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If you are interested in contributing or nominating REALTORS® for certain stories, please email ocrealproducers@n2co.com.

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Katie DiCaprio
Chief Marketing/
Operations Officer
949.303.0515
Katie@cornerescrow.com



George Delgado
Account Executive
949.668.2447
George@cornerescrow.com

MEET THE SOUTH ORANGE COUNTY REAL PRODUCERS TEAM



Michele Kader
Owner/Publisher
949-280-3245
michele.kader@n2co.com



Ellen Buchanan
Editor



Jena Cool
Ad Strategist



Alex Regueiro
Social Media Manager



Jess Wellar
Writer



Dave Danielson
Writer



Yaneck Wasiek
Photographer
WASIO faces



Jenny McMasters
Photographer
Antis Media

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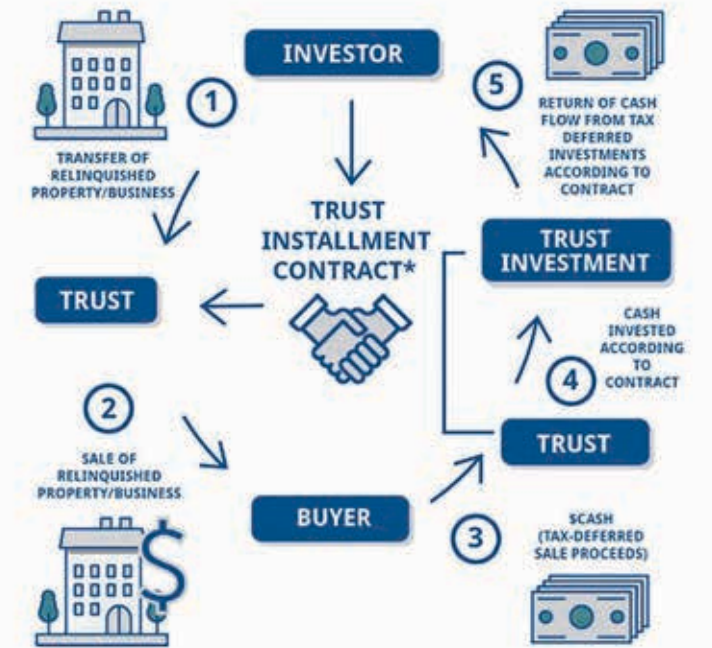
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SOUTH OC REAL PRODUCERS' INAUGURAL AWARDS GALA

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Marbella Country Club, San Juan Capistrano

Dress Code: Formal

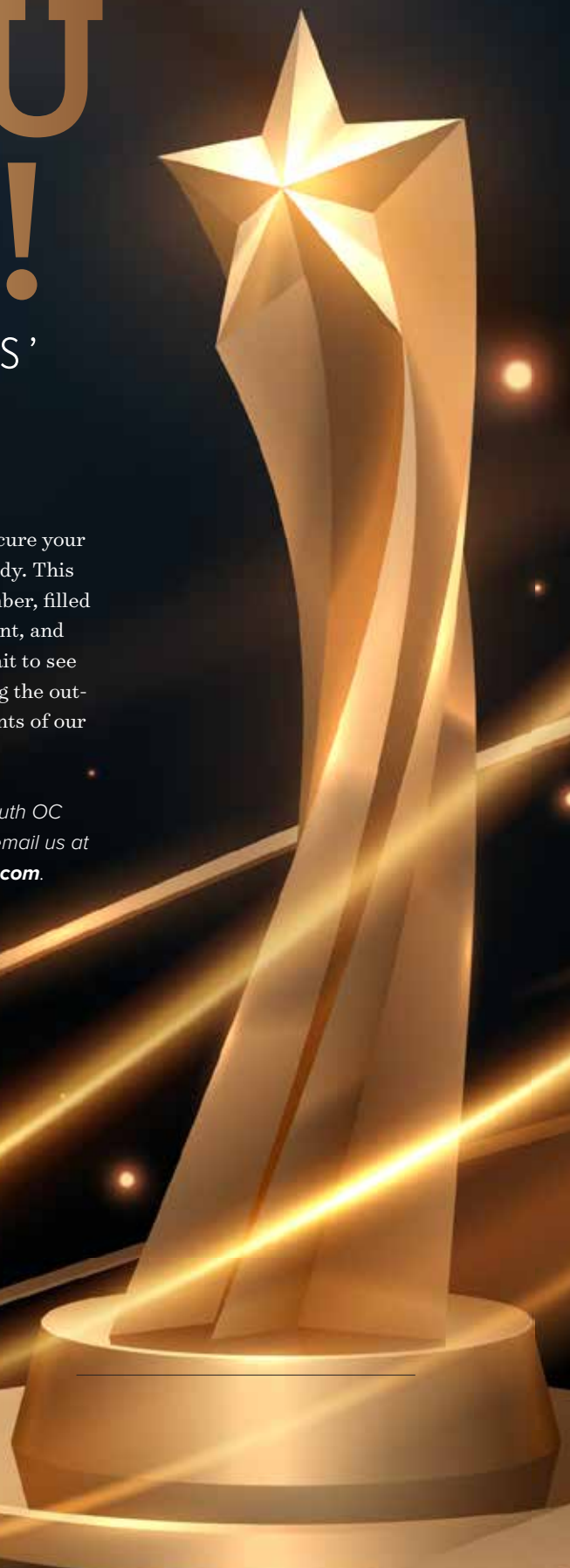
Join us on the red carpet at the beautiful Marbella Country Club for an unforgettable evening celebrating excellence in real estate. This prestigious event will bring together the best and brightest in the industry for a night of recognition, networking, and celebration.

Be sure to RSVP and secure your spot if you haven't already. This will be a night to remember, filled with elegance, excitement, and inspiration. We can't wait to see you all there, celebrating the outstanding accomplishments of our real estate community.

Event Highlights:

- **Cocktails:** Enjoy a welcome drink as you mingle with fellow industry leaders.
- **Entertainment:** Be captivated by live performances throughout the evening.
- **Dinner:** Savor a gourmet meal prepared by the club's renowned chefs.
- **Awards:** Applaud the achievements of top performers in our community.

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CELEBRATING 5 YEARS IN PRINT!

► publisher's note

"Commit to the Lord whatever you do, and he will establish your plans."
—Proverbs 16:3 (NIV)

Dear Real Producers of South OC,

As we commemorate our fifth anniversary in print, I am overwhelmed with pride and gratitude as I reflect on the extraordinary journey we've shared since our debut issue in September 2019. What began as a simple idea has blossomed into a thriving platform that honors the accomplishments and connections of South OC's top 500 REALTORS®.

I am deeply grateful for the way this publication has been embraced, and I want to extend my heartfelt thanks to our preferred partners. From the outset, you have believed in our vision and recognized the potential of the Real Producers platform. You have been integral to this community, not only by offering outstanding services but also by actively participating, networking with our top agents, and generously supporting our events.

Your contributions have been vital to the success of this publication.

This magazine would not exist without the willingness of our Realtors and partners to share their inspiring stories. Your openness has enriched our publication, offering motivation and encouragement to others in the industry.

Each year, as we prepare to deliver the magazine to a new group of top 500 agents, we witness the evolving landscape of our community. Some names remain steady, while others transition, reflecting the dynamic nature of South OC's real estate market. Receiving this magazine is a badge of honor and a testament to your dedication!

Looking forward, I am thrilled about the opportunities ahead as we remain dedicated to showcasing the success stories of the best in South OC. Our exclusive events will continue to provide a space for connection and mutual support.



Michele Kader
Owner/Publisher
South OC Real Producers
949-280-3245
michele.kader@n2co.com

If you haven't yet, please RSVP for our exciting, first-ever Awards Gala on October 7th at Marbella Country Club. Many of you will be honored with awards recognizing your contributions and successes in the industry. It promises to be an unforgettable evening!

And remember, my door is always open! Whether you have questions, suggestions, or just want to say hello, please feel free to reach out.

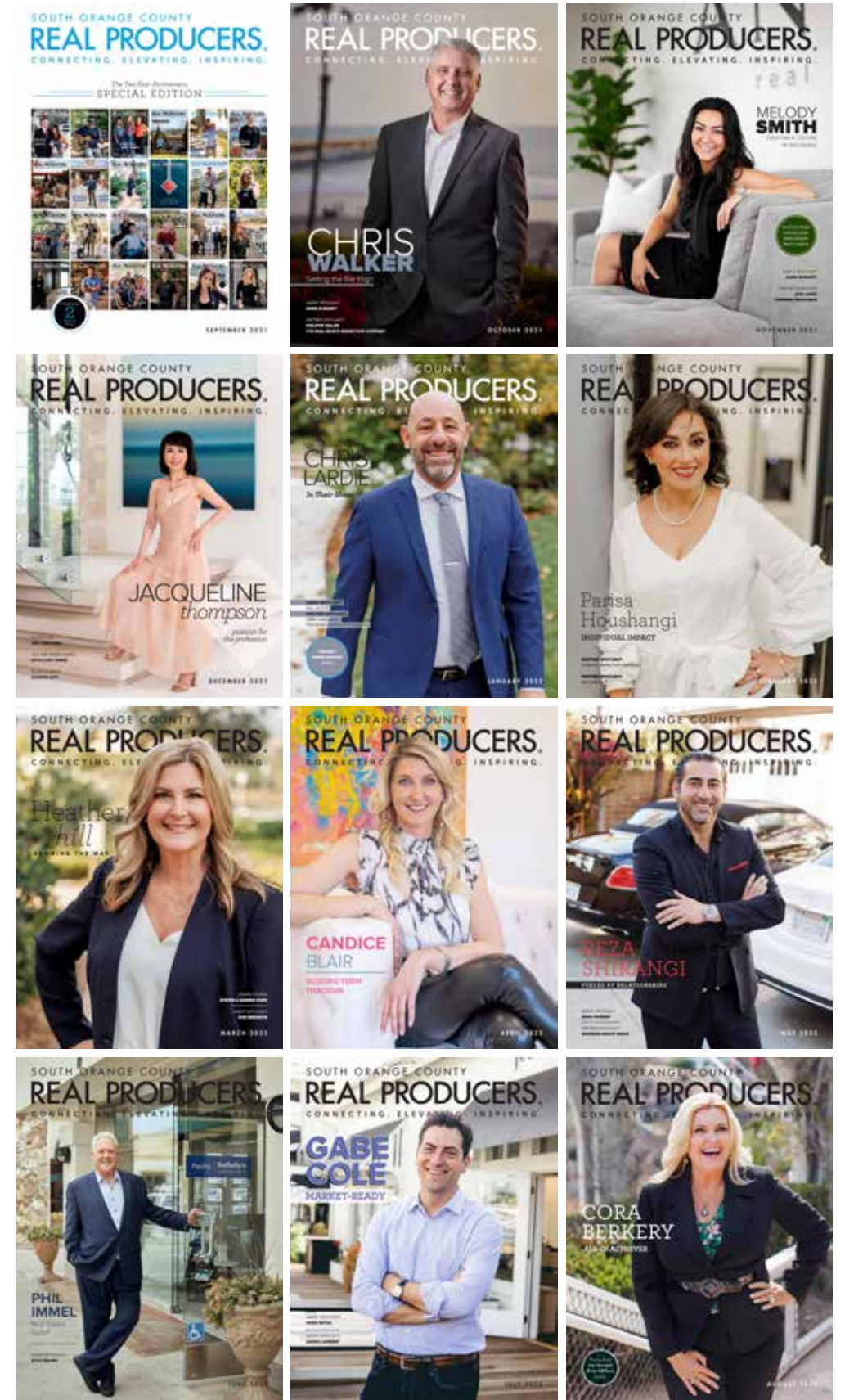
I am truly honored to serve as your publisher and to be part of this inspiring community. Thank you for being part of this amazing journey — and here's to the next chapter, sure to be filled with even more growth and success!

With gratitude,



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OUR FOURTH YEAR: 2022-2023



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Just a stone's throw away from the historic Mission Basilica lies the Marbella Country Club, a hidden gem in San Juan Capistrano's 300-home gated community of Marbella Estates.

Although membership at Marbella is exclusively by invitation only, the club extends its exquisite event spaces to South

OC Real Producers looking to host unforgettable private events. With an array of top-notch amenities and unmatched personalized service, Marbella Country Club offers an elegant venue for any gathering.

Kaile Watters, the Regional Event Sales Director at Marbella Country Club, has always had

a passion for the country club industry and absolutely thrives on creating seamless, memorable events for all guests.

"I definitely grew up in the industry," Kaile shares. "My mom has worked for over 30 years as a controller at a country club in San Diego."

Starting her career at the same venue, Loma Santa Fe Country Club, Kaile quickly rose through the ranks, interning with the private events department. This paved the way for her current role at Marbella, where Kaile now oversees multiple clubs, including El Camino in Oceanside, Palm Valley in Palm Desert, and Canyon Oaks in Chico.

"At Marbella, we specialize in all types of events — and while the club itself is private, we offer our private event spaces to non-members," Kaile highlights.

This includes weddings, showers, birthday parties, bar and bat mitzvahs, and corporate functions. The club's comprehensive event planning services also cover everything from catering to décor, ensuring a smooth and enjoyable experience for partygoers.

PREMIER AMENITIES & EVENT SPACES

Renowned for its Mediterranean-inspired architecture and meticulously maintained grounds, Marbella Country Club offers seven distinct event spaces, combining indoor and outdoor options to suit various occasions. Among the most popular is the Catalonia Terrace, which overlooks the club's scenic 9th and 18th holes, complete with the Marbella crest and a stunning waterfall.

"With Catalonia Terrace, you can reserve the entire space on a Monday or on a Saturday evening so guests can have the clubhouse all to themselves," Kaile points out.

In addition to the Catalonia Terrace, the Valencia Terrace and Croquet Lawn provide beautiful outdoor

settings for events of up to 230 guests. For those seeking an indoor venue, the 50,000-square-foot clubhouse boasts a formal dining room, two cocktail lounges and spacious private banquet rooms.

Golf enthusiasts will also appreciate the club's 18-hole, championship golf course designed by the world-famous team of Tom Weiskopf and Jay Morrish. The course's par 70, 6,608-yard layout offers a challenging yet enjoyable experience, surrounded by lush fairways and rich groupings of trees.

Additionally, the club features six lighted tennis courts, a pickleball court, a Junior Olympic-sized swimming pool, a toddler pool, and a state-of-the-art fitness complex. After a day of activities, members can unwind in the luxurious locker rooms, complete with steam rooms and saunas.

In recognition of its outstanding facilities and service, Marbella Country Club was recently nominated as one of the best country clubs in Orange County by *California Wedding Day*. Kaile notes this prestigious nomination highlights the club's exceptional commitment to excellence and its capability to host top-tier events.

A PERSONAL TOUCH

When Kaile isn't busy orchestrating events at Marbella and other clubs, she enjoys spending quality time with her tight-knit family.

"I have two brothers, and we're very close. One is in the military (Navy), and the other lives here in San Diego County, along with my mother," she smiles.

In her downtime from the club, Kaile also finds joy in serving her community through her church, working out, and traveling.

Looking ahead, Kaile says her passion for helping others will continue to shine through in every event she manages.



Kaile Watters is the Regional Event Sales Director at Marbella Country Club.

"I enjoy the opportunity to help people enjoy any occasion — whether on their wedding day or a celebration of life," she concludes. "I love being able to serve our community that way by trying to make an event as easy as possible for someone."

Experience the luxury and distinction of Marbella Country Club for your next private event. Contact Kaile Watters today to schedule a tour at 949-545-2642, or visit www.marbellacc.net.



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MASTER OF TRANSFORMATION

“Choosing a plastic surgeon is not like picking out a pair of shoes; it’s a deeply personal decision,” points out Dr. Robert Mark Kachenmeister, F.A.C.S., the founding partner of Plastic Surgery Associates of Orange County (PSAOC) and chief of the Plastic Surgery Department at Mission Hospital Level II, Regional Trauma Center.

With three decades of experience under his scalpel, Robert and his talented team have built a reputation as the premier plastic surgery practice in South Orange County solely through word of mouth.

Their mission? To help everyone look and feel their best by enhancing their natural beauty, providing a wide range of plastic surgery and cosmetic procedures that cater to the diverse needs of their clientele.

ARTISTIC BEGINNINGS

Robert’s career in plastic surgery wasn’t just a given. After meeting his future wife, Denise, in high school and dating through college, she proposed the idea when Robert entered medical school and was uncertain which field of medicine to specialize in.

“My wife suggested plastic surgery since I loved to paint and sculpt with my artistic background,” Robert chuckles.

This advice led Robert to arrange his medical rotation to observe plastic surgery while attending Loma Linda University, where he completed his seven-year residency and found his true calling.

“It really was love at first sight, as they say,” he recalls fondly.

To this day, Robert’s passion for the field is evident in his work and the relationships he builds with his patients.

“It’s not just about the surgery; it’s about understanding the patient’s desires and concerns,” Robert notes. “We spend a significant amount of time with people first; we do not just operate.

“It’s a big, life-changing decision, so we don’t just sign you up,” he continues. “The initial consultation is simply to ask questions, voice any concerns, and get to know you and vice versa.”

DREAM TEAM

Located in Mission Viejo, PSAOC offers a full suite of plastic surgery and cosmetic procedures, including popular treatments such as facelifts, Botox, fillers, and laser therapies.



“Erasing sun damage and maintaining a fresh look is key, especially in Southern OC,” Robert notes. “Up and comers in real estate usually have that fresher look, and in any business, sometimes how you look is how people perceive you right off the bat.”

“Maintaining one’s appearance also means people recognize you when they see you, so we try to preserve that youthful exuberance,” he adds. “Our professional cosmetic services are discrete, as well, as we realize this can be a sensitive issue for some.”

With two talented partners at his side — Dr. Daniel Kim and Dr. Michael Lee — PSAOC has solidified its stellar reputation in the region.

“I’m very proud to have both of these talented surgeons with me,” he shares. “Dr. Kim has been my partner in the business now for 25 years and Dr. Lee was a wonderful addition when he joined us eight years ago.”

What truly sets PSAOC apart is its commitment to communication and patient education. This patient-centric approach ensures that each individual feels informed and comfortable with their choices, a hallmark of the practice’s philosophy.

“We pride ourselves on our level of communication when it comes to discussing what to expect and realistic outcomes. I never want someone to say, ‘I was never told this’ or ‘I felt rushed,’” Robert emphasizes.

“My practice’s success is all about word of mouth, just like Realtors. I pride myself on referrals, as that is a very organic and stable way to build business; and Realtors understand that.”

OUTSIDE THE OFFICE

Beyond his practice, Robert enjoys a rich family life with Denise, who is a practicing nurse. The couple have two children to be quite proud of: Morgan (29), who is nearly



With over 30 years of experience, Dr. Robert Kachenmeister combines deep expertise with a continual passion for his craft.

finished with medical school and set to take over the practice someday, and Collin (31), who holds an accounting degree from Cal State.

“I enjoy golf, but in my spare time I’m also heavily involved in the renovations of our house in

the desert near Palm Springs,” Robert smiles, revealing his love for DIY projects.

“I can re-tile, do drywall, plumbing, electrical, and flooring. I’m actually on my second pair of knee pads!” he jokes. “I look at a blank wall and then recreate something, just like at work... That’s why I love plastic surgery — you can think outside

the box. There’s no cookie-cutter approach, and you can use your ingenuity.”

In addition, Robert dedicates considerable time to charitable work, organizing medical missions overseas.

“Each year, I assemble a medical team from the local hospitals to travel out of the country and



I couldn’t be happier with my experience with Dr. Robert Kachenmeister. I met Dr. K. going with a friend to her consultation. I knew then that if I ever considered plastic surgery, I would choose Dr. K. be my doctor. From the very first consultation, he made me feel comfortable and confident in my decision. His professionalism, expertise, genuine care and commitment to a perfect result is truly exceptional. The results absolutely exceeded my expectations. I highly recommend Dr. Kachenmeister to anyone considering plastic surgery. He is a true artist and an awesome person.

—Melody Smith, Founder, Anvil Real Estate

operate,” he elaborates. “This year, we’re going to Fiji, where Dr. Tooma, a local ophthalmologist, has purchased land and opened up space to run a clinic offering free medical care.”

ALWAYS INNOVATING

Reflecting on the changes in his field over the last 30 years, Robert notes the significant advancements in technology and non-surgical options.

“With the addition of lasers and minimally invasive procedures, patients now have more choices than ever. Many people do not want surgery, and these innovations provide alternative solutions,” he adds.

In the twilight of his career, Robert remains optimistic about the future of PSAOC.

“The artistic expression at its highest level keeps me excited and motivated,” he explains. “I have a fun job, and I love coming to work every day. But when my daughter takes over the practice someday, I know I’ll be leaving it in good hands.”

For Realtors considering a transformative procedure, Robert offers some great parting advice: “Knowledge is power, and patients make good decisions when they’re given the knowledge and tools to decide for themselves.”

To explore the possibilities of enhancing your natural beauty, prospective clients are encouraged to schedule a free consultation today by calling 949-645-3333 or visiting PSAOC.com.



“
KNOWLEDGE IS POWER, AND PATIENTS MAKE GOOD DECISIONS WHEN THEY’RE GIVEN THE KNOWLEDGE AND TOOLS TO DECIDE FOR THEMSELVES.

—Dr. Robert Kachenmeister



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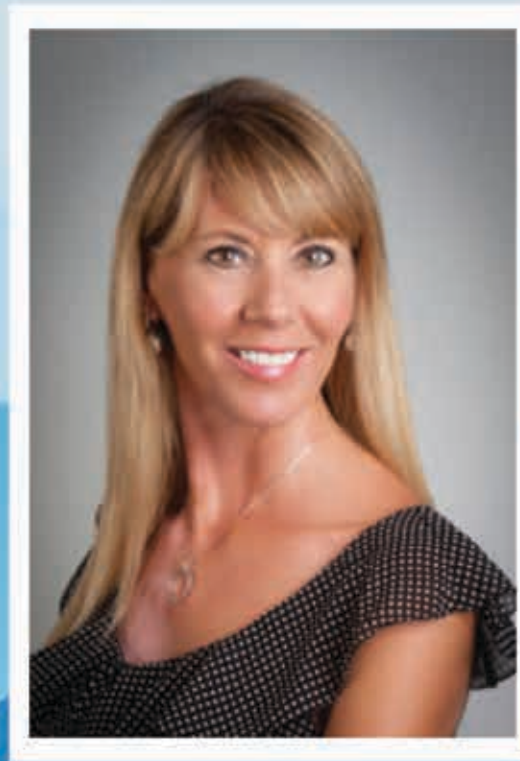
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Terri has been working in the escrow industry since 2002 when she retired from her career as a Flight Attendant. She has so much passion and an abundance of energy for her job, and that shines through when you meet her. She loves helping The Escrow Source grow their business and helping their clients have a smooth transaction.

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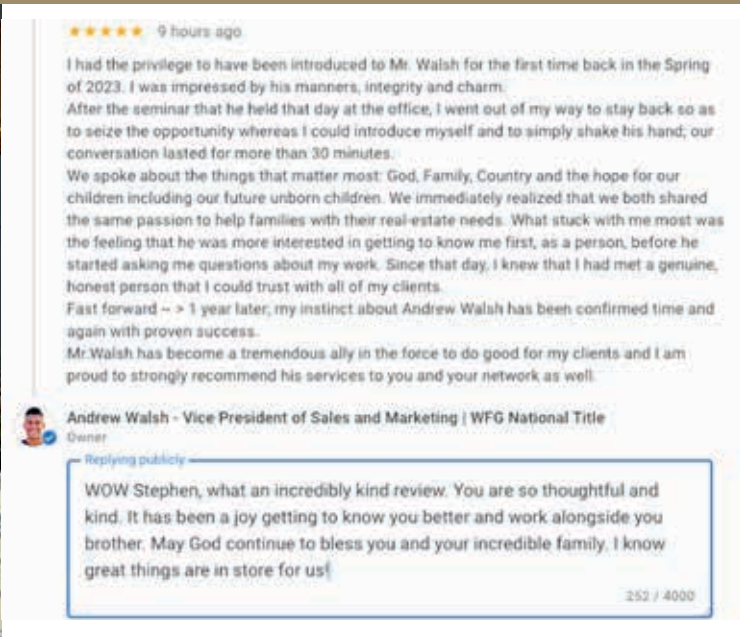
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