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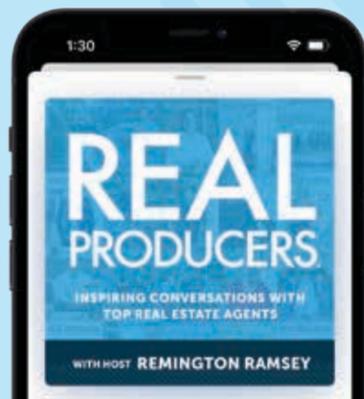


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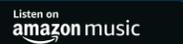
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TRIUMPHING OVER TRIALS

Ryan VOLPE

Ryan Volpe's story is a testament to the profound impact of belief and empowerment. Hailing from the picturesque coast of Mississippi, Ryan's journey is one of self discovery and success. Amidst the ebb and flow of life's challenges, Ryan's unwavering resilience and determination has been her guiding light.

From her humble beginnings of picking pecans and landing her first job at the age of 14, Ryan moved to a beach house in Biloxi the moment she graduated high school where she found her independence and solace amidst the sound of the ocean breeze with the feeling of sand between her toes. Despite facing the wrath of Hurricane Katrina, Ryan cherishes the memories of her beachside abode and the invaluable lessons she gained.

She married into the military and, embracing the call of adventure, relocated to the Hurlburt Field base in Florida. There she discovered the profound truths of "The Secret" and delved into the transformative power of the law of attraction which framed her state of mind and her approach to life from then on. With newfound wisdom and unwavering faith, Ryan manifested a remarkable opportunity that transcended borders and brought her and her family to Europe. Navigating through 15 countries, she embraced the unknown which culminated in the remarkable feat of purchasing a home in a foreign land.

After spending 4.5 years abroad, she returned to the states, marking the end of a chapter in her life as her marriage came to a close. Settling in San Antonio, Ryan embarked on a tumultuous journey of balancing work, education, and the responsibilities of raising three children. Amid the weight of these responsibilities, coupled with the geographical distance from her ex-partner, Ryan found her

true strength and resilience. "I'm extremely grateful for those years," Ryan reflects, "because I believe through the struggles and pain we gain incredible strength."

While living paycheck to paycheck, she saw the single check of a realtor friend which equated to six months of work for Ryan. Determined to provide a better life for her children and to be the change for her family, Ryan immediately changed course. She earned her license in July of 2019 and by August had quit her job. A woman of conviction and faith, Ryan recalls driving to take her test when the song "Day One" by Matthew West came on the radio. Through tears of joy, Ryan knew this was the beginning of the rest of her life.

When COVID hit the following March, Ryan was rattled, but having already sold six homes and being accustomed to living off nothing, she figured she just needed to weather the storm. However, her broker at the time was the first to start using Opacity leads, so while everyone was thinking it was a down market, Ryan was "working her butt off." In her first year she closed roughly \$12 million and the following year surpassed \$19.7 million. Last year, she closed \$12 million strictly through referrals. "I don't just have clients," she says, "I make friends and build relationships and I believe that's one thing that makes me different. I'm authentic, honest, and have the integrity to only want what's best for my clients. Nothing else matters."

Today, Ryan's invested in making a difference in people's lives in more

ways than just helping them buy and sell. Beyond investing in property, she wants people to invest in themselves. Ryan started a life/mindset coaching business called Live Love Laugh Kickass that helps divorced moms get their power back by teaching self love, self empowerment, self care, and how to turn their struggles into strengths. An avid volunteer and quick to give back to the community, Ryan finds ways to support local schools, SA threads, R3 student outreach, disabled vets, and more. In fact, this year she'll be launching her own nonprofit called "Believe It, Achieve It", which will focus on teaching people to consciously think and believe in the good they can bring into their lives.

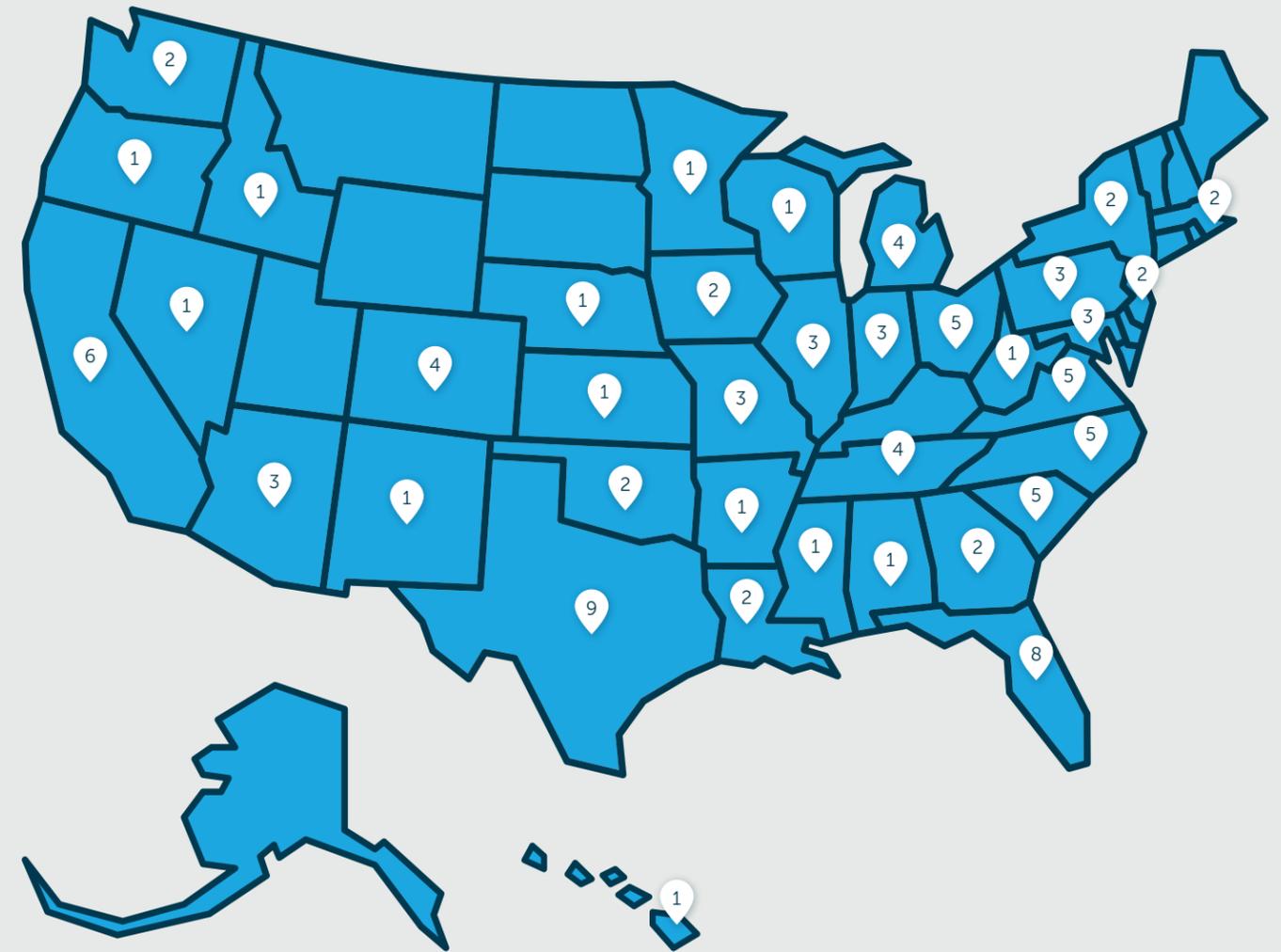
Yes, Ryan's been recognized as a Platinum Top 50 agent year after year and is on the early qualifier list for 2024, she stands as a top 1% realtor, and is the proud founder of multiple businesses, but that's not what provides her with purpose. The most rewarding aspects of her life lies in being a dedicated mother and in providing a positive path forward for those most in need. "I want to be a light at the end of the tunnel for those who only see darkness and to teach people to love themselves, because we are all we've got!"

Armed with her resilience and determination, Ryan emerged from her trials and tribulations as a true success story. Her character is valued by all who cross her path as she strives towards new heights and continues to guide the way.



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▶ partner spotlight
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MOVING & STORAGE



Tito Azios

Arrow Moving and Storage of Texas, an agent for Mayflower, has been family-owned in San Antonio for over 20 years. David Ottoes, President of Arrow, opened the company in 1995. Today, Arrow employs 100 people, fifty in San Antonio, and has locations in Colorado Springs, CO. Art Lowenberg and Kaire Wallace have recently acquired the Colorado and Texas locations from David Ottoes and look forward to carrying on the Arrow tradition.

Arrow moves customers and businesses locally, nationally, and internationally. They also work with the military, moving our soldiers to different bases around the world. Whether a client needs an entire household moved or a few pieces of furniture, they can accommodate any sort of move.

They are the preferred mover for many local and family-owned businesses, as well as many real estate agents they work closely with.

“Moving can be stressful. But with the right plan and the right team, it doesn’t have to be,” David Ottoes says. Many of Arrow’s employees have been in the business for over twenty years. They know

the best way to handle every piece of furniture so that nothing gets damaged. Further, they know how much each piece will cost to move, which means their price quotes are accurate.

A major component that separates Arrow from other moving companies are their Personal Move Coordinators. They are the single point of contact





once the move is booked and ensure things go as planned. Roberto “Tito” Azios, one of Arrow’s Relocation Consultants, is the face of the business to real estate agents and their clients. “When a real estate agent refers one of their clients to us, it’s our job to take the best possible care of them because our performance is a reflection of their own business.” Tito’s job is to meet with customers, schedule every component of their move, and set real expectations so that the process goes smoothly, and everyone is satisfied in the end. Tito is also a member of multiple local networking groups so he can stay connected with San Antonio’s business community.

Arrow Moving and Storage has been built on the foundation of quality service and repeat business from past customers and real estate agents. Over their fifty years in business, they have perfected the formula for making moves outstanding. They take care of their customers like family.



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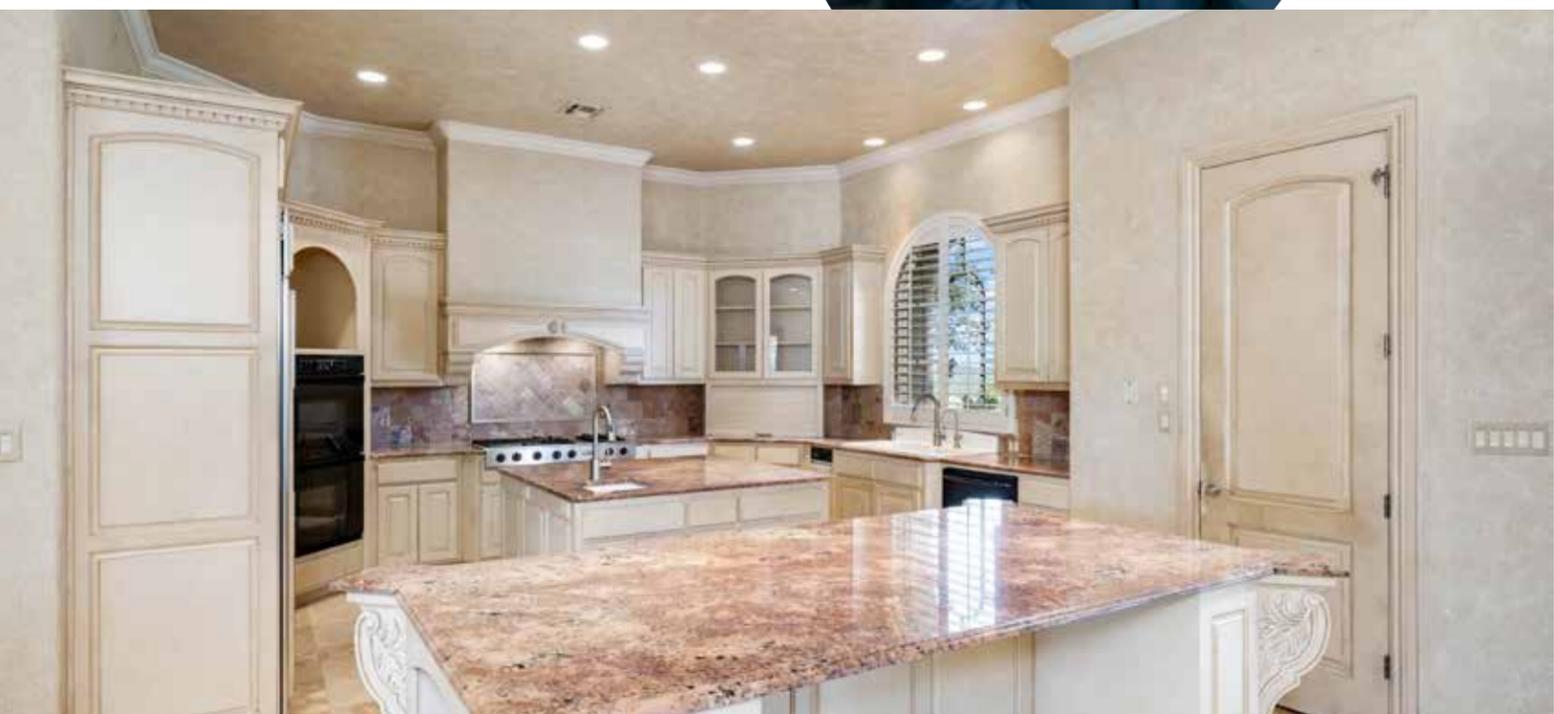
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