

OAKLAND COUNTY

APRIL 2025

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Rising Star:
Brittany Schreck

Partner Spotlight:
ATA National
Title Group

Agent Spotlight:
Michele Youngblood

**Behind-the-Scenes
All-Star Q&A:**
Sabrina Cusumano

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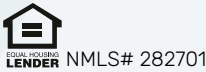


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- Kyle Matta

Brittany SCHRECK

From Fashion Dreams to Real Estate Success

PHOTOS BY STYLISH DETROIT

PHOTOS TAKEN AT LOMBARDO HOMES
MODEL AT STILLWATER CROSSING IN
MACOMB TOWNSHIP

Brittany Schreck, a real estate agent at Quest Realty, has always had a passion for helping people. With three years in the industry under her belt and a career volume of nearly \$15 million, she has proven to have a genuine love for the work that she does.

Real estate wasn't a part of Brittany's original career plan, however. In 2019, she graduated from Central Michigan University with a degree in fashion merchandising and fashion design, fully intending to immerse herself in the fashion industry. "I thought I needed to go into fashion, which ultimately, did not last," she said. While working as a manager at Buckle in Twelve Oaks Mall, Brittany realized that, even though she loved working with people, the retail world didn't fulfill her in the way she had hoped. It was the long hours and missed life moments that made her reconsider her path.

Back in 2016, while still in college, Brittany took a summer job as an operations manager at Keller Williams. This experience sparked her interest in real estate. "I put in listings, scheduled appointments for agents, and got to know the business a little bit, and it was fascinating," she shared. This brief role left a lasting impression and planted the seed for her future career. After a few years in retail, Brittany decided it was time for a change, and real estate beckoned as the perfect opportunity.

Brittany's transition into real estate was driven by a desire to make a bigger impact on people's lives. "I've always had a strong interest in real estate, and I love the dynamics of the ever-changing housing market," she said. Her background in sales and customer service provided a solid foundation for navigating the complexities of real estate transactions. "I saw an opportunity to build a successful business and provide for my family," she added. "I'm passionate about real estate and thrilled to be in a position where I can make a positive impact on my clients' lives."

In just three years, Brittany has made significant strides in her career. Her accomplishments include being recognized as a Rising Star at Quest Realty and joining their 5 Million Dollar Club during her first four months in the industry. "The most rewarding part of my real estate business has been seeing my clients achieve their goals," she said. Whether it's helping a first-time homebuyer find their dream home or assisting a seller in getting top dollar for their property, Brittany finds immense satisfaction in knowing that she's made a positive impact on her clients' lives.

Brittany is passionate about building strong relationships with her clients. Throughout her client's real estate journey, she makes the effort to understand their needs and goals so she can provide them with personalized guidance. For Brittany, success isn't just measured by the numbers but by the trust and loyalty of her clients. "Real estate transactions can be emotional and complex, and being there to guide and support my clients through the process is something I cherish," she said.

Brittany's dedication to her clients is matched by her commitment to continuous learning and professional growth. She's always keeping an eye on market trends and adapting to the fluctuating landscape of real estate. "One of the biggest challenges as a real estate agent is navigating the ever-changing market dynamics," she admitted. Brittany has overcome these challenges through constant vigilance and effective communication, and



with a deep understanding of her clients' needs. "Staying informed about local laws, zoning regulations, and disclosure requirements is essential to ensure compliance and protect my clients' interests," she added.

Outside of work, Brittany's life is just as vibrant. She recently bought her first home and got married to her husband, Aaron, on April 27, 2024. Together, they have a 3-year-old golden retriever, Graham, and a tuxedo cat,

Opal. The couple enjoys being active and playing pickleball. "We love to go out to eat for date night at our favorite restaurants, do home improvement projects around the house, and watch our favorite shows," Brittany shared.

When she's not working or spending time with her family, Brittany is passionate about giving back to causes close to her heart, particularly the World Wildlife Fund (WWF). "I've been the biggest animal lover since I was little,



“REAL ESTATE TRANSACTIONS CAN BE EMOTIONAL AND COMPLEX, AND BEING THERE TO GUIDE AND SUPPORT MY CLIENTS THROUGH THE PROCESS IS SOMETHING I CHERISH.”

and it breaks my heart to see so many endangered species go extinct,” she said. Her motivation for philanthropy stems from a desire to make a positive impact and contribute to meaningful change.

As for her future in real estate, Brittany envisions expanding her expertise in real estate investment, exploring opportunities in property development, and investing in rental properties to build wealth over time. “Real estate offers continuous learning opportunities, which align perfectly with my goal of personal growth and professional development,” she explained.

With her transparency-driven approach and a genuine passion for helping others, Brittany is undoubtedly a rising star in the real estate world.



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A trampoline for my fifth birthday. - **McKenzie Cox — Real Estate One - Oxford**



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My kids - **Stacy Miletti — Real Estate One**



Mild heart complications. A gift from God that forced me to live healthier and stronger than ever. - **Cameron Boutros — Anthony Djon Luxury Real Estate**



Always the handmade cards from my children and handmade gifts when they were young. - **Steve & Kim Durecki — Great Lakes Aerial Video Services and Photography**



I gave an aerobatic aircraft experience. - **Jessica Juel — Arterra Luxe**



Trips with my daughter! We started taking January trips when she was in college, and we still try to take a few days once a year together. - **Stacey Taylor — Quest Realty**



My husband told me we were staying downtown for the weekend. He never got off the exit and went to the airport. He surprised me with a golf trip to North Carolina. - **Sarah Budreau — Oakland Corners Realty**



I helped a friend in need by buying him a house. - **Thomas Gaunt — Keller Williams Showcase Realty**



I gave my son a new Subaru WRX as a graduation gift when he graduated from high school. This is a multi-generational family tradition. - **Mark Kent — Berkshire Hathaway HomeServices - Kee Realty**



A Jake Bates-signed photograph - **Mark White — Mark White & Associates**




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Grace Querciagrossa & Cheryl Bruce

with ATA NATIONAL TITLE GROUP

PHOTOS BY
RENAE FRANCES
PHOTOGRAPHY

Grace Querciagrossa and Cheryl Bruce of ATA National Title Group have built careers founded on integrity and trust, and have a passion for helping others. Together, they represent the values and expertise that set ATA National Title Group apart as a full-service title agency that offers comprehensive solutions for residential and commercial real estate transactions. From conducting title searches to ensuring secure closings, Grace and Cheryl take pride in their ability to serve clients with precision and care.

“We strive to provide our clients with the highest level of service,” Grace explained. “Our mission is to guide them seamlessly through the complexities of title insurance, building strong relationships based on trust and reliability.”

Grace’s journey into the title industry began serendipitously while working at Michigan National Bank. A chance encounter with a title company owner led to a lunch meeting — and a lifelong passion for the business. “I didn’t choose my career; it chose me,” she said with a laugh. Grace earned a bachelor’s degree in business



administration from Walsh College, which played a key role in shaping her approach to the industry. Her dedication to fostering client relationships and resolving challenges has been the cornerstone of her success.

As for Cheryl, her path was influenced by her love for real estate and by her mentors, who modeled professionalism and a commitment to excellence. “I’ve been fortunate to learn from the best,” she said. “Having a business management and marketing degree also helped me understand the full scope of the title insurance industry.” For Cheryl, she finds fulfillment in solving issues and seeing transactions reach the closing table. “It’s rewarding to help clients and watch them succeed,” she added.

One factor that distinguishes ATA National Title Group from others is its experienced staff and expansive reach, with over 30 Michigan locations and the ability to close refinances in 30 states. Cheryl emphasizes their adaptability, particularly in response to industry changes driven by technology. “Technology has transformed how we provide settlement

SERVING CLIENTS
WITH PRECISION
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services,” she said. “While it has brought convenience, it has also introduced risks, such as wire fraud. ATA has implemented robust safeguards to protect our clients.”

Both women stress the importance of equipping real estate agents with cutting-edge tools to stay competitive. “We educate agents on using CRM systems, AI-powered lead generation, and virtual tour platforms,” Grace said. “With the right technology, they can enhance client relationships and expand their reach.”

Grace and Cheryl also bring personal touches to their work. Grace credits her family and Italian heritage for instilling values of resilience, gratitude, and togetherness. “Family first has always been my philosophy,” she shared. Cheryl, a proud mom and grandmother, finds joy in traveling and participating in paddle sports when she’s not working, often escaping to the water for peace and rejuvenation.


Through dedication to their clients and a shared commitment to excellence, Grace and Cheryl have helped ATA National Title Group thrive. “Our goal is to become the premier independent title company in the Midwest region,” Grace said. With leaders like Grace and Cheryl at the helm, the future of ATA National Title Group looks as bright as its legacy of trust and service.

**CONTACT
US!**

For more information, contact Grace Querciagrossa at gquerciagrossa@seavertitle.com or Cheryl Bruce at cbruce@atatitle.com. Feel free to visit their website at atatitle.com.




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Michele Youngblood

EMBRACING NEW CHALLENGES THROUGH A SERVICE MINDSET

PHOTOS BY STYLISH DETROIT

As a successful real estate agent and associate broker in Rochester, Michigan, Michele Youngblood has always been committed to providing top-level service throughout her career journey. She believes that people are called to be of service to others, and that proceeding with that mindset is critical to a fruitful life.

Michele started with a firm foundation of hard work and compassion, instilled by her single mother Shirley, who taught her to have internal strength and faith in God. Michele then attended Michigan State University and earned a degree in materials and logistics management, after which she began working at Ford Motor Company in New Vehicle Launch Management. There, she learned that

there are “no stupid questions” when money is involved, and knowing the whole process — not just your own piece — could prevent issues before they occur. This is a valuable skill in any career, and especially in real estate.

After working at Ford Motor Company for seven years, Michele and her family

relocated to the New York City area in 2000, prompting her to step away from her corporate role to focus on raising their two sons. Michele fondly refers to this period as the “best job” she has ever had, and it allowed her to prioritize her family and faith — two pillars that have been the foundation throughout her life.

After moving back to Michigan and in response to a family need, Michele co-founded Detroit Technical Equipment Company, a multimillion-dollar commercial construction company, in 2007. For eight years, she used her past experience to serve as the co-owner and vice president of project management and accounting and promote the company’s growth and success. In an industry with a reputation of “profit above service,” Michele gained a reputation of professionalism through service, which was valued by contractors, clients and vendors.

Michele desired to make a meaningful impact and have a more flexible schedule, so in 2016, she decided to explore the world of real estate. “Real estate has always interested me, and I loved the idea of helping people through one of the most stressful times of their life,” she said. With a background in project management, construction, and personal home improvements, Michele found a perfect fit in real estate. She is able to help clients see the potential of a home, listen to their needs, and make the whole process as stress-free as possible. After all, real estate is service and project management at its core!

Since joining Next Level Realty in 2018, Michele has consistently demonstrated her commitment to excellence, earning the prestigious Best of Zillow award for four consecutive years. She manages the Rochester Hills office for the company, which continues to grow by providing a family atmosphere and true agent support. However, her best measure of success lies in the satisfaction of her clients. “Knowing that I have helped to make the buying or selling process easier for people is my reward,” Michele said, “and happy clients are the only result worth measuring.”



One of the biggest challenges Michele faces as an agent and associate broker is maintaining a healthy work-life balance. As a dedicated professional, she understands the demands of the industry but remains steadfast in her commitment to her family. “I turn my phone off at family dinner time, do not work Sunday mornings because that time is reserved for church and family, and try not to work after 8:30 p.m. unless it’s necessary,” she explained.

Throughout her journey, Michele has been guided by many role models — from her mother’s unwavering love to her husband’s encouragement to take risks. However, her greatest influence has been her faith in Christ, which has served as a guiding light in

her life. She is thankful for the people and blessings God has provided.

Michele’s career ambitions are fueled by a desire for continued growth and expansion. “Real estate is something you can thankfully do for as long as you want to and are able, and there is endless room to grow,” she said. Her goals include growing the Rochester Hills office and potentially expanding her licensing to another state.

When asked about her advice for new real estate professionals, Michele mentioned how crucial it is to communicate well with clients and other agents. “Communication is the single most important thing in any transaction. Answer your phone and

talk to people!” she shared. “Expect to work hard — it’s not easy money. Consider this as a service industry — not sales — and act accordingly. Be kind to other agents: It’s good business, and your reputation is important.”

Michele is a testament to the power of embracing challenges, prioritizing service, and staying true to one’s values. Her success in the real estate industry is a direct reflection of her commitment to empowering others, her faith, and her ability to adapt and thrive in new environments. As she continues to chart her path, one thing remains certain: Michele’s impact will be felt not only in the lives of her clients but also in the community she serves.

“COMMUNICATION is the single most important thing in any transaction. Answer your phone and talk to people!”



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NAR 2024 YEAR IN REVIEW

 The Sitzer-Burnett settlement was a focal point as national, state and local associations worked together to keep members and consumers informed—and association leaders laid the groundwork for the path ahead.

The National Association of REALTORS® (NAR) recently released its 2024 Year in Review. The 33-page report is an assessment of the organization’s past year, highlighting member benefits across eight areas — and promising a new mission-driven era.

Last year brought significant milestones for the association, including settlement of the Sitzer-Burnett lawsuit, implementation of residential practice changes for members, and approval of Culture Transformation Commission recommendations to bring greater accountability and transparency. All this came as members worked to navigate a challenging market, with limited inventory, higher interest rates and shifting living and work patterns.

“The past year tested our resilience as an industry, as an association and as individuals,” NAR President Kevin Sears said in a letter that opened the report. “As we embark on 2025, I want to express my gratitude to you — our members, the broker community, the local and state associations, and our



MLS and industry partners — for the incredible work you’ve done to push through these challenges and help set the stage for our industry’s future.”

Building Trust, Collaboration
NAR CEO Nykia Wright said the association must evolve to meet the needs of members “today and tomorrow” while building on the momentum generated last year.

“In 2024, we cut costs and passed our first balanced budget in at least 10 years,” Wright said. “We also conducted in-depth research to begin laying the groundwork for a new member experience.”

She added: “The work to redefine our broker relationships; better leverage our relationships with state and local associations to optimize member value;

build on our strategic partnerships with aligned Institutes, Societies and Councils; demonstrate our appreciation for the many volunteer leaders who are instrumental to driving our mission forward; and reposition our staff to meet the ever-growing needs of these stakeholder populations will shape our 2025 activities.”

Wright has engaged two new partners in the effort: In early January, NAR announced that Sherry Chris, former CEO of Better Homes & Gardens Real Estate and ERA Real Estate, would join the association as a special advisor to help strengthen relationships, build trust and enhance collaboration with brokerage leaders. On Jan. 15, Jarrod Grasso was named senior vice president of industry relations for NAR, a role dedicated to enhancing the association’s

relationship with state and local association leaders. Grasso joins NAR after serving the New Jersey REALTORS® for more than two decades, most recently as their CEO.

Supporting Member Success
In 2024, to assist members in preparing for practice changes outlined in the settlement, NAR launched facts.realtor to provide updates and guidance. The resource includes more than 120 FAQs, a legal video series that garnered more than 800,000 views, and more than a dozen consumer guides, in English and Spanish, for members to use while working with clients. The association also provided its Accredited Buyer’s Representation (ABR®) designation course at no cost to members; nearly 162,000 REALTORS® took advantage of that benefit.

More than 1,000 NAR members joined a grassroots effort — as surrogates — in 2024 to help educate consumers about the practice changes. Those interested

More than 1,000 NAR members joined a grassroots effort—as surrogates—in 2024 to help educate consumers about the practice changes.

in joining the program can email surrogates@nar.realtor.



In the advocacy arena, NAR scored significant wins: defending private property rights, securing the OK for VA buyers to compensate their brokers directly as the Department of Veterans Affairs studies the issue further, and supporting industry-friendly policies and candidates at all levels of government. The REALTORS® Political

Action Committee — which backed 50% Democratic and 50% Republican federal candidates — achieved a 97% success rate in the 2024 election cycle.


Underpinning NAR’s advocacy success is a highly regarded research team that provides thought leadership and produces key housing market data and research reports. In 2024, NAR Chief Economist Lawrence Yun, Deputy Chief Economist Jessica Lautz and their team spoke at more than 400 in-person and virtual visits across our 1,100-plus local and state associations, brokerages and third-party organizations. NAR’s research content generated 1.9 million website visits, 240,000 report downloads and 100,000 social shares in 2024, signifying the appetite members and consumers have for reliable housing data and research reports.

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Sabrina CUSUMANO

PHOTO BY MARY DUPRIE

Position/Title: Director of Operations

Office/Company: Vanguard Realty Group

How long have you been working for/with the person who nominated you?: I have been working at Vanguard for almost four years.

How long have you been working in the real estate industry?: I have been working in the real estate industry for nearly five years. I was introduced to Vanguard through freelance marketing for one of their brokerage associates, Nicole Ulewicz, for about a year before officially joining Vanguard nearly four years ago.

1. What did you do before you began working in your current position?

I graduated from Walsh College in 2019 with a bachelor's degree in business administration with a major in marketing. While in college, I interned at a well-known general contractor and then took on a full-time marketing coordinator role there after I graduated. It was a great experience that helped me transition into the real estate industry when I joined Vanguard.

2. What does your typical workday look like?

I oversee key operational functions at Vanguard, including managing front-office operations and implementing new technologies to improve efficiency. I also take the lead in shaping our marketing, communications, and branding strategies to strengthen our presence in the industry.

As part of the Leadership Team, I play a crucial role in helping guide the company's short- and long-term goals, ensuring we stay on track and continue to grow successfully.

3. How would you describe your job in one word?

I would describe my job as "rewarding." The opportunity to see the progress of projects unfold and knowing that my efforts directly contribute to their success is incredibly fulfilling. Additionally, playing a role in shaping and growing Vanguard's brand gives me a sense of accomplishment.

Seeing our company's impact in the real estate industry and knowing that I'm part of that journey makes my work truly meaningful. It's not just about the daily tasks but the long-term results that make it all worthwhile.

4. Why do you think you excel at your job?

I understand that real estate is a people-centric industry. My dedication to delivering exceptional customer experiences — whether it's through marketing campaigns or operational processes — has earned the trust and loyalty of my coworkers, clients, and partners.

5. What is the most challenging aspect of your job?

We are in a very fast-paced industry. When it comes to marketing and communications, it is crucial to execute in a timely manner to assist in the sale of the product being offered.

6. What is one thing about you that others might find surprising or interesting?

I danced from the age of 3 until I graduated from high school at 17. Following high school, I coached another local high school team. Dancing throughout the years taught me invaluable skills such as time management, teamwork, accountability, persistence, and creativity.

7. When you're not working, what do you like to do for fun?

When I'm not working, I enjoy cooking, baking, and traveling ... and when all three come together, it is the absolute best!


8. How do you feel about being nominated as a Behind-the-Scenes All-Star?

I am deeply honored to be nominated as a Behind-the-Scenes All-Star. It's incredibly fulfilling to know that the work we do behind the scenes is recognized and appreciated. As a key member of Vanguard's team, I am proud to contribute to the ongoing success of our organization, and it's truly rewarding to see the impact of our collective efforts.

Nicole Ulewicz, associate broker at Vanguard Realty Group, appreciates how Sabrina goes the extra mile to tailor her work to each agent's individual needs. "Sabrina takes pride in what she does," Nicole explained. "She will identify your needs, make a plan, and execute. She will then evaluate the process and revise as needed. She is always looking to improve."

Nicole sees a lot of herself in Sabrina, and considering that both women began working in business while they were in their twenties, Nicole will do whatever she can to support Sabrina's career growth. "We place a strong emphasis on family and on the simple pleasures in life — along with being a strong-minded, independent woman," she said.





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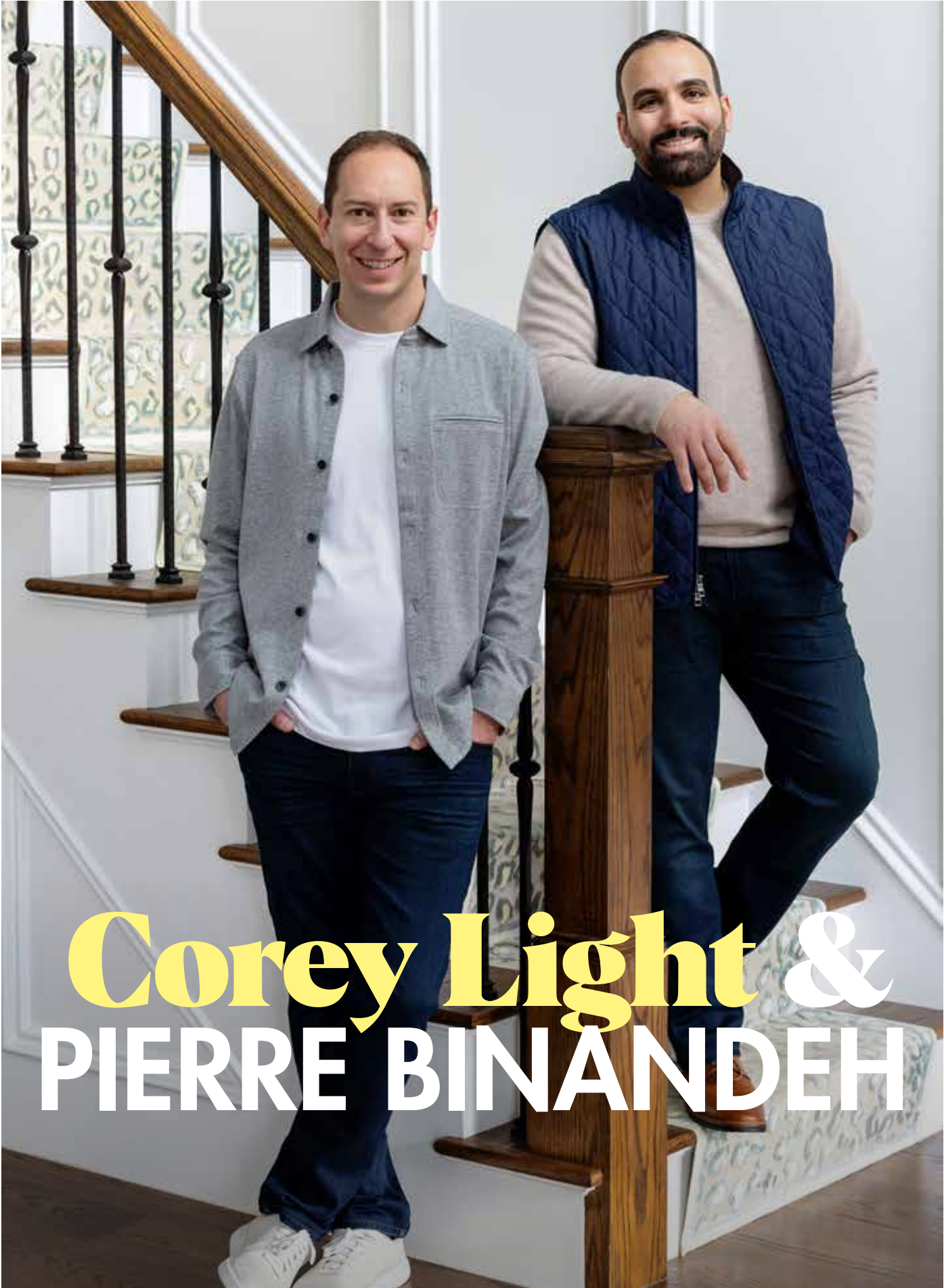
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BY ROBBYN MOORE
PHOTOS BY STYLISH DETROIT



Corey's path in real estate began while he was in college, working the front desk of a real estate office until he eventually transitioned into marketing and became an agent's assistant. Although Corey received his real estate license at a young age, life initially took him down a different path after graduation. "I spent nearly a decade in various sales roles," he recalled. "My experience ranges from gym membership sales to medical diagnostics, but my passion led me back to the world of real estate." In 2016, Corey reactivated his license and returned to his first love: helping people find their dream homes. "I've always believed in doing what you love, and for me, that's real estate," he said. "This industry excites me because it's so much more than transactions — it's

about making dreams come true and being part of a huge milestone in people's lives."

Like Corey, Pierre's passion for real estate was also instilled in him at an early age, having grown up watching his father build a successful construction company. "From new construction to investment properties, I've seen every facet of this industry," Pierre said. "It has given me an edge as an agent because I understand home development — from their foundation to the final finishes."

Pierre's career journey, however, started elsewhere. "I initially worked as a personal trainer before transitioning to healthcare consulting," Pierre shared. "When the company I was working for was sold in 2016, it gave me the opportunity

to reflect on my true calling. With encouragement from Corey, I took the leap into real estate, and since then, we have formed a powerful partnership."

Corey and Pierre's partnership is built on trust. After all, their friendship stretches back long before their real estate careers. "Our shared enthusiasm for the industry, coupled with a deep trust in each other, made the decision to partner up a natural one," Corey explained. "With my background in sales and marketing — paired with Pierre's in-depth knowledge of construction and renovation — the two of us bring a complementary skill set to our clients."

The key to Corey and Pierre's success has been their hands-on approach. "We are fully involved in every

transaction — from initial client consultations to closing day,” Pierre said. Corey added, “We want our clients to know that when they hire us, they’re getting us — both of us. That’s how we provide such a high level of service.”

In an industry where deals don’t always go as planned, Corey and Pierre have learned that the difference between a good agent and a great one lies in how challenges are handled. “The nature of this job is that things will go wrong,” Pierre said. “Nevertheless, we always approach it with the mindset of ‘how are we going to make this work?’ rather than ‘if it’s going to work out.’ That mentality is what sets us apart and leads to happy clients, even when the road is bumpy.”

Corey and Pierre agreed that helping clients exceed their own expectations is the most rewarding part of their business. They have built a reputation for going above and beyond, often turning clients into lifelong friends. “There’s nothing better than seeing a client achieve something they didn’t think was possible,” they said. “That’s what keeps us going.”

For Corey and Pierre, family is at the heart of everything they do. Corey is a proud

father to Brayden, 4, and Sophie, 2, while Pierre and his wife, Laura, recently welcomed their daughter, Nora. Both Corey and Pierre value time with their families above all else, and share an equal balance of personal and professional fulfillment to drive their success. They also bring that same level of care to their client relationships, treating every client as if they were part of their extended family.

Corey and Pierre have built their business on two important principles: building strong relationships and positioning themselves as experts in the field. “People do business with whom they like and trust, but they also need to know you’re the best at what you do,” Corey said. “It’s not enough to just be liked — you need to blow your clients away with your knowledge and service.”

For other professionals in the industry, Corey and Pierre suggest that they build and nurture their relationships and always exceed expectations. The two of them have always strategized how to best help their clients achieve their real estate dreams, and as a result, their growing business has evolved into a powerhouse team.

“
The nature of this job is that things will go wrong. Nevertheless, we always approach it with the mindset of **‘HOW ARE WE GOING TO MAKE THIS WORK?’**

rather than ‘if it’s going to work out.’ That mentality is what sets us apart and leads to happy clients, even when the road is bumpy.”



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BACKDROP PHOTOS BY ANDY SCHWARTZ WITH STYLISH DETROIT
PHOTOS BY RENAE FRANCES PHOTOGRAPHY

Oakland County's top real estate agents and esteemed Preferred Partners gathered for an unforgettable evening at **Park West Gallery in Southfield** for our **Muse & Mingle: A Toast to the Top!** This exclusive event blended fine art, meaningful connections, and well-deserved celebration, creating a vibrant atmosphere of networking and camaraderie.

Guests enjoyed a stunning backdrop of world-class artwork while indulging in **delicious food, handcrafted cocktails, and live music**, setting the perfect stage for engaging conversations and new partnerships. From the energy in the room to the shared excitement of collaboration, the event truly showcased the power of bringing top industry professionals together.

A heartfelt thank-you to our incredible Preferred Partners!
Your unwavering support is the foundation of events like these and the continued success of our Real Producers community.

Gratitude to Our Sponsors
We extend a special thank-you to our **Host & Sponsor, Park West Gallery**, for providing a breathtaking venue, and to our generous event sponsors who helped bring this gathering to life:

Food Sponsors: Morse Moving & Storage, Becky Alley with Capital Mortgage Funding, and Golden Key Realty

Bar Sponsors: Changing Places Moving and Berkshire Hathaway HomeServices - Kee Realty
Music Sponsor: Lombardo Homes
Décor Sponsor: DFCU Financial

We also appreciate **RealPush Podcast** for joining us, as well as **Renae Frances Photography** and **Stylish Detroit** for capturing the event with stunning photos and videos.

As we reflect on this incredible evening, we look forward to even more opportunities to connect, collaborate, and celebrate the top professionals shaping Oakland County's real estate industry.

See you at our next event — Breakfast of Champions — on May 7!



BE SURE TO FILL OUT OUR POST-EVENT SURVEY AT WWW.RPEVENTSURVEY.COM. TO REGISTER FOR OUR NEXT EVENT, EMAIL TERRA.CSOTTY@N2CO.COM.

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FAQ

TOP 500

All about Oakland County Real Producers

Real Producers magazine started in Indianapolis in 2015 and is now in more than 130 markets across the nation.

More info at www.oaklandcountyrealproducers.com

Q: WHO RECEIVES THE MAGAZINE?

A: The top 500 real estate agents in Oakland County. We update our mailing list annually to ensure Real Producers reaches our area's top-producing agents.

Q: WHAT IS REAL PRODUCERS ALL ABOUT?

A: Real Producers is a platform that brings together the most elite individuals and affiliates in Oakland County real estate. Every month we share stories of some of the area's most recognizable names in real estate, as well as the rising stars in the industry and the preferred partners that are highly recommended by top agents. Beyond the magazine, we host exclusive events that bring titans of real estate together.

Q: HOW DO YOU GET FEATURED IN THIS MAGAZINE?

A: You have to be on the top 500 list to be a featured agent. We welcome nominations for other real estate agents, businesses, brokers, owners, or yourself. Office leaders can also nominate real estate agents. Though we can't guarantee a feature, we strongly encourage you to meet our team and attend our private events so we can get to know your story.

Q: HOW MUCH DOES IT COST TO BE FEATURED AGENT?

A: Absolutely nothing! Real Producers is not a pay-to-play model. We share real stories of Real Producers – no price tag attached.

Q: WHO ARE THE PREFERRED PARTNERS SHOWN IN THE MAGAZINE AND AT EVENTS?

A: The businesses that sponsor the magazine and attend our events are some of the best vendors in Oakland County in their category. Find them listed in our index. We partner with businesses that top agents have recommended to us, so every single business you see in this publication has earned its "stamp of approval." Our team also vets every business to make sure they are a good fit and bring value to our powerhouse network.

Q: HOW CAN I RECOMMEND A BUSINESS?

A: If you've enjoyed working with a local business that isn't part of our preferred partner network, please email us their information at terra.csotty@n2co.com.

Q: CAN I SUBMIT AN ARTICLE OR IDEA FOR REAL PRODUCERS?

A: Yes, we would love to hear from you! Email your ideas to terra.csotty@n2co.com.

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