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If you are interested in contributing or nominating REALTORS® for certain stories, please email us at [samantha.lucciarini@realproducersmag.com](mailto:samantha.lucciarini@realproducersmag.com).

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Attention all Top 300 REALTORS®, be sure to save the date for February 15th from 5-9 PM at Kansas Star Casino.

FEBRUARY **15** 2025

We will honor the 2025 class of Top 300 agents. This exclusive class of top producers will be selected from their performance in 2024. If you're currently in the Top 300, be sure to continue working hard. If your goal is to make the Top 300, it's time to kick it into high gear.

This black-tie, red-carpet event will be the real estate event of the year!

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Wow, can you believe it? *Wichita Real Producers* is celebrating *five amazing years* in print! It feels like just yesterday we were putting together our very first issue, and now here we are—five years strong and still going! What an incredible journey it has been.

Reflecting on the past five years, I can't help but feel an overwhelming sense of gratitude and excitement. We've had the absolute pleasure of connecting with so many top-producing REALTORS®, business owners, and community leaders. We've shared over 350 features about local real estate professionals, local businesses and nonprofits. The relationships we've built, the stories we've shared, and the successes we've celebrated together are truly what make this publication special.

One of the absolute highlights has been our *monthly events*. From our first get-together to the latest gathering, each event has been a blast! Whether it's networking over cocktails, learning from industry experts, or just catching up with friends, these moments over the last 50+ events have been a huge part of what makes this community so vibrant. Watching you all grow, collaborate, and thrive together has been nothing short of inspiring.

One event I'm especially excited for is our **First Annual Real Estate Awards Gala**. Please mark your calendar for Saturday, February 15th from 5-9 PM at Kansas Star Casino. I promise, this will be a real estate event Wichita has *never* seen or experienced before and you don't want to miss it!

As we celebrate this milestone, I want to take a moment to thank each and every one of you. Your support, your stories, and your passion for real estate are the heart and soul of *Wichita Real Producers*. This magazine wouldn't be what it is without you, and I'm so grateful for the opportunity to be a part of your journey.

Here's to the next five years—and beyond! We're just getting started, and I can't wait to see what the future holds for all of us. Let's keep having fun, making connections, and building something truly extraordinary together!

Cheers to many more years of success, celebration, and community!

Warmest regards,  
**SAMANTHA LUCCIARINI**  
 Owner, Publisher and Lover of All Things Real Estate

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# MEET THE COMMUNITY

CHECK OUT SOME OF YOUR REAL ESTATE ROCKSTAR PEERS







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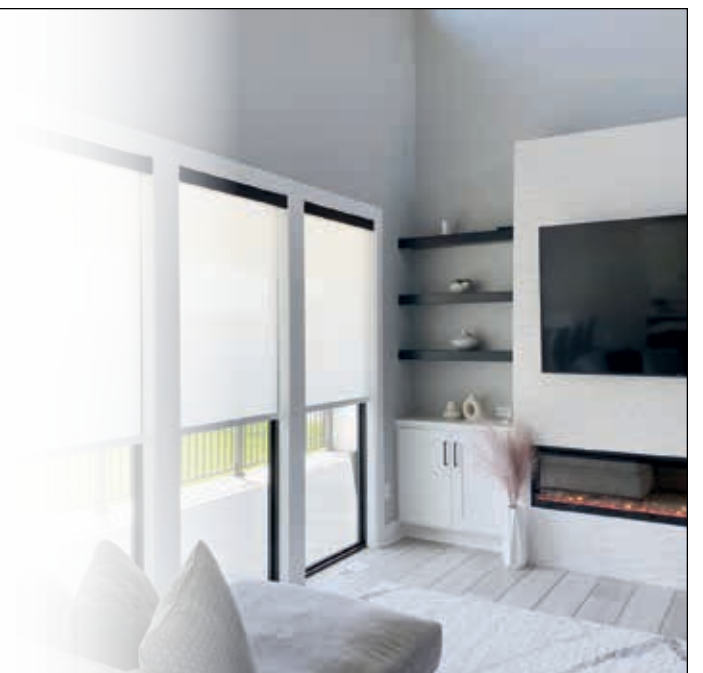
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# AEV

▶ partner spotlight

REAL ESTATE

Photos By Aaron Patton  
Written By Dave Danielson

## PHOTOGRAPHY

### VISION FOR SUCCESS

*In a business where first impressions can definitely be valuable ones, there's no substitute for having a high-quality partner on your side to help make each property's image the best it can be.*

That's where Brittney Leuze and her company, AEV Real Estate Photography excel for you and your clients.

#### REALIZING HER GOALS

Brittney's journey began far from the studio lights. Born in Cleveland, Mississippi, and raised across Arkansas and Florida, her early years were marked by a blend of artistic and practical experiences. She initially pursued a degree in Theatre at Florida State University before transferring to Columbia College Chicago, where she earned her degree in Film & Video.



Her career trajectory took a significant turn when she worked at a film company in Florida. However, the devastating impact of the 2010 Gulf Coast oil spill led her to switch her career path.

"The oil spill severely affected the Florida economy and my company's stability," Brittney

recalls. "My husband, Chris, and I decided to move to Wichita, where I joined my father to start our own photography studio."

#### FROM THE GROUND UP

In 2012, Brittney and her father launched AEV Real Estate Photography, starting with a modest client list and a singular focus on delivering high-quality real estate images.

"We began with a few hundred clients, working closely with agents to ensure every property looked its best," Brittney says. "It was hard work, often involving dirty and sweaty days, but the end result was always worth it."

As the business grew, so did Brittney's role. Her father eventually returned to Florida, and Brittney's hands-on approach allowed her to expand AEV's



### LOOKING TO THE FUTURE

As Brittney looks to the future, she envisions AEV Real Estate Photography becoming a household name in real estate marketing.

“I’m surprised that there isn’t a well-known real estate photography company alongside major brokerages,” she says. “Our goal is to become that go-to provider for professional and timely photography services. We even offer editing services for agents who prefer to take their own photos.”

Brittney’s ambitions extend beyond real estate photography. “I see AEV as a superhero in the real estate marketing world,” she says. “We’re here to rescue agents when they need professional photography quickly and effectively.”

Outside of her professional life, Brittney enjoys a range of hobbies, including competitive axe throwing, and designing T-shirts.

“I love going to renaissance fairs and dressing up,” she shares, revealing a playful side that contrasts with her business persona.

Brittney defines success as achieving small goals and finding joy in everyday accomplishments.

“Success isn’t a final destination but a series of achievements,” she explains. “I’m proud of the small wins because they contribute to our ongoing success.”

### HELPFUL ADVICE

For aspiring real estate professionals, Brittney offers sage advice.

“Presentation is key,” she says. “Realtors should invest in quality images and marketing materials from the start. It’s crucial to make a strong first impression.”

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reach. Today, the company boasts locations not only in Wichita but also in Pensacola, Florida, and Denver, Colorado, with plans for a new location in Kansas City.

### CHALLENGES AND TRIUMPHS

AEV Real Estate Photography has faced its share of challenges. The company weathered the impacts of the COVID-19 pandemic, during which real estate photography was deemed essential.

“Our photographers were risking their health while maintaining a high volume of work,” Brittney explains. “We also faced competition from former employees who started their own companies. Despite the obstacles, we managed to support our clients and keep our business strong.”

### A COMMITMENT TO QUALITY

Brittney’s passion for real estate photography is evident in her approach to managing the company.

“I’m focused on finding talented, reliable employees who can consistently produce high-quality work,” she says. “While real estate photography may not be glamorous, it’s crucial to create a positive work environment where our team can thrive.”

AEV’s dedication to quality is reflected in their impressive track record. The company has photographed more than 35,000 properties and continues to handle about 30 houses per week per photographer.

“The most rewarding part of our job is hearing that our images helped sell a house quickly,” Brittney adds. “It’s incredibly fulfilling to know that our work makes a difference.”



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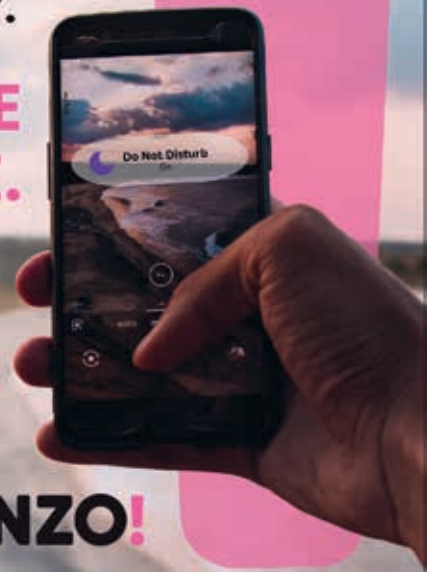
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# CAMMY THEURER MCCOMB

## LEGACY OF LEADING RESULTS

**Cammy Theurer McComb's journey from a young girl working auctions with her father to becoming the Broker/Owner of Theurer Auction/Realty is an ongoing story of dedication and excellence ... continuing a legacy of leading results.**

Taking on her current role in January 2023, Cammy brings a wealth of experience and a deep-rooted passion for her work that spans decades.

### A WAY OF LIFE

Cammy's story begins on the family farm in 1976, a time when her father, Larry Theurer, decided to attend auction school.

"I was just eight years old when my dad started his journey in auctions," Cammy recalls. "I grew up on the farm, and as soon as he



went to auction school, I was right there with him, clerking and running tickets at auctions."

Her early immersion in the world of auctions laid a strong foundation for her future career. After marrying in 1991, Cammy moved with her husband, John McComb, to various locations due to his military service, including Clarksville, Tennessee, and Fort Benning, Georgia.

When they returned to Wellington in 1996, Cammy seized the opportunity to work alongside her father, officially beginning her career in real estate and auctions.

### MOVING FORWARD

Cammy's career has been marked by significant milestones and contributions to the auction industry. Her father, a former President of the National Auction Association, set a high standard for excellence, one that Cammy has embraced throughout her career.

"I've been involved in several committees over the years," she says. "It's been an incredible journey, witnessing the evolution of auctions from in-person events to the online-only format we use today."

The shift to online auctions in 2017 was a pivotal moment for Theurer Auction/Realty.

"We've transitioned to predominantly online auctions for real estate and personal property,"

Cammy explains. "The change has allowed us to reach a broader audience and streamline the process."

### PASSION FOR THE PROCESS

What Cammy loves most about her work is the process of bringing a project to fruition.

"I enjoy taking a project from the beginning and putting everything

▶▶ celebrating leaders

Photos By Allie Henwood Written By Dave Danielson



together," she says. "For instance, with a land auction, I handle all the details, from gathering information from sellers to navigating the legalities. It's rewarding to see everything come together seamlessly."

Her role involves managing both land and real estate auctions, supported by a dedicated team.



"I have a team that includes a book-keeper and a marketing specialist," Cammy notes. "Together, we ensure that every auction runs smoothly and that our clients receive top-notch service."

**REWARDING LIFE**

Family makes life even more rewarding for Cammy.

Her parents, Sherri and Larry Theurer, are well-known in the auction industry, and her husband, John, has been a supportive partner throughout her career. Their daughter, Hannah, is married to Devin, and they have three

granddaughters, while their other daughter, Carlie, resides in Columbia, South Carolina.

When she's not working, Cammy enjoys reading, spending time on her patio, and visiting with friends.

"I'm an avid reader and love relaxing on our patio," she shares. "I'd also like to take up golf someday. It's something I've always wanted to try."

**COMMUNITY INVOLVEMENT**

Cammy's dedication extends beyond her professional life into her

community. She has been actively involved in various local organizations and initiatives.

"I've been involved with Project Prom and served as President of the Chamber of Commerce," she says. "Economic development in our county is important to me, and I've enjoyed contributing to that cause."

Her commitment to community service reflects her broader values of honesty, fairness, and professionalism.

"I'm passionate about what I do and strive to treat everyone fairly," Cammy says. "Integrity and a friendly approach are central to my work."

**HELPING THE NEXT GENERATION**

As a seasoned professional in the auction and real estate fields, Cammy has valuable advice for those looking to enter the industry.

"I'm a big advocate for auctions and believe that having support from others in the business is crucial," she says. "It's important to build a strong network and seek guidance from experienced mentors. The support you receive can make a significant difference in your career."

**LOOKING AHEAD**

Cammy Theurer McComb's career is a shining example of how dedication, passion, and a commitment to service can lead to success. Her role as Broker/Owner of Theurer Auction/Realty is the culmination of years of hard work and a deep-seated love for the auction and real estate industries. In turn, it is certainly a legacy of rewarding results.





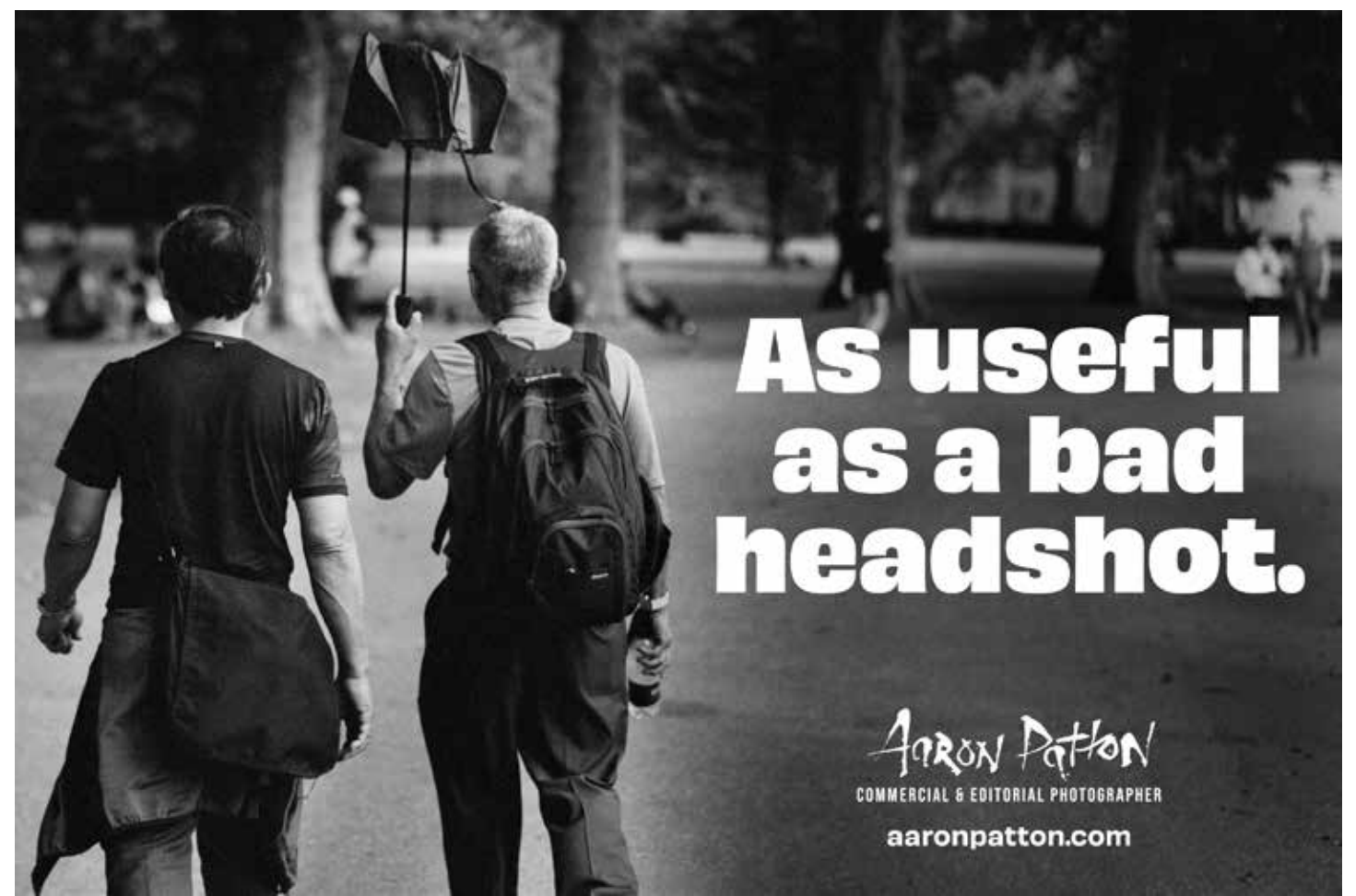
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# JASON HANCOCK

with PILLAR TO POST

## THE HANCOCK TEAM

### A Closer Look at Inspections

As your clients prepare to make their largest purchases with your guidance, it means a lot to have a partner on your side who will help them make an informed decision.

Recently, Jason Hancock (with Pillar to Post—The Hancock Team) sat down to share his thoughts on the business of delivering quality inspections that support the process.

**Q: Could you talk a little bit about the importance of inspections to the overall transaction?**

Jason: I highly recommend inspections. It makes sense so you have an idea about the condition of the place because it is the biggest investment a person may make and it's wise to have a good idea about it before you move in.

There are a lot of investors who will forego an inspection because they think they will be going through and rehabbing. But there are times when they skip the inspection, they get into

the home and surprises pop up. In turn, their updates can end up being more expensive than they planned.

**Q: What are you seeing in terms of inspection services that should be considered that may not normally be part of what people think about?**

I recommend termite, radon and sewer scope inspections. With the older homes on the market, sewer lines are usually the last things that are looked at, but they can be very expensive to repair or replace ... between \$10,000 and \$20,000. That's vital since those plumbing lines are obviously used on a daily basis. Clay tile, which are prone to root intrusion and breakage, are often known to collapse.

**Q: Could you talk about what your experience has been with mold testing that you provide? How important is mold testing?**

Identifying and remediating mold is very important for the health of those who will be living in the home. The first

step I take is three to four air samples throughout the home. It tells me the level of mold spores, which species it is and what issues it can cause. From there, we start looking to see where the higher levels are. That could lead to windows or a lot of plants that are watered a lot. When you water a plant, there are certain types of mold spores that can grow ... wallpaper or window sills can be an issue, as well. Additionally, if you have any plumbing leaks you can have mold growth. It's also good to have your air ducts cleaned and to remember to change your furnace filter.

For more information, contact Jason Hancock at [www.pillartopost.com/jasonhancock](http://www.pillartopost.com/jasonhancock). You can call him at 316-570-1444, or email him at [hancockteam@pillartopost.com](mailto:hancockteam@pillartopost.com).



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# Tiffany

► rising star

# Voran

Photos By  
Allie Henwood  
Written By  
Dave Danielson



## MAKING YOUR DESTINY

**There's no doubt that each of us has the ability to create our own path and reach the goals we have for ourselves.**

Tiffany Voran represents that ideal through her work each day. As a REALTOR® with JP Weigand & Sons, Tiffany makes dreams come true for herself and those she serves.

### A JOURNEY ROOTED IN COMMUNITY

Tiffany Voran's roots run deep in Kansas. Born in Kansas City, Missouri, and raised in Wichita, she has always been connected to the community she serves.

Her career path before real estate was diverse, spanning nine years in banking, followed by nearly two decades in manufacturing accounting, office management and sales. It was this rich blend of experience that prepared her for her next big leap.

"After years of working in various fields, I realized that I wanted more control over my schedule and earnings, and I wanted to build lasting relationships," Tiffany says. "Real estate offered me the perfect blend of financial opportunity and personal connection."

### OPENING A NEW DOOR

Tiffany transitioned into real estate in July 2020, joining Stremel & Associates at JP Weigand. Her initial year with Scott and Julie Stremel was instrumental in her professional growth.

"It was a fantastic learning experience, and I'm grateful for the guidance I received," Tiffany reflects.

"However, I soon realized I wanted to carve out my own path and build my own brand, so I decided to go independent."

Today, Tiffany operates independently at JP Weigand & Sons, Inc., handling both buyers and sellers. Her dedication and commitment to her clients are evident in her impressive achievements, including earning a spot in the Top 300 Real Producers in 2022 and the Top 200 in 2023. With a career volume of nearly \$25 million and over \$6 million in sales last year alone, Tiffany's hard work and determination have clearly paid off.



“  
Always put  
yourself in your  
clients’ shoes,  
continue learning,  
and stay humble.  
”



#### LEADING FORWARD

Starting a new career later in life can be daunting, and Tiffany faced her share of fears and uncertainties. “Taking the leap into real estate was intimidating,” she admits. “I worried about failing, but my husband, TJ, was my biggest cheerleader. He encouraged me to take the risk and assured me that even if it didn’t work out, at least I had tried.”

Tiffany’s resilience and determination helped her overcome these challenges.

“Many people are afraid to make a career change, but I’ve learned that doing something you love is worth the risk,” she says. “Spending more time doing what you enjoy, especially if you’re unhappy in your current job, is invaluable.”

#### PASSION AND PURPOSE

What drives Tiffany today is her unwavering commitment to personal growth and client satisfaction.

“Real estate is always evolving, and I’m passionate about staying focused, continually learning, and working hard,” she explains. “I want to be a role model for my kids, showing them that with dedication and effort, anything is possible.”

The relationships she’s built with clients have been one of the most rewarding aspects of her career.

“When a past client refers me to a friend or family member, it’s the highest compliment I can receive,” Tiffany says. “It means they had a positive experience and trust me enough to recommend me to others.”

#### LOOKING AHEAD

Tiffany’s vision for the future is clear.

“Real estate offers me the flexibility to balance work and family life, and I can’t imagine retiring anytime soon,” she says with a smile. “I’m excited about the opportunity to continue growing my business and helping more clients achieve their real estate goals.”

Community involvement remains important to Tiffany. She has volunteered with Habitat for Humanity and the Lord’s Diner, and served on the community involvement committee with RSCK.

“Being active in the community is something I deeply value,” she notes. “I get immense joy from giving back and plan to increase my involvement in the coming year.”

#### FAMILY REWARDS

Tiffany’s family is a central part of her life. She and her husband, TJ, celebrate 30 years of marriage this year. TJ works as the Director of Sales and Marketing for B&B Airparts. Their son, Logan, recently married his high school sweetheart, Kylee, and they have two grand dogs, Stevie and Demi. Their daughter, Cali, who just started high school, is an avid soccer player.

The Voran family enjoys spending time together, whether it’s through board games, traveling, or relaxing by the pool.

Tiffany’s hobbies include traveling, boating, and watching her daughter play soccer. “I love spending time with family and friends,” she says. “It’s important to have a balance between work and personal life.”

#### DEFINING SUCCESS

For Tiffany, success is more than just financial achievements. “Success is about setting and reaching goals, no matter how big or small,” she explains. “It’s about working hard and believing in yourself, even when things get tough.”

Tiffany’s advice for aspiring real estate professionals is simple yet profound.

“Always put yourself in your clients’ shoes, continue learning, and stay humble,” she advises. “Don’t give up, even when faced with challenges. Success comes from perseverance and dedication.”





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Photos By Aaron Patton  
Written By Dave Danielson



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# AMERICAN MOVERS

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Jon Garrelts, the President and Owner, has built his company from the ground up with a commitment to treating every move with the utmost care and professionalism.

#### GETTING STARTED

Jon established American Movers in 2003 by bringing a wealth of experience to the business.

“I had been in the moving industry for a while before starting my own company,” Jon recalls. “I was managing a moving company and also had a background in the furniture business through my family’s store.”

Starting with a 16-foot truck, Jon quickly recognized the need for more resources. Within the first year, he upgraded to a larger truck and has since expanded the fleet to include nine trucks and several pickups.

Today, American Movers is a thriving success with a dedicated team of 20 full-time employees.

#### DEDICATED DRIVE

Jon’s day begins early, with quiet time to prepare estimates and engage in a Bible study with his team.

“I’m an early riser,” he explains. “I like to get a head start on the day and connect with my team before we get busy.”

The morning routine includes a safety meeting and a review of the day's schedule.

"There are a lot of moving parts to ensure that everyone is occupied and that customers are well taken care of," Jon says.

His goal is to ensure a smooth experience for every customer, tackling any challenges that arise and solving them effectively.

#### HIGH STANDARDS

At the core of American Movers' philosophy is a commitment to providing an extraordinary level of service.

"I started this company with the goal of delivering a high level of service and treating every customer the way I would like to be treated," Jon shares. "We have high expectations for our team and strive for perfection in every job."

The company's dedication to professionalism is reflected in the feedback they receive. Clients appreciate not only the efficiency of the move but also the friendly and approachable nature of the staff.

"Our team is not just moving things from point A to point B," Jon says. "We're here to provide an enjoyable experience, with a culture of camaraderie and positive energy."



#### A COMPREHENSIVE MOVING SOLUTION

American Movers is not just about relocating household goods. The company offers a wide range of services, including the moving of specialty items such as gun safes, pianos, and grandfather clocks. Whether it's a local move or a long-distance relocation, American Movers is equipped to handle residential, business, office, and even school moves. Recently, they completed a project for the TSA, moving equipment to the airport.

"We handle all kinds of moves," Jon explains. "From homes to businesses, we're prepared to tackle any challenge. We also give a lot of credit to God for guiding us through many challenges. I'm not the same person I

was years ago, and I'm grateful for the amazing team I have."

#### FAMILY FOUNDATION

Outside of work, Jon treasures time with his family and community involvement. He has been married to his wife, Leslie, for 17 years, and they have two children: Cameron, 15, and Kylie, 13.

"We're actively involved with our church and support our kids in their sports activities," Jon says.

He also enjoys fishing and traveling with his family, cherishing these moments of relaxation and connection.

#### COMMITMENT TO EXCELLENCE

American Movers is defined by its friendly and dependable service. "We wrap and protect items and homes with care," Jon emphasizes. "Our team takes time to pad and secure everything properly. I run a tight ship and expect excellence from everyone. I want each customer to receive amazing service and feel confident in their move."

Jon's approach to moving goes beyond just transporting belongings; it's about providing a seamless and positive experience.

"Our goal is to make every move as smooth as possible and to exceed our customers' expectations," he says. "We're proud of the dependable and solid team we've built and the excellent service we offer."

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▶▶ REALTOR® to watch

POHLMAN

## SCORING WINS DAY BY DAY

Photos By Aaron Patton Written By Dave Danielson

DYLAN POHLMAN ISN'T ONE TO BRAG. HE DIDN'T HAVE TO. AS PEOPLE WHO SAW HIM PLAY REMEMBER, HE LET HIS ACTIONS SPEAK FOR HIM ON THE FOOTBALL FIELD. AND HE DID IT IN A BIG WAY.



Today, as REALTOR® with Elite Real Estate Experts, Dylan continues creating wins for his clients in the region.

### THROUGH THE UPRIGHTS

Dylan's career path began in education, where he served as a physical education and health teacher in Burton, Kansas.

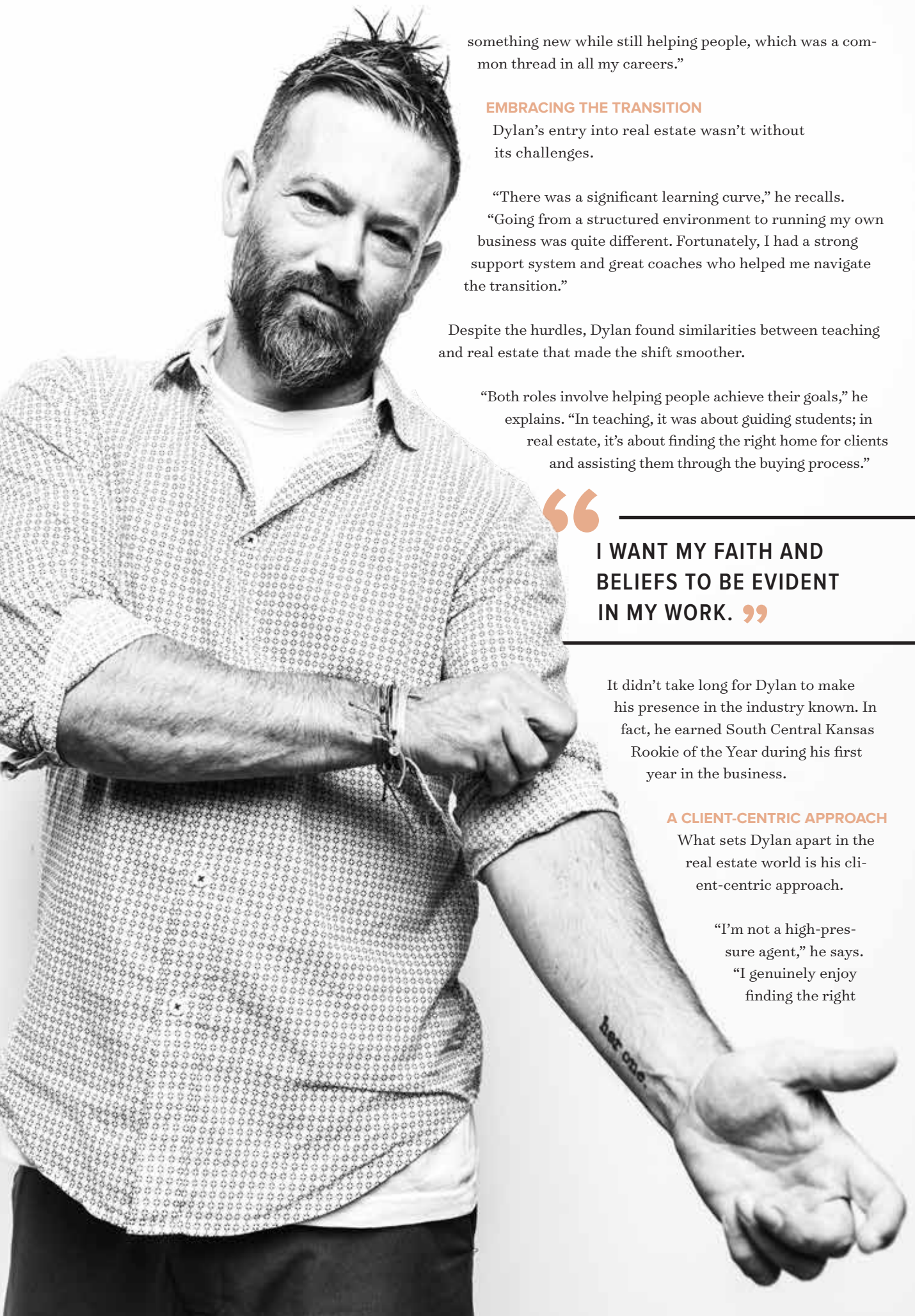
His passion for sports extended beyond the classroom as he played arena football for over a decade.

"I had a 12-year career as a kicker in the Arena Football League," Dylan shares. "I played for several teams, including OKC, Corpus Christi, Little Rock, and Wichita. I even had an NFL tryout.

His high level of excellence in the sport also earned Dylan a place in the Indoor Football Hall of Fame.

As his family grew, Dylan saw an opportunity to shift gears and venture into real estate.

"The transition from football and teaching to real estate was a big leap," he admits. "But it was a chance to create



something new while still helping people, which was a common thread in all my careers.”

#### EMBRACING THE TRANSITION

Dylan’s entry into real estate wasn’t without its challenges.

“There was a significant learning curve,” he recalls.

“Going from a structured environment to running my own business was quite different. Fortunately, I had a strong support system and great coaches who helped me navigate the transition.”

Despite the hurdles, Dylan found similarities between teaching and real estate that made the shift smoother.

“Both roles involve helping people achieve their goals,” he explains. “In teaching, it was about guiding students; in real estate, it’s about finding the right home for clients and assisting them through the buying process.”

“

**I WANT MY FAITH AND BELIEFS TO BE EVIDENT IN MY WORK. ”**

It didn’t take long for Dylan to make his presence in the industry known. In fact, he earned South Central Kansas Rookie of the Year during his first year in the business.

#### A CLIENT-CENTRIC APPROACH

What sets Dylan apart in the real estate world is his client-centric approach.

“I’m not a high-pressure agent,” he says.

“I genuinely enjoy finding the right



“We are a big faith-based family,” Dylan shares. “Being involved with our church and coaching our kids in sports, especially soccer, are integral parts of our lives.”

Dylan’s dedication to his family and community is not just about spending time together but also about instilling values and giving back.

“Our church plays a significant role in our lives, and we feel very blessed to be part of such a supportive community,” he says.

#### THE IMPORTANCE OF MENTORSHIP

For those considering a career in real estate, Dylan emphasizes the value of having a support system and a mentor.

“It’s crucial to have someone who can guide you and provide education and support,” he advises. “Even after years in the business, you’ll still have questions. A good mentor can make a huge difference.”

Dylan’s own journey has been shaped by the guidance he received from others, and he stresses the importance of giving back by mentoring new agents.

“Having a mentor helped me significantly, and I believe in paying it forward by offering support to others in the industry,” he explains.

#### INTEGRITY AND GENUINE CARE

One of Dylan’s core values is integrity.

“I want my faith and beliefs to be evident in my work,” he says. “It’s important to me that my clients know I genuinely care about them and their needs.”

His commitment to integrity and personal connection is reflected in the way he approaches his work, always striving to put his clients’ best interests first.

Dylan’s focus on delivering exceptional service and maintaining strong ethical standards has earned him respect and trust in the real estate community. “I want my clients to see that I’m not just here to close a deal; I’m here to support them and ensure they have the best experience possible,” he adds.

Congratulations to Dylan Pohlman for his dedicated approach and follow-through that help those around him win day by day.

house for my clients and helping them achieve their dreams. Seeing my friends and clients reach their goals is incredibly rewarding.”

Dylan’s dedication to his clients is evident in his commitment to understanding their needs and preferences.

“Whether it’s providing a solution or finding a dream home, I aim to make the process as smooth and enjoyable as possible,” he points out.

His approach reflects a deep-rooted desire to ensure that his clients feel valued and supported throughout their real estate journey.

#### A LIFE OF FAITH AND FAMILY

Outside of his professional life, Dylan is deeply committed to his family and faith. He and his wife are proud parents of six children, and their faith is a central aspect of their lives.



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