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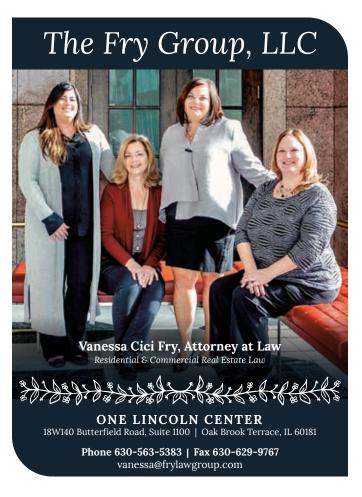
















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# **Applying Business Acumen to Client Success**

BY LAUREN YOUNG
PHOTOS BY CRIS CUNNINGHAM

"Like snowflakes, no two transactions are the same," says REALTOR® Katie Mihelich of Coldwell Banker Real Estate Group in Glen Ellyn. From healthcare to real estate, Katie has dedicated her career to building connections and making an impact in people's lives. "Service and relationships are key to understanding how to create the best strategies and outcomes based on a client's unique needs and goals. I love leveraging my business expertise to create custom solutions that work best for my clients."

Katie was the youngest of four in a large, extended Irish Catholic family. Money was tight, so she took it upon herself to finance her education, earning scholarships, grants, and assistantships to put herself through school. At Drake University, she earned her bachelor's degree in communications and marketing, and designed and obtained her master's degree in integrated marketing communications. She received her MBA from Northwestern's Kellogg School of Management.

Katie led a digital relationship-marketing agency that focused on rare and chronic diseases for thirteen years. They created solutions for pharmaceutical companies to find, connect, and empower patients and caregivers with right diagnoses, treatment, and support that included more than therapy.

"It was about so much more than the business. We made a difference," she explains. "These were life-changing diagnoses, treatments, and connections that improved people's day-to-day lives."

In 2013, everything changed. Katie's then four-year-old daughter, Ava, was diagnosed with Type 1 diabetes. Suddenly, the high-powered corporate career she'd worked so hard to build was no longer her top priority.

"I was at a peak in my career: a key executive with an MBA and all the amazing corporate successes on paper that I'd worked hard to achieve," Katie says. "I was traveling weekly across the country to clients and landing new business. The agency was growing. We were about to be bought out with strategic plans for me to be the president and lead the company. I loved my job and the people we worked with."

"Then my personal and business worlds collided," she continues. "I knew I needed to be home with my family."

Katie made the difficult decision to step away from her career and focus on caring for her two daughters. After a time, she

began searching for a new career path—one that would balance her passion for making an impact in business with her commitment to her family. Real estate had always intrigued her, and with her background in marketing, design, client relationships, and negotiation, she knew she had the skills to succeed.

In 2015, she earned her real estate license and joined d'aprile properties in Glen Ellyn, which merged with Coldwell Banker Real Estate Group in 2023.

"I've loved being part of people's lives and making a difference during a key part of their journeys—I've been part of marriage proposals, birth announcements, divorces, and loved ones' deaths," she shares.

Katie's deep connections and established network allowed her to grow her real estate business quickly. The culture at her brokerage, the Ninja Selling program, and her own





I've loved being part of people's lives and making a difference during a key part of their journeys.

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in business, to pay forward the support and mentorship she received in both careers.

"Success isn't about the numbers; it's about waking up every day excited to do what I love," Katie says. "It's about working with people who know, like, and trust me and delivering results that exceed their expectations."

"What we do is personal and so emotional," she adds. "A home is not only one of the largest investments a client may make, but it's also part of their journey and story. The happiness or sense of relief or closure I get to share with my clients brings me so much joy."

optimistic approach also saw to her success. Today she enjoys a 99 percent referral-based business that has continued to grow year after year, as well as the achievement of \$60M in sales. Among her accolades, this top producer received her company's highest honors: the Pinnacle Club and Million Dollar Club awards in 2023 and 2024.

"Mindset is everything in this business," she says. "Positivity and staying true to yourself will set you apart."

Beyond real estate, Katie is deeply involved in her community and supports many local organizations. In particular, she and her family actively support organizations like Breakthrough T1D (formerly JDRF) and the American Diabetes Association, driven by their personal connection to the cause. Katie also enjoys biking along the Illinois Prairie Path and dining at favorite restaurants in Lombard and Glen Ellyn.

Her family—her husband, Randy, and their daughters, Ava (16) and Molly (14)—remains at the heart of everything she does, and she's sure to attend her daughters' club volleyball games and other life events.

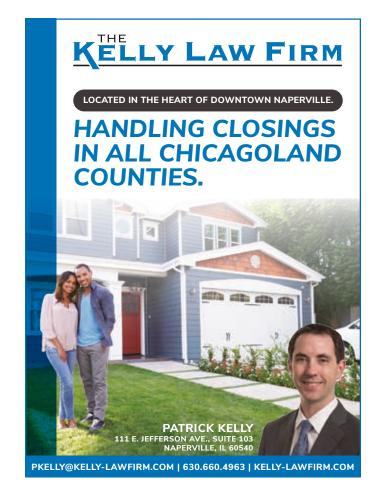
"It's important to find your 'why' [per work] and stick with it," says Katie. "Mine is and will always be family."

Looking ahead, in addition to focusing on growing her business while continuing to provide exceptional service to her clients, Katie will seek more opportunities to mentor other women











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# Anna Fiascone Natalie Ryan



#### THE POWER OF PARTNERSHIP

BY LAUREN YOUNG . PHOTOS BY KDE PHOTOGRAPHY

The power of partnership is everything in real estate. Having a teammate you trust, who balances your strengths, and pushes you to be better is invaluable," says REALTOR® Anna Fiascone.

For Anna and her business partner, Natalie Ryan, their collaboration is more than just a business arrangement: it's the foundation of their success. As the duo behind AFNR Homes, they have built a thriving real estate business based on trust, communication, and an unwavering commitment to their clients. Their complementary backgrounds in law, marketing, and sales

give them a unique edge in the industry, allowing them to provide a fullservice experience for buyers and sellers alike.

Raised in Arkansas, Anna was introduced to commercial real estate early on, thanks to her father's influence, and got her first real estate license at eighteen. After obtaining an undergraduate degree in finance from Southern Methodist University, she went on to earn a law degree from Chicago-Kent College of Law at Illinois Tech, specializing in property law, land use, and real estate. She spent

several years practicing commercial real estate law at Inland Western Retail Real Estate Trust, Inc., but in time, she realized that she craved a more handson role in the business.

"At a certain point, I realized I wanted to be out in the world of real estate—negotiating deals, showing properties, and interacting with clients," Anna says.

Anna credits much of her professional growth to her first real estate partner and mentor, Tina Porterfield. "Tina ran her business the way I wanted to run mine: with hard work, ethics, and honesty," Anna says. So when it came time to team up with a new partner, she knew she needed someone with a complementary skill set and a shared vision. She knew that person was Natalie.

Natalie, who hails from Georgia, pivoted to real estate in 2016 after a very successful career in a different industry. Upon graduating from the University of Illinois Urbana-Champaign in 1999 with degrees in advertising and German commercial studies, she began her career in advertising and media. She worked at Leo Burnett in Chicago before moving to New York City, where she spent years

in print advertising sales at two major magazine publishing firms, AMI and Hearst, before becoming the consumer products director of ad sales at Marie Claire magazine.

Despite her success, Natalie wanted a career that allowed her to make a personal impact on individuals and families. After relocating back to the Midwest, she found real estate fit the bill. "Residential real estate allowed me to continue in sales and marketing, but in a way that directly influenced people's everyday lives," she explains.

Realizing that their skills and personalities were a perfect match, Anna and Natalie joined forces in 2020 and created AFNR Homes. "Finding the right business partner is like finding the perfect puzzle piece: you just fit," Natalie says. "Anna and I balance each other in a way that makes our business stronger, our work more enjoyable, and our service to clients seamless."

Their backgrounds allow them to offer a unique, full-service approach to real estate. Anna's legal expertise provides an analytical and contractual advantage, while Natalie's marketing background ensures that their listings receive top-tier exposure.



Over the past five years, AFNR Homes has expanded beyond its immediate community to serve all the western suburbs. Their business thrives on balance, communication, and an unwavering commitment to their clients that's coupled with honesty. "We are always available," Anna says. "If you call us, you

get one of us. We believe constant communication is key—with our clients, with other agents, with everyone involved in the transaction."

Beyond real estate, both women are deeply committed to their communities. Anna has served on multiple boards and committees, including

"IF YOU CALL US, YOU GET ONE OF US. WE BELIEVE CONSTANT

COMMUNICATION IS KEY-WITH OUR CLIENTS, WITH OTHER

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the Village of Hinsdale's
Plan Commission, Wellness
House Board of Directors
Executive Committee,
and Hinsdale Hospital
Outreach Committee. She
also supports Operation
Smile, an organization close
to her heart—her youngest
daughter was born with a
cleft lip and palate. Natalie
has served on the Brightpoint

Hinsdale Auxiliary Board for nine years. Brightpoint attends to the needs and welfare of children and foster families in Illinois. She also enjoys fundraising for Elmhurst Memorial Hospital Fund, and volunteering at her church and kids' school.

Their families keep them very busy too. Anna and her husband, Nick, have three daughters: Olivia (14), Alexandra (11), and Savannah (8), who are involved with dance, soccer, and basketball. Natalie and her husband, Michael, have three sons: Jack (19), and identical twin sons, Liam and Colin (16), who are thriving at the University of Illinois and Benet Academy respectively.

Like-minded Anna and
Natalie's approach and
expertise have won them
long-term relationships
with clients and referrals.
"Essentially, our motto is
'Everything can be fixed,'"
shares Anna. "If there's a
challenge, we just put our
heads together, often with
our clients, and come up with
a solution and next steps."

As AFNR Homes continues to grow, their partnership remains their greatest strength. "We are a strong team. Each year, we close more business, and each year, we push ourselves a bit more," Natalie says. "External conditions change, but we are good at adapting and staying focused on what's important." With their combined expertise, unwavering support for each other, and deep commitment to their clients, Anna and Natalie exemplify the power of partnership.









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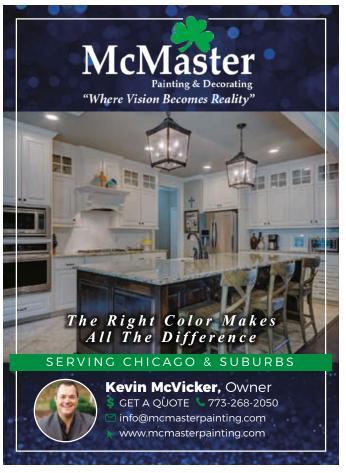
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# Samantha Flexibility Figured Out BY LAUREN YOUNG PHOTOS BY KDE PHOTOGRAPHY

"You really can have it all, and you don't have to have it all figured out at twenty-two," says REALTOR®-on-the-rise Samantha Ross of Keller Williams Experience in Downers Grove. "You can figure out your life in your thirties, too." While she took an indirect route to the industry, she figured out that her ideal career is real estate.



Raised in Lemont, Illinois, Samantha grew up watching her mother balance multiple roles: career mom, entrepreneur, disciplinarian, best friend, and boss. Samantha often reflects on her mom, deeming her an example to strive for.

"My mom is everything," she says. "She showed me what hard work looks like, and when she and my stepdad opened a pizzeria, she became my first boss. There's no calling in sick when your mom is the owner, so I developed a strong work ethic at a very young age."

Samantha's early exposure to entrepreneurship planted the seeds for independence and a drive that would later pull her to real estate. After high school, Samantha struggled to decide on a career. "I didn't know who I wanted to be for a long while," she shares. She attended five different colleges over seven years before earning her bachelor's degree in marketing from North Central College.

Samantha's time in sales and marketing helped shape her perspective, giving her a well-rounded foundation that would prove invaluable in her future career: after college she worked for several years in the beer industry, initially for Two Brothers Brewing Company then Allagash Brewing Company. But in 2018, she found herself at a crossroads.

"I wanted a family someday, so I knew I didn't want to keep working such long hours or have to be in and out of bars all day," says Samantha. "My aunt was a REALTOR®, and I saw that she never missed anything with her kids. I wanted that flexibility too."

So Samantha took the leap, quitting her job to become a full-time REALTOR®. She could have eased into it by starting off part-time and slowly transition while she learned the ropes, but she felt like the all-in approach would help her focus.



# "IT FELT SO FULFILLING TO HELP THEM SEE THEIR POTENTIAL AND BE THEIR SAFE SPACE."

"I didn't give myself a safety net," Samantha says. "I told myself that if I didn't sell a house, I didn't eat. It was the scariest thing I've ever done, but it was the best decision I've ever made."

The pressure pushed her to work tirelessly, network, and say yes to every opportunity.

"I go to everything," Samantha says "Lunches, baby showers, birthday parties—everything. I can't tell you how many times I've been introduced as 'my REALTOR®' before I ever got to say my name. People won't think of you if they don't know you're in real estate."

Samantha's relentless drive has paid off. Soon after making the switch to real estate, she wasn't just surviving, she was thriving. And since then, she's built a business largely based on referrals, forming deep relationships with clients that extend beyond the closing table.

"The most rewarding part of my business and life is the people—from friends to acquaintances to complete strangers—I get to build that trust with people, and they then come to realize they're stuck with me for life," she says with a smile.

Samantha's passion for real estate extends beyond her business. Dedicated to helping others succeed, until she became a mother, she coached new agents, providing them with the support and knowledge she wished she had starting out.

"It felt so fulfilling to help them see their potential and be their safe space," she says. "I still get calls from them with questions or about wins in their careers; it reminds me why I love what I do."





Beyond real estate, Samantha's life is centered around her family. She and her husband, Zachary, have two daughters: Charlotte (2) and Savannah (6 months). Thanks to real estate, she's able to be active in their lives and have a rewarding career.

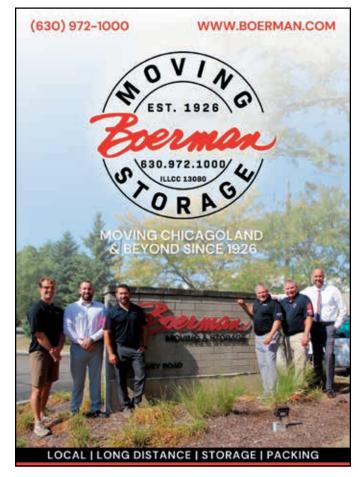
"Yes, I take phone calls at every family function and go on vacation with my laptop, but I can be there for every breakfast with my daughters," she says. "And when they're older, I'll

be able to pick them up from school. As busy as I am with my children, I've never smiled or laughed more in my life. If I could tell my younger self that I'd have this wonderful life one day, I wouldn't have believed it."

"I'll be in this profession until they bury me," Samantha claims. "This is who I was born to be. Some days are gut-wrenchingly hard. But success is about getting up, wiping the tears, and getting back to work."

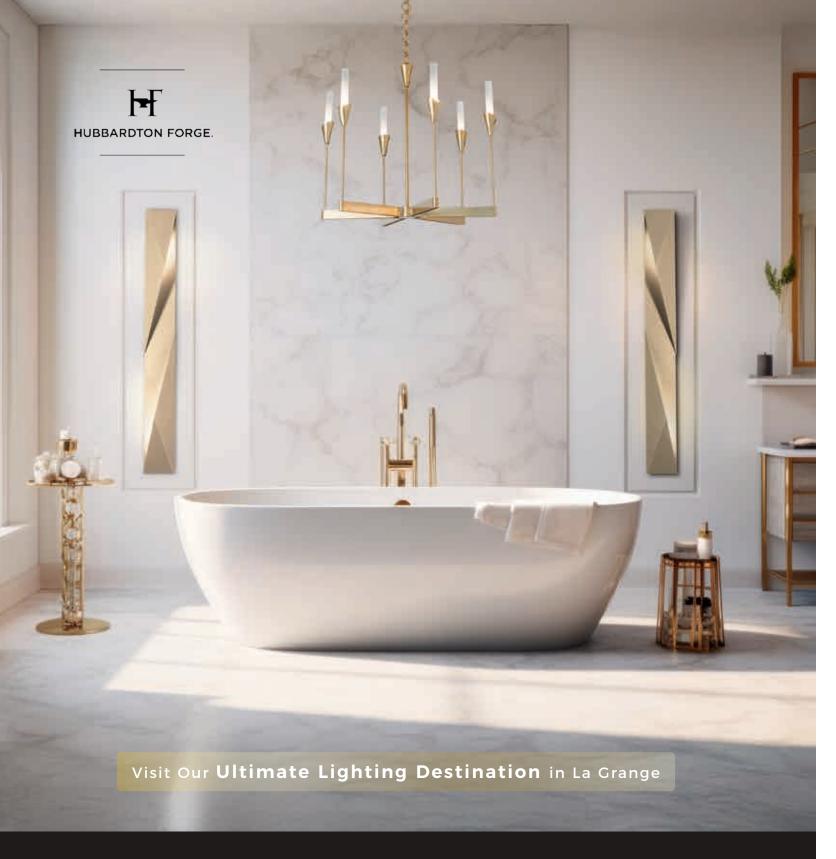
"You just have to be consistent, stay visible, and stay connected," she adds. "Most importantly, don't be afraid to take the leap. The best things in life happen when you bet on yourself."







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Teams and Individuals from January 1, 2025 to February 28, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Bryan	Bomba	4	\$10,238,800	2	\$1,885,000	6	\$12,123,800
2	Nicholas	Solano	18	\$11,484,124	0	\$0	18	\$11,484,124
3	Dawn	McKenna	4	\$4,857,500	5	\$6,415,000	9	\$11,272,500
4	Maureen	Rooney	8	\$7,114,000	4	\$3,642,000	12	\$10,756,000
5	Daynae	Gaudio	18	\$9,339,820	0	\$0	18	\$9,339,820
6	Kelly	Stetler	3	\$3,334,900	3	\$4,779,000	6	\$8,113,900
7	Lance	Kammes	7	\$4,737,500	5	\$3,167,500	12	\$7,905,000
8	Linda	Little	16	\$7,852,840	0	\$0	16	\$7,852,840
9	Tim	Schiller	6	\$4,760,000	4	\$2,297,500	10	\$7,057,500
10	Nathan	Stillwell	4	\$2,984,379	4	\$3,276,000	8	\$6,260,379
11	Christine	Wilczek	7	\$4,704,400	1	\$635,000	8	\$5,339,400
12	Pat	Murray	5	\$3,431,500	4	\$1,553,000	9	\$4,984,500
13	Diane	Salach	0	\$0	1	\$4,900,000	1	\$4,900,000
14	Larysa	Domino	3	\$3,485,000	1	\$915,000	4	\$4,400,000
15	David	Aranki	2	\$4,179,900	0	\$0	2	\$4,179,900
16	Susan	Hoerster	1	\$675,000	4	\$3,271,000	5	\$3,946,000
17	Tom	Fosnot	7	\$3,506,000	1	\$399,000	8	\$3,905,000
18	Julie	Schwager	2	\$3,070,000	1	\$835,000	3	\$3,905,000
19	Mary	Myzia	1	\$995,000	2	\$2,848,900	3	\$3,843,900
20	Mateen	Ansari	1	\$3,788,888	0	\$0	1	\$3,788,888
21	Lydia	Memeti	0	\$0	1	\$3,788,888	1	\$3,788,888
22	Kimberly	Rivera	0	\$0	3	\$3,636,500	3	\$3,636,500
23	Sabrina	Glover	2	\$1,490,000	2	\$2,130,000	4	\$3,620,000
24	Sarah	Leonard	1	\$350,000	8	\$3,117,500	9	\$3,467,500
25	Chris	Pequet	1	\$1,235,000	2	\$2,110,000	3	\$3,345,000
26	Lina	Shah	3	\$3,325,000	0	\$0	3	\$3,325,000
27	Christopher	Paradis	0	\$0	7	\$3,266,700	7	\$3,266,700
28	William	White	2	\$3,265,000	0	\$0	2	\$3,265,000
29	Courtney	Bohnen	4	\$2,590,000	1	\$640,000	5	\$3,230,000
30	Julie	Sutton	1	\$975,000	1	\$2,200,000	2	\$3,175,000
31	Katherine	Karvelas	1	\$2,175,000	1	\$985,000	2	\$3,160,000
32	Kris	Berger	1	\$1,735,000	2	\$1,399,000	3	\$3,134,000
33	Lori	Johanneson	3	\$2,400,000	1	\$700,000	4	\$3,100,000
34	Justin	Greenberg	3	\$1,096,000	5	\$1,994,111	8	\$3,090,111

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Jeffrey	Proctor	2	\$3,081,042	0	\$0	2	\$3,081,042
36	Liam	Bresnahan	2	\$2,998,000	0	\$0	2	\$2,998,000
37	Jack	Brennan	0	\$0	3	\$2,865,000	3	\$2,865,000
38	John	Salidas	0	\$0	1	\$2,825,000	1	\$2,825,000
39	Jennifer	Drohan	4	\$1,939,500	1	\$875,000	5	\$2,814,500
40	Patty	Wardlow	2	\$600,000	4	\$2,132,100	6	\$2,732,100
41	Linda	Feinstein	3	\$1,675,500	2	\$1,040,000	5	\$2,715,500
42	Alice	Chin	1	\$910,000	4	\$1,805,137	5	\$2,715,137
43	Rose	Pagonis	2	\$1,943,750	1	\$725,000	3	\$2,668,750
44	Tracy	Tran	4	\$1,367,000	4	\$1,301,500	8	\$2,668,500
45	Charles	McCann	3	\$1,279,900	3	\$1,342,000	6	\$2,621,900
46	Mike	Berg	7	\$2,581,400	0	\$0	7	\$2,581,400
47	Ginny	Stewart	1	\$2,575,000	0	\$0	1	\$2,575,000
48	Victoria	Tan	1	\$800,000	3	\$1,769,499	4	\$2,569,499
49	Kimberly	Brown-Lewis	2	\$715,000	5	\$1,851,500	7	\$2,566,500
50	Puneet	Kapoor	1	\$1,325,000	2	\$1,155,000	3	\$2,480,000

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# **TOP 150 STANDINGS**

Teams and Individuals from January 1, 2025 to February 28, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Laura	Thon	5	\$1,865,000	1	\$585,000	6	\$2,450,000
52	Melanie	Young	3	\$1,637,200	2	\$812,000	5	\$2,449,200
53	Sarah	DePasquale	1	\$269,000	3	\$2,152,500	4	\$2,421,500
54	Harris	Ali	0	\$0	2	\$2,400,000	2	\$2,400,000
55	Thomas	Pilafas	2	\$1,365,000	1	\$1,025,000	3	\$2,390,000
56	Lisa	Byrne	3	\$1,400,000	2	\$973,000	5	\$2,373,000
57	Tracy	Anderson	1	\$355,000	2	\$2,003,700	3	\$2,358,700
58	Rina	Anaya	0	\$0	2	\$2,355,000	2	\$2,355,000
59	Jill	Clark	2	\$2,350,000	0	\$0	2	\$2,350,000
60	Daniel	Czuba	4	\$1,827,000	1	\$480,000	5	\$2,307,000
61	Joanna	Matthies	0	\$0	1	\$2,300,000	1	\$2,300,000
62	Ann	Caron	2	\$2,284,000	0	\$0	2	\$2,284,000
63	Jessica	Halkias	1	\$780,000	2	\$1,493,000	3	\$2,273,000
64	Michael	Scanlon	6	\$1,775,500	1	\$480,000	7	\$2,255,500
65	Paula	Schatz	4	\$2,242,500	0	\$0	4	\$2,242,500
66	Lucy	Matune	2	\$2,220,000	0	\$0	2	\$2,220,000
67	Virginia	Jackson	1	\$650,000	2	\$1,554,900	3	\$2,204,900
68	Jack	Sartore	1	\$2,200,000	0	\$0	1	\$2,200,000
69	Briana	Murray	0	\$0	1	\$2,200,000	1	\$2,200,000
70	Joseph	Champagne	2	\$1,275,000	2	\$919,000	4	\$2,194,000
71	Holley	Kedzior	2	\$1,189,000	1	\$999,000	3	\$2,188,000
72	Edward	Hall	0	\$0	1	\$2,175,000	1	\$2,175,000
73	Michele	Nixon	3	\$2,142,000	0	\$0	3	\$2,142,000
74	Samantha	Bauman	1	\$390,000	1	\$1,750,000	2	\$2,140,000
75	Carrie	Bowen	1	\$800,000	3	\$1,332,000	4	\$2,132,000
76	Bridget	Carroll	3	\$1,745,000	1	\$380,000	4	\$2,125,000
77	Michael	Thornton	2	\$672,000	3	\$1,443,000	5	\$2,115,000
78	Julie	Hurt	2	\$2,115,000	0	\$0	2	\$2,115,000
79	Trevor	Pauling	1	\$2,075,000	0	\$0	1	\$2,075,000
80	Pengfei	Zhang	1	\$512,001	3	\$1,543,501	4	\$2,055,502
81	Tina	Jagshi	2	\$1,587,500	1	\$440,000	3	\$2,027,500
82	Ivan	Santos	6	\$2,009,000	0	\$0	6	\$2,009,000
83	J	Maggio	0	\$0	1	\$1,966,042	1	\$1,966,042
84	Ginny	Leamy	3	\$978,000	2	\$977,500	5	\$1,955,500

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Grigory	Pekarsky	0	\$0	4	\$1,954,000	4	\$1,954,000
86	Laura	McGreal	2	\$608,500	2	\$1,344,500	4	\$1,953,000
87	Santiago	Valdez	0	\$0	2	\$1,925,000	2	\$1,925,000
88	Michael	Giliano	1	\$1,600,000	1	\$323,000	2	\$1,923,000
89	Ryan	Cherney	3	\$1,907,500	0	\$0	3	\$1,907,500
90	Danielle	Brackmann	1	\$875,000	2	\$1,030,000	3	\$1,905,000
91	Gina	Bogus	2	\$886,000	2	\$990,000	4	\$1,876,000
92	Kevin	Wang	1	\$1,250,000	1	\$615,740	2	\$1,865,740
93	Kim	Preusch	0	\$0	2	\$1,849,000	2	\$1,849,000
94	Edward	Welch	0	\$0	1	\$1,831,000	1	\$1,831,000
95	Michael	LaFido	1	\$1,831,000	0	\$0	1	\$1,831,000
96	Larry	Reedy	1	\$630,000	1	\$1,190,000	2	\$1,820,000
97	Moin	Haque	0	\$0	3	\$1,815,000	3	\$1,815,000
98	Brandon	Blankenship	2	\$785,000	2	\$1,027,500	4	\$1,812,500
99	Lee	Ernst	1	\$1,800,000	0	\$0	1	\$1,800,000
100	Megan	McCleary	0	\$0	1	\$1,790,000	1	\$1,790,000

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# **TOP 150 STANDINGS**

Teams and Individuals from January 1, 2025 to February 28, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Margie	Marasco	3	\$1,585,900	1	\$198,500	4	\$1,784,400
102	Sari	Levy	0	\$0	1	\$1,775,000	1	\$1,775,000
103	Kavan	Hoff	1	\$1,775,000	0	\$0	1	\$1,775,000
104	Jackie	Angiello	1	\$325,000	2	\$1,435,000	3	\$1,760,000
105	Mark	Plunkett	1	\$1,750,000	0	\$0	1	\$1,750,000
106	Craig	Foley	1	\$275,000	2	\$1,468,750	3	\$1,743,750
107	Mary Beth	Ryan	1	\$1,190,000	1	\$535,500	2	\$1,725,500
108	Terri	Christian	3	\$1,721,500	0	\$0	3	\$1,721,500
109	Nicole	Kneeland-Woods	1	\$860,000	1	\$860,000	2	\$1,720,000
110	Matthew	Ohlsen	0	\$0	2	\$1,710,000	2	\$1,710,000
111	Stephanie	Lamberson	1	\$625,000	1	\$1,080,000	2	\$1,705,000
112	Kristi	Gorski	1	\$1,265,000	1	\$410,000	2	\$1,675,000
113	Naveenasree	Ganesan	0	\$0	2	\$1,668,000	2	\$1,668,000
114	Vadym	Zakharuk	1	\$627,500	2	\$1,033,500	3	\$1,661,000
115	Anita	DiMarca	0	\$0	2	\$1,657,500	2	\$1,657,500
116	Margaret	Noldan	0	\$0	1	\$1,648,000	1	\$1,648,000
117	Michael	Muisenga	1	\$1,648,000	0	\$0	1	\$1,648,000
118	Hui	Li	1	\$485,000	3	\$1,154,990	4	\$1,639,990
119	Anne	Kothe	2	\$1,000,000	1	\$635,000	3	\$1,635,000
120	Zahara	Bazigos	2	\$875,000	1	\$757,500	3	\$1,632,500
121	Lance	Kirshner	0	\$0	2	\$1,631,000	2	\$1,631,000
122	Penny	O'Brien	2	\$1,615,000	0	\$0	2	\$1,615,000
123	Michael	Andersen	1	\$695,000	1	\$920,000	2	\$1,615,000
124	Kevin	Hinton	0	\$0	3	\$1,615,000	3	\$1,615,000
125	Margaret	Giffin	3	\$1,560,000	0	\$0	3	\$1,560,000
126	Kelsey	Mayher	0	\$0	1	\$1,550,000	1	\$1,550,000
127	Robert	Muller	2	\$1,511,000	0	\$0	2	\$1,511,000
128	Penn	French	2	\$1,505,000	0	\$0	2	\$1,505,000
129	Mary	Braatz	2	\$1,045,100	1	\$458,000	3	\$1,503,100
130	Linda	Saracco	1	\$1,500,000	0	\$0	1	\$1,500,000
131	Natasha	Miller	2	\$1,500,000	0	\$0	2	\$1,500,000
132	Nien-Wen	Chou	0	\$0	1	\$1,500,000	1	\$1,500,000
133	Gina	Rocos	1	\$530,000	2	\$954,000	3	\$1,484,000
134	Susan	Reardon	1	\$840,000	1	\$635,000	2	\$1,475,000

#	First Name	Last Name	List#	List \$	Sell #	Sell \$	Total #	Total \$
135	Joe	Piraino	1	\$718,000	1	\$740,000	2	\$1,458,000
136	Renee	Hughes	0	\$0	2	\$1,455,000	2	\$1,455,000
137	Jan	Morel	1	\$1,450,000	0	\$0	1	\$1,450,000
138	Sarah	Swanson	0	\$0	1	\$1,450,000	1	\$1,450,000
139	Afrouz	Kameli	0	\$0	2	\$1,448,000	2	\$1,448,000
140	Siva	Nandapuneedi	0	\$0	1	\$1,438,379	1	\$1,438,379
141	Bridget	Salela	0	\$0	2	\$1,435,000	2	\$1,435,000
142	Marianne	Kearney	1	\$585,000	1	\$840,000	2	\$1,425,000
143	Rutul	Parekh	2	\$779,900	3	\$642,551	5	\$1,422,451
144	Beverly	Lannon	2	\$1,421,000	0	\$0	2	\$1,421,000
145	Debra	Cuchna	2	\$1,418,000	0	\$0	2	\$1,418,000
146	Joann	Coghill	2	\$1,417,500	0	\$0	2	\$1,417,500
147	Eric	Xie	1	\$1,400,000	0	\$0	1	\$1,400,000
148	Greg	Mucha	2	\$1,397,500	0	\$0	2	\$1,397,500
149	Amanda	Brooks	1	\$950,000	1	\$445,000	2	\$1,395,000
150	Joe	Gawley	1	\$1,390,000	0	\$0	1	\$1,390,000

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