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MEET THE

PORTLAND

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Interested in helping contribute to Real Producers Portland? Email **Tiffany.larsson@n2co.com**.

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Letter editor from the

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We have an awesome lineup for you this month!

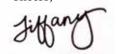
So excited to share the story of your top producing colleague Shelley Zavitz. Driven by a desire to serve a niche community and make a meaningful impact, Shelley found exactly what she was looking for when she launched her career in real estate.

For our Preferred Partner Spotlights, we feature are own Michelle Stevens of Artistique Photographie - whom so many of you already know. Michelle has been shooting our Covers since the inception of Real Producers 7 years ago! You'll learn more about her story and her incredible skill, here.

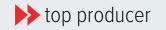
Also, you'll enjoy learning about this month's REALTOR® on the Rise, Alex Cole Juer. Hers was a journey fueled by passion and a desire for new challenges.

Did you attend our April event? You missed a really fun one, if not! You'll see a recap with photos in the pages ahead. Stay tuned for an invite to our summer one. As always, you'll find the latest Top 300 Standings (Jan-March) here, too!

Cheers,



Tiffany Larsson, Editor-in-Chief @portlandrealproducers



A Real Estate Career of Passion and Purpose

In the dynamic world of real estate, success stories often stem from unconventional beginnings and a deep-seated passion for change. Shelley Zavitz, a licensed real estate agent, epitomizes this narrative with her remarkable journey from broadcasting to becoming a revered figure in the Portland real estate scene. While the real estate industry influences can be very loud and chaotic, Zavitz continuously creates a measure of simplicity that is most noted in her books. Shelley's best-selling book on Amazon, Your First 365 Days in Real Estate, has been hailed "one of the most important pieces of writing for new real estate agents in modern times" by critics.

Zavitz's second book,

"Marketing That Moves

People", which helps real

estate agents understand

how to personally brand

their businesses,

reception for its

creative delivery

in uniting the

real estate

received a positive

industry with the music industry. Both books were published by Harriman House Publishing and were nominated for Best Audiobook Narration by Natalie Stanfield in the Business and Education category by the S.O.V.A.S Awards in 2019 and 2022 respectively.

Moving from Canada to the United States, Shelley became licensed in 2015, marking a pivotal shift from an illustrious career in broadcasting. For 15 years, Shelley honed her creative skills as the Creative and Production Director for Canadian radio stations in Vancouver and Whistler, garnering national and international acclaim and awards for her exceptional writing talents.

Driven by a desire to serve a niche community and make a daily, meaningful impact, Shelley found exactly what she was looking for when she launched her career in real estate. Reflecting on her decision, Shelley emphasizes the interesting connection between her past and present professions, citing the opportunity to serve others as the driving force behind her career transition. Mentored by talented, local leaders in the industry such as Val Thorpe, Chris Bonner, Lynae Forbes, and Tammy Wittren, Shelley found guidance and inspiration in the early stages of her real estate journey, shaping her into the person she is today.

For Shelley, the most rewarding aspect of her real estate career lies in the relationships she fosters with her clients and colleagues. Built on a foundation of trust, empathy, and shared values, Shelley's business thrives on the bonds she's created within the City of Portland. Guiding clients through the intricate process of buying or selling a home, Shelley takes pride in shouldering their burdens and leading through honest stewardship.

While on tour for her first book, Shelley began to see and acknowledge the challenges inherent in the industry on a broader scale. Chief among them is the quest for reliable training



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and actionable advice to further support real estate agents in their service of their clients. With an abundance of coaching programs and podcasts saturating the market, Shelley began to create avenues that emphasize to real estate agents the importance of discernment and seeking wisdom from skilled professionals who lead by example in the field.

To build on this, Shelley first founded New Agent 365, a non-brokerage affiliated, on-demand course for new real estate agents that was the first of its kind. Afterwards, she created OnTrack Agent which is designed to be a hub of many different trainers nationwide. Real estate agents can gain access to vetted trainers for traditional monthly coaching calls or group coaching to accelerate their growth

and save them time and money. Both programs were awarded the Newsmaker Award by RIS Media. Zavitz also received a nod on the watch list of the 2024 Swanepoel Power 200 (SP 200), which ranks the most powerful and influential executives in residential real estate.

Not surprisingly, the practice of shattering what is possible is not just confined to Shelley's professional life. An avid adventurer, Shelley embarked on a once-in-a-lifetime expedition of the Annapurna Circuit in Nepal alongside 7 close friends in 2023. They trekked over Thorong La Pass, one of the tallest mountain passes accessible on foot in the world at 17,700 feet. That elevation is actually higher than the base camp of Mount Everest! Over 12 days they trekked 95 miles, climbed 33,000 feet of elevation gain, and 19,000 feet of descent.

Shelley's varied talents include music (she's played the guitar since she was 9 years old), woodworking, and poetry, which she finds very relaxing and stress-relieving. She recently finished a children's story titled, "Mighty Mable Macklemay" about a young girl who is an introvert and the difficulties she has in understanding an extroverted world. Janice Stouffer illustrated the book and Mighty Mable is available on Amazon.

Shelley imparts invaluable wisdom to aspiring top producers in the industry. She emphasizes the importance of accountability, continuous learning, and resilience in the face of failure. Her diverse talents underscore her multifaceted approach to life and business, inspiring others to pursue their passions beyond the confines of their professional roles.

Shelley Zavitz's journey embodies the transformative power of passion, perseverance, and purpose. Through her dedication to serving others in the real estate industry and beyond, Shelley has bridged communities, changed lives, and inspired countless individuals to pursue their dreams with unwavering determination. As she continues to make a profound impact in the real estate landscape locally and nationwide, Shelley's legacy serves as a testament to the enduring power of human connection and the pursuit of excellence above all else.

Connect with Shelley Zavitz

Email: shelley@shelleyzavitz.com
Phone: 503-410-1672
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>> partner spotlight

In the world of professional photography, few possess the keen eye, technical knowledge, and genuine care for their clients quite like Michelle Stevens of Artistique Photographie. With a background as diverse and rich as her portfolio, Michelle has carved out a niche for herself in Portland's photography scene, setting the standard for excellence and authenticity.

As a valued partner of *Portland Real Producers*, Michelle has played an integral role in shaping the publication's identity. She has captured the essence of Portland's top real estate agents on over 70 of our magazine's beautiful covers. Her ability to forge lasting relationships speaks volumes about her character, with many clients evolving into good friends.

Born in England, Michelle's professional journey is as fascinating as the images she captures. Her passion ignited at a young age, Michelle pursued formal education in commercial photography, eventually earning her Master of Photography degree from the Professional Photographers of America. She opened her first storefront studio at age 18 just outside Minneapolis MN. Then, after moving to Oregon in 1993, she opened a new studio in the Eugene area. In 2005, she established Artistique Photographie in Portland, and quickly became one of the city's most sought after wedding photographers. Her work has garnered international acclaim, earning her prestigious accolades such as the Kodak Gallery Award and Fuji Masterpiece Awards.

In the world of photography, versatility and adaptability are key to staying relevant and successful. Michelle knows this all too well. What began as a focus on weddings has evolved into a specialized service catering to business professionals in need of captivating head-shots and branding photos. Michelle doesn't merely snap pictures; she crafts visual narratives that authentically represent her clients' identities and tell their unique stories. In an era dominated by AI and digital manipulation, she remains steadfast in her conviction that authenticity resonates most profoundly.

In her pre-shoot consultations, she likes to get a feel for each person's personality, brand identity, and the ideal client they are marketing to. This helps form the direction for the photo shoot, ensuring the outcome is exactly what the client visualizes. In her own words, "Getting new professional branding photos can be overwhelming, which is why I offer start to finish support through the whole process. From wardrobe selection, to choosing a location, to on site hair and makeup services, to a relaxing and fun shoot through the final photo selection process, my goal is to make it all easy and seamless."

Yet, Michelle's talents extend far beyond corporate branding and real estate. Through her separate venture, Mademoiselle's Boudoir, she celebrates the beauty of every client, crafting exquisite boudoir albums that brings confidence and empowerment to women. She says, "All women deserve to look and feel amazing! The boudoir photography experience leaves you feeling a new sense of confi-

dence. Often clients see their own real beauty for the first time". Her boudoir clients come to her for many milestone occasions, including weddings, anniversaries, celebration of birthdays and weight loss. Some of her most fulfilling client experiences have been with capturing breast cancer patients, both before surgery and after recovery.

In her spare time, Michelle enjoys the simple pleasures of life: baking, camping, kayaking, playing tennis, and wine tasting with friends. She cherishes time with her beloved rescue greyhound, Bentley. Creating a work-life balance is always challenging for a small business owner, but she believes that a fun personal life away from the camera makes her better in her business.







In an ever-changing industry, Michelle Stevens has found a niche and excelled. Her commitment to providing personalized, high-quality photography services has earned her a reputation as a trusted partner for businesses and

professionals alike. As her business continues to grow, one thing remains constant: her dedication to capturing the success of her clients, one photo shoot at a time.

CONTACT MICHELLE STEVENS:
Phone: 503-310-9083
Email: michelle@artistique.com
Websites: Artistique.com
and MademoisellesBoudoir.com
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ALEX GOLE JUER

WINDERMERE

From Classrooms to Closings:

Inside Alex Cole Juer's Transition to REALTOR®

Photographer: Danny Osterweil, founder of Brite Room Photography

Transitioning from the classroom to the world of real estate may seem like a leap, but for Alex Cole Juer, it was a journey fueled by passion and a desire for new challenges. In this Q&A article, an educator turned REALTOR®, Alex shares her insights into her unconventional career path, the mentors who inspired her, and the joys and challenges of guiding clients through the intricacies of home buying. Join us as we delve into the dynamic world of real estate with someone whose dedication to education and community shines through in every aspect of her work.

When did you start your career in real estate?

I got my license in 2021 while I was still teaching middle school. I used the time before I quit teaching (June of 2022) to get acquainted with the business by getting to know colleagues and taking classes.

What did you do before you became a REALTOR®? Did you have a mentor or someone that helped lead the way?

Before venturing into real estate, I was a middle school math and social studies teacher. I enjoyed my life as an educator for twelve years before I decided to get my real estate license.

I grew up with parents who believed in sweat equity, so we were always living in a remodel or searching for the next house. Throughout their many transactions, and eventually my own, my family became close with our REALTOR®, Aimee Virnig. She has always been a knowledgeable resource, a strong advocate for us as her clients, and also a really good time. When I was considering making the career

switch, she cautioned me with realities but encouraged me to take the leap. The business that she built for herself is an inspiration to me. I knew I would do well in this business if I emulated her authenticity and enthusiasm.

What's your favorite part of being a REALTOR®? / What has become the most rewarding part of your business?

As an educator, I have especially enjoyed working with first-time buyers individually, in a setting where I can give clients my undivided attention. In the classroom, I would see roughly 150 students in a day. Buying a home is a big financial and emotional step that can feel overwhelming, especially for people who have not done it before. I have enjoyed educating my clients about the home-buying process so that they feel empowered and confident as they make this big investment in their future.

What is your BIGGEST challenge as a REALTOR®?

Switching gears into a new profession has a big learning curve! I thought I knew a lot about what goes into a real estate transaction, but I quickly found out that I still had a lot to learn.







Alex worked with first time home buyers to purchase this 1960s Rummer in 2023

As a teacher I felt like a broken record, constantly telling my students not to be afraid to ask questions. Not to be embarrassed by not knowing but to do the research and use their resources. As a new agent, I had to follow my own advice. I know that if I surround myself with experienced agents and have a knowledgeable support team I will be able to find the answer to any situation that may arise. An agent is only as strong as their resources, and I have been fortunate to have developed relationships with an amazing group of people who support me in my business.

Are there any charities or organizations you support?

There are so many wonderful nonprofits here in Oregon and one especially close to my heart is the mission of Saint Andrew Nativity School. My connection to this special school began as a service project in high school and later when I served on their Ambassador Board. For those not familiar, Saint Andrew is a tuition-free Catholic Middle School dedicated to empowering and preparing students for college and careers. Through committed teachers, a rigorous curriculum and schedule, and community support, Saint Andrew graduates 8th graders who will experience success in high school and beyond. The best part is that the support offered to Nativity graduates does not stop

at graduation - it stays with them into the beginning of their careers. Nativity counselors help to secure their students scholarships to Catholic high schools, navigate college admissions, financial aid, and scholarships, and apply to their first jobs. This school, and other Nativity schools across the country, have a big impact on the individual families and local communities that they serve. While their size limits their capacity for change, these schools are a fix for the root causes of educational disparity and not just a Band-Aid.

Tell us about your family. Any pets?

I live with my husband, Andrew, and our 40-pound lap dog, Lucy. We are currently working to expand our family via adoption. We are also about to purchase our fourth home in six years -- carrying on the family tradition of always looking for the next house adventure. We joke that our goal is to hit all of the Portland quadrants and suburbs -- so far, we have lived in Irvington, Camas, Forest Park, and now Beaverton. As someone who grew up on the inner East side, I find it fun and informative to get out of my comfort zone and try out new parts of the Portland Metro Area.

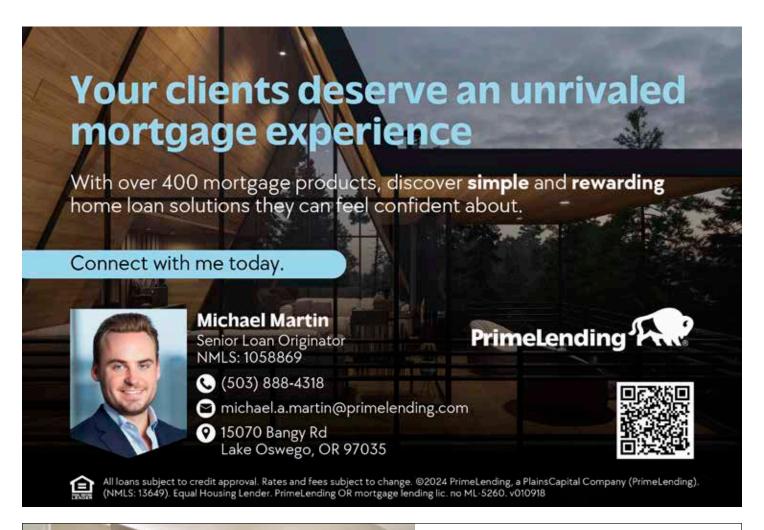
What are your hobbies and interests outside of the business?

As someone with my home-buying track record, I'd say real estate is my hobby... jokes aside, I enjoy skiing, dinner parties, playing board games, neighborhood walks, and any activity that brings friends and family together for a good time. People say I'm a connector.

To connect with Alex Cole Juer:

Email: acj@windermere.com Phone: 503.956.1659 Website: alexcolejuer.com









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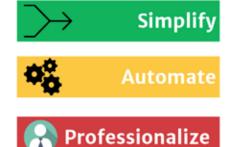
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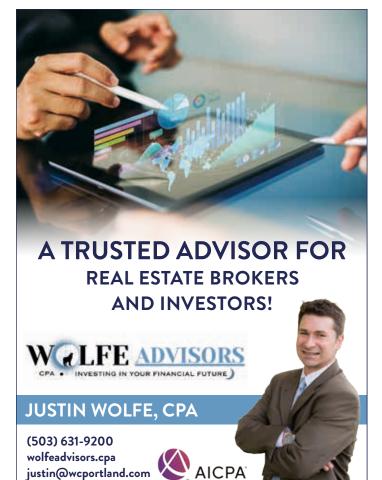


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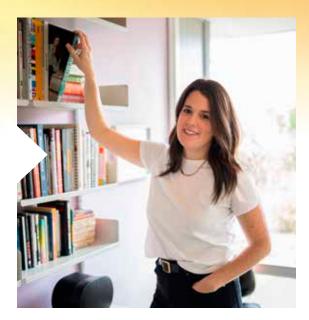
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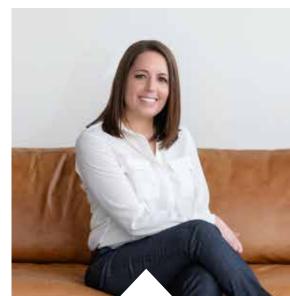
REAL PRODUCERS SHARE THEIR INSIGHT

ALEX COLE JUER,

Windermere Real Estate

It's important to stay moving -- momentum in this business is important, so doing anything to get out and stay busy will contribute to success. Going on broker tours, taking colleagues for coffee, connecting with a mentor, business planning, attending CE classes... all of these things keep your business, and yourself, from becoming stagnant. Even just attending a social event or fundraiser can connect you with people, and you never know where a connection may take you. I just got a referral for a listing because I taught someone at a wedding in Arkansas how to saber a bottle of champagne!





SHELLEY ZAVITZ,

Dwell Realty

The most successful people that I've met on my journey in both media and real estate have three things in common. They are accountable always. They are students of their craft. When one skill is learned, they look to elevate even further. They give themselves grace in moments of failure, and then immediately try again.



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importance of creating landscapes that not only enhance a property's visual appeal but also add value and charm.

Established in 1989, All Oregon Landscaping boasts a team of seasoned professionals with unparalleled landscape design and installation expertise. With over 100 years of combined experience, their design and project management team possesses the skills and vision to bring even the most ambitious landscaping projects to life. Whether it's a relatively simple landscape refresh or a complex complete outdoor overhaul, their dedicated staff of over 25 individuals is equipped to handle projects of any size or complexity.

At All Oregon Landscaping, they understand that a well-designed landscape should be an extension of indoor living spaces—a seamless blend of texture, color, contour, and flow. That's why their designers work closely with clients to ensure that every design aspect reflects their unique vision and lifestyle. From the initial consultation to the final installation, they prioritize clear communication and collaboration to ensure their client's expectations are met and exceeded.

Leading the charge at All Oregon Landscaping is Craig Prunty, whose passion for landscaping spans over three decades. Craig built the business on the foundation of talented designers and skilled project managers, firmly believing that "You're only as good as your employees."

>> partner spotlight

REFER

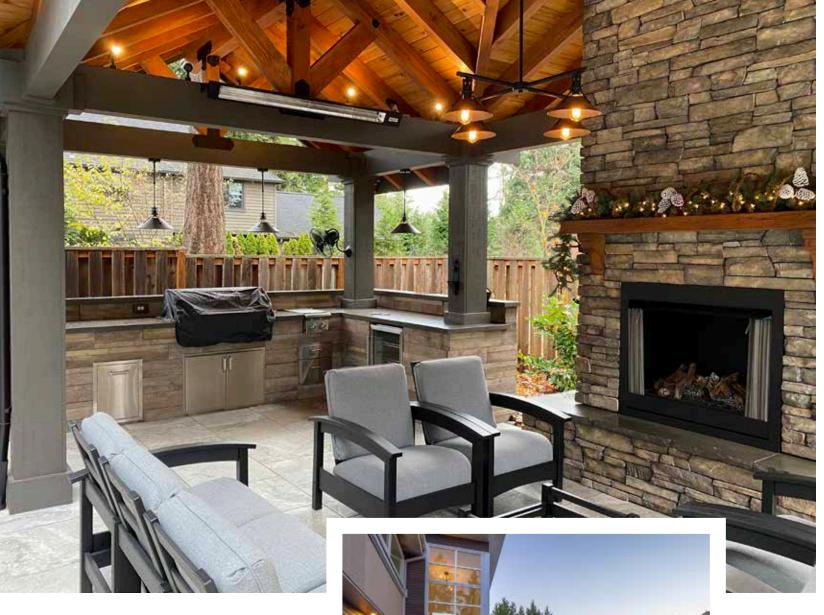
ALL OREGON LANDSCAPING

WITH CONFIDENCE

When a need or desire to enhance outdoor spaces arises, as agents, you are very often looked to as a referral source for your clients. As a family-owned business with a long-standing reputation for excellence, All Oregon Landscaping brings a wealth of experience and expertise to the table. With a deep-rooted passion for crafting outdoor environments that captivate and inspire, they understand the







Alongside Craig is his brother Tony Prunty, the Vice President, whose expertise in turning design plans into reality is unmatched. Together, they oversee every aspect of the business to help ensure a seamless experience for clients from concept to completion.

A comprehensive approach to landscaping sets All Oregon Landscaping apart. Their team produces a comprehensive roadmap for each project, from conceptual designs to construction details, 3D renderings, and final site plans. With their experienced construction crews handling everything from masonry and outdoor kitchens to irrigation and plant installation, clients can rest assured that their project is in capable hands.

Another element that sets All Oregon Landscaping apart is its private nursery, which is stocked with over 8,000 different plants on 21 acres. This gives them the resources to control quality and reduce costs for our clients—a benefit that few other landscaping companies can offer.

All Oregon Landscaping is highly referred by Realtors looking to help their clients elevate their listings in preparation for sale or as the company to beautify a client's purchase and make their outdoor living space exceptional. Their expertise, dedication to excellence, and commitment to customer satisfaction ensure that every outdoor space shines.

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RP SPRING EVENT at PONZI VINEYARDS

A great time was had by all at our Spring event at the beautiful Ponzi Vineyards!

Special thanks to the great folks at Ponzi, Ryan Morell of Rain City Captial, Nikki Meyerink of Select Lending Services, Tito Leon of M. Leon Construction, and Tammy Wittren of NFM Lending for making it all possible!



























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110 S Bancroft Street, Suite A, Portland, OR • Licensed in OR / WA / AZ

BUSINESS HOME **AUTO** LIFE







office@mleonconstruction.com | www.mleonconstruction.com

Here are the top 300 for January - March 2024

#	FIRST NAME	LAST NAME	COMPANY
1	Darryl	Bodle	Keller Williams Realty Portland Premiere
2	Steve	Nassar	Premiere Property Group, LLC
3	Marc	Fox	Keller Williams Realty Portland Premiere
4	Kendall	Bergstrom-Delancellotti	Cascade Hasson Sotheby's International Realty
5	Kristen	Kohnstamm	Cascade Hasson Sotheby's International Realty
6	Kevin	Hall	Cascade Hasson Sotheby's International Realty
7	Justin	Harnish	Harnish Company Realtors
8	Gary	Cook	Stone Bridge Realty, Inc
9	Terry	Sprague	LUXE Forbes Global Properties
10	Jassi	Akkal	Oregon First
11	Jordan	Matin	Matin Real Estate
12	Matthew	Tercek	Real Broker
13	Eugene	Lew	RE/MAX Equity Group
14	Claire	Paris	Paris Group Realty LLC
15	C. Morgan	Davis	Keller Williams PDX Central
16	Nick	Shivers	Keller Williams PDX Central
17	Marcia	Walsh	Where, Inc
18	Lee	Davies	ELEETE Real Estate
19	Linda	Heinrichs	Keller Williams Realty Portland Premiere
20	Brittany	Gibbs	Move Real Estate Inc
21	Stephen	FitzMaurice	eXp Realty, LLC
22	Amy	Savage	A Group Real Estate
23	Steve	Odermann	Windermere Realty Trust
24	Leanne	Gillies	Walczyk Associates Realty
25	Stephanie	Peck	eXp Realty, LLC
26	Marie	Boatsman	Berkshire Hathaway HomeServices NW Real Estate
27	Lauren	Hasson	Cascade Hasson Sotheby's International Realty
28	Marisa	Swenson	Modern Homes Collective
29	Cody	Jurgens	Cascadian South Corp.
30	Jennifer	Turner	Lovejoy Real Estate
31	Haris	Wolfgang	Premiere Property Group, LLC
32	Susan	Jurgensen	Welcome Home Realty
33	Tracy	Wiens	John L. Scott Portland Central
34	Jennifer	Maben	Harcourts Real Estate Network Group

#	FIRST NAME	LAST NAME	COMPANY
35	Casey	Jones	John L. Scott
36	Heather	Robbins	Robbins Realty Group
37	Judy	Adler	Windermere Realty Group
38	Dana	McElligott	RE/MAX Equity Group
39	Samantha	Ingram	Cascadian South Corp.
40	Andrea	Hughes	Handris Realty Co.
41	Erin	Rothrock	Windermere Realty Trust
42	Bob	Atkinson	Where, Inc
43	Andrea	Guest	Keller Williams Realty Professionals
44	Ajay	Deshpande	Spicer & Associates Realty
45	Ben	Andrews	Keller Williams PDX Central
46	John	Tae	eXp Realty, LLC
47	Suzann	Baricevic Murphy	Where, Inc.
48	Andrea	Dufresne	Cascade Hasson Sotheby's International Realty
49	Kenneth	Avery	eXp Realty, LLC
50	Carina	Liu	Berkshire Hathaway HomeServices NW Real Estate



Here are the top 300 for January - March 2024

#	FIRST NAME	LAST NAME	OFFICE
51	Paul	Wells	Renaissance Development Corp.
52	Beth	Benner	Living Room Realty
53	Michele	DesCombes	Keller Williams Realty Professionals
54	Michael	Smira	John L. Scott Portland Central
55	Tessa	Gold	John L. Scott
56	Carey	Hughes	Keller Williams Realty Professionals
57	Amy	Asivido	Keller Williams Premier Partners
58	Jeffrey	Hartley	Peak Realty
59	Eduardo	Chanez	All Professionals Real Estate
60	Aimee	Virnig	Windermere Realty Trust
61	Erika	George	Living Room Realty
62	Alisha	Mitchell	Cascadian South Corp.
63	Anna	Woodland	TNHC Oregon Realty LLC
64	Drew	Coleman	Opt
65	Kelly	Asmus	Berkshire Hathaway HomeServices NW Real Estate
66	Jason	Gardner	Premiere Property Group, LLC
67	Amanda	Rammer	RE/MAX Northwest
68	Tyler	Lankheet	Premiere Property Group, LLC
69	Chad	Meier	Living Room Realty
70	Chris	Suarez	Keller Williams Sunset Corridor
71	Brian	Tienken	eXp Realty, LLC
72	Dirk	Knudsen	MORE Realty
73	Colton	Zakowski	Reger Homes, LLC
74	Laurie	Gilmer	Think Real Estate
75	Janice	Itterman	Pacific Lifestyle Homes Inc
76	Noah	Kragerud	Keller Williams Sunset Corridor
77	Megan	Talalemotu	John L. Scott
78	Aubrey	Martin	Keller Williams Sunset Corridor
79	Tyler	Reese	Reger Homes, LLC
80	Brent	Gunter	Chastel Real Estate
81	Autumn	Baldwin	John L. Scott Sandy
82	Cornell	Mann	Great Western Real Estate Co
83	Travis	Wolpin	Stone Bridge Realty, Inc
84	Kimberly	Gellatly	Berkshire Hathaway HomeServices NW Real Estate

#	FIRST NAME	LAST NAME	OFFICE
85	Regina	Ananthan	MORE Realty
86	Riley	Costello	Cascade Hasson Sotheby's International Realty
87	Chandra	Noble-Ashford	Think Real Estate
88	Lauren	Goche	Think Real Estate
89	Brian	Bellairs	John L Scott Portland SW
90	Andrew	Galler CRS	Realty Works Group
91	Karina	Stark	Keller Williams Realty Professionals
92	Bonny	Crowley	Portland Principal Realty, LLC
93	Elizabeth	Ramos	Keller Williams Sunset Corridor
94	Kevin	May	Coldwell Banker Bain
95	Sohee	Anderson	Where, Inc
96	William	Grippo	Windermere Realty Trust
97	Carolyn	Hoty	Keller Williams Realty Professionals
98	Ron	Hale	eXp Realty LLC
99	Liz	Holland	Cascadian South Corp.
100	Megan	Jumago-Simpson	Keller Williams Realty Professionals



Here are the top 300 for January - March 2024

#	FIRST NAME	LAST NAME	COMPANY
101	Steve	Louie	John L. Scott
102	Hunde	Abebe	Advantage Realty LLC
103	Tatyana	Gavrilyuk	Keller Williams PDX Central
104	Martin	Weil	RE/MAX Equity Group
105	Carrie	Gross	Windermere Realty Trust
106	Matt	Gorman	John L Scott Portland SW
107	Sarah	Hesselman	Premiere Property Group, LLC
108	Logan	Gerritz	Keller Williams Sunset Corridor
109	Tracy	Hasson	Cascade Hasson Sotheby's International Realty
110	Hannah	Novak	Keller Williams Sunset Corridor
111	Aaron	Cullen	eXp Realty, LLC
112	Alexander	Phan	Keller Williams Realty Professionals
113	Brian	Getman	Where, Inc
114	Kathleen	MacNaughton	Windermere Realty Trust
115	Lynda	O'Neill	John L. Scott
116	Kris	Burley	Keller Williams Realty Portland Premiere
117	Elisha	Alcantara	Kinected Realty, LLC
118	Blake	Nelson	Brantley Christianson Real Estate
119	Rick	Sadle	Keller Williams Realty Professionals
120	Linda	Skeele	Windermere Realty Trust
121	Kristin	Rader	Keller Williams Sunset Corridor
122	Andrew	Pienovi	Windermere Realty Trust
123	Rebecca	Krueger	RE/MAX Equity Group
124	Bob	Sisul	Harcourts Real Estate Network Group
125	Laura	Wood	Think Real Estate
126	Krishnakumar	Regupathy	Krishna Realty
127	Doug	Landers	John L. Scott Portland Central
128	Rene'	Susak	Windermere Realty Trust
129	Amanda	Andruss	Renaissance Development Corp.
130	Sarah	Ruffner	Where, Inc
131	Karoline	Ashley	Windermere Realty Trust
132	Bev	Blume	Keller Williams Realty Portland Elite
133	Todd	Knudsen	Berkshire Hathaway HomeServices NW Real Estate
134	Laura	Tinghitella	Weekley Homes LLC

#	FIRST NAME	LAST NAME	COMPANY	
135	Brian	Coffelt	Pacific Lifestyle Homes Inc	
136	Michael	Beirwagen	Berkshire Hathaway HomeServices NW Real Estate	
137	John	Carswell	MORE Realty	
138	Kami	Price	eXp Realty, LLC	
139	Nic	Isfeld	Better Homes & Gardens Realty	
140	Heather	Lamkins	Think Real Estate	
141	Traci	Brown	Keller Williams Sunset Corridor	
142	Amy	Franzen	Keller Williams Realty Portland Elite	
143	Taya	Mower	Keller Williams Sunset Corridor	
144	Becky	Hanson	Pacific Lifestyle Homes Inc	
145	Venkatesan	Muthu	Oregon First	
146	T. Chris	Olson	Premiere Property Group, LLC	
147	Sean	Robbins	eXp Realty LLC	
148	Thomas	Hall	Paris Group Realty LLC	
149	Jacqueline	Smith	Keller Williams Premier Partners	
150	Emily	Hetrick	Keller Williams PDX Central	



Here are the top 300 for January - March 2024

151 Haiting Ol Oregon First 152 Annalisa Ferguson Premiere Property Group, LLC 153 Rob Levy Keller Williams Realty Professionals 154 Jessica Brunt Inhabit Real Estate 155 Korrie Hicks KOR Realty 156 Patry Schmitz-Thursem John L Scott Market Center 157 Alice Hsing ELEETE Real Estate 158 Danell Schwens Premiere Property Group, LLC 159 Victoria Buck Stellar Realty Northwest 160 Richard Wold Reger Homes, LLC 161 U Lanz Lucar Properties, LLC 162 Lindsay Taylor Keller Williams Realty Portland Elite 163 Kert Bounds REMAX Equity Group 164 Gavy Pots John L Scott Portland 165 Anne Smith Eleete Real Estate 166 Dirk Hmura The Agency Portland	#	FIRST NAME	LAST NAME	COMPANY
153 Rob Levy Keller Williams Realty Professionals 154 Jessica Brunt Inhabit Real Estate 155 Korrie Hicks KOR Realty 156 Patty Schmitz-Thursam John L Scott Market Center 157 Alice Hsing ELEFTE Real Estate 158 Danell Stevens Premiere Property Group, LLC 159 Victoria Buck Stellar Realty Northwest 160 Richard Wold Reger Homes, LLC 161 L L Lanz 162 Lindsay Taylor Keller Williams Realty Portland Elite 163 Kert Bounds REMAX Equity Group 164 Gary Potts John L Scott Portland SW 165 Anne Bounds REMAX Equity Group 166 Dirk Humra The Agency Portland 167 Tyler Hors Kinger Windermer Realty Trust 168 Kerri Hory Hawkins Kringer Realty EAR Po	151	Haiting	Qi	Oregon First
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155 Korire Hicks KOR Really 156 Patty Schmitz-Thursam John L. Scott Market Center 157 Alice Hsing ELEETE Real Estate 158 Danell Stevens Premiere Property Group, LLC 159 Victoria Buck Stellar Realty Northwest 160 Richard Wold Reger Homes, LLC 161 U Lanz LL Lard Properties, LLC 162 Lindsay Taylor Keller Williams Realty Portland Elite 163 Kent Bounds RE/MAX Equity Group 164 Gary Potts John L Scott Portland SW 165 Anne Smith Eleete Real Estate 166 Dirk Hmura The Agency Portland 167 Tyler Horst Summa Real Estate Group 168 Keril Miller Windermer Realty Trust 169 Sheny Havkins Kripe Realty ERA Powered 170 Lesile Hocket Premiere Property Group, LLC	153	Rob	Levy	Keller Williams Realty Professionals
156 Patty Schmitz-Thursam John L. Sott Market Center 157 Alice Hsling ELEETE Real Estate 158 Danell Stevens Premiere Property Group, LLC 159 Victoria Buck Stellar Really Northwest 160 Richard Wold Reger Homes, LLC 161 L L Lanz LL Lanz Proporties, LLC 162 Lindsay Tsylor Keller Williams Realty Ortland Elite 163 Kent Bounds RE/MAX Equity Group 164 Gary Potts John L. Scott Portland SW 165 Anne Smith Eleete Real Estate 166 Dirk Hmura The Agency Portland 167 Tyler Horst Summa Real Estate Group 168 Kerir Miller Windermere Realty Trust 169 Shenry Havkins Kinjee Realty ERA Powered 170 Leslie Hockett Weekley Homes LLC 171 Ivette Johne Brischire Hathway	154	Jessica	Brunt	Inhabit Real Estate
157 Alice Hsing ELEET Real Estate 158 Danell Stevens Premiere Property Group, LLC 159 Victoria Buck Stellar Realty Northwest 160 Richard Wold Reger Homes, LLC 161 LI Lanz LI Lanz Properties, LLC 162 Lindsay Taylor Keller Williams Realty Portland Elite 163 Kent Bounds RE/MAX Equity Group 164 Gary Potts John L Scott Portland SW 165 Anne Smith Eleete Real Estate 166 Dirk Hmura The Agency Portland 167 Tyler Horst Summa Real Estate Group 168 Kerir Miller Wildermere Realty Trust 169 Shenry Haokdins Knipe Realty ERA Powered 170 Leslie Hockett Willems Berkshire Hathway HomeServices NW Real Estate 171 Ivette Jeanie Williams Berkshire Hathway HomeServices NW Real Estate 175	155	Korrie	Hicks	KOR Realty
188 Danell Stevens Premiere Property Group. LLC 159 Victoria Buck Stellar Realty Northwest 160 Richard Wold Reger Homes, LLC 161 Li Lanz Li Lanz Properties, LLC 162 Lindsay Taylor Keller Williams Realty Portland Elite 163 Kent Bounds RE/MAX Equity Group 164 Gary Potts John L Scott Portland SW 165 Anne Smith Electe Real Estate 166 Dirk Hmura The Agency Portland 167 Tyler Horst Summa Real Estate Group 168 Kerir Millor Windermere Realty Trust 169 Sherry Hawkins Knipe Realty ERA Powered 170 Leslie Hockett Weeley Homes LLC 171 Ivette Foires Schmidt Premiere Property Group, LLC 172 Jeanle Millor Cascade Hasson Sotheby's International Realty 173 Alexandru Ianos Iano	156	Patty	Schmitz-Thursam	John L. Scott Market Center
159 Victoria Buck Stellar Realty Northwest 160 Richard Wold Reger Homes, LLC 161 Li Lanz Li Lanz Properties, LLC 162 Lindsay Taylor Keller Williams Realty Portland Elite 163 Kent Bounds RE/MAX Equity Group 164 Gary Potts John L Scott Portland SW 165 Anne Smith Eleete Real Estate 166 Dirk Hmura The Agency Portland 167 Tyler Horst Summa Real Estate Group 168 Kerri Miller Windermere Realty Trust 169 Sheny Hawkins Kripe Realty ERA Powered 170 Leslie Hockett Weekley Homes LLC 171 Ivette Flores Schmidt Premiere Property Group, LLC 172 Jeanie Milliams Berkshire Hathaway Home Services NW Real Estate New Ork Pacility 173 Brian Alexandru Jenos Realty 174 Alexandru Foteff <	157	Alice	Hsing	ELEETE Real Estate
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162LindsayTaylorKeller Williams Realty Portland Elite163KentBoundsRE/MAX Equity Group164GaryPottsJohn L Scott Portland SW165AnneSmithEleete Real Estate166DirkHmuraThe Agency Portland167TylerHorstSumma Real Estate Group168KerriMillerWindermere Realty Trust169SherryHawkinsKnipe Realty ERA Powered770LeslieHockettWeekley Homes LLC711IvetteFlores SchmidtPremiere Property Group, LLC712JeanieWilliamsBerkshire Hathaway HomeServices NW Real Estate713BrianMigliaccioCascade Hasson Sotheby's International Realty714AlexandruIanosIanos Realty715MitchFoteffHarcourts Real Estate Network Group716KatleSengstakeWindermere Realty Trust717DeclanO'ConnorCascade Hasson Sotheby's International Realty718AmieKriegerJohn L. Scott719PamWaldmanKeller Williams Realty Portland Premiere718BesseDillPremiere Property Group, LLC718BessyMenefeeWindermere Realty Trust718GregFoxHappy Homes Properties, Inc.719BoundedLiving Room Realty	160	Richard	Wold	Reger Homes, LLC
163 Kent Bounds RE/MAX Equity Group 164 Gary Potts John L Scott Portland SW 165 Anne Smith Eleete Real Estate 166 Dirk Hmura The Agency Portland 167 Tyler Horst Summa Real Estate Group 168 Kerri Miller Windermere Realty Trust 169 Sherry Hawkins Knipe Realty ERA Powered 170 Leslie Hockett Weekley Homes LLC 171 I wette Flores Schmidt Premiere Property Group, LLC 172 Jeanie Williams Berkshire Hathaway HomeServices NW Real Estate 173 Brian Migliaccio Cascade Hasson Sotheby's International Realty 174 Alexandru Ianos Ianos Realty 175 Mitch Foteff Harcourts Real Estate Network Group 176 Katle Sengstake Windermere Realty Trust 177 Declan O'Connor Cascade Hasson Sotheby's International Realty 178 Amie	161	Li	Lanz	Li Lanz Properties, LLC
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Sherry Hawkins Knipe Realty ERA Powered 170 Leslie Hockett Weekley Homes LLC 171 Ivette Flores Schmidt Premiere Property Group, LLC 172 Jeanie Williams Berkshire Hathaway HomeServices NW Real Estate 173 Brian Migliaccio Cascade Hasson Sotheby's International Realty 174 Alexandru Ianos Ianos Ianos Realty 175 Mitch Foteff Harcourts Real Estate Network Group 176 Katie Sengstake Windermere Realty Trust 177 Declan O'Connor Cascade Hasson Sotheby's International Realty 178 Amie Krieger John L. Scott 179 Pam Waldman Keller Williams Realty Portland Premiere 180 Jesse Dill Premiere Property Group, LLC 181 Betsy Menefee Windermere Realty Trust 182 Greg Fox Happy Homes Properties, Inc. 183 Sharon Bloudek Living Room Realty	167	Tyler	Horst	Summa Real Estate Group
Hockett Weekley Homes LLC 171 Ivette Flores Schmidt Premiere Property Group, LLC 172 Jeanie Williams Berkshire Hathaway HomeServices NW Real Estate 173 Brian Migliaccio Cascade Hasson Sotheby's International Realty 174 Alexandru Ianos Ianos Realty 175 Mitch Foteff Harcourts Real Estate Network Group 176 Katie Sengstake Windermere Realty Trust 177 Declan O'Connor Cascade Hasson Sotheby's International Realty 178 Amie Krieger John L. Scott 179 Pam Waldman Keller Williams Realty Portland Premiere 180 Jesse Dill Premiere Property Group, LLC 181 Betsy Menefee Windermere Realty Trust 182 Greg Fox Happy Homes Properties, Inc. 183 Sharon Bloudek Living Room Realty	168	Kerri	Miller	Windermere Realty Trust
Flores Schmidt Premiere Property Group, LLC 172 Jeanie Williams Berkshire Hathaway HomeServices NW Real Estate 173 Brian Migliaccio Cascade Hasson Sotheby's International Realty 174 Alexandru lanos lanos Realty 175 Mitch Foteff Harcourts Real Estate Network Group 176 Katie Sengstake Windermere Realty Trust 177 Declan O'Connor Cascade Hasson Sotheby's International Realty 178 Amie Krieger John L. Scott 179 Pam Waldman Keller Williams Realty Portland Premiere 180 Jesse Dill Premiere Property Group, LLC 181 Betsy Menefee Windermere Realty Trust 182 Greg Fox Happy Homes Properties, Inc. 183 Sharon Bloudek Living Room Realty	169	Sherry	Hawkins	Knipe Realty ERA Powered
172JeanieWilliamsBerkshire Hathaway HomeServices NW Real Estate173BrianMigliaccioCascade Hasson Sotheby's International Realty174AlexandruIanosIanos Realty175MitchFoteffHarcourts Real Estate Network Group176KatieSengstakeWindermere Realty Trust177DeclanO'ConnorCascade Hasson Sotheby's International Realty178AmieKriegerJohn L. Scott179PamWaldmanKeller Williams Realty Portland Premiere180JesseDillPremiere Property Group, LLC181BetsyMenefeeWindermere Realty Trust182GregFoxHappy Homes Properties, Inc.183SharonBloudekLiving Room Realty	170	Leslie	Hockett	Weekley Homes LLC
Brian Migliaccio Cascade Hasson Sotheby's International Realty 174 Alexandru Ianos Ianos Realty 175 Mitch Foteff Harcourts Real Estate Network Group 176 Katie Sengstake Windermere Realty Trust 177 Declan O'Connor Cascade Hasson Sotheby's International Realty 178 Amie Krieger John L. Scott 179 Pam Waldman Keller Williams Realty Portland Premiere 180 Jesse Dill Premiere Property Group, LLC 181 Betsy Menefee Windermere Realty Trust 182 Greg Fox Happy Homes Properties, Inc. 183 Sharon Bloudek Living Room Realty	171	lvette	Flores Schmidt	Premiere Property Group, LLC
174AlexandruIanosIanos Realty175MitchFoteffHarcourts Real Estate Network Group176KatieSengstakeWindermere Realty Trust177DeclanO'ConnorCascade Hasson Sotheby's International Realty178AmieKriegerJohn L. Scott179PamWaldmanKeller Williams Realty Portland Premiere180JesseDillPremiere Property Group, LLC181BetsyMenefeeWindermere Realty Trust182GregFoxHappy Homes Properties, Inc.183SharonBloudekLiving Room Realty	172	Jeanie	Williams	Berkshire Hathaway HomeServices NW Real Estate
Mitch Foteff Harcourts Real Estate Network Group Katie Sengstake Windermere Realty Trust Declan O'Connor Cascade Hasson Sotheby's International Realty Amie Krieger John L. Scott Pam Waldman Keller Williams Realty Portland Premiere Betsy Menefee Windermere Realty Trust Menefee Windermere Realty Trust Happy Homes Properties, Inc. Sharon Bloudek Living Room Realty	173	Brian	Migliaccio	Cascade Hasson Sotheby's International Realty
Sengstake Windermere Realty Trust Declan O'Connor Cascade Hasson Sotheby's International Realty Amie Krieger John L. Scott Pam Waldman Keller Williams Realty Portland Premiere Betsy Menefee Windermere Realty Trust Betsy Fox Happy Homes Properties, Inc. Bloudek Living Room Realty	174	Alexandru	lanos	lanos Realty
Declan O'Connor Cascade Hasson Sotheby's International Realty 178 Amie Krieger John L. Scott 179 Pam Waldman Keller Williams Realty Portland Premiere 180 Jesse Dill Premiere Property Group, LLC 181 Betsy Menefee Windermere Realty Trust 182 Greg Fox Happy Homes Properties, Inc. 183 Sharon Bloudek Living Room Realty	175	Mitch	Foteff	Harcourts Real Estate Network Group
Amie Krieger John L. Scott 179 Pam Waldman Keller Williams Realty Portland Premiere 180 Jesse Dill Premiere Property Group, LLC 181 Betsy Menefee Windermere Realty Trust 182 Greg Fox Happy Homes Properties, Inc. 183 Sharon Bloudek Living Room Realty	176	Katie	Sengstake	Windermere Realty Trust
179PamWaldmanKeller Williams Realty Portland Premiere180JesseDillPremiere Property Group, LLC181BetsyMenefeeWindermere Realty Trust182GregFoxHappy Homes Properties, Inc.183SharonBloudekLiving Room Realty	177	Declan	O'Connor	Cascade Hasson Sotheby's International Realty
180 Jesse Dill Premiere Property Group, LLC 181 Betsy Menefee Windermere Realty Trust 182 Greg Fox Happy Homes Properties, Inc. 183 Sharon Bloudek Living Room Realty	178	Amie	Krieger	John L. Scott
181 Betsy Menefee Windermere Realty Trust 182 Greg Fox Happy Homes Properties, Inc. 183 Sharon Bloudek Living Room Realty	179	Pam	Waldman	Keller Williams Realty Portland Premiere
182 Greg Fox Happy Homes Properties, Inc. 183 Sharon Bloudek Living Room Realty	180	Jesse	Dill	Premiere Property Group, LLC
183 Sharon Bloudek Living Room Realty	181	Betsy	Menefee	Windermere Realty Trust
	182	Greg	Fox	Happy Homes Properties, Inc.
184 Lora Smith Reger Homes, LLC	183	Sharon	Bloudek	Living Room Realty
	184	Lora	Smith	Reger Homes, LLC

#	FIRST NAME	LAST NAME	COMPANY
185	Troy	DeVries	John L. Scott Sandy
186	Shannon	Goyne	Keller Williams Sunset Corridor
187	Jason	Watkins	Real Estate Performance Group
188	Jeff	Capen	Windermere Realty Trust
189	Cortney	Robinson	Cascade Hasson Sotheby's International Realty
190	Michelle	McCabe	Windermere Realty Trust
191	Cricket	Forsey	Keller Williams Realty Portland Premiere
192	Kellie	Jenkins	Windermere Realty Trust
193	Elizabeth	Rossberg	Weekley Homes LLC
194	Wenyan	Zhu	Wooster Realty
195	Katie	Spurlock	Windermere Realty Trust
196	Zachary	Eaton	Keller Williams Realty Professionals
197	Jeff	Walker	RE/MAX Equity Group
198	Kimberly	Minasian	Neighbors Realty
199	John	McKay	Premiere Property Group, LLC
200	Jill	Hill	Knipe Realty ERA Powered



Here are the top 300 for January - March 2024

#	FIRST NAME	LAST NAME	COMPANY
201	Natalie	Tracy	Living Room Realty
202	McKenzie	Roth	NextHome Next Chapter
203	Casey	Franklin	Thoroughbred Real Estate Group Inc
204	Scott	Kaul	eXp Realty LLC
205	Michael	McKillion	Keller Williams Sunset Corridor
206	Calle	Holmgren	Friday and Company
207	Mary Jo	Avery	Avery Bunick Luxury Properties
208	Karie	Jett	Cascade Hasson Sotheby's International Realty
209	Brandi	Whitaker	MORE Realty
210	Paige	Stefani	Where, Inc
211	Terry	Foster	eXp Realty LLC
212	Cindy	Fous	Premiere Property Group, LLC
213	Airika	Waible	New Home Realty, LLC
214	Sanam	Dowlatdad	Where Real Estate Collaborative
215	Jennifer	Lillie	Premiere Property Group, LLC
216	Mark	Charlesworth	Keller Williams PDX Central
217	Jaimy	Beltran	eXp Realty, LLC
218	Monica	Bakken	Coldwell Banker Bain
219	Troy	Martin	Real Estate Performance Group
220	Nick	Knight	Knight Realty Group LLC
221	Bobby	Curtis	Living Room Realty
222	Jim	Arnal	Windermere Realty Trust
223	Brandon	King	Keller Williams PDX Central
224	Nancy	Kelly	Harcourts Real Estate Network Group
225	Valerie	Fairlight	Portland Proper Real Estate
226	John	Nieland	Cascade Hasson Sotheby's International Realty
227	Cristen	Lincoln	Living Room Realty
228	Jenna	Hasson	Cascade Hasson Sotheby's International Realty
229	Matt	Ortiz	ORMACK Realty, INC.
230	Michelle Carter	Smith	RE/MAX Equity Group
231	Carrie	Richardson	Home Team Realty, LLC.
232	Christine	Monty	RE/MAX Equity Group
233	Jessica	Gilligan	John L. Scott
234	Connie	Peterson	Premiere Property Group, LLC

#	FIRST NAME	LAST NAME	COMPANY
235	Eduardo	Reyes	John L. Scott Portland South
236	Marianne	Thelin	John L Scott Portland SW
237	Breylan	Deal-Eriksen	Deal & Company Real Estate
238	Matthew	Andrews	MORE Realty
239	Connie	Vera	eXp Realty, LLC
240	Vijay	Gopalswamy	MORE Realty
241	Michael	Enloe	Premiere Property Group, LLC
242	Jennifer	Snodgrass	RE/MAX Equity Group
243	Ben	Wiltgen	503 Properties Inc
244	Kelsey	McConville	Reger Homes, LLC
245	Jennifer	Singer	Keller Williams Sunset Corridor
246	Kirstan	Rogers	Keller Williams PDX Central
247	Rex	Buchanan	eXp Realty, LLC
248	Ron	Crutcher	John L. Scott
249	Kasia	Conroy	Coldwell Banker Bain
250	Sara	Clark	ELEETE Real Estate

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Here are the top 300 for January - March 2024

#	FIRST NAME	LAST NAME	COMPANY
251	Greg	Lawler	Opt
252	Douglas	Carrillo	Brantley Christianson Real Estate
253	Lyndon	Hansen	Keller Williams Realty Professionals
254	Kali	Vise	eXp Realty, LLC
255	Andrew	Berlinberg	Keller Williams Realty Professionals
256	Jenson	Sarr	Urban Nest Realty
257	Darby	Britton	Works Real Estate
258	Katharine	Granum	Hustle & Heart Homes
259	Maleia	Ciechalski	Pahlisch Real Estate Inc
260	Rambo	Halpern	Premiere Property Group, LLC
261	Adam	Kaplan	Branch Real Estate
262	Mike	McHugh	John L Scott Portland SW
263	Iraida	Hermann	Berkshire Hathaway HomeServices NW Real Estate
264	Macey	Laurick	Windermere Realty Trust
265	Chao	Tan	MORE Realty
266	Cindy	Ludwig	Coldwell Banker Bain
267	Cynthia	Zrinyi	All County Real Estate
268	Dorianth	Franco	Coldwell Banker Bain
269	Jeffry	Wiren	Premiere Property Group, LLC
270	Emily	Corning	Hustle & Heart Homes
271	Duff	Main	Holt Homes Realty, LLC
272	Steve	Kaer	Kaer Property Group
273	Amy	Emhoff	John L. Scott
274	Bradley	Wulf	Keller Williams Realty Professionals
275	Mary Kay	Wilson	Claremont Realty
276	Tammi	Dupree PC	Keller Williams Sunset Corridor
277	Claire	Widmark-Wright	Premiere Property Group, LLC
278	Lara	James	Keller Williams Realty Portland Premiere
279	Blair	Davis	MORE Realty
280	Ashley	Doty	Hustle & Heart Homes
281	Tran	Rogers	RE/MAX Equity Group
282	Long	Truong	MORE Realty
283	Ginger	Burke	Cascade Hasson Sotheby's International Realty
284	Paul	Trakarn	LUXE Forbes Global Properties

#	FIRST NAME	LAST NAME	COMPANY
285	Christy	MacColl	Windermere Realty Trust
286	Lauren	Sheehan	eXp Realty, LLC
287	Michelle	Kovalev	Century 21 Northstar
288	Darcey	Edwards	Edwards Realty Trust Corporation
289	Tricia	Smith	Cascade Hasson Sotheby's International Realty
290	Victoria	Wriglesworth	Harcourts Real Estate Network Group
291	Lydia	Hallay	Living Room Realty
292	Kevin	Smallbeck	RE/MAX Equity Group
293	Jennie	Hill	Keller Williams Realty Portland Premiere
294	Jules	Fedota	Windermere Realty Trust
295	Amla	Dhamdhere	John L. Scott
296	Patrick	Clark	Inhabit Real Estate
297	Zak	Meaut	Premiere Property Group, LLC
298	Mike	Hall	Cascade Hasson Sotheby's International Realty
299	Keith	Sjodin	Windermere West LLC
300	Lisa	Owens	Corcoran Prime

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