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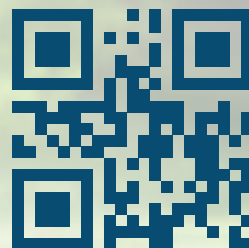
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Kim Brown

Faith. Football. Family.

► top producer

Photos by Tiffany Matson

Kim Brown is no ordinary real estate agent. She's a vibrant mix of energy, faith, and community spirit, all wrapped in a signature touch of leopard print—her self-proclaimed “power color.” With a booming laugh and a heart as big as Nebraska, Kim has made a name for herself in the Piper community since 2010. But it's not just her success in real estate that defines her—it's her devotion to her family, her faith, and the people of Piper.

Born and raised in Omaha, Nebraska, Kim Brown's journey to Piper, Kansas, was anything but linear. She first found her love for sports as a student-athlete playing softball at Wayne State College. It was there that she met her husband, Kevin, a small-town guy from Ida Grove, Iowa, who would later become her partner in life and in cheering on the Piper Pirates. “Our path to Piper wasn't straight, nor was it conventional,” Kim says, laughing as she recalls their winding road to settling in the 66109. But together, they've created a home and a community where their five children have thrived, each finding their own lane of excellence.

The Browns are more than just residents of Piper; they're fixtures on the sidelines for home and away Piper Pirate events, decked out in purple and cheering with a passion that's contagious. “Regardless of the season, you can always count on finding us on the sidelines,” Kim proudly states. It's not just about the games, though—it's about being present and supporting the youth of Piper, something both Kim and Kevin are deeply passionate about.



“

It's not just about the games, though—it's about being present and supporting the youth of Piper.



Photo submitted by Kim Brown

“ I want to be remembered for working hard, being generous, and loving people like Jesus. ”

sure, Jesus! I want to love like Jesus and just keep trying to outgive God,” Kim says when asked who she looks up to. Her passion for people is evident in every transaction, every community event, and every volunteer hour she gives back to Piper. Kim believes in the “Law of the Harvest”, waking up each day inspired to LOVE BIG and when you work like a hunter and think like a farmer, you’ll have business for today and tomorrow.

community. “It’s our legacy—to love others well and create joy for families in our community,” she says.

In a business often dominated by numbers and negotiations, Kim Brown brings a refreshing blend of heart and hustle. She believes that real estate has “Nothing to do with the sticks and bricks of a house or the land it sits on” but everything to do with “Building trusted relationships. Period.”

Whether it is serving on the Board of Education as a school board member who helped lead the district through a successful \$64M bond issue to build a new high school or helping to host 5th quarter at her home church in Piper, Vineyard KC

West to host a 5th quarter for the youth in the community after every home football game, Kim is dedicated to serving her

And as for that leopard print? It’s more than just a fashion statement. “There’s something I love about a little splash of leopard print as I jump into my purple jeep and head to the next adventure. It just gives me a little extra confidence,” Kim says with a smile. It’s this mix of confidence, faith, and community focus that makes Kim Brown not just a REALTOR®, but a beloved figure in Piper.

When asked what she wants to be remembered for, Kim’s answer is simple: “I want to be remembered for working hard, being generous, and loving people like Jesus.” In a world that often forgets the human element, Kim Brown stands out as a shining example of what it means to lead with love, both in business and in life.



Before Kim became a top-producing REALTOR®, she was making her mark in hospitality, landing first in South Florida, working in golf course development. “I left ‘The Good Life’ of Nebraska and found myself living and breathing the game of golf with some incredible designers,” Kim recalls. Her real estate journey began in 2005 in Florida, where she sold new construction homes for WCI Communities in exclusive master-planned communities and private golf clubs.

But it was more than just selling homes—it was about creating an experience. “At The Ritz Carlton in Sarasota, I found exceptional joy in my job by applying the principles of trust, honesty, respect, integrity, and commitment,” Kim says. These values have remained the cornerstone of her work ethic, whether she’s managing a multimillion-dollar project or helping a family find their dream home. Kim eventually relocated back to the Midwest to raise her

family and spent almost 20 years with the hotel giant holding various leadership and sales & marketing roles with Marriott International.

Kim’s transition into real estate in Kansas City was a natural progression. Since receiving her Kansas real estate license in 2020, she has skyrocketed to success, earning accolades like the 2021 and 2022 Lynch Real Estate Top Producer and ranking as high as #7 in the Kansas City Business Journal’s “High Volume Residential Real Estate Agents” for 2023. With over \$100 million in career sales and nearly \$40 million in total sales just last year, Kim’s numbers speak for themselves. Kim’s real estate journey is remarkable, and she is extremely excited about having a new Piper location for Lynch Real Estate.

Kim’s success in real estate, however, is just one part of her story. At the core of everything she does is her faith. “For





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“We moved to Kansas City in 1997 when my dad took a job with Deffenbaugh Trash as an Operations Manager,” Mike recalls. “We settled in the Round Hill neighborhood at 90th and Nall, and my parents, Mark and Donna, still live in the same house today.”

Mike attended college at the University of Kansas, where he faced a major setback. “I tore my ACL playing intramural basketball at the end of my freshman year,” he says. “I returned home for surgery and rehab, and when my mom asked if I wanted to go back to school, I decided to start my moving career instead.”

This decision marked the beginning of Mike’s extensive journey in the moving industry. Starting as a laborer, he swiftly moved up the ranks. “I began as lumber on the truck, then became a driver or crew leader, followed by operations and warehouse manager, and now I’m in sales,” he explains. “In the moving industry, you often find yourself doing all these roles on a daily basis.”

Mike’s dedication to his work is evident. “This job is fun and the physical part of moving was challenging but enjoyable,” he shares. “Learning countless ways to move a sofa or pack up a box of glass Disney figurines was fascinating. There’s a real sense of achievement when you move an entire home in one day.”

In his 18 years at NL Wilson, Mike has seen the company achieve numerous accolades, including multiple “Agent of the Month” awards from Wheaton Van Lines. “Our drivers receive hauling awards throughout the year, from safe driving to performance excellence,” he says proudly. “We’re also a certified facility for storing U.S. military belongings, which we’ve been doing for the past four years.”

Mentorship has played a significant role in Mike’s career. “I look up and learn from everyone, from veterans in the business to greenhorns,” he explains. “I’ve learned my work ethic from watching my dad, who went

Born in St. Louis, MO, and raised in Overland Park, KS, Mike Drier’s path to becoming a moving industry stalwart is as unique as it is inspiring. Mike’s story is filled with hard work and a genuine passion for helping people navigate one of life’s most stressful events: moving.

▶ partner spotlight

Photos by A Perfect Spot for You LLC



Knowing you've helped another family get off on the right foot in their new chapter in life feels good.

to work every day, no matter what. My grandparents also showed me what love and commitment look like.”

Mike finds the moving industry immensely rewarding. “Moving is just below the death of a spouse on the list of top 18 stressors in life,” he notes. “Sometimes, clients might be going through multiple stressors at once. When you successfully move everything and set it back up smoothly, it’s gratifying to see their relief.”

Family is a cornerstone of Mike’s life. Married to his wife Megan for 10 years, they have two children, Thomas, 4, and Mackenzie, 3. “We love the beach, dancing, dinos, tea parties, and Sonic,” he laughs. “As a family, we enjoy trips to 30A, playing at the beach, and swimming at the pool. Personally, I love fishing.”

Mike’s definition of success is both simple and profound. “As a business owner, it’s about putting dollars in the bank and making a profit at the end of the day,”

he says. “On the job site, it’s that last piece going in the house. We call it the ‘Victory Carry’ and holler it out when we get the last piece in.”

For those looking to follow in his footsteps, Mike offers sage advice. “Every day is a new day, so let’s make it a great day,” he says. “And for moving advice: if it fits in a box, put it in a box!”

Mike emphasizes the importance of teamwork and leadership at NL Wilson. “We have a great group of movers, some of whom have been with us for a long time. Keeping crew camaraderie and communication high is crucial.”

In the end, Mike wants to be remembered for his hard work, honesty, sense of humor, and leadership. “The most rewarding part of my business is helping families,” he says. “Knowing you’ve helped another family get off on the right foot in their new chapter in life feels good.”



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Submitted by Christy Belt Grossman, CEO and owner of Ops Boss Coaching™

In the world of business, the difference between customer service and customer experience can often be subtle, yet profound. Understanding this distinction is crucial for fostering lasting relationships with clients. Recently, I had the opportunity to experience both aspects firsthand when I visited Alimond Studio to record a podcast and get new headshots. Here's a glimpse into my visit and the valuable lessons I learned about the opportunities to elevate customer interactions.

THE BACKSTORY: A REFERRAL AND A BRILLIANT STRATEGY

My journey to Alimond began with a referral from a wonderful coaching client who had previously been a guest on their podcast "The Alimond Show". The podcast, which has excellent info for entrepreneurs, also serves as a lead generation tool for the studio. (Brilliant, right?!) Guests are invited to be interviewed for the podcast, then offered the opportunity to take headshots. If they fall in love with the photos, they can purchase them. Additionally,

the studio provides video clips for social media use, making the entire experience a win-win for both the studio AND the podcast guest. I greatly appreciated the referral and was eager to see what this unique approach had to offer.

Lesson: Leveraging referrals and creating win-win scenarios can significantly enhance client engagement and business opportunities.

THE WARM WELCOME: SETTING THE STAGE FOR A GREAT EXPERIENCE

From the moment I booked my appointment, the photographer's team demonstrated exceptional systems and processes. (You KNOW we love systems here at Ops Boss® Coaching!). Each step of the journey—from inquiry and interview, to appointment setting and appointment reminders, and post-photo shoot follow-ups— included scripted texts, videos and emails. Prior to my arrival, I even received a video that showed where to park and how to find their office on the second floor. This thoughtful touch made my visit stress-free and set a positive tone. The messages

ensured 100% clarity around what was happening at each stage AND set the stage for great expectations of what was to come.

Lesson: Clear communication that leaves nothing to chance significantly enhances the overall customer experience.

PERSONAL TOUCHES: ENHANCING THE CUSTOMER JOURNEY

Upon reaching their studio, I was greeted by a personalized welcome sign at the top of the stairs. Seeing my name on that sign instantly made me feel valued and special. This small but significant detail exemplifies the difference between standard customer service and a memorable customer experience.

The team guided me to an adorable private dressing room with full length mirror, great lighting, places to hang my outfits and an adorable "quote" wall. Signs encouraged selfies and Instagram posts. They offered me a cold drink, which was especially appreciated on a scorching hot

day. These thoughtful gestures highlighted their commitment to creating a comfortable and fun experience.

Next, we went downstairs to record the podcast. While they mic-ed me up, two people explained what we'd be doing and I was made to feel as comfortable as possible (well as comfortable as you can feel as an introvert with TWO cameras on you - HAHA!) However, recording the podcast was a breeze thanks to their clear explanations of the process. This level of preparation ensured I felt confident and at ease throughout the recording.

Lesson: Thoughtful, unexpected touches (even when systematized) set a positive tone, make clients feel valued and turn customer service into an EXPERIENCE.

THE PHOTO SESSION: BALANCING EFFICIENCY WITH PERSONALIZATION

After the podcast, it was time for the photo session. While the process was efficient, there was one aspect that could have been improved: personalization. They

didn't ask why I was getting the headshots done, which resulted in generic poses and advice.

It was only after I requested more fun shots in a second outfit change that I truly felt the photos reflected my personality.

During the photo selection process, the person assisting me did ask personal questions (like when my birthday was). I'm sure this information will be incorporated into their follow-up touch program—a smart move for fostering long-term client relationships.

Throughout my visit, I interacted with three different employees. (I already felt like I knew them because I had received an intro video prior to my visit.) Each one explained their role and seamlessly handed me off to the next person. Their approach made me feel like I was with an expert at each stage rather than being passed around. One person handled check-in and check-out, another recorded the podcast and took the photos, and a third interviewed me for the

podcast. All these elements combined to create a cohesive and special experience, offering a welcome break from my day-to-day routine.

Lesson: Personalization, questions and expert handoffs ensure clients feel understood and cared for at every stage of their journey.

THE DEPARTURE: A LESSON IN CUSTOMER CARE

After making my photo selections and settling the payment, I was sent home with a lovely gift. However, as I left with my hands full of clothing, shoe changes, my laptop, and the fragile gift, I faced a small challenge. Navigating two flights of stairs with all these items proved difficult. I made it down safely and placed the gift on the roof of my car so I could juggle loading everything else. Unfortunately, two streets later, the gift was still on my roof and smashed in a million pieces as I accelerated. An offer to help carry my belongings down would have been a simple yet impactful way to conclude the experience on a high note.

Lesson: Small things matter. Your final interaction is a great opportunity to do something simple and appreciated to set you apart.

CONCLUSION: STRIVING FOR EXCELLENCE IN CUSTOMER EXPERIENCE

This visit underscored the importance of going beyond good customer service to create an exceptional customer experience. The systems and hospitality at the photographer's studio were impressive. There were areas for improvement that could have made my visit even more memorable. AND overall, they really did knock it out of the park.

For real estate agents (AND their real estate administrative professionals, executive assistants, small

business Ops Bosses® and directors of operations), the key takeaway is to pay attention to every detail of the customer journey. Personalized interactions, proactive assistance, and thoughtful systematized touches transform a routine service into a remarkable experience.

ACTION ITEM: We all experience poor, good and great service in the interactions we have daily. Reflect on those experiences. What have you learned as a customer that you can implement in the business you work in to drive excellence, customer loyalty and REFERRALS?!

AN EXAMPLE: A PERSONALIZED WOW TOUCH FOR REAL ESTATE TEAMS

Here's an example of personalization that I implemented when I

was DOO of a real estate team. When you list a home and send the photographer out, ask them to be on the lookout for pets. If the sellers have pets, have the photographer snap some candid shots of them. You can then take the best picture and order a canvas wall print to present to the sellers. This surprise gift often results in a "WOW" moment that is both personalized and deeply appreciated, showcasing the extra mile your team is willing to go to make clients feel special. I guarantee you that pet owners LOVE their animals like part of the family. When you do this, they will tell everyone they know about their amazing REALTOR®. THAT results in referrals! And THAT is bossy!



Ops Boss® Coaching was founded by Christy Belt Grossman and is the premier provider of education, coaching & community ESPECIALLY for operations and administrative professionals (whom we call Ops Bosses®!) Christy's background includes a 23 year operations leadership role on one of the country's first real estate teams with \$1 billion in sales. Check out our classes & events at www.OpsBossCoaching.com.





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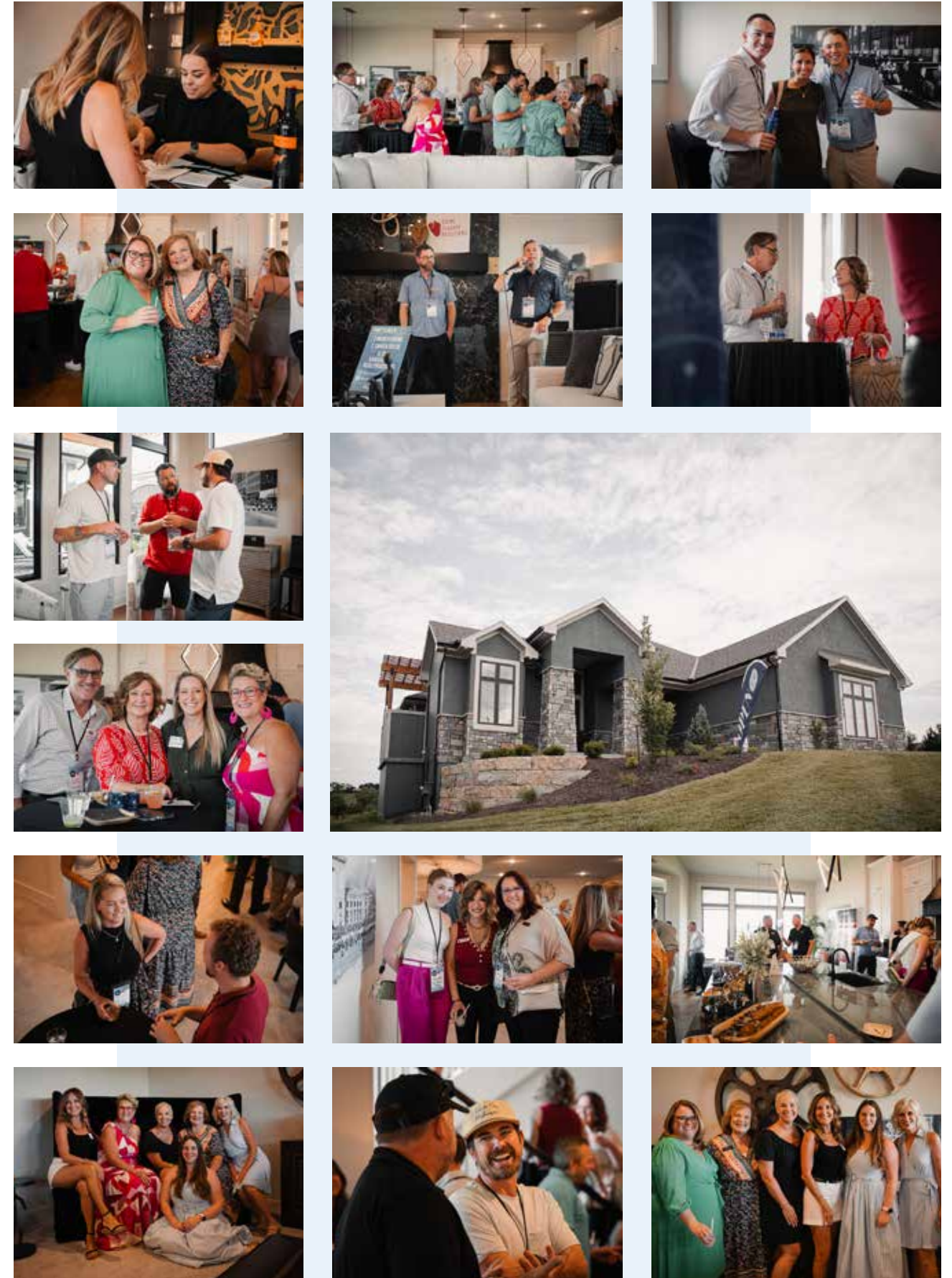
Photos by Damian Gonzalez

Thank you to Don Julian Builders for hosting our event at Bristol Highlands Estates. Also, a huge thank you to Kansas City Roofscapes for being a Premiere Sponsor. We would also like to thank Velocity Capital.

Thank you to all the *Kansas City Real Producers* vendor partners who provided bingo prizes for the event. We had over 30 prizes for REALTORS®.

The event was incredible. Each of our vendors were given a large name badge with their business name in large print. Each REALTOR® was given a bingo card with 25 business names on each card. Each REALTOR® was tasked with meeting our vendors and attempting to get two bingos in order to win a prize. All prizes ranged from \$50 to \$600. Thank you again to all who contributed and participated!

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TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - July 31, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
1	Rob Ellerman	Team	Reecenichols - Lees Summit
2	Koehler Bortnick	Team	Reecenichols - Country Club Pl
3	Eric Craig	Team	Keller Williams Kc North
4	Bryan	Huff	Keller Williams Realty Partner
5	Dan	Lynch	Lynch Real Estate
6	Spradling	Group	Exp Realty LLC
7	Thrive Real Estate K	Team	KW Kansas City Metro
8	Kristin	Malfer	Compass Realty Group
9	Dani Beyer	Team	Keller Williams Kc North
10	Ray Homes Kc	Team	Compass Realty Group
11	Brooke	Miller	Reecenichols - Country Club Pl
12	Marti	Prieb Lilja	Keller Williams Realty Partner
13	Cjco	Team	Reecenichols - Leawood
14	Ask Cathy	Team	Keller Williams Platinum Prtnr
15	The Collective	Team	Compass Realty Group
16	Hern	Group	Keller Williams Platinum Prtnr
17	BG	& Associates	KW Kansas City Metro

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#	FIRST NAME	LAST NAME	OFFICE NAME
18	Richey Real Estate	Group	Reecenichols - Lees Summit
19	Blake Nelson	Team	KW Kansas City Metro
20	John	Barth	RE/MAX Innovations
21	Wardell &	Holmes	Wardell & Holmes Real Estate
22	Heather Lyn	Bortnick	
23	Benjamin	Lytle	Opendoor Brokerage LLC
24	Andrew	Bash	Element Sothebyâ€™S Internationa
25	Hannah	Shireman	West Village Realty
26	Shannon	Brimacombe	Compass Realty Group
27	Loughlin & Associate	Team	Keller Williams Kc North
28	Hendrix	Group	Keller Williams Realty Partner
29	Michelle	Lutz	Lutz Sales + Investments
30	Dan	O Dell	Real Broker, LLC
31	Ken Hoover	Group	Keller Williams Kc North
32	LUX	Network	KW Kansas City Metro
33	Austin	Home Team	KW Kansas City Metro
34	Brent	Sledd	Weichert, Realtors Welch & Com
35	Reesemontgomery	Team	Aristocrat Realty
36	Jeremy	Applebaum	Real Broker, LLC
37	Lynne	Matile	Reecenichols - Overland Park
38	The Small	Team	Reecenichols-Kcn
39	Malina	Group	Keller Williams Realty Partner
40	Macoubrie	Zimmerman	Weichert, Realtors Welch & Com
41	Danny Howell	Team	Exp Realty LLC
42	Locate	Team	Compass Realty Group
43	Taylor Made	Team	KW Kansas City Metro
44	Jeff	Tanner	Platinum Realty LLC
45	Vince	Walk	RE/MAX Realty Suburban Inc
46	George	Medina	Reecenichols - Country Club Pl
47	Moore Homes	Team	COMPASS Realty Group
48	Lauren	Anderson	Reecenichols -The Village
49	Patty	Simpson	Crown Realty
50	Susan	Fate	Reecenichols -The Village

#	FIRST NAME	LAST NAME	OFFICE NAME
51	Katherine	Lee	Element Sothebyâ€™S Internationa
52	Kristi	Soligo Fleshman	RE/MAX Revolution Liberty
53	Kaleena	Schumacher	Keller Williams Realty Partner
54	Rothermel	Group	Keller Williams Kc North
55	Joe	Woods	John Moffitt & Associates
56	Lonnie	Branson	Keller Williams Southland
57	Wade	Fitzmaurice	Fitz Osborn Real Estate LLC
58	Crossroads Re	Group	KW Diamond Partners
59	Bill	Gerue	Weichert, Realtors Welch & Com
60	Hcr	Team	RE/MAX Heritage
61	Steve	Ashner	Reecenichols Wilshire
62	Brooke	Marsalla	Reecenichols - Lees Summit
63	Kim	Brown	Lynch Real Estate
64	Nelson	Group	Keller Williams Kc North
65	Yfa	Team	Your Future Address, LLC
66	Miles	Rost	Keller Williams Realty Partner
67	Stacy	Porto	Reecenichols -The Village

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#	FIRST NAME	LAST NAME	OFFICE NAME
68	Linda L	Martin	Reecenichols - Leawood South
69	Aaron	Donner	Keller Williams Realty Partner
70	Sundance	Team	Rodrock & Associates Realtors
71	Andy	Blake	Real Broker, LLC
72	Tamra	Trickey	Reecenichols - Leawood
73	Molly	Hipfl	Reecenichols - Lees Summit
74	Aravind	Pentapati	Platinum Realty LLC
75	Missy	Barron	Reecenichols - Lees Summit
76	Sherry	Westhues	Reecenichols - Eastland
77	Kelli	Becks	Keller Williams Realty Partner
78	Jenny	Burkhead	Keller Williams Kc North
79	Alex	Owens	Compass Realty Group
80	Mary Beth	Schwartz	KW Kansas City Metro
81	Rachelle	Moley	Weichert, Realtors Welch & Com
82	Krishna	Chinnam	Keller Williams Realty Partner
83	Jeff	Curry	Weichert, Realtors Welch & Com
84	Amy	Arndorfer	Premium Realty Group LLC
85	Bailey	Lyons	Lyons Realty Group
86	Stroud & Associates	Team	Real Broker, LLC
87	Lindsey	Pryor	Compass Realty Group
88	Jonas	Barrish	Compass Realty Group
89	Audrah	Team	Real Broker, LLC
90	Livian Kc	Team	Keller Williams Realty Partner
91	Lisa	Rater	Weichert, Realtors Welch & Com
92	Sharp Homes	Team	Epique Realty
93	Hilary	Baldwin	Platinum Realty LLC
94	Therese	Hinds	Reecenichols - Town Center
95	Lauren	Engle	Platinum Realty LLC
96	Bill	Allen	Bhg Kansas City Homes
97	Lisa Ruben	Team	Reecenichols - Country Club Pl
98	Sandy	Herrick	Reecenichols - Overland Park
99	Shaun Ashley	Team	RE/MAX Heritage
100	Jeff	Yacos	Real Broker, LLC

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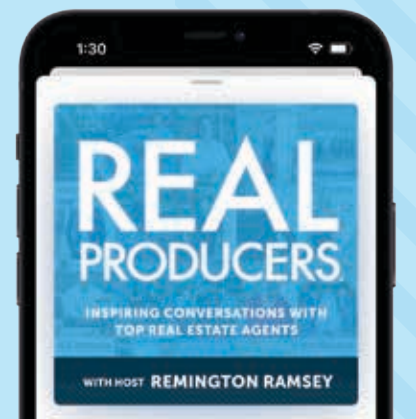
Teams and Individuals Closed from Jan. 1, 2024 - July 31, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
101	Andrea	Sullivan	Rodrock & Associates Realtors
102	Explore Home	Group	Keller Williams Kc North
103	Veronica	Jaster	Reecenichols - Country Club Pl
104	Suzy	Goldstein	Bhg Kansas City Homes
105	Steven	Roberts	RE/MAX Elite, Realtors
106	D & M	Team	Weichert, Realtors Welch & Com
107	Sarah	Harnett	West Village Realty
108	Sarah	Page	KW Kansas City Metro
109	Jessica	Smotherman	RE/MAX Elite, Realtors
110	Kc Homes365	Team	Keller Williams Realty Partner
111	David	Van Noy Jr.	Van Noy Real Estate
112	Peggy	Holmes	Reecenichols - Eastland
113	Sally	Moore	Keller Williams Platinum Prtnr
114	Annie	Kennedy	Realty Executives
115	Candi	Sweeney	Reecenichols - Parkville
116	Quinn	Whimley	Reilly Real Estate LLC
117	Murray	Davis	Bhg Kansas City Homes

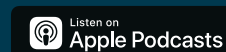
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118	Christine	Lies	Reecenichols-Kcn
119	Georgiane	Hayhow	Seek Real Estate
120	Brenda	Youness	Weichert, Realtors Welch & Com
121	Matthew	Webb	Keller Williams Realty Partner
122	Rollene	Croucher	KW Diamond Partners
123	Cory	Ward	Compass Realty Group
124	Aaron	Olla	Real Broker, LLC
125	Terry Madden	Myers	Reecenichols -The Village
126	Bob	Washburn	Compass Realty Group
127	Tony	Long	Real Broker, LLC
128	Rachel	Kilmer	Reecenichols - Lees Summit
129	Bridget	Brown-Kiggins	Weichert, Realtors Welch & Com
130	Crystal	Metcalfe	United Real Estate Kansas City
131	John	Kroeker	Weichert, Realtors Welch & Com
132	Austin	Short Group	KW Kansas City Metro
133	Jason	Rains	RE/MAX Elite, Realtors
134	Cami	Jones	Reecenichols - Leawood
135	Monogram Real Estate	Team	Reecenichols - Leawood
136	Katee	Porter	RE/MAX Advantage
137	Laurie	Barnds	Reecenichols -The Village
138	Ivy Home	Group	KW Kansas City Metro
139	Vicki	Smith	RE/MAX Innovations
140	Sherri	Cole	Reecenichols-Kcn
141	Concierge	Real Estate Group	Worth Clark Realty
142	Steve	Larue	McGrew Real Estate Inc
143	Sherri	Hines	Weichert, Realtors Welch & Com
144	Lindsay	Sierens Schulze	Reecenichols - Leawood
145	Madison	Harpst	RE/MAX Innovations
146	Rob	Lacy	Weichert, Realtors Welch & Com
147	Todd	Burroughs	Crown Realty
148	The Carter	Group	Keller Williams Platinum Prtnr
149	Sal	Termini	Platinum Realty LLC
150	Laura	Miller	Reecenichols - Leawood

#	FIRST NAME	LAST NAME	OFFICE NAME
151	Majid	Ghavami	Reecenichols - Town Center
152	Michael	Yeates	The Real Estate Store LLC
153	Bill	Hightower	Reecenichols Excelsior Spgs
154	Betsy	O Brien	Compass Realty Group
155	Mark	Fraser	Reecenichols - Town Center
156	Tami	Lewis	Chartwell Realty LLC
157	Renee	Amey	RE/MAX Elite, Realtors
158	Nancy Kirk	Matthew	Compass Realty Group
159	Shannon	Lyon	Reecenichols - Leawood
160	Tradition	Home Group	Compass Realty Group
161	Heather	Philip	Reecenichols-Kcn
162	Rita	Dickey	Reecenichols - Overland Park
163	Melissa	Irish	Reecenichols -Johnson County West
164	Derek	Payne	Midwest Land Group
165	Patty	Farr	RE/MAX House Of Dreams
166	Eva	Norton	Real Broker, LLC
167	Brenda	Shores	RE/MAX Heritage

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168	Mandy	Doull	Reecenichols - Leawood
169	Leslie	Feedback	Reecenichols - Leawood
170	Debbie	Sinclair	Prime Development Land Co LLC
171	Rebekah	Schaaf	Reecenichols - Overland Park
172	Jennifer	Edlin	Keller Williams Kc North
173	Tim	Seibold	Coldwell Banker Regan Realtors
174	Bryan	Parrish	Keller Williams Realty Partner
175	Brett	Wren	RE/MAX Heritage
176	Mike	O Dell	Real Broker, LLC
177	Gina	Walton	Keller Williams Realty Partner
178	Simmonsales	Team	RE/MAX Area Real Estate
179	Ashley	Kendrick	Chartwell Realty LLC
180	Dani	Thompson	Sbd Housing Solutions LLC
181	Kevin	Hopkins	395 Realty LLC
182	John	Simone	Reecenichols-Kcn
183	David	Costello	RE/MAX Premier Realty
184	Dina	Gardner	Reecenichols -The Village
185	Kevin	Trimble	Keller Williams Kc North
186	Spencer	Lindahl	Main Street Renewal, LLC
187	The Fisher Hiles	Team	Bhg Kansas City Homes
188	Denise	Sanker	Reecenichols - Lees Summit
189	Ken	Rosberg	Rosberg Realty
190	Peter	Colpitts	Reecenichols - Leawood South
191	Tom	Matthews	Keller Williams Realty Partner
192	Michelle	Andrade	RE/MAX Premier Properties
193	Scott	Swaggart	Keller Williams Southland
194	Ann	Walter	Keller Williams Realty Partner
195	Jodie	Brethour	Compass Realty Group
196	Danny	Watts	Inspired Realty Of Kc, LLC
197	Chris	Rowe	Cedar Creek Realty LLC
198	Sara	Stucker	Reecenichols-Kcn
199	Whitney	Stadler	Element Sothebyâ€™S Internationa
200	Janie	Snider	Keller Williams Realty Partner

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