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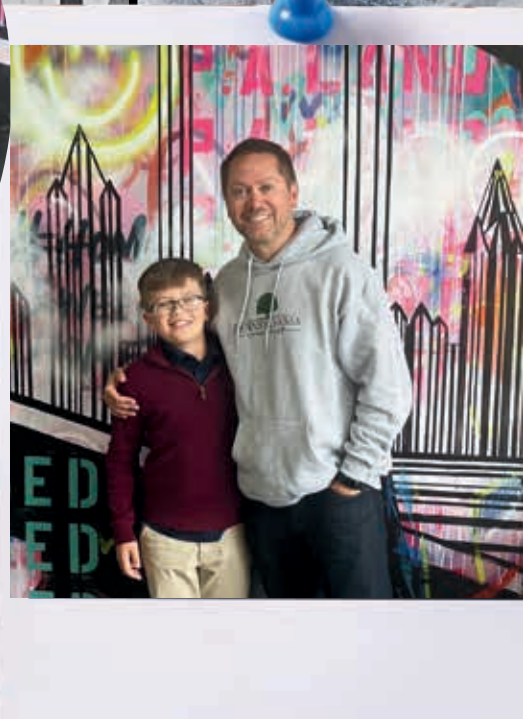
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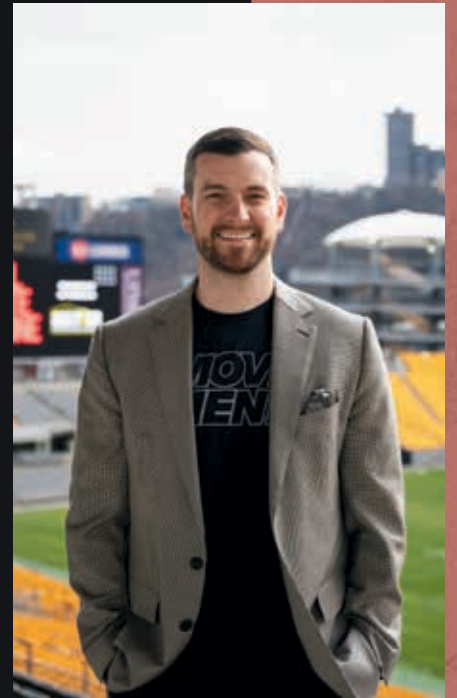
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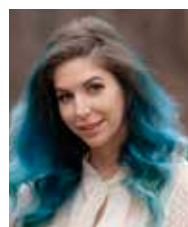


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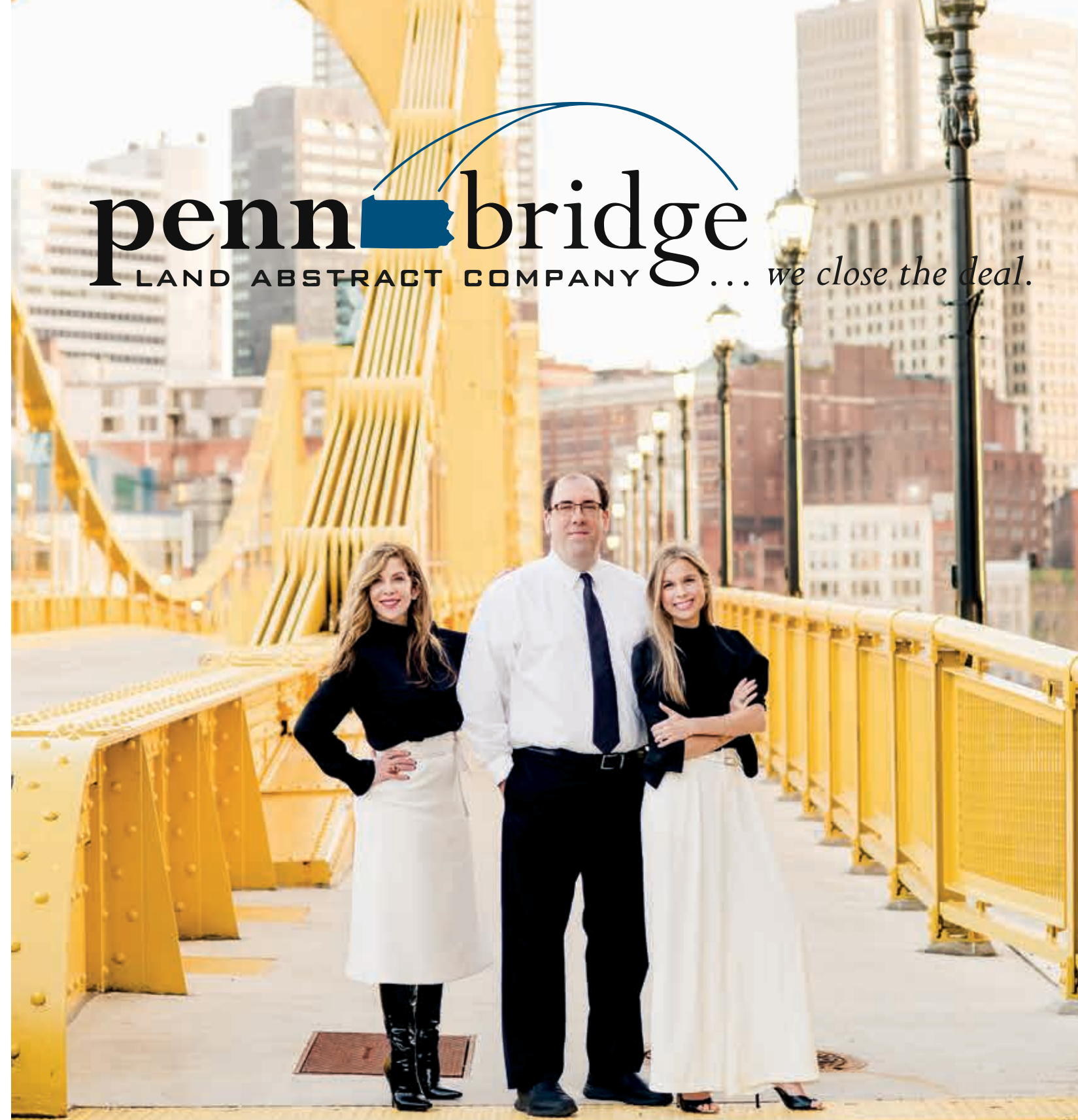
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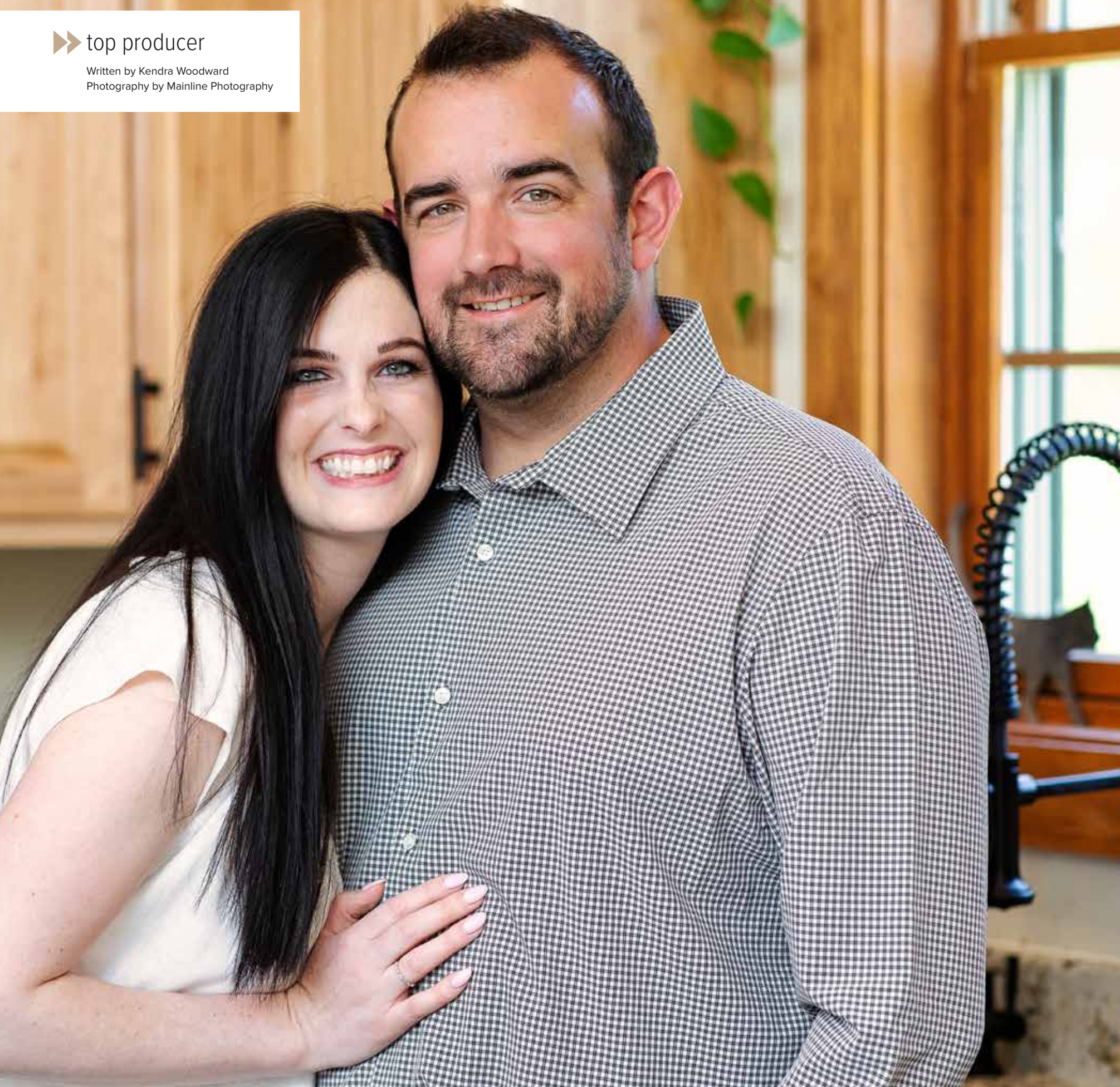
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Seeing Your Vision Come To Life

Kristi and Tyler DeLorenzo shine as a dynamic husband-and-wife team focused on seeing what a home could be, instead of what it currently is. Leading the charge with their unparalleled dedication and innovative approach as the driving force behind the Tyler DeLorenzo and Kristi DeLorenzo Team at Berkshire Hathaway HomeServices, the duo brings a unique blend of passion, expertise, and hands-on service to their clients.

After obtaining her associates degree, Kristi left her bachelor's degree behind in order to pursue a career in real estate. Having a long standing passion and love of homes, the homebuying process made her realize even moreso that she wanted to tackle real estate as her career. With her initial plans to get into real estate in order to purchase rental properties, she quickly discovered a passion for the industry and the opportunity it offered to help others navigate the journey of homeownership.

THE TYLER DELORENZO AND KRISTI DELORENZO TEAM

Kristi's journey into real estate is rooted in her upbringing in Pittsburgh, where she witnessed the hard work and determination of her blue-collar parents. Despite facing challenges, her parents instilled in her the values of perseverance and ambition. Those traits bled into Kristi's life as she took on college and numerous marketing jobs, which allowed her the opportunity to purchase her first home at age 22.

Tyler's journey into real estate began a bit later in life. Having grown up in the State College area, he attended Bloomsburg University on a swimming scholarship and graduated with a degree in Geography. While at State College Tyler (Ty) was making dorm room and student housing repairs, following which he got a job with Public Works when they first moved to Pittsburgh. His background in property maintenance and repairs, coupled with his passion for renovations, laid the foundation for his transition into real estate.

Shortly after the two began dating, Tyler obtained his real estate license in 2018 in an effort to support Kristi. However, it wasn't until 2020, when they found out they were expecting their first child, that Tyler made the decision to practice full-time. In order to help support her workload, Tyler was running their renovation business, DeLorenzo Home Improvements, during the day after which he would change into his "nice" boots and head out for showings in his truck and trailer.

"We're not your typical REALTORS®," Kristi solidifies. "Tyler shows up in his work boots and a work truck, because he's always working in between clients." His unwavering dedication and commitment to supporting Kristi earned him the title of MVP in her eyes. But helping people find the right home and seeing the happiness in their eyes as they bring their own style to their new space, brings immense joy and fulfillment to Kristi and Tyler.



“We’re not your typical REALTORS®,” Kristi solidifies. “Tyler shows up in his work boots and a work truck, because he’s always working in between clients.”

Reflecting on their journey, Kristi advises her younger self to prioritize a better work-life balance and take time to enjoy the little things in life. “I never had a balance, ever. It wasn’t until the last couple years that they really honed in on that,” she admits. Now, they focus on spending equal amounts of time renovating and repairing client’s homes and their projects, maintaining their rental properties, and enjoying the life they’ve built together.



Their ability to offer comprehensive solutions to their clients, providing a vision for what *could* be, is a major differentiating factor for Kristi and Tyler. In addition to buying and selling homes, they specialize in renovations and repairs, providing estimates and guidance to clients looking to transform their properties. And if a client needs them for a project that they can't complete...Kristi and Tyler are more than happy to recommend a fellow contractor to complete the job. They truly care about their clients' full experience, long after closing.

Beyond their professional endeavors, Kristi and Tyler are committed to giving back. Inspired by their personal experiences - Kristi's brother's brain cancer diagnosis and losing her mom to both lung and brain cancer - they support organizations dedicated to cancer research and awareness, honoring the memory of loved ones and offering hope to those affected by the disease.

At the heart of Kristi and Tyler's life is family; including their two children, Kennedy and Leo, and a bustling household filled with pets - including nine chickens, two dogs, and a cat. Kristi jokes that Kennedy and Leo are both REALTORS® in training, due to the amount of showings they've been on already. But when they need to get away, the DeLorenzo's have a spot in Conneaut by the lake that they frequent. Their latest project - a 175 year old, 5-unit commercial building on Perry Highway - reflects their passion for revitalizing properties and renovations.

As Kristi and Tyler continue to redefine the real estate landscape with both heart and hustle, their unwavering dedication and innovative approach inspire others to dream big, persevere in the face of challenges, and embrace the journey of homeownership with confidence and joy.



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Tori Angiolini

*Leading By Example, Fostering
A Culture of Collaboration*



With a real estate career having only just begun in 2021, Tori Angiolini has swiftly risen to prominence, partnering with Jordan Jankowski in 2023 to create the Angiolini Jankowski Team with Compass Real Estate - where she has had great success while fostering a culture of collaboration and support.

A Journey Rooted in Passion and Purpose

Tori's journey into real estate was shaped by a diverse background and a deep-seated desire to make a meaningful impact in people's lives. Armed with degrees in Business Management and Human Resource Management from

IUP, Tori initially embarked on a career that spanned human resources and event management and planning. However, it was the onset of the COVID-19 pandemic that prompted her to pivot towards real estate when she realized she needed a more secure career path.

With a long history of family members telling her to consider real estate, Tori took the pandemic as a sign that it was time to change direction and immediately signed up for her classes. From there, she took up a position in new construction with Maronda Homes, but was perplexed with her lack of ability to be able to follow her clients after the transaction, or even to help clients who weren't interested in their products but enjoyed working with Tori.

"I was building really good relationships with a lot of my clients. But if somebody walked into my model home and they loved me but they didn't love the product that I was selling, I wasn't able to work with them," Tori explains. That's when she moved over to Compass and partnered up with Jordan. Tori beams that while the industry can be extremely isolating towards agents, their team finds value in curating a positive culture and enjoy supporting one another.

For Tori, success in real estate transcends transactions by placing her focus on building relationships and creating positive experiences for her clients and colleagues alike. "I always say if there's one thing I'm good at it's people and the relationships that I've built." She continues, "You don't have to be the best, you just have to be consistent to be successful in real estate." With an industry as competitive as real estate, success comes to those who wake up everyday and continue to put their heart into everything they do, building relationships, and networking.



Leading by Example With A Family-Centric Mindset

Having grown up with a single mother as her role model, Tori continues that legacy through leading by example - embodying the principles of consistency, integrity, and authenticity in everything she does. Looking back on her upbringing, Tori praises her mother for the lessons she instilled along the way...lessons that Tori continues to share with others. "We didn't have much, but she provided me with all the tools that I needed to succeed and always gave me the confidence to do so."

"My mission in life is to always make everyone feel included and accepted, and to make everyone feel important and that their feelings, goals, thoughts, emotions, and everything in

between are valid." With a leadership style characterized by empathy, inclusivity, and a deep sense of purpose, Tori takes great pride in leading by example, just like her mother did for her. "Managing the team for a year; the thing I found that I continue to try to implement is to lead by example. So I'm very adamant that anything I teach, I would do myself."

Beyond Real Estate

Outside of real estate, Tori and her husband, Corey, find joy in the simple pleasures of life. Joking that everyone gets a kick out of their names being easy to remember - Corey and Tori - they spend most of their time at home with their two fur babies, Diesel and Mya. Tori jokes that even their dogs are funny and memorable because their names are completely opposite

to their breed and personality with Diesel being a 12 pound Chihuahua and Mya being a Doberman.

Their affinity for the quiet life is, funnily-enough, offset by Tori's boisterous personality and Italian blood. Family is extremely important to her, and the couple spends a lot of time focused on family and their close friends. When she has a couple minutes to herself, Tori enjoys walking the dogs and reading books, emphasizing that the simple things in life truly are the most important.

As Tori continues to make her mark in the Pittsburgh market, her unwavering commitment to excellence, compassion, and authenticity serves as a guiding light for her team and clients alike. "I'm here to lead by example."

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BREANNE FRENCH

►► REALTOR® life

Written by Kendra Woodward
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Family Friendly Service

Breanne French, the driving force behind The Breanne French Team with Re/Max Select Realty, stands out in the Pittsburgh real estate industry for her compassion, dedication, and unparalleled expertise in helping families navigate the buying and selling process. With a career spanning over a decade, Breanne has earned a reputation for her client-relatability, her calming nature, and enthusiastic approach.

Humble Beginnings and Family-Focused

For Breanne, real estate isn't just a profession - it's a calling which is deeply rooted in her values of family, integrity, faith, and service. Licensed in 2011, she brings a wealth of experience as a mother of four and a genuine understanding of the needs of families going through the process of buying or selling a home. "My business is family-focused," she prides.

As a wife and mother of four, Breanne understands the importance of finding a home that meets the needs of every member of a family. Whether it's navigating the challenges of buying or selling a home or providing support during the process, Breanne boasts that she is committed to ensuring that every family and family member she works with feels heard, understood, calmed, and supported every step of the way. "It's not just another transaction I cross off my list."

Breanne's relatable nature and pride in being a working mom, has played a major role in her success. "Buying and selling homes are huge life decisions and changes; I want the people I work with to not feel the pressure and intimidation, but still be wowed by their experience and my understanding of their family needs."

Putting Her Private Investigator Hat On

From Fayette County to Pittsburgh, Breanne grew fond of city life while attending the University of Pittsburgh Grad School of International and Public Affairs. There she focused on Security and Intelligence, later using her education to pursue a career in Private Investigation. "My goal was to finish grad school and relocate to Washington DC for a federal job. Instead, after graduation, I started a position with a company here in Pittsburgh as a Private Investigator. I did not realize at the time how much this experience for six years would elevate my expertise in real estate!"



Breanne, Jonathan, Julia, Jillian, Jenna, and husband, Jon



At home, Breanne puts the same enthusiasm into her family and their faith in God. “God is what keeps us positive and focused on our blessings,” Breanne says. “We try to teach our children to look at the blessings in everything and to always help those in need even if it is just a compliment to brighten someone’s day.” Together with her husband of over 14 years, Dr. Jonathan French, they have been blessed with four children and a zest for life. “We want our children to look at a rainy day, as a chance to see a rainbow; find the positive.”

As Breanne and her team continue to make their mark in the real estate industry, their mission remains clear: to provide exceptional service, foster meaningful connections, and empower families to achieve their homeownership dreams. With integrity as their compass and compassion as their guiding light, The Breanne French Team is poised to redefine the standard of excellence in real estate for years to come.

Being a private investigator taught Breanne how to handle the unpredictability of each case she worked on, similar to the drastic difference between each client she gets in real estate and the speed at which the market can fluctuate. While she may not have seen the correlation between the two in the beginning, it was the hunt for her first house that quickly linked the two together, “When my husband and I searched for our first home I quickly compared it to searching for a subject I would be assigned as a PI. The hunt for a house was so exciting to me and quickly after we closed on our house in the South Hills, I took my classes and got my license.”

For the first few years in real estate, Breanne continued taking on new PI cases, but once she got pregnant with their first son, she decided it was time to

place her focus fully on real estate. With her negotiating skills still fresh on her mind, hunting for houses for her clients was a challenge she was excited to tackle. Additionally, thanks to her background, Breanne is able to quickly analyze agents and clients with ease, better assisting her clients in navigating the home buying and selling process.

Guiding Clients Home

For Breanne, success isn’t just about closing deals and making money - it never is with the top tier agents - it’s about making a positive impact in the lives of her clients and their families. Watching people drop their guard once they understand that Breanne is there to do the heavy lifting, trusting that she will direct them in a manner that least disrupts their everyday

lives, is a major win for Breanne. “I believe I can help anyone through the process, and help them to breathe through the finish line.”

In an industry often characterized by competition and ego, Breanne also stands out for her collaborative approach, commitment to building lasting relationships with her peers, and her humorous focus on social media. Having started her business using social media over 12 years ago, Breanne has formed a unique style including more than just real estate - focusing on local businesses, mom hacks, a little bit of her personal life, educational information on the industry, and her “Frenchie’s Finds” which include items she encourages her followers to check out.



“
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”

Megan Bove, Closing Coordinator Manager

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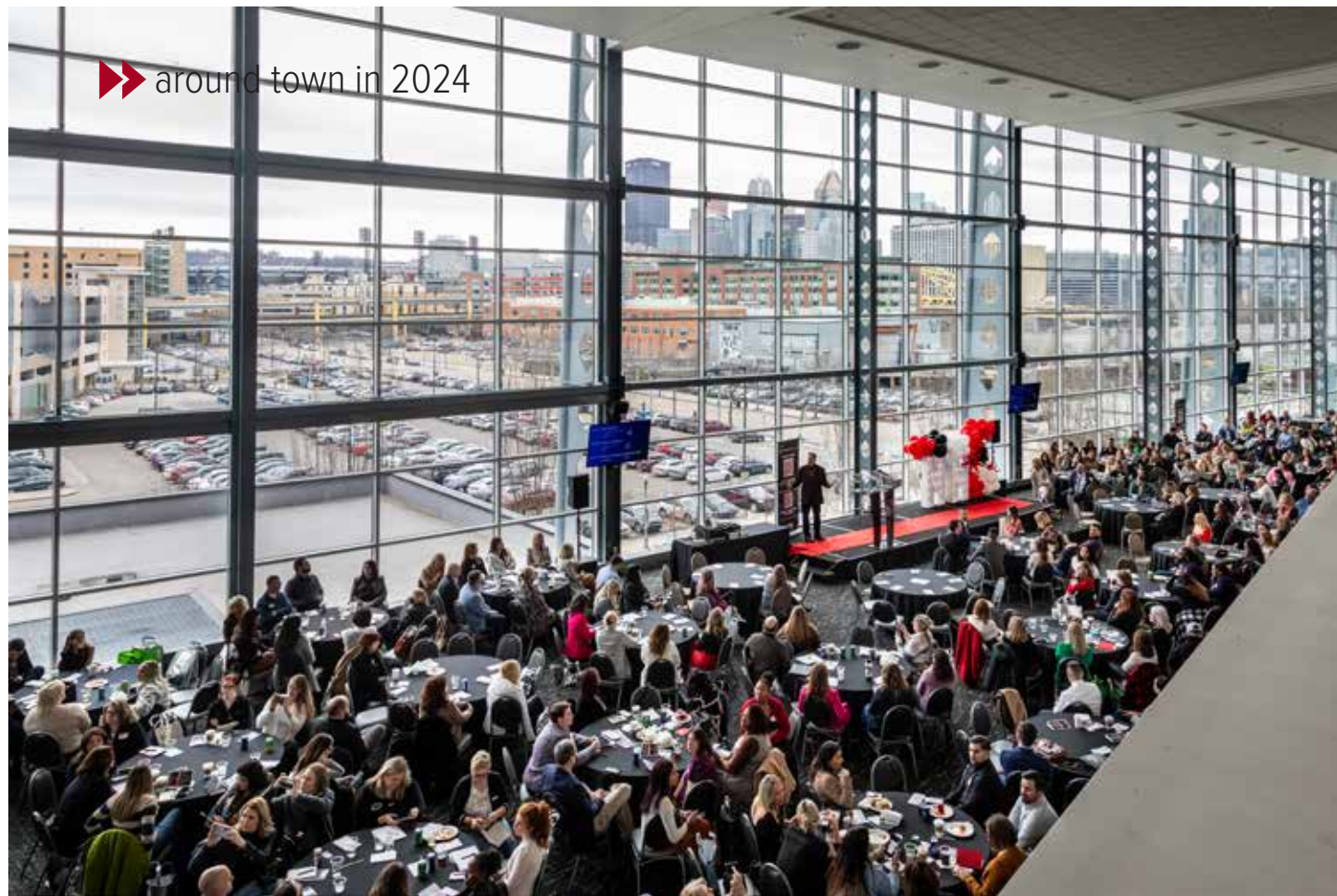
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Real Estate RedZone

One of the biggest Real Estate events so far this year was held at Acrisure Stadium. Movement Mortgage held the Real Estate Red Zone back at the end of January. The crowd heard from key note speakers Movement co-founder and CEO, Casey Crawford and Barry Habib, CEO of MBS Highway. The event ended with a performance from the rapping REALTOR®, Steven Diaz.



TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - April 30, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
1	John	Marzullo	Compass RE	18	79	97	\$20,181,890
2	Georgie	Smigel	Coldwell Banker	22	31	53	\$19,693,229
3	Sarah	Madia	RE/MAX Select Realty	18	5	23	\$15,500,150
4	Michael	Reed	Coldwell Banker	16	38	54	\$14,404,985
5	Corey	Weber	RE/MAX Select Realty	20	48	68	\$13,159,399
6	Melissa	Barker	RE/MAX Select Realty	28	42	70	\$13,158,139
7	Jordan	Jankowski	Compass RE	10	38	48	\$13,071,092
8	Joe	Yost	Compass RE	9	24	33	\$13,056,325
9	Emily	Fraser	Piatt Sotheby's International Realty	14	28	42	\$12,085,992
10	Jane	Herrmann	Berkshire Hathaway The Preferred Realty	11	4	15	\$11,921,500
11	Steve	Limani	Realty ONE Gold Standard	20	19	39	\$11,760,800
12	Amy	Bair	Howard Hanna	6	1	7	\$11,678,587
13	Robyn	Jones	Piatt Sotheby's International Realty	6	5	11	\$11,532,500
14	Jim	Dolanch	Century 21 Frontier Realty	19	13	32	\$11,147,611
15	Gia	Albanowski	Berkshire Hathaway The Preferred Realty	13	9	22	\$10,483,650
16	Lauren	Coulter	Compass RE	10	17	27	\$10,283,381
17	Christine	Wilson	Compass RE	10	11	21	\$10,046,131
18	Heather	Kaczorowski	Piatt Sotheby's International Realty	15	17	32	\$10,018,523
19	Melissa	Merriman	Keller Williams Realty	21	17	38	\$9,873,752
20	Kimberly	Maier	Berkshire Hathaway The Preferred Realty	6	4	10	\$9,856,168
21	Jason	Rakers	RE/MAX Select Realty	9	6	15	\$9,383,000
22	Ryan	Bibza	Compass RE	12	20	32	\$9,152,365
23	Jeannine	Mullen	Howard Hanna	8	7	15	\$8,947,990
24	Scott	Ludwick	Berkshire Hathaway The Preferred Realty	22	15	37	\$8,866,819
25	Cindy	Ingram	Coldwell Banker	3	3	6	\$8,827,990
26	Barbara	Baker	Berkshire Hathaway The Preferred Realty	10	9	19	\$8,792,840
27	Nathaniel	Nieland	Coldwell Banker	3	19	22	\$8,764,500
28	Rich	Dallas	Berkshire Hathaway The Preferred Realty	16	14	30	\$8,597,768
29	Daniel	Scioscia	Berkshire Hathaway The Preferred Realty	3	2	5	\$8,529,500
30	Ryan	Shedlock	Howard Hanna	36	20	56	\$8,517,535
31	Julie	Rost	Berkshire Hathaway The Preferred Realty	9	9	18	\$8,406,788
32	Libby	Sosinski	Keller Williams Realty	75	3	78	\$8,341,572
33	John	Adair	Coldwell Banker	11	12	23	\$7,984,350
34	Michelle	Mattioli	Howard Hanna	5	5	10	\$7,971,011

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
35	Michele	Belice	Howard Hanna	4	8	12	\$7,894,790
36	Gina	Giampietro	RE/MAX Select Realty	24	6	30	\$7,771,899
37	Cass	Zielinski	Piatt Sotheby's International Realty	3	10	13	\$7,756,431
38	Jennifer	Mascaro	Coldwell Banker	17	11	28	\$7,722,705
39	Marianne	Hall	Howard Hanna	12	15	27	\$7,474,922
40	Charles	Swidzinski	Berkshire Hathaway The Preferred Realty	28	15	43	\$7,439,906
41	Brian	Niklaus	Berkshire Hathaway The Preferred Realty	12	8	20	\$7,397,000
42	Roslyn	Neiman	Howard Hanna	5	3	8	\$7,391,000
43	Vera	Purcell	Howard Hanna	8	7	15	\$6,969,597
44	John	Geisler	Coldwell Banker	15	6	21	\$6,949,322
45	Rick	Maiella	Howard Hanna	14	15	29	\$6,905,019
46	Joanne	Bates	Berkshire Hathaway The Preferred Realty	6	14	20	\$6,893,400
47	Donna	Tidwell	Berkshire Hathaway The Preferred Realty	24	10	34	\$6,851,925
48	Maureen	States	Neighborhood Realty Services	13	8	21	\$6,838,556
49	Roxanne	Humes	Coldwell Banker	15	15	30	\$6,748,799
50	Jill	Stehnach	RE/MAX Select Realty	9	7	16	\$6,564,350

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - April 30, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
51	Shanna	Funwela	Coldwell Banker	17	11	28	\$6,522,000
52	Kim Marie	Angiulli	Coldwell Banker	7	2	9	\$6,414,500
53	Anthony	Leone	Coldwell Banker	14	10	24	\$6,388,600
54	Michael	Pohlot	Janus Realty Advisors	49	7	56	\$6,338,355
55	Richard	Charles	RE/MAX South Inc	11	4	15	\$6,323,700
56	Diane	McConaghy	RE/MAX Select Realty	9	14	23	\$6,272,673
57	Zita	Billmann	Coldwell Banker	7	2	9	\$6,272,285
58	Erin	Mikolich	Berkshire Hathaway The Preferred Realty	15	7	22	\$6,268,500
59	Dan	Haeck	Coldwell Banker	12	7	19	\$6,258,830
60	Patty	Pellegrini	Berkshire Hathaway The Preferred Realty	9	4	13	\$6,235,590
61	Bonnie	Loya	Coldwell Banker	9	7	16	\$6,224,700
62	Sara	McCauley	Berkshire Hathaway The Preferred Realty	17	3	20	\$6,155,650
63	Angela	Hoying Pulkowski	Berkshire Hathaway The Preferred Realty	6	3	9	\$6,138,337
64	Adam	Slivka	Century 21 Fairways	13	18	31	\$6,138,010
65	Debra	Donahue	Howard Hanna	6	5	11	\$6,087,000
66	Katie	Boutros	Engel & VŠlkers Pittsburgh	6	3	9	\$5,986,498
67	Nancy	Rossi	RE/MAX Select Realty	17	6	23	\$5,956,800
68	Melissa	Shipley	Berkshire Hathaway The Preferred Realty	7	14	21	\$5,922,763
69	Sara	Minshull	Redfin Cop	2	11	13	\$5,891,133
70	Kaedi	Knepshield	Piatt Sotheby's International Realty	3	7	10	\$5,833,890
71	Amanda	Gomez	RE/MAX Select Realty	3	19	22	\$5,831,630
72	Melissa	Reich	Rubinoff Realty	4	3	7	\$5,827,950
73	Brock	Hanna	Coldwell Banker	3	15	18	\$5,821,085
74	Jackie	Allenberg	Piatt Sotheby's International Realty	1	4	5	\$5,820,000
75	Kristi	Stebler DeLorenzo	Berkshire Hathaway The Preferred Realty	7	10	17	\$5,790,480
76	Nancy	Kaclik	Berkshire Hathaway The Preferred Realty	3	2	5	\$5,683,490
77	Lori	Hummel	Howard Hanna	9	5	14	\$5,656,272
78	Gina	Cuccaro	Berkshire Hathaway The Preferred Realty	11	7	18	\$5,634,300
79	DJ	Fairley	Exp Realty	19	3	22	\$5,622,900
80	Marcia	Dolan	Berkshire Hathaway The Preferred Realty	7	5	12	\$5,622,500
81	Michele	Stillwagon	Piatt Sotheby's International Realty	1	2	3	\$5,600,000
82	Wendy	Weaver	Howard Hanna	6	5	11	\$5,575,504
83	John	Fincham	Keller Williams Realty	11	16	27	\$5,563,616
84	Rachel	Marchionda	Howard Hanna	17	7	24	\$5,539,025

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
85	Daniel	Howell	Coldwell Banker	9	14	23	\$5,510,350
86	Nancy	Ware	Berkshire Hathaway The Preferred Realty	12	7	19	\$5,490,400
87	Kelly	Cheponis	Howard Hanna	6	4	10	\$5,466,518
88	Devon	Lauer	Howard Hanna	7	4	11	\$5,463,900
89	Ned	Bruns	RE/MAX Select Realty	6	7	13	\$5,456,000
90	Malini	Jaganathan	Howard Hanna	4	7	11	\$5,422,611
91	Erica	Shulsky	Exp Realty	4	9	13	\$5,363,980
92	JoAnn	Echtler	Berkshire Hathaway The Preferred Realty	5	8	13	\$5,357,589
93	Marilyn	Davis	Berkshire Hathaway The Preferred Realty	16	8	24	\$5,330,800
94	Mikal	Merlina	Piatt Sotheby's International Realty	3	4	7	\$5,314,900
95	Jerome	Yoders	Coldwell Banker	4	18	22	\$5,309,400
96	Liam	Tennies	Deacon & Hoover Real Estate Advisors	3	14	17	\$5,261,890
97	Denise	Ardisson	Realty ONE Gold Standard	9	8	17	\$5,254,300
98	Michael	Netzel	Keller Williams Realty	8	6	14	\$5,201,303
99	Betsy	Wotherspoon	Berkshire Hathaway The Preferred Realty	10	3	13	\$5,177,900
100	Ariel	Harat	RE/MAX Real Estate Solution	9	5	14	\$5,174,974

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - April 30, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
101	Angie	Flowers	Coldwell Banker	8	10	18	\$5,170,000
102	Brian	Czapor	Piatt Sotheby's International Realty	11	10	21	\$5,166,400
103	Melinda	Lynch	Berkshire Hathaway The Preferred Realty	2	12	14	\$5,132,100
104	David	Onufer	Howard Hanna	2	6	8	\$5,042,298
105	Laura	Sauereisen	Piatt Sotheby's International Realty	2	5	7	\$5,020,000
106	Deborah	Reddick	RE/MAX 360	6	8	14	\$4,968,000
107	Nichole	Merrell	Coldwell Banker	7	5	12	\$4,910,900
108	Melissa	Palmer	Howard Hanna	6	4	10	\$4,822,800
109	Reed	Pirain	NextHome PPM Realty	7	8	15	\$4,763,090
110	Danielle	Mach	Howard Hanna	5	2	7	\$4,762,000
111	Pamela	Michalek-Shirey	RE/MAX Heritage	12	1	13	\$4,754,200
112	Kimberly	Yot	Piatt Sotheby's International Realty	3	13	16	\$4,748,800
113	Linda	Honeywill	Berkshire Hathaway The Preferred Realty	6	2	8	\$4,721,445
114	Marie	Pace	Howard Hanna	4	3	7	\$4,717,000
115	Erin	Berg	Berkshire Hathaway The Preferred Realty	9	6	15	\$4,697,900
116	Jennifer	Crouse	Compass RE	6	5	11	\$4,682,900
117	Lauren	Shepherd	Howard Hanna	4	4	8	\$4,682,500
118	Justin	Cummings	RE/MAX Select Realty	8	4	12	\$4,678,500
119	Tarasa	Hurley	Keller Williams Realty	4	7	11	\$4,549,849
120	Roxanne	Mirabile	Berkshire Hathaway The Preferred Realty	5	7	12	\$4,546,000
121	Andrea	Ehrenreich	Howard Hanna	6	1	7	\$4,539,075
122	Deborah	Kane	Howard Hanna	10	9	19	\$4,524,800
123	Austin	Rusert	Coldwell Banker	6	8	14	\$4,490,500
124	Cathy	Wanserski	RE/MAX Realty Brokers	5	5	10	\$4,448,490
125	Mark	Gulla	RE/MAX Select Realty	15	3	18	\$4,446,800
126	Eli	LaBelle	RE/MAX Select Realty	1	7	8	\$4,439,750
127	Vicki	Pilato	Berkshire Hathaway The Preferred Realty	6	9	15	\$4,400,808
128	Ron	Lovelace	RE/MAX Professionals	16	5	21	\$4,396,116
129	Lindy	Sgambati-Cox	Berkshire Hathaway The Preferred Realty	8	13	21	\$4,363,400
130	Brenda	Deems	Berkshire Hathaway The Preferred Realty	10	11	21	\$4,358,862
131	Jeff	Earley	Coldwell Banker	7	7	14	\$4,325,800
132	Jack	Hutterer	Berkshire Hathaway The Preferred Realty	12	7	19	\$4,322,600
133	Geoff	Smathers	Howard Hanna	6	3	9	\$4,298,900
134	Melanie	Marsh	Compass RE	7	1	8	\$4,287,500

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
135	Lynne	Bingham	Howard Hanna	8	0	8	\$4,284,400
136	Jingli	Zhang	Keller Williams Realty	1	7	8	\$4,275,980
137	Alyssa	Policella	Berkshire Hathaway The Preferred Realty	2	6	8	\$4,274,500
138	Eileen	Allan	Compass RE	6	8	14	\$4,272,745
139	Matthew	Shanty	Exp Realty	7	9	16	\$4,202,100
140	Denise	Bortolotti	Piatt Sotheby's International Realty	4	6	10	\$4,199,000
141	Jeffrey	Sisk	RE/MAX Realty Brokers	2	16	18	\$4,170,800
142	Christa	Ross	RE/MAX Select Realty	7	7	14	\$4,100,500
143	Susan	Gill	Century 21 Fairways	10	5	15	\$4,087,304
144	Beth	Ali	Coldwell Banker	5	6	11	\$4,084,347
145	Ruth	Weigers	Berkshire Hathaway The Preferred Realty	7	8	15	\$4,051,900
146	Pamela	D'Alessandro	RE/MAX Select Realty	2	4	6	\$4,046,645
147	Jan	Livingston	Berkshire Hathaway The Preferred Realty	8	6	14	\$4,032,400
148	Katina	Boetger-Hunter	Coldwell Banker	9	11	20	\$4,027,260
149	Jeff	Selvoski	Exp Realty	15	9	24	\$4,027,022
150	Dale	McKinley	Highland Resort Realty	9	3	12	\$3,998,750

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - April 30, 2024


#	First Name	Last Name	Office	List	Sold	Total	Total Sales
151	Pamela	Auld	RE/MAX Home Center	10	4	14	\$3,984,550
152	Rachael	Schafer	Berkshire Hathaway The Preferred Realty	4	8	12	\$3,983,864
153	Christina	Talotta	RE/MAX Select Realty	6	4	10	\$3,958,800
154	Renee	Konzier	Piatt Sotheby's International Realty	5	7	12	\$3,934,909
155	Dean	Korber	Howard Hanna	17	8	25	\$3,929,800
156	Elaine	Shetler-Libent	Keller Williams Realty	7	5	12	\$3,901,300
157	Carissa	Sitterly	Howard Hanna	4	6	10	\$3,895,210
158	Marie	Slagus	Howard Hanna	12	6	18	\$3,884,500
159	Susan	Deely	1 Percent Lists Metro Pgh	10	6	16	\$3,881,337
160	Rachael	Shroyer	Berkshire Hathaway The Preferred Realty	15	6	21	\$3,872,600
161	Jennifer	Sowers	Redfin Cop	4	10	14	\$3,866,100
162	Rachel	Gordon	Keller Williams Realty	2	10	12	\$3,836,177
163	Andrew	Dellavecchia	RE/MAX City Life	10	11	21	\$3,832,400
164	Lillian	Denhardt	Compass RE	3	8	11	\$3,826,000
165	Tracy	Harris	Berkshire Hathaway The Preferred Realty	4	2	6	\$3,809,500
166	Jackie	Horvath	Howard Hanna	6	7	13	\$3,802,500
167	Racheallee	Lacek	Piatt Sotheby's International Realty	4	3	7	\$3,793,275
168	Ella	Serrato	RE/MAX Select Realty	4	10	14	\$3,788,900
169	Georgie	Hodge	Grove City Realty	9	4	13	\$3,762,000
170	Theresa	White	RE/MAX Select Realty	2	13	15	\$3,758,241
171	Colleen	Anthony	Howard Hanna	9	4	13	\$3,748,700
172	Mary Anne	Hanna	Howard Hanna	2	1	3	\$3,742,000
173	Devie	Rollison	Realty ONE Gold Standard	10	10	20	\$3,695,400
174	Mark	Ratti	RE/MAX Select Realty	10	3	13	\$3,686,500
175	Paula	Harnish	Keller Williams Realty	6	19	25	\$3,649,100
176	Jason	Mazzei	Realty ONE Gold Standard	27	17	44	\$3,641,607
177	Susan	Ulam	Coldwell Banker	6	6	12	\$3,641,565
178	Sean	Kelly	Howard Hanna	4	12	16	\$3,608,954
179	Deanna	Marra	Howard Hanna	1	1	2	\$3,600,000
180	Jenny	Barnick	Compass RE	8	5	13	\$3,593,505
181	Michele	Leone	Piatt Sotheby's International Realty	3	6	9	\$3,590,000
182	Marjory	Stawiarski	RE/MAX Home Center	3	7	10	\$3,588,900
183	Monice	Ming Tong	Keller Williams Realty	2	5	7	\$3,582,133

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
184	Vincent	Taglieri	Berkshire Hathaway The Preferred Realty	3	9	12	\$3,578,900
185	Arah	Katz	Berkshire Hathaway The Preferred Realty	5	9	14	\$3,514,500
186	Melissa	Beck	Compass RE	4	8	12	\$3,490,000
187	Kathleen	Mathison	Howard Hanna	3	2	5	\$3,489,800
188	Jeffrey	Walker	Forest Lake Real Estate Group	40	7	47	\$3,485,867
189	Carri	Czyzewski	Piatt Sotheby's International Realty	5	4	9	\$3,455,310
190	Sabrina	Geraci	Howard Hanna	2	4	6	\$3,439,900
191	Raymond	Carnevali	Berkshire Hathaway The Preferred Realty	10	1	11	\$3,437,000
192	Dora	Rudick	Coldwell Banker	1	7	8	\$3,432,298
193	Donald	Powell	Berkshire Hathaway The Preferred Realty	19	7	26	\$3,421,400
194	Thomas	Althoff	RE/MAX Select Realty	11	3	14	\$3,401,000
195	Tina	Nobers	Janus Realty Advisors	38	3	41	\$3,395,300
196	Aida	Agovic-Corna	RE/MAX Select Realty	6	5	11	\$3,393,000
197	Lisa	Schimizzi	Berkshire Hathaway The Preferred Realty	10	8	18	\$3,372,300
198	Bobby	West	Coldwell Banker	4	5	9	\$3,368,000
199	Robert	Moncavage	Priority Realty LLC	40	1	41	\$3,358,910
200	Francesca	Ferrara	Castle Realty	10	8	18	\$3,353,700

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