

FORT MYERS

REAL PRODUCERS.®

CONNECTING. FOSTERING. INSPIRING.

PHOTOS
FROM VALERIE'S
HOUSE EVENT
INSIDE!

TYLER BUTCHER

IT'S IN
HIS DNA

FEATURED AGENT
DAVID BURNHAM

PARTNER SPOTLIGHT
RYAN MARRIE
VENTURE TITLE SERVICES

MAY 2024

Your Forever Lender

Financing the World
One Loan at a Time

More than 1 BILLION DOLLARS
produced over the last 5 years

Purchase, refi, or real estate investment
— let me help you make your real estate
dream come true!

With **485 families served in 2023**
and nearly **\$173 million** in production,
I know what it takes to get you home.



Ready to get started? Contact me today!

Lauren Maxwell

Executive Vice President | NMLS331415
lauren@maxwellmortgageloans.com

239.596.0500

MaxwellMortgageLoans.com



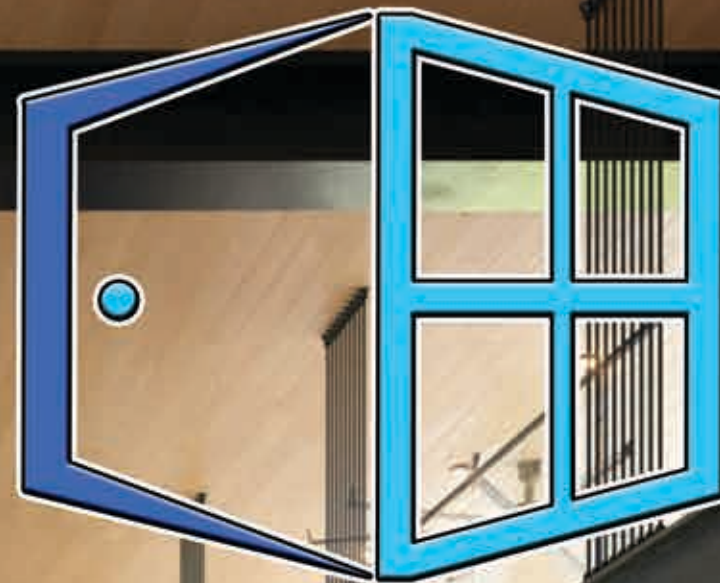
MAXWELL
MORTGAGE TEAM



VENTURE
TITLE SERVICES

venturetitleservices.com

CROSSCOUNTRY MORTGAGE, LLC | 9130 Galleria Court, Suite 101 | Naples, FL 34109 NMLS1770104. Equal Housing Opportunity. All loans subject to underwriting approval. Certain restrictions apply. Call for details. NMLS3029 (www.nmlsconsumeraccess.org).
Source: Internal Production Reports



COASTAL

CUSTOM WINDOWS & DOORS

CoastalCustomWindows.com

***Residential
Commercial
Large Projects***



INVENT. BUILD. DELIVER.



Impact Resistant
Windows & Doors



Danny Garcia
DESIGN • BUILD

TABLE OF CONTENTS



08

Index of Preferred Partners



13

Publisher's Note: Your Network of Industry Affiliates = GOLD



14

Special Events: Quarterly Event at Valerie's House



22

Featured Agent: David Burnham



30

Partner Spotlight: Ryan Marrie, Venture Title Services



36

Cover Story: Tyler Butcher

Cover photo courtesy of Michelle Reed Photography.

FORT MYERS

REAL PRODUCERS®

CONNECTING. ELEVATING. INSPIRING.

WHO SHOULD WE FEATURE AS A RISING STAR?

- ★ 5 years or less in the business
- ★ At least \$8 million in sales in one calendar year
- ★ Active on social media

For more information, to nominate, or to request to be featured, please email SWFL@n2co.com!

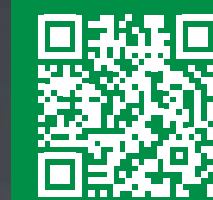
DO UNPREDICTABLE CLOSINGS HAVE YOU FRUSTRATED?

Marketplace Title has provided exceptional closings for buyers, sellers, and TOP PRODUCING AGENTS in SWFL for 17 years!

We Offer: Attorney on staff – phone, email, and text inquiries answered in real time – modern closing platform for secure communications, document sharing, digital signings, and regular automated updates.

Go Beyond Looking Good: Our Real Estate Education and Resource Center provides free CE classes on crucial and timely topics. Plus, our regularly updated social media classes are led by an experienced real estate agent.

Distinguish Yourself: Partner with Marketplace Title and leave a lasting impression on your clients, leading to more referrals and increased business.



Scan to Visit Our Website

I knew I could deliver a much better closing experience, one that would enhance the image of real estate agents, and help them attract more referrals.

JOE TAYLOR
President and Founder

MARKETPLACE TITLE

"Your Peace of Mind is our #1 Priority!"

Joe Taylor | 239-691-3369 | marketplacetitle.com
10600 Chevrolet Way, Suite 103 | Estero, FL





This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

ATTORNEYS

Goodwin Law, P.A.
Matt Goodwin
(239) 207-3403

Woods, Weidenmiller,
Michetti & Rudnick, LLP
Michael Michetti
(239) 325-4070

CONSTRUCTION

Northstar Technologies
Kyle McLaughlin
(239) 641-1892

CPA SERVICES

CCG Certified Public
Accountants
Steven Phillips
(239) 992-1973

**CUSTOM WINDOWS
& DOORS**

Coastal Custom
Windows & Doors
Jake Cambria
(239) 595-9459

FLOORING / GRANITE

Granite Garage Floors
Keith Stopko
(941) 233-3712

HOME INSPECTION

HouseMaster
John Prete
(239) 480-8220

INSURANCE

Chapman Insurance Group
Jamin Eastman
(239) 307-0339

MORTGAGE LENDER

Be Your Gift Group
Giovanni Matita
(239) 253-5939

Maxwell Mortgage Team
Lauren Maxwell
(239) 596-0500

Meadowbrook Financial
Mortgage Bankers Corp.
E.J. Gilbride
(631) 445-9807

Moore Lending Group
Brittany Moore
(954) 866-7189

TBF Mortgage
Gus Alfaro
(909) 784-8194

PHOTOGRAPHY/PORTRAIT

Michelle Reed Photography
(239) 404-8158

**PHOTOGRAPHY/
REAL ESTATE**

LaCasaTour
Sheryl Moreno
(888) 598-8687

POOL SERVICES

SWFL Pool Pros
Chaz Hambling
(239) 872-8186

PROPERTY MANAGEMENT

ALL IN Property Management
Dali Mihajlovic
(630) 915-1752

REAL ESTATE MARKETING

Luxury List Media Group
Nicole Black
(239) 273-9258

ROOFING

SCM Roofing
Charles Smith
(813) 551-7645

TITLE COMPANY

FirstSource Title
Stacey Maczulis
(440) 522-9404

LandSel Title Agency, Inc.
Kelly Craycraft
(614) 226-6751

Marketplace Title
Joe Taylor
(239) 691-3369

Venture Title Services
Ryan Marrie
(239) 734-2400

ELEVATE YOUR LISTINGS WITH
LUXURY MARKETING

Twilight Photography + Video | Signature Flash Photography | Media Memberships

LUXURY
LIST

MEDIA GROUP

MODERN REAL ESTATE + BRAND MEDIA MARKETING

Book Now and Let Us Help
You Take Your Listings +
Brand to the Next Level

239-273-9258 | luxurylistmediagroup.com

GRANITE GARAGE FLOORS®

EPOXY COATING SYSTEMS



Exclusive High-End Garage Floors SET YOUR LISTINGS APART

Distinguish Your Listings | Increase Home Value | Impress Discerning Buyers
Fast & Easy Installation | Exclusive Realtor Discounts



Give Your Clients the Edge They Deserve!

Keith Stopko

239.402.3656

granitegaragefloors.com

MEET THE FORT MYERS REAL PRODUCERS TEAM



Andrew Regenhard
Publisher



Ellen Buchanan
Editor



Beth Huffman
Operations Manager



Andrea Hoffman
Ad Strategist



Zachary Cohen
Writer



Coby Corradino
Videographer



Michelle Reed
Photographer



Sheryl Moreno
Photographer



Nominate a REALTOR® you'd like to see featured in this magazine by emailing SWFL@n2co.com.

DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the *Fort Myers Real Producers* magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

FACEBOOK



@FORTMYERS
REALPRODUCERS

INSTAGRAM



@FORTMYERS
REALPRODUCERS

FOLLOW US ON
**FACEBOOK &
INSTAGRAM**



ALL IN
Property Management, LLC.
Southwest Florida | Phone: 239-451-3066 | www.allinpmfl.com

From Contact to Contract
WE'RE ALL IN



DALI MIHAJLOVIC
Owner
239-451-3066
dali@allinpmfl.com

What Sets Us apart ?

Discover the ALL IN Property Management Difference

In addition to our Core Property Management Services, we also offer:

- ↳ Complete Design, Furnishing & Staging Services by our In-House Design Team
- ↳ A Trusted Local Network of Vendors, Contractors & Preferred Partners
- ↳ Home Concierge Services - Comprehensive Visits Offered Between Guests
- ↳ Stellar Reputation, Effective Marketing Strategies & Proven Results
- ↳ Setup and Installation of Smart Home Automation Services

What You Can Expect When Partnering with us

First Class Customer Service
Endless Resources Under One Umbrella
Unparalleled Attention To Detail
Responsive, Friendly Interaction with our Team of Professionals

LEARN MORE
ABOUT OUR
PARTNERSHIP
OPTIONS



Shatter Expectations, Not Deals

— Your Trusted Partner in Home Financing —

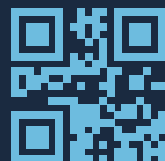
Why Partner With Gus?

Fluent in Spanish • Funds Own Loans • No Lender Fees



Gus Alfaro
Loan Officer

C: (909) 784-8194 | O: (239) 799-6001
tbfmortgage.com/gustavo-alfaro | gus@tbfmortgage.com
NMLS #2042039



**PARTNER
TODAY!**



NMLS# 1934540



Your Network of Trusted Industry Affiliates = **GOLD**

» publisher's note

Dear Real Producers of Fort Myers,

Success in real estate hinges not only on your skills but also on the strength of your professional network. As you navigate market complexities and aim for exceptional client service, trusted industry affiliates become your greatest asset, elevating your business to new heights. Your network provides leverage, setting you apart as a go-to resource in your market.

Since real estate transactions involve a myriad of moving parts, from financing, legal processes, home inspections, and insurance, having a reliable network of industry affiliates allows you to tap into specialized expertise, ensuring every aspect of the transaction is handled with precision and professionalism. Partnering with reputable mortgage brokers, title companies, home inspectors, and other professionals demonstrates your commitment to offering comprehensive support throughout your clients' real estate journey.

Here at *Fort Myers Real Producers*, we understand the importance of building a strong network within the real estate community. Facilitating these professional connections is paramount to our mission. We are proud to bring the best of the best together, providing opportunities for high-performing agents to network not only amongst themselves but with

the finest industry affiliates in Southwest Florida. Our preferred partners, who advertise in the magazine and attend our events, all come highly recommended by fellow top producers like you. We're confident that working together will be mutually beneficial, and we're delighted to help forge connections whenever and wherever necessary.

Check out the index of preferred partners in the front of the magazine for a list of exceptional and talented affiliates we recommend. If you should need a trusted ally you can call on anytime for various needs related to your business and transactions, please consider them first — and feel free to reach out to me directly if you ever need a personal introduction.

Here's to strong professional networks and your continued growth and prosperity!

Very respectfully yours,



Andrew Regenhard
Owner/Publisher
Fort Myers Real Producers
239-290-0692
andrew.regenhard@n2co.com
www.swflrp.com

►► special events

Photos by Jake Maciosek and Samuel Saum

Real Producers' QUARTERLY EVENT at VALERIE'S HOUSE

MARCH 28, 2024

Our event at Valerie's House on March 28th was a resounding success, and we had a wonderful time seeing everyone again! We extend our heartfelt thanks to everyone who joined us. Check out photos from the event on the next few pages and on our social media.



Publisher Andrew Regenhart (right) with Mike McMurray (left), chairman of the Valerie's House Board of Directors.

A special shout-out to our sponsors for making it all possible: our headline sponsor, **Lauren Maxwell, of Maxwell Mortgage Team**; our beverage sponsors, **FirstSource Title** and **Meadowbrook Financial Mortgage Bankers Corp.**; our catering sponsor, **John Prete, of HouseMaster**; our photo booth sponsor, **ALL IN Property Management**; our champagne wall sponsor, **Landsel Title Agency, Inc.**; and our supporting sponsors, **Venture Title** and **A Handy Home Inspector**.

All proceeds from the event have been donated to Valerie's House to help children and families work through the loss of a loved one together and go on to live fulfilling lives. If you missed the event and want to donate to Valerie's House, please visit their website at ValeriesHouse.org or email sterling.lund@valerieshouse.org.



We loved seeing you enjoy yourself at the event and build stronger relationships in the industry. You are the best of the best, and it was wonderful to see the synergy happening between the top agents and our preferred partners. If you couldn't attend, we hope to see you at our next event on May 23rd. Mark your calendar ... and keep your eye on your inbox for your exclusive invitation!

See you soon!

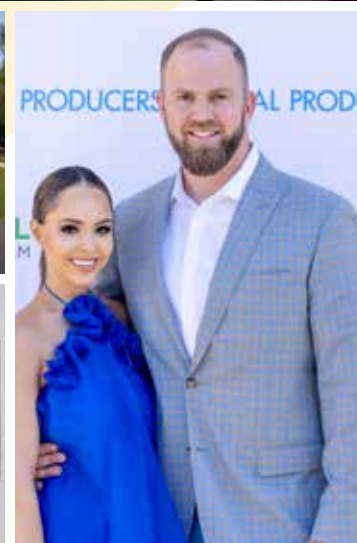
For information on all Fort Myers Real Producers events, email swfl@n2co.com.

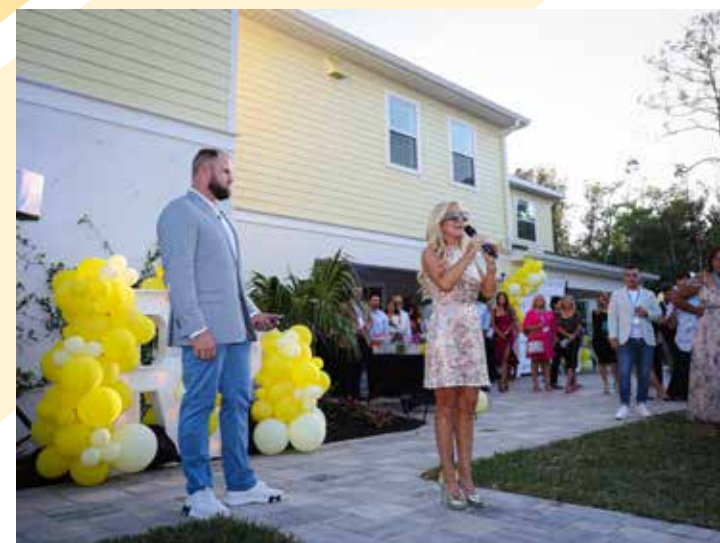
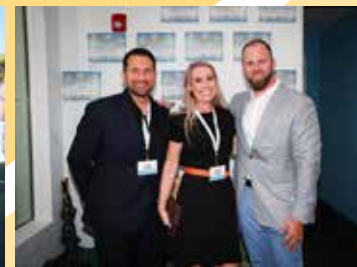


FirstSource Title



HouseMaster
Home Inspections. Done Right. Guaranteed™









E.J. Gilbride
EVP, Branch Manager, Mortgage Loan
Originator, NMLS #127515

O 516.360.2545
M 631.445.9807
F 516.706.6749
ejgilbride@mfbankers.com

23150 Fashion Drive, Suite 217 Office 22, Estero, FL 33928 | 239-387-4081



**WE
ARE
OPEN**
*to close
your loans!*



MEADOWBROOK

mfbankers.com
NMLS #2583585



Certain restrictions apply. For qualified borrowers. All borrowers subject to credit and underwriting approval. Legal ©2024 Meadowbrook Financial Mortgage Bankers Corp. NMLS #177308 (www.nmlsconsumeraccess.org). 1600 Stewart Ave, Suite 701, Westbury, NY 11590. 800.959.8892.

When Hurricanes Knock, NORTHSTAR TECHNOLOGIES HOMES STAND **TALL**



- **Complimentary** Lot/Land Due Diligence Consulting for Realtors & Clients
- Customizable Floor Plans Available, In-house Design Team!
- Flexible Payment Schedule or Financing Available
- Zoning and Code Interpretation (We coordinate with the County/City for you)
- We Guide Realtors and Clients from Design all the way to Occupancy
- **3% Commission Paid To Realtors!**

Scan to
Learn More



**250 MPH IMPACT
RESISTANT**



**CLASS "A"
FIRE RATED**



**UP TO 60%
ENERGY SAVINGS**



NORTHSTAR
TECHNOLOGIES

Kyle McLaughlin
kyle@northstartgi.com

9211 Cockleshell Court, Ste. 14, Bonita Springs, FL 34135

Schedule an Exclusive Realtor
Tour to Learn More

239.610.0062
Call or Text

NORTHSTARTGI.COM |

▶▶ featured agent

By Zachary Cohen

DAVID BURNHAM



Photo by LaCasaTour



Photo by LaCasaTour

A LIFE OF FAITH

David Burnham is a man on a mission — but not one that you might expect from a REALTOR®. While he's risen to become one of Southwest Florida's top agents, he's leaving behind the idea that being a successful Realtor means living a flashy, high-class lifestyle. Instead, David prefers to stay humble and grounded, living a life closely connected to what he values most.

David's work in real estate is about one thing: making a positive impact on the lives of others. He says, "Even if I can impact one person, it'd all be worth it. But my goal is to impact as many people as I can to love God, follow Jesus, and treat others the way they want to be treated. I want to leave this world with a trail of people I have impacted for the better because that's what people remember — not the flashy cars, big houses, fancy boats, or exotic vacations."

THE SON OF A PASTOR

David was born and raised in Cincinnati, Ohio, and moved to Florida with his family when he was 8 years old. Much of David's childhood was shaped by his family and his faith. His father, grandfather, and great-grandfather were all pastors, and while David

chose not to follow them into ministry, his faith remains a central part of his life.

"Naturally, it was a big decision to take a different route. I grew up a Christian my whole life, but after I graduated from college, there was a period where I went through some difficult stuff. I was in my mid-20s when I canceled a wedding and ended a long relationship, tore my ACL and had surgery, then COVID shut the world down. There were about six months of my life where it was one thing after the other. That is what made my faith real to me. That's where it became my own, not just what my parents taught me growing up," David shares. "I can confidently say who I am and what I believe is impacted by my family, but it's mine."



David Burnham joined Compass in 2022 and ranked among the top 500 Realtors by 2023. (Photo by LaCasaTour)

with 1,100 single family homes, 800 acres of fresh-water, boatable lakes, and lakefront, resort-style amenities, making it one of the most unique and desirable communities in Southwest Florida.

So what has helped David achieve such quick success?

“Clients like working with me because I make it personable. I’m not showing up in a suit and tie and flashy shoes. I’m real with people. I get to know them, and they get to know me. This is a people business, not a housing business or a sales business,” he shares. “I care about people more than I care about a paycheck. I want to look out for people’s best interests first because that’s what I’m hired to do.”

LIVING HIS VALUES

When he’s not selling real estate, David can be found at the beach, boating, jet skiing, fishing, camping, golfing, playing pickleball, or hanging out with his dog and best friend, Carl.

David remains engaged with his faith. His father and grandfather founded Burnham Ministries International, an organization that trains some



Photo by LaCasaTour



Photo by LaCasaTour

David’s hardships were a catalyst for his growth; thus, he’s grateful for the most trying time of his life. He reminds us that Jesus promises us all trials and struggles for this exact reason — so we can grow, evolve, and return to God.

“Sometimes, it takes hard times to realize what’s important in life. Faith is never more important than when you are going through the wringer,” he continues. “One of my favorite passages in the Bible is John 16:33. Jesus says, ‘In this world you will have trouble. But take heart; I have overcome the world.’”

HIS PROFESSIONAL PATH

David began his real estate career in 2015 while still attending college. A family friend and mentor introduced him to the business in Dallas, and he immediately fell in love with it. When David graduated from Wheaton College in 2016, he launched his full-time real estate career. He spent the first two years working for an investor and the next three and a half years working for Lennar. In May 2022, he joined Compass as an individual agent, and he reached the region’s top 500 by 2023, when he closed 28 transactions for \$18.75 million. David’s main focal point today is WildBlue, a neighborhood



Photo by LaCasaTour

“ I CARE ABOUT PEOPLE MORE THAN I CARE ABOUT A PAYCHECK.”

of the top Christian leaders world-wide, many of whom live in developing nations. David hopes to bring his business acumen to those communities someday, helping them have a strong faith and a solid financial foundation.

While David is living the life of his dreams, challenges continue to arise. Recently, he was diagnosed with colon cancer at just 29. This shocking diagnosis would have sunk many people, but David is committed to rising above it. After all, he intimately understands that challenges often lead to tremendous growth and expansion. He has overcome challenges before and is confident the same God that brought him through then will bring him through now. Despite his diagnosis, he still sets out every day with one mission: to serve the people in front of him.

“If there is God that created the universe and sent his son to die for us, it changes everything about our lives,” David says. “If doing the right thing costs me everything I have, that’s what I’m going to do.”



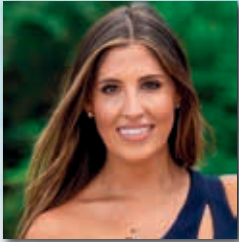
David Burnham and his golden retriever, Carl, enjoy jet skiing in WildBlue.



Photo by LaCasaTour

“

I WANT TO LEAVE
THIS WORLD WITH
A TRAIL OF PEOPLE
I HAVE IMPACTED
FOR THE BETTER.



Brittany Moore
Regional Branch Manager
NMLS # 824215
239.292.4194
BMoore@moorelend.com

MOORE THAN A TRANSACTION

WHEN YOU PARTNER WITH US YOUR
CLIENTS ARE TREATED LIKE FAMILY

MOORELENDINGGROUP.COM





Tyler Moore
Producing Branch Manager
NMLS#: 1408486
239-292-4191
TMoore@Moorelend.com



**MOORE
LENDING GROUP**
A DIVISION OF AMERICAN FINANCIAL NETWORK, INC.

Home Inspections. Done Right. Guaranteed.

INSPIRING CONFIDENCE IN EVERY HOME BUYER

- Comprehensive Same Day Reporting
- Termite, Radon, Mold, 4 Pt, Wind Mitigation
- Phones Answered Evenings & Weekends
- Only Company With A 1 Year Limited Guarantee



JOHN PRETE

RECEIVE \$25 OFF WITH MENTION OF THIS AD



★★★★★
CHECK OUT OUR
5 STAR REVIEWS
ONLINE



HouseMaster®

PHONE: 239-430-8220
WWW.NAPLES.HOUSEMASTER.COM



WW & MR WOODS • WEIDENMILLER
MICHETTI • RUDNICK

Michael Michetti • Joshua Rudnick • James "Jay" Caudill • Samuel Colburn • Brian Cordero

Big Firm Quality, Small Town Service.



A Personal Approach to Real Estate Law

Closing Attorneys Serving All of Southwest Florida,
including Naples, Bonita Springs, Fort Myers and Beyond

239.325.4070 | lawfirmnaples.com

Offices in Naples, Downtown Naples and Bonita Springs/Estero

Woods, Weidenmiller, Michetti & Rudnick, LLP a Florida Professional Limited Liability Partnership

The hiring of a lawyer is an important decision that should not be based solely on advertisements. Before you decide to hire an attorney be sure to request free written information about qualifications and experience. Rule 4-7.2(d).



YOU DON'T NEED TO HOLD OUR HANDS
WE GOT YOU

BE YOUR GIFT
GROUP
POWERED BY
NEW AMERICAN FUNDING

NMLS ID#6606

GIOVANNI MATITA,

NMLS#447645 | giovanni@beyourgiftgroup.com
239.253.5939 | giovannimatita.com

ALEXANDRA KING,
Loan Originator, NMLS#2078060
603.809.9474

VIRI MARTINEZ,
Loan Originator, NMLS#1790517
239.537.5485

Scan to Say
Yes to Fun,
Say Yes to Us



SWFL Pool Pros
www.SWFLPoolPros.com

Chaz and Danielle
Hambling, Owners

239-872-8186

partner spotlight

By Zachary Cohen
Photos by New Frame Photography



RYAN MARRIE

VENTURE TITLE SERVICES

DREAMING BIG

When we last sat down with Ryan Marrie, Venture Title Services had just completed its first full year in the Florida market. By then, Ryan's organization had solidified its standing as the top title company in Ohio, and Ryan set out to recreate that success in Naples.

Venture Title Services opened its doors in Naples in the fall of 2021, after Ryan and his team handpicked Naples for their next expansion, conducting years of research into the best location. Now in its third full year in Florida, Venture Title Services has shown that its model is fit to serve real estate agents and clients, regardless of the locale.

"In the time we've been here, the overall real estate market slowed in 2022, and then a historic storm came, so it was an interesting couple of years. But now, real estate is on the rebound. We have added an additional location in Marco Island, added additional staff and resources, and have 50-plus partners driving us forward with a ton of interest and growth opportunities. I love where we are sitting," Ryan beams. "We quadrupled our volume last year. Our service is fantastic, and clients love us. We're at a great spot and looking to grow even more."

A NEW MODEL

Venture Title Services does everything a reputable title company should — and more. Delivering a stellar experience for buyers and sellers is priority number one, and Ryan and his team are willing to do whatever it takes to provide a stand-out closing experience. For example, since opening their company, they've offered "any time, any place" closings. If clients want to sit down in person, they can come to Venture Title Services' offices, but if they prefer to close remotely, Venture Title Services will come to them, either in person or virtually. Offerings like these have

helped the organization gain a stronghold in Southwest Florida.

Venture Title Services is already expanding in Florida. They recently opened a second location on Marco Island and are looking to expand northward in the coming years.

Alongside their client-facing offerings, Venture Title Services offers a one-of-a-kind joint venture opportunity. It's part of what made them famous in Ohio, and the joint venture has been a huge hit in Southwest Florida too.

“Our service is fantastic, and clients love us. We're at a great spot and looking to grow even more.”



Ryan Marrie, president of Ohio Real Title and Venture Title Services



Seated (from left to right): Mari Menendez, Tricia Stadalsky, Debbie Cook; Standing (from left to right): Vadim Barash, Ken Stadalsky, Ryan Marrie, Bonnie Gibbons, Cathy Brewer

Title agencies are limited in what they can offer to real estate agents, especially in the realm of gifts and complimentary services. So Ryan and his team have found another way to support agents and their businesses. One of the unique pieces of Venture Title Services' joint venture is that they go directly to REALTORS®. It's the first program of its kind in Florida, following its heritage as the first of its kind in Ohio nearly 20 years ago.

"Brokerages, Realtors, investors, builders, attorneys — they can all be minority owners," Ryan explains. "Anyone that's involved in title work. State and federal securities and insurance law allow for it. If you believe in our team and our service and the value we deliver, become a partner with us, as well, and benefit financially with us and earn quarterly distributions," Ryan explains.

The joint venture, Venture Land Title Agency, currently has over 50 partners in Florida and over 1,400 total.

A BIG VISION

Entering its third year in Florida, Venture Title Services is already becoming one of the state's go-to resources for title services.

"When we opened in 2021, the vision was to take what led us to be the largest title agency in Ohio to Florida and offer a new way of doing business," Ryan shares. "Entering our third year, we are seeing it come together as we envisioned. Our joint venture is thriving and has over 50 partners in it. Our clients, buyers, and sellers are thrilled with the service. The Realtors are thrilled with the team.

"What we thought would have value here in the Southwest Florida market has. Now, it's taking that foundation

and looking to spread it further throughout the area. The real estate market, as a whole, bottomed out over the past year. Now, it's on the upswing, and I don't think anything is changing from that upward trajectory. The market should remain strong, and demand will remain high. Demand for top-notch professionals to partner with is only going to increase, and the interest in our joint venture is going to increase on an accelerated scale. We thought we had something valuable. Now, we know we were right. Now, it's about taking it to more people and expanding what we've done."

For more information, visit www.venturetitleservices.com.



The Venture Title Services sales team (from left to right: Debbie Cook, Bonnie Gibbons, Ryan Marrie, Vadim Barash, Ken Stadalsky)





THE ONLY TOUR PROVIDER IN SW FLORIDA
THAT PROMOTES AGENTS AND THEIR LISTINGS



SCAN ME



REAL ESTATE SERVICES
TO GROW YOUR BUSINESS
VIDEO | PHOTOS | MARKETING

www.LaCasaTour.com | 888.598.8687 | info@LaCasaTour.com

SCAN ME







SCM ROOFING is a GAF MasterElite Roofing Contractor

By focusing on roofing we are able to offer a competitive price, exceptional customer service and outstanding quality!

- Free consultations
- Our GAF lifetime roof system includes a 25 year workmanship warranty.
- Locally owned and operated with 30+ years of combined experience.
- Veterans, Active Duty Military, First Responders and Teachers Discounts.

855-SCM-ROOF
scmroofingfl.com

Licensed Florida Contractor #CCC1331132

“
"SCM Roofing was amazing and much faster than the others I called.." -**Wesley Chapel Homeowner**
"Professional. Quick & Easy. Would definitely use again." -**Tampa Homeowner**
"Very Professional. Knowledgeable guys and zero trash was left behind!." -**Tampa Homeowner**
”

Don't Navigate Your Deal BLINDFOLDED

We're Your Real Estate Seeing Eye Dog



GOODWIN LAW, P.A.

Real Estate • Probate • Wills & Trusts

Serving Florida with offices in Naples and Palm Beach



GLPA.LAW | (239) 207-3403 | 9955 TAMIAMI TRAIL N, SUITE 4, NAPLES, FL 34108

Florida's Premier Law Firm focused on Real Estate Transactions, Estate Planning, and Estate Administration.



CLIENT CHAMPION
PLATINUM / 2023



SETTING THE
STANDARD FOR
LEGAL EXCELLENCE
IN REAL ESTATE



SCAN ME

TYLER BUTCHER



► cover story

By Zachary Cohen
Photos by Michelle Reed

IT'S IN HIS DNA

Real estate is in Tyler Butcher's DNA. When Tyler was a young boy, his mother transitioned out of cutting hair and into real estate; he watched her ascend from a middling job to a top-producing real estate agent, admiring her growth but doubtful that he would want to follow in her footsteps.

Instagram @realproducers





Top producer Tyler Butcher was Domain Realty's number one agent by volume in 2023.

Yet, as Tyler reached adulthood, that's precisely what happened. He launched his real estate career at just 18 years old, eventually leaving college to pursue his passion for the business. While it may have seemed like a bold move at the time, Tyler is ever-grateful for his choice. At just 29, he has over a decade of experience and was recently named Domain Realty's number one agent, in terms of volume. Additionally, he was the brokerage's top overall agent for 2023 out of over 300 agents. It seems this was always the path Tyler was meant to follow.

"When I was 16 and 17, my mom would have me sit open houses. I wasn't licensed, so I was only really allowed to be there for informational purposes, but she would walk in and see me trying to sell the home. I was always trying to do that. I'm a natural born salesman and a natural relationship builder," Tyler recalls. "So when I graduated from high school at 18, she said, 'Why don't you get your license?' I thought, 'Let's see how it goes.'"

In the first few years of his career, Tyler lived a typical lifestyle for an 18-year-old. He attended Florida Gulf Coast University, worked at a golf course, partied with his friends, and paid little attention to real estate. But after closing two deals and seeing some money roll in, he had a change of heart, deciding to leave school to devote himself to a career in real estate. With his

mother's support and countless local connections from growing up in Southwest Florida, Tyler began slowly building his empire.

"I had built a lot of relationships in town from growing up here and playing sports. So the first group of people buying houses, young professionals, were the people I began working with. I wasn't a top producer, but I was making it work at 20, 21 years old," Tyler says. "Every year, I did a little better and continued that growth. I began to dedicate myself to the craft."

The next big leap in Tyler's business came in 2018, when his wife, Meghan, got pregnant with their first child, Bryelle.

"Around the time my daughter was born, Meghan and I got married, and that's when my business took off. That had a lot to do with it. I had been in the business for a while, but my kids have given me more of a purpose. It kicked me into another gear, business-wise," Tyler explains.

Today, Tyler is a top agent with Domain Realty. He closed 37 transactions for \$27.7 million in 2023,



“ I had been in the business for a while, but my kids have given me more of a purpose.
IT KICKED ME INTO ANOTHER GEAR, BUSINESS-WISE. ”



making him the brokerage's top agent in closed volume. He prides himself on the relationships he's built; many of his clients become lifelong friends.

"I want to be known for being a good person, dealing honestly in business, and ethics. Building relationships is my favorite part of the job, so being a good person is what this work is all about. Being a part of the community is important to me. I grew up here, and Southwest Florida means a lot to my family," he shares.

At 29, Tyler has already become one of Southwest Florida's top agents, but he's not resting on his laurels. He envisions building a small, top-producing team while continuing to grow his sales year over year.

"Number one," he says, "I'm dedicated to being the best I can be."



FAMILY SPOTLIGHT

Tyler Butcher and his wife, Meghan, now have two children, Bryelle (5) and Bennet (9 months).



Stacey Mac & LuAnn Vizzone

First Source Title combines a personal touch with technology to ensure a streamlined and smooth closing. Serving SWFL and all of Florida with national closing opportunities.

Stacey Mac

staceymac@firstsourcetitle.com
440.522.9404

LuAnn Vizzone

lvizzone@firstsourcetitle.com
973.652.7077

firstsourcetitle.com



**FirstSource
Title**



CHAPMAN INSURANCE GROUP

HOME | FLOOD AND PRIVATE FLOOD | INVESTMENT PROPERTIES



**15
YEARS**
OF SERVING SWFL

THE AGENCY RELATIONSHIP

A COLLABORATION YOUR CLIENTS
AND TEAM WILL APPRECIATE.



DISCOVER A SMOOTHER
REALTOR®: CLIENT JOURNEY.
SCAN FOR YOUR FREE
CO-BRANDED PAGE.

LEFT TO RIGHT: BRIAN CHAPMAN, JANESSA WEILAND, CALEB CHAPMAN

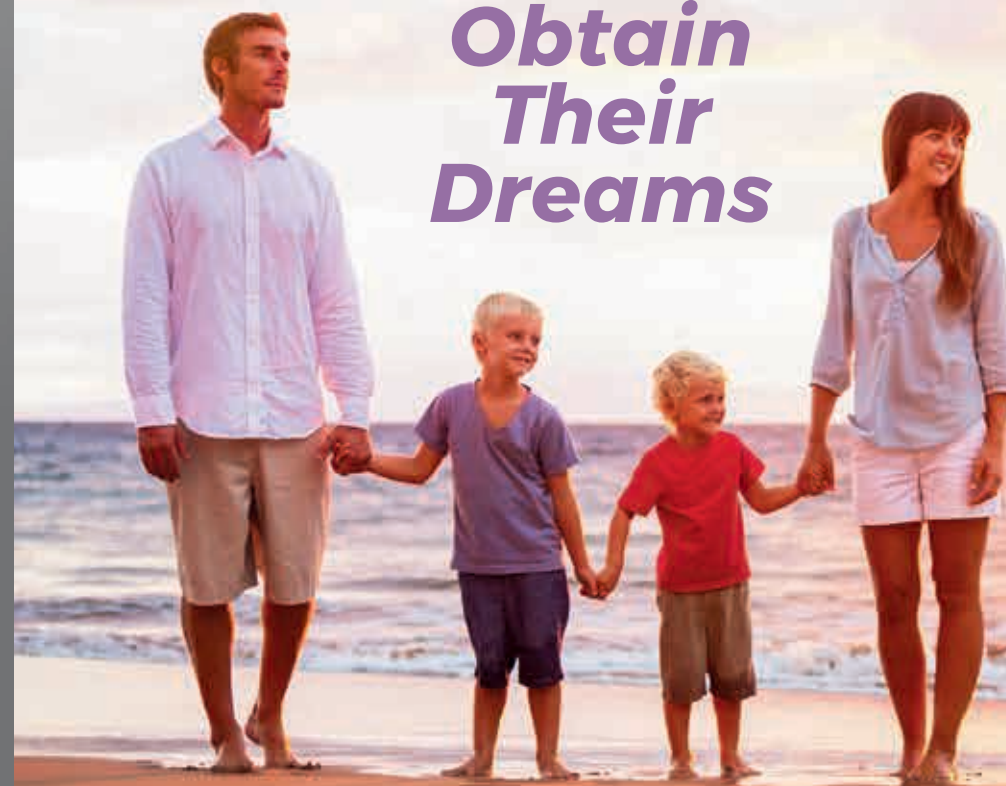
Let Our Family Help "Your Families"

Obtain Their Dreams



LANDSEL

TITLE AGENCY, INC.



*Proudly Serving the
Real Estate Community
for Over 30 Years*

RESIDENTIAL | REFINANCE | COMMERCIAL | LAND DEVELOPMENT | AGRICULTURAL

KELLY CRAYCRAFT

OWNER/CEO
KCRAYCRAFT@LANDSEL.COM

MIKE BOSTROM

VICE PRESIDENT
MBOSTROM@LANDSEL.COM

TRACY HENRY

CAPE CORAL
VP OF MARKETING
TRACY@LANDSEL.COM
239.850.9532

CATHY MANN-SEIPLE

FORT MYERS
SWFL ACCOUNT MANAGER
CATHY@LANDSEL.COM
239.770.5251

AMANDA WILKINS

OPERATIONS MANAGER
AWILKINS@LANDSEL.COM
239.440.5333

CAPE CORAL • 239.205.6373 | FORT MYERS • 239.214.7009
LANDSEL.COM



20 YEARS OF
THE N2 COMPANY

TAX LAWS ARE COMPLICATED

There is no such thing as a simple tax return.
You don't have to be a tax expert, **THAT'S OUR JOB!**

(239) 345-2190
ccgcpas.com

1016 Collier Center Way, Suite 205
Naples, FL 34110
info@ccgcpas.com



CCG
Certified Public Accountants