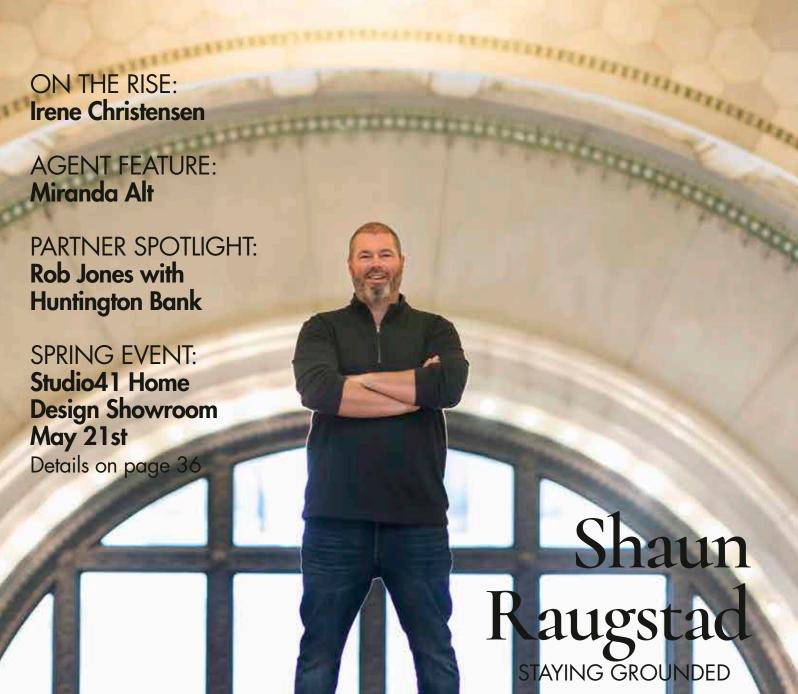
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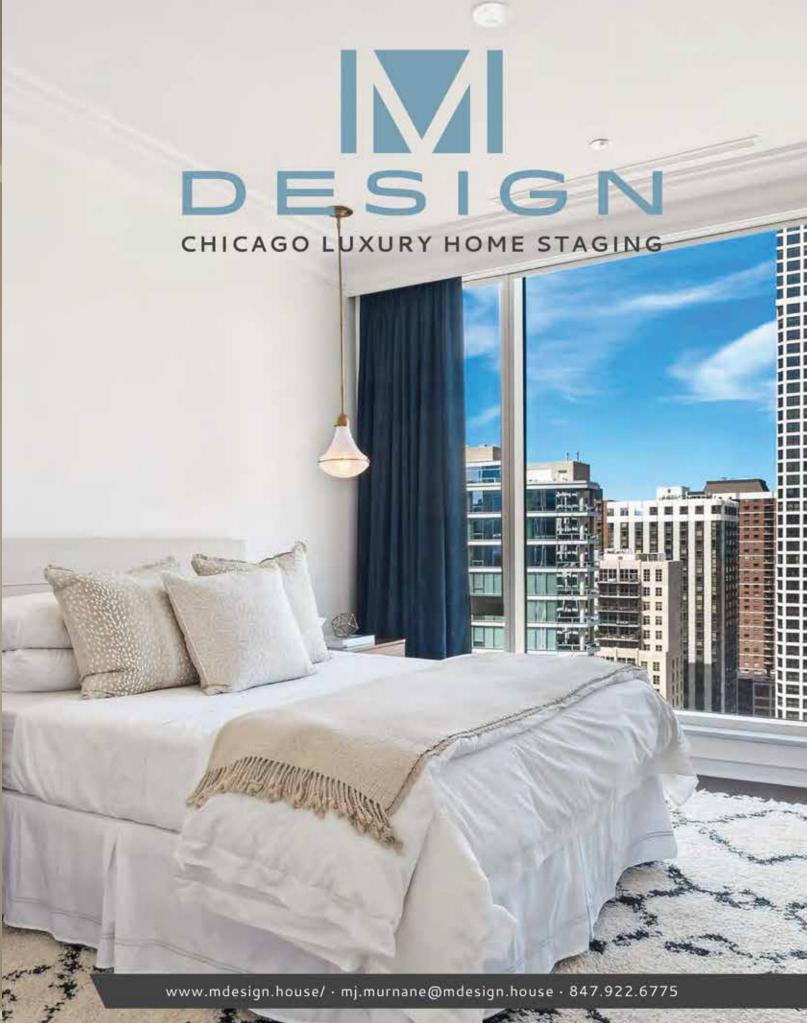






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Andy Burton
Publisher



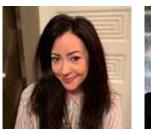
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### **Andy Burton**

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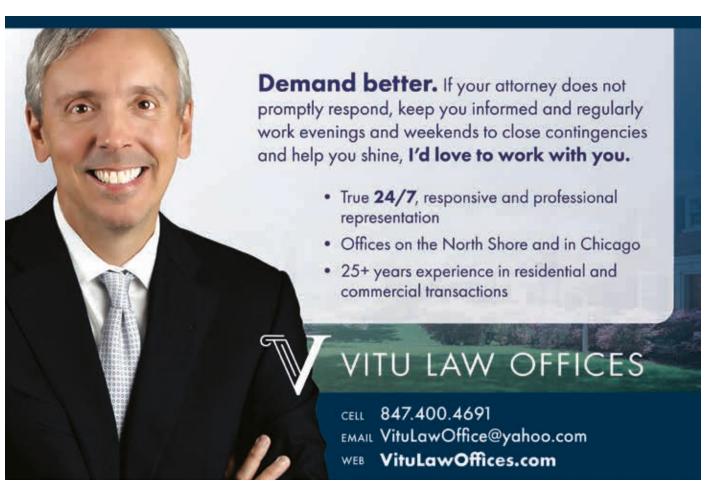
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# Shaun Raugstad

STAYING GROUNDED ——

### BY CHRIS MENEZES PHOTOS BY PRESTIGE REAL ESTATE IMAGES

At 23 years old REALTOR® Shaun Raugstad decided to become a REALTOR®. The decision was an easy one. It wasn't based on a desire for wealth, or an ambition to be a top agent, it was born from the realization that he was not excited to become a special education teacher and pursue his degree. He will never forget the exact moment he made this decision, "It was the obvious choice and so incredibly clear" he recalls.

Shaun spent his entire childhood around construction, watching his father and grandfather build homes. During his college years, Shaun worked in the trades for various independent owners learning different trades. Becoming a REALTOR®, he thought, might just be a way to combine his construction knowledge and his love for working with people.

In 2004, armed with his newly minted real estate license, Shaun stepped into an industry he was still getting to know. The market was fast and furious, and he was willing to go anywhere, work around the clock, and do anything for his clients. He found an amazing mentor and role model at his Coldwell Banker office, who, to this day, is still his best friend in the industry. "I couldn't have gotten luckier. My life would have been drastically different had I chosen to work anywhere else," states Shaun.

Today, twenty years later, Shaun still considers himself young, but he can't believe how different things are now compared to when he started: GPS wasn't yet mainstream, and navigating listings meant printing MapQuest directions. He remembers bringing a TV, complete with antenna, to Sunday open houses to watch Bears games—something that unexpectedly allowed him to connect with potential buyers on a human level. Shaun quickly learned that success wasn't about the sale; it was about building relationships, even if that meant stepping outside conventional norms.

"I've never thought of myself as a salesman," he reflects. "I've just always



wanted to meet new people, be myself, and work with people who wanted to work with me."

That quiet humility has defined Shaun's career from the start. For him, success isn't measured by luxury cars, extravagant vacations, or designer clothing. His approach is rooted in living within his means and valuing relationships over material gain. In fact, to Shaun, the client relationship is so important that he has never considered having an assistant. "When people want to work with me, I want to make sure that I am their only point of contact throughout the entire deal," he affirms.

Shaun's down-to-earth nature and practical mindset have set him apart in a fast-paced, often flashy industry. Whether he's personally helping clients with labor tasks at the eleventh hour or coordinating a team of trusted professionals to tackle last-minute repairs, Shaun isn't afraid to roll up his sleeves and go the extra mile. "Clients remember the little things forever," he says.

In today's market, where inventory is tight and challenges are ever-present, Shaun relies on the relationships he's built over the years. His business is largely referral-based—a testament to

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the trust he's earned by putting people first and giving everyone the personal attention they deserve.

Despite his achievements, Shaun remains deeply grounded. His brother, who lives nearby, has become a near-daily presence in his life, and Shaun speaks of his nieces and nephews with pride.

When he's not working, Shaun's happiest moments often involve having a fishing rod in hand. "For me, there's nothing quite like the tranquility and connection to nature that comes with time spent fishing," he shares. "There's something incredibly calming and therapeutic about it."

Shaun is also a dedicated softball player, spending several nights a week on the field. One of the leagues he plays in is a nonprofit that supports several charitable causes in Glenview, his hometown—a perfect reflection of his commitment to contributing in meaningful ways, both personally and professionally.

Shaun's advice to other REALTORS® aligns with his values: prioritize authenticity, knowledge, and financial responsibility. "First and foremost, stay true to yourself and your unique approach," he emphasizes. "Being genuine will resonate with

clients and fellow REALTORS®, and that leads to stronger connections. Equally important is understanding your product inside and out: familiarize yourself with every aspect of homes, but especially the properties you represent. This level of expertise should be expected from everyone in this industry because it not only saves clients time and money, but also establishes trust and credibility."

As Shaun continues to be true to himself, his commitment to meaningful

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relationships and unwavering dedication to his clients remain at the heart of his work. Whether rolling up his sleeves to solve a last-minute issue, casting a line in the lake, or connecting with loved ones, Shaun's thoughtful approach defines his life and career. In a fast-paced industry, he stands out not by chasing the next big thing, but by staying grounded in what truly matters: making an impact, one genuine connection at a time.

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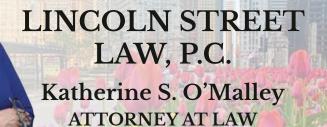
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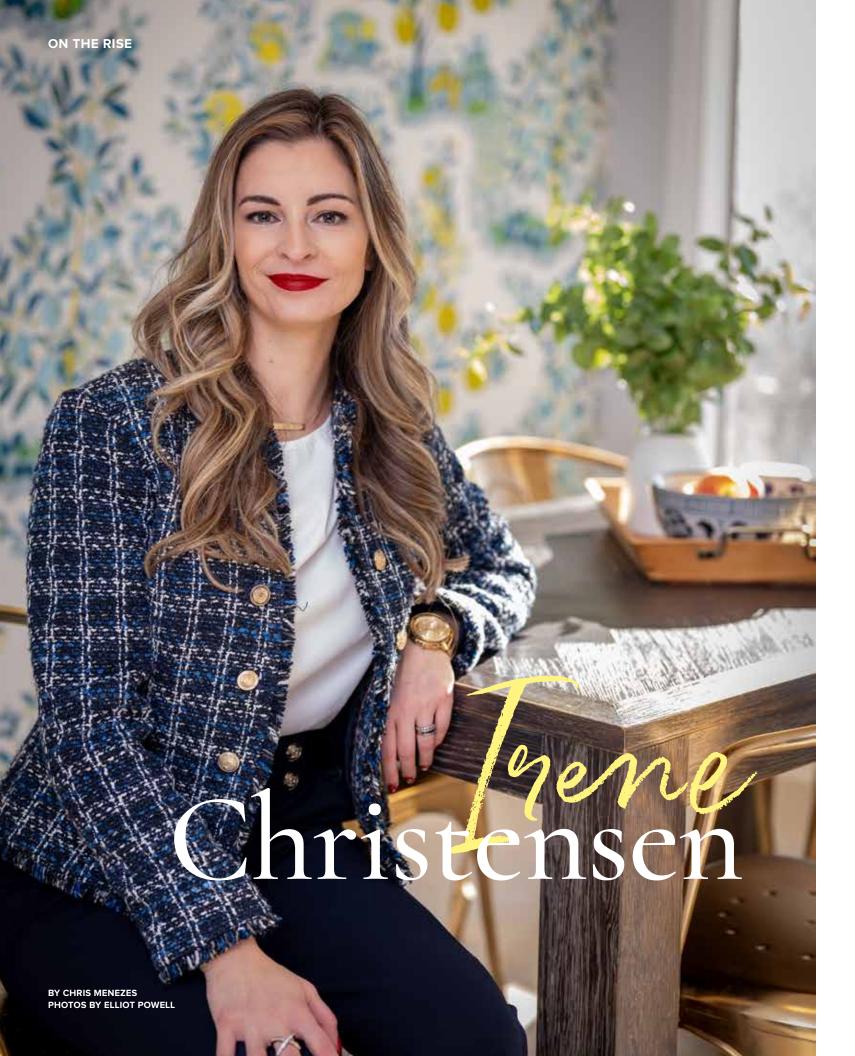
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# Creating Homes & Lasting Connections

Real estate is more than a career for Irene Christensen: it's the fulfillment of a lifelong passion for homes, architecture, and helping people. From sketching floor plans as a child to guiding clients through one of life's biggest decisions, she blends her eye for design with data-driven insights to help clients find not just a house, but a home that fits their aspirations.

"My story begins with my parents," she shares. "They immigrated to the United States from Romania, sacrificing so much so that they could give my brother and me limitless opportunities. They taught me that hard work pays off and that family is everything."

Growing up in Mundelein, Illinois, Irene was inspired by her parents, both

engineers, who often filled their dining table with blueprints and plans. "While other kids played outside, I was sketching layouts and watching shows about model homes," she recalls. Her early fascination with design led to studying architecture in high school and later earning a bachelor's degree in marketing—a combination that perfectly prepared her for a career in real estate.

Before entering the field, Irene honed her analytical skills as a financial analyst for a company specializing in warehouse management systems. This role sharpened her ability to interpret complex data—expertise she now applies to evaluate market trends and property values. "It's about ensuring clients feel confident with every decision," she explains.

Encouraged by her husband, Keith, Irene earned her real estate license in 2021, turning her passion into a profession. "I've always loved the art of creating spaces that are both functional and inspiring," she says. "Real estate felt like the perfect way to guide people through one of life's most meaningful decisions: finding and creating their dream home."

Irene's background in architecture gives her a unique perspective on properties, allowing her to appreciate both form and function. Coupled with her marketing expertise, which enables her to effectively showcase homes and connect with the right buyers, she seamlessly merges design and strategy to deliver exceptional service.

Through continuous learning and dedication to her clients, she has built a career rooted in trust and expertise. That dedication fuels her excitement for expanding her business, particularly by incorporating her love for interior design and renovations. "Helping clients not only find their dream home, but also transform it into a space that reflects their style is incredibly rewarding," she shares.



Whether guiding families that are transitioning to the suburbs or helping clients reimagine spaces, Irene finds fulfillment in navigating significant life changes.

Looking ahead, Irene views real estate as a powerful tool for building wealth—not just for her clients but for herself. Her goals include investing in properties and helping clients design spaces that align with their unique needs and styles. "It's not just about finding a home, but envisioning what it could become," she says.

For Irene, success is measured by relationships, not numbers. "In my business, success means creating a smooth, stressfree experience for my clients," she explains.
"When they return to me for future needs or recommend me to others, that's the true measure of success."

At the heart of Irene's life is her family. Married for thirteen years, she and Keith met at a bowling alley, where his "sweet moves" left an unforgettable impression. Together, they are raising their daughters, Charlotte (9) and Olivia (7), in a home filled with love and laughter. "We love golfing, playing pickleball, and having game nights," she shares. Family vacations are a cherished time to unplug and reconnect.

Outside of work, Irene thrives on staying active, dedicating time to swimming, Collaboration creates opportunities to share knowledge and grow as a community..."

running, lifting, golfing, and most recently, playing Padel. Golfing, which began as a way to spend time with Keith, has quickly become one of her favorite hobbies, offering relaxation and opportunities to build new friendships. Irene also enjoys exploring the latest trends in fashion and interior design, seamlessly blending her personal interests with her professional expertise. A self-described Disney fan with a special love for Mickey Mouse, she finds joy in timeless charm, great

food, and hard rock music, which fuels her energy. She also shares, "My faith in Jesus keeps me grounded, helping me to stay focused and grateful in everything I do."

For aspiring agents, Irene emphasizes the importance of collaboration and kindness. "Collaboration creates opportunities to share knowledge and grow as a community," she says. Her advice to her younger self is equally inspiring: "Work hard, follow your dreams, and don't be afraid to make mistakes. Greatness takes courage."

Balancing determination with compassion, Irene embodies what it means to lead with heart. Whether solving design challenges, guiding clients through major decisions, or cherishing moments with her family, Irene is creating more than homes; she's building lasting relationships and a legacy of meaningful connections.





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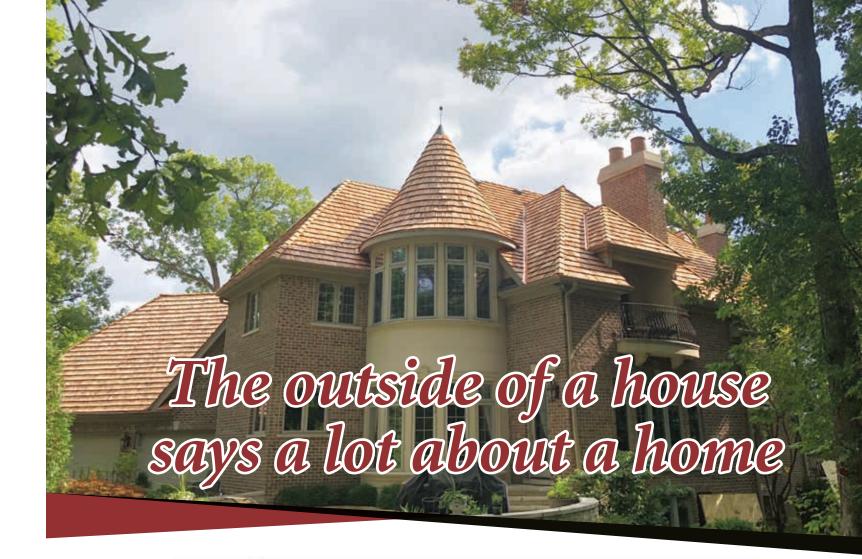




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# Miranda Alt

### Defying Her Own Expectations

BY CHRIS MENEZES • PHOTOS BY ELLIOT POWELL

Miranda Alt never planned on becoming a REALTOR®. Her husband was investing in properties during the recession and suggested one of them should get their real estate license. She wasn't particularly interested in houses at the time—she loved her career with Pampered Chef—but she took the plunge. What she discovered changed everything.

"I realized that selling real estate is more about relationships than it is about the houses," Miranda says. "That's what I love about it: I love people, not houses."

Growing up, Miranda saw firsthand the impact of putting people first. Her father, an entrepreneur and radio station owner, prioritized his employees and customers above all else, believing that success came from solving clients' problems rather than just selling a product. Her mother, who climbed the corporate ladder at Motorola, faced the challenges of breaking through the glass ceiling in 1990s corporate America. Their resilience and values shaped Miranda's approach to business: one rooted in service, integrity, and relationships.

Miranda's path to real estate wasn't a straight one. After earning her bachelor's degree in history with minors in women's studies and French from the University of Wisconsin–Madison, she spent time in radio and television broadcasting before stepping away to seek sobriety. She later obtained a master's degree in elementary education from National Louis University, teaching preschool and fourth grade before ultimately finding her calling in sales. Through



The Miranda Alt Team.

every phase of Miranda's professional life, one thing has remained constant: her ability to connect with people.

"My struggles with addiction and my journey to sobriety taught me that ego is the deadliest drug of all," she says. "I used to think everyone else was better than me, and I self-medicated to escape the constant feeling of self-consciousness. But I've learned that we're all equal here. Everyone has a story and a reason [for] why they are the way they are. That perspective helps me be compassionate and understanding with my clients."

This thoughtful mindset has shaped how she approaches real estate. Moving is one of the most stressful experiences in life, and Miranda's honesty and directness allow her clients to feel comfortable with her and trust her guidance. "My job is to advocate for them, and to help them feel heard and supported," she says.

Over the years, Miranda's business has grown in ways she never expected. She started her career in 2016 with a partner, and when they parted ways, she faced the challenge of balancing a successful business with her family life. Since joining Keller Williams in 2022, she has learned how to build a strong team with people who share her drive to serve clients with excellence.

Today, the Miranda Alt Team includes four additional team members who bring dedication, professionalism, and a shared commitment to outstanding service. "We're extremely detail-oriented about every transaction, but we're also incredibly understanding and compassionate with our clients," she explains. "That balance is what makes us different."

Her team includes Jacolyn Eggert, the director of operations, who is highly organized and shares Miranda's caring nature; Andrew Smart, a young but hardworking and coachable buyer's agent and showing assistant; Colleen Remblake, a seasoned transaction coordinator with extensive industry knowledge; and Arlene Saripada, their virtual assistant, who is known for her strong work ethic and willingness to support the team however she can.

"At this time last year, I was still working alone, and now I have four teammates!" Miranda says with disbelief.

Long-term, Miranda's goal is to build a strong enough team to allow her to travel during the winters once her youngest son graduates high school. She's also working on expanding her team, but plans to do so with great caution, ensuring every new hire aligns with the culture of empathy, compassion, and professionalism that she has built.

"We've built a culture that I'm incredibly proud of, and as we continue to grow, we'll be very intentional about who we bring in. We want to protect and enhance what we've created."

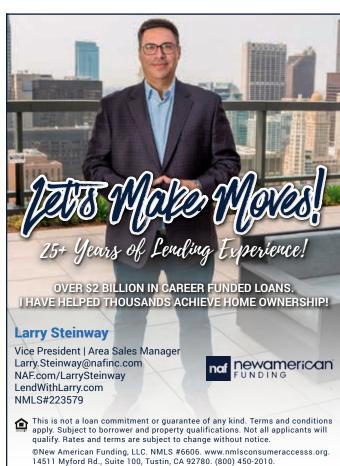
Beyond real estate, Miranda is also deeply invested in giving back to her community. She supports New Directions Addiction Recovery Services, a cause that is personal to her, as well as the Service League of Crystal Lake, which provides aid to those in need.

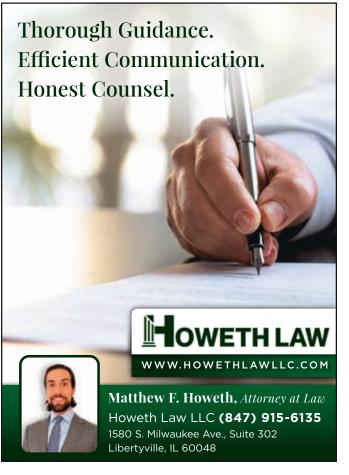
For Miranda, success isn't about sales volume; it's about doing what she loves while supporting her family and community. It's about fostering real relationships and making a difference in the lives of those around her—something she has always had a passion for.

"I love talking to people," she says, then adds with a laugh, "Every report card I ever got said, 'Mandy is a good student but talks too much.' I guess I turned that trait into a career."









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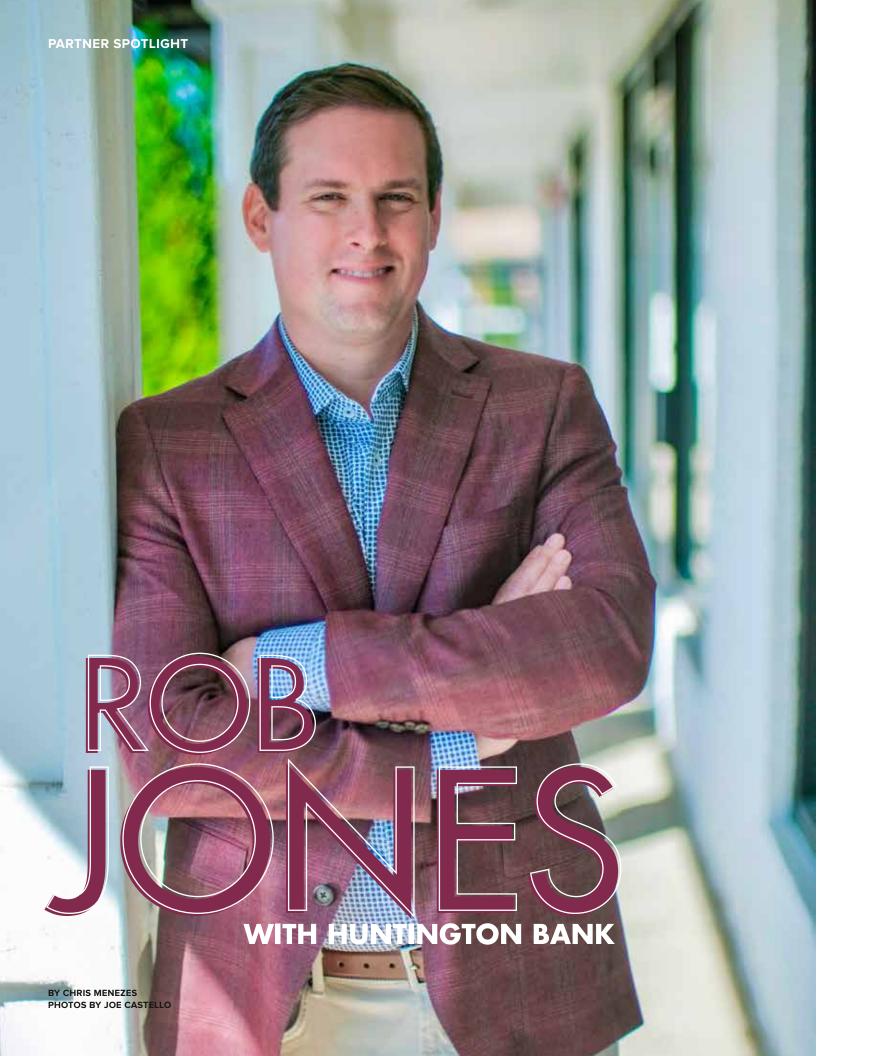


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"I personally call each client and agent with an update on their file every Tuesday," Rob shares, emphasizing his focus on communication and personal service. "This keeps everyone informed and eliminates the need for constant follow-up calls, and it allows me to focus on growing my business."

Rob's commitment to his clients is elevated by the distinct advantages of working with Huntington. With the backing of a \$204 billion asset regional bank, Huntington provides Rob and his team with the resources to handle complex transactions while maintaining a personalized, hands-on approach.

"We operate like a mortgage company inside a large bank," Rob explains. "Every week, we have a direct line to underwriting, where we can ask questions and discuss scenarios to get accurate, timely answers for our clients."

This access to real-time information allows Rob to streamline the lending process, ensuring his clients receive clear guidance and efficient solutions. For Rob, it's all about taking care of his clients and ensuring they have everything they need.

His hands-on approach also ensures that clients feel supported throughout the entire process. This is where his unique system of weekly updates proves invaluable, seeing to it that all parties are on the same page. This proactive communication not only strengthens his relationship with clients but also fosters trust with real estate agents, who rely on him to provide seamless service to their buyers.

"I believe in delivering news and updates quickly," Rob emphasizes. "There's nothing worse than getting bad news and sitting on it for even a day. I work hard to make sure my clients and partners are informed, and they know that if there is a hurdle or hiccup, we have a solution or possible solutions ready for them."

"Our process can also be customized for the real estate agents," he adds. "If they want me to reach out to the listing agent to secure a deal or reword my welcome email to a client, I'm happy to work with them to make the overall process the best possible experience for the client that it can be.

Rob's relentless work ethic and approach to customer service is rooted in his early experiences. Born in Chicago and raised in the northwest suburbs, he discovered his passion for sales during his college years at the University of Iowa. "I sold books door-to-door in Dallas for a summer," he recalls. "We worked eighty hours a week, and it was the hardest thing I've ever done, but it made me fall in love with sales."





Rob with his family.

Photo credit: Robin Hansen Photography

Outside of his professional life, Rob is dedicated to his family, spending quality time with his wife and their three sons. The family enjoys outdoor adventures, often taking road trips to places like Colorado, Tennessee, and Florida. Whether he's fishing with his sons or attending concerts at the Red Rocks Amphitheater, Rob values the work-life balance he has worked hard to maintain.

"To me, success is having control over my life, especially my time," Rob reflects. "Being able to coach my kids' baseball teams or take them to a game during 'normal work hours' is worth working at night while they're asleep."



US!

Rob styled by DIBI Menswear.

Looking to the future, Rob aims to further expand his brand and increase his visibility among real estate agents. "I want agents to know that I'm here to make their clients' experience smooth and stress-free," he says. "It's about building trust and showing them that I'm a partner they can rely on."

Rob continues to make the homebuying process easier, less stressful, and ultimately more rewarding for everyone involved. To learn more about Rob
(NMLS #616600) and how he
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### **TOP 150 STANDINGS**

Teams and individuals from January 1, 2025 to February 28, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Daynae	Gaudio	62	\$23,289,880	0	\$0	62	\$23,289,880
2	John	Morrison	12	\$10,901,000	5	\$8,065,000	17	\$18,966,000
3	Jane	Lee	17.5	\$12,523,958	7.5	\$3,713,230	25	\$16,237,188
4	Jena	Radnay	1.5	\$5,150,000	3	\$8,950,000	4.5	\$14,100,000
5	Jacqueline	Lotzof	5.5	\$5,471,500	4	\$5,918,000	9.5	\$11,389,500
6	Maria	DelBoccio	11	\$7,852,999	5	\$3,304,550	16	\$11,157,549
7	Connie	Dornan	5.5	\$3,974,745	5	\$6,502,800	10.5	\$10,477,545
8	Vittoria	Logli	5	\$6,264,000	3	\$4,134,000	8	\$10,398,000
9	Milena	Birov	2.5	\$10,125,000	0	\$0	2.5	\$10,125,000
10	Jim	Starwalt	4	\$2,425,000	18.5	\$6,618,649	22.5	\$9,043,649
11	Cathy	Oberbroeckling	16	\$8,365,500	0	\$0	16	\$8,365,500
12	Dean	Tubekis	6.5	\$5,144,500	9	\$2,978,800	15.5	\$8,123,300
13	Craig	Fallico	7	\$5,750,000	4	\$2,321,000	11	\$8,071,000
14	Kim	Alden	3	\$1,069,500	17	\$6,968,900	20	\$8,038,400
15	Marlene	Rubenstein	1	\$1,932,500	4	\$6,017,750	5	\$7,950,250
16	Matthew	Messel	4.5	\$2,213,525	11	\$5,510,342	15.5	\$7,723,867
17	Holly	Connors	6	\$4,615,500	4.5	\$2,876,000	10.5	\$7,491,500
18	Sarah	Leonard	9	\$3,798,445	11	\$3,668,849	20	\$7,467,294
19	Jeff	Ohm	4	\$5,588,543	1	\$1,871,543	5	\$7,460,086
20	Leslie	McDonnell	9	\$4,292,000	6	\$3,155,800	15	\$7,447,800
21	Kelly	Malina	16	\$7,356,685	0	\$0	16	\$7,356,685
22	Pat	Kalamatas	15.5	\$6,539,637	1	\$431,000	16.5	\$6,970,637
23	Pam	MacPherson	1	\$1,120,000	6	\$5,844,000	7	\$6,964,000
24	Susan	Teper	3.5	\$4,719,000	2	\$2,030,000	5.5	\$6,749,000
25	Susan	Maman	1	\$1,225,000	4	\$5,440,549	5	\$6,665,549
26	Sean	Dailey	2	\$4,125,000	1	\$2,125,000	3	\$6,250,000
27	Grace	Flatt	1	\$3,950,000	1	\$2,200,000	2	\$6,150,000
28	Lori	Nieman	1	\$485,000	1	\$5,500,000	2	\$5,985,000
29	Paul	Gorney	2	\$5,950,000	0	\$0	2	\$5,950,000
30	Grace	Kaage	1	\$3,988,472	1	\$1,810,000	2	\$5,798,472
31	Nicholas	Solano	9	\$5,709,073	0	\$0	9	\$5,709,073
32	Bonnie	Tripton	1	\$2,050,000	1	\$3,625,000	2	\$5,675,000
33	Cory	Green	1	\$275,000	6	\$5,320,000	7	\$5,595,000
34	Ted	Pickus	2	\$2,207,500	3	\$3,314,000	5	\$5,521,500

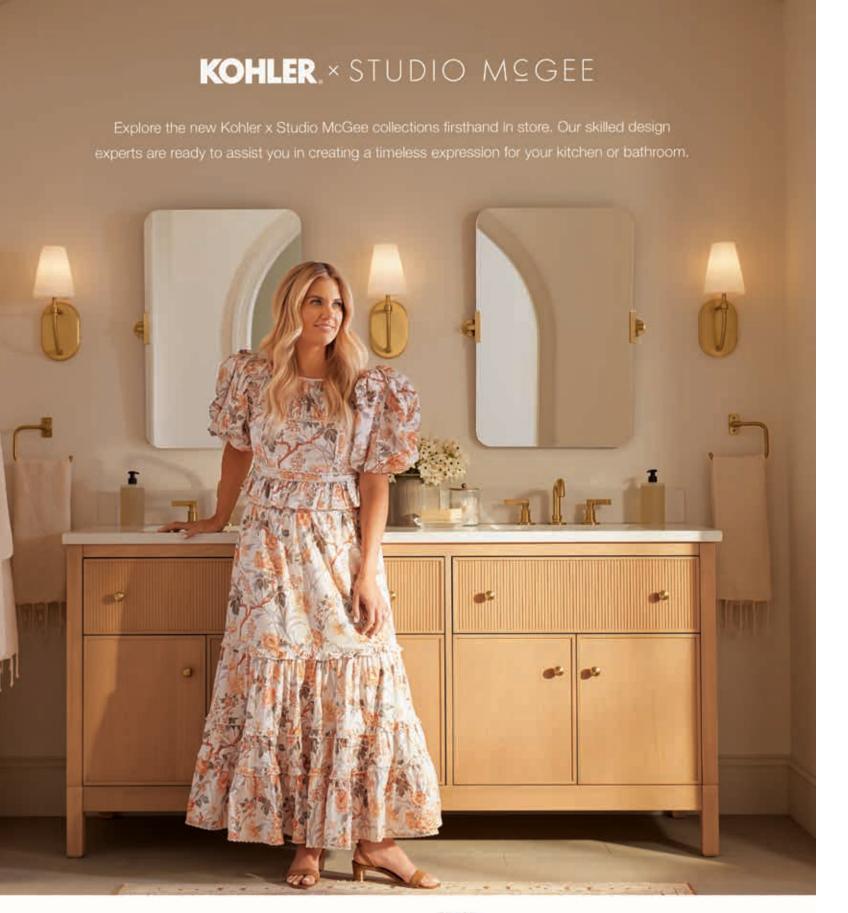
#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Robbie	Morrison	5	\$3,282,005	3	\$2,110,005	8	\$5,392,010
36	Beth	Wexler	1.5	\$1,079,750	5	\$4,220,000	6.5	\$5,299,750
37	Jamie	Hering	8	\$3,001,425	6	\$2,281,325	14	\$5,282,750
38	Lisa	Wolf	8.5	\$4,327,000	2	\$867,203	10.5	\$5,194,203
39	Susan	Behringer	1	\$5,100,000	0	\$0	1	\$5,100,000
40	Nancy	Gibson	3	\$4,223,381	1	\$865,000	4	\$5,088,381
41	Rafay	Qamar	5	\$2,194,000	6	\$2,792,399	11	\$4,986,399
42	Anne	Hardy	4	\$2,305,000	4	\$2,634,500	8	\$4,939,500
43	Gloria	Matlin	1.5	\$2,522,500	1	\$2,325,000	2.5	\$4,847,500
44	Mary	Grant	0	\$0	3	\$4,750,000	3	\$4,750,000
45	Julie	Miller	0	\$0	2	\$4,345,000	2	\$4,345,000
46	Jesus	Perez	4	\$1,029,900	9	\$3,068,900	13	\$4,098,800
47	Judy	Greenberg	2.5	\$1,220,750	4.5	\$2,872,115	7	\$4,092,865
48	Megan	Mawicke Bradley	1	\$1,775,000	2	\$2,245,000	3	\$4,020,000
49	Stephanie	Absler-Orsi	1	\$486,250	1	\$3,500,000	2	\$3,986,250
50	Anita	Olsen	9	\$3,982,910	0	\$0	9	\$3,982,910

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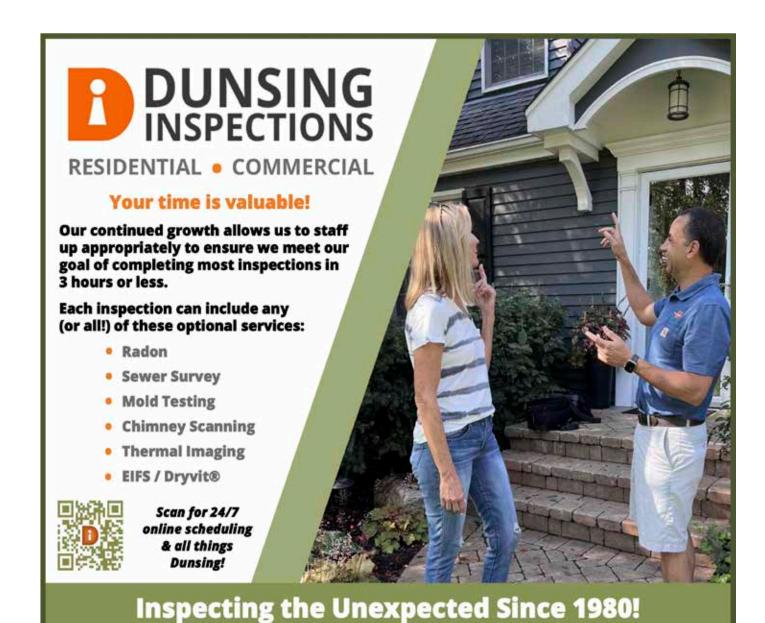
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### **TOP 150 STANDINGS**

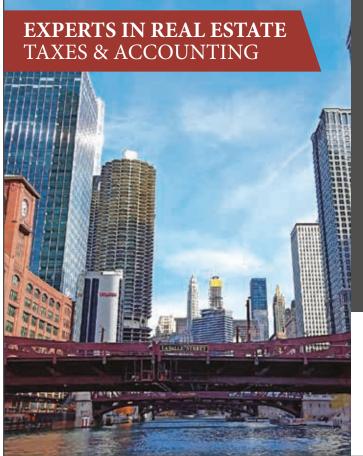
Teams and individuals from January 1, 2025 to February 28, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Honore	Frumentino	1	\$960,938	1	\$3,000,000	2	\$3,960,938
52	John	Barry	2	\$2,604,800	1	\$1,314,900	3	\$3,919,700
53	Margie	Brooks	2	\$2,768,000	1	\$1,075,000	3	\$3,843,000
54	Peggy	Glickman	0.5	\$390,000	3	\$3,440,000	3.5	\$3,830,000
55	Ann	Challenger	1	\$3,750,000	0	\$0	1	\$3,750,000
56	Lori	Rowe	3	\$3,032,500	1.5	\$527,000	4.5	\$3,559,500
57	Melissa	Morgan	2	\$2,450,000	1	\$1,100,000	3	\$3,550,000
58	Sharon	Gidley	4	\$1,612,950	3	\$1,905,000	7	\$3,517,950
59	Sarah	Toso	5	\$3,408,840	0	\$0	5	\$3,408,840
60	Danny	McGovern	3	\$3,400,000	0	\$0	3	\$3,400,000
61	Mary	Summerville	2	\$948,000	4.5	\$2,436,000	6.5	\$3,384,000
62	Richard	Richker	0	\$0	2	\$3,364,150	2	\$3,364,150
63	Yuriy	Nydza	1	\$244,000	9	\$3,109,590	10	\$3,353,590
64	Michael	Thomas	2	\$1,004,100	3	\$2,263,000	5	\$3,267,100
65	Sylwia	Chliborob	2	\$925,000	3	\$2,322,500	5	\$3,247,500
66	Lyn	Wise	2	\$1,604,000	2	\$1,622,000	4	\$3,226,000
67	Bruce	Kaplan	2	\$3,225,000	0	\$0	2	\$3,225,000
68	Miranda	Alt	5	\$2,302,000	2	\$880,000	7	\$3,182,000
69	Andra	O'Neill	1.5	\$1,755,540	1	\$1,415,000	2.5	\$3,170,540
70	Susan	Burklin	4	\$2,286,000	2	\$880,000	6	\$3,166,000
71	Anna	Klarck	4	\$2,221,000	3	\$936,000	7	\$3,157,000
72	Sara	Cohen	0	\$0	1	\$3,150,000	1	\$3,150,000
73	Timothy	Dannegger	0	\$0	4	\$3,132,210	4	\$3,132,210
74	Heidi	Seagren	2	\$2,062,000	2	\$1,050,000	4	\$3,112,000
75	David	Schwabe	2.5	\$1,075,000	4	\$2,036,990	6.5	\$3,111,990
76	Tara	Kelleher	3	\$1,525,000	3	\$1,567,400	6	\$3,092,400
77	Cathy	Deutsch	1	\$1,885,000	1	\$1,172,500	2	\$3,057,500
78	Mark	Kloss	3	\$1,566,350	2	\$1,430,000	5	\$2,996,350
79	Melissa	Siegal	2	\$1,625,000	3	\$1,368,000	5	\$2,993,000
80	Laura	Reilly	2	\$1,395,000	2	\$1,575,000	4	\$2,970,000
81	Jackie	Grieshamer	5	\$2,920,000	0	\$0	5	\$2,920,000
82	Derek	Quelette	1	\$925,000	1	\$1,975,000	2	\$2,900,000
83	Robert	Klairmont	1	\$2,875,000	0	\$0	1	\$2,875,000
84	Elise	Rinaldi	2	\$2,811,000	0	\$0	2	\$2,811,000

#	First Name	Last Name	List#	List \$	Sell #	Sell \$	Total #	Total \$
85	Tommy	Choi	0.5	\$467,500	1	\$2,325,000	1.5	\$2,792,500
86	Joan	Couris	7	\$2,779,200	0	\$0	7	\$2,779,200
87	Nanette	Bauer	1	\$1,200,000	1	\$1,575,000	2	\$2,775,000
88	Amy	Preves	2	\$1,350,000	2	\$1,400,000	4	\$2,750,000
89	Julie	Mangan	1	\$2,700,000	0	\$0	1	\$2,700,000
90	Amy	Diamond	4	\$1,929,900	1	\$750,000	5	\$2,679,900
91	Dina	House	3	\$1,555,000	2	\$1,120,900	5	\$2,675,900
92	Tetiana	Konenko	0	\$0	8	\$2,671,900	8	\$2,671,900
93	Jody	Dickstein	1	\$965,000	1	\$1,700,000	2	\$2,665,000
94	Caroline	Cerbus	1	\$1,700,000	1	\$950,000	2	\$2,650,000
95	Beth	Bellantuono	2	\$1,021,800	4	\$1,609,700	6	\$2,631,500
96	Kathryn	Mangel	1	\$764,500	1	\$1,850,000	2	\$2,614,500
97	Adam	Fortino	1	\$1,300,000	1	\$1,300,000	2	\$2,600,000
98	Ivan	Santos	8	\$2,600,000	0	\$0	8	\$2,600,000
99	Caroline	Starr	2	\$1,255,100	3	\$1,330,824	5	\$2,585,924
100	Zack	Matlin	1.5	\$2,522,500	0	\$0	1.5	\$2,522,500

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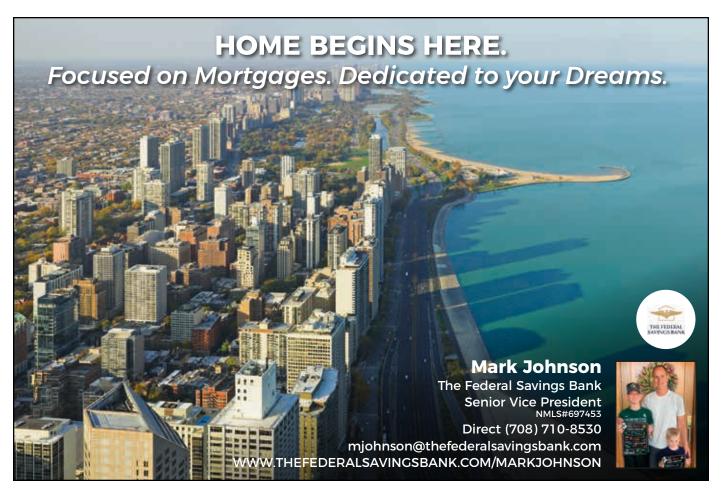


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### **TOP 150 STANDINGS**

Teams and individuals from January 1, 2025 to February 28, 2025

#	First Name	Last Name	List#	List \$	Sell #	Sell \$	Total #	Total \$
101	Michael	Mitchell	1	\$215,000	0.5	\$2,300,000	1.5	\$2,515,000
102	Amy	Foote	2.5	\$497,500	3	\$2,017,500	5.5	\$2,515,000
103	Nicholas	Nicketakis	1	\$2,500,000	0	\$0	1	\$2,500,000
104	Victoria	Stein	1	\$1,250,000	1	\$1,250,000	2	\$2,500,000
105	Jessica	Rosien	1	\$1,248,000	1	\$1,248,000	2	\$2,496,000
106	Amy	Goldberg	0.5	\$1,242,500	0.5	\$1,242,500	1	\$2,485,000
107	Konrad	Dabrowski	0.5	\$1,242,500	0.5	\$1,242,500	1	\$2,485,000
108	Beth	Alberts	0	\$0	3	\$2,478,000	3	\$2,478,000
109	Chris	Veech	1	\$1,850,000	1	\$625,000	2	\$2,475,000
110	Jodi	Cinq-Mars	4	\$1,204,000	2.5	\$1,175,000	6.5	\$2,379,000
111	Paul	Dimmick	3	\$1,080,000	3	\$1,293,900	6	\$2,373,900
112	Sheryl	Fisher	1	\$1,750,000	1	\$620,000	2	\$2,370,000
113	Rutul	Parekh	1.5	\$388,150	7	\$1,979,101	8.5	\$2,367,251
114	Harris	Ali	1.5	\$590,000	4	\$1,765,000	5.5	\$2,355,000
115	Vincent	Romano	3	\$1,253,000	3	\$1,086,625	6	\$2,339,625
116	Julie	Schultz	3	\$2,331,000	0	\$0	3	\$2,331,000
117	Aparajita	Leekha	2	\$1,257,500	2	\$1,071,000	4	\$2,328,500
118	Paul	Harb	1	\$2,325,000	0	\$0	1	\$2,325,000
119	Iris	Garmisa	1	\$2,318,000	0	\$0	1	\$2,318,000
120	Elise	Dayan	1	\$1,137,500	1	\$1,175,000	2	\$2,312,500
121	Julie	Naumiak	3	\$1,680,000	1	\$630,000	4	\$2,310,000
122	Matt	Steiger	2	\$2,300,000	0	\$0	2	\$2,300,000
123	Melissa	Mastros	1	\$2,300,000	0	\$0	1	\$2,300,000
124	Vicki	Vranas	1	\$358,750	2	\$1,940,000	3	\$2,298,750
125	Deborah	Winton	0	\$0	2	\$2,280,000	2	\$2,280,000
126	Marina	Carney	0.5	\$722,500	1	\$1,550,000	1.5	\$2,272,500
127	Allyson	Hoffman	0	\$0	1	\$2,270,000	1	\$2,270,000
128	Jacqueline	Koukol	2	\$946,000	2	\$1,318,500	4	\$2,264,500
129	Silvia	Carmona	0.5	\$110,000	6	\$2,147,225	6.5	\$2,257,225
130	Matt	Laricy	2	\$640,000	3	\$1,615,000	5	\$2,255,000
131	Basel	Tarabein	2	\$1,219,000	2	\$1,015,000	4	\$2,234,000
132	Cristina	Panagopoulos	3	\$1,360,438	2	\$871,438	5	\$2,231,876
133	Lisa	Schulkin	2	\$2,207,500	0	\$0	2	\$2,207,500
134	Susan	Silver	1	\$1,100,000	1	\$1,100,000	2	\$2,200,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Stephen	Todd	1	\$2,200,000	0	\$0	1	\$2,200,000
136	Diana	Matichyn	1	\$420,000	3	\$1,775,000	4	\$2,195,000
137	Joseph	Render	2.5	\$1,036,450	3	\$1,155,000	5.5	\$2,191,450
138	Katrina	De Los Reyes	0	\$0	3	\$2,191,086	3	\$2,191,086
139	Benjamin	Opsahl	1	\$490,000	1	\$1,700,000	2	\$2,190,000
140	Patti	Furman	8	\$2,186,400	0	\$0	8	\$2,186,400
141	Renee	Devedjian	0	\$0	2	\$2,177,000	2	\$2,177,000
142	Michael	Levin	1	\$1,085,000	1	\$1,085,000	2	\$2,170,000
143	Frank	Denovi	7	\$2,162,000	0	\$0	7	\$2,162,000
144	Daniel	Fowler	0	\$0	1	\$2,142,000	1	\$2,142,000
145	Sarah	Anderson	1	\$460,000	4	\$1,667,000	5	\$2,127,000
146	Sara	Sogol	4	\$2,120,000	0	\$0	4	\$2,120,000
147	Cheryl	Bonk	4	\$2,117,535	0	\$0	4	\$2,117,535
148	Linda	Little	4	\$2,117,535	0	\$0	4	\$2,117,535
149	Julie	Goding	0	\$0	1	\$2,100,000	1	\$2,100,000
150	Elizabeth	Latour	1	\$662,500	2	\$1,415,000	3	\$2,077,500

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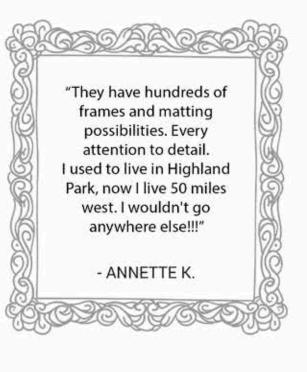
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