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APRIL 2025

# REAL PRODUCERS<sup>®</sup>

**AGENT**

**FEATURE:**

ERIN FEINERMAN

**ON THE RISE:**

DEBBI NICK

**MANAGING**

**BROKER:**

CALLIE SIMON

**PARTNER**

**SPOTLIGHT:**

JOHN AYLESWORTH

**SPRING EVENT:**

Swift Tavern

May 20th

Details on page 44

Layching  
Quek

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REAL ESTATE

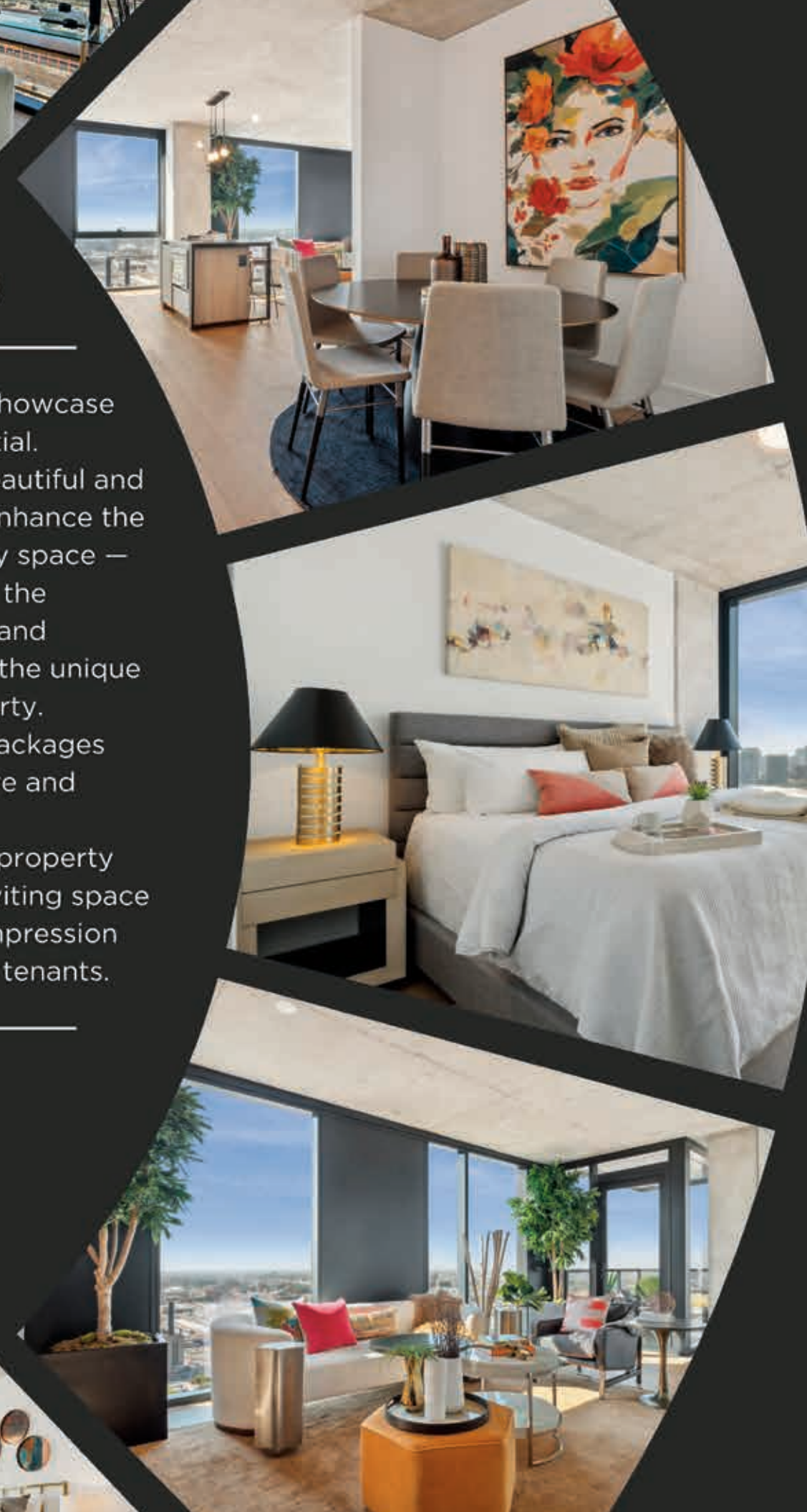


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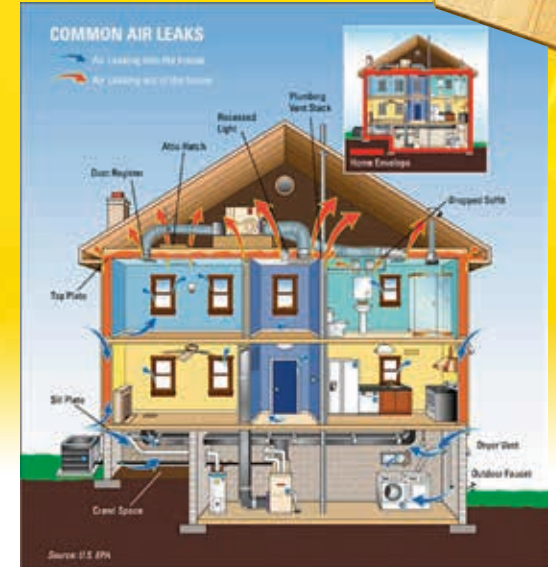
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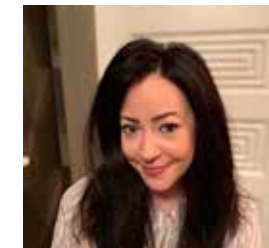
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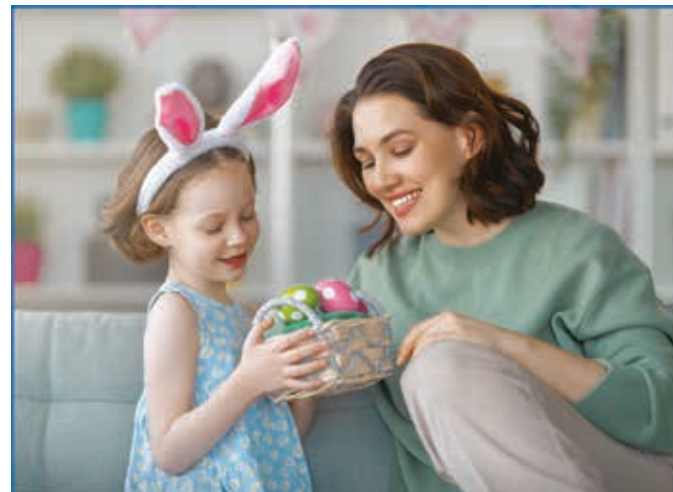
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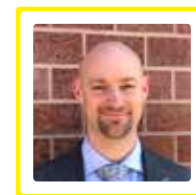
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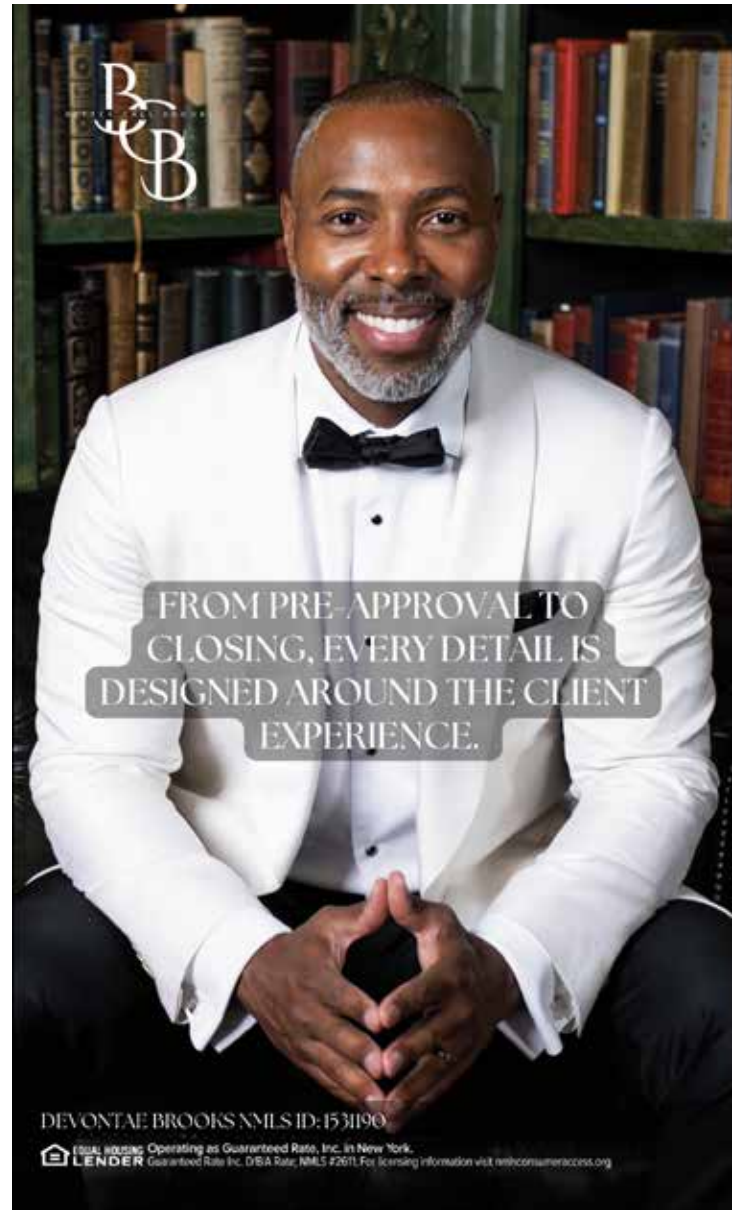
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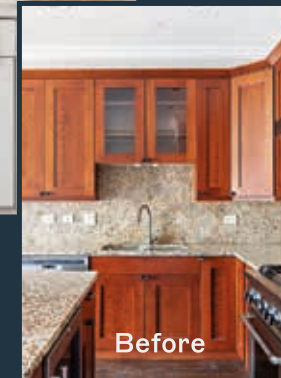
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# Callie Simon

COMMITTED  
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BY CHRIS MENEZES  
PHOTOS BY LARISSA KRYSIEK



Callie Simon has a knack for building relationships and thrives on connection. With a natural ability to bring people together and a drive to lead, she turned an uncertain start in real estate into a remarkable career—becoming one of the youngest managing brokers in Chicago and inspiring others to dream big.

Callie's love for people and connection has always been a defining trait. As a child, her social nature often stood out. "People used to call me the bag lady," she laughs. "I'd collect toys on the playground and when anyone wanted them back, they'd have to talk to me, and that allowed me to get to know them a bit."

That early instinct for interaction and negotiation hinted at her future in real estate, where conversations and relationships are at the heart of her work. "I thrive on conversations and getting to know others," she emphasizes. "I've been called a collector of personalities and friends from all walks of life."

Originally from New Hampshire, Callie grew up surrounded by mountains, lakes, and Boston's city life. Her family—including her parents and younger brother, Connor, who today is a standout hockey player—instilled in her a strong work ethic and appreciation for community. In 2010, she moved



to Chicago, ready for new opportunities and challenges.

After graduating from Columbia College Chicago in 2014 with a degree in marketing and advertising with a focus in graphic design, Callie faced the same uncertainty many college grads experience. “Finding a good design job was tough,” she recalls. “I didn’t have much experience, so like most twenty-one-year-olds, I turned to Craigslist.” That’s where she found an admin job at a small real estate brokerage—an opportunity that changed everything.

Callie started on the operations side of the business, but it didn’t take long for her to realize she wanted more. Drawn to the management and leadership aspects of the industry, she set her sights on becoming the youngest managing broker at Compass. “I wanted to be involved in the deals and support agents through every phase of their growth,” she says. “I wasn’t just thinking about my own career. I was already thinking about how I could help others.”

Callie joined Compass in its early days in the Midwest and quickly rose through the ranks. She wore multiple hats—operations, growth, and recruiting—before landing her current role as sales manager for Compass’s Lincoln Park office. She now helps agents build their businesses and navigate challenges with confidence.

“I’m passionate about connecting with my agents both professionally and personally,” she shares. “Whether it’s helping them reach production goals, take time off, or tackle tough negotiations, I’m in their corner every step of the way.”

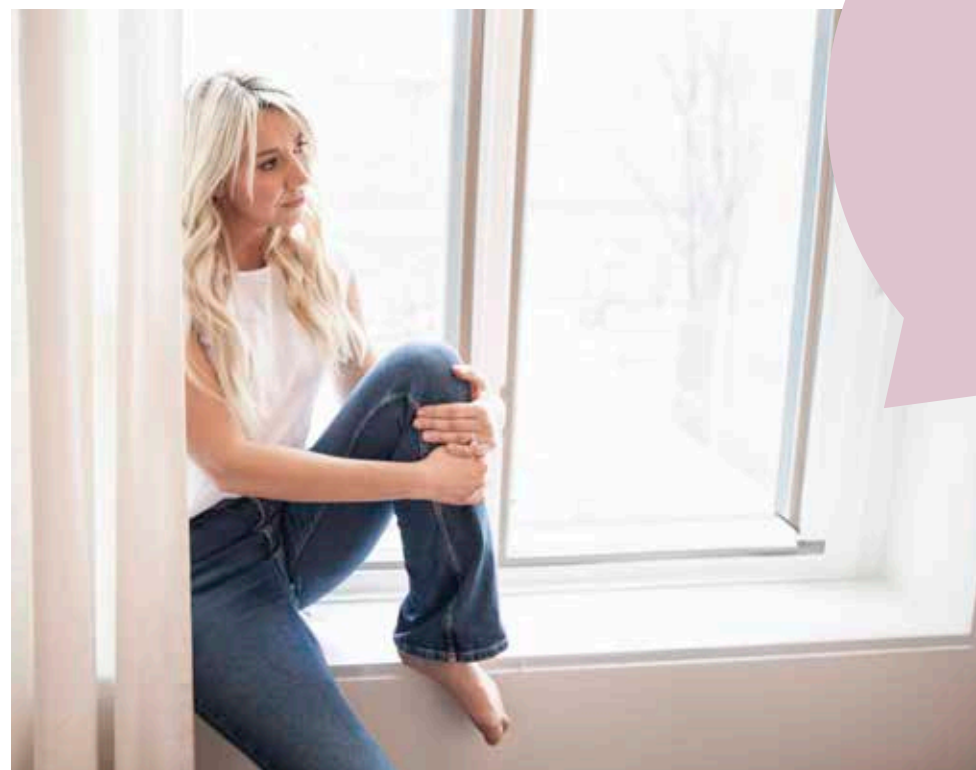
Callie’s management style is deeply rooted in empathy



and collaboration. “Helping everyone find their place in this world might sound cliché,” she admits, “but it’s truly what drives me. The support and passion we put into our work as a team helps our agents provide the same to their clients.”

Callie credits much of her growth to the mentors who’ve guided her along the way. Industry leaders like Fran Broude and Joe Siciliano have not only shaped her approach, but also fueled her drive to keep evolving.

Looking ahead, she plans to double down on her current role. “I would love to still be managing the number one office in Cook County and Chicagoland alongside my



“  
I’m passionate about connecting with my agents both professionally and personally...I’m in their corner every step of the way.”

two best mentors, Joe Siciliano and Fran Broude,” she says.

Despite her rapid rise, Callie is quick to point out that success is about more than titles, numbers, or one-time achievements. “The biggest part of success, I believe, is happiness and longevity,” she shares. “My husband once told me that he was proud of me for finding a career that truly fulfills me. I feel that too.”

Outside of work, Callie embraces balance. Her ideal Saturday morning involves a slow start in Old Town, having coffee and breakfast at Kanela Breakfast Club, and spending time with her best friend and husband, Mike Flashenberg. Callie recently started playing golf and can already tell it’s going to be her new obsession.

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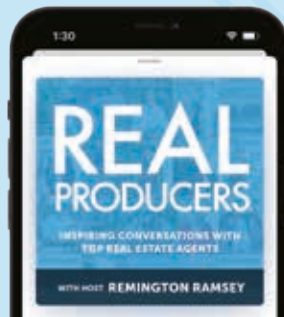
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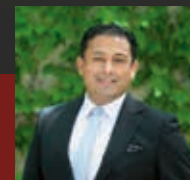
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# Debbi Nick

Celebrating Life's  
Big Moments

BY CHRIS MENEZES  
PHOTOS BY PRESTIGE  
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Debbi Nick has always been drawn to life's big moments. From her early days in hospitality and event planning to her thriving career in real estate, she's found purpose in being part of the milestones that shape people's lives. For Debbi, real estate isn't just about buying or selling homes; it's about connection, celebration, and creating lasting memories.

Raised in the Lincoln Park neighborhood, Debbi's Chicago roots run deep. She



Debbi with other members of JimB. & Partners (Jim Buczynski and Sugandhi Chugani)



attended Lincoln Elementary and Lincoln Park High School, forming lifelong connections with friends from all corners of the city. "Growing up here gave me an appreciation for how diverse and dynamic this community is," Debbi shares. "I know Chicago like the back of my hand, and it's been an incredible foundation for my work."

Debbi's journey to real estate wasn't immediate. After college, she spent years in the hospitality industry that culminated in a role at the iconic Spiaggia restaurant, where she planned weddings and events. "I loved being part of those special moments," Debbi recalls. But at that stage of her life with young kids at home, the unpredictable hours were tough.

Encouraged by a friend in real estate who saw her potential, Debbi made the leap in 2012. As a career changer, Debbi wanted to make an impact right away. Upon Sean Conlon's recommendation, Debbi met Jim "JimB." Buczynski, and the trajectory of her career immediately took off. He was generous with his knowledge and mentored Debbi without ego. The mentorship morphed into a partnership, and Debbi has been a part of JimB. & Partners for over ten years now. Today, Debbi is mentoring their newest team member, Sugandhi Chugani, and is loving the opportunity to pay it forward.

Over the past thirteen years, Debbi has built a business grounded in trust, service, and authenticity. Her passion for helping people shines through in every transaction. "I love seeing homes through my clients' eyes," she says. "Whether it's a first-time buyer finding a place to call their own or a family moving into their next chapter, it's incredibly rewarding to be part of their journey."

Debbi compares her success in real estate to running a marathon—something she's done many times before. "Running a marathon is all about setting a goal and then working backwards to create a plan," she explains. "I apply the same mindset to my business. If you





“

If you stay consistent and focus on the steps, eventually, you'll cross the finish line.”

To relax, Debbi enjoys long walks through her Lakeview neighborhoods of Roscoe Village and Southport Corridor. Sometimes it's with a podcast like SmartLess in her ears, and sometimes it's simply for quiet moments of reflection. Her favorite part is running into people she knows on her route and giving them a wave or a smile. Along the way, there's almost always a stop at Trader Joe's, but sometimes, Debbi will also duck in for a glass of wine at Lush Wine & Spirits.

As Debbi looks to the future, she's ready to take her business to new heights. With her youngest child leaving the nest this fall, she sees this as her time to soar (and to finally take hot showers without interruption). "Though I'll miss my kids, I'm excited to focus on growing my business," she says. "Every day, I realize how much more there is to learn and how many opportunities there are to make a difference."

Reflecting on her journey, Debbi defines success in simple terms: meaningful relationships, happy clients, and finding joy in the present moment. For Debbi, it's not just about reaching milestones, such as holding the record for selling the city's highest-ever priced home south of the Loop at \$4,800,000;<sup>1</sup> it's about appreciating the journey while building connections that last a lifetime.

<sup>1</sup> Rodkin, Dennis. 2023. "This is the city's highest-ever home price anywhere south of the Loop." Crain's Chicago Business, July 10. <https://www.chicagobusiness.com/residential-real-estate/printers-row-house-sells-citys-highest-price-south-loop>

stay consistent and focus on the steps, eventually, you'll cross the finish line.”

That same dedication extends into Debbi's personal life, where she's found balance and joy with her family. Together with her man, Steve, they've built a blended family that brings her endless happiness. Their four children—Heath, Micah, Ezra, and Audrey—are scattered across the country. The boys are attending different colleges, while Audrey is soaking up her new role as the “spoiled only child” at home before

heading off to college in the fall. Family time often includes trips to visit the boys, playing Scattergories, tackling escape rooms, or simply sharing a meal.

“Food is a huge part of my life,” Debbi says, laughing. “From exploring signature dishes at new restaurants to prepping a meal at home, I could talk about food all day. I geek out about a good soft cheese like Robiola, a crunchy Honeycrisp apple, a freshly baked baguette from La Boulangerie, or a glass of Sancerre.”



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DESTINED FOR REAL ESTATE BY LAUREN YOUNG • PHOTOS BY SONYA MARTIN

**I've always been a connector," says REALTOR® Erin Feinerman of @properties in Chicago. "Whether it's introducing people for a job, recommending a restaurant, or helping someone find their dream home, I thrive on bringing people together."**

Erin's path to real estate was uniquely her own, but it seemed destined from the start. Growing up in the north suburb of Riverwoods, Erin was surrounded by the real estate business. Her father and uncle bought, renovated, and sold buildings, setting the foundation for what would later become a family enterprise.

"My dad wanted a way out of his [former] job, and he found it through real estate," Erin recalls. "My older brother got into the business with him; my uncle ended up getting his license; and my mom was a REALTOR® at one point, too."

Erin became involved in the family business during high school, spending summers shadowing maintenance workers, picking weeds, and sweeping hallways in exchange for Wendy's hamburgers—time spent learning valuable lessons about the grit required for success.

After high school, Erin's journey first took her to Northern Arizona University, but the allure of Chicago's vibrant culture brought her back. She completed her degree in radio broadcasting at Columbia College Chicago, inspired by her passion for music and storytelling. While she considered a career in

radio, that industry's fierce job competition and other challenges led her to focus on saving money and exploring other paths.

"I started working for an apartment rental company, but it was a lot of work for little reward," says Erin. "I served tables and worked in retail for a while, but I realized I'm not cut out to work for other people. Seeing my dad's entrepreneurial spirit was motivating."

In 2015, Erin earned her real estate license and began working alongside her brother, Ian, in commercial real

estate at @properties. Although she thrived in this area, she eventually transitioned to residential real estate, where her personality and skills truly shine.

"Residential is a much better fit for me," she affirms. "I love working directly with people, guiding them through the process and helping them achieve their goals."

Of course, the transition wasn't without its challenges. Erin had to navigate a competitive industry while staying true to herself. Her authenticity quickly became her hallmark, earning her trust and loyalty from clients: today, her business is 95 percent referral-based.



"As a young queer person, you have to find where you belong," Erin shares. "Once I embraced who I am, everything started to click. And I understood that I'm great at connecting with people from all walks of life: I am a networker through and through. I bet I can figure out a common ground with almost anyone."

"I am multifaceted in this business, and that allows me to bring a unique perspective to my clients. I think outside the box and am a little outside of the box myself!" she adds, laughing. "Not all REALTORS® look like the ones on *Selling Sunset*."

Erin is passionate about educating first-time homebuyers and demystifying the homeownership process.

"I want people to know that if they want to build wealth through real estate, they can do it, and I want to help," she says. "I love guiding first-time homebuyers. It's so rewarding to see someone's excitement when they close on their first home."

# Erin Feinerman



Erin with her family.



“ I WANT PEOPLE TO KNOW THAT IF THEY WANT TO BUILD WEALTH THROUGH REAL ESTATE, THEY CAN DO IT, AND I WANT TO HELP...”

of investment properties. But above all, her definition of success remains simple: freedom of time.

“I want to focus on projects I’m passionate about and spend more time with my family,” she says.

Erin’s advice for aspiring REALTORS® is rooted in her own experience: “You have to put in the work,” she says. “This job isn’t easy, but if you network, keep learning, and stay dedicated, you can succeed.”

Erin Feinerman is certainly proof of that.

Erin’s dedication extends to her family life and community involvement. She and her wife, Ashley, married in 2020, and together they are raising their two-year-old daughter, Eve. Their dog, Willie, completes the family dynamic. As a family, they enjoy traveling, being outside, exploring museums, having dance parties at home, and spending time with their large extended family.

“We love being in nature, playing in the sand at the beach, and experiencing new places,” Erin says. “Quality time with them is everything to me.”

When it’s time to unwind, Erin is happiest when on vacation somewhere warm or indulging in delicious cuisine. She’s also an avid basketball fan, and she enjoys snowboarding whenever she can.

“In addition to my family, traveling and trying new things keep me inspired,” she says. “It’s all about finding balance.”

Looking ahead, Erin’s goals are as ambitious as they are personal. She dreams of renovating single-family homes and expanding her portfolio



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# John Aylesworth

WITH MICHAEL H. WASSERMAN, PC

“Our focus is always on making the client’s journey easier,” says John. “Selling and buying real estate can be hard. Let’s make closings easy’ has and always will be our mantra.”

The firm has doubled down by enhancing their proprietary process, which helps keep clients,

and other parties, informed and feel confident. The focus is on convenience and transparency.

What sets this law firm apart isn’t just their track record of more than 9,000 closings; it’s also their client-first approach, dedication to community, and constant pursuit of innovation.

“We’ve seen incredible results by combining technology with our years of expertise,” John explains. “Our clients and brokers know that they can trust us to handle every detail, and they appreciate the simplicity we offer.”

He continues, “Clients can reach any of us via text, email, social media, or

John and Mike.



## THE CONNECTOR

BY LAUREN YOUNG  
PHOTOS BY CALEB PICKMAN

Lead Attorney John Aylesworth’s promotion to partner was the shining star among the transformative changes at Michael H. Wasserman, PC, Real Estate Law Firm since we featured them in 2023. These changes reflect founder Mike Wasserman’s stance, which he shared with us back then: “Nobody stays at the top by standing still.”

John, an attorney for over twenty-five years, is known for his deep understanding of real estate law and unwavering support for his clients. He also shares Mike’s drive and aspirations. Focused on providing superior service, the partners are firm on remaining nimble. To that end, they have implemented seamless technology to improve their already-excellent customer experience.





a phone call—whichever way is easiest for them. And it's easy to schedule a call or video chat through our website. We don't leave anyone hanging. There's just too much on the line."

"Every call is important," John emphasizes. "In fact, we encourage brokers to call us to talk through issues and situations."

John is overseeing strategic initiatives to strengthen the firm's reputation for being approachable and solution-focused. Consequently, he talks to a lot of real estate pros.

"One of my favorite aspects of this role is connecting with brokers to troubleshoot issues and find creative solutions," he says. "Those conversations are invaluable."

He also emphasizes that at their firm, every team member plays a vital role in ensuring success.

"Our team is the backbone of our success," says John. "We've built a culture where people feel supported, whether they're handling complex files or simply sharing a laugh in the office. Happy, motivated employees translates to exceptional client service."

Philanthropy remains a cornerstone of the firm too. Through their Thanks to You program, they donate \$50 to a client-selected charity after each residential closing. To date, the program has raised over \$100,000 for charitable organizations.

"It's a small way to show our gratitude," John says. "We're not just serving clients; we're contributing to the communities where we live and work. That connection is incredibly meaningful."

In his personal life, John, who is a longtime resident of River Forest, has recently entered a new chapter. With

**"Selling and buying real estate can be hard. Let's make closings easy' has and always will be our mantra."**



his son now attending the University of Illinois, John has been learning to embrace being an empty nester by pursuing some of his passions, in particular, learning Spanish and traveling to (so far) Ecuador, Colombia, and Mexico to immerse himself in the culture, music, and language.

"Speaking Spanish has become a big part of my life," John shares. "It's opened so many doors for connection and

understanding, and it's the perfect excuse to explore new places. Plus, it creates the possibility of helping even more clients close with confidence."

John's love for connecting with people is part of what drives his determination for excellence. It likely comes as no surprise, then, that the two partners share an ambitious vision for the firm's future. Over the next three to five years, they aim

to build on the firm's momentum, allowing the team to focus more on what they love most: helping clients achieve their real estate goals.

As John puts it, "Every day is an opportunity to learn, adapt, and improve. That's how we stay ahead, and that's how we ensure our clients receive the best possible service and calm, clear guidance in an important time in their lives."



The team at Michael H. Wasserman, PC.



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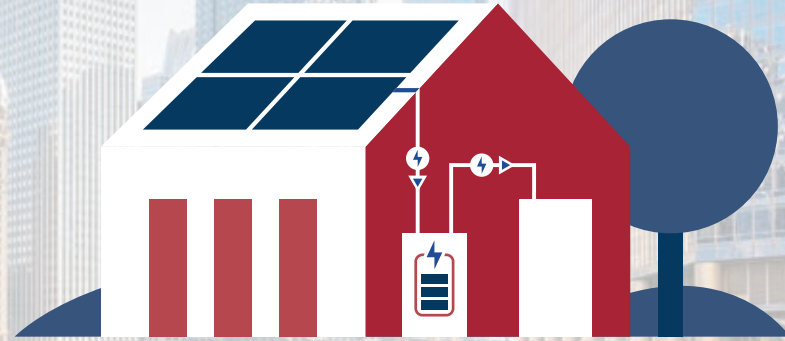
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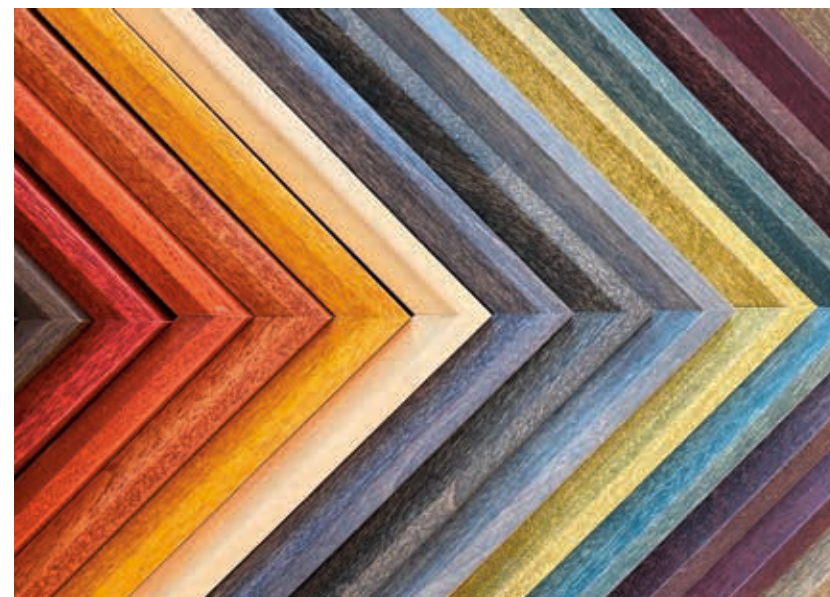
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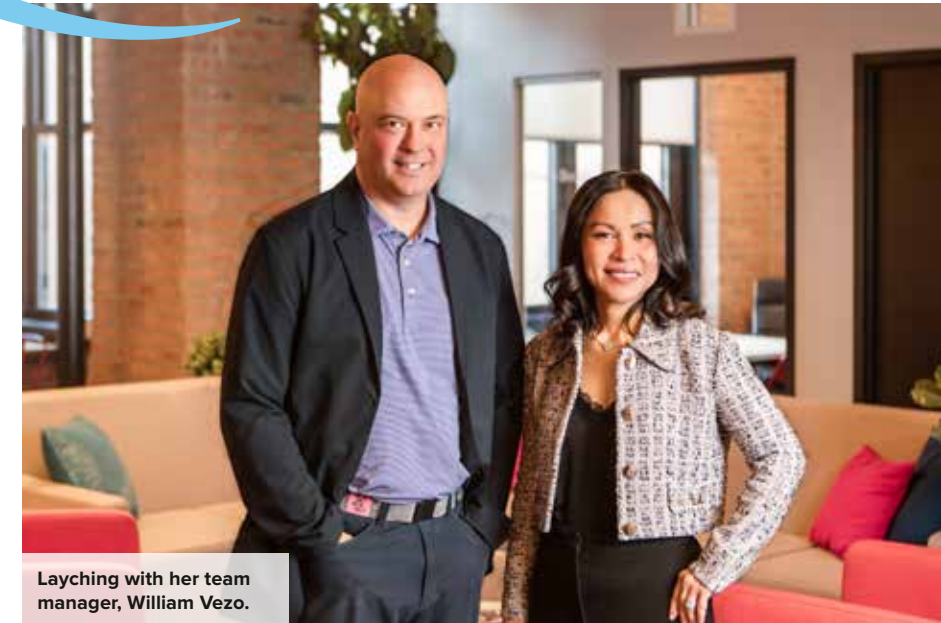
BY LAUREN YOUNG  
PHOTOS BY CALEB PICKMAN

## FLUENT IN REAL ESTATE

“My ethnic background, language aptitude, professional accomplishments, and passion for social causes are skills I use to help and advocate for my clients,” explains Redfin REALTOR® Layching Quek. “Next to getting married and having a child, buying a home is probably the most monumental decision people make. I want to be the person who makes that process easier.”

This perspective is at the heart of Layching’s real estate career, but her story begins thousands of miles away from the bustling streets of Chicago, where she now helps families find their dream homes. Born and raised in Malaysia, Layching grew up in a vibrant, multicultural environment that instilled in her a deep appreciation for diversity. As a first-generation Chinese Malaysian, she became fluent in five languages, including Mandarin, Cantonese, and English.

“Growing up in a melting pot of cultures taught me to respect and value different perspectives,” Layching says. Her grandmother, a petite but formidable woman, was a guiding force in her life. “My grandmother escaped the cultural revolution in China, started a bakery business with my grandfather, and then turned it into a household name in the region. Her work ethic and resilience are qualities I’ve always admired.”



Layching with her team manager, William Vezo.

Education was another pillar of Layching’s upbringing. She earned a master’s degree in business, a foundation that would later serve her well in the fast-paced real estate industry. But before she found her calling, Layching embarked on a corporate career as an account executive for an international shipping company. The role polished her organizational and people skills, but it also revealed what was missing.

“I wanted more control over my life and fewer work-related travel demands,” she explains. “It was a journey of self-discovery before I was able to find my lifelong career.” The first breadcrumb on the path toward becoming a REALTOR®

came with her experience of buying her own home: “I wasn’t happy with the representation I’d had, and I knew I could do better for others.”

“I wanted to try to help others to realize their dream of being a homeowner,” she continues. “My passion for languages, travel, and architecture also brought me to real estate.”

After obtaining her license, Layching started small with buying, selling, and flipping condos and townhouses. Almost immediately, her decision to become a REALTOR® was confirmed.

“I realized this was my calling,” she recalls. “I love helping people navigate the process.”



**“The industry is evolving rapidly...Staying ahead means constantly learning and pivoting. I want to bring as much value as I can to my clients.”**

The early years demanded long hours and a steep learning curve. But, just like when she moved to the US from Malaysia, Layching leaned on her grit and determination, and leaned into the challenge of feeling uncomfortable in an unfamiliar environment.

“I sacrificed a lot of family and self-care time back then,” she admits. “It took years to learn how to set boundaries and say no. Prioritizing my family time and self-care has made me better at what I do”

Layching, who has been a top-producing agent for fourteen years, found work-life harmony through giving focused time to a mix of activities, causes, and

and a trio of chirpy cockatiels named Sunshine, Sparky, and Gosha. Married to Paul L. Cheung, Layching cherishes time spent exploring new places and cuisines with her loved ones. You may also find Layching camping under the stars, surprising those who assume her polished appearance precludes an outdoorsy streak.

“Most people wouldn’t guess it, but I love sleeping in a tent and cooking over a campfire,” she reveals.

Layching’s commitment to community extends to her support for PAWS Chicago, a no-kill animal shelter. “I can’t



Layching with fellow agents.

important relationships in her day-to-day life. Today, she enjoys pickleball, yoga, and gardening, as well as the personal connections she has enriched along the way.

“The most rewarding part of my job is making friends,” she shares. “Many of my clients become lifelong friends. Learning their stories and helping them achieve their dreams makes me a better person.”

Outside of work, Layching’s life is filled with family, community,

stand the idea of putting an expiration date on an animal,” she says. Her advocacy reflects a broader philosophy about the importance of compassion in every aspect of life.

As Layching continues to gracefully adapt to an ever-changing market, she looks forward to building her own team and expanding her impact.

“The industry is evolving rapidly,” she notes. “Staying

ahead means constantly learning and pivoting. I want to bring as much value as I can to my clients.”

Layching’s advice to aspiring REALTORS®? “Don’t do it [real estate] unless you’re truly passionate,” she says. “This job is about trust and relationships. If you’re in it for the right reasons, you’ll thrive.”

“For me, success isn’t just about money,” she says. “It’s about making a difference and taking care of the people I love.”



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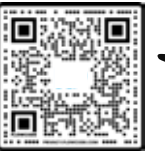




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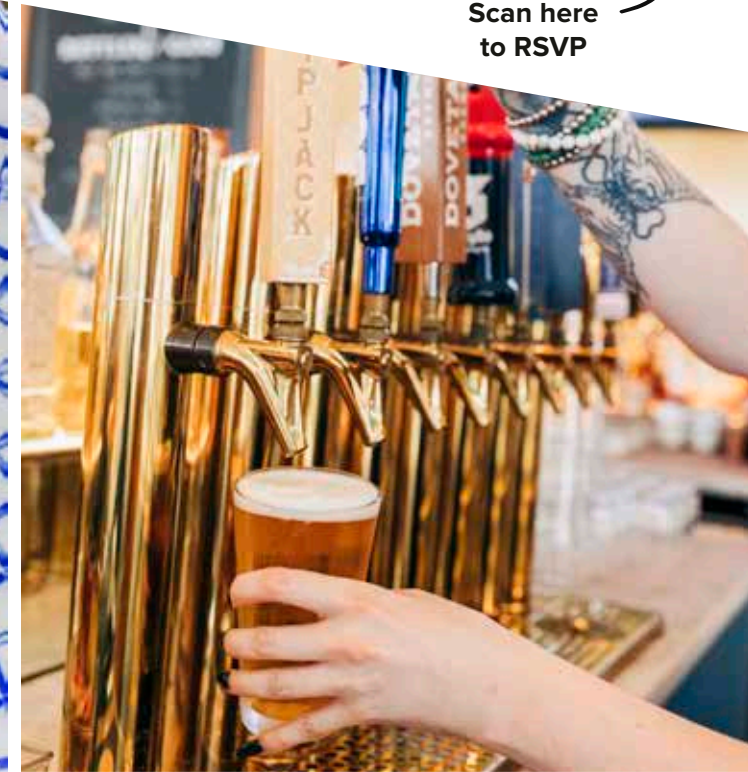


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# TOP 250 STANDINGS

Teams and individuals from January 1, 2025 to February 28, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Carrie	McCormick	8	\$18,234,270	11	\$19,400,000	19	\$37,634,270
2	Grigory	Pekarsky	4.5	\$2,839,250	64	\$30,871,400	68.5	\$33,710,650
3	Matt	Laricy	23.5	\$11,518,407	31.5	\$17,169,750	55	\$28,688,157
4	Emily	Sachs Wong	8.5	\$16,757,500	8	\$10,816,750	16.5	\$27,574,250
5	Margaret	Baczkowski	3	\$7,725,000	3	\$12,108,574	6	\$19,833,574
6	Leila	Zammatta	5	\$18,702,588	0	\$0	5	\$18,702,588
7	Sam	Jenkins	6	\$14,067,500	2	\$2,425,000	8	\$16,492,500
8	Bradley	Brondyke	7	\$16,068,974	0	\$0	7	\$16,068,974
9	Timothy	Sheahan	9.5	\$9,547,311	5	\$6,389,900	14.5	\$15,937,211
10	Benyamin	Lalez	1.5	\$747,450	24	\$13,982,650	25.5	\$14,730,100
11	Jeffrey	Lowe	3	\$5,762,500	6	\$8,175,000	9	\$13,937,500
12	Jason	O'Beirne	11	\$9,478,000	3	\$2,840,000	14	\$12,318,000
13	Jill	Silverstein	1	\$688,750	7	\$11,215,000	8	\$11,903,750
14	Timothy	Salm	3	\$9,225,000	1	\$2,350,000	4	\$11,575,000
15	Konrad	Dabrowski	4.5	\$4,751,000	3.5	\$6,773,393	8	\$11,524,393
16	Jennifer	Ames	4	\$4,910,000	3	\$5,772,500	7	\$10,682,500
17	Patrick	Dodd	7	\$7,527,500	2	\$3,075,000	9	\$10,602,500
18	Jason	Vondrachek	1	\$5,000,000	1	\$5,000,000	2	\$10,000,000
19	Sophia	Klopas	3.5	\$2,311,750	6	\$7,410,000	9.5	\$9,721,750
20	Nancy	Tassone	4	\$9,701,587	0	\$0	4	\$9,701,587
21	Daniel	Glick	7	\$6,370,000	2	\$2,800,000	9	\$9,170,000
22	Hadley	Rue	7	\$7,783,000	2	\$1,375,000	9	\$9,158,000
23	Daniel	Close	1.5	\$1,317,500	7	\$7,550,000	8.5	\$8,867,500
24	Eugene	Fu	2.5	\$5,282,500	4.5	\$3,489,500	7	\$8,772,000
25	Victoria	Singleton	20.5	\$8,475,500	0	\$0	20.5	\$8,475,500
26	Alexandre	Stoykov	1	\$717,500	12	\$7,510,150	13	\$8,227,650
27	Dawn	McKenna	3.5	\$3,245,000	5.5	\$4,977,500	9	\$8,222,500
28	Molly	Sundby	4.5	\$8,147,500	0	\$0	4.5	\$8,147,500
29	Leigh	Marcus	7	\$5,727,500	5	\$2,267,500	12	\$7,995,000
30	Karen	Biazar	5.5	\$4,189,500	8	\$3,682,650	13.5	\$7,872,150
31	Melanie	Everett	4	\$2,556,000	9	\$5,260,000	13	\$7,816,000
32	James	Buczynski	0.5	\$133,000	3	\$7,585,000	3.5	\$7,718,000
33	Karen	Schwartz	7.5	\$5,261,000	3	\$2,445,000	10.5	\$7,706,000
34	Kathleen	Ullo	16.5	\$7,636,448	0	\$0	16.5	\$7,636,448

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Joseph	Kotoch	2	\$4,085,000	2	\$3,549,900	4	\$7,634,900
36	Ivona	Kutermankiewicz	3	\$2,610,000	2	\$4,725,000	5	\$7,335,000
37	Elias	Masud	3.5	\$1,958,750	9	\$5,177,000	12.5	\$7,135,750
38	Julie	Busby	6.5	\$3,973,500	4	\$2,920,000	10.5	\$6,893,500
39	Brad	Lippitz	2	\$944,850	6	\$5,246,500	8	\$6,191,350
40	Kristine	Farra	0	\$0	2	\$6,180,000	2	\$6,180,000
41	Darrell	Scott	2	\$1,697,950	5.5	\$4,262,500	7.5	\$5,960,450
42	Natasha	Motev	0	\$0	2	\$5,938,000	2	\$5,938,000
43	Deborah	Ballis Hirt	1	\$530,000	3	\$5,344,500	4	\$5,874,500
44	Susan	Miner	1	\$4,650,000	1	\$1,180,000	2	\$5,830,000
45	Mark	Icuss	3	\$5,823,500	0	\$0	3	\$5,823,500
46	Paul	Ragi	2	\$1,000,000	3	\$4,652,500	5	\$5,652,500
47	Monica	Canellis	0	\$0	1	\$5,650,000	1	\$5,650,000
48	Susan	O'Connor	1	\$1,800,000	3	\$3,800,000	4	\$5,600,000
49	Chezi	Rafaeli	4	\$3,745,000	2	\$1,825,000	6	\$5,570,000
50	Patrick	Shino	2.5	\$1,457,000	7	\$4,082,998	9.5	\$5,539,998

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# TOP 250 STANDINGS

Teams and individuals from January 1, 2025 to February 28, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Bari	Anixter	0	\$0	3	\$5,470,000	3	\$5,470,000
52	Michael	Greco	5	\$3,310,000	2	\$2,126,000	7	\$5,436,000
53	Keith	Goad	2	\$3,250,000	1	\$2,125,000	3	\$5,375,000
54	Lauren	Mitrick Wood	3.5	\$2,031,750	5	\$3,315,000	8.5	\$5,346,750
55	Keith	Wilkey	1	\$3,362,143	2	\$1,934,500	3	\$5,296,643
56	Kelly	Parker	0.5	\$362,500	9	\$4,805,000	9.5	\$5,167,500
57	Gail	Spreen	4	\$3,367,500	1	\$1,700,000	5	\$5,067,500
58	Lance	Kirshner	1	\$526,950	4.5	\$4,496,500	5.5	\$5,023,450
59	Hayley	Westhoff	1	\$792,500	5	\$4,170,000	6	\$4,962,500
60	Brad	Zibung	7	\$2,771,400	4	\$2,189,500	11	\$4,960,900
61	Katharine	Waddell	3.5	\$2,233,750	4	\$2,719,000	7.5	\$4,952,750
62	Brent	Hall	5	\$4,877,100	0	\$0	5	\$4,877,100
63	Kevin	Hinton	2	\$689,500	4	\$4,129,500	6	\$4,819,000
64	James	D'Astice	1	\$562,500	6	\$4,201,500	7	\$4,764,000
65	Joel	Halperin	2.5	\$2,650,000	2	\$2,084,000	4.5	\$4,734,000
66	Millie	Rosenbloom	2	\$1,871,250	2	\$2,830,000	4	\$4,701,250
67	Steve	Dombar	0	\$0	8	\$4,640,000	8	\$4,640,000
68	Sarah	Jaffe	0	\$0	8	\$4,616,000	8	\$4,616,000
69	Kevin	Wood	1	\$4,480,000	0	\$0	1	\$4,480,000
70	Keith	Brand	2	\$2,710,000	2	\$1,760,000	4	\$4,470,000
71	Michael	Battista	1	\$3,255,000	1	\$1,205,000	2	\$4,460,000
72	Vickie	Liu	2	\$1,171,750	2	\$3,275,000	4	\$4,446,750
73	Michael	Hall	0	\$0	2	\$4,445,000	2	\$4,445,000
74	Jonathan	Chvala	1	\$270,000	6	\$4,140,000	7	\$4,410,000
75	Cara	Buffa	2	\$2,732,500	1	\$1,667,770	3	\$4,400,270
76	Jeanne	Martini	1.5	\$4,362,500	0	\$0	1.5	\$4,362,500
77	Nancy	Furth	1	\$4,340,000	0	\$0	1	\$4,340,000
78	Mike	Larson	0	\$0	1	\$4,340,000	1	\$4,340,000
79	Michael	Maier	6	\$2,862,775	2	\$1,400,275	8	\$4,263,050
80	Cynthia	Sodolski	4	\$2,490,000	2	\$1,750,000	6	\$4,240,000
81	Amanda	McMillan	3	\$1,925,000	2	\$2,257,000	5	\$4,182,000
82	Cyrus	Seraj	2	\$2,185,000	1	\$1,950,000	3	\$4,135,000
83	Daniel	Pogofsky	1	\$610,000	3	\$3,465,000	4	\$4,075,000
84	Lisa	Blume	3	\$2,256,275	5	\$1,795,000	8	\$4,051,275

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Michael	Rosenblum	1	\$2,190,000	2	\$1,860,000	3	\$4,050,000
86	Alex	Wolking	3	\$1,614,000	4	\$2,420,000	7	\$4,034,000
87	Philip	Skowron	2	\$4,002,500	0	\$0	2	\$4,002,500
88	Chris	Sears	1	\$3,970,000	0	\$0	1	\$3,970,000
89	Sari	Levy	0.5	\$1,050,000	2	\$2,905,000	2.5	\$3,955,000
90	Lisa	Kalous	2	\$1,957,500	2	\$1,904,000	4	\$3,861,500
91	Cornelis	Hoogstraten	1	\$1,170,000	3	\$2,642,500	4	\$3,812,500
92	Aaron	Zaretsky	0	\$0	1	\$3,802,500	1	\$3,802,500
93	Laura	England	2	\$1,695,000	1	\$2,100,000	3	\$3,795,000
94	Curtis	Crotty	3	\$3,763,500	0	\$0	3	\$3,763,500
95	Nick	Riggio	0	\$0	4	\$3,739,750	4	\$3,739,750
96	Joanne	Nemerovski	2	\$2,072,000	2	\$1,661,000	4	\$3,733,000
97	Scott	Berg	9	\$3,441,900	1	\$290,000	10	\$3,731,900
98	Ann	Caron	1	\$900,000	2	\$2,810,000	3	\$3,710,000
99	Jacqueline	Lotzof	2.5	\$2,495,000	1	\$1,200,000	3.5	\$3,695,000
100	Sara	McCarthy	0.5	\$917,500	5	\$2,773,900	5.5	\$3,691,400


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# TOP 250 STANDINGS

Teams and individuals from January 1, 2025 to February 28, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Katie	Hutchens	1	\$765,000	1	\$2,925,000	2	\$3,690,000
102	Rafay	Qamar	5.5	\$2,406,409	4	\$1,269,650	9.5	\$3,676,059
103	Erin	Feinerman	2	\$646,000	5	\$3,027,900	7	\$3,673,900
104	Danielle	Dowell	2.5	\$1,668,750	4	\$1,959,000	6.5	\$3,627,750
105	Ryan	Huyler	2	\$1,800,000	1	\$1,807,500	3	\$3,607,500
106	Kelsey	Mayher	1	\$645,000	2	\$2,950,000	3	\$3,595,000
107	Brant	Booker	3	\$3,571,000	0	\$0	3	\$3,571,000
108	Staci	Slattery	4	\$3,520,500	0	\$0	4	\$3,520,500
109	Amy	Sunshine	1	\$1,525,000	1	\$1,990,000	2	\$3,515,000
110	Rachel	Krueger	1	\$1,300,000	1	\$2,190,000	2	\$3,490,000
111	Emily	Smart Lemire	0	\$0	1	\$3,480,000	1	\$3,480,000
112	Owen	Duffy	5	\$3,470,000	0	\$0	5	\$3,470,000
113	Mario	Greco	5	\$2,801,250	2	\$655,000	7	\$3,456,250
114	Ivan	Petrov	1	\$950,000	1.5	\$2,445,000	2.5	\$3,395,000
115	Julie	Harron	0.5	\$3,050,000	1	\$333,000	1.5	\$3,383,000
116	Joshua	Lipton	0	\$0	4	\$3,358,000	4	\$3,358,000
117	Cory	Tanzer	2.5	\$894,500	6.5	\$2,449,670	9	\$3,344,170
118	Nykea	Pippion Mcgriff	1.5	\$577,750	1.5	\$2,743,588	3	\$3,321,338
119	Dan	Nelson	2	\$2,065,000	2	\$1,215,000	4	\$3,280,000
120	Allison	Cipra	0	\$0	2.5	\$3,277,500	2.5	\$3,277,500
121	Jason	Merel	3.5	\$2,148,500	1	\$1,120,000	4.5	\$3,268,500
122	Cathy	Deutsch	1	\$1,650,000	2	\$1,574,000	3	\$3,224,000
123	Brian	Pistorius	2	\$1,725,000	3	\$1,477,102	5	\$3,202,102
124	Janice	Corley	0	\$0	2	\$3,195,000	2	\$3,195,000
125	Scott	Stavish	0	\$0	2	\$3,174,000	2	\$3,174,000
126	Landon	Heck	0	\$0	4	\$3,161,000	4	\$3,161,000
127	Richard	Kasper	2	\$1,934,750	2	\$1,210,000	4	\$3,144,750
128	Lisa	Long-Brown	3	\$2,297,000	1	\$839,500	4	\$3,136,500
129	Daniel	Spitz	1.5	\$635,000	3	\$2,485,000	4.5	\$3,120,000
130	Mariah	Dell	3.5	\$2,282,500	1	\$825,000	4.5	\$3,107,500
131	Frank	Montro	10.5	\$2,841,278	2.5	\$257,500	13	\$3,098,778
132	Emily	Destefano	2	\$3,035,000	0	\$0	2	\$3,035,000
133	Elizabeth	Lassner	3	\$3,027,000	0	\$0	3	\$3,027,000
134	Johnny	Acosta	0	\$0	1	\$3,000,000	1	\$3,000,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Jeremiah	Fisher	3	\$960,000	2	\$2,035,000	5	\$2,995,000
136	Anthony	Zammitt	1	\$162,000	2	\$2,789,000	3	\$2,951,000
137	Heather	Hillebrand	1.5	\$2,565,000	1	\$378,750	2.5	\$2,943,750
138	Julia	Brenner Lindquist	2.5	\$2,278,400	1	\$665,000	3.5	\$2,943,400
139	Sera	Sousley	4	\$1,629,000	2	\$1,310,000	6	\$2,939,000
140	Tim	Stassi	1	\$2,925,000	0	\$0	1	\$2,925,000
141	Adam	Zagata	2	\$1,022,000	4	\$1,848,855	6	\$2,870,855
142	Michael	Scanlon	3.5	\$786,250	3	\$2,020,000	6.5	\$2,806,250
143	Nicholas	Colagiovanni	3	\$1,289,375	3	\$1,512,000	6	\$2,801,375
144	Sam	Shaffer	2	\$1,247,500	5	\$1,547,500	7	\$2,795,000
145	Brady	Miller	2	\$955,000	1	\$1,825,000	3	\$2,780,000
146	Marc	Zale	3	\$2,775,000	0	\$0	3	\$2,775,000
147	Amir	Fouad	6	\$2,750,000	0	\$0	6	\$2,750,000
148	Brooke	Vanderbok	3	\$2,707,500	0	\$0	3	\$2,707,500
149	Colin	Hebson	1	\$790,000	2.5	\$1,913,000	3.5	\$2,703,000
150	Bridget	Sheahan	3.5	\$2,688,311	0	\$0	3.5	\$2,688,311

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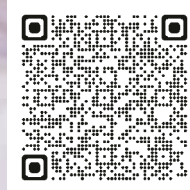




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NMLS #222936  
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Naperville, IL 60563




# TOP 250 STANDINGS

Teams and individuals from January 1, 2025 to February 28, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
151	Jessica	Dekruiff	2.5	\$2,672,000	0	\$0	2.5	\$2,672,000
152	Michael	Samm	1	\$834,500	3	\$1,825,000	4	\$2,659,500
153	Santiago	Valdez	2.5	\$1,341,650	1	\$1,315,000	3.5	\$2,656,650
154	Stephanie	LoVerde	3	\$1,796,250	2	\$860,000	5	\$2,656,250
155	Daniel	Csuk	2	\$863,000	3	\$1,771,500	5	\$2,634,500
156	Thomas	Gibbons	1	\$1,975,000	1	\$650,000	2	\$2,625,000
157	Ken	Jungwirth	1	\$2,290,000	1	\$330,000	2	\$2,620,000
158	Leslie	Glazier	2	\$1,805,000	1	\$795,950	3	\$2,600,950
159	Abby	Kelley	2	\$1,548,000	1	\$1,050,000	3	\$2,598,000
160	Shane	Wulbert	1	\$325,000	2	\$2,259,000	3	\$2,584,000
161	Michelle	Browne	1.5	\$1,156,250	3	\$1,426,500	4.5	\$2,582,750
162	Ryan	Preuett	0.5	\$950,000	1	\$1,628,000	1.5	\$2,578,000
163	Ali	Bakir	1	\$241,000	4	\$2,312,400	5	\$2,553,400
164	Anthony	Araque	2	\$2,545,000	0	\$0	2	\$2,545,000
165	Robert	Sikkel	2	\$2,528,000	0	\$0	2	\$2,528,000
166	Chris	Gomes	2.5	\$1,692,750	1	\$832,500	3.5	\$2,525,250
167	Davia	Lipscher	0.5	\$375,000	3	\$2,145,000	3.5	\$2,520,000
168	Douglas	Smith	1	\$2,500,000	0	\$0	1	\$2,500,000
169	Joseph	Hartman	1	\$530,000	4	\$1,950,000	5	\$2,480,000
170	Renee	Greene	3	\$1,250,000	2	\$1,224,500	5	\$2,474,500
171	Victoria	Rezin	1.5	\$1,770,000	1	\$689,000	2.5	\$2,459,000
172	Tiffany	Meyers	1	\$350,000	2	\$2,098,000	3	\$2,448,000
173	Todd	Szwajkowski	0	\$0	4.5	\$2,443,500	4.5	\$2,443,500
174	Thomas	Campone	1	\$440,000	4	\$1,999,500	5	\$2,439,500
175	Randy	Nasatir	1	\$551,000	3	\$1,881,500	4	\$2,432,500
176	An-An	Ku	1.5	\$1,225,000	2	\$1,183,300	3.5	\$2,408,300
177	Jesse	Mcgrath	2	\$2,400,000	0	\$0	2	\$2,400,000
178	Annika	Valdiserri	1	\$2,400,000	0	\$0	1	\$2,400,000
179	Salvador	Gonzalez	2	\$781,000	5	\$1,618,000	7	\$2,399,000
180	Jodi	Slutzky	3	\$1,494,500	2	\$895,000	5	\$2,389,500
181	Alexa	Hara	3	\$1,484,500	2	\$904,000	5	\$2,388,500
182	Alan	Cosby	3	\$1,455,000	1	\$925,000	4	\$2,380,000
183	John	Grafft	1	\$1,950,000	1	\$418,000	2	\$2,368,000
184	Connie	Grunwaldt	1	\$517,000	1	\$1,850,000	2	\$2,367,000





#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
185	Jennifer	Liu	2	\$2,039,900	1	\$327,000	3	\$2,366,900
186	Mary	McCauley	0	\$0	1	\$2,365,000	1	\$2,365,000
187	Camie	Cirrincione	0	\$0	4	\$2,361,300	4	\$2,361,300
188	Kimberly	Gleeson	1	\$2,350,000	0	\$0	1	\$2,350,000
189	Nancy	McAdam	1	\$1,095,000	2	\$1,251,250	3	\$2,346,250
190	Alishja	Ballard	1.5	\$829,500	3	\$1,514,000	4.5	\$2,343,500
191	William	Karner	2	\$1,627,500	2	\$715,000	4	\$2,342,500
192	James	Shin	1	\$1,010,000	3	\$1,329,000	4	\$2,339,000
193	Alice	Berger	2	\$1,645,000	1	\$668,000	3	\$2,313,000
194	Eli	Gratz	0	\$0	1	\$2,290,000	1	\$2,290,000
195	Tatiana	Perry	3	\$1,031,000	2	\$1,250,000	5	\$2,281,000
196	Olivia	Carlson	1	\$565,000	2	\$1,710,000	3	\$2,275,000
197	Sohail	Salahuddin	3.5	\$2,187,500	0.5	\$65,000	4	\$2,252,500
198	Edward	Paloian	0.5	\$649,500	1	\$1,599,000	1.5	\$2,248,500
199	Jennifer	Bustillo	0	\$0	6	\$2,246,000	6	\$2,246,000
200	Samantha	Partrick	2	\$1,495,000	2	\$747,500	4	\$2,242,500



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# TOP 250 STANDINGS

Teams and individuals from January 1, 2025 to February 28, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
201	Tommy	Choi	1.5	\$940,000	1	\$1,300,000	2.5	\$2,240,000
202	Scott	Curcio	4	\$1,661,000	2	\$574,000	6	\$2,235,000
203	David	Johnson	2	\$1,244,500	2	\$990,000	4	\$2,234,500
204	Lauren	Dayton	2.5	\$2,132,000	0.5	\$102,500	3	\$2,234,500
205	Ioannis	Floros	0	\$0	5	\$2,232,500	5	\$2,232,500
206	Mitir	Patel	2	\$1,316,000	2	\$916,000	4	\$2,232,000
207	Benjamin	Lissner	3	\$1,138,750	3	\$1,086,250	6	\$2,225,000
208	Sarah	Taich	1	\$905,650	3	\$1,305,900	4	\$2,211,550
209	Miguel	Lopez	3	\$850,000	4	\$1,352,000	7	\$2,202,000
210	Bleusette	Randall	0	\$0	3	\$2,190,000	3	\$2,190,000
211	Jacqueline	Colando	1	\$730,000	1	\$1,455,000	2	\$2,185,000
212	Elizabeth	Licata	2	\$2,175,000	0	\$0	2	\$2,175,000
213	Jacob	Sanford	2	\$815,000	1	\$1,350,000	3	\$2,165,000
214	Harold	Blum	1	\$950,000	1.5	\$1,215,000	2.5	\$2,165,000
215	James	Sheehan	1.5	\$2,150,000	0	\$0	1.5	\$2,150,000
216	Vikas	Wadhwa	0.5	\$885,000	1	\$1,265,000	1.5	\$2,150,000
217	Andrew	Thurston	1.5	\$2,150,000	0	\$0	1.5	\$2,150,000
218	Nancy	Huetteman	3.5	\$1,642,500	1	\$500,000	4.5	\$2,142,500
219	John	Wyman	0.5	\$165,000	2	\$1,975,000	2.5	\$2,140,000
220	Anne	Coleman	0	\$0	2	\$2,138,000	2	\$2,138,000
221	Karla	Mina	3	\$2,136,200	0	\$0	3	\$2,136,200
222	Beata	Rogowski	2	\$1,474,900	1	\$650,000	3	\$2,124,900
223	Dan	Mercurio	2	\$986,400	2	\$1,133,700	4	\$2,120,100
224	Kenneth	Dooley	1	\$352,500	1	\$1,765,000	2	\$2,117,500
225	Elizabeth	Silvis	0.5	\$209,500	2	\$1,901,600	2.5	\$2,111,100
226	Marzena	Frausto	1	\$835,000	2	\$1,276,000	3	\$2,111,000
227	Jacqueline	Alter	3	\$1,590,000	2	\$517,500	5	\$2,107,500
228	Leonardo	Rojas	1	\$383,500	5	\$1,715,000	6	\$2,098,500
229	Tyler	Gregory	1	\$205,000	3	\$1,893,500	4	\$2,098,500
230	Caroline	Moellering	2	\$2,085,000	0	\$0	2	\$2,085,000
231	James	Thompson	1	\$1,032,500	1	\$1,040,000	2	\$2,072,500
232	Henry	Schleichkorn	1	\$1,030,000	1	\$1,030,000	2	\$2,060,000
233	Camille	Canales	0	\$0	2.5	\$2,051,500	2.5	\$2,051,500
234	Craig	Franzen	1	\$2,050,000	0	\$0	1	\$2,050,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
235	Matthew	Shrake	5.5	\$2,048,000	0	\$0	5.5	\$2,048,000
236	Lucas	Blahnik	0.5	\$560,000	2	\$1,479,000	2.5	\$2,039,000
237	Scot	Green	3	\$2,035,000	0	\$0	3	\$2,035,000
238	Qiankun	Chen	0	\$0	4	\$2,034,900	4	\$2,034,900
239	Justin	Lucas	2	\$1,230,000	2	\$804,000	4	\$2,034,000
240	Lauren	Goldberg	2.5	\$2,015,500	0	\$0	2.5	\$2,015,500
241	Samantha	Porter	2.5	\$2,015,500	0	\$0	2.5	\$2,015,500
242	Carly	Jones	1	\$1,005,000	1	\$1,010,000	2	\$2,015,000
243	Arsen	Parashchak	0	\$0	1	\$2,015,000	1	\$2,015,000
244	Stefanie	Campbell	1	\$2,000,000	0	\$0	1	\$2,000,000
245	Oscar	Darden	9	\$1,995,500	0	\$0	9	\$1,995,500
246	Mark	Kowalik	1	\$697,500	2	\$1,295,000	3	\$1,992,500
247	Andres	Olaez	3	\$969,900	4	\$1,021,900	7	\$1,991,800
248	Eudice	Fogel	1	\$408,750	2	\$1,582,500	3	\$1,991,250
249	Adele	Lang	1	\$483,500	2	\$1,504,000	3	\$1,987,500
250	Thomas	Bezanes	1	\$720,000	1	\$1,250,000	2	\$1,970,000

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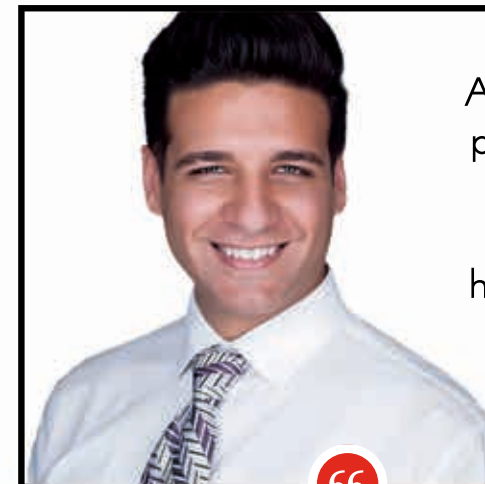
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