020, she has built a 100% referral-based business through her relentless commitment to service, closing over \$35.7 million last year. Recognized among the 2024 Naples Top 100 agents and awarded Coldwell Banker's International President's Premier Circle (top 1% worldwide), Carolyn's achievements speak to her exceptional performance and client trust.

What sets Carolyn apart is her concierge-style approach. She personally attends every showing, ensuring buyers not only understand each home's features but fall in love with the lifestyle—golf memberships, restaurants, boating, beach clubs, and community amenities. Known for staging, repainting, and even changing light fixtures to maximize ROI, she treats every listing as a full-service project, demonstrating an unmatched dedication to client satisfaction.





LIFETIME ACHIEVEMENT AWARD

The highest honor, awarded to a Realtor who has made significant and lasting contributions to the real estate industry over the course of their 20+-year career, leaving a legacy of excellence and innovation.

DENNY GRIMES Keller Williams Realty

Denny Grimes embodies the spirit of the Lifetime Achievement Award, with a 40-plus-year career marked by innovation, leadership, and a lasting impact on the real estate industry. Beginning his real estate journey in 1983, Denny was a pioneer in Southwest Florida, introducing one of the region's earliest real estate team models in the early 1990s—long before teams became the industry standard. His forward-thinking approach, paired with an unwavering commitment to integrity, customer service, and excellence, set a new benchmark for how real estate could be practiced.

Denny's contributions extend beyond production. He built a legacy centered on systems, mentorship, client care, and professional



development. He invested in tools like a moving truck, car service, client events, and community experiences—all designed to elevate service and redefine what Realtors could offer. His leadership nurtured future generations, including his daughter, Morgan Grimes, and second-generation agent Tony Erpenbeck, who now carry forward his legacy as listing specialists.

Today, Denny's impact is felt through his team's success, which has closed nearly 400 homes for \$130 million in a single year. His passion for training, innovation, and empowering others has shaped the region's industry landscape, leaving a legacy that will influence Realtors for decades to come.

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ROOKIE OF THE YEAR

Celebrates a new Realtor for their outstanding start in real estate, showcasing exceptional talent, enthusiasm, and promise in the real estate industry.

CANDICE CARTER

John R. Wood Properties

Candice Carter exemplifies the Rookie of the Year Award through an extraordinary first year in real estate marked by talent, dedication, and impact. Launching her career at John R. Wood Properties | Christie’s International Real Estate in Fort Myers just before Hurricane Ian, Candice quickly overcame challenges, closing 28 transactions in her first year and earning RealTrends 2025 Verified recognition among the Top 1.5% of U.S. real estate professionals. Candice brings a strong foundation of service and leadership from over two decades in nonprofit management, complemented by a bachelor’s in international multicultural communications and a master’s in executive leadership. These experiences honed her ability to read people, stay calm under pressure, and deliver results—skills she seamlessly applies to real estate.

Her client-first approach is evident in every interaction. Candice prioritizes honesty, collaboration, and proactive service, tailoring each experience to meet her clients’ needs while consistently going above and beyond. From early mornings to late nights, she demonstrates unwavering dedication, blending organization, negotiation, and communication skills with genuine care.

Beyond transactions, Candice actively contributes to her community through local initiatives and nonprofits, further exemplifying her servant-leader mindset. With her talent, work ethic, and commitment to meaningful impact, Candice Carter has not only made a remarkable start in real estate but has also set a promising trajectory for continued success, fully embodying the Rookie of the Year award.



BEST LUXURY REALTOR

Honors a Realtor who has excelled in the luxury real estate market, delivering unparalleled service and achieving remarkable sales in high-end properties.

JENNY BEACH

John R. Wood Properties

Jenny Beach exemplifies the Best Luxury Realtor Award through her exceptional performance, leadership, and dedication to high-end real estate in Fort Myers Beach. Leading a highly successful team at John R. Wood Properties, Jenny has consistently delivered unparalleled service and remarkable results. She ranks among the top 1.5% of REALTORS® nationwide according to RealTrends.

Jenny’s career path demonstrates both resilience and client focus. After transitioning from a decade in human resources, she brought her expertise in people management and service to real estate, building strong client relationships and guiding her team with integrity and hands-on leadership. Her approach to luxury real estate goes beyond transactions—her team proactively manages properties during storm season, navigates complex coastal challenges, and ensures every client experience is seamless, reflecting her commitment to excellence in high-end markets.

Beyond sales, Jenny’s dedication to her community and mentoring her team reinforces her leadership in the industry. Her ability to combine luxury market expertise with personalized service, attention to detail, and unwavering professionalism makes her a standout Realtor, earning her the community-voted honor of Best Luxury Realtor.



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ULTIMATE CONNECTOR AWARD

Celebrates the Realtor who has demonstrated exceptional networking skills, building valuable relationships and connecting clients with opportunities and resources in the real estate market.

MARK LEDBETTER

Realty ONE Group MVP

Mark Ledbetter exemplifies the Ultimate Connector Award through his exceptional ability to build relationships, mentor agents, and create opportunities in the real estate industry. As concierge broker for Realty ONE Group MVP, Mark oversees 1,100 agents and runs “The MVP Advantage” training program, which has benefited over 500 agents since its inception. His personalized coaching helps agents at all levels achieve top-producer status while fostering long-term professional growth.

Mark's path to real estate began in Asheville, North Carolina, where his early work in accounting, retail training, and entrepreneurship honed his skills in leadership, systems, and relationship-building. He earned his real estate license in 2005 and quickly transitioned into leadership and education roles, including branch manager, director of operations, and educator at multiple brokerages. His dedication to teaching and connecting agents to resources and opportunities has shaped careers, strengthened the REALTOR® community, and elevated industry standards.

Recognized repeatedly for his contributions, Mark has earned numerous accolades, including REALTOR® of the Year (2024), Educator of the Year (2023), and President's Awards (2022, 2023). His commitment extends beyond training: he actively participates in boards and organizations, creating meaningful connections throughout the community. By fostering relationships, empowering agents, and connecting clients and colleagues to opportunities, Mark Ledbetter truly embodies the spirit of the Ultimate Connector Award.



PHILANTHROPY IN ACTION AWARD

Recognizes the Realtor who has made significant contributions to their community through volunteer work, charitable donations, and active participation in local initiatives.

LEE WILLIS
The Willis Group, LLC

Lee Willis exemplifies the Philanthropy in Action Award through her dedication to community, leadership, and service alongside her impressive real estate career. Originally from rural Kentucky, Lee launched her real estate journey at a young age, purchasing her first home at 22 and an investment property at 23. Over the years, she has built a boutique brokerage, The Willis Group, LLC, leading a team of five and achieving over \$100 million in annual sales, while maintaining a client-first, relationship-driven approach.

Lee's commitment to giving back is reflected in the way she nurtures lasting relationships with clients and colleagues, ensuring that every transaction goes beyond the sale. She focuses on creating positive experiences, building trust, and fostering meaningful connections that extend into community involvement. Her work ethic, integrity, and dedication to mentoring her team also translate into broader community impact, as she empowers others to succeed while prioritizing service and ethical leadership.

By combining business excellence with a focus on relationships and giving back, Lee has established a legacy of influence and care that extends well beyond real estate. Her consistent efforts to enrich her community, support clients, and lead with purpose make her a standout example of the Philanthropy in Action Award, honoring Realtors who actively improve the lives of those around them.



MARKETING EXCELLENCE AWARD

Celebrates a Realtor who has demonstrated innovative and effective marketing strategies that have significantly boosted their business and client engagement.

KELLY OLIN & AMANDA BOLDUC
RESIDENCE | eXp Realty

Kelly Olin and Amanda Bolduc, co-founders of RESIDENCE | eXp Realty in Fort Myers, are the recipients of the Marketing Excellence Award, recognized for their innovative and highly effective approach to real estate marketing. Kelly, with a background in international sales and corporate training, and Amanda, a U.S. Army veteran with experience in graphic design and interior styling, combine their diverse skills to create a dynamic partnership that has quickly become one of Southwest Florida's most successful teams.

Since joining forces in 2023, Kelly and Amanda have leveraged cutting-edge strategies—including high-production listing videos, virtual and in-person staging, and a robust YouTube presence—to showcase properties and engage clients. Their bold, creative campaigns focus on storytelling and lifestyle, helping them attract out-of-state buyers and elevate property visibility. In just their first year together, they grew Kelly's initial \$10 million business to over \$25 million, with projections for further growth in 2025.

Beyond sales volume, Kelly and Amanda prioritize education and empowerment, offering systems and marketing guidance to other agents through RESIDENCE | eXp Realty. They also personally engage in community initiatives, such as Habitat for Humanity's Women's Build. Their commitment to innovation, client engagement, and leadership in marketing strategies exemplifies the core of the Marketing Excellence Award, making Kelly and Amanda a standout team in Southwest Florida real estate.



MOST INSPIRATIONAL STORY

Recognizes the Realtor who has shared the most inspiring story about their journey in the real estate industry, motivating others with their perseverance and success.

STACEY GLENN

John R. Wood Properties

Stacey Glenn’s journey in real estate is nothing short of inspiring, earning her the Most Inspirational Story award at this year’s Real Producers Awards Gala. Stacey began her real estate career in 2013 under extraordinary circumstances—she earned her license on the very day she gave birth to her son, pushing through contractions to complete the exam. That determination set the tone for a career marked by resilience, perseverance, and exceptional achievement.

Initially navigating real estate while supporting her family and overcoming the end of her marriage in 2015, Stacey committed fully to her career, leveraging coaching and mentorship to build confidence and expertise. Today, she leads Top Agent Team Florida at John R. Wood Properties | Christie’s International Real Estate, a high-performing team recognized in the top 1.5% nationally by *RealTrends*.

Stacey’s story goes beyond numbers; she has navigated personal health challenges, including a serious neurological condition, while maintaining a thriving business and a strong support network. Her ability to balance perseverance, personal growth, and service to clients exemplifies the essence of inspiration, motivating peers and clients alike to push past obstacles and achieve their own success.

Stacey Glenn embodies resilience, determination, and leadership—the qualities that make her a truly inspirational figure in real estate.



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TOP PRODUCER OF THE YEAR

Awarded to the Realtor who has demonstrated exceptional productivity and sales success over the past year, consistently delivering outstanding results and surpassing their targets.

CHRIS LECCA
William Raveis Real Estate



Chris Lecca exemplifies what it means to be a top-producing REALTOR®. Growing up in Massachusetts in a family deeply involved in real estate, Chris was immersed in the business from an early age, learning the value of hard work, client service, and dedication. After moving to Naples at age 15, he eagerly pursued his real estate license, obtaining it immediately after high school and launching a career defined by commitment and exceptional productivity.

For over a decade, Chris has consistently delivered outstanding results for his clients. His performance is backed not only by impressive numbers but also by an unwavering dedication to client experience, often going above and beyond to ensure smooth transactions—from personally managing details

behind the scenes to adding thoughtful touches like custom closing gifts.

Chris’ approach combines expertise, tireless work ethic, and genuine care, creating long-lasting relationships and repeat business. His ability to balance high-volume success with personalized attention demonstrates why he stands out among peers. For his sustained excellence, exceptional productivity, and the measurable impact he has on clients and the real estate community, Chris Lecca is a deserving recipient of the Top Producer of the Year award.



DRESSED TO IMPRESS AWARD

Attendees who were dressed to the nines and stood out at the gala for their impressive attire.

CRYSTAL NEGRON & FELIX BENITEZ
Gulf Coast Living Real Estate

Crystal Negron and Felix Benitez turned heads at this year's awards gala, earning the Dressed to Impress Award for their standout style. Crystal wowed the room with a

sophisticated, show-stopping ensemble, while Felix complemented her perfectly with a sharp, tailored look that exuded confidence and elegance. Together, they embodied glamour and poise, proving that making a statement with fashion is truly an art. Their impeccable attire set the standard for the evening, earning them this well-deserved recognition.

A Message of Gratitude from Your Headline Sponsor

What an incredible honor it has been to serve as the headline sponsor for this year's Real Producers' Awards Gala. Standing in a room filled with so much passion, talent, and dedication reminded me once again why our real estate community is truly exceptional.

To the entire Real Producers team, thank you. Your vision, your consistency, and your commitment to elevating our industry create opportunities, forge connections, and shine a well-deserved spotlight on the professionals who move our market forward every day. Being part of a community that celebrates excellence, collaboration, and community is something I don't take lightly, and I am genuinely grateful.

To all the finalists and winners, congratulations! Your achievements are more than milestones; they are proof of the grit, heart, and relentless work ethic that define the top professionals in our region. Watching your stories unfold on stage was inspiring, and it reminded me how lucky we are to

call this industry home. Whether you walked away with an award or simply with renewed motivation, I hope you take a moment to recognize how much you've accomplished and how many people you've impacted along the way.

As a Real Producers preferred partner, my goal is always to support the people who make this industry what it is: the doers, the dreamers, and the leaders. This year's gala was a celebration of all of you, and I'm grateful to have played a part in helping bring it to life.

Thank you for allowing me to be involved in such a meaningful night. I'm already looking forward to everything we'll accomplish together in the year ahead.

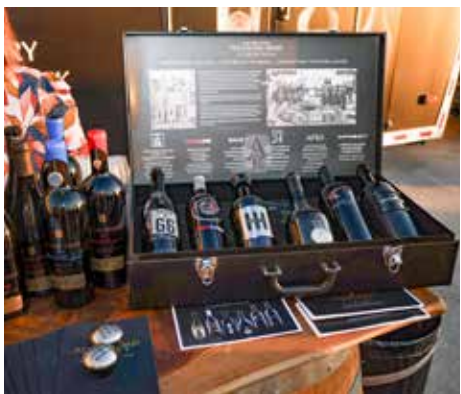
With gratitude,

Lauren Maxwell

Headline Sponsor
Real Producers' Awards Gala









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