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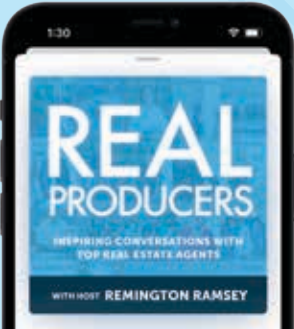
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SARA MCCAULEY

BUILDING A BETTER COMMUNITY, THROUGH KINDNESS AND FAITH



As the leader of The Sara McCauley Team at Berkshire Hathaway, Sara McCauley is more than just a REALTOR® - she's a community advocate with a deep love for the place she calls home. Her team - which includes her Partner, Annette (Nettie) Dougherty, who brings 30 years of experience, and Lauren Garthwaite, Sara's assistant who is currently transitioning into more of a selling role - embodies Sara's mission to create a positive impact locally. "The whole team truly loves our community," Sara beams, reflecting on their shared commitment to making a difference locally.

Born and raised in New Castle, Sara's journey to real estate was anything but direct. After high school, she attended Westminster College, earning a degree in Business. Her early career saw her working in advertising at a local magazine in Sharon called Views and Voices and later as a Sales and Marketing Director for a newly opened Hampton Inn in her area. At one point, she even opened her own shop downtown, showcasing her love for art and refurbishing furniture. "I really love art," Sara shares, a passion that has undoubtedly influenced her eye for design and detail in her current work.

Despite her varied professional background, Sara found her true calling in real estate, a decision that stemmed from her desire to embed herself more deeply in the community. "I was kind of searching for my forever career, I love our community and I was looking for a way to insert myself into the community," she explains. Inspired by a local real estate agent, Sandy Gurgovits, whom she reached out to for mentorship, Sara took a leap of faith into the real estate world and hasn't looked back.



For Sara, the most fulfilling aspect of her work is the people. Passionate about her joy in meeting her clients, hearing their stories, and helping them through significant life transitions, Sara has found her forever career doing something she loves.

Whether it's helping an older couple moving into assisted living after decades in their home or helping a young family find their first house, Sara finds deep satisfaction in being part of these important moments. "Even on my bad days getting to work with two amazing team members who have become more like family than anything, Nettie and Lauren, makes every day that much more meaningful. It is definitely a team effort!"

A pivotal moment in Sara's life came four years ago when she and her husband made a transformative change for their family by joining Grace Fellowship Church and its Celebrate Recovery Ministry. This ministry, which they now help lead, helps individuals overcome various hurts, habits, and hang-ups, from childhood trauma to grief, addiction, and more. Its purpose is solely to help those on a path of recovery to release their traumas in a safe environment in order to help them find freedom and take a fresh step into their next chapter. The experience has not only strengthened Sara's faith,

but also deepened her commitment to helping others. Sara and her family have since come to serve at these meetings every Friday night, and while it may have started out small (with about 60 people in attendance), it has since grown and is known to host up to 200 people.

Sara credits her family, particularly her grandparents and father, as her greatest role models. She describes her grandparents as "larger-than-life people" who lived life to the fullest, and her father as an "incredible man

of integrity" who consistently followed through on his commitments. Their influence has shaped Sara's approach to both life and work, instilling in her the importance of kindness and consistency.

In a career that can be challenging, Sara's advice to novice agents is clear: "It definitely takes tenacity and it takes time. It's going to be a journey, but the journey is worth it." She emphasizes the importance of consistency, showing up, and using social media to share one's authentic self. "Consistency is key and it will pay off if you keep showing up and being your authentic self."



Beyond real estate, Sara is deeply involved in her community through various charitable endeavors. She and her team are active in supporting local programs like the backpack program, which provides food to children who might otherwise go hungry on the weekends. Sara also serves on the board of a program aimed at helping young people find their passion and get involved in the community. Additionally, she's involved with the Mercer County Food Bank and local animal shelters, underscoring her commitment to making a difference beyond her professional life.

At home, Sara and her husband, Frank, her biggest cheerleader and supporter, have two children, Kensington and Brinley, who are my biggest blessings, along with their beloved dog, Milo. The McCauley family enjoys volunteering together, spending time outdoors, and supporting Frank's work as the choir director at Sharon Middle/High School, where their children also share a passion for music.

Sara's philosophy in life and work can be summed up in one simple yet profound idea: "Be kind. No matter what you are doing, lead with kindness. In a world where you can be anything, be kind...that is what I hope people always remember about me." With her commitment to her community, her clients, and her family, Sara McCauley is not just helping people find homes - she's helping them build better lives.

“
In a world where you can be anything, be kind...that is what I hope people always remember about me.
”



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Colleen Anthony

Taking On A New Chapter



After many years running her family's real estate business – Albert Anthony Real Estate - and helping grow it into a successful firm, Colleen Anthony has now entered a new chapter on her journey. A long time agent, having obtained her license in 2001, Colleen made a major move with her family's business just two short years ago as Co-Owner of Albert Anthony Real Estate with her husband, Phil Anthony, when they merged with Howard Hanna. This new venture marked a massive transformation that has allowed Colleen to step into a new role ... one she has yet to have the opportunity to explore ... solo agent.

Born and raised in Crafton, Colleen's early years were shaped by her experiences at the University of Pittsburgh, where she balanced her studies in Communications with her extracurricular activities as a cheerleader throughout all four years. Tackling school work and athletics taught Colleen how to manage life skills, and set her up for success later in her career. Although her original goal was to become a newscaster, an internship revealed the cutthroat nature of the industry, leading her to pivot her career aspirations. After stints as a flight attendant and working for a local cheerleading company (Elite Cheerleading), Colleen returned to grad school at Pitt to earn a teaching degree in Elementary Education.

Around the time she married her husband, Phil, Colleen's father-in-law suggested they get their real estate licenses and join the family business as he was just opening Albert Anthony Real Estate. So they did! And began selling houses in the east end of the city right away. Growing up as the youngest of 11 children, Colleen learned the patience and people skills that are invaluable to becoming a successful real estate agent, skills which prepared her for the demanding nature of the industry. After a few years, Colleen and Phil took over the company and under their leadership, Albert Anthony Real Estate expanded and became a well-known name in Pittsburgh's city-oriented market.

The decision to merge with Howard Hanna at the end of 2022 was a "role reversal" for Colleen, as she puts it. While she had always held her real estate license, her focus was on managing the company, running a team of 28 agents, and overseeing operations. "It was terrifying to try and leave that," she admits. "I had just been in real estate for so long." But this change also allowed her to step into a new role that she admits feels like a natural fit. "This is where I was supposed to be the whole time," she says of her transition to a more sales-focused role.

As a solo agent with the support of her assistant, Colleen is finding fulfillment in working with her clients in a more direct manner versus being on the backend of the business.



“Dealing with people, seeing them on a personal level, and helping them navigate the biggest transaction of their lives - that’s what I find most fulfilling.” And with face-to-face communication becoming more and more crucial in today’s market, especially with new buyer representation laws, Colleen is loving this new phase in real estate.

Reflecting on her career, Colleen offers this advice to her younger self: “You need to adapt. Pivot when things come calling...pivot and turn...and keep moving forward.” This philosophy has guided her through the many changes in her career, from managing

a company to embracing the challenges of a sales role. Now, she’s spending her time helping clients understand the intricacies of real estate and enjoys guiding them through the process. “There’s so much stuff going on in the industry and coming up in the news,” she explains, “but it’s bringing on changes and many new opportunities in the profession.”

Outside of work, Colleen is deeply committed to her family, which includes her three children - Flynn, Carter, and Nolan. “That’s the most important part of life, family,” she prides. “Getting together with family is my most favorite thing to do.” She also loves

“Dealing with people, seeing them on a personal level, and helping them navigate the biggest transaction of their lives - that’s what I find most fulfilling.”

working out - describing it as her “one hour of me time” - with her sister-in-law, Chris Anthony, who owns a gym and serves as Colleen’s trainer. Colleen and her family also enjoy traveling and stayed on Seven Mile Beach during their most recent trip to the Cayman Islands.

Grateful for the opportunities she’s had throughout her career,

particularly the influence of her in-laws, Albert and Judie, who introduced her to the real estate business, Colleen is excited for what the future holds. “Moving from the smallest to the largest family-owned company has been a wonderful move for me, my husband, and my family.” As she continues to navigate this new chapter in her career, Colleen remains dedicated to her clients, her family, and her ongoing growth in the real estate industry.



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Cole Macek

STICKING WITH IT

Cole Macek's journey to real estate has been anything but conventional. After graduating from Montour High School, Cole attended the United States Military Academy at West Point, where he played football for three years. After his time at West Point, Cole finished out his education studying at Indiana University of Pennsylvania and spent a semester abroad in Sydney, Australia. Just before graduating, Cole was introduced to real estate by his lifelong friend and mentor, Christian Wilhelm, who gave him the opportunity that he had been looking for.

Cole had finally found his passion in life. "That was my only option. I knew I was going to do this," Cole says of his decision to dive into real estate head first. It wasn't always easy - there were low points and tough times - but his love for the work and his clients kept him going. "I really love working with first-time homebuyers and getting them into their first-ever house. Having that impact and being a part of that special day is really fulfilling."

Cole admits that every day he aims to be a better agent, and a better person, than he was the day before. "My dad always told me to aim to be 1% better every day. Every day I wake up I try to help at least one person. Whether it is business related or just helpful in general, I feel like the most important thing in life is to be helpful and be a good person, and everything else will fall into place."

During Cole's first few years as a real estate agent, he actually led a "double life" as an MMA fighter. He

started fighting in college and held a perfect record of four wins and zero losses in the cage while he was getting started in real estate. Eventually it became too much to handle at once, and Cole had to make a decision between the two. Ultimately, as he puts it; "I started liking making money more...and getting punched in the face less." He ultimately decided to put the gloves down for good and focus 100% on being the best agent he could be.

Now with a little more footing in the industry, Cole has begun transitioning his focus towards education. Not only for himself, but for his clients as well, ensuring he is getting his clients into the homes that suit them best. Whether it be understanding how to determine whether or not a client is getting a good deal on an investment property or understanding what to look for in the basement of an older a house that a prospective buyer is looking to buy as a starter home for their family, Cole feels that knowledge and education is what sets agents apart in this business.

When it comes to role models, Cole credits his father as a major influence in his character and work ethic. Cole explains, "The way I go about life and the way I treat people - that's all because of my dad. He's been my role model for everything I've done in my entire life. He always puts his family first and treats other people with respect."

Outside of real estate, Cole and his father, Rob, are passionate about giving back to their community. They both coach the Montour Youth



“
I FEEL LIKE
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ELSE WILL FALL
INTO PLACE.
”

Wrestling team, helping kids from ages five through twelve. Rob was head coach when Cole started wrestling, now life has come full circle as Cole has taken over coaching, with his dad as the assistant. They also founded Sammy’s Initiative, a foundation that supports students with special needs at Montour High School. The foundation hosts golf outings and other events to raise money for these students, helping kids learn life skills and providing funding for their teachers.

In his personal life, Cole enjoys traveling and recently proposed to his fiancée, Kaila, in Banff National Park in Canada. Cole enjoys music, hanging out with friends, watching football, and as a proud Pittsburgh native, he’s also a big fan of the Steelers and Pirates. Cole and Kaila’s home is made whole with their two cats, Ronnie and Bailey, and when Cole is feeling keen, he enjoys watching his younger

brother, Roman AKA Luca Crusufino, when he airs on the USA Network’s WWE episodes.

Looking ahead, Cole has big plans for the future. His five-year goals include getting married, starting a family, and either opening his own brokerage, starting a team, or working towards one of those goals. He also aims to acquire at least one rental property every year in order to build a portfolio of rental properties and generate passive income.

Cole’s journey from the football field to real estate has been one of perseverance. Whether it’s guiding first-time homebuyers to their dream homes or giving back to his community, Cole approaches everything he does with heart and determination. As he continues to grow in his career, there’s no doubt that Cole is set to make great waves in the Pittsburgh area.



TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - September 30, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
1	Georgie	Smigel	Coldwell Banker	89	91	180	\$64,136,023
2	John	Marzullo	Compass RE	59	192	251	\$60,513,453
3	Michael	Reed	Coldwell Banker	48	91	139	\$43,427,224
4	Jim	Dolanch	Century 21 Frontier Realty	50	45	95	\$38,984,634
5	Julie	Rost	Berkshire Hathaway The Preferred Realty	27	32	59	\$36,272,908
6	Zita	Billmann	Coldwell Banker	25	18	43	\$36,205,194
7	Jordan	Jankowski	Compass RE	26	90	116	\$35,372,482
8	Emily	Fraser	Piatt Sotheby's International Realty	41	63	104	\$34,618,132
9	Joe	Yost	Compass RE	30	60	90	\$34,522,615
10	Barbara	Baker	Berkshire Hathaway The Preferred Realty	40	34	74	\$32,840,066
11	Jane	Herrmann	Berkshire Hathaway The Preferred Realty	30	12	42	\$32,300,920
12	Amanda	Gomez	RE/MAX Select Realty	24	79	103	\$30,905,190
13	Steve	Limani	Realty ONE Gold Standard	59	45	104	\$30,550,000
14	Melissa	Barker	RE/MAX Select Realty	71	93	164	\$29,425,274
15	Ryan	Bibza	Compass RE	34	56	90	\$28,907,797
16	Gia	Albanowski	Berkshire Hathaway The Preferred Realty	38	21	59	\$28,615,765
17	Sarah	Madia	RE/MAX Select Realty	35	11	46	\$28,110,532
18	Charles	Swidzinski	Berkshire Hathaway The Preferred Realty	77	42	119	\$25,953,289
19	Ryan	Shedlock	Howard Hanna	79	63	142	\$25,924,663
20	Corey	Weber	RE/MAX NEXT	40	91	131	\$25,765,208
21	Lauren	Coulter	Compass RE	23	42	65	\$25,671,072
22	Michele	Belice	Howard Hanna	24	21	45	\$25,223,340
23	Heather	Kaczorowski	Piatt Sotheby's International Realty	33	35	68	\$25,205,923
24	Adam	Slivka	Century 21 Fairways	36	70	106	\$23,331,495
25	Annette	Ganassi	Howard Hanna	12	9	21	\$22,909,565
26	Rich	Dallas	Berkshire Hathaway The Preferred Realty	42	33	75	\$22,789,038
27	Jennifer	Crouse	Compass RE	28	20	48	\$22,348,637
28	Joanne	Bates	Berkshire Hathaway The Preferred Realty	23	34	57	\$22,318,499
29	Maureen	States	Neighborhood Realty Services	29	30	59	\$22,124,940
30	Scott	Ludwick	Berkshire Hathaway The Preferred Realty	48	38	86	\$21,733,459
31	Kimberly	Maier	Berkshire Hathaway The Preferred Realty	17	13	30	\$21,298,677
32	Robyn	Jones	Piatt Sotheby's International Realty	11	13	24	\$21,211,517
33	Jennifer	Mascaro	Coldwell Banker	41	31	72	\$20,941,235
34	Betsy	Wotherspoon	Berkshire Hathaway The Preferred Realty	38	9	47	\$20,768,820

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
35	JoAnn	Echtler	Berkshire Hathaway The Preferred Realty	25	25	50	\$20,768,789
36	Christine	Wilson	Compass RE	23	22	45	\$20,566,188
37	Anthony	Leone	Coldwell Banker	37	22	59	\$20,358,000
38	Melissa	Shipley	Berkshire Hathaway The Preferred Realty	27	37	64	\$20,119,263
39	Dan	Haeck	Coldwell Banker	31	29	60	\$20,067,464
40	Libby	Sosinski	Keller Williams Realty	172	8	180	\$20,011,054
41	Kelly	Cheponis	Howard Hanna	21	12	33	\$19,661,553
42	Bonnie	Loya	Berkshire Hathaway The Preferred Realty	25	18	43	\$19,291,299
43	Melissa	Merriman	Keller Williams Realty	42	36	78	\$19,213,505
44	Roxanne	Humes	Coldwell Banker	38	39	77	\$19,193,749
45	Vera	Purcell	Howard Hanna	24	14	38	\$19,186,097
46	Cass	Zielinski	Piatt Sotheby's International Realty	9	28	37	\$19,068,416
47	Jason	Rakers	RE/MAX Select Realty	23	9	32	\$19,025,350
48	Linda	Honeywill	Berkshire Hathaway The Preferred Realty	18	6	24	\$19,007,445
49	Lori	Hummel	Howard Hanna	23	10	33	\$18,633,794
50	Kim Marie	Angiulli	Coldwell Banker	14	7	21	\$18,582,175

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - September 30, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
51	Tarasa	Hurley	River Point Realty	23	33	56	\$18,575,649
52	Brenda	Deems	Berkshire Hathaway The Preferred Realty	20	37	57	\$18,375,703
53	John	Adair	Coldwell Banker	25	34	59	\$18,174,301
54	Erin	Mikolich	Berkshire Hathaway The Preferred Realty	39	20	59	\$18,171,512
55	Jack	Hutterer	Berkshire Hathaway The Preferred Realty	32	24	56	\$18,110,225
56	Nathaniel	Nieland	Coldwell Banker	9	35	44	\$18,084,500
57	Kristi	Stebler	Berkshire Hathaway The Preferred Realty	27	22	49	\$17,920,870
58	Jeannine	Mullen	Howard Hanna	16	13	29	\$17,830,090
59	Cindy	Ingram	Coldwell Banker	9	6	15	\$17,807,265
60	Andrea	Ehrenreich	Howard Hanna	14	7	21	\$17,794,625
61	Gina	Giampietro	RE/MAX Select Realty	47	20	67	\$17,682,999
62	Ned	Bruns	RE/MAX Select Realty	15	21	36	\$17,310,390
63	Jennifer	Solomon	RE/MAX Select Realty	14	56	70	\$17,247,673
64	David	Onufer	Howard Hanna	10	16	26	\$16,772,781
65	Lynne	Bingham	Howard Hanna	23	5	28	\$16,382,421
66	Amy	Bair	Howard Hanna	14	4	18	\$16,366,000
67	DJ	Fairley	Exp Realty	49	10	59	\$16,240,633
68	Sara	McCauley	Berkshire Hathaway The Preferred Realty	38	14	52	\$16,213,275
69	Shanna	Funwela	Coldwell Banker	35	29	64	\$16,123,218
70	Adam	Cannon	Piatt Sotheby's International Realty	19	30	49	\$16,002,961
71	Sandra	Toulouse	Berkshire Hathaway The Preferred Realty	28	19	47	\$15,517,350
72	Dave	McSwigan	Coldwell Banker	13	11	24	\$15,404,300
73	Michael	Pohlot	Janus Realty Advisors	114	19	133	\$15,398,981
74	Michelle	Mattioli	Howard Hanna	14	10	24	\$15,364,311
75	Bobby	West	Coldwell Banker	20	22	42	\$15,185,375
76	Brian	Czapor	Piatt Sotheby's International Realty	29	23	52	\$15,079,209
77	Donna	Tidwell	Berkshire Hathaway The Preferred Realty	57	25	82	\$15,035,950
78	Angela	Hoying Pulkowski	Berkshire Hathaway The Preferred Realty	10	8	18	\$15,003,327
79	Deborah	Kane	Howard Hanna	30	27	57	\$14,851,435
80	Mary Anne	Hanna	Howard Hanna	7	4	11	\$14,808,700
81	Rick	Maiella	Howard Hanna	29	34	63	\$14,737,819
82	Marilyn	Davis	Berkshire Hathaway The Preferred Realty	33	20	53	\$14,687,198
83	Diane	McConaghy	RE/MAX Select Realty	16	34	50	\$14,686,584
84	Nancy	Rossi	RE/MAX Select Realty	34	21	55	\$14,633,275

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
85	Reed	Pirain	NextHome PPM Realty	20	20	40	\$14,526,040
86	Melinda	Lynch	Berkshire Hathaway The Preferred Realty	14	33	47	\$14,454,532
87	Brock	Hanna	Coldwell Banker	18	34	52	\$14,415,885
88	Gina	Cuccaro	Berkshire Hathaway The Preferred Realty	29	20	49	\$14,405,940
89	John	Geisler	Coldwell Banker	30	14	44	\$14,238,056
90	Malini	Jaganathan	Howard Hanna	10	16	26	\$14,230,211
91	Tony	Nucci	Howard Hanna	9	4	13	\$14,182,709
92	Patty	Pellegrini	Berkshire Hathaway The Preferred Realty	18	11	29	\$14,181,205
93	Debra	Donahue	Howard Hanna	17	11	28	\$14,170,500
94	Daniel	Howell	Coldwell Banker	27	31	58	\$14,100,942
95	Roslyn	Neiman	Howard Hanna	10	7	17	\$13,864,950
96	Marie	Pace	Howard Hanna	8	6	14	\$13,812,000
97	Jeff	Selvoski	Exp Realty	39	21	60	\$13,773,522
98	Angie	Popa	Keller Williams Realty	13	11	24	\$13,692,390
99	Mark	Ratti	RE/MAX Select Realty	30	11	41	\$13,624,923
100	Eileen	Lusk	Howard Hanna	7	10	17	\$13,624,200

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - September 30, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
101	Molly	Howard	Howard Hanna	8	7	15	\$13,537,776
102	Ruth	Weigers	Berkshire Hathaway The Preferred Realty	20	19	39	\$13,469,595
103	Marianne	Hall	Howard Hanna	21	24	45	\$13,387,644
104	Kaedi	Knepshield	Piatt Sotheby's International Realty	8	18	26	\$13,235,949
105	Austin	Rusert	Coldwell Banker	19	16	35	\$13,175,228
106	Erin	Berg	Berkshire Hathaway The Preferred Realty	23	22	45	\$13,095,400
107	Jerome	Yoders	Coldwell Banker	8	42	50	\$13,005,500
108	Marcia	Dolan	Berkshire Hathaway The Preferred Realty	14	15	29	\$12,878,500
109	Melanie	Marsh	Compass RE	16	6	22	\$12,683,500
110	Paul	Bortz	Coldwell Banker	42	15	57	\$12,652,401
111	Richard	Charles	RE/MAX South Inc	29	15	44	\$12,580,950
112	Jill	Stehnach	RE/MAX Select Realty	17	14	31	\$12,480,307
113	Emily	Wilhelm	Piatt Sotheby's International Realty	13	12	25	\$12,425,187
114	Joshua	Crowe	Berkshire Hathaway The Preferred Realty	36	14	50	\$12,302,100
115	Aida	Agovic-Corna	RE/MAX Select Realty	16	18	34	\$12,254,612
116	Laura	Sauereisen	Piatt Sotheby's International Realty	6	10	16	\$12,251,500
117	Allison	Pochapin	Compass RE	9	26	35	\$12,251,049
118	Elaine	Shetler-Libent	Keller Williams Realty	18	11	29	\$12,219,700
119	Ella	Serrato	RE/MAX Select Realty	8	25	33	\$12,204,212
120	Stephanie	Veenis	Howard Hanna	7	11	18	\$12,133,920
121	Geoff	Smathers	Howard Hanna	17	14	31	\$12,073,953
122	Mark	Gulla	RE/MAX Select Realty	28	12	40	\$12,068,475
123	Rachael	Schafer	Berkshire Hathaway The Preferred Realty	10	27	37	\$11,943,764
124	Matthew	Shanty	Exp Realty	21	24	45	\$11,868,600
125	Mikal	Merlina	Piatt Sotheby's International Realty	6	9	15	\$11,838,350
126	Lauren	Shepherd	Howard Hanna	11	8	19	\$11,817,612
127	John	Fincham	Keller Williams Realty	24	29	53	\$11,804,226
128	Eileen	Allan	Compass RE	18	23	41	\$11,676,345
129	Eli	LaBelle	RE/MAX Select Realty	9	22	31	\$11,564,615
130	Katie	Wymard	Coldwell Banker	10	13	23	\$11,530,000
131	Deborah	Reddick	RE/MAX 360	15	20	35	\$11,439,909
132	Julie	Welter	Compass RE	16	4	20	\$11,231,500
133	Judi	Sahayda	Keller Williams Realty	22	12	34	\$11,162,733
134	Melissa	Palmer	Howard Hanna	13	9	22	\$11,141,500

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
135	Krista	Lorenzo	Coldwell Banker	18	18	36	\$11,100,680
136	Raymond	Carnevali	Berkshire Hathaway The Preferred Realty	23	7	30	\$11,086,375
137	Tyler	Petit	RE/MAX Select Realty	7	8	15	\$11,057,845
138	Nancy	Ware	Berkshire Hathaway The Preferred Realty	16	18	34	\$11,019,300
139	Wendy	Weaver	Howard Hanna	16	8	24	\$11,004,004
140	Lauren	Klein	Coldwell Banker	19	10	29	\$10,952,902
141	Brian	Larson	Howard Hanna	21	13	34	\$10,790,170
142	Kathleen	Barge	Piatt Sotheby's International Realty	8	3	11	\$10,722,467
143	Sharon	St. Clair	Keller Williams Realty	15	9	24	\$10,706,120
144	Daniel	Scioscia	Berkshire Hathaway The Preferred Realty	4	3	7	\$10,704,500
145	Cathy	Wanserski	RE/MAX Realty Brokers	13	10	23	\$10,674,441
146	Susan	Gill	Century 21 Fairways	20	22	42	\$10,657,525
147	Sue	Malagise	Howard Hanna	16	9	25	\$10,648,250
148	Racheallee	Lacek	Piatt Sotheby's International Realty	8	9	17	\$10,631,775
149	Devon	Lauer	Howard Hanna	12	11	23	\$10,619,500
150	Ariel	Harat	RE/MAX Real Estate Solution	16	12	28	\$10,570,224

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Teams and Individuals Closed date from January 1 - September 30, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
151	Denise	Ardisson	Realty ONE Gold Standard	18	15	33	\$10,514,000
152	Holly	Chamberlin	Howard Hanna	10	14	24	\$10,486,900
153	Rachel	Marchionda	Howard Hanna	27	15	42	\$10,428,025
154	Dana	Christoff	Berkshire Hathaway The Preferred Realty	12	15	27	\$10,412,839
155	Denise	Bortolotti	Piatt Sotheby's International Realty	7	15	22	\$10,396,400
156	Sara	Minshull	Redfin Corp	8	21	29	\$10,373,083
157	Beth	Danchek	Coldwell Banker	10	17	27	\$10,354,440
158	Christina	Talotta	RE/MAX Select Realty	15	10	25	\$10,275,000
159	Imran	Paniwala	Coldwell Banker	6	15	21	\$10,248,343
160	Lindy	Sgambati-Cox	Berkshire Hathaway The Preferred Realty	21	27	48	\$10,230,900
161	MaryAnn	Bacharach	Howard Hanna	9	6	15	\$10,229,032
162	Sara	Leitera	Berkshire Hathaway The Preferred Realty	16	17	33	\$10,224,405
163	Justin	Cummings	RE/MAX Select Realty	15	10	25	\$10,219,500
164	Kathy	Wallace	Compass RE	8	4	12	\$10,219,190
165	Terrence	Thurber	Coldwell Banker	4	11	15	\$10,209,500
166	Andrew	Dellavecchia	RE/MAX Select Realty	22	31	53	\$10,168,675
167	Kassie	Cable	Howard Hanna	11	14	25	\$10,133,420
168	Nicholas	Fix	Berkshire Hathaway The Preferred Realty	16	11	27	\$10,028,950
169	Erica	Shulsky	Exp Realty	13	19	32	\$10,006,213
170	Dean	Korber	Howard Hanna	40	21	61	\$9,934,700
171	Brian	Niklaus	Berkshire Hathaway The Preferred Realty	13	11	24	\$9,886,999
172	Liza	Christ	Piatt Sotheby's International Realty	2	6	8	\$9,808,959
173	Lisa	McLaughlin	Piatt Sotheby's International Realty	14	9	23	\$9,802,850
174	Jingli	Zhang	Keller Williams Realty	8	14	22	\$9,649,280
175	Judi	Agostinelli	Century 21 Frontier Realty	23	12	35	\$9,596,885
176	Monice	Ming Tong	Keller Williams Realty	8	13	21	\$9,591,996
177	Cynthia	Hovan	Coldwell Banker	9	9	18	\$9,523,419
178	Matthew	Gillespie	Coldwell Banker	24	19	43	\$9,517,862
179	Elizabeth	Kofmehl	Coldwell Banker	10	10	20	\$9,510,000
180	Caren	Foy	Keller Williams Realty	21	15	36	\$9,462,100
181	Jay	Mosby	Berkshire Hathaway The Preferred Realty	15	21	36	\$9,435,250
182	Nicolas	Supik	Century 21 Frontier Realty	21	14	35	\$9,424,750
183	Tyler	Thompson	Realty ONE Group Landmark	35	38	73	\$9,347,697

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
184	Dale	McKinley	Highland Resorts Realty	19	8	27	\$9,328,750
185	Nichole	Merrell	Coldwell Banker	14	11	25	\$9,290,163
186	Krystina	Krysiak	Redfin Corp	6	23	29	\$9,262,389
187	Paula	Harnish	Keller Williams Realty	17	28	45	\$9,236,933
188	Jackie	Horvath	Howard Hanna	13	16	29	\$9,232,000
189	Dan	Kite	Coldwell Banker	9	11	20	\$9,197,900
190	Michael	Netzel	Keller Williams Realty	17	11	28	\$9,194,555
191	Nancy	Kaclik	Berkshire Hathaway The Preferred Realty	6	5	11	\$9,136,490
192	Molly	Finley	Howard Hanna	13	8	21	\$9,131,050
193	Sean	Kelly	Howard Hanna	13	19	32	\$9,094,743
194	Liz	Fecko	Compass RE	7	8	15	\$9,092,356
195	Katarzyna	Sharbaugh	RE/MAX Select Realty	7	22	29	\$9,078,300
196	Vicky	Chang	Coldwell Banker	11	15	26	\$9,058,595
197	Pamela	Michalek-Shirey	RE/MAX Select Realty	24	5	29	\$8,978,436
198	Robin	Ross	Coldwell Banker	8	14	22	\$8,928,000
199	Alex	Tulandin	Keller Williams Realty	9	9	18	\$8,922,250
200	Theresa	White	RE/MAX Select Realty	16	23	39	\$8,922,141

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