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# GEORGE & ELI MEDINA

## *A Father-Daughter Duo*

In the heart of Kansas City, Missouri, two names resonate throughout the vibrant neighborhoods: George and Eli Medina. Born and bred in the city of fountains and barbeque, their story is woven into the very fabric of its communities. “I realized at an early age many of the unique aspects of our neighborhood,” Eli reflects, her voice carrying the pride of a true Kansas Citian. “From the type of architecture to the strong sense of community.” It’s this passion for their hometown that has driven their remarkable journey in real estate.

For George, the journey began long before the accolades and milestones. Raised in the Waldo neighborhood, he found his calling in the liquor wholesale business but harbored a deep love for real estate. “I enjoyed talking real estate any opportunity I could,” he recalls, reminiscing about his early days. Living in Brookside, George became a walking ambassador for the area, effortlessly sharing his love for its character and charm. “I just loved showing other people why I was passionate about my own neighborhood.”

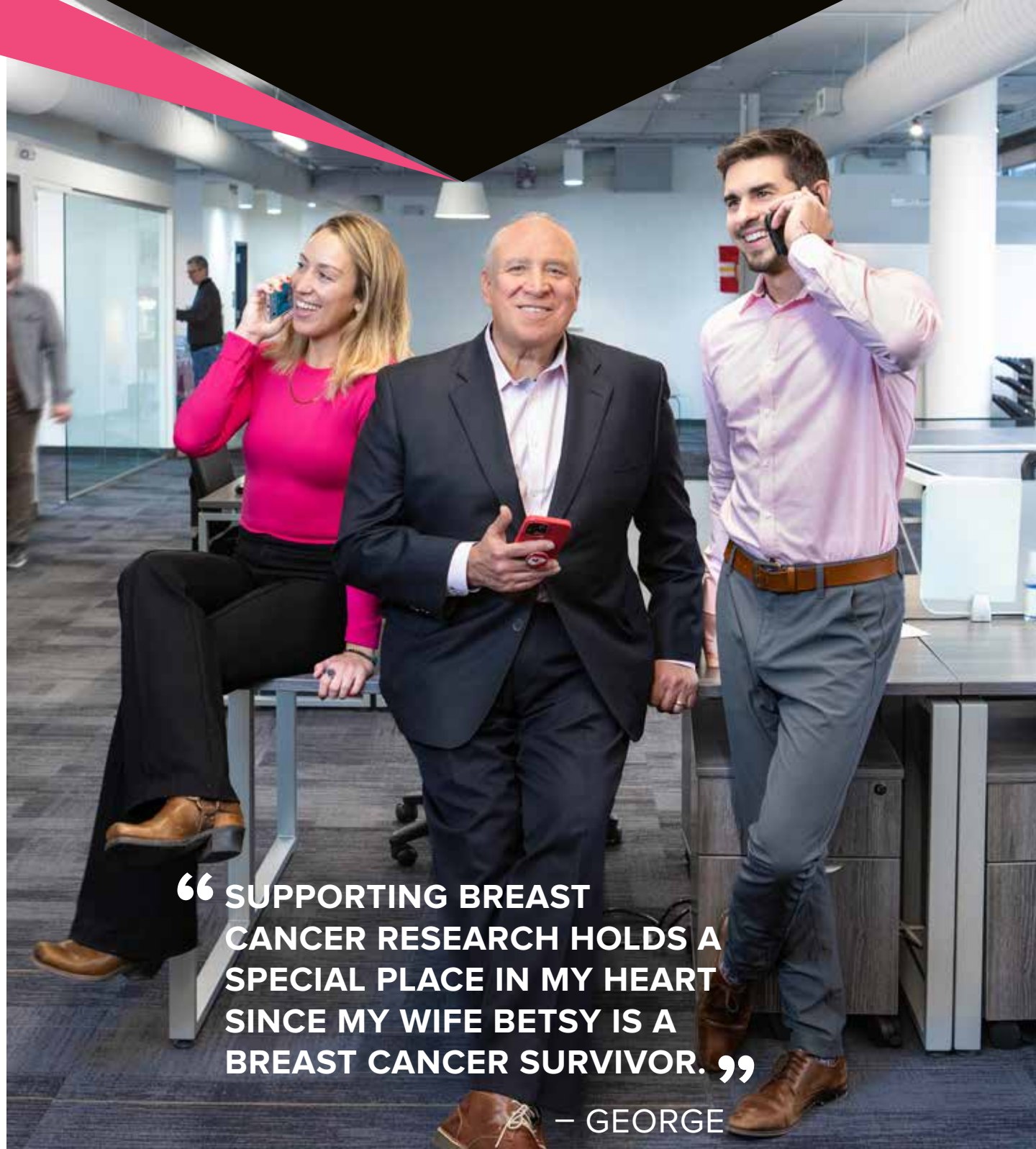
Eli’s path to real estate intertwined with her father’s, guided by admiration and familial bonds.

“My dad had always been such a big advocate of Brookside,” she recounts, her words echoing with respect. “If it weren’t for seeing firsthand just how hard he worked and also how happy he was when he shifted his career to real estate, I knew it was something I wanted to consider.” The dynamic duo officially joined forces in 2012, forming The George Medina Team, a partnership that would redefine real estate in Kansas City.

Their journey, marked by dedicated passion, has garnered accolades and admiration. From Eli’s collegiate All-American Achievement on the volleyball court to George’s #1 Individual Agent title with Reece Nichols, their success speaks volumes. “We have now quadrupled that amount and remain as a top-selling small team in the KC metro,” George proudly states, reflecting on their exponential growth. In 2023 the George Medina Team expanded from a duo to a trio with the addition of Brian Polodna. Both Eli and George agreed that Brian’s energy and charisma were an instant fit for the team. Brian brings an incredible work ethic and dedication to customer service that elevates the standard of excellence in the industry.







**“SUPPORTING BREAST CANCER RESEARCH HOLDS A SPECIAL PLACE IN MY HEART SINCE MY WIFE BETSY IS A BREAST CANCER SURVIVOR.”**

— GEORGE

Beyond the numbers and accolades lies a deeper commitment to community and family. For George, supporting breast cancer research is more than a philanthropic endeavor; it's a testament to resilience and love. "Supporting breast cancer research holds a special place in my heart since my wife Betsy is a breast cancer survivor," he shares, his voice tinged with reverence. Their philanthropic endeavors extend far and wide, touching organizations close to their hearts and impacting lives beyond measure.

Yet, amidst the hustle and bustle of their professional lives, family remains their anchor. "Our favorite family activity is

attending Chiefs games together," George beams, his love for his family palpable. From exhilarating victories to cherished memories, their bond transcends the realms of business and resonates in the simple joys of life. "A memory we will never forget," he adds, reflecting on their unforgettable trip to witness the Chiefs' historic Super Bowl win in 2020.

As they navigate the ever-evolving landscape of real estate, their philosophy remains unwavering: authenticity, hard work, and unwavering



dedication. "Be yourself to the max and never give up!" Eli advises, her words a testament to their ethos. "There is no substitute for hard work, and don't forget success doesn't happen overnight." It's this commitment to their values and their clients that defines their legacy—a legacy built on honesty, hard work, and a passion for Kansas City.

In the grand tapestry of Kansas City's real estate, the names George and Eli Medina stand as beacons of excellence and integrity. From humble beginnings to unparalleled success, their journey embodies the spirit of the city they call home. As they continue to chart new territories and redefine industry standards, one thing remains certain: the father-daughter duo is here to have fun and make a lasting impact—one home at a time.

**“THERE IS NO SUBSTITUTE FOR HARD WORK, AND DON'T FORGET SUCCESS DOESN'T HAPPEN OVERNIGHT.”**

— ELI

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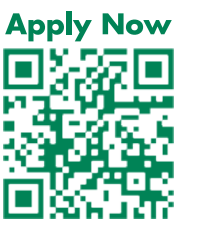
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# KORBYN SHIREY



## SEIZING OPPORTUNITIES

**KORBYN SHIREY** navigates the intricate world of property transactions with a blend of passion, determination, and a commitment to excellence. Born in San Diego, California, and raised in the heartland of Kansas, Korbyn's journey into the realm of real estate is proof of the power of seizing opportunities and following one's true calling.

"I absolutely love working with people and helping them find housing," Korbyn reminisces about her college days as a leasing agent. After graduating from the University of Kansas with a degree in Strategic Communications and a minor in Business in May 2021, she found

herself at a crossroads, unsure of her career path. However, a serendipitous encounter on LinkedIn opened the door to a new chapter. "A lady reached out to me and explained that I had the perfect background for transitioning into real estate," she recalls. Intrigued by the prospect, she embarked on the journey to obtain her real estate license, marking the beginning of her flourishing career.

Joining The Rob Ellerman Team at ReeceNichols, Korbyn found herself immersed in a competitive market marked by bidding wars and fierce negotiations. Despite the challenges, she persevered, drawing strength from her family's support

and the camaraderie of her team. Reflecting on her career trajectory, she acknowledges the hurdles she faced as a young professional in a demanding industry. "Gaining opportunities was a true struggle," she admits. "But through determination and continuous education, I overcame the initial barriers and developed the expertise needed to guide clients successfully."

With two years of experience under her belt, Korbyn has already left an indelible mark on the real estate landscape, with a career volume totaling over \$8m. Last year alone, she facilitated transactions exceeding more than



“  
**EMBRACE**  
 a mindset of  
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\$5m across 27 different properties, showing her prowess in navigating diverse market conditions. Despite her rapid ascent, Korbyn remains grounded, drawing inspiration from her family and the values instilled in her from a young age.

“My profound passion is centered around assisting others in reaching their goals,” she declares. Whether guiding clients through the complexities of homeownership or exploring investment opportunities, she approaches each transaction with empathy and integrity. For Korbyn, success transcends mere financial achievements—it lies in the meaningful impact she makes in people’s lives.

Beyond her professional endeavors, Korbyn finds solace in hot yoga and outdoor adventures with her partner. As a proud pet parent to her feline companion, Gemma, she actively supports organizations like the Lawrence Humane Society, embodying her commitment to giving back to the community.

Looking ahead, Korbyn envisions a future intertwined with real estate investments and creative ventures. “I plan to integrate my leasing experience into a venture of investing in and managing my own rental properties,” she reveals. With a keen eye for design and a passion for entrepreneurship, she seeks to leave an

enduring legacy through her innovative approach to real estate.

As she continues her journey, Korbyn imparts invaluable advice to aspiring professionals in the industry. “Don’t ever hesitate to ask questions,” she advises. “Embrace a mindset of continuous learning and personal growth.” With authenticity as her guiding principle, she embodies strength, compassion, and dedication in every facet of her life and business. As Korbyn reflects on her remarkable journey, she looks forward to the decades ahead with optimism and determination. “I plan on selling real estate for the next 40 years,” she affirms. “I’m just getting started.”

# Luke Hoeppepner

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 Landen Hawk, Global Real Estate Advisor

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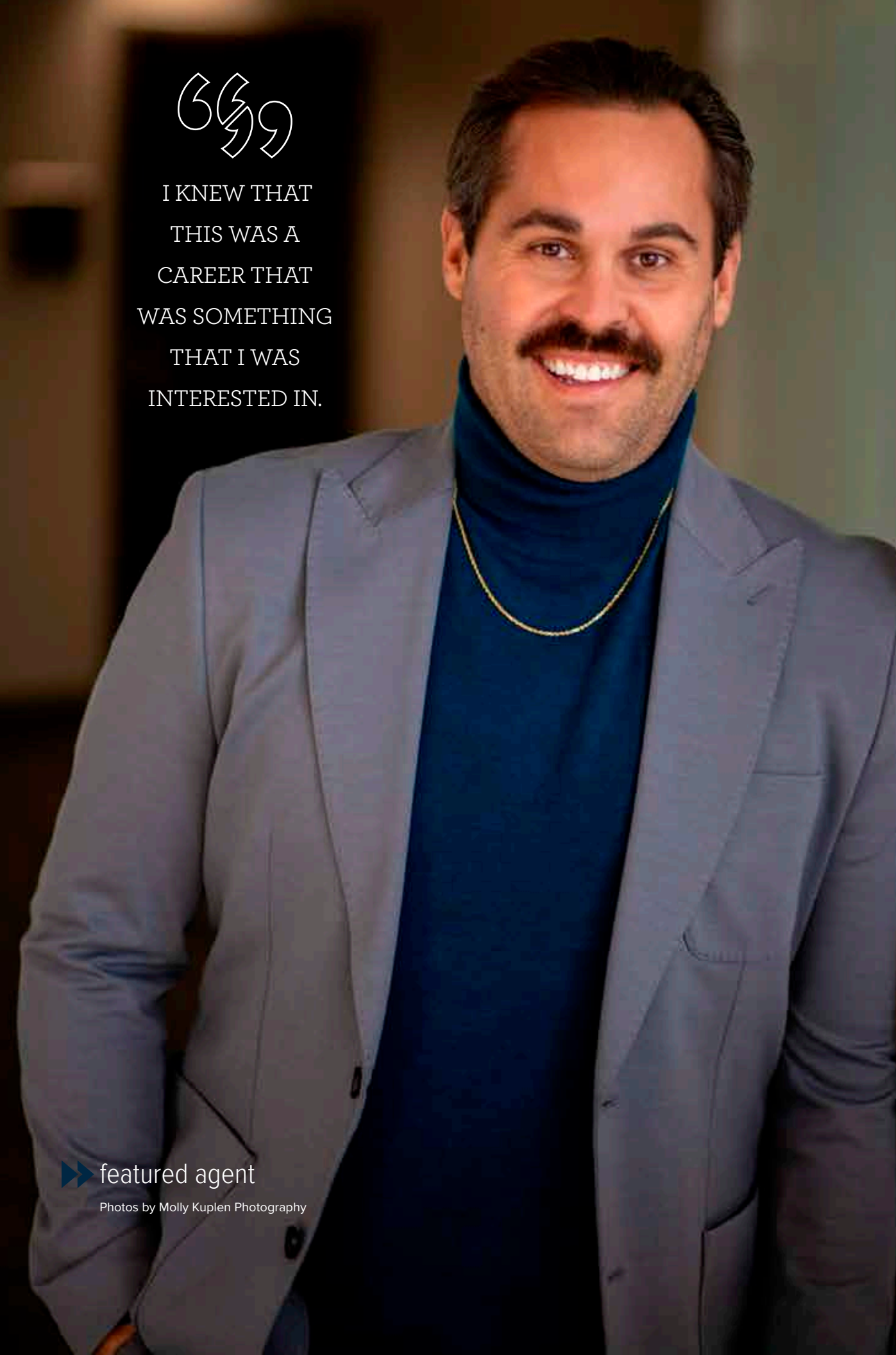
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# TANER NEIGHBORS

## FROM RESILIENCE TO REAL ESTATE

In the unpredictable landscape of real estate, Taner Neighbors stands as a testament to resilience, adaptability, and the unwavering pursuit of one's passion. Having entered the industry at the age of 21, Taner's journey is a remarkable tale of navigating the challenges of a tumultuous market, carving a niche in video marketing on social media, and ultimately finding his calling in commercial real estate.

"One of the first things that I got my hands wet with was video marketing on social media on Facebook years and years and years ago, to where I was pretty much the only person in the Kansas City market doing that," Taner reflects.

The year 2008 marked a pivotal moment in Taner's career. Fresh out of college, he faced the harsh reality of the economic downturn, with the stock market crash casting a shadow over the real estate market. Undeterred, Taner had already obtained his real estate license and was determined to pursue his passion for helping people through real estate.

"I received my license at a very early age. I knew in my gut that this was a career I wanted to pursue," Taner recalls.

In 2009, amidst a challenging market, Taner ventured out on his own, selling houses and dabbling in commercial properties. It was a period of hardship, but Taner's tenacity and commitment to learning paid off when the market finally showed signs of recovery in 2012-13. He weathered the storm, selling houses and gaining valuable experience that would shape his future endeavors.

What sets Taner apart is his early recognition of the power of social media in real estate marketing. In the midst of tough market conditions, he embraced video marketing on platforms like Facebook, becoming a trailblazer in the Kansas City market.



His innovative approach garnered attention and traction, establishing a solid customer base. Even today, Taner remains heavily involved in social media, leveraging it as a tool to connect with clients and showcase properties.



As his career evolved, Taner discovered his true passion lay in commercial real estate. His ability to weather the storms of the market, coupled with a unique perspective gained from selling homes, positioned him as a seasoned professional capable of understanding the intricacies of both residential and commercial real estate.

“As I get older and grow more patient, I’ve learned that the commercial side of things is really what I like to do,” Taner states.

Recently, Taner has expanded his horizons, overseeing projects for apartment complexes. His approach involves a meticulous analysis of market trends, property values, and construction costs—a culmination of knowledge acquired through years of experience.

Reflecting on his journey, Taner acknowledges the influence of his family, with his wife and four children playing a significant role in shaping his personal and professional growth.

“The cabinet, three kids in three years, has been one of the toughest challenges that’s had the most reward of anything I’ve done in my life,” Taner shares. His children not only accelerated his adaptability but also served as a constant reminder of life’s fleeting nature, motivating him to push forward in his career.

“My wife has stood by my side and has always had faith in me. Through the ups and downs, she has always put a positive spin on every element of life and thanks to her consistency and



positivity, it’s given me the confidence to keep pushing forward every day,” he shares with a smile.

Offering advice to those entering the industry, Taner emphasizes the importance of asking questions and seeking guidance from seasoned professionals.

“Ask a lot of questions and talk to a lot of people within our industry. None of them are identical to one another, and they all have different strategies and different techniques,” he advises.

Taner is passionate about collaborating with residential agents and being able to be a resource for anyone in need. With a heart for collaboration and a wealth of experience, Taner Neighbors exemplifies the spirit of a true real estate professional—resilient, adaptive, and always ready to lend a helping hand.

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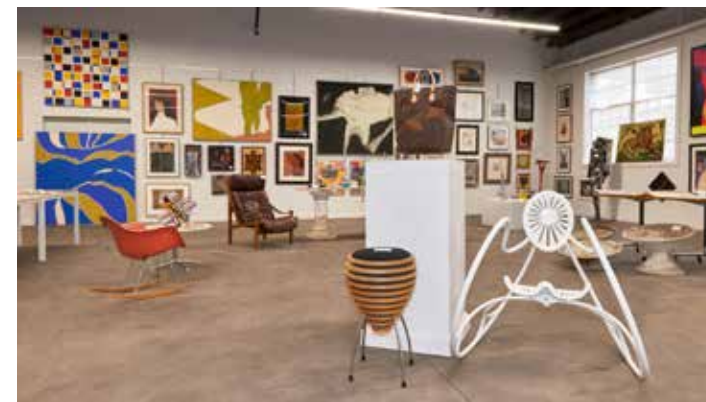


▶▶ event recap

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Thank you to all who attended and sponsored the *Kansas City Real Producers* Annual Holiday Event in the Village of Loch Lloyd in a beautiful new construction by Starr Homes this past December!



In January of 2024, *Kansas City Real Producers* kicked off the first event of the year at Brown Button Estate Sales gallery.



**BROWN BUTTON**  
ESTATE SALES

Stay tuned for upcoming events for the remainder of the year!



# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - Jan. 31, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
1	Rob Ellerman	Team	Reecenichols - Lees Summit
2	Koehler Bortnick	Team	Reecenichols - Leawood
3	Thrive Real Estate K	Team	KW Kansas City Metro
4	Susan	Fate	Reecenichols -The Village
5	Dan	Lynch	Lynch Real Estate
6	Hern	Group	Keller Williams Platinum Prtnr
7	Andrew	Bash	Element Sotheby'S Internationa
8	Eric Craig	Team	Keller Williams Kc North
9	Bryan	Huff	Keller Williams Realty Partner
10	Reesemontgomery	Team	RE/MAX Heritage
11	Ray Homes Kc	Team	Compass Realty Group
12	The Collective	Team	Compass Realty Group
13	Austin	Home Team	KW Kansas City Metro
14	Edie Waters	Team - North	Keller Williams Kc North
15	Spradling	Group	Exp Realty LLC
16	John	Barth	RE/MAX Innovations
17	Nancy Kirk	Matthew	Compass Realty Group

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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - Jan. 31, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
18	Stroud & Associates	Team	Real Broker, LLC
19	Thad	Snider	Rs Realty
20	Kristi	Soligo Fleshman	RE/MAX Revolution Liberty
21	Klarissa	Skinner	Keller Williams Realty Partner
22	Shannon	Lyon	Reecenichols - Leawood
23	Angie	Scherzer	RE/MAX State Line
24	Sundance	Team	Rodrock & Associates Realtors
25	Steve	Mercurio	Keller Williams Realty Partner
26	Missy	Barron	Reecenichols - Lees Summit
27	Matthew	Webb	Keller Williams Realty Partner
28	Brooke	Miller	Reecenichols - Country Club Pl
29	Steve	Cutshaw	Keller Williams Realty Partner
30	Spencer	Lindahl	Main Street Renewal, LLC
31	Bill	Hightower	Reecenichols Excelsior Spgs
32	Wardell & Holmes	Real Estate	Wardell & Holmes Real Estate
33	Brenda	Youness	Weichert, Realtors Welch & Com
34	Yfa	Team	Your Future Address, LLC
35	Chris	Ojeda	Engel & Volkers Kansas City
36	Hendrix	Group	Keller Williams Realty Partner
37	Steven	Kuplen	Jones Heritage, Realtors
38	Danny	Watts	New Home Star
39	Dani	Thompson	Sbd Housing Solutions LLC
40	Shannon	Brimacombe	Compass Realty Group
41	Michelle	Lutz	Lutz Sales + Investments
42	Ask Cathy	Team	Keller Williams Platinum Prtnr
43	Ken Hoover	Group	Keller Williams Kc North
44	Paul J	Kranker	Settlers Realty Co
45	Brian	Wood	Realty Executives
46	Elizabeth	Knipp	Reecenichols - Lees Summit
47	Georgiane	Hayhow	Seek Real Estate
48	Jeff	Cates	Cates Auction & Realty Co Inc
49	Chuck	Davis	RE/MAX Professionals
50	Ramseier	Group	Keller Williams Kc North

#	FIRST NAME	LAST NAME	OFFICE NAME
51	Christopher	Boje	Keller Williams Realty Partner
52	Kristin	Malfer	Compass Realty Group
53	Melissa	Winn	Top Property Realty, LLC
54	Jessica	Smotherman	RE/MAX Elite, Realtors
55	Linda	Clemons	RE/MAX Innovations
56	Desi	Jostmeyer	Keller Williams Kc North
57	Dennis	Frank	Cedar Creek Realty LLC
58	Eva	Norton	Real Broker, LLC
59	Jeremy	Applebaum	Real Broker, LLC
60	Stephanie	Bulcock	Compass Realty Group
61	Jeff	Tanner	Platinum Realty
62	Kana	Steinmeyer	Reecenichols - Eastland
63	Kelly	Wells	Reecenichols - Country Club Pl
64	The Butler	Group	Keller Williams Realty Partner
65	Mary Beth	Schwartz	KW Kansas City Metro
66	Sadie	Davis	RE/MAX Elite, Realtors
67	Tamra	Trickey	Reecenichols - Leawood

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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - Jan. 31, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
68	Brandon	McGinnis	Clinch Realty LLC
69	Debra	Anderson	Anstine Realty
70	Hcr	Team	RE/MAX Heritage
71	Kimberly	Killian	Realty Platinum Professionals
72	Explore Home	Group	Keller Williams Kc North
73	Steven	Roberts	RE/MAX Elite, Realtors
74	Maribeth	Hagen	Exp Realty LLC
75	Priscilla	Sutton Ashford	Keller Williams Kc North
76	Missy	Spero	Reecenichols - Lees Summit
77	Kristi	Ferrara	Exp Realty LLC
78	Becky	Hopkins	Hills Real Estate
79	Dustin	Labeth	Keller Williams Realty Partner
80	Rothermel	Group	Keller Williams Kc North
81	Sherry	Cole	Reecenichols-Kcn
82	Steve	Ashner	Reecenichols Wilshire
83	Aaron	Donner	Keller Williams Realty Partner
84	Kristin	Holdhusen	Reecenichols - Leawood
85	Sarah	Snodgrass	Seek Real Estate
86	Aly	Plunkett	Reecenichols -Johnson County W
87	Christine	Dunn	Keller Williams Realty Partner
88	Hannah	Shireman	West Village Realty
89	Brian	Fleming	Vitale Realtors
90	Heather	Bridges	Nexthome Gadwood Group
91	Dani Beyer	Team	Keller Williams Kc North
92	George	Medina	Reecenichols Brookside
93	Malina	Group	Keller Williams Realty Partner
94	Jenna	Kitchen	KW Kansas City Metro
95	Meredith	Vertreese	Coldwell Banker Uplife Realty
96	Nikie Jo	Glasbrenner	Reecenichols-Kcn
97	Hartman Real Estate	Team	Show-Me Real Estate
98	Terrence	Edelman	Compass Realty Group
99	Rich	Steffen	Exp Realty LLC
100	Steve	Metarelis	Offerpad Brokerage LLC

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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - Jan. 31, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
101	Robin	Rickerson	Reecenichols-Ide Capital
102	Access Kc	Group	Compass Realty Group
103	Harley Amos	Todd	Heritage Realty
104	Sharp Homes	Team	Exp Realty LLC
105	Cindy	Dicianni	RE/MAX State Line
106	BG	& Associates	KW Kansas City Metro
107	Jennifer	Jellum	RE/MAX Central
108	Jennifer	Barth	RE/MAX Auction House, LLC.
109	Kathryn	Sloan	Reecenichols - Leawood
110	Rhonda	Boedeker	RE/MAX Central
111	Gina	Walton	Keller Williams Realty Partner
112	Ashley	Stambaugh	Real Broker, LLC
113	Ceresce	Taylor	RE/MAX Revolution
114	Therese	Hinds	Reecenichols - Town Center
115	Moore Homes	Team	Compass Realty Group
116	Lisa Y	Moore	Compass Realty Group
117	Eli	Medina	Reecenichols Brookside

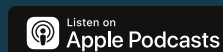
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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - Jan. 31, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
118	Maddie	Seaman	Homes By Darcy LLC
119	Jonell	Cvetkovic	Rodrock & Associates Realtors
120	Aravind	Pentapati	Platinum Realty
121	Katie	Christianson	Wardell & Holmes Real Estate
122	Theresa	Navickas	Exp Realty LLC
123	Linda L	Martin	Reecenichols - Leawood South
124	Justin	Lombard	Midwest Land Group
125	Rachel	Kilmer	Reecenichols - Lees Summit
126	Janelle	Pierce	Lynch Real Estate
127	Tricia	Ruck	Realty One Group Encompass-Kc
128	Thomas	Latta	Latta Real Estate Service, Inc
129	Jonas	Barrish	Compass Realty Group
130	Eddie	Davis	Orenda Real Estate Services
131	Kim	Brown	Lynch Real Estate
132	Hobie	Reber	Exp Realty LLC
133	Rjc	Team	Reecenichols-Kcn
134	Bailey	Lyons	Lyons Realty Group
135	Joanne	Attebery	Weichert, Realtors Welch & Com
136	Nelson	Group	Keller Williams Kc North
137	Abbas	Altaie	Chartwell Realty LLC
138	Stormy	Meyer	Keller Williams Realty Partner
139	Nichole	Graham	Real Broker, LLC
140	Nate	Parks	KW Kansas City Metro
141	Lindsay	Woodbury	Reecenichols-Kcn
142	Laurie	Barnds	Reecenichols -The Village
143	Mark	Fraser	Reecenichols - Town Center
144	Ashley	Kendrick	Chartwell Realty LLC
145	Jill	Zeil	Keller Williams Kc North
146	Gretchen	Higdon	Reecenichols - Lees Summit
147	Faye	Whitney	Platinum Realty
148	Mike	Chitwood	KW Diamond Partners
149	Lisa	Hodges	Reecenichols - Eastland
150	Mary	Hutchison	Bhg Kansas City Homes

#	FIRST NAME	LAST NAME	OFFICE NAME
151	Lindsey	Pryor	Compass Realty Group
152	Tami	Lewis	Chartwell Realty LLC
153	Randi	Pereira	KW Kansas City Metro
154	Cindy	Stockton	Turn Key Realty LLC
155	Danny Howell	Team	Exp Realty LLC
156	Erika	Kirtley	Compass Realty Group
157	Drew	Solidum	KW Diamond Partners
158	Michelle	Schaffer	Platinum Realty
159	Chris	Dowell	Berkshire Hathaway Homeservices Alliance Real Estate
160	Taylor Made	Team	KW Kansas City Metro
161	Isaac	Unruh	Mobility Realty St Joseph
162	Nevin	Rosner	Real Broker, LLC
163	Michelle	Cook	Keller Williams Kc North
164	Chuck	Parsons	Cobb Realty Inc
165	Zach	Rampy	Real Broker, LLC
166	Julie	Gadwood	Nexthome Gadwood Group
167	Jason	Rains	RE/MAX Elite, Realtors

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## THE GOLD STANDARD

**IN MAGAZINE**



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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - Jan. 31, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
168	Debbie	Fleet	Weichert, Realtors Welch & Com
169	Chris	Manning	Berkshire Hathaway Homeservices Alliance Real Estate
170	Discovrkc	Team	Compass Realty Group
171	Jeff	Manning	Berkshire Hathaway Homeservices Alliance Real Estate
172	Lauren	Roush	Reecenichols - Lees Summit
173	Hiatt	Group	Keller Williams Kc North
174	Robyn	Schraden	Rodrock & Associates Realtors
175	Pamela	Chyba	Listwithfreedom.Com Inc
176	Tom	Matthews	Keller Williams Realty Partner
177	Kaleena	Schumacher	Keller Williams Realty Partner
178	Aimee	Miller	Reliable Home Group
179	Paul	Clem	Kansas City Urban Homes, LLC
180	Lisa	Rock	RE/MAX Professionals
181	Cindy	Spicer	Reecenichols North Star
182	Joshua	Do	Reecenichols - Overland Park
183	Rustalyn	York	Keller Williams Southland
184	Richey Real Estate	Group	Reecenichols - Lees Summit
185	Scott	Theis	Stutesman's Action Realty
186	Manley Home	Team	RE/MAX Area Real Estate
187	Vince	Walk	RE/MAX Realty Suburban Inc
188	Sarah	Collins	RE/MAX Heritage
189	Holly	Bond	Keller Williams Realty Partner
190	Sara	Stucker	Reecenichols-Kcn
191	David	Gundersen	RE/MAX Realty Suburban Inc
192	Murray	Davis	Bhg Kansas City Homes
193	Shane	Tyler	Kc Local Homes
194	Shannon	Gillihan	Kc Vintage Realty LLC
195	Rebecca	Dyer	Show-Me Realty
196	Roger	Deines	Reecenichols - Lees Summit
197	Benjamin	Lytle	Opendoor Brokerage LLC
198	Jessica	Dean	Homes By Darcy LLC
199	Chris	Ferris	Realty Executives
200	Madison	Ulrich	Platinum Realty

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# FAQ

## ABOUT *Kansas City* REAL PRODUCERS

Ever since we launched *Kansas City Real Producers* in July 2017, I have heard some of the same questions from many of you. I figured it would be most efficient to publish the answers here in case more of you had the same questions. Remember, my door is always open to discuss anything regarding this community — this publication is 100% designed to be your voice!

### Q: Who receives this magazine?

**A:** The top 500 agents of Kansas City. We pulled MLS numbers (by closed volume) in the Kansas City market. We cut off the list at number 500. The list will reset in early 2024 based on 2023 totals and continues to update annually.

### Q: Why am I not listed on the top 200 standings/why are my numbers showing differently?

**A:** There are a number of reasons why that could be the case. First, be sure to read the disclaimer in its entirety. We pull the data on the exact date listed, so if the closed transaction is not submitted by that date, it will not be included. User error or BRIGHT error is always a possibility. The most common reason is that for any deal with an alternate agent listed, the production gets divided in half between the lead agent and the alternate. There are a few other factors at play, so if you have a question about the Standings,

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please contact me, and we can take a look: [reece.hale@realproducersmag.com](mailto:reece.hale@realproducersmag.com).

### Q: What is the process for being featured in this magazine?

**A:** It's really simple — one or multiple peers have first nominated every featured agent you see. You can nominate or be nominated by other agents, affiliates, brokers, owners, and office leaders. A nomination currently looks like this: you email us at [reece.hale@realproducersmag.com](mailto:reece.hale@realproducersmag.com) with the subject "Nomination: (Name of Nominee)." Please explain WHY you are nominating them to be featured. It could be that they have an amazing story that needs to be told, perhaps they overcame extreme obstacles, they are an exceptional leader, have the best customer service, or they give back to the community in a big way, etc. Once the timing is right, the next step is an interview with us to ensure it's a good fit. If all works out, then we put the wheels in motion.

### Q: What does it cost to be featured?

**A:** Zero, zilch, zippo, nada, nil. It costs nothing, my friends, so nominate away! This is NOT a pay-to-play model whatsoever.

### Q: How can I write an article to be printed?

**A:** If you are interested in writing an article to contribute your ideas, experience, knowledge, expertise, or stories to the *Kansas City Real Producers* community, please email me at [reece.hale@realproducersmag.com](mailto:reece.hale@realproducersmag.com). Even if you don't consider yourself a prolific writer, let's talk!

### Q: Who are the Preferred Partners?

**A:** Anyone listed as a "Preferred Partner" in the index at the front of the magazine is an integral part of this community. They will have an ad in every issue of the magazine, attend our events, and be part of our Facebook group. We don't just find these businesses off the street, nor do we work with all businesses that approach us. One or many agents have personally referred every single Preferred Partner you see. We won't even take a meeting with a business that has not been vetted by one of you and is "stamped for approval," in a sense. Our goal is to create a powerhouse network not only of the best agents in the area but the best affiliates, as well, so we can all grow stronger together.

### Q: How can I refer a local business to join KCRP as a Preferred Partner?

**A:** If you know and want to recommend a local business that would like to work with more top real estate agents, please email me at [reece.hale@realproducersmag.com](mailto:reece.hale@realproducersmag.com) and introduce us! This is the only way we can grow and strengthen this community, through your referrals. It's much appreciated!

### Q: How might I get more involved in this community?

**A:** Two primary ways: First of all, if you have not already, be sure to join our private Facebook group specifically for the top 500 real estate agents and our preferred partners. To request to join, simply search on Facebook the keywords "Kansas City's Top 500 Real Producers Community," and it will pop right up. Request to join, and we will promptly accept you into the group. This online community is a space for further connection, contribution, and curiosity to be shared among our members. Secondly, be sure to attend our events. We currently plan to host events throughout the year, a couple of golf outings, and some VIP social events throughout 2024. We promote these events via email and Facebook, so if you haven't been receiving invites, please email me immediately at [reece.hale@realproducersmag.com](mailto:reece.hale@realproducersmag.com).

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