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## CELEBRATING 7 YEARS!

▼  
publisher's note

The last seven years of growing the *Chicago Real Producers* platform have been both exhilarating and exhausting. It's hard to believe we produced our 84th issue of *Chicago Real Producers* this month. People say the number seven is considered lucky for numerous reasons: there are seven days in a week, God rested on the seventh day, there are seven continents, seven wonders of the world, and even the dots on the opposite sides of a die add up to seven.

Are we lucky to have made it this long? I think it's a combination of divine allowance and grit. Emily and I have an amazing group of proactive team members around us who contribute a significant percentage of the heavy lifting. We hope you can join us as we gear up to celebrate at Flight Club on October 22nd! Details and the registration link can be found on page 12.



**Andy Burton**  
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# Cindi Sodolski

» cover story

By Chris Menezes  
Photos by Caleb Pickman



Cindi with her family.

## UNSTOPPABLE GRIT AND HEART

**Cindi Sodolski can't be stopped. Since her first feature in *Chicago Real Producers* back in June 2019, Cindi has continued her upward trajectory, achieving remarkable success while maintaining a personal touch that sets her apart. Her momentum certainly hasn't waned, and her success is just another example of how she approaches everything in life: with fierce passion, grit, and heart.**

Cindi catapulted into her real estate career in 2012. Although she caught the Chicago market on a near-perfect upswing, she was amply prepared from her years of community service. While her four kids—triplets, and a son who was diagnosed on the autism spectrum and with severe food allergies in his early years—were in school, Cindi worked with countless fundraising efforts, raising money for sports,

schools, and charities. She also became a voice for the voiceless, spearheading inclusion and allergy committees to help children with special needs and life-threatening food allergies.

"I was working full-time to help others, and I simply transitioned that same concept to selling homes—helping people for the greater good and enjoying it immensely," Cindi explains.

Cindi's efforts to help people started well before she ever had kids. She has a long and diverse medical background as a registered radiological technologist, registered diagnostic medical sonographer, registered vascular technologist, and registered diagnostic cardiac sonographer. Cindi was a "Jill-of-all-trades," teaching, demonstrating ultrasound equipment, giving talks at large seminars, and working with high-profile physicians.

The incredible work ethic and professional acumen Cindi possesses were deeply instilled in her by her family as she was growing up in Youngstown, Ohio, a small steel town.

"Youngstown is a gritty kind of town, and I always say, 'You can take me out of Ohio, but you can't take the Ohio out of me,'" Cindi asserts.

Cindi spent her early life performing in cheerleading and dance, and running neighborhood carnivals in the backyard. While growing up, she looked up to her mom and grandma in particular. "Neither went to college, but they were the most honest, hardworking, and funniest people around, and they always tried to help people. There are many successful people out there making a lot of money, but if you aren't a good person, then success doesn't even matter," she states.

Among her notable achievements: Cindi was one of only three people accepted into her college program out of hundreds of applicants; she was one of the youngest people in the US to complete her boards (X-ray, ultrasound, neurosonology, vascular, and cardiology), as well as one of only twenty people to obtain so many certifications; and when she got her sales job out of college, she was the youngest person hired in her position.

Such a high achiever can't be stopped. So when Cindi found herself in her mid-forties with her children getting closer to attending high-cost colleges, she felt the pull to start a new career. As it happened, she and her husband had recently purchased a new-construction home in North Center, and she became intrigued by the whole process and the real estate industry.

Transitioning into real estate, Cindi leveraged her extensive background and deep-seated work ethic to quickly make a mark. Today, she runs a small, personal real estate business, ensuring her clients receive the highest level of service. “All teams and agents run their businesses differently. It is the era of big teams and lots of support. But I have chosen to run a small, personal business, where I show up to everything,” she explains.

Cindi’s husband, Steve, joined the team, bringing his MBA from Vanderbilt University and extensive experience in finance and sales to the table. His transition from the capital markets to real estate was seamless, and his role allows him to support Cindi and enhance their business while organically turning it into a family business.



Cindi with her team: Steve Sodolski and Lily Machmouchi.



Lily Machmouchi, the team’s operations manager, adds another layer of strength with her technological proficiency and organizational skills, overseeing transactions from start to finish and managing all marketing. Described by Cindi as “a great sounding board,” Lily has become like family and embodies the team’s ethos of support and excellence.

Cindi’s business thrives on referrals and repeat clients, a testament to the trust and respect she has earned over the years. This success is underpinned by her unwavering dedication to putting clients’ interests first, a philosophy that has guided her career from the beginning.

Looking to the future, Cindi envisions continuing to grow her business while maintaining the

personal touch that has become her hallmark. “With my national connections through Compass and other networking groups, I can assist clients all over the country and the world, for that matter. There is no box that I need to fit into or be encompassed by. I can go anywhere and be successful using the same concepts I have applied to my business here in Chicago,” she reflects.

Balancing a demanding career with family life, Cindi finds joy in simple pleasures like traveling, playing games, exercising (Pilates and yoga), and trying new restaurants. Her goldendoodle, Archie, adds to the warmth and happiness that define the family’s home life.

For Cindi, success means more than professional achievements. It’s about inspiring others, supporting her family, and making a positive impact in the world.

“Inspire people, do good in the world, and love what you do,” she says.

“INSPIRE PEOPLE, DO GOOD IN THE WORLD, AND LOVE WHAT YOU DO.”



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» on the rise

By Chris Menezes  
Photos by Caleb Pickman

# Jen Vest

## DESIGNING THE LIFE SHE WANTS

Jen Vest's energy and enthusiasm for life and real estate are contagious. As the co-founder of the Two Door Group at Compass, Jen has built a reputation for creating exceptional client experiences and fostering a team culture that thrives on collaboration and excellence. Her adventurous spirit and passion for entrepreneurialism have guided her path from the very beginning.

"As a kid, my two favorite things were entertaining people and dreaming up business ideas. When I was about ten, I started producing this summer party and show where my friends and I would entertain our parents," she recalls.

Jen attended Boston University, a move that cemented her future as a "city girl." During her time at BU, Jen studied abroad in London, and it had a profound impact on her. After graduating, she moved back to London to work full-time at the marketing agency where she had interned, but when her work visa was denied, she was forced to leave the UK.

"I remember my manager asked me, 'Where are you going to move to next?' and I blurted out, 'I guess New York.' It was the first time I'd even thought about New York City!" Jen says, laughing.

She quickly found her footing in NYC, working for a boutique marketing and branding agency. She managed accounts for major brands, but her favorite projects helped launch entrepreneurial startup brands. "Those were the best [projects] because you really got to become part of the journey and build something together from the ground up," she shares.

Jen's interest in real estate was sparked by a frustrating apartment hunting experience in Brooklyn in 2009. Taking charge of the search, she created detailed spreadsheets and relentlessly contacted listings, ultimately securing an incredible apartment despite minimal help from the landlord's broker, who still charged a hefty fee. "I remember thinking, 'Man, I could do this so much better,'" she recalls.



By 2013, Jen was ready for a change. A friend offered her a sublet in Chicago's Hyde Park neighborhood, providing the perfect opportunity to explore a new city. Jen took it. She got a great job with a great marketing agency, but the grueling hours made her wonder about building a business in real estate.

Fate intervened in 2016 when that agency was acquired by another company. The disruption gave Jen all the push she needed.

She began her real estate career as a solo agent at Baird & Warner in April 2017. It was there that she met Adele Lang. Jen and Adele quickly became friends, bonding over their shared love of travel, real estate, and business-building. As they got to know each other, a remarkable coincidence emerged: they discovered that they had both lived on Crondall Street, set within London's Islington neighborhood, at the same time in 2007, unknowingly residing just two doors apart. This serendipitous connection later inspired the name "Two Door Group," which symbolizes their unexpected meeting and the new opportunities they want to create for their clients.

Jen and Adele joined Compass and officially launched Two Door Group in 2018. Their goal was to build a client-focused real estate team that emphasized superior customer experiences and deep industry knowledge. Since then, the team has earned a reputation for its knowledge, resourcefulness, and genuine connections. They have grown in production and



size annually and have been recognized with numerous awards and accolades. Jen has even hosted segments on episodes of *Selling Chicago*, a national TV show, on American Dream TV from 2022–2024.<sup>1</sup> Today, the Two Door Group team consists of six agents and two support staff, as well as external partners.

Jen and Adele continually obsess over refining their team’s systems and expanding their range of services, areas served, and languages spoken. “Our scale allows us to serve more client referrals,” Jen explains. “We’re helping our team agents reach new heights, we’re creating employment opportunities, and we’re building a team culture that we’re really proud of.”

Although Jen and Adele share a passion for construction and renovation, Jen shares, “What excites us most as team leads is the consistent, relentless pursuit of betterment.” Their core belief is that as entrepreneurs, they get to design and build the life they want, and they get to help their clients achieve their lifestyle dreams



Jen with Adele Lang.



and financial goals in that same way.

In line with the intention of creating the life they want, Jen says, “We’re always looking to see how our professional goals fit into our personal goals and passions, versus taking what personal life is leftover after work demands. Happiness comes from challenging yourself, constantly learning, and being purposeful about what recharges and excites you.”

<sup>1</sup> See clips at <https://twodoorgroup.com/american-dream-tv/>.

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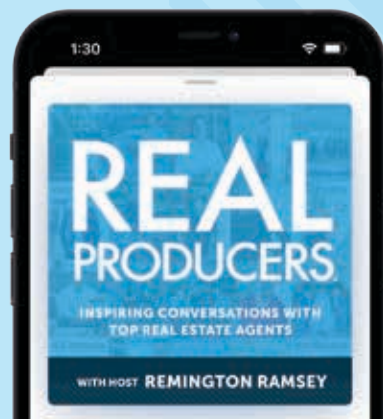
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▶ agent feature

By Lauren Young  
Photos by Caleb Pickman

# SARITA SCHEPPEEREL

THE  
ART OF  
BEING A  
REALTOR®



**“I’ve had so many lives,” says Sarita Schepereel, real estate broker and team lead for the Straight Up Sarita Sells Team at GC Realty & Development, and Houston, Texas, native.**

“My background is in opera and musical theatre, and I moved to Chicago in 2008 to perform.” Sarita’s first job in Chicago was at Second City, and she soon added stand-up and improv to her repertoire as a working artist. “Then, by the grace of God, I landed a job at the University of Chicago Booth School of Business which changed my life,” she shares.

While working at Chicago Booth, Sarita could audit classes for free. Her first course involved learning negotiation skills through mock bargaining scenarios. During these lessons, she discovered a natural knack she didn’t know she had.

“Turns out I am really good at negotiating,” says Sarita. “My class was filled with C-level executives who were afraid to try things, afraid to role-play these mock scenarios. I thought of it as acting, and I was one of the best in the class.”

Sarita’s aptitude for negotiating—clearly a skill that would be valued in her future real estate career—and success in class brought her joy, especially because she had struggled academically for most of her life due to a learning disability.

“I wasn’t diagnosed with dyslexia until fourth grade,” Sarita explains. “I didn’t really learn to read until fifth grade.

[The situation of having to catch up] instilled a good work ethic in me, but it also put a chip on my shoulder—the feeling that I have something to prove.”

Sarita enjoying nature on a beautiful hike.



In 2016, inspired by a friend in NYC who had transitioned from performing to real estate, Sarita decided to take the leap herself.

“This was the first career I found that took most of my skills and put them into one job,” she says. “My years of improv helped me assess and adapt to the unexpected, and promoting the shows gave me marketing experience that I still use. Providing customer service at retail jobs, my sales job at Chicago Booth, the discipline from my opera training, and the knowledge I gained during a stint at a roofing company while in college all worked together and helped turn me into the agent that I am today.”

However, the transition wasn’t without its challenges. Not being from Chicago and lacking a local network who were in the position to buy and sell—most of her friends then were aspiring creatives like herself and without the financial means to buy homes—Sarita had to build her client base from the ground up. Joining a real estate team helped initially, but it was Sarita’s internal drive, determination, and that chip on her shoulder that ultimately led her to success.



“I’m passionate about breaking down the barriers around discussing wealth and money,” Sarita says. “As long as it remains a faux pas, people who could grow their own wealth will be left with less financial security.”

“I talk about investing all day with my clients,” she adds. “House hacking doesn’t mean you will get to live for free most of the time, but it will help you build equity much faster than buying a condo.”



“I’M PASSIONATE ABOUT BREAKING DOWN THE BARRIERS AROUND DISCUSSING WEALTH AND MONEY.”

For the past three years, Sarita has hosted meetups for investors and house hackers, helping them plan their financial futures and learn how to be responsible landlords. A house hacker herself, Sarita has learned a lot from her clients’ successes and mistakes, as well as her own, which allows her to pass on even more detailed information to clients who wish to follow the same path.

Sarita’s real estate team, the Straight Up Sarita Sells Team, includes Megan Osberger, the lead buyer’s agent, known for her expertise in investment goals; and Erik Swanson, an avid investor and developer. Together, they have built a successful firm known for its focus on multi-family properties and commitment to client education. Looking to the future, Sarita sees herself expanding the team’s reach and helping clients add out-of-state investments to their portfolios.

“I love my career. I can see myself doing this forever,” says Sarita. “Whole extended families have brought me into their circles and trusted me to help their children find their first homes.”

“We wear many hats as REALTORS® between having to do marketing, sales, education, and financial analysis,” says Sarita. “Once I understood what it was to be an agent, I knew I had all the skills needed to be successful. And I couldn’t afford to fail. That ‘make-or-break’ moment really pushed me to persevere.”

Sarita’s passion for helping clients build wealth through real estate became a driving force, too. Her approach involves educating her clients about realistic investment opportunities and debunking common myths. Beyond buying and selling homes—the bread and butter of most agents—Sarita’s passion for investing and house hacking sets her apart.

Sarita at a trunk or treat where her team themed their car after The Wizard of Oz. They won best trunk last year!



In her downtime, Sarita enjoys a variety of activities that keep her grounded and connected to the community. She plays on a recreational volleyball team, goes rock climbing regularly, and remains passionate about performance.

“I’m still very enthusiastic about theatre. I buy season tickets so that I can keep up with the new shows,” she adds.

Sarita’s journey from working artist to REALTOR® has been marked by resilience, creativity, and a deep commitment to helping others succeed. Her story is an inspiration to anyone looking to turn their diverse skills into a fulfilling career.

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# Jenni Gordon

## A WORK OF ART IN REAL ESTATE

### ► agent feature

By Chris Menezes  
Photos by Sonya Martin

**With a profound love for Chicago, Jenni Gordon blends her passion for real estate with an eclectic love for art and an adventurous spirit, shaped by extensive travel and a voracious appetite for new experiences. Her career is more than just a profession, it's a continuation of her life's story, deeply rooted in the rich cultural tapestry of her hometown.**

For Jenni, the concept of home has always been intertwined with love. Her early years in Chicago's Lakeview neighborhood as a "scrappy tomboy" were framed by a vibrant family life, a love for sports, and a penchant for costume parties and getting people out of their comfort zones.

"Growing up was filled with an abundance of family, friends, and love," Jenni fondly recalls. "We spent hours playing board games, rescuing worms after heavy rains, and enjoying the simple joys of childhood like hopscotch on the street, apple picking, and catching fireflies on hot summer nights."

Jenni's journey first led her to the University of Wisconsin, where she graduated early with a degree in art history, a field that captivated her imagination and honed her eye for detail. Like for many in the art world, the allure of New York City beckoned her after graduation. In "the city that never sleeps," Jenni became a gallery director, immersed herself in the art scene, and met her husband, Scott.

"Our first apartment was a converted storefront with bars on the windows and some unwelcome mice," she recalls with a chuckle. "I attended the Sotheby's Institute of Art program in Fine and Decorative Arts and worked at two other galleries before we moved back to Chicago."

Returning to Chicago marked a new chapter in Jenni's life. She and Scott settled into a cozy coach house, then a suburban home as their family grew. She worked for Sotheby's auction house for nine years, where she honed her skills in selling high-value items and delivering luxury services.

It was in 1998, when looking for their first home in Evanston, that Jenni was first turned onto real estate. "Our REALTOR® commented that I would be good at this. That struck a chord with me. I jumped in and never looked back," Jenni shares.

Jenni hit the ground running in real estate, becoming Rookie of the Year at her office. Leveraging her connections and experiences as a parent of two children, she connected with others in similar stages of life and focused on delivering an exceptional client experience. Over time, her business has shifted more toward listings, naturally drawing on her extensive experience in the fine and decorative arts, and keen eye for detail, design, and staging.



With over two decades of experience in Chicago's real estate market, Jenni possesses a profound understanding of its dynamics and nuances. She guides her clients through the complexities of buying and selling, providing expert advice on everything from pricing strategies to negotiation tactics. Her knowledge of Chicago's neighborhoods is particularly valuable, enabling her to offer insights into local amenities, schools, and market trends.

"On a personal level, I prioritize building genuine relationships, treating each client with undivided attention, and ensuring a seamless transaction," Jenni emphasizes. "Success is measured by the joy of guiding clients through life's transitions and milestones, vs. closed deals, and by maintaining connections."

Jenni's plan for the future is simple: stay the course and continue delivering exceptional service. Outside of work, she cherishes time spent with family and friends. With a love for experiencing everything Chicago has to offer as well as traveling—having visited six continents—she is always planning the next adventure or party. She even combined her love of travel and cooking and self-published a cookbook during the pandemic.



Jenni's passion for art continues to play a significant role in her life. She has volunteered at the Sundance Film Festival for the last seven years, has served as president of the Society for Contemporary Art at the Art Institute of Chicago and now serves on the Art Institute's Committee for Modern and Contemporary Art, and she remains an active art collector involved in the museum world.

Jenni's life and career are a testament to her love for Chicago, her passion for beauty and expression, and bringing that all together to help others through real estate. Her story is not just one of selling homes, but of creating spaces where life's stories can unfold—a mission that continues to drive her each day.



**ON A PERSONAL LEVEL, I PRIORITIZE BUILDING GENUINE RELATIONSHIPS, TREATING EACH CLIENT WITH UNDIVIDED ATTENTION, AND ENSURING A SEAMLESS TRANSACTION.**



When it comes down to it, Jenni loves connecting with people, whether across a table of delicious food in a Chicago restaurant, in a high-intensity workout class, the book club she's been with for over thirty years, through fine art or theatre, or through hosting and planning events.

Jenni's passion for art continues to play a significant role

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# LISA J. SAUL WITH FORDE & O'MEARA LLP

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**Navigating the complexities of today's real estate market can be confusing, even daunting, for many. Fortunately, Lisa J. Saul, partner and chair of the Real Estate Group at Forde & O'Meara LLP, brings a wealth of knowledge, experience, and leadership to the table, offering invaluable insights for both REALTORS® and clients alike.**

With a natural ability to build personal relationships, foster open communication, and leverage the strengths of her team, Lisa has become a go-to for those seeking guidance in an ever-evolving industry. And with the rapid changes of late, that number is increasing. As Lisa notes:

“Things are increasingly becoming more electronic and tech-based with many lenders utilizing e-signing, so I get a lot more lending questions earlier on in the process than I used to. Email is our best friend and worst enemy, and, with that, it's important for me to provide quick answers and responses, so we function 24/7.”

Understanding the pressing challenges clients face in today's market is key to Lisa's strategy. With the fast-paced nature of residential real estate, timely communication and clear guidance

are paramount. “It's important to get on the phone with clients,” Lisa emphasizes. “We try to explain to clients upfront what to expect from the process, what the various time frames are, and let them know about pertinent dates ahead of time so they have a better understanding of the transaction process and are prepared for both the lulls and the chaos.”

This personal touch helps clients make informed decisions quickly, reduces their stress, and enhances their overall experience, which is why so many of her clients return for future business. It's a detail Lisa notes with pride: “The most important thing I preach to my team is we want every client to feel like they are the only client,” she explains.

Emphasizing the collective effort of her success, Lisa says she couldn't do what she does without her outstanding team. Each member plays a crucial role. Lisa's team works in harmony to ensure clients receive top-notch service.

“Everyone knows what is going on across the business,” Lisa asserts. “So, if a team member receives a call about any part of a file, whether they are working on it or not, they will be able to answer or get back to the client immediately.”

Team members Chris Tateo and Jennifer Allen bring legal acumen and dedication to the team, ensuring every case is handled with the utmost professionalism. Jena Annis, the senior paralegal, is a cornerstone of the team's operations, meticulously managing every detail. Julio Rodriguez, the office manager, keeps the office running smoothly with his exceptional organizational skills. Finally, Kay Brubaker, described as the “ringleader,” plays a pivotal role in coordinating the team's efforts, ensuring everything runs seamlessly.



Lisa emphasizes the importance of staying informed about market trends and changes in regulations. Her team holds bi-monthly meetings to discuss current trends and address any questions, ensuring they are always up-to-date. For instance, the changes in buyer representation agreements and lender requirements are hot topics that Lisa and her team continuously monitor and discuss.

Lisa's collaborative style extends to her work with REALTORS®. She makes herself readily available to

assist with contract reviews, lending advice, and addressing any concerns that may arise before and during the transaction process. This proactive support ensures smoother transactions and more informed decisions, benefiting both REALTORS® and their clients.

Outside of her professional achievements, Lisa is deeply family-oriented. Her two sons, Jonah and Max, are now in high school, and she treasures the time spent with them. With a shared love of history, country music, and traveling, the family

enjoys going to concerts and visiting historical locations. Just this past year, they attended the eightieth anniversary of the D-Day invasion in Normandy. Lisa is also a voracious reader of non-fiction, and has recently found inspiration in Jonah's love of basketball.

"I often joke with him that I equate his love of basketball to my love of real estate, and that we are both pursuing it [that love] the best we can," she says.

Lisa also considers her team and everyone she works with, REALTORS® and clients alike, as extended family. She recalls the ten years she spent in commercial real estate before transitioning into residential real estate and considers herself lucky.

"I love the personal aspect of residential real estate—all the relationships I've made along the way," Lisa shares. "I want every client to come out of the transaction feeling like it was more than just business, but a personal experience where we added a personal touch, so they will feel comfortable to reach out to us with questions down the road."

**To enhance your next transaction with the knowledge, expertise, and personal touch from Lisa and her team, give them a call at 312-641-1441 or visit [www.fordellp.com](http://www.fordellp.com).**

**“ I LOVE THE PERSONAL ASPECT OF RESIDENTIAL REAL ESTATE—ALL THE RELATIONSHIPS I’VE MADE ALONG THE WAY. ”**



# CHRIS ENGELMANN WELCOMES KAYA



“Before, I had made many jokes about a honeymoon baby,”

says Chris, chuckling. “Brittney would say, ‘You better not ruin Costa Rica for me!’ Now we say that I made one too many wise cracks.”

Most of the pregnancy was routine for Brittney. At around the third trimester, however, Brittney’s neurological condition caused her some difficulties.

“We were both fearful of how it might jeopardize the baby’s health,” recalls Chris. “Praise God, Kaya is healthy. Britt had pretty intense fatigue [in the last trimester] and it was a real mental battle for her. Our family and church community were very supportive during this time.”

As the birth got closer, Chris began to consider what other preparations were needed. He had been considering changing brokerages and leaving

an employment model with provided health coverage. Expecting a baby made this move a little more daunting, but considering how it might be more difficult to make a switch later spurred him to act. Chris became a member of Keller Williams ONEChicago at the beginning of the year, and he worked to close deals up till Brittney’s due date.

“A number of my spring clients teased me about closing before May,” recalls Chris. “I reassured them I would still be working. Fortunately, a flurry of activity in the few months prior [to the birth] concluded with closed sales, which left me with a lighter appointment load right as Kaya was born and for about a month after. I couldn’t have timed that if I’d tried.”

On May 26, 2024, Kaya made her appearance, weighing 6 lbs., 4 oz. Though they had a list of several names to choose from, Brittney let Chris make the final call after delivery.

“I actually stumbled onto the name ‘Kaya’ on a church website some clients had mentioned,” says Chris. “It’s a different spelling of the word chaya, the feminine form of the Hebrew word for ‘life.’”

“After one of our baby appointments, we jotted down

every name we liked over breakfast,” he remembers. “Kaya stayed at the top of the list—it was one of the few names we both really liked. When I held Kaya for the first time, I remember barely being able to say her name because I was so choked up.”

Since Kaya’s arrival, it’s taken more coordination and communication between Chris and Brittney for him to keep appointments and serve clients. He’ll catch himself in the nursery longer than

planned, fascinated with seeing little Kaya grow and change, and then he’ll remember he has other dad duties and work to keep up with. Juggling dad life and his still-establishing business has been a welcome challenge Chris looks forward to improving through the rest of this year and beyond.

“I’m excited after this year’s shift to be more entrepreneurial and to focus on cultivating long-term client relationships,” Chris says. “It’s fun to have a challenge beyond the everyday brokering

of deals where I have gained a lot of experience. With that, I’m trying to stay anchored and just ask which clients most need my help right now.”

Chris enthusiastically embraces and feels energized his new mix of responsibilities, despite the normal, accompanying anxieties and uncertainties.

“Having a baby, especially for the first time, is a big, scary process filled with uncertainty around factors you can’t control or even discover as early as you want to,” he reflects. “The best approach is to take it day by day and week by week. As a person of faith, I recommend going to God in prayer with those anxieties and to also let others support you.”

“It’s easy to subconsciously avoid larger changes because we like to be comfortable,” he adds. “That’s not all bad, but at the same time, don’t be afraid of them. You’ll find what you need to adapt if you don’t try to do it all on your own.”



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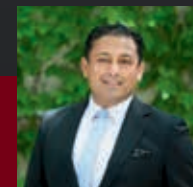
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# TOP 250 STANDINGS

Teams and individuals from January 1, 2024 to August 31, 2024

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Matt	Laricy	143	\$73,826,497	176.5	\$96,247,603	319.5	\$170,074,100
2	Jeffrey	Lowe	74	\$99,392,478	39	\$48,114,000	113	\$147,506,478
3	Emily	Sachs Wong	55	\$73,198,249	38	\$53,376,114	93	\$126,574,363
4	Grigory	Pekarsky	25.5	\$14,955,038	224.5	\$108,991,659	250	\$123,946,696
5	Carrie	McCormick	54.5	\$72,745,250	19.5	\$38,727,547	74	\$111,472,797
6	Alexandre	Stoykov	19.5	\$9,784,755	146	\$68,305,084	165.5	\$78,089,839
7	Leigh	Marcus	73.5	\$52,495,752	33	\$20,662,250	106.5	\$73,158,002
8	Benyamin	Lalez	25	\$12,834,068	109.5	\$50,425,900	134.5	\$63,259,968
9	Timothy	Sheahan	28	\$45,291,938	16.5	\$17,356,835	44.5	\$62,648,773
10	Michael	Horwitz	14	\$11,977,900	71	\$45,399,450	85	\$57,377,350
11	Mark	Icuss	14	\$32,782,888	12.5	\$22,211,945	26.5	\$54,994,833
12	Timothy	Salm	22	\$50,459,500	3	\$4,408,000	25	\$54,867,500
13	Jason	O'Beirne	41	\$40,466,962	14	\$8,112,000	55	\$48,578,962
14	Sophia	Klopas	23	\$17,872,659	32.5	\$26,213,450	55.5	\$44,086,109
15	Chezi	Rafaelli	22	\$24,858,000	13	\$17,036,000	35	\$41,894,000
16	Mario	Greco	46	\$26,303,798	25	\$15,165,000	71	\$41,468,798
17	Brad	Lippitz	24.5	\$23,282,850	25	\$18,099,999	49.5	\$41,382,849
18	Hayley	Westhoff	20.5	\$16,907,250	25.5	\$23,007,000	46	\$39,914,250
19	Jennifer	Ames	12	\$14,137,370	10	\$25,580,000	22	\$39,717,370
20	Daniel	Glick	25.5	\$25,437,900	14.5	\$12,794,500	40	\$38,232,400
21	Katharine	Waddell	23	\$17,101,950	24.5	\$20,897,900	47.5	\$37,999,850
22	Julie	Busby	34	\$23,205,211	19	\$14,345,445	53	\$37,550,656
23	Joanne	Nemerovski	11	\$20,965,000	11	\$16,389,000	22	\$37,354,000
24	Danielle	Dowell	19.5	\$16,529,424	26.5	\$20,745,750	46	\$37,275,174
25	Ryan	Preuett	18	\$20,985,250	13.5	\$15,661,500	31.5	\$36,646,750
26	Debra	Dobbs	16	\$13,077,500	22.5	\$22,291,800	38.5	\$35,369,300
27	Michael	Rosenblum	19	\$23,755,745	6	\$10,625,000	25	\$34,380,745
28	Jill	Silverstein	24	\$17,686,250	18	\$16,590,500	42	\$34,276,750
29	Daniel	Close	15	\$12,198,748	32.5	\$22,025,312	47.5	\$34,224,060
30	William	Goldberg	21.5	\$18,918,900	18.5	\$15,279,015	40	\$34,197,915
31	Nicholaos	Voutsinas	23	\$11,979,000	28	\$21,829,000	51	\$33,808,000
32	Lauren	Mitrick Wood	13.5	\$8,430,600	38.5	\$24,797,085	52	\$33,227,685
33	Owen	Duffy	35.5	\$26,701,202	12	\$6,012,300	47.5	\$32,713,502
34	Sam	Shaffer	10	\$6,158,088	41.5	\$25,861,216	51.5	\$32,019,303

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Melissa	Siegal	23	\$15,184,250	24	\$16,704,375	47	\$31,888,625
36	Susan	Miner	7	\$12,492,500	7	\$19,054,000	14	\$31,546,500
37	Philip	Skowron	11	\$15,675,000	4	\$15,773,256	15	\$31,448,256
38	Nadine	Ferrata	28.5	\$21,390,750	15.5	\$10,053,900	44	\$31,444,650
39	Darrell	Scott	13.5	\$8,231,550	32	\$22,566,225	45.5	\$30,797,775
40	Nancy	Tassone	14	\$29,661,500	1	\$1,000,000	15	\$30,661,500
41	Elias	Masud	24	\$12,500,250	30.5	\$17,629,100	54.5	\$30,129,350
42	Jennifer	Mills	12	\$17,952,800	9.5	\$11,987,620	21.5	\$29,940,420
43	Millie	Rosenbloom	19	\$21,842,535	6	\$8,043,000	25	\$29,885,535
44	Karen	Biazar	23	\$17,391,072	21	\$12,208,300	44	\$29,599,372
45	Layching	Quek	18	\$8,812,500	25	\$20,290,200	43	\$29,102,700
46	Eugene	Fu	9	\$10,364,611	28	\$18,625,650	37	\$28,990,261
47	James	D'Astice	16	\$9,295,500	38.5	\$18,964,050	54.5	\$28,259,550
48	Amanda	McMillan	27.5	\$19,676,500	9	\$8,546,650	36.5	\$28,223,150
49	Leila	Zammatta	14	\$27,849,504	0	\$0	14	\$27,849,504
50	Barbara	O'Connor	16	\$10,790,500	20	\$14,539,950	36	\$25,330,450

**Disclaimer:** Information is pulled directly from the MLS. New construction or numbers not reported to the MLS within the date range listed are omitted. The MLS is not responsible for submitting this data. Some teams may report each agent individually, while others may take credit for the entire team. Chicago Real Producers does not alter or compile this data nor claim responsibility for the stats reported to/by the MLS. Data is based on Chicago proper only and may not match the agent's exact year-to-date volume.

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# TOP 250 STANDINGS

Teams and individuals from January 1, 2024 to August 31, 2024

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Bradley	Brondyke	18.5	\$22,635,566	1	\$2,437,500	19.5	\$25,073,066
52	Kelly	Parker	8	\$5,513,750	26	\$19,392,075	34	\$24,905,825
53	Sam	Jenkins	14	\$19,053,000	5	\$5,546,000	19	\$24,599,000
54	Melanie	Everett	12	\$6,394,950	31	\$17,940,000	43	\$24,334,950
55	Melanie	Giglio	12	\$12,671,250	19	\$11,561,998	31	\$24,233,248
56	Steve	Dombar	5.5	\$2,683,000	31	\$21,177,000	36.5	\$23,860,000
57	Juliana	Yeager	10.5	\$10,077,450	17.5	\$12,838,500	28	\$22,915,950
58	Nicholas	Colagiovanni	15	\$12,809,500	9	\$9,731,325	24	\$22,540,825
59	Kevin	Hinton	9.5	\$4,711,450	32	\$17,756,400	41.5	\$22,467,850
60	Hadley	Rue	20	\$15,134,625	11	\$7,186,900	31	\$22,321,525
61	Linda	Levin	14	\$14,054,995	6	\$8,039,900	20	\$22,094,895
62	Rafay	Qamar	35	\$12,945,499	23.5	\$8,939,334	58.5	\$21,884,833
63	Michael	Maier	28	\$14,440,412	14	\$7,320,250	42	\$21,760,662
64	Karen	Schwartz	14	\$9,371,000	19	\$12,134,220	33	\$21,505,220
65	Keith	Brand	20	\$11,437,439	24	\$9,906,500	44	\$21,343,939
66	Ivona	Kutermankiewicz	15	\$14,724,800	8.5	\$6,480,000	23.5	\$21,204,800
67	Camille	Canales	5.5	\$2,715,500	33.5	\$18,312,200	39	\$21,027,700
68	Alex	Wolking	10	\$7,051,000	17	\$13,909,000	27	\$20,960,000
69	Ioannis	Floros	13	\$5,485,900	28	\$15,096,400	41	\$20,582,300
70	Brad	Zibung	19.5	\$9,714,000	16	\$10,719,400	35.5	\$20,433,400
71	Chris	Gomes	8	\$5,596,000	16	\$14,601,500	24	\$20,197,500
72	Stacey	Dombar	24.5	\$11,975,250	8	\$7,794,000	32.5	\$19,769,250
73	Lucas	Blahnik	8.5	\$9,397,060	13	\$10,307,500	21.5	\$19,704,560
74	Tommy	Choi	16.5	\$8,949,200	18.5	\$10,616,650	35	\$19,565,850
75	Robert	Sullivan	15	\$13,862,750	9	\$5,653,500	24	\$19,516,250
76	Kathleen	Malone	7.5	\$11,280,500	11	\$8,070,000	18.5	\$19,350,500
77	Lance	Kirshner	15	\$7,939,950	21	\$11,375,495	36	\$19,315,445
78	Michael	Hall	18	\$11,095,400	10	\$7,760,000	28	\$18,855,400
79	Boris	Lehtman	17	\$16,032,000	5.5	\$2,776,450	22.5	\$18,808,450
80	Deborah	Ballis Hirt	11.5	\$7,749,000	13	\$10,881,750	24.5	\$18,630,750
81	Margaret	Baczkowski	16	\$12,578,501	7	\$5,938,400	23	\$18,516,901
82	Bari	Levine	17	\$10,261,768	10	\$8,064,467	27	\$18,326,235
83	Leslie	Glazier	12	\$11,426,000	8	\$6,577,500	20	\$18,003,500
84	Mike	Larson	5	\$7,512,500	7	\$10,487,668	12	\$18,000,168

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Dennis	Huyck	13.5	\$8,705,500	11	\$9,281,500	24.5	\$17,987,000
86	Alishja	Ballard	10	\$5,906,000	19	\$12,069,500	29	\$17,975,500
87	Pasquale	Recchia	11.5	\$6,670,500	11	\$11,297,207	22.5	\$17,967,707
88	Rubina	Bokhari	6.5	\$8,049,950	6	\$9,724,350	12.5	\$17,774,300
89	Brian	Moon	15	\$7,866,122	10	\$9,840,000	25	\$17,706,122
90	Todd	Szwajkowski	11.5	\$6,819,250	19	\$10,806,325	30.5	\$17,625,575
91	Vincent	Anzalone	10	\$9,476,490	13	\$8,136,000	23	\$17,612,490
92	Roman	Patzner	5	\$3,646,500	15	\$13,916,400	20	\$17,562,900
93	Michael	Olszewski	75	\$15,406,447	3	\$1,954,750	78	\$17,361,197
94	Michael	Shenfeld	11	\$9,911,500	11	\$7,304,800	22	\$17,216,300
95	Molly	Sundby	14	\$17,168,750	0	\$0	14	\$17,168,750
96	Patrick	Shino	6	\$3,294,400	30	\$13,861,500	36	\$17,155,900
97	Staci	Slattery	22	\$17,022,322	0	\$0	22	\$17,022,322
98	Mark	Keppy	18	\$11,575,100	10	\$5,259,205	28	\$16,834,305
99	Jeffrey	Herbert	5	\$2,775,000	22.5	\$14,000,600	27.5	\$16,775,600
100	Stefanie	Lavelle	16	\$10,510,000	10	\$6,108,500	26	\$16,618,500

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# TOP 250 STANDINGS

Teams and individuals from January 1, 2024 to August 31, 2024

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Sara	McCarthy	8.5	\$4,134,250	16.5	\$12,370,000	25	\$16,504,250
102	Adam	Zenullahi	11	\$3,571,900	21	\$12,534,500	32	\$16,106,400
103	Michael	Yeagle	11	\$12,913,000	4	\$3,108,000	15	\$16,021,000
104	Beata	Gaska	13	\$12,490,234	4	\$3,450,000	17	\$15,940,234
105	R. Matt	Leutheuser	3	\$12,230,000	4	\$3,490,000	7	\$15,720,000
106	Scott	Curcio	21	\$9,377,900	12	\$6,264,401	33	\$15,642,301
107	D	Waveland Kendt	13.5	\$10,259,692	7	\$5,376,850	20.5	\$15,636,542
108	Susan	O'Connor	6	\$4,509,000	8	\$11,121,000	14	\$15,630,000
109	Dawn	McKenna	8.5	\$5,981,500	9.5	\$9,552,000	18	\$15,533,500
110	Meg	Daday	15.5	\$7,321,771	11.5	\$8,176,500	27	\$15,498,271
111	Rafael	Murillo	7.5	\$10,528,500	6	\$4,949,500	13.5	\$15,478,000
112	Ali	Bakir	2	\$742,500	14	\$14,730,500	16	\$15,473,000
113	Colin	Hebson	7.5	\$7,125,000	11.5	\$8,300,852	19	\$15,425,852
114	Leopoldo	Gutierrez	7	\$2,150,700	28	\$13,022,150	35	\$15,172,850
115	Brian	Pistorius	5	\$4,520,000	16	\$10,646,750	21	\$15,166,750
116	Megan	Tirpak	10.5	\$11,239,000	3	\$3,750,000	13.5	\$14,989,000
117	Ian	Schwartz	8	\$5,863,000	10	\$9,070,499	18	\$14,933,499
118	Nathan	Binkley	10	\$7,173,500	9	\$7,556,900	19	\$14,730,400
119	Stephanie	Cutter	18	\$7,754,050	19	\$6,959,721	37	\$14,713,771
120	Qiankun	Chen	15	\$5,559,777	23	\$9,035,500	38	\$14,595,277
121	Cornelis	Hoogstraten	0	\$0	15	\$14,571,900	15	\$14,571,900
122	James	Sheehan	9	\$9,038,495	4	\$5,530,000	13	\$14,568,495
123	Patrick	Teets	12	\$14,349,000	0	\$0	12	\$14,349,000
124	Melissa	Edidin	7	\$5,921,380	7	\$8,175,000	14	\$14,096,380
125	Daniel	Spitz	10.5	\$6,524,900	10	\$7,483,400	20.5	\$14,008,300
126	Kathryn	Schrage	16	\$7,997,400	12	\$5,933,888	28	\$13,931,288
127	Davia	Lipscher	10.5	\$6,646,250	15	\$7,218,500	25.5	\$13,864,750
128	Adele	Lang	6.5	\$4,596,500	17.5	\$9,134,250	24	\$13,730,750
129	Stephanie	LoVerde	11	\$4,772,300	15	\$8,949,900	26	\$13,722,200
130	Theodora	Jordan	7.5	\$4,753,500	10	\$8,858,800	17.5	\$13,612,300
131	Kate	Gaffey	3.5	\$1,402,750	18.5	\$12,140,900	22	\$13,543,650
132	Jacob	Tasharski	8	\$5,639,500	8	\$7,812,500	16	\$13,452,000
133	Danny	Lewis	8	\$4,375,750	14	\$8,979,325	22	\$13,355,075
134	Brady	Miller	13	\$4,505,500	23	\$8,807,600	36	\$13,313,100

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Jacob	Reiner	12	\$5,367,900	20	\$7,881,200	32	\$13,249,100
136	Naja	Morris	15.5	\$7,115,625	11.5	\$6,035,100	27	\$13,150,725
137	Jennifer	Liu	16	\$12,608,900	2	\$520,000	18	\$13,128,900
138	Katie	Hutchens	8	\$8,857,500	3	\$4,265,000	11	\$13,122,500
139	Chris	McComas	10	\$6,581,450	5	\$6,441,000	15	\$13,022,450
140	Scott	Berg	26	\$12,952,199	0	\$0	26	\$12,952,199
141	P Corwin	Robertson	8	\$12,903,525	0	\$0	8	\$12,903,525
142	Mario	Barrios	5	\$2,717,500	17	\$10,068,500	22	\$12,786,000
143	Michael	Saladino	15	\$4,532,000	17.5	\$8,228,400	32.5	\$12,760,400
144	Melanie	Carlson	11.5	\$6,627,500	9	\$6,107,300	20.5	\$12,734,800
145	Dan	Nelson	4	\$2,531,750	19.5	\$10,187,850	23.5	\$12,719,600
146	Nick	Kluding	3	\$3,370,000	8	\$9,307,000	11	\$12,677,000
147	Santiago	Valdez	13.5	\$4,314,276	18.5	\$8,330,500	32	\$12,644,776
148	Andrew	Glatz	14	\$7,202,000	9	\$5,408,000	23	\$12,610,000
149	Cory	Tanzer	27	\$12,494,000	0	\$0	27	\$12,494,000
150	Tiffany	Bishop	7.5	\$12,398,974	0	\$0	7.5	\$12,398,974

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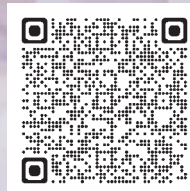





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# TOP 250 STANDINGS

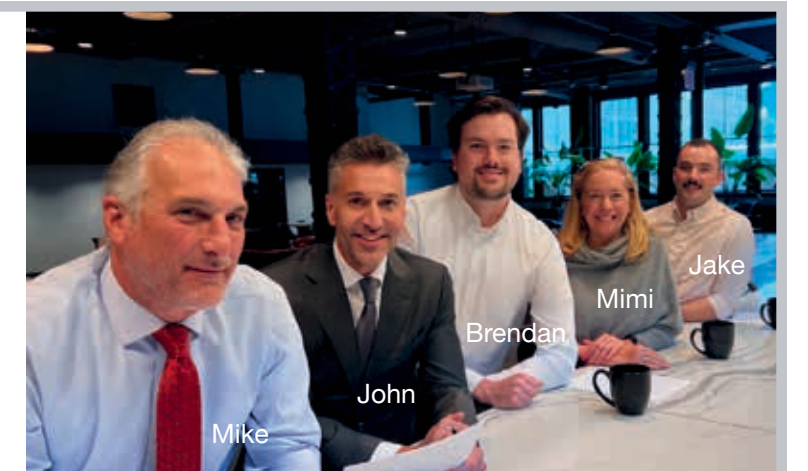
Teams and individuals from January 1, 2024 to August 31, 2024

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
151	Justin	Lucas	7	\$5,565,000	8	\$6,811,767	15	\$12,376,767
152	Diana	Grinnell	10	\$6,795,000	7	\$5,579,000	17	\$12,374,000
153	Eamonn	Stafford	20	\$7,795,700	16	\$4,404,150	36	\$12,199,850
154	Ronda	Fish	6	\$7,500,000	5	\$4,606,000	11	\$12,106,000
155	Kimber	Galvin	5	\$3,582,750	10	\$8,506,000	15	\$12,088,750
156	Meredith	Manni	5	\$9,377,500	1	\$2,700,000	6	\$12,077,500
157	Jeremiah	Fisher	7	\$3,892,000	13	\$8,145,749	20	\$12,037,749
158	Maria	Casciaro	6	\$6,395,212	8	\$5,607,000	14	\$12,002,212
159	Cynthia	Sodolski	6	\$4,750,000	9	\$7,193,500	15	\$11,943,500
160	Jennifer	Romolo	3.5	\$1,303,600	18	\$10,577,000	21.5	\$11,880,600
161	Guido	Piunti	2.5	\$1,186,500	15	\$10,675,901	17.5	\$11,862,401
162	Ryan	Cherney	22	\$7,997,350	2	\$3,850,000	24	\$11,847,350
163	Leonardo	Rojas	3	\$935,000	26	\$10,872,000	29	\$11,807,000
164	Iris	Kohl	6	\$4,931,000	10	\$6,821,000	16	\$11,752,000
165	Salvador	Gonzalez	13	\$4,338,000	27	\$7,393,800	40	\$11,731,800
166	Azeem	Khan	2	\$6,992,000	2	\$4,629,500	4	\$11,621,500
167	Elizabeth	Caya	5	\$2,898,000	17	\$8,714,900	22	\$11,612,900
168	Michael	Greco	8.5	\$4,891,500	11	\$6,665,500	19.5	\$11,557,000
169	Eudice	Fogel	6.5	\$4,993,750	8	\$6,544,400	14.5	\$11,538,150
170	Kristin	Gonnella	7	\$3,993,709	12	\$7,477,552	19	\$11,471,261
171	Xiaojing	Frost	5.5	\$2,485,518	12	\$8,882,500	17.5	\$11,368,018
172	K.C.	Lau	4.5	\$3,064,750	9	\$8,296,000	13.5	\$11,360,750
173	Kathryn	Barry	11.5	\$6,296,000	10.5	\$5,056,000	22	\$11,352,000
174	Steven	Jurgens	4.5	\$4,954,900	6	\$6,300,900	10.5	\$11,255,800
175	Amy	Duong	5.5	\$3,179,750	13	\$8,045,400	18.5	\$11,225,150
176	Anne	Rossley	11	\$6,184,500	4	\$5,007,500	15	\$11,192,000
177	Elena	Theodoros	11	\$7,480,847	4	\$3,709,500	15	\$11,190,347
178	Joelle	Cachey Hayes	4.5	\$4,293,125	4.5	\$6,847,500	9	\$11,140,625
179	Nicole	Hajdu	12.5	\$5,260,000	13.5	\$5,869,300	26	\$11,129,300
180	Karl	Vogel	11	\$7,037,400	5	\$4,082,000	16	\$11,119,400
181	Robert	Yoshimura	17	\$7,359,500	6	\$3,757,500	23	\$11,117,000
182	Rizwan	Gilani	7.5	\$3,051,250	12.5	\$8,037,950	20	\$11,089,200
183	Cadey	O'Leary	6	\$5,122,500	5	\$5,949,000	11	\$11,071,500
184	Benjamin	Lissner	5.5	\$2,246,000	22	\$8,687,500	27.5	\$10,933,500

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
185	Richard	Kasper	7.5	\$6,032,575	7.5	\$4,899,500	15	\$10,932,075
186	Lawrence	Dunning	9	\$5,091,000	12	\$5,834,500	21	\$10,925,500
187	Gail	Spreen	23	\$9,031,250	7	\$1,834,500	30	\$10,865,750
188	Michael	McGuinness	6	\$3,619,000	15	\$7,164,999	21	\$10,783,999
189	Olin	Eargle	5	\$2,748,025	13	\$7,948,050	18	\$10,696,075
190	Azin	Amiran	7	\$7,692,450	3	\$2,999,000	10	\$10,691,450
191	Daniel	Collins	2	\$1,070,000	2	\$9,610,000	4	\$10,680,000
192	Cory	Tanzer	0	\$0	24	\$10,657,450	24	\$10,657,450
193	Marc	Zale	2	\$2,290,000	12	\$8,241,500	14	\$10,531,500
194	Mary	Mac Diarmid	5.5	\$4,964,250	4	\$5,520,000	9.5	\$10,484,250
195	Elizabeth	Lothamer	2	\$1,135,096	15	\$9,334,600	17	\$10,469,696
196	Karen	Ranquist	4.5	\$4,892,000	4.5	\$5,577,500	9	\$10,469,500
197	Kevin	Wood	1	\$7,200,000	2	\$3,257,620	3	\$10,457,620
198	Jason	Stratton	12	\$10,405,500	0	\$0	12	\$10,405,500
199	Roman	Popovych	11	\$10,405,000	0	\$0	11	\$10,405,000
200	Suzanne	Gignilliat	6.5	\$9,141,750	1	\$1,230,000	7.5	\$10,371,750

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# TOP 250 STANDINGS

Teams and individuals from January 1, 2024 to August 31, 2024

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
201	Ashley	Cox	9.5	\$4,464,000	9.5	\$5,892,338	19	\$10,356,338
202	Daniel	Fowler	5	\$4,475,000	6	\$5,819,000	11	\$10,294,000
203	Christine	Egley-Rashkow	3.5	\$5,620,000	3	\$4,640,000	6.5	\$10,260,000
204	Iryna	Dzhudzuk	2	\$431,000	20	\$9,824,400	22	\$10,255,400
205	Lisa	Reznick	6.5	\$6,590,500	5	\$3,590,000	11.5	\$10,180,500
206	John	Grafft	9.5	\$8,555,300	2	\$1,600,000	11.5	\$10,155,300
207	Eugene	Abbott	9.5	\$4,482,000	10.5	\$5,662,000	20	\$10,144,000
208	David	Betancourt	7	\$2,406,000	17	\$7,703,900	24	\$10,109,900
209	Keith	Goad	9	\$5,975,000	5	\$4,105,000	14	\$10,080,000
210	Lauren	Shimmon	7	\$2,815,500	13	\$7,257,125	20	\$10,072,625
211	Deborah	Hess	4	\$2,681,200	14	\$7,382,000	18	\$10,063,200
212	Tony	Mattar	1	\$344,000	19	\$9,702,825	20	\$10,046,825
213	Lisa	Kalous	3	\$2,627,000	11	\$7,363,300	14	\$9,990,300
214	Tiffany	Meyers	7.5	\$2,610,500	21.5	\$7,375,600	29	\$9,986,100
215	Maureen	Burns	8	\$8,050,000	3	\$1,919,000	11	\$9,969,000
216	Robin	Phelps	9	\$5,357,500	8	\$4,611,400	17	\$9,968,900
217	Rachel	Krueger	6	\$8,794,000	2	\$1,150,000	8	\$9,944,000
218	Dominic	Irpino	11	\$3,844,900	11	\$6,061,900	22	\$9,906,800
219	Kelly	Johnson	7	\$5,666,900	5	\$4,234,750	12	\$9,901,650
220	Marzena	Frausto	10	\$4,357,786	12	\$5,517,099	22	\$9,874,885
221	Stephen	Hnatow	3.5	\$3,082,250	6	\$6,754,500	9.5	\$9,836,750
222	Bruce	Glazer	9.5	\$5,312,749	5	\$4,520,000	14.5	\$9,832,749
223	Gregory	Desmond	8	\$3,447,413	8	\$6,353,000	16	\$9,800,413
224	Charles	Gullett	10.5	\$6,102,000	7	\$3,693,000	17.5	\$9,795,000
225	Ken	Jungwirth	8	\$3,350,500	7	\$6,443,000	15	\$9,793,500
226	Trisha	San Juan	2	\$1,041,000	15	\$8,715,900	17	\$9,756,900
227	Patrick	Alvarez	7	\$5,421,088	4	\$4,332,000	11	\$9,753,088
228	Reve'	Kendall	17	\$8,097,650	4	\$1,588,000	21	\$9,685,650
229	Mariah	Dell	6.5	\$3,958,500	7	\$5,721,000	13.5	\$9,679,500
230	Ryan	Huyler	6.5	\$7,534,500	4	\$2,130,000	10.5	\$9,664,500
231	Laura	Bibbo Katlin	6	\$6,299,800	2	\$3,360,000	8	\$9,659,800
232	Pablo	Galarza	20.5	\$6,379,450	12.5	\$3,264,250	33	\$9,643,700
233	Brendan	Murphy	7.5	\$5,199,000	5	\$4,411,000	12.5	\$9,610,000
234	Christina	Carmody	8	\$3,463,400	7	\$6,132,499	15	\$9,595,899

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
235	Grace	Sergio	7.5	\$6,092,434	3.5	\$3,402,500	11	\$9,494,934
236	Samuel	Kahn	5.5	\$3,813,547	7.5	\$5,651,561	13	\$9,465,108
237	Lindsey	Richardson	16	\$7,131,000	6	\$2,329,200	22	\$9,460,200
238	Jodi	Slutzky	10	\$4,240,800	9	\$5,211,000	19	\$9,451,800
239	India	Whiteside	5	\$4,224,000	6	\$5,223,150	11	\$9,447,150
240	Matthew	Shrake	3.5	\$2,826,500	7	\$6,620,000	10.5	\$9,446,500
241	Benjamin	Yeager	8.5	\$9,445,950	0	\$0	8.5	\$9,445,950
242	Paul	Gorney	3	\$2,760,000	3	\$6,677,500	6	\$9,437,500
243	Shay	Hata	4	\$1,890,750	11	\$7,514,012	15	\$9,404,762
244	Phyllis	Smith	11.5	\$6,234,500	6	\$3,163,500	17.5	\$9,398,000
245	Sherri	Hoke	4	\$5,815,000	3	\$3,545,000	7	\$9,360,000
246	Jennifer	Lapins	5.5	\$3,101,700	8	\$6,232,000	13.5	\$9,333,700
247	Daniela	Pagani	4	\$3,515,000	5.5	\$5,794,385	9.5	\$9,309,385
248	Brian	Connolly	11	\$9,303,266	0	\$0	11	\$9,303,266
249	Zachary	Koran	10	\$5,292,300	7	\$3,994,500	17	\$9,286,800
250	Michelle	Welch	6	\$4,160,500	5	\$5,120,000	11	\$9,280,500

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