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JAKE LEVICKI

▶▶ top producer

By Robbyn Moore
Photos by Tracie Seeley with Metro Shores Media
Photos taken at Lombardo Homes Model at Windridge Estates in Northville

AN UNYIELDING DRIVE FOR EXCELLENCE IN REAL ESTATE

Due to his rapid rise in the real estate industry, Jake Levicki is a powerful example of success that is achieved through seizing opportunities and embracing challenges with resolve. In less than two years as an agent with Welch Real Estate - eXp Realty, Jake has garnered an impressive career volume of \$21 million, with \$11 million generated in the past year alone. His accolades, including Highest Volume and Listing Legend, underscore his exceptional performance.

Jake's professional journey began as a field superintendent at HOMRICH Construction, where he developed key skills in project management and detail orientation. A chance encounter with real estate catalyzed a dramatic shift in his career path, revealing his potential in this new field.

For Jake, the transition to real estate was remarkably swift. Within just seven days of earning his license, he closed his first deal by leveraging his natural charisma and industry acumen to assist a friend in purchasing a home. "This early success ignited my passion for real estate," he recalled. "For me, real estate isn't just a career — it's a calling that resonates within me. I thrive on the competitive nature of the industry, which became my driving force to rapidly excel in this profession."

Jake was raised in the tight-knit community of Ida, Michigan, where his upbringing instilled in him a strong work ethic and a commitment to his family and community. "My experience in football and track at Ida High School was the foundation that I built my career upon, establishing a mindset for perseverance and teamwork," he said.

Beyond competition, Jake finds fulfillment in the personal connections he builds and the positive impact he makes on clients' lives. "My dedication extends beyond transactions, because I consistently strive to exceed client expectations and support local causes such as Toys for Tots, St. Jude Children's Research Hospital, and community churches," he said.

In addition to his flourishing real estate career, Jake enjoys boating, golfing and socializing with friends — activities that he says recharge him and reflect his vibrant personality.



“

My experience in football and track at Ida High School was the foundation that I built my career upon, establishing a mindset for perseverance and teamwork.

”

Jake is motivated by the desire to leave a lasting legacy. “I want to be remembered not only as a leading real estate producer but also as someone who consistently surpasses client expectations and positively impacts my community,” he explained.

Jake’s transition from construction to a prominent real estate career highlights his focus, commitment and drive — a great example to aspiring agents of the effectiveness of capitalizing on opportunities. His consistent pursuit of excellence and his genuine client care have become hallmarks for his business reputation and referrals. “My long-term goal is to make a significant, positive impact wherever I work,” he said. “I welcome each day in real estate with grit and a relentless pursuit of being the best.”



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MEHALL

UNVEILING DREAMS

Photos by Tracie Seeley with Metro Shores Media
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In the heart of Brownstown, where dreams meet reality, Laura Mehall has been carving her path in real estate at Social House Group since 2024. A full-time agent for less than two years, she already has a career volume of over \$5 million, and her story is one of determination and consistency.

Before Laura began working in the real estate industry, she was running the social media pages for a local brokerage and was planning on going to law school. Although she had

signed up to take the LSAT, something didn't feel right to her, and Laura decided to see what it was like to be an agent. "I started shadowing my boss at the time, and I really fell in love with the whole process and with seeing how much joy and happiness comes with helping our clients buy and sell," she said.

Rooted in her upbringing, Laura is inspired by her grandparents — whom she affectionately calls Nana and Papa. Their influence nurtured her work ethic and instilled in her a passion for helping others. "They live life to the fullest and don't let the small things get to them," Laura added.

Laura's educational background reflects her diverse interests. She has a bachelor's degree in gender studies from Wayne State University as well as her esthetician

license from beauty school, but it was the allure of real estate that ultimately captured her heart.

"Helping my clients achieve their goals in either buying or selling fuels my passion," Laura said. "I love being able to show people who thought they would never be able to buy a home see how easy it can be and find them their dream home."

As Laura navigated the challenges of transitioning from part-time to full-time status in the real estate industry, she leaned on her support system. "I was extremely nervous, and I felt like I would never succeed or even know how to build a clientele," she shared. "Luckily, with the support of my family and friends, I took the leap, and I am thankful that I did."



“
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Despite the hurdles, Laura finds immense fulfillment as an agent. "This business has been extremely humbling every step of the way," she said. "The most rewarding part is when we finally get their new keys at the closing table."

Away from the hustle and bustle of the real estate world, Laura finds solace in the company of her loved ones. With her husband, Kenneth, by her side, they embark on adventures, indulge in board games, and immerse themselves in the magic of movies and Tigers games. Additionally, her bond with her little brother, Jay, brings moments of joy and laughter, which are filled with trips to Target and epic video game battles.

Amidst her thriving career, Laura finds balance and rejuvenation in the simple pleasures of life. "Outside of the business, I like to travel, shop, and spend time with my family," she added.

Laura's commitment to authenticity and perseverance serves as a guiding light for those who are embarking on their own real estate journeys. "Just go for it!" she said. "Don't let the fear of failing hold you back! Take the leap and don't look back."

"Always be you. Don't change or compare yourself to anyone," Laura added. "We're all on our own paths."

In the tapestry of Laura's real estate journey, every thread is woven with passion, purpose, and a desire to make dreams a reality.



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Rachel BLUE

‘Your Local Home Girl’



There are shining stars who not only excel in their profession but also radiate positivity and compassion, and have a drive to uplift their community. Rachel Blue — affectionately known as “Your Local Home Girl” — is the epitome of such a star. Her career path exemplifies her commitment to making a difference and is nothing short of inspiring.

Rachel’s entrance into the realm of real estate was marked by a bold leap of faith. After experiencing the upheaval of being laid off due to the onset of the pandemic, Rachel found herself at a crossroads. She drew from her past experience of assisting a friend in

the real estate industry and seized the opportunity to pursue a long-held dream. “When COVID-19 hit, we were laid off. I thought to myself, ‘now is as good a time as any to jump in full force,’” Rachel recalled.

Formerly a waitress at an airport, Rachel was determined to create a better life for herself and her family, which became the driving force behind her decision to pursue real estate. “I vowed to not have the same instability for my kids as I did growing up, even if that meant having three jobs,” she said.

Since obtaining her license in late October of 2020, Rachel has been on an upward trajectory, continuously surpassing expectations and setting new standards of excellence. An agent with Elite Realty, Rachel is dedicated to her craft, which has not gone unnoticed. In just four years, she has amassed an impressive career volume of over \$13 million.

Rachel’s accolades speak volumes about her unparalleled dedication and proficiency in the real estate world. She earned the prestigious Rookie of the Year award in her first year and clinched the Top Producer and Diamond Awards in subsequent years — proof of her exceptional work ethic and client-centric approach.

Beyond the accolades and achievements, Rachel finds fulfillment in the opportunity to help families find their dream homes. “There is no greater reward than to help a family into a home,” she explained. “I pride myself on helping the underdog, because I have been there and know firsthand what it’s like.”



patches, fostering cherished memories we fondly refer to as ‘Corn Kids’ adventures,” she shared. They all share a passion for volunteering and fostering for local animal rescues as well. Rachel is also on the board of Serenity Oaks Equine Sanctuary in Plymouth, where they spend their weekends with the farm’s residents. Their newest family activity is camping, which recently took them to the Upper Peninsula for a long weekend of waterfalls and rock collecting.

As for Rachel’s passions, she has a new-found love for podcasts. The movie “Dirty Dancing” holds a special place in her heart, and when it comes to music, her tastes gravitate toward timeless classics of the ‘90s and earlier.

Rachel’s commitment to making a difference doesn’t stop at closing deals. As “Your Local Home Girl,” she goes above and beyond to empower her community and uplift those in need. Whether it’s sponsoring her daughter’s school programs, organizing community events like Trunk or Treats, or volunteering at local shelters and rescues, Rachel is dedicated to making a positive impact in every facet of her life.

When it comes to the future of real estate, Rachel is dedicated to community empowerment, which extends to her vision of the industry. She aims to pave the way for a brighter future where homeownership is not just a dream but a tangible reality for everyone through initiatives such as credit recovery programs, spending-management classes, and homeownership workshops for youth.

As Rachel continues to shine brightly in the world of real estate, her legacy as “Your Local Home Girl” serves as a beacon of hope and inspiration for her clients and community alike. With her unwavering determination, boundless compassion, and commitment to excellence, Rachel is not just an agent but a true force for positive change in real estate and beyond.

Rachel has a bustling family with six kids. Her daughter, Salena, 25, and her husband, Doug, have blessed Rachel with her grandbabies — Zara, 3, and Hendrix, 1. Rachel’s other children include Raymond, 23, Joshua, 18, Evangeline, 17, Genevieve, 14, and Atreya, 6.

For Rachel, nurturing her children as they grow is paramount. “Our cherished Sunday Funday’s often revolve around visiting cider mills, feeding ducks, and riding tractors through pumpkin

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