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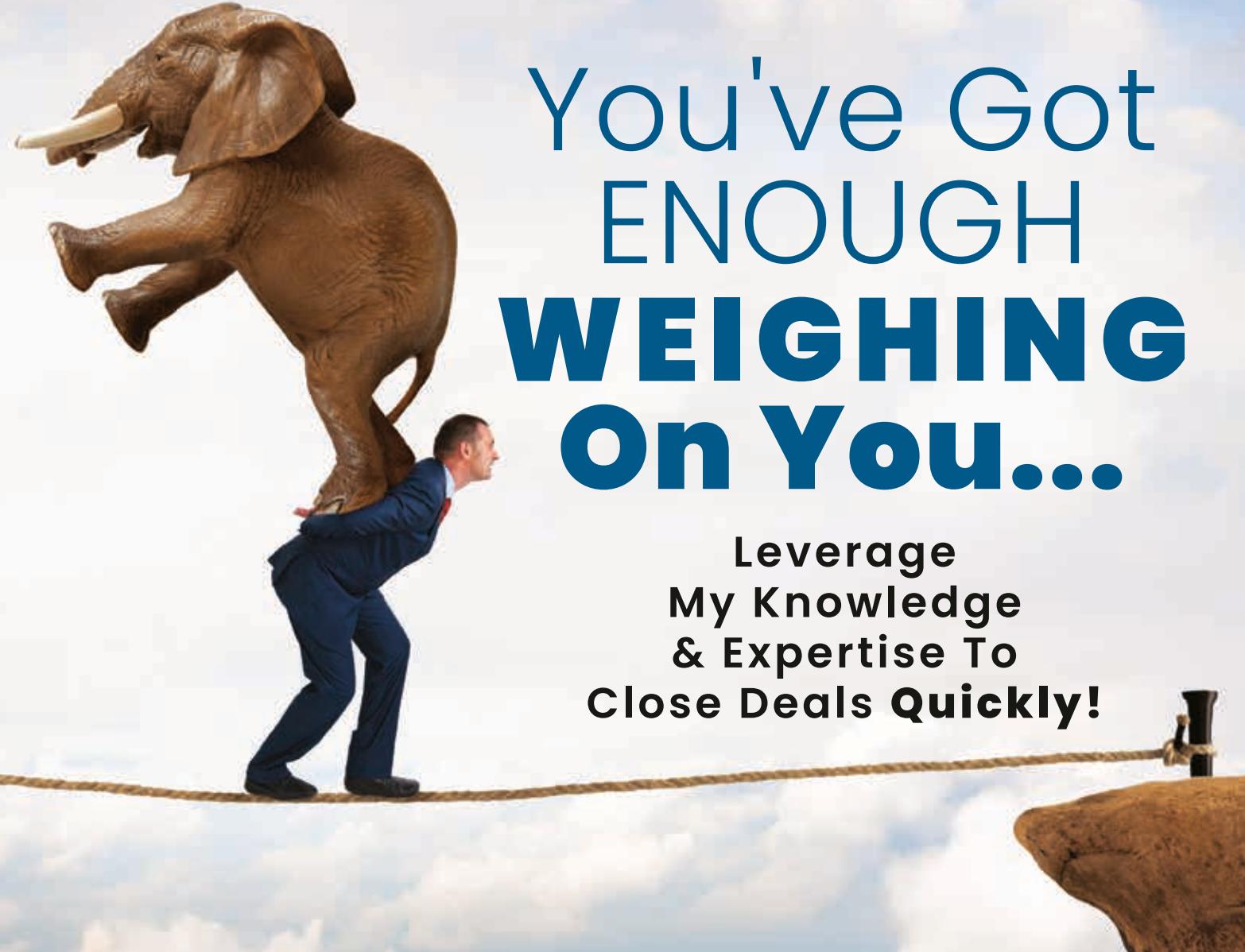
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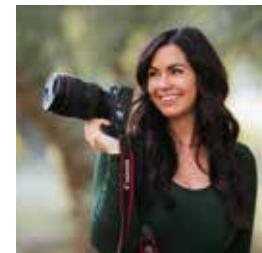
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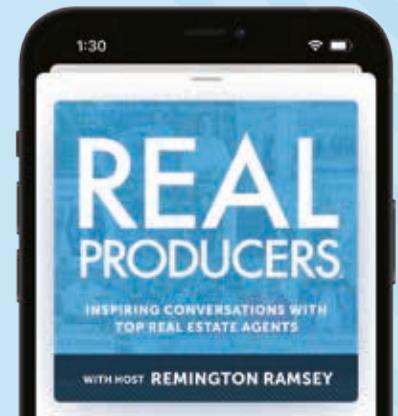
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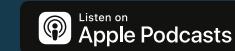
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LAUREN WENDT

On the Fast Track to Success

"I tend to be impatient when it comes to finding success," jokes Lauren Wendt. "I finished high school in three years and then decided to do my bachelor's degree in three years as well."

At the age of 20, she became one of America's youngest teachers. Lauren continued to pave her own way in education. During her seven years in education, she started a Masters in Educational Leadership and found herself in an

administrative position at the top charter school for the West Valley.

Before real estate, Lauren worked as a director of special education. "Education has always been a passion of mine," she comments. Little did she know that it would be the "perfect segue" into becoming a REALTOR® and a broker.

"While teaching, I decided to get my real estate license to aid my husband in his hobby of property



Photo by AZing Realty Media

flipping," says Lauren. She jokes that her husband chose real estate for her. "After being a stay-at-home mom for a short time, I decided to go into real estate full-time, which was the direction I wanted to head."

That was 11 years ago. Now Lauren works for W and Partners LLC and even has her broker's license. "I am an associate broker for our firm," she explains. "We are bringing agents in Arizona, Florida, Colorado, and Nevada cutting edge training, resources, and systems to change the industry all while expanding all over the country." Her days as a teacher helped her in real estate. "Now I apply those skills to educate agents and consumers," she says. She and her firm provide exceptional service to clients.

PASSION + PURPOSE

"My current passion within my business is directly related to the law. We are exploring every avenue to create a positive impact," shares Lauren.

She is also working on growing W by hiring "new and wonderful agents" who align with the positive impact of the brokerage. "We are having a lot of fun growing W and Partners and serving our community."

"The most rewarding piece about being in a leadership role has been bringing someone into the industry and changing their family's life. That has by far been my favorite part," smiles Lauren.

AN AWARD-WINNING AGENT

Just as Lauren made her mark in education, she has made her mark in real estate. She was featured by Apple News as one of the Top 10 REALTORS® in the state. In addition, she has earned awards for being a Top Producer. Her community work has also been recognized within her association.

What motivates Lauren? It's all about making the greatest impact on the community through service for her children. "I want my children to see what hard work is, how to be a contributing member to society, and how to positively impact others," says Lauren.

FAMILY + FUN

When not working, you can find Lauren with her husband Brandon and their three children, Paxton, Preston, and Ellie, making memories to cherish. One fun fact about Lauren is that she has a farm family with pigs and chickens. "We work in the city most days, so it's great to come home to a simpler life," she comments.

"We run a non-profit wrestling club, so our family is usually on the mat during wrestling season. We also travel as much as we can. We have a cabin in Minnesota and love escaping up there," smiles Lauren.

A TANGIBLE IMPACT

Lauren also has a heart for the community. Within her firm, they have teams that support a variety of charities. "We do a ton of community

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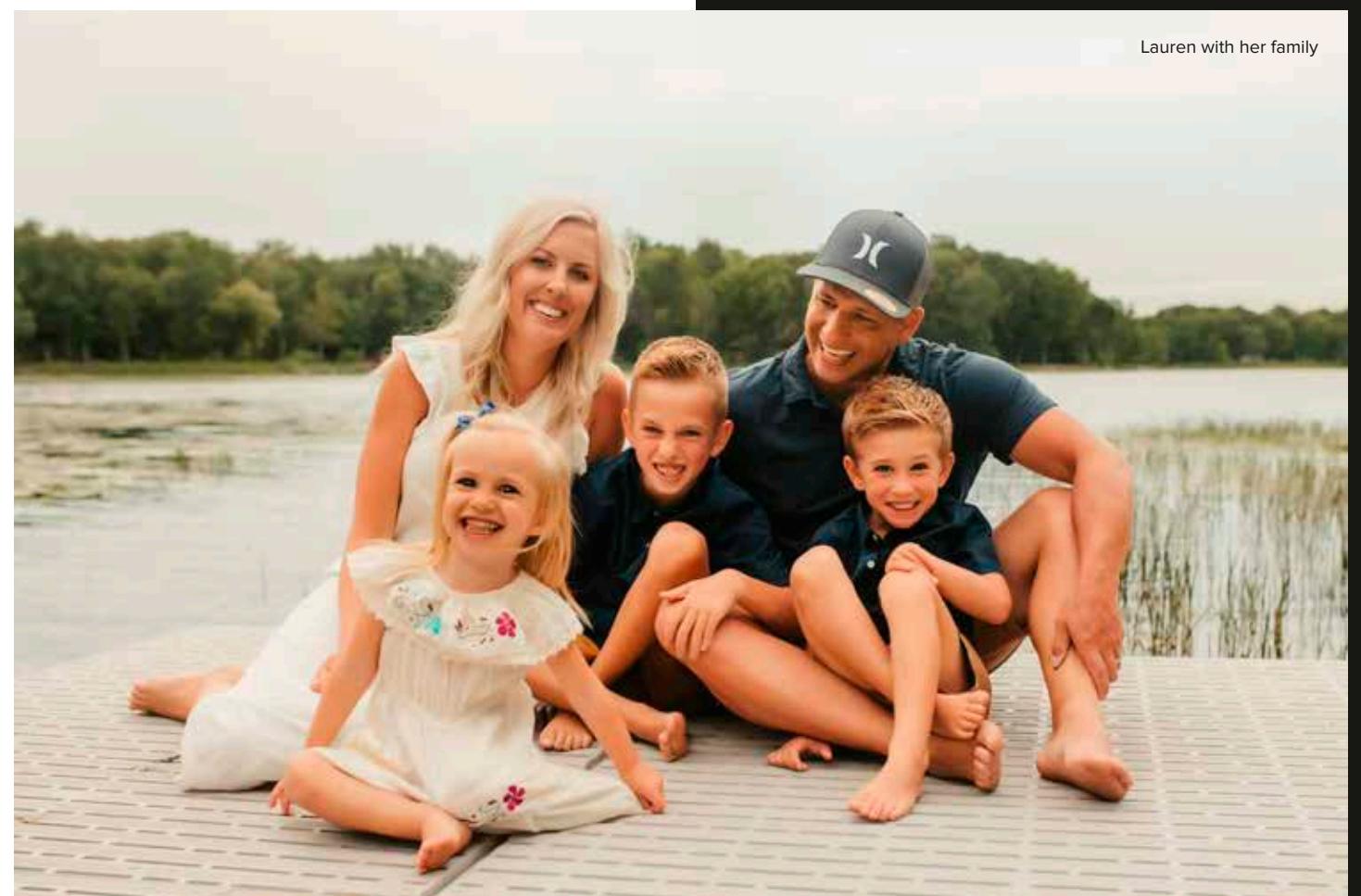
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Lauren with her family



Lauren and Brandon



outreach as well, and that could be something as simple as helping a single mother to supporting other local charities. We've helped the homeless, Ronald McDonald, Habitat for Humanity, and Feed My Starving Children just to name a few," comments Lauren.

LAUREN'S LEGACY

In everything she does, Lauren's heart shines through. Whether it's in her role as a leader in the real estate industry or in her commitment to her community, her dedication to exceptional service is steadfast. With determination, a passionate heart, and a commitment to excellence, Lauren is truly making a lasting impact.

As a REALTOR®, do you rank in the top 500? Have you been a successful leader in the real estate industry and would like to share your story? Email us at scottsdale@realproducersmag.com or reach out via social media to learn how.

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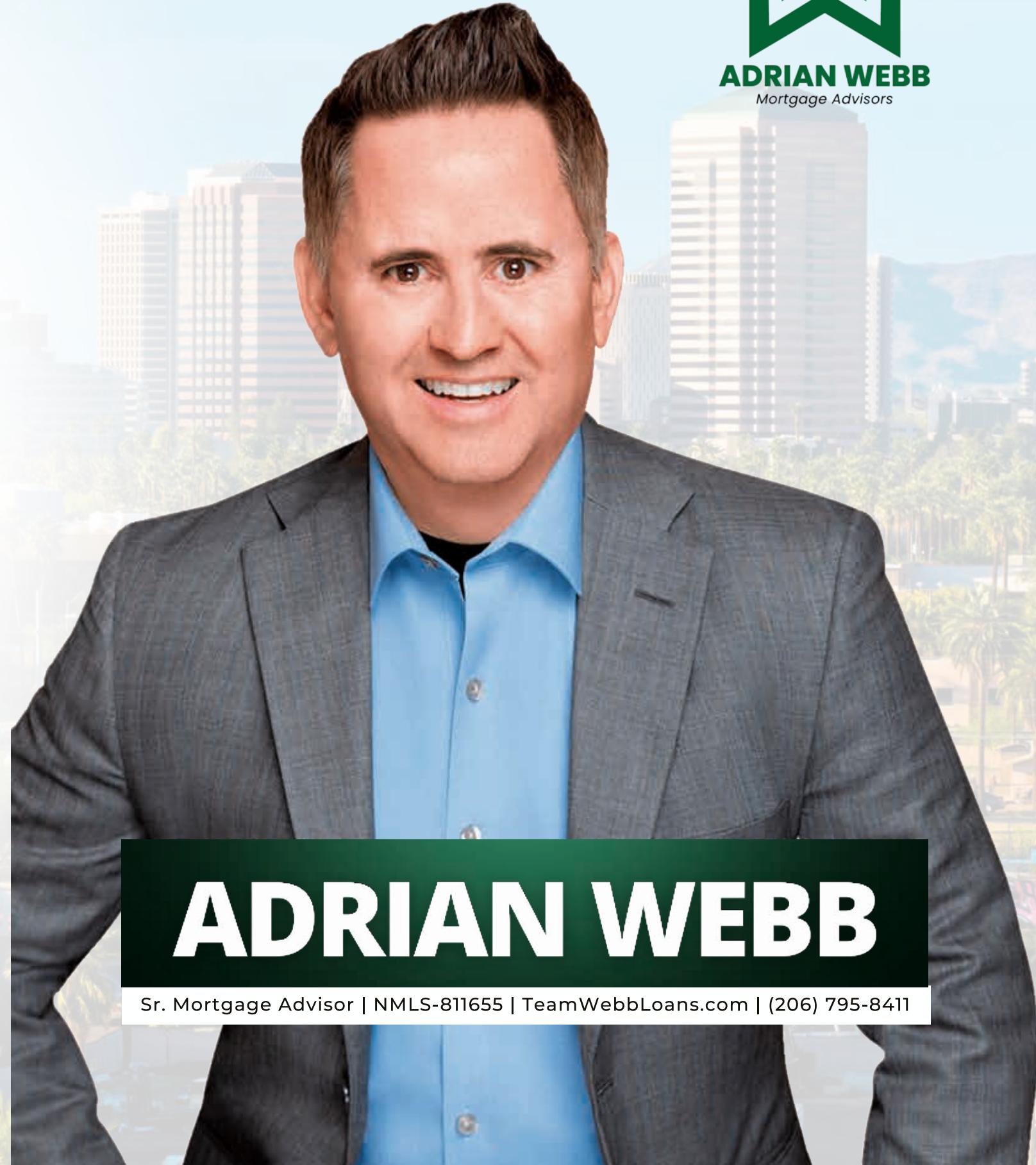


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ERROL TURNER

HE DIDN'T LET THE ODDS DEFINE HIM

They say what doesn't kill you makes you stronger, and Errol Turner embodies this sentiment. Diagnosed with Malignant Melanoma Cancer at the tender age of 15, Errol faced adversity head-on, refusing to let it define him. Today, he stands as a beacon of inspiration, not only for conquering cancer but for his desire to give back to the community that plays a major role in his rise in the real estate industry.

Errol's commitment to giving back is evident through his involvement with the American Cancer Society. Over the past five years, he's been dedicated to supporting cancer-related causes such as Real Men Wear Pink, Making Strides Against Breast Cancer, D-backs Race Against Cancer, The NFL's Crucial Catch game, and the Game Changer Gala, which is a testament to his resilience and dedication to supporting cancer-related causes that contribute to raising funds for Arizona non-profit organizations that offer crucial screening, treatment, and support to those battling various forms of cancer.

Beyond his charitable endeavors, Errol serves as an inspiration to others through his real estate journey. His story encompasses not only the shadow of cancer, but also a triumphant ascent in the competitive world of real estate, a path paved with determination and a heart for service.

A Phoenix native, Errol enrolled at Arizona State University, where he earned his bachelor's degree in Architecture and Communications. This is where his journey in the hospitality industry really took off, shaping him into the professional he is today. After then spending the next 20 years in Scottsdale in hospitality, Errol transitioned from managing night clubs to eventually becoming the Beverages Director for the Fairmont Scottsdale Princess.

Errol shares that his time in hospitality "laid the foundation for my customer-centric approach," a trait that would become instrumental in his later real estate career.

Errol's heart had always been drawn to real estate due to his background and education in architecture, but the catalyst for his entry into the industry was his mentor, Dave Westbrook, a partner with Urban Luxe Real Estate. Dave persistently encouraged him for over a decade to take the plunge. Finally at the end of 2019, Errol obtained his real estate license while also having to balance it with his current hotel career.

The unforeseen impact of COVID-19 lead to his furlough and prompted Errol to dive into real estate full-time. Errol had to figure out how to navigate through the challenges of his first year, where he humorously likens it to "drinking out of a fire-hose," emphasizing the disparity between theoretical knowledge and real-world application. Errol quickly discovered the intensely personal nature of real estate for clients, realizing the importance of strong relationships and emotional connections.

Errol's ability to build and maintain relationships was pivotal in his prior career, and it seamlessly transferred to his real estate journey. "Real

► inspirational agent

Written by Elizabeth McCabe
Photos by AZing Realty Media





“

Communicating and doing the right thing are the most important things in this business. I would never steer someone in a direction that I didn't think was in their best interest. ”



Errol with his beautiful family

estate goes hand in hand with that,” he notes. “Communicating and doing the right thing are the most important things in this business. I would never steer someone in a direction that I didn't think was in their best interest.”

His inaugural real estate transaction resulted from a lighthearted social media post displaying his license. This small act propelled his visibility, generating a network effect that fueled his rapid rise. Recognized as “Rookie of the Year” at Urban Luxe and later as a Top Producer, Errol successfully transitioned from being known as “the hospitality guy” to a trusted real estate agent making his mark in Arizona.

Building a Legacy

As Errol's career progressed, he rebranded himself as a dedicated real estate professional, leaving behind his previous labels. His unwavering commitment to client satisfaction and personalized service contributed to a steady stream of repeat and referral business. Errol's extensive knowledge of Maricopa County and the surrounding areas positions him as a local expert, solidifying his reputation in the industry.

Family, Fun, and Community Commitment

Outside of real estate, Errol is a devoted husband to Alexis and a dedicated father to their two children, Finley and Hayes. Their families shared love for baseball has become an annual tradition where they enjoy experiencing new cities and checking out different MLB ballparks. Apart from sports, Errol enjoys live music with Alexis, serving as his concert companion. He also indulges in his passion for outdoor activities which includes golf.

Errol's commitment to community extends to his active membership in the Gilbert Chamber of Commerce where he was recently selected to be a part of the Gilbert Leadership Class for 2023/2024. His life is a testament to resilience, determination, and dedication, reflecting a positive outlook that inspires others to overcome obstacles and live life with purpose. In Errol Turner's story, triumph emerges from adversity, a journey that exemplifies the power of turning challenges into stepping stones for success.

Do you know of any awesome real estate agents who have overcome great obstacles or are inspiring (in their personal or professional life)? Email us at scottsdale@realproducersmag.com to share their story!



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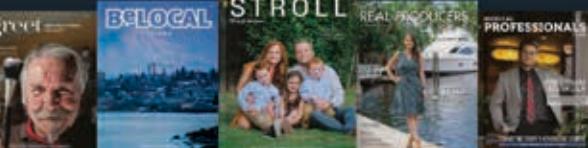
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